

# GLOBAL ECONOMICS | SCOTIA FLASH

May 28, 2020

## **Canada: SMEs Cautiously Optimistic About Future Business Operations**

- Small- and medium sized enterprise sentiment (SME) continued to improve, from April's reading of 46.4 to 52.5 in the month of May. COVID-related impacts continue to create operational hurdles for SME's, but adaptation measures and easing of restrictions are leading to sentiment trends in the right direction.
- Business owners feel more broadly optimistic as six out of ten provinces show index values of 50 or above, indicating stronger business conditions over the next year.
- General business indicators show early signs of strengthening, but it is too
  early to tell if these are transitory. Nonetheless, indicators such as hiring,
  capacity utilization, and general business situations, have risen from their
  prior months' downbeat readings.

### SME PESSIMISM BEGINNING TO WANE, BUT EARLY SIGNS OF IMPROVEMENT SHOULD BE INTERPRETED WITH CAUTION.

The Canadian Federation of Independent Business' (CFIB) monthly Business Barometer Index increased to 52.5 in May (chart 1).

Business sentiment improved further in the month of May, with the index registering a value above 50, after two straight months in the sub-50 pessimistic territory. While the level of business activity is expected to remain subdued relative to pre-COVID, the improving sentiment implies that businesses expect a gradual improvement in the coming 12 months. It also appears that Federal and Provincial stimulus in conjunction with easing of business restrictions are aiding in lifting the mood among business owners. However, uncertainty is here to stay, as Canada's Q2-2020 GDP contraction is expected to be very deep (chart 2).

Every province recorded an improvement in sentiment in May with the exception of PEI. Nation-wide business reopening plans fueled stronger business sentiment in May. Nova Scotia and Ontario business owners are the most optimistic (59.2) and (57.1) respectively, while those in PEI (30.0) are well below the national average (chart 3). The provinces of Alberta, British Colombia, Manitoba, and Saskatchewan all sit within five index points of the national average.

Sentiment continued to broadly improve across industries. April's small rise in sentiment was followed by further expansion in May, as seven sectors pushed into the above-50 territory (chart 4), and all but one registering a general increase in business optimism. Service-producing industries appear to be more optimistic than their goods-producing counterparts, with notable increases in Finance & Insurance (currently at 59.4), Hospitality (56.8), and Transportation (55.1). Agriculture (43.5) and Natural Resources (37.5) sectors remain well below the national average.

General business indicators showing improvement in May amidst continuing operational challenges. The percentage of respondents who think their

#### **CONTACTS**

Nikita Perevalov
Director of Economic Forecasting
437.775.5137
Scotiabank Economics
nikita.perevalov@scotiabank.com

Marc Ercolao, Economic Analyst 416.866.6252 Scotiabank Economics marc.ercolao@scotiabank.com

#### Chart 1



#### Chart 2

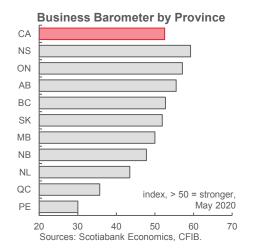






general business situation is 'good' slightly increased from April lows, although still well below average levels (chart 5). Following the downward trend reversal is full-time staffing plans, where the outlook in May looks marginally more positive (chart 6), as slightly fewer business owners expect to reduce staff. Planned pricing saw an increase in the month of May, but this could be do in part to recovering the high costs of shut down (chart 7). Capacity utilization also improved in May, with the average capacity utilization increasing by almost 10 percentage points to 49.1% from 39.9% in April. Expect to see this number continue to slowly rise over the coming months as business restrictions are lifted gradually.

### Chart 3



#### Chart 4

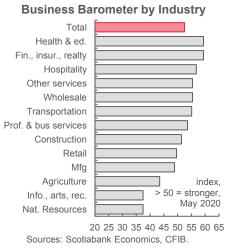
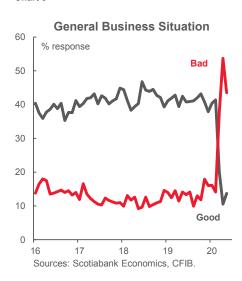


Chart 5



#### Chart 6

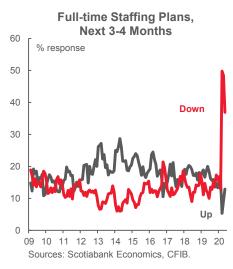
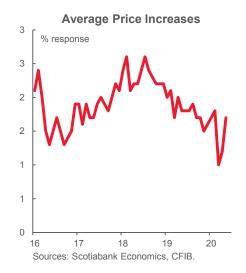


Chart 7





### GLOBAL ECONOMICS | SCOTIA FLASH

May 28, 2020

This report has been prepared by Scotiabank Economics as a resource for the clients of Scotiabank. Opinions, estimates and projections contained herein are our own as of the date hereof and are subject to change without notice. The information and opinions contained herein have been compiled or arrived at from sources believed reliable but no representation or warranty, express or implied, is made as to their accuracy or completeness. Neither Scotiabank nor any of its officers, directors, partners, employees or affiliates accepts any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

These reports are provided to you for informational purposes only. This report is not, and is not constructed as, an offer to sell or solicitation of any offer to buy any financial instrument, nor shall this report be construed as an opinion as to whether you should enter into any swap or trading strategy involving a swap or any other transaction. The information contained in this report is not intended to be, and does not constitute, a recommendation of a swap or trading strategy involving a swap within the meaning of U.S. Commodity Futures Trading Commission Regulation 23.434 and Appendix A thereto. This material is not intended to be individually tailored to your needs or characteristics and should not be viewed as a "call to action" or suggestion that you enter into a swap or trading strategy involving a swap or any other transaction. Scotiabank may engage in transactions in a manner inconsistent with the views discussed this report and may have positions, or be in the process of acquiring or disposing of positions, referred to in this report.

Scotiabank, its affiliates and any of their respective officers, directors and employees may from time to time take positions in currencies, act as managers, co-managers or underwriters of a public offering or act as principals or agents, deal in, own or act as market makers or advisors, brokers or commercial and/or investment bankers in relation to securities or related derivatives. As a result of these actions, Scotiabank may receive remuneration. All Scotiabank products and services are subject to the terms of applicable agreements and local regulations. Officers, directors and employees of Scotiabank and its affiliates may serve as directors of corporations.

Any securities discussed in this report may not be suitable for all investors. Scotiabank recommends that investors independently evaluate any issuer and security discussed in this report, and consult with any advisors they deem necessary prior to making any investment.

This report and all information, opinions and conclusions contained in it are protected by copyright. This information may not be reproduced without the prior express written consent of Scotiabank.

™ Trademark of The Bank of Nova Scotia. Used under license, where applicable.

Scotiabank, together with "Global Banking and Markets", is a marketing name for the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and certain of its affiliates in the countries where they operate, including, Scotiabanc Inc.; Citadel Hill Advisors L.L.C.; The Bank of Nova Scotia Trust Company of New York; Scotiabank Europe plc; Scotiabank (Ireland) Limited; Scotiabank Inverlat S.A., Institución de Banca Múltiple, Scotia Inverlat Casa de Bolsa S.A. de C.V., Scotia Inverlat Derivados S.A. de C.V. – all members of the Scotiabank group and authorized users of the Scotiabank mark. The Bank of Nova Scotia is incorporated in Canada with limited liability and is authorised and regulated by the Office of the Superintendent of Financial Institutions Canada. The Bank of Nova Scotia is authorised by the UK Prudential Regulation Authority and is subject to regulation by the UK Financial Conduct Authority and limited regulation by the UK Prudential Regulation Authority. Details about the extent of The Bank of Nova Scotia's regulation by the UK Prudential Regulation Authority are available from us on request. Scotiabank Europe plc is authorised by the UK Prudential Regulation Authority and the UK Financial Conduct Authority and the UK Prudential Regulation Authority.

Scotiabank Inverlat, S.A., Scotia Inverlat Casa de Bolsa, S.A. de C.V., and Scotia Derivados, S.A. de C.V., are each authorized and regulated by the Mexican financial authorities.

Not all products and services are offered in all jurisdictions. Services described are available in jurisdictions where permitted by law.