### **Pinnacle Program Funds**

## **Annual Information Form**

#### Money Market Fund Pinnacle Short Term Income Fund

## Bond Funds

Pinnacle Income Fund Pinnacle High Yield Income Fund Pinnacle American Core-Plus Bond Fund

#### **Real Estate Fund**

Pinnacle Global Real Estate Securities Fund

#### **Balanced Fund** Pinnacle Strategic Balanced Fund

### **Canadian Equity Funds**

Pinnacle Canadian Value Equity Fund Pinnacle Canadian Mid Cap Value Equity Fund Pinnacle Canadian Growth Equity Fund Pinnacle Canadian Small Cap Equity Fund

#### **Foreign Equity Funds**

Pinnacle American Value Equity Fund Pinnacle American Mid Cap Value Equity Fund Pinnacle American Large Cap Growth Equity Fund Pinnacle American Mid Cap Growth Equity Fund Pinnacle International Equity Fund Pinnacle International Small to Mid Cap Value Equity Fund Pinnacle Global Equity Fund

No securities regulatory authority has expressed an opinion about these units. It is in an offence to claim otherwise.

The Pinnacle Program Funds and the units they offer under this annual information form are not registered with the U.S. Securities and Exchange Commission. Units of the Funds may be offered and sold in the United States only in reliance on exemptions from registration.

December 20, 2006

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#### NAME, FORMATION AND HISTORY OF THE FUNDS

This is the Annual Information Form of the Pinnacle Short Term Income Fund, Pinnacle Income Fund, Pinnacle High Yield Income Fund, Pinnacle American Core-Plus Bond Fund, Pinnacle Global Real Estate Securities Fund, Pinnacle Strategic Balanced Fund, Pinnacle Canadian Value Equity Fund, Pinnacle Canadian Mid Cap Value Equity Fund, Pinnacle Canadian Growth Equity Fund, Pinnacle Canadian Small Cap Equity Fund, Pinnacle American Value Equity Fund, Pinnacle American Mid Cap Value Equity Fund, Pinnacle American Large Cap Growth Equity Fund, Pinnacle American Mid Cap Growth Equity Fund, Pinnacle International Small to Mid Cap Value Equity Fund and Pinnacle Global Equity Fund (in this document we refer to these funds individually as a "**Fund**" or collectively as the "**Funds**").

ScotiaMcLeod, a division of Scotia Capital Inc., is the manager and the trustee ("ScotiaMcLeod", "we" or "us") of the Funds. The head office and principal place of business of the Funds is the head office of ScotiaMcLeod, Scotia Plaza, 40 King Street West, P.O. Box 4085, Station "A", Toronto, Ontario M5W 2X6. ScotiaMcLeod can also be contacted via telephone toll-free, at 1-800-268-9269 (416-750-3863 in Toronto) or via email through ScotiaMcLeod's website at www.scotiamcleod.com. Information regarding ScotiaMcLeod can be obtained on ScotiaMcLeod's website at www.scotiamcleod.com.

Name of Fund	Jurisdiction	Creation and Amendments
Pinnacle Short Term Income Fund	Ontario	September 3, 1997
		Declaration of Trust
		January 17, 2000
		• Portfolio advisor changed from Scotia Investment Management Ltd. to RT Capital Management Inc. (now UBS Global Asset Management (Canada) Co.)
		October 3, 2005
		• Portfolio advisor changed from UBS Global Asset Management (Canada) Co. to Scotia Cassels Investment Counsel Limited
Pinnacle Income Fund	Ontario	September 3, 1997
		Declaration of Trust
Pinnacle High Yield Income Fund	Ontario	September 3, 1997
		Declaration of Trust
Pinnacle American Core-Plus Bond Fund	Ontario	January 28, 2002
		Declaration of Trust
Pinnacle Global Real Estate Securities	Ontario	January 28, 2002
Fund		Declaration of Trust

The following chart describes the manner in which each Fund was created:

Name of Fund	Jurisdiction	Creation and Amendments
Pinnacle Strategic Balanced Fund	Ontario	September 3, 1997
		Declaration of Trust
		January 16, 2006
		• Portfolio advisor changed from KBSH Capital Management Inc. to Connor, Clark & Lunn Investment Management Ltd.
Pinnacle Canadian Value Equity Fund	Ontario	September 3, 1997
		Declaration of Trust
Pinnacle Canadian Mid Cap Value Equity	Ontario	January 28, 2002
Fund		Declaration of Trust
Pinnacle Canadian Growth Equity Fund	Ontario	September 3, 1997
		Declaration of Trust
Pinnacle Canadian Small Cap Equity	Ontario	September 3, 1997
Fund		Declaration of Trust
		December 16, 1997
		<ul> <li>Portfolio advisor changed from Ultravest Investment Counsellors Inc. to Acuity Investment Management Inc.</li> </ul>
		December 2, 2002
		<ul> <li>Portfolio advisor changed from Acuity Investment Management, Inc. to Mawer Investment Management Ltd.</li> </ul>
		December 11, 2002
		• Amendment to Declaration of Trust to change the name of the Fund from Pinnacle Canadian Small Cap Growth Equity Fund to Pinnacle Canadian Small Cap Equity Fund
Pinnacle American Value Equity Fund	Ontario	September 3, 1997
		Declaration of Trust
		April 19, 1999
		• Portfolio advisor changed from NWQ Investment Management Company Inc. to Equinox Capital Management, LLC
		December 2, 2002
		<ul> <li>Portfolio advisor changed from Equinox Capital Management, LLC to Metropolitan West Capital Management LLC</li> </ul>

Name of Fund	Jurisdiction	Creation and Amendments
Pinnacle American Mid Cap Value	Ontario	January 28, 2002
Equity Fund		Declaration of Trust
		March 21, 2005
		• Portfolio advisor changed from State Street Research and Management Company to BlackRock Financial Management, Inc.
		October 3, 2005
		• Portfolio advisor changed from BlackRock Financial Management, Inc. to Integrity Asset Management, LLC
Pinnacle American Large Cap Growth	Ontario	January 18, 2001
Equity Fund		Declaration of Trust
		December 2, 2002
		• Portfolio advisor changed from Dresdner RCM Global Investors, LLC to American Century Investment Management, Inc.
Pinnacle American Mid Cap Growth	Ontario	September 3, 1997
Equity Fund		Declaration of Trust
Pinnacle International Equity Fund	Ontario	September 3, 1997
		Declaration of Trust
		March 21, 2005
		• Portfolio advisor changed from Bank of Ireland Asset Management (U.S.) Limited to Wellington Management Company, LLP
Pinnacle International Small to Mid Cap	Ontario	January 28, 2002
Value Equity Fund		• Declaration of Trust
Pinnacle Global Equity Fund	Ontario	September 3, 1997
		• Declaration of Trust

# INVESTMENT RESTRICTIONS AND PRACTICES

The Funds' simplified prospectus contains detailed descriptions of the investment objectives, investment strategies and risk factors for each of the Funds. In addition, each Fund is subject to certain restrictions and practices contained in securities legislation, including National Instrument 81-102, (the "Instrument") which are designed in part to ensure that the investments of the Funds are diversified and relatively liquid and to ensure the appropriate administration of the Funds. Each Fund is managed in accordance with these restrictions and practices. Certain Funds requested permission from securities regulatory authorities to deviate from the Instrument and from certain provisions of securities legislation.

# **Dealer-Managed Funds**

The Funds shall not knowingly make an investment in any class of securities of any issuer, other than those issued or fully and unconditionally guaranteed by the Government of Canada or of a Province (or by an agency thereof):

- (a) for which the Funds' portfolio advisor, or an associate or affiliate of the portfolio advisor, has acted as an underwriter in the distribution of such class of securities of the issuer (except as a member of the selling group distributing five percent or less of the securities underwritten) for a period of at least 60 days following the conclusion of the distribution of the underwritten securities to the public; or
- (b) of which any partner, director, officer or employee of the portfolio advisor or any partner, director, officer or employee of any affiliate or associate of the portfolio advisor is an officer or director, provided that this prohibition shall not apply where any such partner, director, officer or employee does not participate in the formulation of investment decisions made on behalf of the Funds; does not have access prior to implementation of investment decisions made on behalf of the Funds; and does not influence (other than through research, statistical and other reports generally available to clients) the investment decisions made on behalf of the Funds.

Subject to certain conditions, the Funds have received an exemption from the Canadian securities regulators to invest in certain debt securities which, in the absence of such exemption, would be prohibited under the Instrument. Pursuant to the exemption, the Funds may:

- (a) invest in non-government debt securities even if a related party acts as an underwriter of such securities; and
- (b) purchase from, or sell to, related dealers that are principal dealers in the Canadian debt securities market, non-government debt securities or government debt securities in the secondary market.

In accordance with the terms and conditions of the exemption, the Funds will maintain policies and procedures in place to ensure that:

- (a) there is compliance with the conditions of the exemption;
- (b) investments in non-government debt securities underwritten by a related underwriter are made in accordance with criteria for allocating such debt securities amongst the Funds;
- (c) written records of the details of each of the transactions completed in reliance on the exemption are maintained; and
- (d) transactions completed in reliance on the exemption are reviewed to ensure that they are made in the best interests of the applicable Funds.

The Funds may expand their participation in affiliated dealer underwritings if permitted by the securities regulatory authorities.

Before a fundamental change is made to the fundamental investment objectives of a Fund, the prior approval of unitholders of such Fund is required. This approval must be given by a resolution passed by at least a majority of the votes cast at a meeting of unitholders of such Fund.

#### **Related Party Investments**

Certain Funds obtained regulatory relief to invest in common shares of The Bank of Nova Scotia ("Scotiabank"). Eric F. Kirzner, Robert S. Bell and D. Murray Paton have been appointed members of an Independent Board of Advisors (the "Board of Advisors") to review the Funds' purchases, sales and continued holdings of common shares of Scotiabank. The members of the Board of Advisors are independent from and not associates or affiliates of the manager of the Funds, Scotiabank or any of the Funds' portfolio advisors. The Board of Advisors must act in the best interests of the Funds' unitholders. The Board of Advisors shall review, at least quarterly, a Fund's investments in common shares of Scotiabank and must be satisfied that a decision to buy, sell or hold common shares of Scotiabank is in the best interests of the Fund, is made free from any influence of Scotiabank and without taking into account any consideration relevant to Scotiabank or its associates or affiliates, and that the Fund's holdings of Scotiabank common shares do not exceed the limitations of applicable legislation. The Board of Advisors must report the results of its reviews to the Funds' manager at least quarterly and must advise the securities regulators if it determines that a decision was not made in accordance with the foregoing requirements or if any condition of the regulatory relief has not been satisfied. In addition to an annual fee, each member of the Board of Advisors will receive a fee for each meeting of the Board of Advisors attended by the member and will be reimbursed for reasonable expenses incurred for the purposes of such meetings. These fees will be allocated among the Funds in a manner considered fair and reasonable by the Board of Advisors.

The Board of Advisors may also review other matters when such review is required by the Canadian securities regulatory authorities as a condition to the Funds obtaining relief from certain regulatory requirements.

# **DESCRIPTION OF UNITS OF THE FUNDS**

Each of the Funds is authorized to issue an unlimited number of units (the "**Units**"), each of which represents an equal undivided interest in the property of the Fund. All Units of a Fund are of a single class. The Units have the following characteristics.

#### **Distribution Rights**

Units of a Fund will generally be entitled to the net income of the Fund, which is all income and capital gains less expenses and losses of the Fund.

# **Redemption Rights**

Holders of Units of a Fund are entitled to require the Fund to redeem their Units as described under "**Redemption of Units**".

# **Liquidation Rights**

Units of a Fund will be entitled to a distribution on liquidation equal to the net assets of the Fund, which are the assets less liabilities of the Fund.

# **Voting Rights**

Each unitholder of a Fund is entitled to vote on certain amendments to the Declaration of Trust of the Fund in accordance with such document or where required by securities legislation. At a unitholder meeting called to vote on these issues, the unitholder will be entitled to one vote per Unit.

The following matters currently require unitholder approval pursuant to securities legislation:

- changing the basis of the calculation of a fee or expense that is charged to a Fund in a way that could result in an increase in charges to the Fund. No unitholder approval will be required if a Fund is at arm's length to the person or company charging the fee or expense and if written notice is sent to all unitholders at least 60 days before the effective date of the change that could result in an increase in charges to the Fund;
- introducing a fee or expense, to be charged to a Fund or directly to its unitholders by the Fund or the manager in connection with holding Units of the Fund, in a way that could result in an increase in charges to the Fund or its unitholders;
- changing the manager of a Fund other than to an affiliate of ScotiaMcLeod;
- changing the fundamental investment objectives of a Fund;
- decreasing the frequency of the calculation of net asset value (for description of net asset value, please see "net asset value");
- only in circumstances where the conditions of National Instrument 81-107 have not been complied with, where a Fund undertakes a reorganization with, or transfers its assets to another mutual fund, and the Fund ceases to continue after the reorganization and the transaction results in unitholders of the Fund becoming unitholders of the other mutual fund; and
- where a Fund undertakes a reorganization with, or acquires assets from another mutual fund, continues after such reorganization and the transaction results in the unitholders of the other mutual fund becoming unitholders of the Fund and the transaction would be a significant change to the Fund.

# HOW UNITS ARE VALUED

#### **Calculation of Net Asset Value**

How much a Fund is worth is called its "**net asset value**". When a Fund calculates its net asset value, it determines the market value of all of its assets and subtracts all of its liabilities. The net asset value of a Unit is determined on any valuation date by dividing the net asset value of the Fund by the number of outstanding Units. A Unit's net asset value is very important because it is the basis on which Units of the Fund are purchased and redeemed. The net asset value per Unit of a Fund varies from day to day. However, as the net income of Pinnacle Short Term Income Fund is credited daily to investors, the net asset value per Unit of such Fund is expected to remain constant at \$10. Each Fund calculates the net asset value of the Units at the close of business on each valuation date. Every day that the Toronto Stock Exchange is open for trading or each other day required for tax, accounting or distribution purposes of each year is a "**Valuation Date**". In unusual circumstances, calculation of the net asset value per unit may be suspended, subject to obtaining any necessary regulatory approval.

# Valuation of Portfolio Securities and Liabilities

In calculating the net asset value of a Fund at any time:

- 1. the value of any cash on hand or on deposit, bills, demand notes, accounts receivable, prepaid expenses, cash dividends or distributions received (or to be received and declared to shareholders of record on a date as of which the net asset value is being determined) and interest, accrued and not yet received, shall be deemed to be the full amount thereof, unless ScotiaMcLeod has determined that any such amount is not worth the full amount thereof, in which event the value shall be the fair value as determined by ScotiaMcLeod;
- 2. the value of any security which is listed on a stock exchange or traded on an overthe counter market will be (A) the closing sale price on that day or, (B) if there is no such closing price, the average of the bid and the ask price at that time, or (C) if no bid or ask price is available, the price last determined for such security for the purpose of calculating net asset value of the Fund. The value of interlisted securities shall be computed in accordance with directions laid down from time to time by ScotiaMcLeod. Notwithstanding the foregoing, if, in the opinion of ScotiaMcLeod, stock exchange or over-the-counter quotations do not properly reflect the prices which would be received by the Fund upon the disposal of securities necessary to reflect any redemption of Units, the value thereof shall be the fair value of such securities as determined by ScotiaMcLeod. In calculating the value of foreign securities listed on securities exchanges outside of North America, ScotiaMcLeod will place values on such securities which appear to most closely reflect the fair value of such securities at the time of net asset value calculation:
- 3. the value of derivatives will be determined in accordance with applicable securities legislation;

- 4. the value of any restricted security shall be determined in accordance with applicable securities legislation;
- 5. the value of any security or other asset for which a market quotation is not readily available, will be its fair value on that day determined in such manner as ScotiaMcLeod deems to be appropriate; and
- 6. the liabilities of each Fund include:
  - all bills and accounts payable;
  - all other contractual obligations for the payment of money, including the amount of distributions declared and unpaid;
  - all administrative expenses payable or accrued;
  - all reserves authorized by ScotiaMcLeod for taxes or contingencies; and
  - all other liabilities of the Fund.

For the purpose of any conversion of monies from any other or "the net asset value of an investment fund" currency to Canadian currency, the current rate of exchange as quoted to such Fund by its bankers as nearly as practicable at the time as of which the net asset value is being computed shall be used.

Under Canadian securities law, the net asset value of an investment fund must be calculated in accordance with Canadian generally accepted accounting principles. Canadian securities regulatory authorities have granted interim relief to investment funds from complying with recent changes to Canadian accounting standards for the purposes of calculation and reporting of net asset value (other than in the financial statements of an investment fund) for up to a one year period ending September 30, 2007, to permit further review of the suitability of these changes in accounting standards for purposes other than the financial statements, including the purchase and redemption price of an investment fund. Depending on the outcome of such review, the method by which net asset value is calculated as described above may result in a change to the purchase and redemption price of each Fund on the date of such change.

### PURCHASES AND SWITCHES OF UNITS

Units of the Funds are offered for sale by ScotiaMcLeod on a continuous basis without any sales commissions or other sales charges payable by you on your purchase. The minimum initial investment per Fund is \$1,000. Only clients of ScotiaMcLeod who participate in the Pinnacle Program, or investors who are otherwise permitted by ScotiaMcLeod, may purchase Units of the Funds. Units will be issued at the net asset value per Unit next determined after the receipt by the Fund of the purchase order.

If the Fund has not received from you within three business days of the Valuation Date payment in full of the purchase price for your order, together with all necessary documents, then under applicable securities regulations and policies, the Fund will be deemed to have received from you and accepted on the next Valuation Date a redemption order for the same number of Units. If the amount of the redemption proceeds exceeds the purchase price of the Units, the surplus will be retained by the Fund. If the redemption proceeds are less than the purchase price, ScotiaMcLeod is required to pay to the Fund the amount of the deficiency. ScotiaMcLeod will be entitled to reimbursement from you of that amount together with any additional costs and expenses of collection.

ScotiaMcLeod may reject a purchase order from you if you've made several purchases and redemptions (including switches) of a Fund within a short period of time, usually 31 days.

No certificates for the Units will be issued.

Switches are permitted from Units of one Fund into Units of another Fund provided the minimum investment requirements are met. The rules applicable to purchases and redemptions of Units also apply to switches.

### **REDEMPTION OF UNITS**

You may require a Fund to redeem your Units of the Fund by delivering to us a request in writing that a specified dollar amount be redeemed. Units will be redeemed at the net asset value per Unit next determined after the receipt by the Fund of the redemption order. Redemption proceeds will be deposited into your account within three business days of receipt of the documents required to complete the redemption. Upon request, ScotiaMcLeod will mail to you a cheque representing the redemption proceeds or will deposit the proceeds into a designated account, provided that your cheque in payment for the purchase of any of the Units being redeemed has cleared.

If all necessary documents are not received by ScotiaMcLeod within ten business days, under applicable securities regulations and policies, ScotiaMcLeod will be deemed to have received and accepted, as at the tenth business day after the redemption, an order for the purchase of an equal number of Units. If the amount of the purchase price exceeds the redemption proceeds of the Units, ScotiaMcLeod is required to pay the Fund the amount of the deficiency. ScotiaMcLeod will be entitled to reimbursement from you of that amount together with any additional costs and expenses of collection. If the amount of the purchase price is less than the redemption proceeds, the surplus will be retained by the Fund.

ScotiaMcLeod reserves the right to redeem Units in any Pinnacle Program account at the net asset value thereof if at any time the aggregate net asset value of such Units is less than \$25,000.

Each Fund reserves the right to suspend the right of redemption or to postpone the date of payment of redeemed Units: (i) for any period during which normal trading is suspended on any stock exchange, options exchange or futures exchange within or outside Canada on which securities are listed and traded, or on which permitted derivatives are traded, which represent more than 50 percent by value or underlying market exposure of the total assets of the Fund without allowance for liabilities if those securities or specified derivatives are not traded on any other exchange that represents a reasonably practicable alternative for the Fund; or (ii) subject to the consent of the Canadian securities regulators, for any period during which ScotiaMcLeod

determines that conditions exist as a result of which disposal of the assets owned by the Fund is not reasonably practicable or it is not reasonably practicable to determine fairly the value of its assets. In the case of suspension of the right of redemption, you may either withdraw your redemption request or receive payment based on the net asset value per Unit next determined after the termination of the suspension.

A Fund may charge you a short-term trading fee of up to two percent of the amount you redeem or switch, if you redeem or switch your Units within 31 days of buying them. This fee does not apply to the Pinnacle Short Term Income Fund or rebalancing that is part of an automatic rebalancing service offered by ScotiaMcLeod. If securities regulations mandate the adoption of specified policies relating to short-term trading, the Funds will adopt such policies if and when implemented by the securities regulators. If required, these policies will be adopted without amendment to the simplified prospectus or annual information form of the Funds and without notice to you, unless otherwise required by such regulations.

# TAX TREATMENT OF YOUR INVESTMENT

In the opinion of Torys LLP, counsel to the Funds, the following summary fairly describes the principal Canadian federal income tax considerations generally relevant to unitholders who, for purposes of the *Income Tax Act* (Canada) (the "Tax Act"), are resident in Canada, are individuals, other than a trust, or are a tax-exempt registered plan, hold their Units as capital property and deal at arm's length with the Funds. Counsel has been advised that the Funds will be "mutual fund trusts" within the meaning of the Tax Act at all material times and this summary assumes this will be the case. This summary is based upon the current provisions of the Tax Act and regulations thereunder, all specific proposals to amend the Tax Act and such regulations publicly announced by, or on behalf of, the Minister of Finance (Canada) (the "Minister") prior to the date hereof, and counsel's understanding of the current published administrative and assessing policy of the Canada Revenue Agency ("CRA"). This summary does not take into account or anticipate any other changes in the law whether by legislative, administrative or judicial action, and it does not take into account provincial, territorial or foreign income tax legislation or considerations, which might differ from the federal considerations.

This summary is not exhaustive of all possible federal income tax considerations. This summary is of a general nature only and does not constitute legal or tax advice to any particular investor. Investors are advised to consult their own tax advisors with respect to their individual circumstances.

#### **Tax Treatment of the Funds**

Counsel has been advised that the policy of each Fund is to distribute its net income and net realized capital gains for each taxation year to unitholders to such an extent that it is not liable in any year for ordinary tax on its net income and net realized capital gains under Part I of the Tax Act (after taking into account any applicable losses and any capital gains refund to which the Fund is entitled).

Each Fund is required to compute its net income and net realized capital gains in Canadian dollars for purposes of the Tax Act. As a consequence, each Fund which holds foreign

currency or foreign currency-denominated investments may realize gains or losses by virtue of changes in the value of foreign currency relative to the Canadian dollar.

Generally, a Fund is required to treat a gain or loss on forward contracts and other derivatives as being on income account for tax purposes rather than being a capital gain or capital loss and will recognize such gain or loss for tax purposes at the time it is realized by the Fund.

On November 9, 2006, the Minister tabled a Notice of Ways and Means Motion which included revised legislative proposals (the "Tax Proposals") regarding the taxation of investments in foreign investments entities ("FIE's"). These Tax Proposals will apply for taxation years beginning after 2006. In general, as currently released, these rules may require a Fund, if it invests in a "participating interest" (as defined in the Tax Proposals) of a FIE, to include in income for income tax purposes each year, one of (i) an amount equal to a prescribed percentage of the Fund's designated cost of its participating interest in the FIE; (ii) if the Fund so elects and certain conditions are met, any gain or loss on such participating interest for the year on a mark-to-market basis, whether or not such gain has been realized; or (iii) if the Fund so elects and certain other conditions are satisfied, an amount equal to the Fund's proportionate share of the FIE's income or loss computed using Canadian tax rules. In limited circumstances, the resulting gain under the mark-to-market regime may be treated on capital account. Accordingly, a Fund may be required to include in income amounts that the Fund has not earned or received and unitholders will be taxable on the portion of such amounts payable to them by the Fund.

On October 31, 2006, the Minister announced the "Tax Fairness Plan" and tabled a Notice of Ways and Means Motion that propose to significantly change the income tax treatment of most publicly traded income trusts and limited partnerships (other than certain REITs) and distributions or allocations, as the case may be, from these entities to their investors. In particular, certain income earned by these entities will be taxed in a manner similar to income earned by a corporation and distributions or allocations made by these entities to investors will be taxed in a manner similar to dividends from taxable Canadian corporations. This dividend will be deemed as an eligible dividend for the proposed new enhanced dividend tax credit if paid or allocated to a resident of Canada. These proposals will be effective for the 2007 taxation year for income trusts and limited partnerships that commence public trading after October 31, 2006, but will be delayed until the 2011 taxation year for income trusts and limited partnerships that were publicly traded prior to November 1, 2006.

#### **Tax Treatment of Unitholders**

In computing income for a taxation year for tax purposes, a unitholder of a Fund is required to include the portion of the Fund's net income and the taxable portion of the Fund's net realized capital gains (each computed in Canadian dollars) paid or payable by the Fund to the unitholder in the year (whether or not those amounts are reinvested in Units of the Fund) to the extent that the Fund deducts these amounts in computing its income for tax purposes. If the Tax Proposals referred to above are enacted as proposed, the amounts of such distributions may include amounts required to be included in a Fund's income under these proposals. The price of a Unit of a Fund may include income and/or capital gains that the Fund has earned, but not yet

realized and/or distributed. If you buy Units of a Fund before it makes a distribution, you will be taxed on that distribution, even though the Fund earned the amount before you owned it. For example, many Funds make their only, or most significant, distribution of capital gains in December. If you buy Units late in the year, you may have to pay tax on the income and capital gains the Fund earned for the whole year. That will mean that you will pay tax on Fund earnings that you had no benefit from.

Counsel has been advised that each Fund designates, to the extent permitted by the Tax Act, the portion of the net income distributed to unitholders as may be reasonably considered to consist of respectively, (i) taxable dividends received by the Fund on securities of taxable Canadian corporations; and (ii) net taxable capital gains of the Fund. Any such designated amount is deemed for tax purposes to be received or realized by unitholders in the year as a taxable dividend and as a taxable capital gain, respectively. In the case of a unitholder who is an individual, the dividend gross-up and tax credit treatment normally applicable to taxable dividends paid by a taxable Canadian corporation applies to such dividends. On October 16, 2006, the Minister tabled a Notice of Ways and Means Motion that proposes to enhance the dividend gross-up and tax credit for eligible dividends received after 2005 from taxable Canadian corporations. It is unclear under these proposals whether eligible dividends received by a trust and distributed to unitholders will retain their character as eligible dividends to the unitholders. The Explanatory Notes that accompanied the Notice of Ways and Means Motion state that the eligible dividend designation should be preserved in the hands of a unitholder if the appropriate designation under subsection 104(19) of the Tax Act is made in respect of taxable dividends. It is possible that new amendments may be introduced to subsection 104(19) to provide further clarity in this area, if necessary, although no assurances can be given in this regard. Capital gains so designated will be subject to the general rules relating to the taxation of capital gains. In addition, each Fund may similarly make designations in respect of income from foreign sources so that, for the purposes of computing any foreign tax credit to a unitholder, the unitholder is deemed to have paid as tax to the government of a foreign country the portion of the tax paid by the Fund to that country that is equal to the unitholder's share of the Fund's income from sources in that country. Counsel has been advised that unitholders will be advised each year of the composition of amounts distributed to them.

Fees payable by unitholders to ScotiaMcLeod may be deductible by unitholders for tax purposes to the extent such fees are reasonable and represent fees for services provided to unitholders in respect of the administration and management of their assets. Unitholders should contact their own tax advisors with respect to the extent to which fees payable by them to ScotiaMcLeod may be deductible.

Upon the actual or deemed disposition of a Unit of a Fund, including the redemption of a Unit on a switch between one Fund and another Fund and including the redemption of Units to fund payment of the Pinnacle Program Fee, a capital gain (or a capital loss) is generally realized to the extent that the proceeds of disposition of the Unit exceed (or are exceeded by) the adjusted cost base to the unitholder of the Unit and any reasonable costs of disposition. Unitholders of a Fund must calculate the adjusted cost base separately for Units of each Fund owned. In general, the adjusted cost base of each Unit of a particular Fund is the total amount paid for all Units of that Fund (including the amount of Fund distributions reinvested in additional Units of that Fund) divided by the total number of Units of that Fund held by the unitholder.

Generally, one-half of a capital gain or capital loss is taken into account in determining taxable capital gains and allowable capital losses. Allowable capital losses may only be deducted against taxable capital gains, subject to detailed rules in the Tax Act.

### **Tax Deferred Plans**

Counsel has been advised that each of the Funds is, or is expected to be, a "mutual fund trust" for purposes of the Tax Act at all material times. In addition, counsel has been advised that all Funds (other than Pinnacle American Core-Plus Bond Fund, Pinnacle Global Real Estate Securities Fund, Pinnacle American Value Equity Fund, Pinnacle American Mid Cap Value Equity Fund, Pinnacle American Large Cap Growth Equity Fund, Pinnacle American Mid Cap Growth Equity Fund, Pinnacle International Equity Fund, Pinnacle International Small to Mid Cap Value Equity Fund and Pinnacle Global Equity Fund) are registered investments for tax purposes. Units of the Funds are therefore "qualified investments" for registered retirement savings plans, registered retirement income funds, deferred profit sharing plans and registered education savings plans.

# HOW THE FUNDS ARE MANAGED AND ADMINISTERED

### ScotiaMcLeod's Roles

ScotiaMcLeod, a division of Scotia Capital Inc., is the manager, trustee and principal distributor of each Fund. Scotia Capital Inc. is a subsidiary of Scotiabank.

As manager, ScotiaMcLeod is responsible for providing the services and facilities necessary for the operation of the Funds, as well as all general management and administrative services.

As trustee, ScotiaMcLeod has full control and authority over the assets, business, and affairs of the Funds on the terms outlined in the Funds' Declarations of Trust.

As principal distributor, ScotiaMcLeod has the exclusive right to distribute and arrange for distribution of Units of the Funds anywhere in Canada where they qualify for sale.

### Directors of Scotia Capital Inc.

The names, municipalities of residence and principal occupations during the preceding five years for each of the directors of Scotia Capital Inc. are as follows:

Name and <u>Municipality of Residence</u>	Position(s) Held	Principal Occupation
Robert Brooks Oakville, Ontario	Director	Vice-Chairman & Group Treasurer The Bank of Nova Scotia
Hamish Angus Toronto, Ontario	Managing Director and Director	Head of ScotiaMcLeod, Scotia Capital Inc.

Name and <u>Municipality of Residence</u>	Position(s) Held	Principal Occupation
Laurent Mareschal Toronto, Ontario	Director	Managing Director and Chief Financial Officer, Scotia Capital
Stephen Douglas McDonald New York, NY	Co-Chief Executive Officer and Co- Chairman	Co-Head, Scotia Capital Head, Global Corporate and Investment Banking, The Bank of Nova Scotia
Charles John Schumacher Toronto, Ontario	Co-Chief Executive Officer and Co- Chairman	Co-Head, Scotia Capital Head, Global Capital Markets, The Bank of Nova Scotia
John F. Madden Pickering, Ontario	Managing Director and Director	Deputy Chair, Co-Head, Capital Markets Group, Scotia Capital Inc.
Christopher Hodgson Toronto, Ontario	President and Director	Executive Vice-President & Head of Domestic Personal Banking, The Bank of Nova Scotia
Mary Cecilia Williams Toronto, Ontario	Secretary and Director	Managing Director and Head of Compliance, Wealth Management, The Bank of Nova Scotia and Scotia Capital Inc.
Michael Warman Milton, Ontario	Chief Financial Officer and Director	Chief Financial Officer, Scotia Capital Inc.

During the past five years, all of the directors of Scotia Capital Inc. have held their present principal occupations (or other positions with their present employer or its affiliates) with the following exceptions: Stephen Douglas McDonald was employed by TD Waterhouse Group, Inc., serving as Chief Executive Officer from January 2000 to April 2002. Mr. McDonald was not employed between April 2002 and October 2003. Christopher Hodgson was employed by Altamira Investment Services Inc., serving as Managing Director from July 2000 to September 2002 and President and CEO to July 2003. Mary Cecilia Williams was employed by UBS Bank Canada, serving as Executive Director and Head of Legal and Compliance from January 2000 to August 2002. Ms. Williams was employed by Canadian Imperial Bank of Commerce, serving as Vice President, Business Controls, CIBC Private Wealth Management and Imperial Service from August 2002 to September 2004.

# **Portfolio Advisors**

The portfolio advisors analyze potential investments and make investment decisions. They are responsible for managing the investment portfolios of the Funds. We list the portfolio advisors, the Funds they manage, and details about the individuals at the portfolio advisors who are principally responsible for managing the Funds. The day-to-day investment decisions made by the portfolio advisors are not subject to the approval of ScotiaMcLeod.

Some of the portfolio advisors are registered in the category of international advisor or non-Canadian advisor in Ontario. The name and address of the agent for service for each of these portfolio advisors are available from the Ontario Securities Commission. Notwithstanding registration in Ontario, these portfolio advisors are not fully subject to the requirements of the Securities Act (Ontario). These portfolio advisors are located outside of Canada and all or a substantial portion of their assets may be situated outside of Canada, which may make it difficult for clients to enforce their legal rights against these portfolio advisors.

Scotia Cassels Investment Counsel Limited ("Scotia Cassels"), Toronto, Ontario, is the portfolio advisor of Pinnacle Short Term Income Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Nicholas Van Sluytman	Senior Fixed Income Trader	17 years	Senior Fixed Income Trader, Scotia Cassels Investment Counsel Limited
Romas Budd	Managing Director, Fixed Income	16 years	From March 2003 to present - Managing Director, Fixed Income Investments, Scotia Cassels Investment Counsel Limited Prior to March 2003 - Vice President and Director, Fixed Income Investments, Scotia Cassels Investment Counsel Limited

YMG Capital Management Inc. ("**YMG**"), Toronto, Ontario is the portfolio advisor of Pinnacle Income Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Eric Innes	President and Chief Executive Officer	23 years	Chairman, President and Chief Executive Officer, YMG Capital Management Inc.
			Prior to 2003 - Chief Investment Officer, YMG Capital Management Inc.
Bill Chow	Vice President	9 years	Chief Technology Officer, YMG Capital Management Inc.

Guardian Capital LP ("**Guardian**"), Toronto, Ontario is the portfolio advisor of Pinnacle High Yield Income Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Steve Kearns	Managing Director	13 years	Managing Director, Guardian Capital LP. Prior to 2005 - Senior Portfolio Advisor, Guardian Capital LP
Peter Hargrove	Managing Director	11 years	Managing Director, Guardian Capital LP
J. J. Woolverton	Chief Operating Officer	13 years	Chief Operating Officer, Guardian Capital LP

Delaware Investment Advisers ("**Delaware**"), Philadelphia, Pennsylvania is the portfolio advisor of Pinnacle American Core-Plus Bond Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Patrick Coyne	President, Managing Director & Head of Equities	17 years	Executive Vice President, Head of Equities & Head of Fixed Income for Delaware Investments
Phil Perkins	Senior Vice President and Senior Portfolio Manager	3 years	Senior Vice President and Senior Portfolio Manager, Delaware Investments. Prior to 2003 - Managing Director & Chief Operating Officer, Deutsche Bank
Tim Babe	Senior Vice President and Senior Portfolio Manager	6 years	Senior Vice President and Senior Portfolio Manager, Delaware Investments
Ryan Brist	Managing Director, Co-Head of Fixed Income	6 years	Managing Director and Co-Head of Fixed Income, Delaware Investments

AllianceBernstein Canada, Inc. ("Alliance"), Toronto, Ontario is the portfolio advisor of Pinnacle Global Real Estate Securities Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Theresa Marziano	Co-Chief Investment Officer – Real Estate	12 years	Chief Investment Officer (REITs) and commodity analyst, Alliance Bernstein
Joseph Gerard Paul	Co-Chief Investment Officer – Real Estate	19 years	Chief Investment Officer (Small and Mid Cap) and Automobile Analyst, Alliance Bernstein

Connor, Clark & Lunn Invest	ment Management Ltd. ("CC&L") is the portfolio advisor
of Pinnacle Strategic Balanced Fund.	The individuals providing advice will be as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Gord MacDougall	Co-Head of Fundamental Equities and Head, Client Solutions Team	23 years	Director, Connor, Clark & Lunn Investment Management Ltd.
Martin Gerber	Head of Quantitative Equities	15 years	Director, Connor, Clark & Lunn Investment Management Ltd.
Brian Eby	Co-Head of Fixed Income	8 years	Partner, Connor, Clark & Lunn Investment Management Ltd.
Gary Baker	Co-Head of Fundamental Equities	3 years	Partner, Connor, Clark & Lunn Investment Management Ltd. Prior to July 2003 – Head of Technology Research, Raymond James Financial
Sophie Lyttelton	Portfolio Manager	5 years	Portfolio Manager, New Star Institutional Managers Ltd. and predecessor companies
Tim Bray	Portfolio Manager	21 years	Director, New Star Institutional Managers Ltd. and predecessor companies

BonaVista Asset Management Ltd. ("**BonaVista**"), Toronto, Ontario is the portfolio advisor of Pinnacle Canadian Value Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Terry Bacinello	President and Portfolio Manager	28 years	President & Portfolio Manager, BonaVista Asset Management Ltd.

Foyston, Gordon & Payne Inc. ("**Foyston**"), Toronto, Ontario is the portfolio advisor of Pinnacle Canadian Mid Cap Value Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
James Martin	President and Chief Investment Officer	17 years	President, Foyston, Gordon & Payne Inc.
Brian Goldstein	Vice President	16 years	Vice President, Foyston, Gordon & Payne Inc.

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
James Houston	Vice President	17 years	Vice President, Foyston, Gordon & Payne Inc.

Aurion Capital Management Inc. ("**Aurion**"), Toronto, Ontario is the portfolio advisor of Pinnacle Canadian Growth Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Neil Jacoby	President	25 years	Chief Investment Officer, Aurion Capital Management Inc.
Bob Decker	Managing Partner	16 years	Managing Partner, Aurion Capital Management Inc.
Paul Fahey	Managing Partner	13 years	Managing Partner, Aurion Capital Management Inc.

Mawer Investment Management Ltd. ("**Mawer**"), Calgary, Alberta is the portfolio advisor of Pinnacle Canadian Small Cap Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Craig Senyk	Principal and Director of Portfolio Management	9 years	Principal and Director of Portfolio Management, Mawer Investment Management.
			Prior to 2005 - Portfolio Manager, Mawer Investment Management
Jim Hall	Principal and Portfolio Manager	9 years	Principal, Portfolio Manager and Director, Canadian Equities, Mawer Investment Management
Martin Ferguson	Principal and Portfolio Manager	10 years	Principal, Portfolio Manager and Director, Canadian Equities, Small Cap Canadian Equities, Mawer Investment Management
Paul Moroz	Analyst	2 years	Equities Analyst, Mawer Investment Management. Prior to 2004 - Student.

Metropolitan West Capital Management, LLC ("**Metropolitan**"), Newport Beach, California is the portfolio advisor of Pinnacle American Value Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Gary Lisenbee	President	9 years	President, Metropolitan West Capital Management
Howard Gleicher	Chief Executive Officer and Chief Investment Officer	9 years	Chief Executive Officer and Chief Investment Officer, Metropolitan West Capital Management
David Graham	Senior Vice President	6 years	Senior Vice President, Metropolitan West Capital Management

Integrity Asset Management, LLC ("**Integrity**"), Louisville, Kentucky is the portfolio advisor of Pinnacle American Mid Cap Value Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Adam I. Friedman	Senior Portfolio Manager	3 years	Portfolio Manager, Integrity Asset Management, LLC Prior to 2003 - Portfolio Manager, National City Investment Management Company
Dan G. Bandi	Chief Investment Officer	3 years	Portfolio Manager, Integrity Asset Management, LLC Prior to 2003 - Portfolio Manager, National City Investment Management Company

American Century Investment Management, Inc. ("**American Century**"), Kansas City, Missouri is the portfolio advisor of Pinnacle American Large Cap Growth Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Gregory Woodhams	Vice President and Senior Portfolio Manager	9 years	Vice President and Senior Portfolio Manager, American Century Investment Management, Inc.
Prescott Legard	Vice President and Portfolio Manager	7 years	Vice President and Portfolio Manager, American Century Investment Management, Inc.

TCW Investment Management Company ("**TCW**"), Los Angeles, California is the portfolio advisor of Pinnacle American Mid Cap Growth Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Chris Ainley	Group Managing Director	12 years	Managing Director & Portfolio Manager, TCW Funds Management, Inc.
Doug Foreman	Group Managing Director	12 years	Chief Investment Officer and Portfolio Manager, TCW Funds Management, Inc.
R. Brendt Stallings	Group Managing Director, Managing Director and Portfolio Manager	10 years	<ul> <li>Group Managing Director, Managing Director and Portfolio Manager, TCW Funds Management, Inc.</li> <li>Prior to 2005 - Lead Portfolio Manager, Growth and Mid Cap Growth Equities, TCW Funds Management, Inc.</li> </ul>

Wellington Management Company, LLP ("**Wellington**"), Boston, Massachusetts is the portfolio advisor of Pinnacle International Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Trond Skramstad	Senior Vice President	13 years	Portfolio Manager, Wellington Management Company
James Shakin	Senior Vice President	20 yeas	Sub-Portfolio Manager (Europe), Wellington Management Company
David Barnard	Senior Vice President	10 years	Sub-Portfolio Manager (Japan), Wellington Management Company
Lay Keon Tan	Vice President	6 years	Sub-Portfolio Manager (Asia Pacific), Wellington Management Company
Vera Trojan	Vice President	17 years	Sub-Portfolio Manager (Emerging Markets), Wellington Management Company

The Boston Company Asset Management, LLC ("**Boston Company**"), Boston, Massachusetts is the portfolio advisor of the Pinnacle International Small to Mid Cap Value Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Daniel LeVan	Senior Vice President	12 years	Prior to 2004 - Vice President, Standish Mellon Asset Management
Remi Browne	Senior Vice President	21 years	Prior to 2004 – Vice President, Standish Mellon Asset Management

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
David Cameron	Senior Vice President	28 years	Director & Chief Equity Officer, Standish Mellon Asset Management

Harding, Loevner Management, L.P. ("**Harding**"), Somerville, New Jersey is the portfolio advisor of Pinnacle Global Equity Fund. The individuals providing advice are as follows:

Portfolio Advisor	Current Title	Length of Service with Portfolio Advisor	Principal occupation in the last 5 years
Daniel Harding	Senior Advisor	16 years	Chief Investment Officer, Harding, Loevner Management, L.P.
David Loevner	Chief Executive Officer	16 years	Chief Executive Officer, Harding, Loevner Management, L.P.
Simon Hallett	Chief Investment Officer	15 years	Senior portfolio advisor, Harding, Loevner Management, L.P.
Alec Walsh	Portfolio Manager and Principal	12 years	Portfolio advisor, Harding, Loevner Management, L.P.
Ferrill Roll	Portfolio Manager and Analyst	10 years	Portfolio advisor, Harding, Loevner Management, L.P.

Generally, we can end our Portfolio Management Agreements (as defined below) by giving 90 days written notice.

# **Brokerage Arrangements**

The purchase and sale of portfolio securities for a Fund is arranged through registered brokers and dealers selected by the portfolio advisor. Each portfolio advisor is required to seek to obtain prompt execution of orders on the most favourable terms available. If Scotia Capital Inc. is active in the market where the securities trade, and if otherwise consistent with best execution in the opinion of the portfolio advisors, portfolio transactions may from time to time be executed with Scotia Capital Inc. Where purchases of the same security are being made by the portfolio advisor for the Fund and other accounts, the portfolio advisor is required to effect transactions on an equitable basis according to the size of the respective purchase commitments. In circumstances where price and other terms are comparable, brokerage transactions may be allocated to those brokers who provide the Fund with research, informational, statistical and similar services consistent with applicable securities commission guidelines. Since the date of the Funds' last annual information form, the following companies provided such services in exchange for brokerage business: Alpha Equity Research Banc of America/BOE Group Bank of America Bank of New York Bear Stearns **Blackmont** Capital Bloomberg Tradebook **BMO** Nesbitt Burns BNY ESI & Co. **Boston Institutional Services Brick Securities** Bridge Trading **Canaccord** Capital CIBC Wood Gundy **CIBC World Markets** Citigroup Citigroup Global Markets Inc. **Clarus Securities Commission Direct** Credit Suisse First Boston **Desjardins Securities** Deutsche Bank Dominick & Dominick Donaldson & Co. **Dundee Securities** E\*Trade FactSet **Fidelity Brokerage Services** First Associates First Energy Frank Russell Fraser Mackenzie Ltd.

Haywood Securities Instinet ITG Inc. Jefferies Securities Jennings Capital JP Morgan Lehman Brothers Lynch, Jones & Ryan MacDougall & Mactier **MGI** Securities Merrill Lynch Morgan Stanley National Bank Financial **Octagon Securities Orion Securities Pacific International Securities** Paradigm Capital PCS Securities, Inc. Peters & Company Raymond James & Associates **RBC** Dominion Securities **Research** Capital Rochdale Securities Corp. Salman Partners Salomon Smith Barney Scotia Capital Inc. SG Cowan/Westminster S&P's Securities, Inc Sprott Securities **Toronto Dominion Securities Tristone** Capital UBS

Glazer & Co.	UBS Securities Canada
Genuity Capital Markets	UBS Warburg
Griffiths McBurney	Vandam Securities
G-Trade Services	Westminster Securities Inc.
Goldman Sachs	Westwind Partners
Harris Partners	William O'Neill & Co.
Middlefield Securities	Wilshire Associates

# **Registrar and Transfer Agent**

International Financial Data Services (Canada) Limited, Toronto, Ontario, is the registrar and transfer agent of the Funds and maintains the register of Units of the Funds at its principal office in Toronto, Ontario.

# **Custodian of Portfolio Securities**

The Custodian for the Funds is State Street Trust Company Canada, Toronto, Ontario.

Where a Fund makes use of futures, over-the-counter options or forward contracts, the Fund may deposit portfolio securities or cash as margin in respect of such transactions with a dealer or with the other party thereto, in any such case in accordance with the policies of Canadian securities.

The Custodian Agreement permits State Street Trust Company Canada to appoint subcustodians. Although no principal sub-custodians have been appointed as of the date of this annual information form, State Street Trust Company Canada may appoint sub-custodians on the same terms and conditions it has with each of the Funds.

### Auditor

The independent auditor of all Funds is PricewaterhouseCoopers, LLP whose office is located in Toronto, Ontario.

### **Fund Governance**

ScotiaMcLeod, the trustee and manager of the Funds, is responsible for the day-to-day administration and management of the Funds. ScotiaMcLeod has retained the services of an independent investment consulting firm, NT Global Advisors, Inc. to assist in the monitoring of portfolio advisors. Each portfolio advisor is required to operate within the limits of the investment objectives, restrictions and any supplemental guidelines developed from time to time by ScotiaMcLeod.

ScotiaMcLeod complies with National Instrument 81-105 *Mutual Fund Sales Practices*. ScotiaMcLeod has a code of ethics for personal investing (the "**Code**") which addresses certain

potential conflicts of interest with respect to the Funds. In addition, ScotiaMcLeod has adopted guidelines for business conduct, which also addresses certain internal conflicts.

On November 1, 2006, National Instrument 81-107, which applies to each Fund, came into force. This rule requires every public investment fund, including each Fund, to have an independent review committee (the "IRC") to review conflicts of interest matters brought to it by a manager and, in most cases, make recommendations to the manager, or in certain cases such as inter-fund trades, investing in securities of related parties and investing in securities underwritten by a related party, make a decision whether or not to approve the manager's proposal. The rule requires that an IRC be put in place no later than May 1, 2007.

# Securities Lending, Repurchase and Reverse Repurchase Transactions

To increase returns, certain Funds may enter into securities lending transactions, repurchase transactions and reverse repurchase transactions in accordance with applicable securities legislation.

In a securities lending transaction, a Fund will loan portfolio securities it owns to a borrower for a fee. The borrower promises to return an equal number of the same securities at a later date. In a repurchase transaction, a Fund sells portfolio securities for cash and agrees to buy them back later at a specified price with the expectation of a profit. In a reverse repurchase agreement, a Fund buys securities for cash at one price and agrees to sell them back to the same party with the expectation of a profit.

ScotiaMcLeod will appoint the Funds' custodian or sub-custodian to act as the agent of the Funds to enter into securities lending transactions, repurchase transactions and reverse repurchase transactions on behalf of the Funds. The agency agreement will provide for the types of transactions that may be entered into by a Fund, types of portfolio assets that may be used, collateral requirements, limits on transaction sizes, permitted counterparties to the transactions and investment of any cash collateral. The agency agreement will provide for, and the agent will develop, policies and procedures which provide that securities lending, repurchase and reverse repurchase transactions will be entered into in accordance with the standard investment restrictions and practices set out above. Further, the agent will:

- ensure that collateral is provided in the form of cash, qualified securities or securities that can be converted into the securities which are the subject of the securities lending, repurchase or reverse repurchase transactions;
- value the loaned or purchased securities and the collateral every day to ensure that the collateral is worth at least 102 percent of the value of the securities;
- invest any cash collateral in accordance with the investment restrictions specified in the agency agreement;
- invest no more than 50 percent of the total assets of a Fund in securities lending or repurchase agreements at any one time; and

• assess the creditworthiness of the counterparties to securities lending, repurchase and reverse repurchase transactions.

The securities lending transactions of a Fund may be terminated by a Fund at any time. Repurchase and reverse repurchase transactions of the Funds will have a maximum term of 30 days.

ScotiaMcLeod and the Custodian of each Fund will review the agency agreement and the agent's policies and procedures on an annual basis to ensure that they comply with applicable laws.

ScotiaMcLeod is responsible for managing the risks associated with securities lending, repurchase and reverse repurchase transactions.

# **Policies on Derivatives**

All of the Funds may use derivatives for hedging purposes. Some Funds may also use derivatives to gain exposure to financial markets or invest indirectly in securities or other assets. For information about how the Funds use derivatives, refer to "About Derivatives" in the Funds' simplified prospectus.

# **Proxy Voting Policies and Procedures**

Pursuant to the portfolio management agreements between ScotiaMcLeod and each of the portfolio advisors (each a "**Portfolio Management Agreement**"), ScotiaMcLeod delegates proxy voting responsibility in respect of the securities held by the Funds to each Funds' portfolio advisor. The following is a summary of each of the portfolio advisors' proxy voting policies. The proxy voting policies and procedures in respect of the Funds are available upon request and at no charge by calling 1-800-268-9269 (416-750-3863 in Toronto) for English or 1-800-387-5004 for French, or by writing to ScotiaMcLeod at the address on the back cover of this annual information form. Proxy voting records for the most recent period ending June 30 in each year are available upon request and at no charge after August 31 of that year. The proxy voting record is also available at www.scotiamcleod.com.

### Pinnacle Short Term Income Fund

Scotia Cassels has retained the services of a third party consultant with expertise on proxy voting matters to provide proxy voting guidance. Scotia Cassels reviews each proxy, along with the recommendations made by the consultant with respect to proxy issues and may vote in accordance with such recommendations if appropriate and if consistent with its policies and procedures. When a proxy relates to relatively routine matters, such as the regular appointment of auditors and the election of directors, proxies are generally voted in accordance with management's recommendations. When a proxy relates to non-routine matters, such matters are brought to the attention of Scotia Cassels' Chief Investment Officer or a senior Director of Scotia Cassels on a case-by-case basis for consideration and final approval. The Chief Investment Officer or senior Director may determine that communication with management of an issuer is required in order to properly evaluate the matter prior to voting. Scotia Cassels' proxy voting policies strive to eliminate conflicts of interest between the interests of the firm (and its affiliates

and associates) and those of the Fund and its unitholders. For example, when an employee normally responsible for reviewing proxy materials has an interest in the issuer in respect of which the proxy relates, the employee must disclose such interest to a senior Director within Scotia Cassels who will assume responsibility for voting the proxy. If a proxy is for a related issuer, the recommendation of the third party proxy consultant will generally be followed.

## Pinnacle Income Fund

YMG's proxy voting policies require YMG to vote proxies in accordance with ScotiaMcLeod's instructions when specific instructions exist. In the absence of such instructions, YMG will vote proxies in accordance with the best interests of the Funds, giving consideration to the impact or effect the vote will have on the value of the securities in question. When a proxy relates to relatively routine matters, YMG generally votes in accordance with management's recommendations. If YMG holds less than 1% of the outstanding shares of the issuer in question on behalf of all of its managed accounts, a proxy manager for YMG will vote the proxy. If YMG holds more than 1% of the outstanding shares of the issuer in question on behalf of all of its matters to be voted on are discussed and decided upon at a YMG equity team meeting. YMG's Chief Legal Officer for compliance reviews the proxy voting for compliance with YMG's policy and to ensure that the proxy votes are registered electronically in accordance with the written instructions of YMG's proxy manager. The Chief Legal Officer reports semi-annually to YMG's board of directors.

### Pinnacle High Yield Income Fund

Guardian subscribes to a proxy review and voting service which provides a professional review of all proxies issued by the companies held within its Canadian equity portfolios. This service will vote proxies in accordance with Guardian's detailed proxy voting guidelines which are designed to ensure the optimization of long-term value of the investments in respect of which it is voting. Proxy voting decisions in respect of boards of directors, executive compensation, takeover protection and shareholder rights are based on the publication entitled "Corporate Governance Standards" published by the Pension Investment Association of Canada.

# Pinnacle American Core-Plus Bond Fund

Delaware has established a proxy voting committee which is responsible for overseeing Delaware's proxy voting process. Delaware's committee meets at least quarterly to help Delaware fulfill its duties to vote proxies for the Fund. In order to facilitate the actual process of voting proxies, Delaware has contracted with Institutional Shareholder Services ("**ISS**"). Delaware's proxy voting committee oversees ISS's proxy voting activities conducted on behalf of Delaware to ensure that ISS is voting proxies pursuant to Delaware's procedures. Delaware gives significant weight to the recommendations of management on any issue, particularly routine issues, in respect of how proxy issues should be voted. However, Delaware will normally vote against management's position when it runs counter to Delaware's proxy voting guidelines or when it determines that management's position is not in the best interest of the Fund or its unitholders. In the limited circumstances when Delaware is considering voting a proxy contrary to ISS's recommendation, Delaware's proxy voting committee will first assess the issue to see if there is any possible conflict of interest involving Delaware (or its affiliates or associates). If

there is no perceived conflict of interest, the proxy voting committee will then vote the proxy according to the process it has developed. If at least one member of Delaware's proxy voting committee has actual knowledge of a conflict of interest, the committee will normally use another independent third party to do additional research on the particular issue in order to make a recommendation to the proxy voting committee on how to vote the proxy in the best interests of the Fund. The committee will then review the proxy voting materials and recommendation provided by ISS and the independent third party to determine how to vote the issue in a manner which the proxy voting committee believes is consistent with Delaware's procedures and is in the best interest of Fund and its unitholders. In these instances, the proxy voting committee must come to a unanimous decision regarding how to vote the proxy or they will be required to vote the proxy in accordance with ISS's original recommendation. Documentation of the reasons for voting contrary to ISS's recommendation will generally be retained by Delaware.

#### Pinnacle Global Real Estate Fund

Alliance has formed proxy voting committees that establish general proxy policies and consider specific proxy voting matters as may be required. These committees periodically review these policies and decide how to vote on proposals not covered by the policies. When a proxy vote cannot be clearly decided by an application of a policy, the proxy committee will evaluate the proposal and may contact corporate management and interested shareholder or unitholder groups or others to discuss the proposal. When a proxy relates to relatively routine matters, Alliance will generally vote in accordance with management's recommendations, unless there are compelling reasons to vote otherwise. When a proxy relates to non-routine matters, such as those relating to mergers and acquisitions or social, political and environmental issues, each vote is addressed by Alliance on a case-by-case basis. Alliance has implemented procedures to ensure that proxy votes are not the product of a material conflict of interest, such as applying a series of objective tests and considering the views of third party research service providers to ensure that proxy voting is consistent with the Fund's and its unitholders' best interests.

### Pinnacle Strategic Balanced Fund

CC&L retains the services of an independent proxy review firm for proxy voting guidance. CC&L reviews each proxy, along with the recommendations made by the independent firm, and determines how to vote. CC&L does not distinguish between routine and non-routine matters when reviewing proxies and although CC&L may vote in accordance with the recommendations of management on routine matters, each proxy issue is considered separately and voted in accordance with the best interests of the Fund. Should a conflict of interest arise, CC&L's compliance officer will be involved with the proxy vote to ensure proxies are voted in a Fund's best interest.

### Pinnacle Canadian Value Equity Fund

When a proxy relates to relatively routine matters in respect of the board of directors, BonaVista applies the principle that a strong board is one that embodies the principles of independence, accountability and effectiveness. BonaVista will generally support management's decisions in respect of auditors unless there is knowledge of a conflict of interest. BonaVista's proxy voting policies in respect of executive compensation and takeover protection are based on the principles that compensation and takeover decisions should be tied to long-term corporate performance and the enhancement of long-term shareholder value. In respect of social and ethical issues, BonaVista reviews each proposal on a case-by-case basis in order to determine the position that best represents the interests of shareholders.

#### Pinnacle Canadian Mid Cap Value Equity Fund

When voting proxies on behalf of the Fund, Foyston will vote for or against a proposal on a case-by-case basis, exercising its discretion in order to enhance shareholder value. In cases when Foyston's portfolio advisor determines that it is appropriate to vote in a manner contrary to Foyston's proxy voting guidelines, the portfolio advisor must consult with Foyston's investment committee. When the subject matter of the proxy vote is related to corporate governance matters, Foyston follows the principles published by the Investment Council Association of Canada.

#### Pinnacle Canadian Growth Equity Fund

When voting proxies on behalf of the Fund, Aurion considers the context of the industry in which the issuer operates and the stage of the issuer's lifecycle. Aurion's approach to proxy voting is to insist on transparency and fair dealing. Aurion receives e-mails triggered from the on-line ADP proxy voting system that flags all upcoming proxy voting deadlines. Aurion votes each proxy with reference to three documents which provide guidelines and are used to develop positions on proxy voting standards: Pension Investment Association of Canada's Corporate Governance Standards (2001), Toronto Society of Financial Analysts Proxy Voting Guidelines (1994) and Canadian Coalition of Good Governance ("CCGG") Guidelines (2003). In cases when there are issues or concerns, Aurion incorporates several approaches to supplement its conclusions; these include direct discussions with the firm involved and/or utilizing the analysis from the CCGG research. Once a voting position is determined, the rationale for non-routine issues is documented. All votes on the proxy ballot are executed electronically.

### Pinnacle Canadian Small Cap Equity Fund

Mawer has adopted a proxy voting guideline with respect to recurring issues. All proxies pertaining to non-routine matters are considered on a case-by-base basis, with the primary objective to maximize the investment return of the Fund, subject to an acceptable level of risk. Mawer's voting decisions are based on its statement of guidelines and procedures on proxy voting and a reasonable judgment of what will serve the best interests of the Fund and its unitholders. Mawer evaluates shareholder and stakeholder proposals on a case-by-case basis. Generally proposals that place arbitrary or artificial constraints on the issuer, its board or management will be voted against. Proxy voting forms are received by Mawer's Proxy Administrator and are logged as received. Proxy voting forms and accompanying documentation are forwarded to the relevant decision maker for direction on how to vote. For each vote the portfolio manager will make an appropriate voting recommendation taking into consideration Mawer's proxy voting policy. The Proxy Administrator receives this direction and votes all proxies for the issuer in question by phone, fax or other appropriate means. Copies of Mawer's proxy forms and voting recommendations are retained on file by the Proxy Administrator.

#### Pinnacle American Value Equity Fund

Metropolitan votes proxies in accordance with its written policies and procedures. However, Metropolitan will deviate from its guidelines if it determines that it is in the Fund's and its unitholders' best interests to do so. When a proxy relates to relatively routine matters, proxies are generally voted in accordance with management's recommendations provided they are in the best interests of the Fund and its unitholders. When a material conflict of interest exists between the interests of Metropolitan and the Fund, Metropolitan will vote in accordance with the guidelines when Metropolitan does not have discretion to deviate from those guidelines. Alternatively, Metropolitan will obtain voting direction from an independent third party or disclose the conflict of interest to the Fund and abstain from voting or obtain the Fund's consent prior to voting the securities.

### Pinnacle American Mid Cap Value Equity Fund

In order to facilitate the process of voting proxies, Integrity has retained the services of ISS. To eliminate possible conflicts of interest between Integrity and the Fund, Integrity exclusively uses all of ISS's recommendations for proxy voting purposes, including case-by-case voting issues. When a proxy is in respect of board matters, ISS bases its decisions on the principles of independence of the board and long-term issuer performance.

#### Pinnacle American Large Cap Growth Equity Fund

In respect of relatively routine matters, proxies are generally voted in accordance with management's recommendations provided they are in the best interests of the Fund and its unitholders. In cases when the Fund is a significant holder of an issuer's voting securities, management's recommendations will be reviewed with the Fund or an appropriate fiduciary responsible for the Fund. Case-by-case determinations are made by American Century staff, which is overseen by the General Counsel of American Century, in consultation with equity managers. To ensure that conflicts of interest do not affect proxy votes cast for the Fund, American Century's proxy voting personnel regularly catalogue issuers with whom American Century has significant business relationships; all discretionary (including case-by-case) voting in respect of these issuers will be voted by ScotiaMcLeod or an appropriate fiduciary responsible for the Fund.

#### Pinnacle American Mid Cap Equity Fund

TCW has established a proxy voting committee to oversee its proxy voting guidelines and procedures. The committee meets at least annually to review these guidelines as well as other proxy voting issues. TCW also retains a third party proxy voting service provider to assist in the management of the proxy voting process. The service provider facilitates TCW's proxy voting in accordance with TCW's guidelines and assists in the maintenance of TCW's proxy voting record. In certain circumstances, such as potential conflicts of interest, the third party service provider may also be requested to help decide certain proxy votes. TCW's proxy voting guidelines cover a range of matters that are frequently presented for shareholder votes, some of which may be considered routine. Depending on the issue, TCW guidelines set out when it will vote in favour of or against a proposal or when a case-by-case evaluation is required. TCW may determine to deviate from the guidelines in its discretion when such deviation is deemed to be in the Fund's best interests. Non-routine matters are evaluated and voted upon on a case-by-case basis, generally following consultation with the appropriate portfolio manager.

#### Pinnacle International Equity Fund

Wellington's proxy voting policies and guidelines require Wellington to vote in the best interests of the Fund and its unitholders' so as to maximize economic value. While the proxy voting guidelines set forth general guidelines for voting proxies, each proposal is evaluated on its merits and thus, a vote entered on the Fund's behalf with respect to a particular proposal may differ from Wellington's proxy voting guidelines. Wellington identifies and attempts to resolve all material proxy-related conflicts of interest between the firm and the Fund in the best interest of the Fund. As such, Wellington regularly reviews its voting records to ensure that proxies are voted in accordance with Wellington's proxy policies and procedures. Wellington has a proxy committee that is responsible for the review and approval of the firm's written proxy policies and procedures and its proxy voting guidelines, and for providing advice and guidance on specific proxy votes for individual issuers. If a proxy is identified as presenting a material conflict of interest, the matter must be reviewed by the designated members of the proxy committee, who will resolve the conflict and direct the vote. Any proxy committee member who is himself or herself subject to the identified conflict will not participate in the decision on whether and how to vote the proxy in question.

#### Pinnacle International Small to Mid Cap Value Equity Fund

Boston Company reviews every voting proposal in accordance with its written guidelines. Items that can be categorized will be voted in accordance with Boston Company's guidelines or referred to the proxy policy committee, if so required. Proposals that cannot be categorized under the guidelines will be referred to the proxy policy committee for a discussion and vote. The proxy policy committee may review any proposal when it has identified a particular issuer, particular industry or particular issue for special scrutiny. Boston Company seeks to avoid material conflicts of interest through its committee structure, which applies detailed, predetermined proxy voting guidelines in an objective and consistent manner across client accounts, based on internal and external research and recommendations provided by a third party vendor, and without consideration of any client relationship factors. In voting proxies, Boston Company seeks to act solely in the best financial and economic interest of the Funds and its unitholders. Boston Company generally opposes proposals that appear to be designed to insulate management unnecessarily from the wishes of a majority of the shareholders and that would lead to a determination of an issuer's future by a minority of its shareholders.

### Pinnacle Global Equity Fund

Harding has implemented written proxy voting policies and procedures designed to ensure that proxies are voted, and conflicts resolved, in the best interests of the Fund and its unitholders. Meeting information is obtained from Proxy Edge's and ISS's websites and is maintained in an internal proxy voting database. A proxy voting form, listing agenda items to be voted upon at a meeting, is generated and provided to a designated member of Harding's investment committee. Each vote is cast on a case-by-case basis considering contractual obligations under the Portfolio Management Agreement and other relevant circumstances at the time of the vote. If the investment committee member elects to vote against management on an item, he or she is required to document the basis for the decision. All voting decisions are recorded in the proxy voting database. A designated member of the investment committee is responsible for the administration and oversight of Harding's proxy voting procedures. Harding's Chief Compliance Officer assists the investment committee in development, implementing and updating proxy voting policies and procedures.

# OTHER STATUTORY INFORMATION ABOUT THE FUNDS

# **Principal Holders of Securities**

As at November 30, 2006 no person or company owns beneficially, directly or indirectly, or exercises control or direction over more than ten percent of the outstanding Units of a Fund.

# **Material Contracts**

Copies of the Declarations of Trust, the management agreements between Scotia Capital Inc. and each of the Funds (the "**Management Agreements**"), the Portfolio Management Agreements, the Distribution Agreements and the Custodian Agreement (collectively, the "**Material Contracts**"), are available for inspection at the head office of ScotiaMcLeod during normal business hours.

# **Portfolio Management Agreements**

The Portfolio Management Agreements between Scotia Capital Inc. and each of the portfolio advisors named above are dated as follows:

Name of Fund	Date of Portfolio Management Agreement
Pinnacle Income Fund	September 3, 1997
Pinnacle High Yield Income Fund	
Pinnacle Canadian Value Equity Fund	
Pinnacle Canadian Growth Equity Fund	
Pinnacle American Mid Cap Growth Equity Fund	
Pinnacle Global Equity Fund	
Pinnacle American Core-Plus Bond Fund	February 14, 2002
Pinnacle Global Real Estate Securities Fund	
Pinnacle Canadian Mid Cap Value Equity Fund	
Pinnacle International Small to Mid Cap Value Equity Fund	
Pinnacle Canadian Small Cap Equity Fund	December 2, 2002
Pinnacle American Value Equity Fund	
Pinnacle American Large Cap Growth Equity Fund	
Pinnacle International Equity Fund	March 21, 2005

Name of Fund	Date of Portfolio Management Agreement
Pinnacle Short Term Income Fund	October 3, 2005
Pinnacle American Mid Cap Value Equity Fund	
Pinnacle Strategic Balanced Fund	January 16, 2006

ScotiaMcLeod is responsible for the fees paid to the portfolio advisors. The Portfolio Management Agreements may be terminated by (i) either party giving the other party 90 days prior written notice; (ii) by either party if the other party is in breach of any of the terms of the Portfolio Management Agreements and has not remedied the breach within 30 days of receipt of written notice requiring the breach to be remedied; (iii) immediately in the event of a bankruptcy or winding-up of a party; or (iv) by ScotiaMcLeod if there is a change of legal or de facto control of the portfolio advisor or if there is a change in the key personnel.

The Material Contracts for each Fund, with the exception of the Portfolio Management Agreements, are dated as follows:

Name of Fund	Date of Material Contracts
Pinnacle Short Term Income Fund	September 3, 1997
Pinnacle Income Fund	
Pinnacle High Yield Income Fund	
Pinnacle Strategic Balanced Fund	
Pinnacle Canadian Value Equity Fund	
Pinnacle Canadian Growth Equity Fund	
Pinnacle Canadian Small Cap Equity Fund	
Pinnacle American Value Equity Fund	
Pinnacle American Mid Cap Growth Equity Fund	
Pinnacle International Equity Fund	
Pinnacle Global Equity Fund	
Pinnacle American Large Cap Growth Equity Fund	January 18, 2001
Pinnacle American Core-Plus Bond Fund	January 28, 2002
Pinnacle Global Real Estate Securities Fund	
Pinnacle Canadian Mid Cap Value Equity Fund	
Pinnacle American Mid Cap Value Equity Fund	
Pinnacle International Small to Mid Cap Value Equity Fund	

# **Declarations of Trust**

Scotia Capital Inc. is signatory to the Declarations of Trust as trustee and manager.

ScotiaMcLeod may terminate a Fund at any time by giving each unitholder at least 60 days prior written notice. During this 60 day period, and with the approval of the Ontario Securities Commission, the right of unitholders of the Fund to require payment for their Units may be suspended.

# Management Agreements

The Management Agreements are negotiated between Scotia Capital Inc. and each of the Funds. No fees are payable to ScotiaMcLeod by the Funds under these Agreements. However, the Funds pay all of their operating expenses, which will not exceed 0.50 percent of the net assets of a Fund in a year. The Management Agreements may be terminated by ScotiaMcLeod giving the Funds 90 days prior written notice or such shorter number of days as ScotiaMcLeod and the Funds may agree. The Management Agreements may be terminated by the Funds by a resolution passed by two-thirds of the votes cast by unitholders of a Fund at a meeting called for this purpose. For such a meeting, a quorum of unitholders representing at least one-third of the Units of a Fund is required. Lastly, the Agreements may be terminated immediately in the event of a bankruptcy or winding-up of Scotia Capital Inc. or the Funds.

### Distributorship Agreements

The Distributorship Agreements are between Scotia Capital Inc. and each of the Funds. No fees are payable to ScotiaMcLeod by a Fund under these Agreements. The Distributorship Agreements may be terminated by ScotiaMcLeod giving the Fund 90 days prior written notice or such shorter number of days as ScotiaMcLeod and the Fund may agree. The Distributorship Agreements may also be terminated by a Fund by a resolution passed by two-thirds of the votes cast by unitholders of the Fund at a meeting called for this purpose. For such a meeting, a quorum of unitholders representing at least one-third of Units of the Fund is required. Lastly, the Agreements may be terminated immediately in the event of a bankruptcy or winding-up of Scotia Capital Inc. or the Funds.

### Custodian Agreements

The Custodian Agreement for the Funds is between the Funds and State Street Trust Company Canada.

The Funds pay the Custodian all reasonable fees and expenses for custodial services, including safekeeping and administrative services. The Custodian Agreement may be terminated by either party giving 90 days prior written notice to the other party.

#### Legal and Administrative Proceedings

There are no ongoing legal and administrative proceedings against ScotiaMcLeod relating to investors in the Funds or the Funds themselves.

#### AUDITOR'S CONSENT

Pinnacle Short Term Income Fund Pinnacle Income Fund Pinnacle High Yield Income Fund Pinnacle American Core-Plus Bond Fund Pinnacle Global Real Estate Securities Fund Pinnacle Strategic Balanced Fund Pinnacle Canadian Value Equity Fund Pinnacle Canadian Mid Cap Value Equity Fund Pinnacle Canadian Growth Equity Fund Pinnacle Canadian Small Cap Equity Fund Pinnacle American Value Equity Fund Pinnacle American Mid Cap Value Equity Fund Pinnacle American Large Cap Growth Equity Fund Pinnacle American Mid Cap Growth Equity Fund Pinnacle International Equity Fund Pinnacle International Small to Mid Cap Value Equity Fund Pinnacle Global Equity Fund (collectively, the "Funds")

We have read the simplified prospectus and annual information form of the Funds dated December 20, 2006 relating to the sale and issue of mutual fund units of the Funds. We have complied with Canadian generally accepted standards for an auditor's involvement with offering documents.

We consent to the use through incorporation by reference in the above-mentioned simplified prospectus of our report to the unitholders of the Funds on the statements of investment portfolio as at December 31, 2005, the statements of net assets as at December 31, 2005 and 2004, and the statements of operations and changes in net assets for the years then ended. Our report is dated February 17, 2006.

# (Signed) "PricewaterhouseCoopers LLP"

Chartered Accountants Toronto, Ontario December 20, 2006

# CERTIFICATES OF THE FUNDS, THE PROMOTER AND THE MANAGER

December 20, 2006

Pinnacle Short Term Income Fund
Pinnacle Income Fund
Pinnacle High Yield Income Fund
Pinnacle American Core-Plus Bond Fund
Pinnacle Global Real Estate Securities Fund
Pinnacle Strategic Balanced Fund
Pinnacle Canadian Value Equity Fund
Pinnacle Canadian Mid Cap Value Equity Fund
Pinnacle Canadian Growth Equity Fund

Pinnacle Canadian Small Cap Equity Fund
Pinnacle American Value Equity Fund
Pinnacle American Mid Cap Value Equity Fund
Pinnacle American Large Cap Growth Equity Fund
Pinnacle American Mid Cap Growth Equity Fund
Pinnacle International Equity Fund
Pinnacle International Small to Mid Cap Value Equity Fund
Pinnacle Global Equity Fund
(collectively, the "Funds").

This annual information form, the financial statements of the Funds for the financial period ended December 31, 2005 and the auditors' report on those statements, the interim financial statements of the Funds for the interim period ended June 30, 2006, together with the simplified prospectus required to be sent or delivered to a purchaser during the currency of this annual information form, constitute full, true and plain disclosure of all material facts relating to the securities offered by the simplified prospectus and do not contain any misrepresentation.

"Stephen Douglas McDonald" Stephen Douglas McDonald Co-Chief Executive Officer Scotia Capital Inc. "Charles John Schumacher" Charles John Schumacher Co-Chief Executive Officer Scotia Capital Inc. *"Michael Warman* Michael Warman Chief Financial Officer Scotia Capital Inc.

**ON BEHALF OF** the Board of Directors of Scotia Capital Inc., as Promoter, Manager and Trustee of the Funds

"M. Cecilia Williams"

"Christopher Hodgson"

Mary Cecilia Williams Director Christopher Hodgson Director

# **CERTIFICATE OF PRINCIPAL DISTRIBUTOR**

December 20, 2006

Pinnacle Short Term Income Fund	Pinnacle Canadian Small Cap Equity Fund
Pinnacle Income Fund	Pinnacle American Value Equity Fund
Pinnacle High Yield Income Fund	Pinnacle American Mid Cap Value Equity Fund
Pinnacle American Core-Plus Bond Fund	Pinnacle American Large Cap Growth Equity Fund
Pinnacle Global Real Estate Securities Fund	Pinnacle American Mid Cap Growth Equity Fund
Pinnacle Strategic Balanced Fund	Pinnacle International Equity Fund
Pinnacle Canadian Value Equity Fund	Pinnacle International Small to Mid Cap Value Equity Fund
Pinnacle Canadian Mid Cap Value Equity Fund	Pinnacle Global Equity Fund
Pinnacle Canadian Growth Equity Fund	(collectively, the "Funds").

To the best of our knowledge, information and belief, this annual information form, the financial statements of the Funds for the financial period ended December 31, 2005 and the auditors' report on those statements, the interim financial statements of the Funds for the interim period ended June 30, 2006, together with the simplified prospectus required to be sent or delivered to a purchaser during the currency of this annual information form, constitute full, true and plain disclosure of all material facts relating to the securities offered by the simplified prospectus and do not contain any misrepresentation.

Scotia Capital Inc., as principal distributor of the Funds

"Michael Warman"

Michael Warman Chief Financial Officer

#### PINNACLE PROGRAM FUNDS

#### **Money Market Fund**

Pinnacle Short Term Income Fund

#### **Bond Funds**

Pinnacle Income Fund Pinnacle High Yield Income Fund Pinnacle American Core-Plus Bond Fund

#### **Real Estate Fund**

Pinnacle Global Real Estate Securities Fund

**Balanced Fund** Pinnacle Strategic Balanced Fund

#### **Canadian Equity Funds**

Pinnacle Canadian Value Equity Fund Pinnacle Canadian Mid Cap Value Equity Fund Pinnacle Canadian Growth Equity Fund Pinnacle Canadian Small Cap Equity Fund

#### **Foreign Equity Funds**

Pinnacle American Value Equity Fund Pinnacle American Mid Cap Value Equity Fund Pinnacle American Large Cap Growth Equity Fund Pinnacle American Mid Cap Growth Equity Fund Pinnacle International Equity Fund Pinnacle International Small to Mid Cap Value Equity Fund Pinnacle Global Equity Fund

Managed by:

ScotiaMcLeod Scotia Plaza 40 King Street West

P.O. Box 4085, Station "A" Toronto, Ontario M5H 1H1

Toll Free: 1-800-268-9269 (416-750-3863 in Toronto)

Additional information about the Funds is available in the Funds' management reports of fund performance and financial statements. You can get a copy of these documents at your request, and at no cost, by calling toll free 1-800-268-9269, or from your dealer by e-mail through ScotiaMcLeod's website at www.scotiamcleod.com.

These documents and other information about the Funds, such as information circulars and material contracts, are also available on the SEDAR website at <u>www.sedar.com</u>, or on the ScotiaMcLeod website at <u>www.scotiamcleod.com</u>.