## To Our Shareholders

The Directors are pleased to announce that Scotiabank Trinidad and Tobago Ltd (Scotiabank) realised net income after tax of $\$ 561.2$ million for the year ended 31 October 2013, an increase of $\$ 15.6$ million or $2.9 \%$ over the same period last year. Total Assets ended the period at $\$ 19.5$ billion, representing growth of $10.2 \%$ or $\$ 1.8$ billion over the comparative period in 2012.

Conditions in the domestic economy remain challenging, with continuing margin compression due to persistently low interest rates and high liquidity. It is against this backdrop that the Bank continues to focus on growing income through building and maintaining strong customer relationships and diversification of its revenue base through the launch of new products and services. Our strategies to manage credit quality and recoveries continue to bear fruit as evidenced by the reduction in credit losses year over year. Finally we continue to manage expenses while ensuring we invest in our brand, people and infrastructure. Our productivity ratio of $46.7 \%$ remains best in class amongst our peer group.

Our capital adequacy ratio remains strong at $26.7 \%$, well above the regulatory minimum of $8 \%$, and the Bank is confident that its prudent approach to risk management will allow the Bank to successfully navigate the current economic environment, and position us to take advantage of future growth opportunities.

On the basis of this performance, the Directors have resolved that the Bank pay a fourth interim dividend of 40 cents per ordinary share and a special dividend of 30 cents (2012-32 cents, plus a special dividend of 28 cents) on 7 January 2014 to shareholders on record at 9 December 2013.

27 November 2013


Sylvia D. Chrominska Chairperson

Anya M. Schnoor Managing Director

## Significant Accounting Policies

## Basis of preparation

These financial statements, in all material aspects, have been prepared in accordance with International Financial Reporting Standards. The accounting policies used in the preparation of the financial statements are the same as were followed in the financial statements as at October 31, 2012.

## Consolidated Statement of Financial Position (Stated In \$'000)

## ASSETS

Cash on hand and in transit
Due from banks and related companies
Treasury Bills
Deposits with Central Bank
Net loans to customers
Investment securities
Investment in associate companies
Property, plant and equipment
Miscellaneous assets
Goodwill
Retirement benefit asset

TOTAL ASSETS

LIABILITIES AND SHAREHOLDERS' EQUITY

## LIABILITIES

Deposits
Due to banks and related companies
Other liabilities
Securities sold under repurchase agreement
Provision for taxation
Policyholders' funds
Debt security in issue
Deferred tax liability
Retirement benefit obligation

TOTAL LIABILITIES

| AUDITED As at 31 October 2013 | $\begin{gathered} \text { AUDITED } \\ \text { As at } \\ 31 \text { October } 2012 \end{gathered}$ |  |
| :---: | :---: | :---: |
| \$ 147,056 | \$ | 158,931 |
| 2,152,601 |  | 1,353,909 |
| 1,943,181 |  | 1,816,020 |
| 3,117,981 |  | 2,901,172 |
| 10,575,610 |  | 9,958,378 |
| 1,187,941 |  | 1,097,400 |
| 21,463 |  | 18,823 |
| 244,263 |  | 288,087 |
| 74,124 |  | 56,254 |
| 2,951 |  | 2,951 |
| 71,508 |  | 72,576 |
| \$ 19,538,679 | \$ | 17,724,501 |

## SHAREHOLDERS' EQUITY

Stated capital
Statutory reserve fund
Investment revaluation reserve
Retained earnings

TOTAL SHAREHOLDERS' EQUITY

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

| \$ | 14,391,447 | \$ | 12,930,857 |
| :---: | :---: | :---: | :---: |
|  | 51,326 |  | 72,107 |
|  | 184,110 |  | 175,025 |
|  | - |  | 12,315 |
|  | 29,403 |  | 23,010 |
|  | 735,565 |  | 637,497 |
|  | 618,000 |  | 618,000 |
|  | 46,610 |  | 31,961 |
|  | 116,308 |  | 106,204 |
|  | 16,172,769 |  | 14,606,976 |
|  | 267,563 |  | 267,563 |
|  | 502,563 |  | 417,563 |
|  | 41,444 |  | 36,835 |
|  | 2,554,340 |  | 2,395,564 |
|  | 3,365,910 |  | 3,117,525 |
| \$ | 19,538,679 | \$ | 17,724,501 |

## Comparative information

Comparative amounts in the Consolidated Statement of Income have been restated to conform to presentation changes in the current financial period.

## Consolidated Statement of Income (stated $\ln \mathbf{S}^{\prime} 000$ )

|  | UNAUDITED <br> Three months ended <br> 31 October 2012 |  | AUDITED <br> Year ended <br> 31 <br> October 2013 | AUDITED <br> Year ended <br> 31 October 2012 |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 31 October 2013 |  |  |  |


| Consolidated Statement Of Total Comprehensive Income (Stated In \$'000) |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Scotiabank

## SCOTIABANK TRINIDAD AND TOBAGO LIMITED

| Consolidated Cash Flows (Stated In \$'000) |  |  |
| :--- | ---: | ---: | ---: | ---: |

Consolidated Statement Of Changes In Equity For The Period Ended 31 October 2013 (Stated In \$'000)

|  | Stated Capital | Statutory Reserve | Investment Revaluation Reserve | Retained Earnings | Shareholders Equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AUDITED |  |  |  |  |  |
| Year ended 31 October 2013 |  |  |  |  |  |
| Balance as at 31 October 2012 \$ | 267,563 | 417,563 | 36,835 | 2,395,564 | 3,117,525 |
| Net income for the year | - | - | - | 561,195 | 561,195 |
| Other comprehensive income, net of tax |  |  |  |  |  |
| - Revaluation of available-for-sale investments | - | - | 4,609 | - | 4,609 |
| Total comprehensive income | - | - | 4,609 | 561,195 | 565,804 |
| Transactions with owners, recorded directly into equity |  |  |  |  |  |
| Transfer to statutory reserve | - | 85,000 | - | $(85,000)$ |  |
| Dividends paid | - | - | - | $(317,419)$ | $(317,419)$ |
|  | - | 85,000 | - | $(402,419)$ | $(317,419)$ |
| Balance as at 31 October 2013 \$ | \$ 267,563 | 502,563 | 41,444 | 2,554,340 | 3,365,910 |

AUDITED
Year ended 31 October 2012

| Balance as at $\mathbf{3 1}$ October 2011 | $\$ 267,563$ | 397,563 | 30,598 | $2,095,731$ | $2,791,455$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net income for the year |  | - | - | 545,553 | 545,553 |

Other comprehensive income, net of tax

| Revaluation of available-for-sale investments | - | - | 6,237 | - | 6,237 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total comprehensive income | - | - | 6,237 | 545,553 | 551,790 |
|  |  |  |  |  |  |

Transactions with owners,
recorded directly into equity

| Transfer to statutory reserve | - | 20,000 | - | $(20,000)$ | - |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Dividends paid |  | - | - | - | $(225,720)$ |



AUDITED
Year ended 31 October 2012

| Net interest income (expense) | \$ | 207,205 | 666,287 | 56,650 | $(19,889)$ | 910,253 | 12,063 | 922,316 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fees and commissions |  | 112,523 | 120,623 | 58,944 | 73,597 | 365,687 | (507) | 365,180 |
| Other revenues |  | - | - | - | - | - | - | - |
| Net segment interest and other income excluding inter-segment revenues | \$ | 319,728 | 786,910 | 115,594 | 53,708 | 1,275,940 | 11,556 | 1,287,496 |
| Inter-segment revenues |  | 1,205 | - | 120 | 7 | 1,332 | $(1,332)$ |  |
| Net segment interest and other income | \$ | 320,933 | 786,910 | 115,714 | 53,715 | 1,277,272 | 10,224 | 1,287,496 |
| Net segment profit (loss) before taxes | \$ | 285,407 | 342,517 | 98,302 | $(21,433)$ | 704,793 | 3,759 | 708,552 |
| Segment Assets | \$ | 3,886,956 | 6,157,510 | 1,064,064 | 7,084,674 | 18,193,204 | $(468,703)$ | 17,724,501 |
| Segment Liabilities | \$ | 3,631,667 | 7,708,730 | 654,881 | 5,321,993 | 17,317,271 | $(2,710,295)$ | 14,606,976 |

