# **Scotiabank**

# **GLOBAL ECONOMICS**

# **LATAM DAILY**

August 15, 2023

## **Contributors**

### Juan Manuel Herrera

Senior Economist/Strategist Scotiabank GBM +44.207.826.5654 juanmanuel.herrera@scotiabank.com

**Guillermo Arbe,** Head Economist, Peru +51.1.211.6052 (Peru) guillermo.arbe@scotiabank.com.pe

**Sergio Olarte,** Head Economist, Colombia +57.601.745.6300 Ext. 9166 (Colombia) sergio.olarte@scotiabankcolpatria.com

**Jorge Selaive,** Head Economist, Chile +56.2.2619.5435 (Chile) jorge.selaive@scotiabank.cl

**Eduardo Suárez,** VP, Latin America Economics +52.55.9179.5174 (Mexico) esuarezm@scotiabank.com.mx

# **TODAY'S CONTRIBUTORS:**

Jackeline Piraján, Senior Economist +57.601.745.6300 Ext. 9400 (Colombia) jackeline.pirajan@scotiabankcolpatria.com

Santiago Moreno, Economist +57.601.745.6300 Ext. 1875 (Colombia) santiago1.moreno@scotiabankcolpatria.com

# Chart 1

#### Colombia: Manufacturing 80 140 index, 2018=100, N.S.A. % change y/y 130 60 120 40 110 20 100 O 90 -20 80 -40 70 60 -60 Jun-20 Jun-21 Jun-22 Jun-23 Manufacturing index (LHS) Manufacturing prod. (RHS) Sources: Scotiabank Economics, DANE.

# Latam Daily: Colombia and Peru GDP

- Colombia: Moderation in Colombian economic activity: manufacturing and retail sales remained in negative territory, miss analyst estimates
- Peru: Fiscal balance is favourable, but the devil is in the details

Range-bound Asia markets that made little of PBoC rate cuts were followed by a more risk averse feel to European hours with no clear explanation that has US equity futures about 0.3/4% weaker, global rates curves losing ground, and a mixed USD where high-beta FX are underperforming with muted 0.2% drops. Commodity prices are mixed as iron ore catches a small bid in contrast to a 1.2% drop in copper and a slight decline in crude oil. Global markets await the release of US retail sales and Canadian CPI data at 8.30ET, after UK wages data beat expectations earlier today.

Peruvian and Colombian GDP data out at 11ET and 12ET, respectively, are the day ahead highlights in Latam, accompanied by Peruvian jobless rate figures and BanRep's economists survey and trade balance and imports data in Colombia. Uruguay's central bank is also expected to announce a 50bps reduction to its policy rate to 10.25%, and we'll continue to monitor developments in Argentina for spillovers to the rest of the region's markets.

We've got mixed guidance from Peruvian authorities on the country's economic performance in June. First, Fin Min Contreras had guided a decline of about 1% y/y, but changed his tune last week to project nil growth for the month. On Friday, however, the BCRP teed up a 0.5-0.7% y/y contraction that is closely aligned with the 0.7% drop forecast by the median economist polled by Bloomberg.

In any case, the first half of 2023 was a poor showing for Peru's economy, and were it not for strong gains in copper output from the recently-opened Quellaveco mine the first half of the year would have shown an even larger contraction amid muted growth in services. We think a weak print today will add to expectation that the BCRP will begin lowering the reference rate at the September meeting, with a 25bps cut. July unemployment data out at 11ET will also be watched for weakness spreading to labour markets (median 6.4%, Scotiabank: 6.6%, same as June).

As for Colombia, yesterday's weaker than expected retail sales and industrial sector data for June (see below) added to downside risks for today's Q2 GDP release. Our team projects a 0.4% y/y gain, alike the Bloomberg median, that would mark a strong deceleration from the Q1 pace of 3% y/y. On a quarter-over-quarter basis, economists are also penciling in the first decline in GDP since 2021. It is a weak result, but improvements are expected in the second half of the year while persistently strong core inflation keeps BanRep cuts at bay—at least until the fourth quarter. On that note, the results to the bank's survey of economists will shed some light on how many analysts side with Fin Min Bonilla's view that cuts could start in September.

—Juan Manuel Herrera

# COLOMBIA: MODERATION IN COLOMBIAN ECONOMIC ACTIVITY: MANUFACTURING AND RETAIL SALES REMAINED IN NEGATIVE TERRITORY, MISS ANALYST ESTIMATES

On Monday, August 14<sup>th</sup>, The National Administrative Department of Statistics (DANE) published information on manufacturing and retail sales for June 2023. The real production of the manufacturing industry again fell on a y/y basis, it came in at -4.8% YoY

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in June 2023. Meanwhile, real retail sales decreased by 11.9% YoY in June and became the lowest annual variation since August 2020. Thus, June became the fourth consecutive month in which the manufacturing industry along with retail sales came in negative territory. In addition, these results surprised market expectations, including our projections, by a wide margin.

In the year to date until June 2023, the real production of the manufacturing industry showed a variation of -2.6%, compared to the same period of the year 2022, while during the first half of 2023, compared to the period Jan-Jun 2022, retail sales decreased by 5.2%.

These results confirmed the gradual adjustment of economic activity. Having said that, we think that economic activity touched the bottom in June 2023 and will start a gradual and slow-motion recovery. This moderate slowdown has been reflected in reductions in investment in machinery and equipment, and lower demand for durable and semi-durable goods by household consumption.

# Manufacturing production

Manufacturing production contracted by 4.8% YoY in June 2023 (chart 1), being the fourth consecutive month. In seasonally adjusted terms, manufacturing contracted by 1.1% monthly, after the slight improvement recorded from the previous month.

In annual terms, the sectors that showed better performance were sugar and panela processing (+47.2% YoY), coking, oil refining and fuel blending (+8.5% YoY), soap, detergent, and perfume manufacturing (+7.0% Yoy), and beverage processing (+5.4% YoY). On the other hand, the sectors that registered the largest contractions were precious metal industries (-34.1% YoY), manufacturing of other types of transport equipment (-32.1% YoY), manufacturing of motor vehicles (-31.3% YoY), wood processing (-28.8% YoY) and manufacturing of basic chemical substances (-25.6% YoY).

In turn, other important industries experienced annual contractions, particularly those associated with durable and semi-durable goods, such as rubber product manufacturing (-19.9% YoY), garment making (-18.6% YoY), spinning of textile products (-18.5% YoY), and vehicle body manufacturing (-13.0% YoY).

## **Retail sales**

Retail sales contracted by 11.9% YoY in June 2023 (chart 2), the lowest record since mid 2020 and the same as the manufacturing industry, recording the fourth consecutive month of decline. This result came below the -7.0% YoY expected by Bloomberg analysts. In seasonally adjusted terms, retail trade without fuels or vehicles showed slight growth of 0.2% MoM, compared to the previous month. These results show a slight recovery in household consumption this year, after four consecutive months of declines.

In annual terms, the behaviour of retail sales in June 2023 were influenced by the fall in sales of durable goods such as televisions (-47.1% YoY), household appliances and furniture (-37.8% YoY), computer and telecommunications equipment (-37.8% YoY), vehicle and motorcycle sales, which decreased by 16.6% YoY in June, along with the component of other vehicles and motorcycles (-36.6% YoY), hardware, glass, and paint (-20.1% YoY).

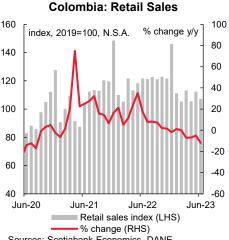
Non-alcoholic beverages (+24.4% YoY), alcoholic beverages and cigarettes (12.0% YoY), and personal hygiene and perfumery products (+6.2% YoY) were the categories that showed the highest annual growth during June 2023.

It should be noted that other goods such as clothing, food, pharmaceuticals, footwear, and household cleaning products continued to experience contractions, reflecting the correction in household consumption patterns in a scenario of high-interest rates, added to the statistical base effect due to the VAT-free day a year ago and lower demand for pandemic-related products such as masks among other health-related items.

# **Concluding remarks**

Today's data were weaker than expected, although we must wait to see the performance of sectors related to services such as hospitality and transportation (with the release of activity data tomorrow, Tuesday, August 15th). At Scotiabank Colpatria, we estimate a GDP growth of 0.4% YoY in Q2, the weakest expansion since Q1-2021. In any case, the market forecast ranges between 0% and 1% expansion (BanRep +0.7% YoY). Having a result within this range, in our opinion, will probably not significantly impact market expectations regarding monetary policy.

Chart 2



Sources: Scotiabank Economics, DANE.

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At Scotiabank Economics Colombia, we see a low probability that BanRep will cut rates in September, instead, we continue to lean towards thinking that the first-rate cut could be in the last quarter of 2023 or later, waiting for new signs of inflation convergence to the target.

-Sergio Olarte, Jackeline Piraján & Santiago Moreno

# PERU: FISCAL BALANCE IS FAVOURABLE, BUT THE DEVIL IS IN THE DETAILS

The BCRP reported a fiscal deficit of 2.5% in GDP for July. This was largely expected. Additionally, although the figure was, perhaps, a tad high, it was broadly within the realm of a full-year 2.4% GDP fiscal deficit, which is the ceiling for Peru's fiscal rule (chart 3). The bottom line is that Peru's fiscal situation remains quite manageable.

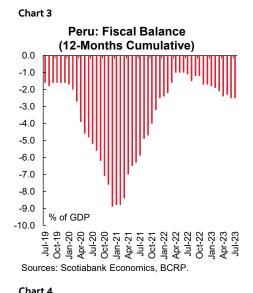
And yet, fiscal accounts are not without some concern. At least not when you take a deeper look. Government revenue was down 5.3% y/y in July, and this was not an outlier, as revenue declined 5.1% y/y in the year-to-July. Income tax, down 6.1% in July and -12.1% YTD, was the main culprit. And, within income tax, mining made up the bulk of the decline. This was expected, because mining taxes were exceptionally high in 2022. Even so, the magnitude was surprising. Mining revenue was down 32% YTD (-45% y/y in July) in terms of monthly payments. Furthermore, mining also makes up the bulk of the yearly balance adjustment which takes place mainly in April–May, and which declined 36% this year.

The only other consistently declining component of tax revenue was sales tax on imports, down 11.4% YTD (-15% y/y in July), which reflects plunging imports value.

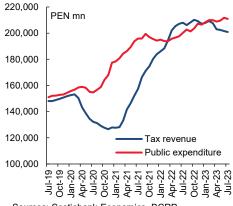
Outside of mining, tax revenue fared moderately well. Note that, as if to underscore the base comparison aspect of the decline, the BCRP also published tax growth figures for 2023 over 2021. In these terms, overall government income was up 17.7% YTD for 2023 versus 2021, much better than the 5.1% decline YTD for 2023 over 2022.

Domestic sales tax, which is an indicator of the strength of domestic demand, held up better, up 2.8% YTD, and 5.8% y/y in July. Hopefully, the figure for July portends the beginning of a bit of a rebound starting July.

A look at the expenditure side of fiscal accounts is not entirely comforting. Fiscal spending was up 4.1% YTD, but down 4.4% y/y in July (chart 4). This is quite modest growth, which one might feel grateful for considering how low revenue growth is. And yet, with private investment so low, one might wish to see public spending, and public investment (+4-9% YTD; -7.9% y/y in July) in particular, making up for the slack. On the other hand, if heavier spending with revenue so weak could imperil reaching a full-year deficit of 2.4% of GDP, which is the ceiling established by the fiscal rule.



Peru: Fiscal Revenue and Fiscal
Expenditure (12-Months Cumulative)



Sources: Scotiabank Economics, BCRP.

-Guillermo Arbe

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