

To Our Shareholders

The Directors announce that Scotiabank Trinidad and Tobago Ltd ("the Group") realized income after taxation of \$148 million for the quarter ended 31 January 2018, a decrease of \$23 million or 13% over the same period last year. This decline in profitability is driven by higher loan losses as a result of the challenging economic environment in which we operate and the effect of the higher corporation tax rate being levied on banks in 2018.

The Group recorded higher net interest income of \$14 million or 5% over the prior year driven by higher retail loan volumes and higher interest income from investment securities. This was largely offset by lower income from other fee income lines. Total assets at \$23.7 billion increased by \$57 million when compared to same time last year.

The Group continues to maintain a stable cost base as evidenced by a low productivity ratio of 39%. Loan loss expenses increased by \$17 million when compared to the same period last year as the Group continues to exercise a prudent risk management approach in managing its loan loss provisioning in this challenging economic environment. Despite this increase, the credit quality of our loan portfolio continues to be solid as the ratio of non-accrual loans to total loans stood at 2.23% at the end of the period.

Based on these results, the Directors are pleased to announce a quarterly final dividend of 50 cents per share (2017 – 50 cents) payable on 13 April 2018 to shareholders on record as at 14 March 2018.

5 March, 2018

Brendan King Chairman

Stephen Bagnarol Managing Director

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (STATED IN \$'000)

	UNAUDITED	UNAUDITED	AUDIT
	As at	As at	As
	31 January 2018	31 January 2017	31 October 20
	51 January 2010	51 Junuary 2017	51 0000001 20
ASSETS			
Cash on hand and in transit	\$ 101,078	177,032	\$ 225,3
Due from banks and related companies	1,243,658	638,649	1,344,0
Treasury bills	3,483,694	3,173,826	3,925,1
Deposits with Central Bank	2,819,412	3,086,531	2,826,3
Net loans to customers	14,189,620	13,942,092	13,955,7
Investment securities	1,370,172	2,243,615	1,713,7
Investment in associated companies	30,447	30,913	30,4
Deferred tax assets	45,725	36,256	43,9
Property, plant and equipment	248,933	249,699	246,7
Miscellaneous assets	179,040	63,472	70.0
Retirement benefit asset	6,927	19,287	8,6
Goodwill	2,951	2,951	2,9
	\$ 23.721.657	23,664,323	\$ 24.393.3
TOTAL ASSETS			
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES Deposits Due to banks and related companies Other liabilities	\$ 17,789,261 153,806 330.157	17,996,404 201,424 285,545	\$ 18,538,0 38,0 314,6
LIABILITIES Deposits Due to banks and related companies	153,806	201,424	38,0
LIABILITIES Deposits Due to banks and related companies Other liabilities	153,806 330,157	201,424 285,545	38,0
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable	153,806 330,157 64,993	201,424 285,545 53,733	38,0 314,6 48,0
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds	153,806 330,157 64,993 1,376,035	201,424 285,545 53,733 1,248,231	38,0 314,6 48,0 1,332,6
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds Retirement benefit obligation	153,806 330,157 64,993 1,376,035 129,565	201,424 285,545 53,733 1,248,231 129,479	38,0 314,6 48,0 1,332,6 126,6
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds Retirement benefit obligation Deferred tax liabilities TOTAL LIABILITIES	153,806 330,157 64,993 1,376,035 129,565 42,101	201,424 285,545 53,733 1,248,231 129,479 29,234	38, 314,6 48,0 1,332,6 126,6 40,7
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds Retirement benefit obligation Deferred tax liabilities TOTAL LIABILITIES SHAREHOLDERS' EQUITY	153,806 330,157 64,993 1,376,035 129,565 42,101 19,885,918	201,424 285,545 53,733 1,248,231 129,479 29,234 19,944,050	38,(314,(48,(1,332,(126,(40,7 20,438,5
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds Retirement benefit obligation Deferred tax liabilities TOTAL LIABILITIES SHAREHOLDERS' EQUITY Stated capital	153,806 330,157 64,993 1,376,035 129,565 42,101 19,885,918 267,563	201,424 285,545 53,733 1,248,231 129,479 29,234 19,944,050 267,563	38,(314,6 48,(1,332,6 126,6 40,7 20,438,5
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds Retirement benefit obligation Deferred tax liabilities TOTAL LIABILITIES SHAREHOLDERS' EQUITY Stated capital Statutory reserve fund	153,806 330,157 64,993 1,376,035 129,565 42,101 19,885,918 267,563 688,201	201,424 285,545 53,733 1,248,231 129,479 29,234 19,944,050 267,563 678,032	38,(314,(48,(1,332,(126,(40,7 20,438,5 20,438,5 267,5 668,2
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds Retirement benefit obligation Deferred tax liabilities TOTAL LIABILITIES SHAREHOLDERS' EQUITY Stated capital Statutory reserve fund Investment revaluation reserve	153,806 330,157 64,993 1,376,035 129,565 42,101 19,885,918 267,563 688,201 5,599	201,424 285,545 53,733 1,248,231 129,479 29,234 19,944,050 267,563 678,032 (2,975)	20,438,5 214,6 48,0 1,332,6 40,7 20,438,5 267,5 688,7 7,5
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds Retirement benefit obligation Deferred tax liabilities TOTAL LIABILITIES SHAREHOLDERS' EQUITY Stated capital Statutory reserve fund	153,806 330,157 64,993 1,376,035 129,565 42,101 19,885,918 267,563 688,201	201,424 285,545 53,733 1,248,231 129,479 29,234 19,944,050 267,563 678,032	38,(314,(48,(1,332,(126,(40,7 20,438,5 20,438,5 267,5 668,2
LIABILITIES Deposits Due to banks and related companies Other liabilities Taxation payable Policyholders' funds Retirement benefit obligation Deferred tax liabilities TOTAL LIABILITIES SHAREHOLDERS' EQUITY Stated capital Statutory reserve fund Investment revaluation reserve	153,806 330,157 64,993 1,376,035 129,565 42,101 19,885,918 267,563 688,201 5,599	201,424 285,545 53,733 1,248,231 129,479 29,234 19,944,050 267,563 678,032 (2,975)	20,438,5 214,6 48,0 1,332,6 40,7 20,438,5 267,5 688,7 7,5

CONSOLIDATED STATEMENT OF INCOME (STATED IN \$'000)

	UNAUDITED Three months ended 31 January 2018		UNAUDITED Three months ended 31 January 2017			AUDITED Year ended 31 October 2017
NET INTEREST AND OTHER INCOME						
Net Interest Income Other Income Total Revenue	\$	320,961 123,935 444,896	\$	306,858 137,899 444,757	\$	1,244,236 481,210 1,725,446
NON-INTEREST EXPENSES		174,146		172,712		685,669
INCOME BEFORE TAXATION AND LOAN LOSS		270,750		272,045		1,039,777
Loan loss expense		44,964		28,132		105,597
INCOME BEFORE TAXATION		225,786		243,913		934,180
Provision for taxation		78,004		73,627		276,516
INCOME AFTER TAXATION	\$	147,782	\$	170,286	\$	657,664
Dividends per share Earnings per share		50.0c 83.8c		50.0c 96.6c		300.0c 372.9c

CONSOLIDATED STATEMENT OF TOTAL COMPREHENSIVE INCOME (STATED IN \$'000)

	 UNAUDITED e months ended 31 January 2018	UNAUDITED months ended January 2017	31	AUDITED Year ended October 2017
NET INCOME FOR THE YEAR	\$ 147,782	\$ 170,286	\$	657,664
OTHER COMPREHENSIVE INCOME Remeasurement of post-employment benefits asset/obligation, net of tax Revaluation of available-for-sale investments,	- (1,920)	- (6,131)		763 4,363
net of tax TOTAL COMPREHENSIVE INCOME, ATTRIBUTABLE TO EQUITY HOLDERS	\$ 145,862	\$ 164,155	\$	662,790



CONSOLIDATED STATEMENT OF CASH FLOWS (STATED IN \$'000)								
	Th	UNAUDITED aree months ended 31 January 2018		UNAUDITED Three months ended 31 January 2017		AUDITED Year ended 31 October 2017		
Cash flows from operating activities Net income after taxes Change in loans Change in deposits Taxation paid Other adjustments to reconcile income after taxation to net cash from operating activities	s	147,782 (248,329) (749,013) (60,256) 165,285	\$	170,286 (672,917) 425,279 (118,550) 389,666	\$	657,664 (684,976) 967,231 (326,277) 832,235		
Net cash from (used in) operating activities	\$	(744,531)	\$	193,764	\$	1,445,877		
Cash flows used in investing activities								
Change in Treasury Bills with original maturity date due over 3 months Change in investments Purchase of property, plant and equipment Proceeds from disposal of property, plant & equipment	\$	441,413 344,444 (1,467)	\$	(83,154) 25,658 (2,788) 0	\$	(859,796) 552,798 (14,428) 240		
Net cash from (used in) in investing activities	\$	784,390	\$	(60,284)	\$	(321,186)		
Cash flows used in financing activities Dividends paid		(264,516)		(317,419)		(581,934)		
Net cash used in financing activities	\$	(264,516)	\$	(317,419)	\$	(581,934)		
Increase (decrease) in cash and cash equivalent Cash and cash equivalents, beginning of perio		(224,657) 1,569,393	\$	(183,939) 1,026,636	\$	542,757 1,026,636		
Cash and cash equivalents, end of period	\$	1,344,736	\$	842,697	\$	1,569,393		
Cash and cash equivalents Cash on hand and in transit Due from banks and related companies	\$	101,078	\$	177,032 638,649	\$	225,376 1,344,017		
Treasury bills with original maturity date not exceeding 3 months		-		27,016		-		
Cash and cash equivalents	\$	1,344,736	\$	842,697	\$	1,569,393		

	Reta	il, Corporate & Commercial Banking	Asset Management	Insurance Services	Other	Tota
UNAUDITED Three months ended 31 January	2018					
Total Revenue	\$	403,336	1,620	39,059	881	444,896
Material non-cash items Depreciation		4,298	-	-	-	4,29
Income before taxation	\$	193,658	878	30,429	821	225,78
Assets	\$	14,189,620	38,028	2,081,884	7,412,125	23,721,65
Liabilities	\$	17,789,261	967	1,420,629	675,061	19,885,918
Three months ended 31 January						
Three months ended 31 January Total Revenue Material non-cash items	<u>2017</u> \$	397,383	1,326	45,187	861	
Three months ended 31 January Total Revenue Material non-cash items Depreciation	\$	4,455	-	-	-	4,45
Three months ended 31 January Total Revenue Material non-cash items Depreciation Income before taxation	\$\$	4,455 205,230	833	36,995	855	4,45
Three months ended 31 January Total Revenue Material non-cash items Depreciation Income before taxation Assets	\$ \$ \$	4,455 205,230 13,942,092	833 35,462	36,995 1,825,325	- 855 7,861,444	444,75 4,45 243,91 23,664,32
Three months ended 31 January Total Revenue Material non-cash items Depreciation ncome before taxation Assets	\$\$	4,455 205,230	833	36,995	855	4,45 243,91 23,664,32
Three months ended 31 January Total Revenue Material non-cash items Depreciation Income before taxation Assets Liabilities	\$ \$ \$	4,455 205,230 13,942,092	833 35,462	36,995 1,825,325	- 855 7,861,444	4,45 243,91 23,664,32
UNAUDITED Three months ended 31 January Total Revenue Material non-cash items Depreciation Income before taxation Assets Liabilities AUDITED Year ended 31 October 2017 Total Revenue	\$ \$ \$	4,455 205,230 13,942,092	833 35,462	36,995 1,825,325	- 855 7,861,444	4,45 243,91

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CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (STATED IN \$'000)

		Stated Capital	Statutory Reserve	Investment Revaluation Reserve	Retained Earnings	Total Shareholders' Equity
UNAUDITED Three months ended 31 January 2018						
Balance as at 31 October 2017	\$	267,563	688,201	7,519	2,991,110	3,954,393
Net income for the year		-	-	-	147,782	147,782
Other comprehensive income, net of tax - Revaluation of available-for-sale investments				(1,920)	-	(1,920)
 Remeasurement of post-employment benefits asset/obligation 	_	-			-	
Total comprehensive income	\$	-	-	(1,920)	147,782	145,862
Transactions with owners, recorded directly into equity Transfer to statutory reserve						-
Dividends paid					(264,516)	(264,516)
	_			-	(264,516)	(264,516)
Balance as at 31 January 2018	\$	267,563	688,201	5,599	2,874,376	3,835,739
UNAUDITED Three months ended 31 January 2017						
Balance as at 31 October 2016	\$	267,563	667,882	3,156	2,934,936	3,873,537
Net income for the year		-	-	-	170,286	170,286
Other comprehensive income, net of tax - Revaluation of available-for-sale investments - Remeasurement of post-employment		-	-	(6,131)	-	(6,131)
benefits asset/obligation Total comprehensive income	\$	-	-	(6,131)	170,286	164,155
Transactions with owners, recorded directly into equity Transfer to statutory reserve			10,150	-	(10,150)	-
Dividends paid		-	-	-	(317,419)	(317,419)
	-	-	10,150	-	(327,569)	(317,419)
Balance as at 31 January 2017	\$	267,563	678,032	(2,975)	2,777,653	3,720,273
AUDITED Year ended 31 October 2017						
Balance as at 31 October 2016	\$	267,563	667,882	3,156	2,934,936	3,873,537
Net income for the year		-	-	-	657,664	657,664
Other comprehensive income, net of tax - Revaluation of available-for-sale investments	_	_		4,363		4,363
 Remeasurement of post-employment benefits asset/obligation 		-	-	-	763	763
Total comprehensive income	\$_	-	-	4,363	658,427	662,790
Transactions with owners, recorded directly into equity Transfer to statutory reserve		-	20,319	-	(20,319)	-
Dividends paid	_				(581,934)	(581,934)
	_	-	20,319	-	(602,253)	(581,934)
Balance as at 31 October 2017	\$	267,563	688,201	7,519	2,991,110	3,954,393

Significant Accounting Policies:

Basis of preparation These financial statements, in all material aspects, have been prepared in accordance with International Financial Reporting Standards. The accounting policies used in the preparation of the financial statements are the same as were followed in the financial statements as at 31 October 2017.

Comparative information

Comparative amounts in the Consolidated Statement of Income have been restated to conform to presentation changes in the current financial period.

Income before taxation

Assets

Liabilities