

GLOBAL ECONOMICS | SCOTIA FLASH

May 29, 2020

Canadian Consumer Credit Plunges in April While Mortgage Growth Climbs

- Total Canadian household credit posted a contraction in April, mainly driven by a marked drop in consumer credit borrowing in contrast to the continued rise in mortgage credit growth.
- HELOC borrowing, a subset of consumer credit, picked up in March, showing signs of reversal as households reached toward debt to support expenditures as payment relief programs were not yet in full effect.
- Business credit continued to expand strongly in April, as businesses actively raised funds to tide over the period of depressed revenues.

TOTAL CANADIAN HOUSEHOLD CREDIT DROPS

After a full month of lockdown in most Canadian provinces, total household credit as reported by the Bank of Canada dropped in April (chart 1). Total household credit fell by 2.4% m/m saar, pulling the trend growth down to 4.1% y/y. This contraction was mainly driven by a record plunge in consumer credit borrowing while mortgage credit growth remained strong.

MORTGAGE CREDIT GROWTH PICKS UP DESPITE PLUNGING HOME SALES

Total mortgage credit growth accelerated further in April, in contrast to the plunge in home sales. Mortgage borrowing posted a monthly gain of 8.8% m/m saar—the fastest one-79 month acceleration since the October 2011—pulling the trend growth up to 5.8% y/y (chart 2).

It is likely that the accelerating mortgage expansion is a lagged effect of stronger housing activity earlier in the year, as transactions close with a delay relative to registered sales.

In recent months, chartered bank mortgage borrowing began to rise in lockstep with non-bank borrowing (chart 3). Before then, non-bank borrowing closely followed movements in the five-year mortgage rate, as borrowers chose non-bank lenders when mortgage rates were rising. As rates fell and the mortgage qualification barrier declined, chartered bank borrowing began to accelerate again.

CONSUMER CREDIT PLUNGES BY FASTEST PACE IN RECORDED HISTORY

Consumer credit plunged in April (chart 4), contracting by 26.3% m/m saar—the largest single-month drop in recorded history since 1969. This contraction in turn pulled the y/y trend into negative territory for the first time in 37 years with a 0.1% y/y decline.

As government support measures expanded in April, in particular with CERB payments starting to reach households (chart 5), and consumers turning more cautious amidst the economic disruption, consumer borrowing slowed. With other financial relief programs put in place such as rent and credit card payment deferral opportunities, households are able to finance essential purchases without running up debt.

CONTACTS

Nikita Perevalov
Director of Economic Forecasting
437.775.5137
Scotiabank Economics
nikita.perevalov@scotiabank.com

Alena Bystrova, Senior Economic Analyst 416.866.4212 Scotiabank Economics alena.bystrova@scotiabank.com

Chart 1

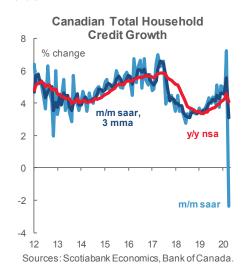
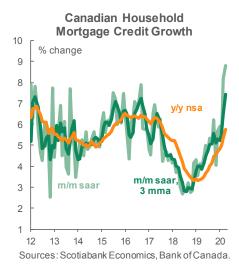


Chart 2



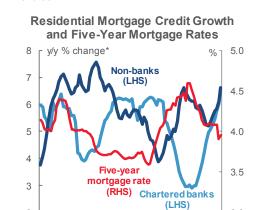


HELOC BORROWING REBOUNDED IN MARCH

HELOC borrowing, as reported by OSFI (Office of the Superintendent of Financial Institutions), reversed its year-long declining trend in March (chart 6). HELOC credit growth accelerated to 2.5% y/y—a significant reversal from the previous month as Canadian households found themselves reaching for built-up home equity to support essential consumption while income support programs had not yet fully taken effect.

BUSINESS CREDIT BORROWING REMAINS STRONG

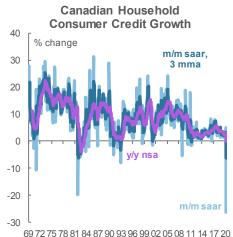
Total Canadian business credit continued its strong expansion in April while most provinces remained locked down for a full month. Despite a slight deceleration from the previous month, business credit borrowing continued to trend upward by 5.4% y/y (chart 7). The bulk of the borrowing came from non-mortgage credit growth as businesses continued to actively raise funds through borrowing to tide over the period of depressed revenues (chart 8).



Sources: Scotiabank Economics, Bank of Canada, CMHC.
*adjusts for changes in accounting standards

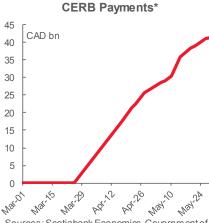
15 16 17 18 19 20

Chart 4



69 72 75 78 81 84 87 90 93 96 99 02 05 08 11 14 17 20 Sources: Scotiabank Economics, Bank of Canada.

Chart 5



Sources: Scotiabank Economics, Government of Canada. *zero until payment program annouced on March 25

Chart 6

13

Chart 3

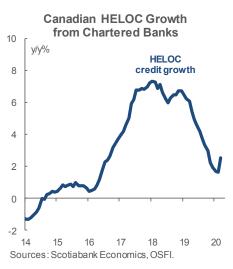


Chart 7

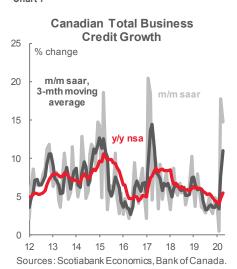
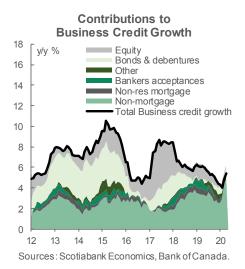


Chart 8





GLOBAL ECONOMICS | SCOTIA FLASH

May 29, 2020

This report has been prepared by Scotiabank Economics as a resource for the clients of Scotiabank. Opinions, estimates and projections contained herein are our own as of the date hereof and are subject to change without notice. The information and opinions contained herein have been compiled or arrived at from sources believed reliable but no representation or warranty, express or implied, is made as to their accuracy or completeness. Neither Scotiabank nor any of its officers, directors, partners, employees or affiliates accepts any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

These reports are provided to you for informational purposes only. This report is not, and is not constructed as, an offer to sell or solicitation of any offer to buy any financial instrument, nor shall this report be construed as an opinion as to whether you should enter into any swap or trading strategy involving a swap or any other transaction. The information contained in this report is not intended to be, and does not constitute, a recommendation of a swap or trading strategy involving a swap within the meaning of U.S. Commodity Futures Trading Commission Regulation 23.434 and Appendix A thereto. This material is not intended to be individually tailored to your needs or characteristics and should not be viewed as a "call to action" or suggestion that you enter into a swap or trading strategy involving a swap or any other transaction. Scotiabank may engage in transactions in a manner inconsistent with the views discussed this report and may have positions, or be in the process of acquiring or disposing of positions, referred to in this report.

Scotiabank, its affiliates and any of their respective officers, directors and employees may from time to time take positions in currencies, act as managers, co-managers or underwriters of a public offering or act as principals or agents, deal in, own or act as market makers or advisors, brokers or commercial and/or investment bankers in relation to securities or related derivatives. As a result of these actions, Scotiabank may receive remuneration. All Scotiabank products and services are subject to the terms of applicable agreements and local regulations. Officers, directors and employees of Scotiabank and its affiliates may serve as directors of corporations.

Any securities discussed in this report may not be suitable for all investors. Scotiabank recommends that investors independently evaluate any issuer and security discussed in this report, and consult with any advisors they deem necessary prior to making any investment.

This report and all information, opinions and conclusions contained in it are protected by copyright. This information may not be reproduced without the prior express written consent of Scotiabank.

™ Trademark of The Bank of Nova Scotia. Used under license, where applicable.

Scotiabank, together with "Global Banking and Markets", is a marketing name for the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and certain of its affiliates in the countries where they operate, including, Scotiabanc Inc.; Citadel Hill Advisors L.L.C.; The Bank of Nova Scotia Trust Company of New York; Scotiabank Europe plc; Scotiabank (Ireland) Limited; Scotiabank Inverlat S.A., Institución de Banca Múltiple, Scotia Inverlat Casa de Bolsa S.A. de C.V., Scotia Inverlat Derivados S.A. de C.V. – all members of the Scotiabank group and authorized users of the Scotiabank mark. The Bank of Nova Scotia is incorporated in Canada with limited liability and is authorised and regulated by the Office of the Superintendent of Financial Institutions Canada. The Bank of Nova Scotia is authorised by the UK Prudential Regulation Authority and is subject to regulation by the UK Financial Conduct Authority and limited regulation by the UK Prudential Regulation Authority. Details about the extent of The Bank of Nova Scotia's regulation by the UK Prudential Regulation Authority are available from us on request. Scotiabank Europe plc is authorised by the UK Prudential Regulation Authority and the UK Financial Conduct Authority and the UK Prudential Regulation Authority.

Scotiabank Inverlat, S.A., Scotia Inverlat Casa de Bolsa, S.A. de C.V., and Scotia Derivados, S.A. de C.V., are each authorized and regulated by the Mexican financial authorities.

Not all products and services are offered in all jurisdictions. Services described are available in jurisdictions where permitted by law.