# Scotiabank...

## GLOBAL ECONOMICS

## **DAILY POINTS**

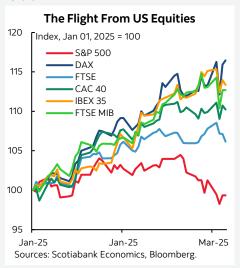
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## **Contributors**

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#### Chart 1



On Deck for Thursday, March 6											
Country	Date	<u>Time</u>	Indicator	Period	BNS	Consensus	Latest				
CA	03-06	08:30	Merchandise Trade Balance (C\$ bn)	Jan		1.3	0.7				
US	03-06	08:30	Initial Jobless Claims (000s)	Mar 01	240	233.0	242.0				
US	03-06	08:30	Continuing Claims (000s)	Feb 22	1870	1873.5	1862.0				
US	03-06	08:30	Productivity (q/q a.r.)	4Q F		1.2	1.2				
US	03-06	08:30	Trade Balance (US\$ bn)	Jan	-128.8	-128.8	-98.4				
US	03-06	08:30	Unit Labor Costs (q/q a.r.)	4Q F		3.0	3.0				
US	03-06	08:45	Fed's Harker Gives Speech on Economic Education								
US	03-06	15:30	Fed's Waller Speaks on the Economic Outlook								
US	03-06	19:00	Fed's Bostic Speaks on Economy, Birmingham								

## **KEY POINTS:**

- The Trump-inspired global bond sell off continues...
- ...while continuing to drive capital flows out of US equities into Europe
- US fiscal plans are on ice as an extended CR is being pursued
- The ECB's new quandary: stunning demand-side fiscal expansion
- Canada-US trade negotiations at a stalemate...
- ...and what probably actually happened on yesterday's Trudeau-Trump call
- Trump is likely to hit the roof again when he sees the full US trade deficit
- Was Q4 strength in Canadian trade pulled forward?
- US mass layoffs and claims on tap

The DJT-inspired global bond sell off is continuing this morning. US isolationism is driving European debt issuance plans skyward to foot the bill for being on its own. On the heels of Germany's earlier announcements, we have French President Macron leading the charge with talk of a nuclear umbrella into a security summit today that is likely to advance talks to increase spending across the EU. They're talking trillions of euros and of course recall that nothing ever goes bust when Europe becomes fiscally wreckless! The consequences continue to reverberate throughout world markets. EGBs are selling off again in bear steepener fashion that is lifting the yields on 10s by 6–8bps across benchmarks following yesterday's massive rise, and with UK yields rising by less. US Ts and Canadian government bonds are also bear steepening, but by less than EGBs. Asia-Pacific markets got hit by carry influences themselves as yields 'down under' rose by double digits overnight and 10-year JGBs are 10bps cheaper. Give global bond PMs a hug today, or at least a free coffee.

The impact on equities continues to be one of capital flight from US equities into European and Asian benchmarks that has been going throughout this year so far. Trump is making equity investors relatively richer—in Europe (chart 1). This morning, however, it is characterized by less selling pressure on European exchanges than in US equity futures, with exceptions being further gains in Germany and Italy. Asia-Pacific markets rallied with equities broadly higher in China, Japan, South Korea and India. The reasons this is happening include a) relatively improved European growth prospects due to fiscal injections, and b) profound US policy uncertainty that is harming growth prospects across N.A. Recession risk is real in the US and for the first time in many years we're looking at portfolio rebalancing effects that are challenging the US economy's relative supremacy—and that of its stock market.

#### THE US IS PREPARING FOR AN EXTENDED TUSSLE OVER FISCAL PLANS

On the latter point, US fiscal policy plans are on ice for now. Hence why the Trump administration is now pushing for a continuing resolution to fund the government beyond



March 6, 2025

next week's March 14<sup>th</sup> deadline until the end of the fiscal year on September 30<sup>th</sup>. The bill would extend funding at present levels that have continued to rise despite limited DOGE efforts. A shutdown driven by GOP dysfunction is probably unlikely when they hold the (slim) majorities in both chambers, but the symbolism is stark and they can't lose many House Freedom Caucus votes that are typically opposed to stopgaps. The main message here is that they think they'll need that much time to negotiate the terms of a fiscal arrangement within a highly divided GOP and subject to the deficit constraints of the budget reconciliation process as Musk's chainsaw runs out of wood.

### LIGHT OVERNIGHT DEVELOPMENTS

Overnight calendar-based developments were light. Riksbank-watchers were not thrilled about a CPI overshoot on headline and core CPI that has Sweden's rates curve underperforming all others while markets see the central bank on hold for the foreseeable future. Bank Negara Malaysia held its policy rate at 3% as expected. South Korean inflation undershot expectations for headline and core and the won is underperforming. Turkey's central bank cut its one-week repo rate by 250bps as expected.

## THE ECB IS IN A QUANDARY

The ECB will be the main event with an expected 25bps cut (8:15amET) followed by President Lagarde's press conference (8:45amET). Massive fiscal expansion in Germany and the prospect of more to come across the EU that could stretch into the trillions of spending stimulus has resulted in full year rate cut pricing being shaved by a full quarter point to just under 75bps of cuts through to year-end including today's. That may remain too much. I suspect Lagarde may be much more guarded in light of the implications of fiscal expansion, weakening fiscal guardrails like Germany's debt brake, the bond market effects, and the tariff threat. Most of the planned spending is demand stimulus that does little to nothing for the supply side. Markets are sterilizing some of the fiscal expansion, but how its effects combine with potential tariffs to shape the inflation outlook is uncertain. Nothing ever goes wrong when Europe spends dollops of money on its war machine and abandons any pretense to fiscal prudence.

#### TRUMP WILL HUFF AND PUFF ABOUT THIS

The US trade deficit is expected to widen from \$98.4 billion to -\$129B which mostly reflects the deterioration on the goods side (8:30amET). Watch for angry outbursts from you-know-who and who still doesn't get what's driving it, or chooses not to in order to suit other political purposes.

#### **US-CANADIAN TRADE NEGOTIATIONS ONGOING**

Canada-US trade negotiations will be ongoing, but I remain skeptical that we'll see material traction. There was no progress after hours. The collapse of the auto sector has been postponed or avoided, but the two sides are probably at an impasse.

### LIGHT US, CANADIAN DATA ON TAP

We'll also get US mass layoffs data for February (7:30amET) and weekly claims (8:30amET) that will help to understand whether the prior week's rise was an aberration, or the start of a weakening led by fired federal civil service workers.

Canada updates trade figures for January after the strong Q4 numbers (8:30amET). At issue is whether the Q4 strength was pulled forward at the expense of Q1.

And if all that isn't enough, then brace yourself for tomorrow when US and Canadian jobs arrive along with Chair Powell's speech on the outlook just before going into blackout.

## WHAT REALLY HAPPENED ON THE TRUDEAU-TRUMP CALL?!

What really happened on yesterday's call between Canadian Prime Minister Trudeau and US President Trump accompanied by Vance and Lutnick? Only the folks on that call or directly briefed may know the truth, but I suspect there is a version of what happened that starkly differs from the one Trump conveyed afterward. Recall that Trump said this afterward:

"Justin Trudeau, of Canada, called me to ask what could be done about Tariffs. I told him that many people have died from Fentanyl that came through the Borders of Canada and Mexico, and nothing has convinced me that it has stopped. He said that it's gotten better, but I said, "That's not good enough." The call ended in a "somewhat" friendly manner! He was unable to tell me when the Canadian Election is taking place, which made me curious, like, what's going on here? I then realized he is trying to use this issue to stay in power. Good luck Justin!"

Regular readers—or anyone who has followed the issue even casually—know that this isn't about fentanyl. The hint at overtly interfering in Canada's election is stunning, but not surprising for Trump or, for that matter, the behaviour of US administrations in various countries over

Global Economics 2

March 6, 2025

3

time. And we don't know when the election will be either; it could be called as soon as next week for April, or perhaps May based on the best info we have to date.

But the version of what happened that I think is likely closer to the truth is that Trump et al were sent packing. Canada's stance is that it won't negotiate a de-escalation of tariffs for as long as any US tariffs remain in place. That's the correct approach in my view and it reflects poorly upon US negotiating skills. The US administration keeps dangling the threat of more tariffs on April 2<sup>nd</sup> and so why would Canada reverse its retaliatory measures now? The US has only offered a 30-day suspension of auto tariffs, which it had to do in order to avoid almost immediate plant closures rippling across N.A. There is loose US talk of possibly suspending or exemption a few agricultural tariffs, like potash, since hitting fertilizer prices would slam Trump's agrarian base into Spring plantings and cause crop yields to plummet and food prices to soar. If Canada were to relax some measures, then there are zero assurances that the US wouldn't keep theirs or increase the tariffs and other antagonistic measures. This is not a US administration that is even remotely trusted in Ottawa.

Canada's stance has to be to dig in. To not accept any US tariffs. To take the hit up front in order to avoid ruining the economy for the long-term and to avoid being pushed into a bad agreement for many years or decades. This is the lesson Trump should have learned in dealing with Canada the last time into the 2018 CUSMA deal. The newbies in the rest of his administration should perhaps go back and review the lessons of that period.

Fixed Income	Government Yield Curves (%):												Central Banks		
	2-YEAR			5-YEAR			10-YEAR		30-YEAR			Current Rate			
	Last	1-day	1-WK	Last	1-day	1-WK	Last	1-day	1-WK	Last	1-day	1-WK			
U.S.	4.00	4.01	4.05	4.09	4.08	4.07	4.31	4.28	4.26	4.61	4.57	4.53	Canada - BoC	3.00	
CANADA	2.55	2.55	2.62	2.66	2.64	2.67	3.01	2.97	2.96	3.24	3.20	3.18			
GERMANY	2.23	2.25	2.04	2.52	2.49	2.17	2.86	2.79	2.41	3.13	3.08		US - Fed	4.50	
JAPAN	0.86	0.84	0.82	1.14	1.08	1.05	1.54	1.45	1.40	2.52	2.42	2.35			
U.K.	4.29	4.27	4.18	4.37	4.35	4.19	4.73	4.68	4.51	5.30	5.26	5.11	England - BoE	4.50	
	Spreads vs. U.S. (bps):														
CANADA	-144	-146	-143	-143	-144	-141	-131	-131	-130	-137	-138	-135	Euro zone - ECB	2.90	
GERMANY	-177	-175	-202	-157	-159	-191	-146	-149	-185	-148	-150	-183			
JAPAN	-313	-317	-323	-295	-300	-302	-277	-283	-286	-209	-216	-218	Japan - BoJ	0.50	
U.K.	29	27	13	28	27	11	41	40	25	69	69 58				
Equities			Le	vel					% ch	ange:	Mex		Mexico - Banxico	9.50	
		Last			Change		1 Day	<u>1-</u>	wk_	<u>1-mo</u>	<u>1-yr</u>		1		
S&P/TSX		24871			298.8		1.2	-1	.8	-2.6	15.2		Australia - RBA	4.10	
Dow 30		43007			485.6		1.1	-1	.0	-3.9	11.2				
S&P 500		5843			64.5		1.1 -1.9		.9	-4.0	14.5		New Zealand - RBNZ	3.75	
Nasdaq		18553			267.6		1.5	-2.7 -6.3		-6.3	15.7				
DAX		23192			110.7		0.5	0.5 2.8		5.9	30.9		Next Meeting Date		
FTSE		8681			-74.7		-0.9	-0	.9	-0.5	13	3.0			
Nikkei		37705			286.7		8.0	-1	.4	-3.5	-6	6.0	Canada - BoC	Mar 12, 2025	
Hang Seng		24370			775.5		3.3	2	.7	16.6	48	3.3			
CAC		8136			-38.0		-0.5	0	.4	1.6	2	.3	US - Fed	Mar 19, 2025	
Commodities	Level								% ch	ange:			1		
WTI Crude	66.76			0.45		0.7	-5.1 -5		-5.5	5 -15.6		England - BoE	Mar 20, 2025		
Natural Gas		4.39			-0.06		-1.4	11	.5	28.7	127.4				
Gold		2903.47			-15.92		-0.5	0	.9	30.2	35.2		Euro zone - ECB	Mar 06, 2025	
Silver		32.26			0.35		1.1	1	.7	-0.1	34.8				
CRB Index		301.47			0.23		0.1	-1	.2	-1.9	8	.4	Japan - BoJ	Mar 19, 2025	
Currencies	Level								% ch	ange:			1		
USDCAD	1.4364			0.0025		0.2			0.4			Mexico - Banxico	Mar 27, 2025		
EURUSD		1.0806			0.0017		0.2	3	.9	4.1	-0.9				
USDJPY		147.77			-1.1100		-0.7	-1	.4	-2.4	-1	.1	Australia - RBA	Mar 31, 2025	
AUDUSD		0.6335			0.0000		0.0	1	.6	0.8	-3	5.5			
GBPUSD		1.2892			-0.0003		-0.0	2	.3	3.7	1	.3	New Zealand - RBNZ	Apr 08, 2025	
USDCHF		0.8853			-0.0057		-0.6	-1	.6	-2.2	0	.4		• •	
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Global Economics

March 6, 2025

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