

ON DECK FOR TUESDAY, DECEMBER 10

<u>Country</u>	<u>Date</u>	<u>Time</u>	<u>Indicator</u>	<u>Period</u>	<u>BNS</u>	<u>Consensus</u>	<u>Latest</u>
US	12/10	08:30	Productivity (q/q a.r.)	3Q F	--	-0.1	-0.2
US	12/10	08:30	Unit Labor Costs (q/q a.r.)	3Q F	--	3.4	2.5

KEY POINTS:

- Risk assets rally after headline on deferred tariff hike
- US, China negotiators trying to delay tariffs and keep talking...
- ...but will Trump be satisfied...
- ...after he has guided that absent a deal, he'd raise tariffs?
- The best case for US-China talks seems to be no tariff, no deal yet
- One year later, the CUSMA/USMCA deal could be sewn up today...
- ...clearing a hurdle to advance in the US Congress
- US inflation signal revised lower
- China's core inflation hits a nearly four year low...
- ...as headline inflation was driven by pork prices...
- ...explaining why it is waving tariffs on hogs and feed
- Chinese credit growth isn't really responding to stimulus
- Volatile German investor expectations rebound
- UK macro readings come in soft ahead of the election
- Norway's krone falls on business survey...
- ...as a dip in underlying inflation was ignored
- Canada's tax cut will offer small and transitory effects
- The WTO will be crippled as of midnight

INTERNATIONAL

Global asset classes are doing about what one might expect ahead of the Fed tomorrow, the ECB on Thursday, Thursday's UK general election and the approaching US deadline to impose more tariffs on China this Sunday amidst round the clock negotiations. [This](#) piece in this morning's WSJ indicates that negotiators are trying to agree on deferring Sunday's US tariff deadline while the parties keep talking. The key remains whether the negotiators will convince Trump to delay tariffs given that Trump has indicated he would raise tariffs if no deal was achieved. Based upon this guidance, the best case scenario appears to be for no tariff and no deal at this point.

Much of any broader upside ahead of key developments is likely priced around the view that the Fed and ECB do little, the UK Conservatives win a majority and push through the Brexit vote to commence negotiations toward a UK-EU trade deal by the end of 2020, and some half-baked US-China trade 'deal' gets agreed upon. Markets are vulnerable to disappointing any of these expectations relative to what's priced. We might see the CUSMA/USMCA deal advance through a meeting between top negotiators from all three countries in Mexico City at 11amET. Chinese core inflation fell and credit stimulus is having little effect. UK macro releases were generally soft. German survey-based sentiment

CONTACTS

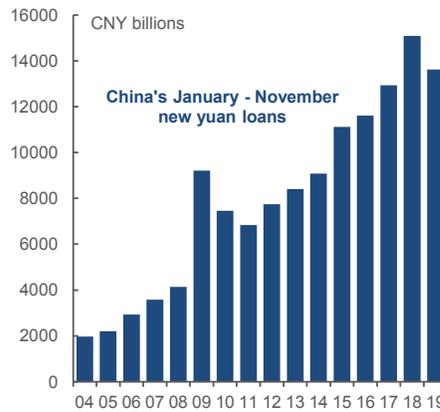
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data improved. Eurozone macro reports were otherwise mixed. Both Canada and the US face light calendars.

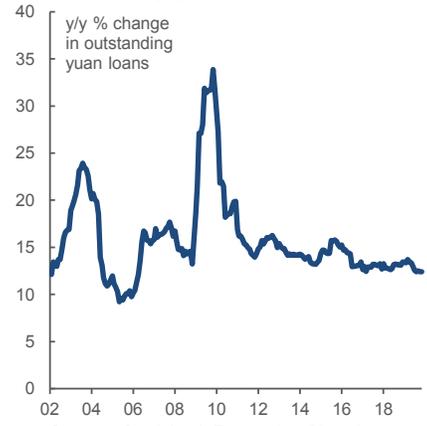
- Sovereign bonds are mixed. US Treasury yields are outperforming most others with a slight rally across the curve. Gilts are underperforming most other curves especially toward the longer end. 10 year EGB yields are up by about 1bps. Canada's curve is little changed.
- US equity futures swung from being down by between ¼% and ½% to up by about ¼% after the WSJ story broke. TSX futures are little changed. European cash markets are selling off by about ½% or less for the most part after bigger earlier declines. Asian equities were mostly little changed overnight.
- Oil prices are little changed after the WSJ story following earlier declines this morning. WTI is, however, still holding around the highest range since September.
- Currency markets are divided. The rand is the weakest of the crosses to the USD with Norway's krone also losing ground (see below) alongside the A\$/NZ\$. Sterling is appreciating ahead of the vote on Thursday. CAD and the Mexican peso are flat on baked-in NAFTA developments.

China's New Yuan Loans



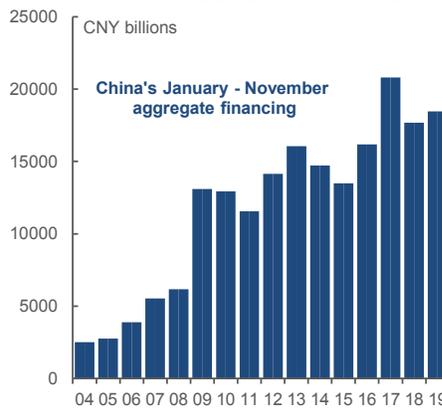
Sources: Scotiabank Economics, Bloomberg.

China's Stable Loan Growth



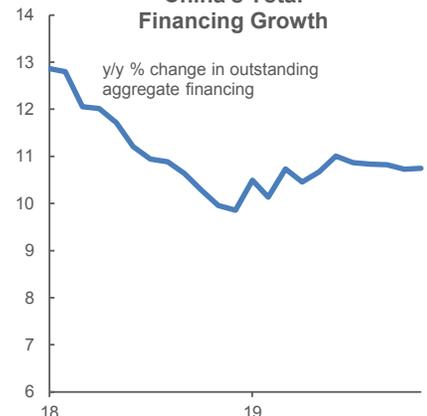
Sources: Scotiabank Economics, Bloomberg.

China's Aggregate Financing



Sources: Scotiabank Economics, Bloomberg.

China's Total Financing Growth

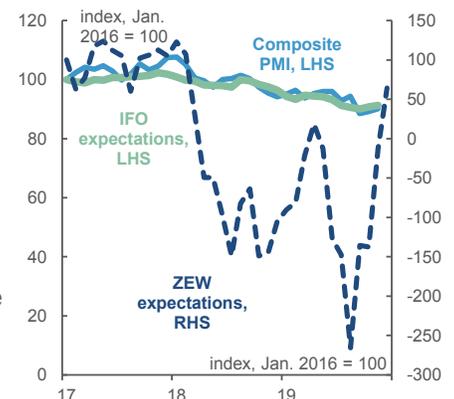


Sources: Scotiabank Economics, Bloomberg.

Why is China waving retaliatory tariffs on hogs and their diet of soybeans? Because it has to as evidenced by the latest inflation readings, not because the gesture is a conciliatory move to appease US demands. Chinese headline inflation soared in line with expectations while core inflation edged lower. Headline inflation climbed to 4.5% y/y (4.3% consensus, 3.8% prior). That's the highest reading since early 2012. Core inflation that excludes food and energy slipped to 1.4% y/y which was down a tick from the prior month. That's the weakest core reading since February 2016 and only two-tenths higher than the post-2010 low that was set in 2015. Chart 1 shows the diverging trends in headline and core CPI. The driver of headline inflation has been a 19.1% y/y rise in food prices that was principally driven by soaring pork prices.

China updated financing figures for November this morning. While the monthly tallies for new total financing and new local currency loans accelerated, this was only because the prior reading for October is normally a seasonal low point for the year. Charts 2–5 show various measures of growth in financing. Year-to-date flows of new yuan loans are cooler (chart 2) and there has been a small deceleration in the year-over-year growth rate in the stock of such loans (chart 3). The flow of total financing this year is comparable to last year (chart 4) but the year-over-year growth rate remains little changed (chart 5).

Germany ZEW, IFO & Markit PMI



Sources: Scotiabank Economics, Bloomberg.

German investor expectations improved this month. The ZEW reading registered a rise in both the assessment of the current situation (-19.9, -24.7 prior) and the forward looking expectations component (+10.7, -2.1 prior). In fact, the forward-looking expectations reading has been rising pretty sharply since hitting a low point in August (chart 6). **Because investor sentiment is the most volatile of the survey based 'soft' data on the German economy, I wouldn't read too much into the improvement that can tend to chase markets.** The chart shows the wild swings in the ZEW expectations reading versus the composite German PMI and expectations component of the IFO business confidence metric.

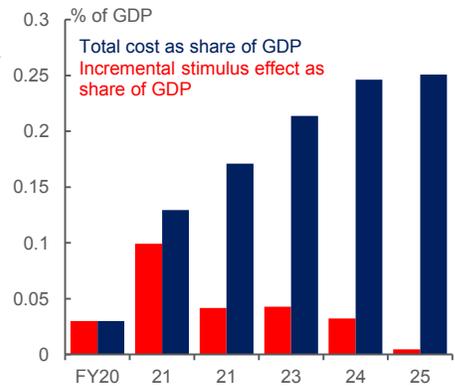
The Eurozone economy offered otherwise mixed readings on industrial production. Italian output fell by 0.3% m/m in October following a 0.4% prior decline and for the sixth drop in ten months this year. French IP climbed by 0.4% for the second consecutive months after a large drop in August, but we'll see how the return of mass protests over pension reforms may disrupt business activity in future readings.

The krone ignored Norway's cooler inflation reading that was expected but depreciated when Norges Bank released its Regional Network report ([here](#)) that indicated weaker than expected growth prospects based upon the central bank's survey of businesses over October 25th to November 20th. Headline inflation eased to 1.6% y/y (1.8% prior, 1.7% consensus) with underlying inflation falling back to 2% y/y as expected from 2.2% previously. Underlying inflation has been falling ever since hitting a peak in March and now sits on the central bank's 2% inflation target (chart 7).

UK macro data for October deserves two seconds of treatment ahead of Thursday's general election with the general takeaway being that the economy remains weak and distorted by Brexit considerations. The trade deficit widened as imports soared by 8.2% m/m to offset a 1.8% rise in exports; stocking ahead of the October 31st Brexit deadline that was pushed out to January 31st was the main culprit. Industrial output ticked higher (+0.1%) m/m by half what was expected following two months of sizeable declines. The monthly reading on service sector activity expanded by 0.2% m/m which doubled consensus expectations after two months of no growth. Monthly GDP was flat after two consecutive contractions.



Small Impact in the Bigger Picture



Sources: Scotiabank Economics, Finance Canada..

CANADA

There are no macro releases due out today.

Could it be? **Is a NAFTA signing in sight with the support of the Democrats and special interests?** We might learn more about this today as negotiators from all three countries will be in Mexico City to sign off on an addendum containing changes to the agreement over one year after it was first signed. The new CUSMA/USMCA agreement contains little to no meaningful changes of consequence to economic forecasts and its signing is likely already baked into markets.

Canada's tax cut via a small increase in the Basic Personal Allowance that will be phased in over four years will not carry a meaningful or lasting impact upon economic growth. In populist fashion, the cut applies to everyone other than those who face confiscatory rates of taxation, yet don't pay their share. Chart 8 shows the small effect as a share of GDP as it gets phased in. The blue bars show how the total cost of the tax cut gets phased in as a share of GDP over time and it peaks at one-quarter of one percentage point of GDP years from now. The incremental stimulus impact is shown by the red bars; there will be no noticeable effect on GDP in the first year, and the subsequent year will see the peak effect of 0.1% of GDP after which the stimulus fades. See Rebekah Young's piece [here](#).

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