

### Who We Are

Scotiabank is Canada's international bank and a leading financial services provider in North America, Latin America, the Caribbean and Central America, and parts of Asia. We are dedicated to helping our 23 million customers become better off through a broad range of advice, products and services, including personal and commercial banking, wealth management and private banking, corporate and investment banking, and capital markets. With a team of more than 88,000 employees and assets of \$922 billion (as at April 30, 2017), Scotiabank trades on the Toronto (TSX: BNS) and New York Exchanges (NYSE: BNS). Scotiabank distributes the Bank's media releases using Marketwired. For more information, please visit [www.scotiabank.com](http://www.scotiabank.com) and follow us on Twitter @ScotiabankNews.

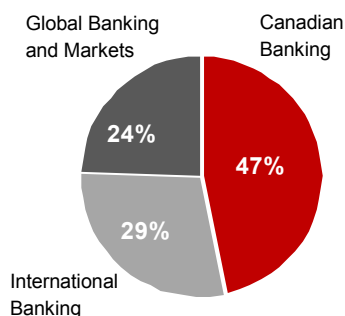
### Our Focus Priorities

- Customer Focus
- Leadership
- Structural Cost Transformation
- Digital Transformation
- Business Mix Alignment

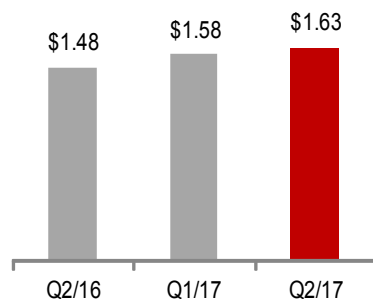


### Financial Highlights

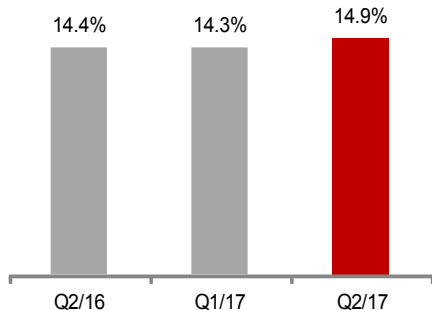
#### Three Diversified Platforms<sup>1</sup>



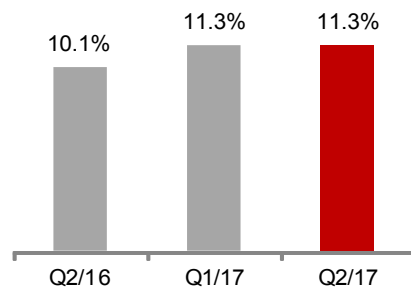
#### Adjusted Earnings per Share - Diluted



#### Adjusted Return on Equity<sup>2</sup>



#### Common Equity Tier 1 Capital Ratio<sup>3</sup>



<sup>1</sup> Excludes Other segment

<sup>2</sup> Non-cash basis

<sup>3</sup> Reflects all-in approach

### Shareholder Information

- **Share Price (TSX): Feb 1/17 - Apr 30/17**
  - High \$82.30
  - Low \$74.55
  - Closing price \$75.88
  - 52 week high \$82.30
- **Market Capitalization<sup>4</sup> \$91.2 billion**
- **Common Shares Outstanding<sup>4</sup> 1,202 million**
- **Upcoming Quarterly Results**
  - Q3/17: Tuesday, August 29, 2017
  - Q4/17: Tuesday, November 28, 2017
  - Q1/18: Tuesday, February 27, 2018
  - Q2/18: Tuesday, May 29, 2018
- **Dividend Dates<sup>4</sup>**  
*Quarterly dividend rate of \$0.76 per share, approved by the Board of Directors*

#### Record Date

July 4, 2017  
 October 3, 2017  
 January 2, 2018  
 April 3, 2018

#### Payment Date

July 27, 2017  
 October 27, 2017  
 January 29, 2018  
 April 26, 2018

### Other Financial Information<sup>4</sup>

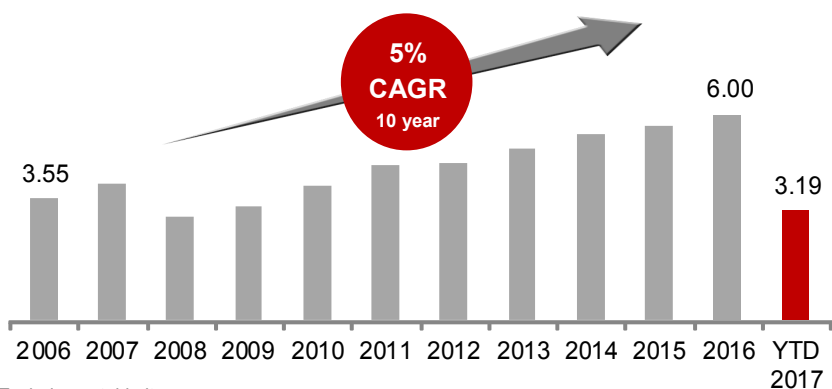
Total Assets	\$922 billion
Net Loans and Acceptances	\$507 billion
Deposits	\$628 billion
Employees	88,679
Branches and Offices	3,062
ABMs	8,177

### Medium Term Financial Objectives

EPS Growth	5-10%
Return on Equity	14%+
Operating Leverage	Positive
Capital	Maintain Strong Ratios

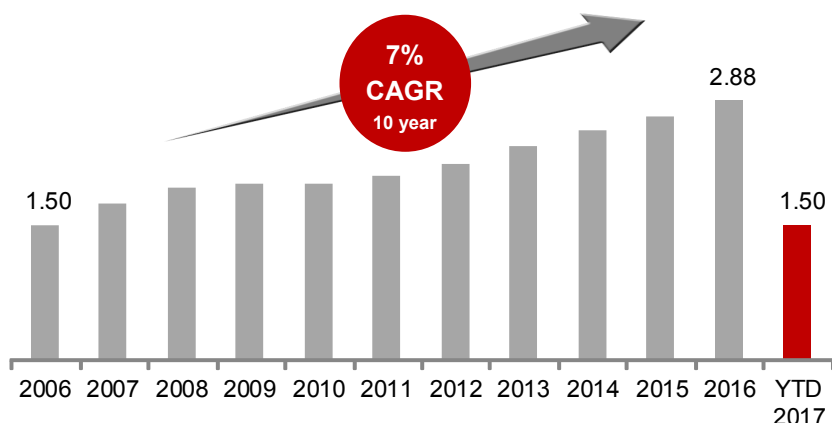
<sup>4</sup> As at April 30, 2017

## Diluted Earnings per Share Growth<sup>5</sup>

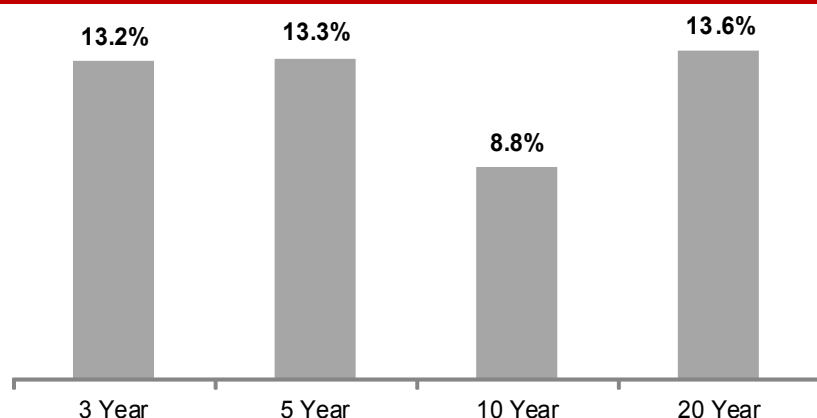


<sup>5</sup> Excludes notable items

## Dividend Growth



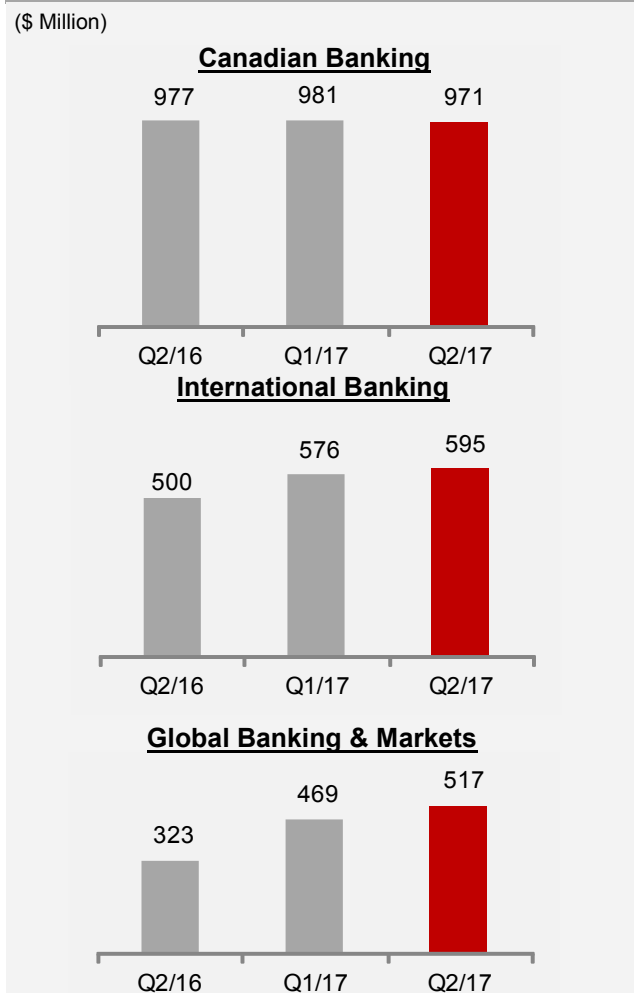
## Total Shareholder Return<sup>7</sup>



<sup>7</sup> The compound annual return for a common share, which includes share price appreciation and re-invested dividends as at April 30, 2017.

Source: Bloomberg

## Net Income by Business Line<sup>6</sup>



<sup>6</sup> Core net income attributable to equity holders of the Bank

## Senior Debt Credit Ratings

Agency	Rating	Outlook
DBRS	AA	Negative
Fitch	AA-	Stable
Moody's	A1	Negative
S&P	A+	Stable

## Contact Information

Investor Relations	Transfer Agent
Jake Lawrence 416-866-5712 investor.relations@scotiabank.com	Computershare Trust Co. of Canada T: 1-877-982-8767 F: 1-888-453-0330 service@computershare.com
Steven Hung 416-933-8774	