## To Our Shareholders

The Directors announce that Scotiabank Trinidad and Tobago Ltd ("the Group") realized income after taxation of $\$ 148$ million for the quarter ended 31 January 2018, a decrease of $\$ 23$ million or $13 \%$ over the same period last year. This decline in profitability is driven by higher loan losses as a result of the challenging economic environment in which we operate and the effect of the higher corporation tax rate being levied on banks in 2018.

The Group recorded higher net interest income of $\$ 14$ million or $5 \%$ over the prior year driven by higher retail loan volumes and higher interest income from investment securities. This was largely offset by lower income from other fee income lines. Total assets at $\$ 23.7$ billion increased by $\$ 57$ million when compared to same time last year.


The Group continues to maintain a stable cost base as evidenced by a low productivity ratio of $39 \%$. Loan loss expenses increased by $\$ 17$ million when compared to the same period last year as the Group continues to exercise a prudent risk management approach in managing its loan loss provisioning in this challenging economic environment. Despite this increase, the credit quality of our loan portfolio continues to be solid as the ratio of non-accrual loans to total loans stood at $2.23 \%$ at the end of the period.

Based on these results, the Directors are pleased to announce a quarterly final dividend of 50 cents per share (2017 - 50 cents) payable on 13 April 2018 to shareholders on record as at 14 March 2018.

5 March, 2018


CONSOLIDATED STATEMENT OF INCOME (STATED IN \$'000)


|  | unaudited <br> Three months ended 31 January 2018 |  | UNAUDITED <br> Three months ended 31 January 2017 |  | $\begin{array}{r} \text { AUDITED } \\ \text { Year ended } \\ 31 \text { October } 2017 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |  |  |
| Net income after taxes | \$ | 147,782 | \$ | 170,286 | \$ | 657,664 |
| Change in loans |  | $(248,329)$ |  | $(672,917)$ |  | (684,976) |
| Change in deposits |  | $(749,013)$ |  | 425,279 |  | 967,231 |
| Taxation paid |  | $(60,256)$ |  | $(118,550)$ |  | $(326,277)$ |
| Other adjustments to reconcile income after taxation to net cash from operating activities |  | 165,285 |  | 389,666 |  | 832,235 |
| Net cash from (used in) operating activities | \$ | $(744,531)$ | \$ | 193,764 | \$ | 1,445,877 |
| Cash flows used in investing activities |  |  |  |  |  |  |
| Change in Treasury Bills with original maturity date due over 3 months | \$ | 441,413 | \$ | $(83,154)$ | \$ | (859,796) |
| Change in investments |  | 344,444 |  | 25,658 |  | 552,798 |
| Purchase of property, plant and equipment |  | $(1,467)$ |  | $(2,788)$ |  | $(14,428)$ |
| Proceeds from disposal of property, plant \& equipment |  | . |  | 0 |  | 240 |
| Net cash from (used in) in investing activities | \$ | 784,390 | \$ | $(60,284)$ | \$ | $(321,186)$ |
| Cash flows used in financing activities |  |  |  |  |  |  |
| Dividends paid |  | $(264,516)$ |  | $(317,419)$ |  | $(581,934)$ |
| Net cash used in financing activities | \$ | $(264,516)$ | \$ | $(317,419)$ | \$ | $(581,934)$ |
| Increase (decrease) in cash and cash equivalents \$ Cash and cash equivalents, beginning of period |  | $(224,657)$ | \$ | $(183,939)$ | \$ | 542,757 |
|  |  | 1,569,393 |  | 1,026,636 |  | 1,026,636 |
| Cash and cash equivalents, end of period | \$ | 1,344,736 | \$ | 842,697 | \$ | 1,569,393 |
| Cash and cash equivalents |  |  |  |  |  |  |
| Cash on hand and in transit | \$ | 101,078 | \$ | 177,032 | \$ | 225,376 |
| Due from banks and related companies |  | 1,243,658 |  | 638,649 |  | 1,344,017 |
| Treasury bills with original maturity date not exceeding 3 months |  | . |  | 27,016 |  |  |
| Cash and cash equivalents | \$ | 1,344,736 | \$ | 842,697 | \$ | 1,569,393 |

## SEGMENT REPORTING (STATED IN \$'000)



## UNAUDITED

Three months ended 31 January 2017

| Total Revenue | $\$$ | 397,383 | 1,326 | 45,187 | 861 | 444,757 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Material non-cash items
Depreciation
Income before taxation
Assets
Liabilities

|  | 4,455 | - | - | - | 4,455 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$$ | 205,230 | 833 | 36,995 | 855 | 243,913 |
| $\$$ | $13,942,092$ | 35,462 | $1,825,325$ | $7,861,444$ | $23,664,323$ |
|  | $17,996,404$ | 423 | $1,262,047$ | 685,176 | $19,944,050$ |

## AUDITED

Year ended 31 October 2017

| Total Revenue | $\$$ | $1,562,272$ | 5,628 | 154,123 | 3,423 | $1,725,446$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Material non-cash items <br> Depreciation |  | 18,069 | - | - | - | 18,069 |
| Income before taxation | $\$$ | 802,311 | 3,349 | 125,241 | 3,279 | 934,180 |
| Assets | $\$$ | $13,955,789$ | 36,703 | $2,000,801$ | $8,400,027$ | $24,393,320$ |
| Liabilities | $\$$ | $18,538,048$ | 670 | $1,362,501$ | 537,708 | $20,438,927$ |
|  |  |  |  |  |  |  |


|  | Stated Capital |  | Statutory Reserve | Investment Revaluation Reserve | Retained Earnings | Total Shareholders' Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| UNAUDITED <br> Three months ended 31 January 2018 |  |  |  |  |  |  |
| Balance as at 31 October 2017 | \$ | 267,563 | 688,201 | 7,519 | 2,991,110 | 3,954,393 |
| Net income for the year |  | - | - | - | 147,782 | 147,782 |
| Other comprehensive income, net of tax <br> - Revaluation of available-for-sale investments <br> - Remeasurement of post-employment benefits asset/obligation |  | - | - | $(1,920)$ | - | $(1,920)$ |
| Total comprehensive income | \$ | - | - | $(1,920)$ | 147,782 | 145,862 |
| Transactions with owners, recorded directly into equity <br> Transfer to statutory reserve |  |  |  |  |  |  |
| Dividends paid |  | - | - | - | $\begin{aligned} & (264,516) \\ & \hline(264,516) \\ & \hline \end{aligned}$ | $\frac{(264,516)}{(264,516)}$ |
| Balance as at 31 January 2018 | \$ | 267,563 | 688,201 | 5,599 | 2,874,376 | 3,835,739 |
| UNAUDITED <br> Three months ended 31 January 2017 |  |  |  |  |  |  |
| Balance as at 31 October 2016 | \$ | 267,563 | 667,882 | 3,156 | 2,934,936 | 3,873,537 |
| Net income for the year |  | - | - | - | 170,286 | 170,286 |
| Other comprehensive income, net of tax <br> - Revaluation of available-for-sale investments <br> - Remeasurement of post-employment benefits asset/obligation |  | - | - | $(6,131)$ | - | $(6,131)$ |
| Total comprehensive income | \$ | - | - | $(6,131)$ | 170,286 | 164,155 |
| Transactions with owners, recorded directly into equity |  |  |  |  |  |  |
| Dividends paid |  | $-$ | 10,150 | $-$ | $\begin{aligned} & (317,419) \\ & (327,569) \end{aligned}$ | $\frac{(317,419)}{(317,419)}$ |
| Balance as at 31 January 2017 | \$ | 267,563 | 678,032 | $(2,975)$ | 2,777,653 | 3,720,273 |
| AUDITED <br> Year ended 31 October 2017 |  |  |  |  |  |  |
| Balance as at 31 October 2016 | \$ | 267,563 | 667,882 | 3,156 | 2,934,936 | 3,873,537 |
| Net income for the year |  | - | - | - | 657,664 | 657,664 |
| Other comprehensive income, net of tax <br> - Revaluation of available-for-sale investments <br> - Remeasurement of post-employment benefits asset/obligation |  | - | - | 4,363 | 763 | $\begin{array}{r}4,363 \\ 763 \\ \hline\end{array}$ |
| Total comprehensive income | \$ | - | - | 4,363 | 658,427 | 662,790 |
| Transactions with owners, recorded directly into equity |  |  |  |  |  |  |
| Dividends paid |  | - | 20,319 | - | $\begin{array}{r} (581,934) \\ \hline(602,253) \\ \hline \end{array}$ | $(581,934)$ $(581,934)$ |
| Balance as at 31 October 2017 | \$ | 267,563 | 688,201 | 7,519 | 2,991,110 | 3,954,393 |

Significant Accounting Policies:

## Basis of preparation

These financial statements, in all material aspects, have been prepared in accordance with International Financial Reporting Standards. The accounting policies used in the preparation of the financial statements are the same as were followed in the financial statements as at 31 October 2017.

Comparative information
Comparative amounts in the Consolidated Statement of Income have been restated to conform to presentation changes in the current financial period.

