Scotiabank

GLOBAL ECONOMICS

INSIGHTS & VIEWS

October 25, 2024

Contributors

Rebekah Young

VP & Head of Inclusion and Resilience Economics Scotiabank Economics 416.862.3876 rebekah.young@scotiabank.com

Laura Gu

Economist Scotiabank Economics 416.866.4202 laura.gu@scotiabank.com

Anthony Bambokian

Senior Economic Analyst Scotiabank Economics 416.866.4211 anthony.bambokian@scotiabank.com

The New Hard-Versus-Soft Landing Debate

CANADA'S IMMIGRATION PLAN WOULD STALL POPULATION GROWTH IN ITS TRACK BUT WILL IT?

- Earlier this week, Canada's Prime Minister and Immigration Minister announced material changes to Canada's immigration plans over the next three years.
- A pullback in permanent resident admissions, along with a sizeable contraction in non-permanent residents, would drive a modestly negative contraction in population growth (-0.2%) over the next two years, before returning to positive territory by 2027 (0.8%).
- There are still enormous uncertainties on the economic impacts to be weighed, but
 a contraction in the labour force would very likely dampen economic activity,
 albeit with a wide range of uncertainty around the magnitude. It is not yet clear
 whether supply or demand factors would dominate when it comes to the inflation
 and hence the interest rate path.
- A first step in fleshing out these potential impacts is determining possible path(s) for population projections. The aggressive policies set out imply serious implementation risks, but political resolve suggest they should not be dismissed.
- We set out three plausible population paths that could reasonably unfold over the horizon. They fall somewhere in the range of 0 to 1% annual population growth with our bias towards the mid-range (charts 1 & 2).
- Scotiabank Economics will examine the range of macroeconomic outcomes predicated on various population scenarios in the near future.

HIGH ALTITUDE

On October 24th, the Prime Minister and Immigration Minister announced substantial changes to Canada's Immigration Levels Plan. The plan will officially be tabled in the House of Commons on or before November 1st, but this early preview provided a detailed preview of what is to come. Whereas prior Plans have provided a 3-year line of sight on permanent resident (PR) targets and their composition, this year's plan adds targets for non-permanent residents (NPRs).

Permanent residents will be scaled back materially. The new plan would grant permanent status to 1.14 mn over the next three years: 395 k, 380 k, and 365 k in 2025, 2026, and 2027, respectively versus last year's plan that saw PR levels stabilize at 500 k

Chart 1 **Canada: Population Growth** 3.5 forecast % change y/y 3.0 Forecast: 2.5 2.0 1.5 1.0 0.5 0.0 -05 -1.0 -1.5 20 26 23 Historical Scenario 1

— — — Scenario 2 — — — Scenario 3 Sources: Scotiabank Economics, Statistics Canada, GoC

3.5 millions of people 3.0 2.5 -

Canada: Non-Permanent Residents

1.0 21 22 23 24 25 26

Historical — Scenario 1

- Scenario 2 — Scenario 3

Sources: Scotiabank Economics, Statistics Canada, GoC.

 $\label{thm:convector} \mbox{Visit our website at $$\underline{$$scotiabank.com/economics}$ | Follow us on Twitter at $$\underline{@$ScotiaEconomics}$ | Contact us by email at $$\underline{$$scotia.economics@$scotiabank.com}$ | $$$

1.5



annually over the horizon. They notionally indicate about 40% of PR visas will be granted to those already in the country.

The number of non-permanent residents in the country would be scaled back over time, consistent with its earlier-announced attrition target. Last March, the government had committed to bringing the number of NPRs to 5% of the total population by 2026. Putting numbers on paper, they indicate this would result in an annual

net attrition of 445 k NPRs in 2025 and 2026 before seeing a small uptick (17 k) in 2027. The plan also details NPR arrival targets—tallying 1.7 mn over the next three years—with a slight majority accruing to students (53%). These figures imply gross outflows of 2.6 mn NPRs (1.7 mn arrivals plus 445 k attrition in both 2025 and 2026) needed to meet the target over the next three years (table 1 and chart 3).

The net impact of the plan would effectively stall population growth over the next two years. By the government's own estimates, population would contract by -0.2% y/y growth over the next two years as net NPR outflows modestly exceed permanent resident inflows (once those already in the country are excluded). Population growth would only return to positive territory (0.8%) by 2027.

See Tables 2–4, back, for full details of the new plan.

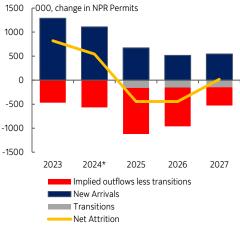
GRAVITATIONAL FORCES

Setting aside the merits of the plan, a key challenge for forecasters is determining a baseline for population assumptions. This underpins a host of important economic drivers from labour supply to consumption and housing demand to name a few. There is inherent risk in most policy execution against plan, often requiring judgement. The Bank of Canada had

Table 1: Canada - Non-Permanent Resident Flows (2025-2027) **Target Inflow** Year **Implied Outflow Target Net Growth** 2025 -445,901 673,650 1,119,551 2026 -445,662 516.600 962,262 526,161 2027 543,600 17,439 Sources: Scotiabank Economics, GoC

Chart 3

A Tall Order: Gross Versus Net Flows -000, change in NPR Permits



Sources: Scotiabank Economics, GoC. * GoC has fixed targets for gross new issuance and net NPR attrition. Implied outflows are backed out. 2024 Q2 flows annualized.

the horizon in its recent update. Scotiabank Economics' latest forecasts were predicated on population growth slowing to about 0.8–0.9% y/y over the horizon.

The new immigration plan is extremely aggressive. For one population growth has begun decelerating recently, but no where near the pace suggested under the new plan. Annualized population growth in the most recent quarter (end-September) was 2.4% sa, but a contraction of 0.2% by next year would require a sharp halt to visa issuances across a highly decentralized labyrinth of programs. Total NPR

padded its population projections back in July—pending further policy details—maintaining an outlook of about 1.5% annual growth over

visa issuances would contract by 36% by next year alone and by around 50% over the horizon. The government would simultaneously require an aggressive approach to monitoring and enforcing country exits. Recent quarter gross outflows annualize to about 545 k, but this would need to scale to 1.1 mn next year alone and 2.6 mn cumulative over the horizon.

The suite of policies announced to date does not yet cover the full landscape. Since March, the government has imposed caps on international student visas, limitations on post-graduate work permits (PGWP), and restrictions on temporary foreign worker program

international student visas, limitations on post-graduate work permits (PGWP), and restrictions on temporary foreign worker program (TFWP) permits among other changes, but there is minimal detail on how the curtailment of International Mobility Program (IMP) visas will be achieved, apart from PGWP changes and spousal work restrictions. IMP visa holders reflect about 40% of all NPRs in the country—of which PGWPs (a component of IMP) comprise only 30%.

The most blatant risk may be underestimating the impact on labour markets and ultimately economic output. We earlier set out some of the potentially disruptive impacts of not only stalled labour force growth, but attrition of some of the 1.1 mn temporary residents actively employed in businesses across the country. Against a labour supply shock, there would also be changes to consumption and demand patterns. The business response function is also at play: will businesses replace workers (and from where), double-down on capital investments, or simply pause plans against no shortage of global and local uncertainties? Reponses will likely vary across sectors and over time.

It is not hard to lay out a range of <u>competing narratives</u> that could play out absent greater policy certainty, but they mostly point to a range in downside risk to current output projections. Further compounding complexity in interpretation, outcomes measured on a per capita basis are very likely to pop. But just as the earlier declines had not (yet) translated into eroded welfare for the majority of Canadians,



an uptick in the math is not likely to translate into observable gains for most Canadians in the near term at least. If anything, the feedback from a contraction in economic activity could have the opposite effect.

Scotia's modeling team will have more granular insights to share in the coming weeks, but a first order is determining appropriate population assumptions.

THE RUNWAY(S)

To inform our own population assumptions for forecasting purposes, we test the sensitivity of that pathway to implementation risk. We set out three scenarios. All scenarios assume the pullback of student visa issuance will continue largely as planned with early data confirming this is underway. We also assume PR issuance will be executed against plan with about 40% from within the country, consistent with recent trends. Otherwise, we consider the following scenarios:

- 1. Announced programs with delayed effects: The government is largely limited to levers already codified in program changes. Notably, the TFWP through its Labour Market Impact Assessment (LMIA) process drives the curtailment in work visas. The TFWP accounts for 20% of all outstanding temporary permits, with the LMIA stream making up half of that, representing just 10% of the total work permits. Due to administrative barriers and limitations, work visa issuances may only begin to decline in early 2025. Work visa issuance would decrease by 4% in 2025 and another 11% in 2026. This would leave population growth around 0.9% and 0.5% in 2025 and 2026, respectively.
- 2. Announced programs with immediate effects: The government achieves TFWP LMIA reductions as per scenario 1, but with curtailment effect showing up immediately. Work permit issuance would decline by 20% in 2025 and 10% in 2026. Population growth would land around 0.7% and 0.3% over that horizon.
- 3. Stated plans: The government introduces and aggressively executes attrition largely in line with stated intentions set out in its new immigration plan. Effectively 70% of current visa holders in the country would either renew, transition to PR or leave the country versus a historic expiration rate of around 30–40%. Population growth would collapse as per the government's stated plans.

These are not Goldilocks scenarios where there is a clear baseline. Enormous weight rests on political resolve. The <u>backlog</u> of work permits is approaching 50% (against a target 20%). This is a blunt lever, but would 'get the job done' if the government were pressed to demonstrate quick results. In perpetual election mode, this risk cannot be dismissed.

NO LANDING

The balance of risk likely rests on a more serious population deceleration—if not outright contraction—relative to prior assumptions. While Scotiabank Economics' is not immediately revising its economic outlook just yet, it will be examining the range of potential outcomes if and when more policy details are tabled and as more data confirm which path we're on. In this regard, the more timely Labour Force Survey population estimates may increasingly become a market maker (or breaker). That said, if forced to pick a path now, we'd lean towards the first scenario of a softer deceleration relative to plans set out this week.

Table 2: Canada - Non-Permanent Resident Composition Targets (2025-2027)						
2025	2026	2027				
367,750	210,700	237,700				
285,750	128,700	155,700				
82,000	82,000	82,000				
305,900	305,900	305,900				
673,650	516,600	543,600				
	2025 367,750 285,750 82,000 305,900	2025 2026 367,750 210,700 285,750 128,700 82,000 82,000 305,900 305,900				

Table 3: Canada - Annual Permanent Resident Composition Targets (2025-2027)					
Immigrant Category	2025 Target	2026 Target	2027 Target		
Economic	232,150	229,750	225,350		
of which					
Federal Economic Priorities	41,700	47,400	47,800		
In-Canada Focus	82,980	75,830	70,930		
Federal Business	2,000	1,000	1,000		
Federal Economic Pilots	10,920	9,920	9,920		
Atlantic Immigration Program	5,000	5,000	5,000		
Provincial Nominee Program	55,000	55,000	55,000		
Quebec Skilled Workers and Business	34,500	TBD	TBD		
Regularization Public Policy	50	100	200		
Family	94,500	88,000	81,000		
of which					
Spouses, Partners and Children	70,000	66,500	61,000		
Parents and Grandparents	24,500	21,500	20,000		
Refugees and Protected Persons	58,350	55,350	54,350		
of which					
Protected Persons in Canada and Dependents Abroad	20,000	18,000	18,000		
Resettled Refugees - Government Assisted	15,250	15,250	15,250		
Resettled Refugees – Blended Visa Office Referred	100	100	100		
Resettled Refugees – Privately Sponsored	23,000	22,000	21,000		
Total Humanitarian & Compassionate & Other	10,000	6,900	4,300		
Total	395,000	380,000	365,000		
Sources: Scotiabank Economics, GoC.					

Table 4: Canada - Annual Population Growth Scenarios (2024-2026, %)				
Scenario	2024	2025	2026	
Baseline	2.9	1.4	0.7	
Scenario 1	2.9	0.9	0.5	
Scenario 2	2.9	0.7	0.3	
Scenario 3	2.9	-0.1	-0.2	
Sources: Scotiabank Econ		0.1		

This report has been prepared by Scotiabank Economics as a resource for the clients of Scotiabank. Opinions, estimates and projections contained herein are our own as of the date hereof and are subject to change without notice. The information and opinions contained herein have been compiled or arrived at from sources believed reliable but no representation or warranty, express or implied, is made as to their accuracy or completeness. Neither Scotiabank nor any of its officers, directors, partners, employees or affiliates accepts any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

These reports are provided to you for informational purposes only. This report is not, and is not constructed as, an offer to sell or solicitation of any offer to buy any financial instrument, nor shall this report be construed as an opinion as to whether you should enter into any swap or trading strategy involving a swap or any other transaction. The information contained in this report is not intended to be, and does not constitute, a recommendation of a swap or trading strategy involving a swap within the meaning of U.S. Commodity Futures Trading Commission Regulation 23.434 and Appendix A thereto. This material is not intended to be individually tailored to your needs or characteristics and should not be viewed as a "call to action" or suggestion that you enter into a swap or trading strategy involving a swap or any other transaction. Scotiabank may engage in transactions in a manner inconsistent with the views discussed this report and may have positions, or be in the process of acquiring or disposing of positions, referred to in this report.

Scotiabank, its affiliates and any of their respective officers, directors and employees may from time to time take positions in currencies, act as managers, co-managers or underwriters of a public offering or act as principals or agents, deal in, own or act as market makers or advisors, brokers or commercial and/or investment bankers in relation to securities or related derivatives. As a result of these actions, Scotiabank may receive remuneration. All Scotiabank products and services are subject to the terms of applicable agreements and local regulations. Officers, directors and employees of Scotiabank and its affiliates may serve as directors of corporations.

Any securities discussed in this report may not be suitable for all investors. Scotiabank recommends that investors independently evaluate any issuer and security discussed in this report, and consult with any advisors they deem necessary prior to making any investment.

This report and all information, opinions and conclusions contained in it are protected by copyright. This information may not be reproduced without the prior express written consent of Scotiabank.

™ Trademark of The Bank of Nova Scotia. Used under license, where applicable.

Scotiabank, together with "Global Banking and Markets", is a marketing name for the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and certain of its affiliates in the countries where they operate, including; Scotiabank Europe plc; Scotiabank (Ireland) Designated Activity Company; Scotiabank Inverlat S.A., Institución de Banca Múltiple, Grupo Financiero Scotiabank Inverlat, Scotia Inverlat, Scotia Inverlat Derivados S.A. de C.V. – all members of the Scotiabank group and authorized users of the Scotiabank mark. The Bank of Nova Scotia is incorporated in Canada with limited liability and is authorised and regulated by the Office of the Superintendent of Financial Institutions Canada. The Bank of Nova Scotia is authorized by the UK Prudential Regulation Authority and is subject to regulation by the UK Financial Conduct Authority and limited regulation by the UK Prudential Regulation Authority. Details about the extent of The Bank of Nova Scotia's regulation by the UK Prudential Regulation Authority are available from us on request. Scotiabank Europe plc is authorized by the UK Prudential Regulation Authority and regulated by the UK Financial Conduct Authority and Regulation Authority.

Scotiabank Inverlat, S.A., Scotia Inverlat Casa de Bolsa, S.A. de C.V., Grupo Financiero Scotiabank Inverlat, and Scotia Inverlat Derivados, S.A. de C.V., are each authorized and regulated by the Mexican financial authorities.

Not all products and services are offered in all jurisdictions. Services described are available in jurisdictions where permitted by law.