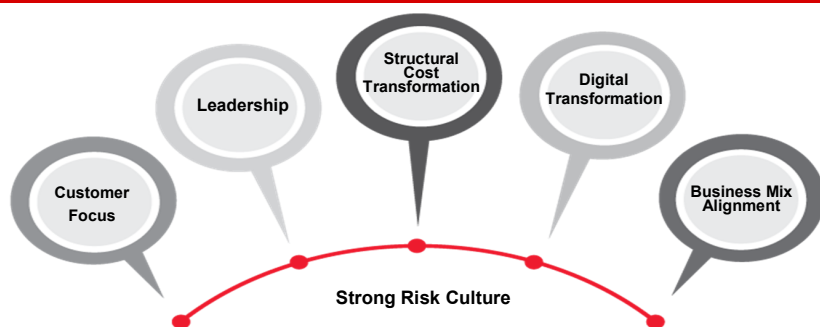


## Who We Are

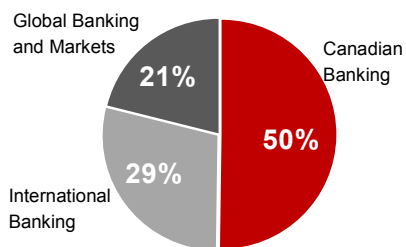
Scotiabank is Canada's international bank and a leading financial services provider in North America, Latin America, the Caribbean and Central America, and parts of Asia. We are dedicated to helping our 24 million customers become better off through a broad range of advice, products and services, including personal and commercial banking, wealth management and private banking, corporate and investment banking, and capital markets. With a team of more than 89,000 employees and assets of \$906 billion (as at July 31, 2017), Scotiabank trades on the Toronto (TSX: BNS) and New York Exchanges (NYSE: BNS). Scotiabank distributes the Bank's media releases using Marketwired. For more information, please visit [www.scotiabank.com](http://www.scotiabank.com) and follow us on Twitter @ScotiabankNews.

## Key Strategic Priorities

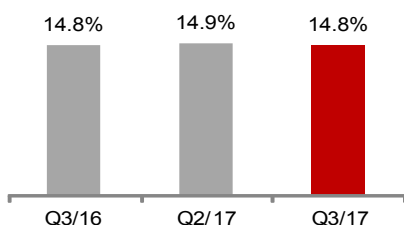


## Financial Highlights

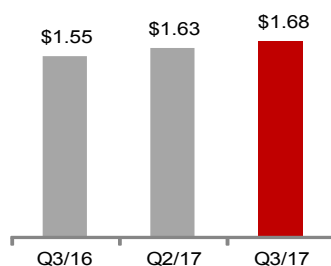
### Three Diversified Platforms<sup>1</sup>



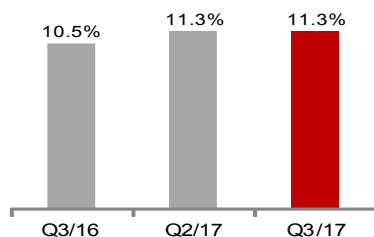
### Adjusted Return on Equity<sup>2</sup>



### Adjusted Earnings per Share - Diluted



### Common Equity Tier 1 Capital Ratio<sup>3</sup>



<sup>1</sup> Excludes Other segment

<sup>2</sup> Non-cash basis

<sup>3</sup> Reflects all-in approach

## Shareholder Information

### Share Price (TSX): May 1/17 - July 31/17

High	\$80.00
Low	\$73.31
Closing price	\$77.67
52 week high	\$82.30

### Market Capitalization<sup>4</sup> \$93.1 billion

### Common Shares Outstanding<sup>4</sup> \$1,198 million

### Upcoming Events

November 28, 2017	Q4 2017 Results
February 1, 2018	All-Bank Investor Day
February 27, 2018	Q1 2018 Results
April 10, 2018	Annual Meeting
May 29, 2018	Q2 2018 Results
August 28, 2018	Q3 2018 Results

### Dividend Dates<sup>4</sup>: Quarterly dividend of \$0.79 per share, approved by the Board of Directors

Record Date	Payment Date
October 3, 2017	October 27, 2017
January 2, 2018	January 29, 2018
April 3, 2018	April 26, 2018
July 4, 2018	July 27, 2018

## Other Financial Information<sup>4</sup>

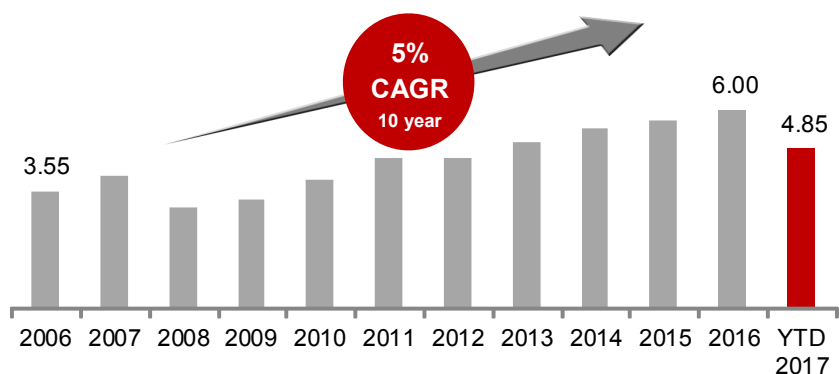
Total Assets	\$906 billion
Net Loans and Acceptances	\$510 billion
Deposits	\$618 billion
Employees	89,191
Branches and Offices	3,016
ABMs	8,155

## Medium Term Financial Objectives

EPS Growth	5-10%
Return on Equity	14%+
Operating Leverage	Positive
Capital	Maintain Strong Ratios

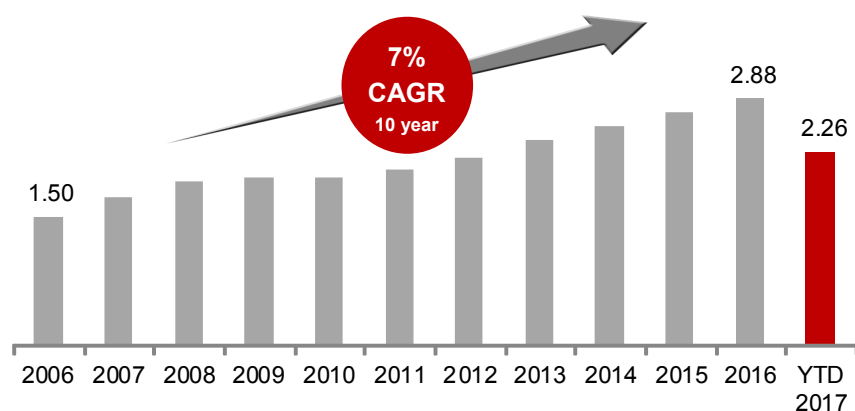
<sup>4</sup> As at July 31, 2017

## Diluted Earnings per Share Growth<sup>5</sup>

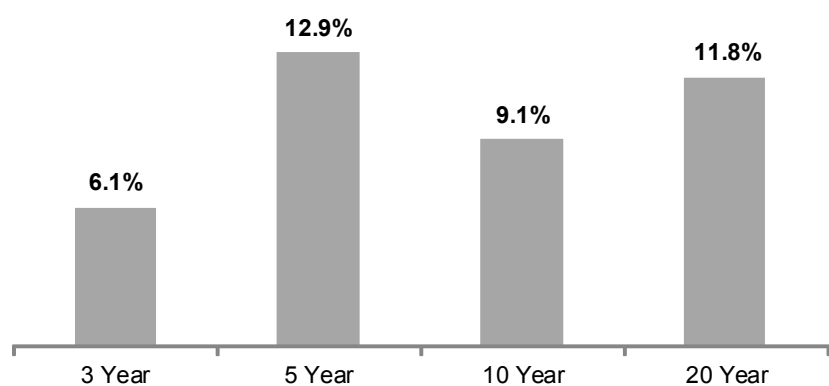


<sup>5</sup> Excludes notable items

## Dividend Growth



## Total Shareholder Return<sup>7</sup>



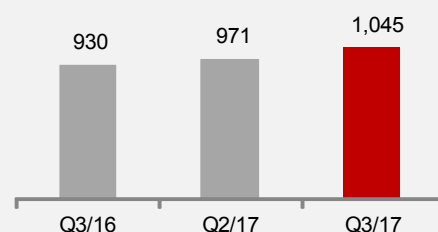
<sup>7</sup> The compound annual return for a common share, which includes share price appreciation and re-invested dividends as at July 31, 2017.

Source: Bloomberg

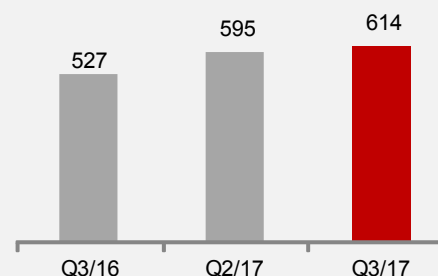
## Net Income by Business Line<sup>6</sup>

(\$ Million)

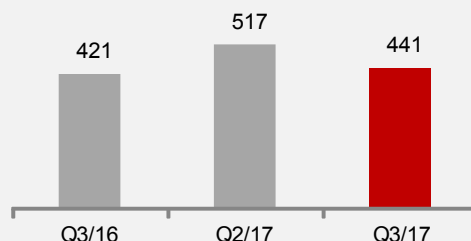
### Canadian Banking



### International Banking



### Global Banking & Markets



<sup>6</sup> Core net income attributable to equity holders of the Bank

## Senior Debt Credit Ratings<sup>8</sup>

Agency	Rating	Outlook
DBRS	AA	Negative
Fitch	AA-	Stable
Moody's	A1	Negative
S&P	A+	Stable

<sup>8</sup> As at July 31, 2017

## Contact Information

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