## 厅 Scotiabank

## Supplementary

# Financial Information (Abridged) <br> Q4 2023 

For the period ended: October 31, 2023
(UNAUDITED)

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Note: The supplementary financial information package contains comparative figures that have been reclassified in prior periods, where applicable, to conform with the current reporting period presentation.

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## Notes

## Adoption of IFRS 17

On November 1, 2023, the Bank adopted IFRS 17 Insurance Contracts, which provides a comprehensive principle-based framework for the recognition, measurement, presentation, and disclosure of insurance contracts and replaces IFRS 4, the previous accounting standard for insurance contracts. The Bank adopted IFRS 17 on a retrospective basis, restating the results from the transition date of November 1, 2022. Accordingly, results for fiscal 2023 have been restated to reflect the IFRS 17 basis of accounting for insurance contracts. Results for periods prior to November 1 , 2022 continue to be presented under the IFRS 4 basis of accounting and have not been restated.

This supplementary financial package provides restated results for fiscal 2023, reflecting the adoption of IFRS 17. Pages impacted by the adoption of IFRS 17 are as follows:

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Notes (Cont'd)
Reconciliation of reported and adjusted results

|  | For the three months ended |  |  | For the year ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | October 31, 2023 | July 31, 2023 | October 31, 2022 | October 31, 2023 | October 31, 2022 |
| Reported Results |  |  |  |  |  |
| Net interest income | 4,666 | 4,573 | 4,622 | 18,262 | 18,115 |
| Non-interest income | 3,606 | 3,494 | 3,004 | 13,952 | 13,301 |
| Total revenue | 8,272 | 8,067 | 7,626 | 32,214 | 31,416 |
| Provision for credit losses | 1,256 | 819 | 529 | 3,422 | 1,382 |
| Non-interest expenses | 5,527 | 4,559 | 4,529 | 19,121 | 17,102 |
| Income before taxes | 1,489 | 2,689 | 2,568 | 9,671 | 12,932 |
| Income tax expense | 135 | 497 | 475 | 2,221 | 2,758 |
| Net income | 1,354 | 2,192 | 2,093 | 7,450 | 10,174 |
| Net income attributable to non-controlling interests in subsidiaries (NCI) | 31 | 20 | 38 | 112 | 258 |
| Net income attributable to equity holders | 1,323 | 2,172 | 2,055 | 7,338 | 9,916 |
| Net income attributable to preferred shareholders and other equity instrument holders | 109 | 105 | 106 | 419 | 260 |
| Net income attributable to common shareholders | 1,214 | 2,067 | 1,949 | 6,919 | 9,656 |
| Diluted earnings per share (in dollars) | 0.99 | 1.70 | 1.63 | 5.72 | 8.02 |
| Weighted average number of diluted common shares outstanding (millions) | 1,211 | 1,214 | 1,199 | 1,204 | 1,208 |
| Adjustments |  |  |  |  |  |
| Adjusting items impacting non-interest income and total revenue (Pre-tax) |  |  |  |  |  |
| Divestitures and wind-down of operations | (367) | - | 361 | (367) | 361 |
| Adjusting items impacting non-interest expense (Pre-tax) |  |  |  |  |  |
| Restructuring charge and severance provisions | 354 | - | 85 | 354 | 85 |
| Consolidation of real estate and contract termination costs | 87 | - | - | 87 | - |
| Impairment of non-financial assets | 346 | - | - | 346 | - |
| Amortization of acquisition-related intangible assets | 19 | 20 | 24 | 81 | 97 |
| Support costs for the Scene+ loyalty program | - | - | 133 | - | 133 |
| Total non-interest expense adjusting items (Pre-tax) | 806 | 20 | 826 | 868 | 315 |
| Total impact of adjusting items on net income before taxes | 439 | 20 | 1,187 | 501 | 676 |
| Impact of adjusting items on income tax expense |  |  |  |  |  |
| Divestitures and wind-down of operations | 48 | - | (21) | 48 | (21) |
| Canada recovery dividend | ) | (5) | - | 579 | - |
| Amortization of acquisition-related intangible assets | (5) | (5) | (6) | (22) | (26) |
| Restructuring charge and severance provisions | (96) | - | (19) | (96) | (19) |
| Consolidation of real estate and contract termination costs | (24) | - | - | (24) | - |
| Impairment of non-financial assets | (73) | - | ) | (73) | ${ }^{-}$ |
| Support costs for the Scene+ loyalty program | - | - | (35) | - | (35) |
| Total impact of adjusting items on income tax expense | (150) | (5) | (81) | 412 | (101) |
| Total impact of adjusting items on net income |  | 15 | 1,106 |  |  |
| Impact of adjusting items on NCl | (3) | - | (1) | (3) | (1) |
| Total impact of adjusting items on net income attributable to equity holders and common shareholders | 286 | 15 | 1,105 | 910 | 574 |
|  |  |  |  |  |  |
| Adjusted Results |  |  |  |  |  |
| Net interest income | 4,666 | 4,573 | 4,622 | 18,262 | 18,115 |
| Non-interest income | 3,239 | 3,494 | 3,365 | 13,585 | 13,662 |
| Total revenue | 7,905 | 8,067 | 7,987 | 31,847 | 31,777 |
| Provision for credit losses | 1,256 | 819 | 529 | 3,422 | 1,382 |
| Non-interest expenses | 4,721 | 4,539 | 4,287 | 18,253 | 16,787 |
| Income before taxes | 1,928 | 2,709 | 3,171 | 10,172 | 13,608 |
| Income tax expense | 285 | 502 | 556 | 1,809 | 2,859 |
| Net income | 1,643 | 2,207 | 2,615 | 8,363 | 10,749 |
| Net income attributable to NCI | 34 | 20 | 39 | 115 | 259 |
| Net income attributable to equity holders | 1,609 | 2,187 | 2,576 | 8,248 | 10,490 |
| Net income attributable to preferred shareholders and other equity instrument holders | 109 | 105 | 106 | 419 | 260 |
| Net income attributable to common shareholders | 1,500 | 2,082 | 2,470 | 7,829 | 10,230 |
| Diluted earnings per share (in dollars) | 1.23 | 1.72 | 2.06 | 6.48 | 8.50 |
| Impact of adjustments on diluted earnings per share (in dollars) | 0.24 | 0.02 | 0.43 | 0.76 | 0.48 |
| Weighted average number of diluted common shares outstanding (millions) | 1,211 | 1,214 | 1,199 | 1,204 | 1,208 |

## Highlights

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Performance | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Reported (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,354 | 2,192 | 2,146 | 1,758 | 2,093 | 2,594 | 2,747 | 2,740 | 2,559 | 7,450 | 10,174 |
| Net income attributable to common shareholders | 1,214 | 2,067 | 2,018 | 1,620 | 1,949 | 2,504 | 2,595 | 2,608 | 2,411 | 6,919 | 9,656 |
| EPS (\$) - Basic | 1.01 | 1.72 | 1.69 | 1.36 | 1.64 | 2.10 | 2.16 | 2.15 | 1.98 | 5.78 | 8.05 |
| - Diluted | 0.99 | 1.70 | 1.68 | 1.35 | 1.63 | 2.09 | 2.16 | 2.14 | 1.97 | 5.72 | 8.02 |
| ROE (\%) ${ }^{(1)}$ | 7.0 | 12.0 | 12.2 | 9.8 | 11.9 | 15.3 | 16.2 | 15.8 | 14.8 | 10.3 | 14.8 |
| Net interest margin (\%) ${ }^{(2)}$ | 2.15 | 2.10 | 2.12 | 2.11 | 2.18 | 2.22 | 2.23 | 2.16 | 2.17 | 2.12 | 2.20 |
| Productivity ratio (\%) ${ }^{(1)}$ | 66.8 | 56.5 | 57.8 | 56.0 | 59.4 | 53.7 | 52.4 | 52.5 | 55.6 | 59.4 | 54.4 |
| Effective tax rate (\%) ${ }^{(1)}$ | 9.1 | 18.5 | 18.4 | 38.6 | 18.5 | 18.8 | 22.9 | 24.0 | 21.2 | 23.0 | 21.3 |
| Adjusted (\$ millions) ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,643 | 2,207 | 2,161 | 2,352 | 2,615 | 2,611 | 2,765 | 2,758 | 2,716 | 8,363 | 10,749 |
| Net income attributable to common shareholders (Diluted) | 1,490 | 2,084 | 2,021 | 2,229 | 2,474 | 2,527 | 2,613 | 2,650 | 2,565 | 7,795 | 10,267 |
| EPS (\$) - Diluted | 1.23 | 1.72 | 1.69 | 1.84 | 2.06 | 2.10 | 2.18 | 2.15 | 2.10 | 6.48 | 8.50 |
| ROE (\%) ${ }^{(3)}$ | 8.7 | 12.1 | 12.3 | 13.4 | 15.0 | 15.4 | 16.4 | 15.9 | 15.7 | 11.6 | 15.7 |
| Productivity ratio (\%) | 59.7 | 56.3 | 57.5 | 55.8 | 53.7 | 53.4 | 52.1 | 52.2 | 52.8 | 57.3 | 52.8 |
| Effective tax rate (\%) | 14.8 | 18.5 | 18.5 | 18.5 | 17.6 | 18.9 | 22.9 | 24.0 | 21.5 | 17.8 | 21.0 |
| Balance Sheet (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 1,411.0 | 1,396.4 | 1,373.5 | 1,374.7 | 1,349.4 | 1,292.1 | 1,288.5 | 1,245.5 | 1,184.8 |  |  |
| Net loans and acceptances | 769.5 | 772.6 | 786.0 | 777.0 | 764.5 | 733.2 | 708.7 | 688.2 | 657.4 |  |  |
| Deposits | 952.3 | 957.2 | 945.5 | 949.9 | 916.2 | 879.6 | 876.6 | 851.0 | 797.3 |  |  |
| Common shareholders' equity | 68.8 | 67.9 | 69.1 | 66.1 | 65.2 | 65.0 | 64.8 | 66.2 | 64.8 |  |  |
| Credit Quality |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans | 5,726 | 5,487 | 5,305 | 5,104 | 4,786 | 4,252 | 4,264 | 4,435 | 4,456 |  |  |
| - \% of loans and acceptances ${ }^{(1)}$ | 0.74 | 0.70 | 0.67 | 0.65 | 0.62 | 0.58 | 0.60 | 0.64 | 0.67 |  |  |
| Net impaired loans (\$ millions) | 3,845 | 3,667 | 3,554 | 3,450 | 3,151 | 2,695 | 2,660 | 2,812 | 2,801 |  |  |
| - \% of loans and acceptances ${ }^{(1)}$ | 0.50 | 0.47 | 0.45 | 0.44 | 0.41 | 0.36 | 0.37 | 0.41 | 0.42 |  |  |
| Allowance for credit losses (\$ millions) ${ }^{(4)}$ | 6,629 | 6,094 | 5,931 | 5,668 | 5,499 | 5,295 | 5,375 | 5,583 | 5,731 |  |  |
| Net write-offs as a \% of average net loans and acceptances ${ }^{(1)}$ | 0.35 | 0.34 | 0.29 | 0.29 | 0.24 | 0.21 | 0.25 | 0.27 | 0.34 | 0.32 | 0.24 |
| Provision for credit losses (PCL) (\$ millions) ${ }^{(5)}$ | 1,256 | 819 | 709 | 638 | 529 | 412 | 219 | 222 | 168 | 3,422 | 1,382 |
| PCL on loans and acceptances (\$ millions) ${ }^{(6)}$ | 1,254 | 820 | 708 | 636 | 529 | 404 | 218 | 222 | 170 | 3,418 | 1,373 |
| PCL as \% of average net loans and acceptances ${ }^{(1)(6)}$ | 0.65 | 0.42 | 0.37 | 0.33 | 0.28 | 0.22 | 0.13 | 0.13 | 0.10 | 0.44 | 0.19 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(1)(6)}$ | 0.42 | 0.38 | 0.33 | 0.29 | 0.26 | 0.21 | 0.24 | 0.24 | 0.31 | 0.35 | 0.24 |
| Capital and Liquidity Measures |  |  |  |  |  |  |  |  |  |  |  |
| CET1 capital ratio (\%) ${ }^{(7)}$ | 13.0 | 12.7 | 12.3 | 11.5 | 11.5 | 11.4 | 11.6 | 12.0 | 12.3 |  |  |
| Tier 1 capital ratio (\%) ${ }^{(7)}$ | 14.8 | 14.6 | 14.1 | 13.2 | 13.2 | 13.0 | 12.8 | 13.4 | 13.9 |  |  |
| Total capital ratio (\%) ${ }^{(7)}$ | 17.2 | 16.9 | 16.2 | 15.2 | 15.3 | 15.0 | 15.0 | 15.1 | 15.9 |  |  |
| Leverage ratio (\%) ${ }^{(8)}$ | 4.2 | 4.1 | 4.2 | 4.2 | 4.2 | 4.2 | 4.2 | 4.4 | 4.8 |  |  |
| CET1 risk-weighted assets (\$ millions) ${ }^{(7)}$ | 440,017 | 439,814 | 451,063 | 471,528 | 462,448 | 452,800 | 445,273 | 433,682 | 416,105 |  |  |
| Net stable funding ratio (NSFR) (\%) ${ }^{(9)}$ | 116 | 114 | 111 | 109 | 111 | 109 | 109 | 108 | 110 |  |  |
| Liquidity coverage ratio (\%) ${ }^{(10)}$ | 136 | 133 | 131 | 122 | 119 | 122 | 125 | 123 | 124 |  |  |
| Total Loss Absorbing Capacity (TLAC) (as a \% of leverage exposure) ${ }^{(11)}$ | 8.6 | 8.7 | 8.4 | 8.9 | 8.8 | 9.3 | 9.8 | 9.4 | 9.6 |  |  |
| TLAC (as a \% of risk-weighted assets adjusted as permitted under the TLAC regime) ${ }^{(11)}$ | 30.6 | 30.5 | 28.3 | 27.9 | 27.4 | 28.4 | 30.1 | 28.3 | 27.8 |  |  |

[^0]Prior reeriod amaputhasures on page 20 of the Managements Discussion $\&$ Analysisis in the Bank's 2023 Annual Report, available on http://www.sedarplus ca.
(3) Prior period amount thas been restated to align with current period calculution.
) Includes provision for credit losses on al financial assets - loans, acceptances, off-balance sheet exposures and other financial assets

(7) Effective Q220233, regulatory capital ratios are based on Revised Basel III requirements as determined in accordance with OSFI Guideline - Capital Adequacy Requirements (February 2023 ). Prior period regulatory capital ratios were prepared in accordance with OSFI Guideline - Capital Adequacy Reauirements (November 2019




## Common Share and Other Information


(1) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto. (2) Based on trailing 4 quarters' EPS.
(3) Excludes affiliates.
(4) Employees are reported on a full-time equivalent basis.
(5) Prior period amounts have been restated to include MD Financial and Jarislowsky Fraser offices
(5) Prior period amounts have been restated to include MD Financial and Jarislowsky Fraser
(6) As of October 31, 2023, outlook is Stable (Moody's, Standard \& Poor's, DBRS and Fitch).

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## Consolidated Statement of Income

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Interest income | 15,109 | 14,689 | 13,870 | 13,156 | 11,118 | 8,885 | 7,092 | 6,463 | 6,186 | 56,824 | 33,558 |
| Interest expense | 10,443 | 10,116 | 9,410 | 8,593 | 6,496 | 4,209 | 2,619 | 2,119 | 1,969 | 38,562 | 15,443 |
| Net interest income | 4,666 | 4,573 | 4,460 | 4,563 | 4,622 | 4,676 | 4,473 | 4,344 | 4,217 | 18,262 | 18,115 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest income | 3,606 | 3,494 | 3,453 | 3,399 | 3,004 | 3,123 | 3,469 | 3,705 | 3,470 | 13,952 | 13,301 |
| Total revenue | 8,272 | 8,067 | 7,913 | 7,962 | 7,626 | 7,799 | 7,942 | 8,049 | 7,687 | 32,214 | 31,416 |
| Provision for credit losses | 1,256 | 819 | 709 | 638 | 529 | 412 | 219 | 222 | 168 | 3,422 | 1,382 |
| Total non-interest expenses | 5,527 | 4,559 | 4,574 | 4,461 | 4,529 | 4,191 | 4,159 | 4,223 | 4,271 | 19,121 | 17,102 |
| Income before taxes | 1,489 | 2,689 | 2,630 | 2,863 | 2,568 | 3,196 | 3,564 | 3,604 | 3,248 | 9,671 | 12,932 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax expense | 135 | 497 | 484 | 1,105 | 475 | 602 | 817 | 864 | 689 | 2,221 | 2,758 |
| Reported net income | 1,354 | 2,192 | 2,146 | 1,758 | 2,093 | 2,594 | 2,747 | 2,740 | 2,559 | 7,450 | 10,174 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusting items (after tax) ${ }^{(1)}$ | 289 | 15 | 15 | 594 | 522 | 17 | 18 | 18 | 157 | 913 | 575 |
| Adjusted net income ${ }^{(1)}$ | 1,643 | 2,207 | 2,161 | 2,352 | 2,615 | 2,611 | 2,765 | 2,758 | 2,716 | 8,363 | 10,749 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to NCl in subsidiaries | 31 | 20 | 24 | 37 | 38 | 54 | 78 | 88 | 70 | 112 | 258 |
| Adjusted net income attributable to NCl in subsidiaries ${ }^{(1)}$ | 34 | 20 | 24 | 37 | 39 | 54 | 78 | 88 | 80 | 115 | 259 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to equity holders of the Bank | 1,323 | 2,172 | 2,122 | 1,721 | 2,055 | 2,540 | 2,669 | 2,652 | 2,489 | 7,338 | 9,916 |
| Preferred shareholders | 109 | 105 | 104 | 101 | 106 | 36 | 74 | 44 | 78 | 419 | 260 |
| Common shareholders | 1,214 | 2,067 | 2,018 | 1,620 | 1,949 | 2,504 | 2,595 | 2,608 | 2,411 | 6,919 | 9,656 |
| Adjusted net income attributable to equity holders of the Bank ${ }^{(1)}$ | 1,609 | 2,187 | 2,137 | 2,315 | 2,576 | 2,557 | 2,687 | 2,670 | 2,636 | 8,248 | 10,490 |
| Adjusted net income attributable to common shareholders ${ }^{(1)}$ | 1,500 | 2,082 | 2,033 | 2,214 | 2,470 | 2,521 | 2,613 | 2,626 | 2,558 | 7,829 | 10,230 |
| Adjusted diluted impact of share-based payment options and others ${ }^{(1)(2)}$ | (10) | 2 | (12) | 15 | 4 | 6 | - | 24 | 7 | (34) | 37 |
| Adjusted net income attributable to common shareholders (Diluted) ${ }^{(1)}$ | 1,490 | 2,084 | 2,021 | 2,229 | 2,474 | 2,527 | 2,613 | 2,650 | 2,565 | 7,795 | 10,267 |

(1) Refer to Non-GAAP Measures on Notes Pages 2-4 of the Supplementary Financial Information Report.
(2) The quarterly adjustments may not sum to the full year adjustment resulting from timing differences of the calculations.

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Business Segment Performance: Canadian Banking

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Income Statement - Taxable Equivalent Basis (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) | 2,563 | 2,469 | 2,342 | 2,387 | 2,363 | 2,361 | 2,144 | 2,133 | 2,082 | 9,761 | 9,001 |
| Non-interest income (TEB) | 749 | 735 | 786 | 776 | 771 | 758 | 759 | 741 | 749 | 3,046 | 3,029 |
| Net fee and commission revenues | 643 | 632 | 637 | 644 | 652 | 637 | 649 | 639 | 621 | 2,556 | 2,577 |
| Net income (loss) from investments in associated corporations | 24 | 8 | 25 | 15 | 23 | 15 | 18 | 8 | 18 | 72 | 64 |
| Other operating income (TEB) | 82 | 95 | 124 | 117 | 96 | 106 | 92 | 94 | 110 | 418 | 388 |
| Total revenue (TEB) | 3,312 | 3,204 | 3,128 | 3,163 | 3,134 | 3,119 | 2,903 | 2,874 | 2,831 | 12,807 | 12,030 |
| Provision for credit losses - Charge/(Recovery) | 700 | 307 | 218 | 218 | 163 | 93 | (12) | (35) | (96) | 1,443 | 209 |
| Non-interest expenses | 1,513 | 1,448 | 1,456 | 1,449 | 1,397 | 1,385 | 1,324 | 1,282 | 1,251 | 5,866 | 5,388 |
| Income before taxes | 1,099 | 1,449 | 1,454 | 1,496 | 1,574 | 1,641 | 1,591 | 1,627 | 1,676 | 5,498 | 6,433 |
| Income tax expense (TEB) | 306 | 399 | 399 | 410 | 404 | 428 | 412 | 426 | 438 | 1,514 | 1,670 |
| Reported net income | 793 | 1,050 | 1,055 | 1,086 | 1,170 | 1,213 | 1,179 | 1,201 | 1,238 | 3,984 | 4,763 |
| Adjusting items (after-tax) ${ }^{(1)}$ | - | 1 | 1 | 1 | 4 | 4 | 4 | 4 | 4 | 3 | 16 |
| Adjusted net income ${ }^{(1)}$ | 793 | 1,051 | 1,056 | 1,087 | 1,174 | 1,217 | 1,183 | 1,205 | 1,242 | 3,987 | 4,779 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to equity holders of the Bank | 793 | 1,050 | 1,055 | 1,086 | 1,170 | 1,213 | 1,179 | 1,201 | 1,238 | 3,984 | 4,763 |
| Adjusted net income attributable to equity holders of the Bank ${ }^{(1)}$ | 793 | 1,051 | 1,056 | 1,087 | 1,174 | 1,217 | 1,183 | 1,205 | 1,242 | 3,987 | 4,779 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Profitability Measurements |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{(1)}$ | 2.47 | 2.36 | 2.30 | 2.26 | 2.26 | 2.29 | 2.22 | 2.19 | 2.20 | 2.34 | 2.24 |
| Net write-offs as a \% of average net loans and acceptances ${ }^{(2)}$ | 0.22 | 0.20 | 0.18 | 0.16 | 0.14 | 0.12 | 0.14 | 0.14 | 0.12 | 0.19 | 0.13 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) ${ }^{(1)}$ | 16.7 | 22.3 | 22.7 | 23.0 | 24.7 | 26.1 | 27.1 | 27.4 | 29.4 | 21.1 | 26.3 |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(2)(3)}$ | 0.63 | 0.27 | 0.20 | 0.19 | 0.15 | 0.09 | (0.01) | (0.03) | (0.10) | 0.32 | 0.05 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(2)(3)}$ | 0.26 | 0.23 | 0.21 | 0.17 | 0.14 | 0.13 | 0.13 | 0.12 | 0.10 | 0.21 | 0.13 |
| Productivity ratio (\%) ${ }^{(2)}$ | 45.7 | 45.2 | 46.5 | 45.8 | 44.6 | 44.4 | 45.6 | 44.6 | 44.2 | 45.8 | 44.8 |
| Adjusted ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) | 16.7 | 22.3 | 22.7 | 23.0 | 24.8 | 26.2 | 27.2 | 27.5 | 29.4 | 21.1 | 26.4 |
| Productivity ratio (\%) | 45.6 | 45.2 | 46.5 | 45.8 | 44.4 | 44.2 | 45.4 | 44.4 | 44.0 | 45.8 | 44.6 |
| Average Balance Sheet (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 271.4 | 277.0 | 281.1 | 282.9 | 282.3 | 278.4 | 271.8 | 264.9 | 255.2 | 278.1 | 274.3 |
| Personal loans | 73.9 | 73.6 | 72.7 | 72.3 | 71.6 | 70.5 | 68.8 | 68.6 | 68.7 | 73.1 | 69.9 |
| Credit cards ${ }^{(4)}$ | 8.4 | 8.0 | 7.6 | 7.4 | 7.1 | 6.9 | 6.5 | 6.6 | 6.4 | 7.9 | 6.8 |
| Business and government loans \& acceptances | 90.1 | 87.9 | 85.6 | 83.7 | 81.0 | 77.8 | 72.7 | 68.3 | 64.8 | 86.8 | 75.0 |
| Total loans \& acceptances | 443.8 | 446.5 | 447.0 | 446.3 | 442.0 | 433.6 | 419.8 | 408.4 | 395.1 | 445.9 | 426.0 |
| Other assets | 3.6 | 3.7 | 3.6 | 3.7 | 3.7 | 3.7 | 3.4 | 3.3 | 3.0 | 3.7 | 3.5 |
| Total assets | 447.4 | 450.2 | 450.6 | 450.0 | 445.7 | 437.3 | 423.2 | 411.7 | 398.1 | 449.6 | 429.5 |
| Personal deposits | 225.5 | 222.5 | 219.2 | 211.6 | 203.7 | 196.2 | 190.0 | 187.2 | 188.3 | 219.7 | 194.3 |
| Non-personal deposits | 127.1 | 121.6 | 117.5 | 116.3 | 116.1 | 114.9 | 112.3 | 111.4 | 109.8 | 120.6 | 113.7 |
| Total deposits | 352.6 | 344.1 | 336.7 | 327.9 | 319.8 | 311.1 | 302.3 | 298.6 | 298.1 | 340.3 | 308.0 |
| Other liabilities | 33.6 | 32.1 | 30.3 | 28.9 | 27.3 | 25.5 | 23.3 | 21.7 | 19.7 | 31.3 | 24.5 |
| Total liabilities | 386.2 | 376.2 | 367.0 | 356.8 | 347.1 | 336.6 | 325.6 | 320.3 | 317.8 | 371.6 | 332.5 |
| Other Information |  |  |  |  |  |  |  |  |  |  |  |
| Employees ${ }^{(5)}$ | 19,033 | 19,275 | 19,750 | 19,831 | 19,262 | 18,861 | 18,683 | 18,259 | 17,877 |  |  |
| Branches | 947 | 945 | 943 | 941 | 941 | 947 | 951 | 954 | 954 |  |  |
| ABMs | 3,703 | 3,706 | 3,716 | 3,697 | 3,725 | 3,734 | 3,742 | 3,746 | 3,766 |  |  |

(1) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca.
(1) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, avaiable on http://www.sedarplus.ca. . (2) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto.
(3) Provision for credit losses on certain financial assets - loans, acceptances and off-balance sheet exposures.
(4) Credit Cards include retai and small business cards.
(5) Employees are reported on a full time equivalent basis and includes Canadian and International Contact Centre employes providing support to Canadian Banking.

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Business Segment Performance: International Banking

(1) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http:///www.sedarplus.ca
(2) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto
(3) Provision for credit losses on certain financial assets - loans, acceptances and off-balance sheet exposures.
(4) Employees are reported on a full-time equivalent basis.

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Business Segment Performance: International Banking (Constant Dollar) ${ }^{(1)}$

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Income Statement - Taxable Equivalent Basis (TEB) - (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) | 2,130 | 2,091 | 2,003 | 1,979 | 1,957 | 1,935 | 1,839 | 1,844 | 1,762 | 8,131 | 7,481 |
| Non-interest income (TEB) | 650 | 748 | 822 | 875 | 761 | 710 | 782 | 810 | 769 | 2,910 | 2,907 |
| Net fee and commission revenues | 584 | 619 | 594 | 671 | 603 | 591 | 595 | 609 | 567 | 2,420 | 2,352 |
| Net income (loss) from investments in associated corporations | 56 | 62 | 67 | 62 | 52 | 55 | 78 | 67 | 54 | 250 | 256 |
| Other operating income (TEB) | 10 | 67 | 161 | 142 | 106 | 64 | 109 | 134 | 148 | 240 | 299 |
| Total revenue (TEB) | 2,780 | 2,839 | 2,825 | 2,854 | 2,718 | 2,645 | 2,621 | 2,654 | 2,531 | 11,041 | 10,388 |
| Provision for credit losses | 512 | 510 | 441 | 426 | 386 | 357 | 299 | 310 | 355 | 1,868 | 1,325 |
| Non-interest expenses | 1,520 | 1,485 | 1,499 | 1,505 | 1,472 | 1,414 | 1,373 | 1,421 | 1,380 | 5,919 | 5,584 |
| Income before taxes | 748 | 844 | 885 | 923 | 860 | 874 | 949 | 923 | 796 | 3,254 | 3,479 |
| Income tax expense (TEB) | 168 | 196 | 185 | 180 | 117 | 134 | 202 | 223 | 142 | 699 | 641 |
| Reported net income | 580 | 648 | 700 | 743 | 743 | 740 | 747 | 700 | 654 | 2,555 | 2,838 |
| Adjusting items (after tax) ${ }^{(2)}$ | 8 | 8 | 7 | 7 | 8 | 7 | 7 | 8 | 7 | 30 | 30 |
| Adjusted net income ${ }^{(2)}$ | 588 | 656 | 707 | 750 | 751 | 747 | 754 | 708 | 661 | 2,585 | 2,868 |
| Reported net income attributable to non-controlling interests (NCI) | 32 | 17 | 20 | 35 | 38 | 55 | 77 | 89 | 80 | 106 | 261 |
| Reported net income attributable to equity holders of the Bank (NIAEH) | 548 | 631 | 680 | 708 | 705 | 685 | 670 | 611 | 574 | 2,449 | 2,577 |
| Adjusted net income attributable to non-controlling interests ( NCI$)^{(2)}$ | 32 | 18 | 19 | 34 | 38 | 55 | 77 | 89 | 80 | 106 | 261 |
| Adjusted net income attributable to equity holders of the Bank (NIAEH) ${ }^{(2)}$ | 556 | 638 | 688 | 716 | 713 | 692 | 677 | 619 | 581 | 2,479 | 2,607 |
| Profitability Measurements ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{(2)}$ | 4.17 | 4.09 | 4.10 | 3.99 | 4.08 | 3.95 | 3.96 | 3.87 | 3.78 | 4.09 | 3.96 |
| Net write-offs as a \% of average net loans and acceptances ${ }^{(4)}$ | 1.02 | 0.98 | 0.83 | 0.88 | 0.76 | 0.74 | 0.76 | 0.88 | 1.25 | 0.93 | 0.79 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) ${ }^{(2)}$ | 12.1 | 13.3 | 13.1 | 13.2 | 13.1 | 13.0 | 13.2 | 12.2 | 12.0 | 12.9 | 12.9 |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(4)(5)}$ | 1.19 | 1.18 | 1.03 | 0.96 | 0.89 | 0.84 | 0.77 | 0.77 | 0.91 | 1.09 | 0.82 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(4)(5)}$ | 1.18 | 1.11 | 0.94 | 0.89 | 0.81 | 0.68 | 0.77 | 0.81 | 1.18 | 1.03 | 0.77 |
| Productivity ratio (\%) ${ }^{(4)}$ | 54.6 | 52.5 | 53.9 | 53.4 | 54.5 | 53.5 | 52.7 | 53.6 | 54.3 | 53.6 | 53.6 |
| Adjusted ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) | 12.3 | 13.4 | 13.3 | 13.4 | 13.2 | 13.1 | 13.3 | 12.4 | 12.2 | 13.1 | 13.0 |
| Productivity ratio (\%) | 54.3 | 52.2 | 53.5 | 53.0 | 54.1 | 53.2 | 52.2 | 53.2 | 53.9 | 53.2 | 53.2 |
| Average Balance Sheet (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 51.8 | 51.2 | 50.4 | 49.5 | 48.2 | 46.6 | 45.0 | 43.4 | 41.5 | 50.9 | 45.9 |
| Personal loans | 19.8 | 20.2 | 20.4 | 20.4 | 20.2 | 19.9 | 19.4 | 19.6 | 19.3 | 20.0 | 19.6 |
| Credit cards | 8.7 | 8.6 | 8.6 | 8.5 | 8.2 | 8.0 | 7.6 | 7.1 | 6.8 | 8.6 | 7.6 |
| Business and government loans \& acceptances | 94.2 | 96.2 | 97.0 | 97.9 | 95.1 | 93.7 | 89.6 | 86.7 | 85.2 | 95.6 | 90.5 |
| Total loans \& acceptances | 174.5 | 176.2 | 176.4 | 176.3 | 171.7 | 168.2 | 161.6 | 156.8 | 152.8 | 175.1 | 163.6 |
| Investment securities | 21.4 | 20.8 | 20.2 | 18.8 | 18.7 | 18.1 | 17.3 | 17.0 | 17.2 | 20.2 | 17.6 |
| Deposits with banks | 17.2 | 16.9 | 16.1 | 16.4 | 15.8 | 16.7 | 17.6 | 18.5 | 16.3 | 16.4 | 16.9 |
| Other assets | 25.2 | 25.2 | 25.2 | 24.4 | 25.8 | 24.6 | 22.6 | 22.3 | 22.2 | 25.0 | 23.6 |
| Total assets | 238.3 | 239.1 | 237.9 | 235.9 | 232.0 | 227.6 | 219.1 | 214.6 | 208.5 | 236.7 | 221.7 |
| Personal deposits | 42.0 | 42.1 | 41.3 | 41.4 | 40.8 | 40.5 | 40.1 | 39.7 | 40.2 | 41.1 | 39.6 |
| Non-personal deposits | 90.1 | 86.5 | 86.0 | 83.1 | 80.5 | 78.9 | 75.9 | 72.6 | 72.0 | 85.3 | 75.9 |
| Total deposits | 132.1 | 128.6 | 127.3 | 124.5 | 121.3 | 119.4 | 116.0 | 112.3 | 112.2 | 126.4 | 115.5 |
| Other liabilities | 51.6 | 53.1 | 52.2 | 50.7 | 51.4 | 50.5 | 44.1 | 45.9 | 45.9 | 52.9 | 48.8 |
| Total liabilities | 183.7 | 181.7 | 179.5 | 175.2 | 172.7 | 169.9 | 160.1 | 158.2 | 158.1 | 179.3 | 164.3 |
| Other Information |  |  |  |  |  |  |  |  |  |  |  |
| Employees ${ }^{(6)}$ | 40,697 | 41,289 | 41,274 | 41,481 | 41,660 | 42,143 | 42,574 | 42,580 | 43,372 |  |  |
| Branches | 1,140 | 1,161 | 1,161 | 1,175 | 1,203 | 1,205 | 1,214 | 1,227 | 1,318 |  |  |
| ABMs | 4,976 | 4,845 | 4,845 | 4,843 | 4,885 | 4,885 | 4,759 | 4,759 | 4,844 |  |  |
| Amortization of intangibles (pre-tax) | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 41 | 42 |

(1) Data presented on a constant FX basis. Quarterly results reflect FX rates as of Q4/23, while full-year results reflect Current Year Average FX rates. Refer to non-GAAP measures on page 23 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available or
http://www.sedarplus.ca.
(2) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca.
(3) Ratios are on a reported basis.
(4) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto.
(5) Provision for credit losses on certain financial assets - loans, acceptances and off-balance sheet exposures
(6) Employees are reported on a full-time equivalent basis.

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Business Segment Performance: Other ${ }^{(1)}$

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Income Statement - Taxable Equivalent Basis (TEB) - (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) ${ }^{(2)}$ | (637) | (550) | (474) | (383) | (245) | (49) | 98 | 16 | 20 | $(2,044)$ | (180) |
| Non-interest income (TEB) ${ }^{(2)(3)}$ | 131 | (101) | (135) | (328) | (410) | (154) | (86) | (64) | (5) | (433) | (714) |
| Total revenue (TEB) ${ }^{(2)}$ | (506) | (651) | (609) | (711) | (655) | (203) | 12 | (48) | 15 | $(2,477)$ | (894) |
| Provision for credit losses | - | - | - | - | (1) | 4 | - | - | (1) | - | 3 |
| Non-interest expenses ${ }^{(3)}$ | 828 | 22 | 70 | 4 | 274 | 60 | 111 | 124 | 346 | 924 | 569 |
| Income before taxes | $(1,334)$ | (673) | (679) | (715) | (928) | (267) | (99) | (172) | (330) | $(3,401)$ | $(1,466)$ |
| Income tax expense/(recovery) (TEB) ${ }^{(2)}$ | (572) | (374) | (356) | 198 | (325) | (215) | (89) | (105) | (155) | $(1,104)$ | (734) |
| Reported net income | (762) | (299) | (323) | (913) | (603) | (52) | (10) | (67) | (175) | $(2,297)$ | (732) |
| Adjusting items (after-tax) ${ }^{(4)}$ | 275 | - | - | 579 | 504 | - | - | - | 139 | 854 | 504 |
| Adjusted net income ${ }^{(4)}$ | (487) | (299) | (323) | (334) | (99) | (52) | (10) | (67) | (36) | $(1,443)$ | (228) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to non-controlling interests | (3) | - | - | - | - | - | - | - | (11) | (3) | - |
| Reported net income attributable to equity holders of the Bank | (759) | (299) | (323) | (913) | (603) | (52) | (10) | (67) | (164) | $(2,294)$ | (732) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted net income attributable to non-controlling interests ${ }^{(4)}$ | - | - | - | - | 1 | - | - | - | (1) | - | 1 |
| Adjusted net income attributable to equity holders of the Bank ${ }^{(4)}$ | (487) | (299) | (323) | (334) | (100) | (52) | (10) | (67) | (35) | $(1,443)$ | (229) |
| Average Balances (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 190.3 | 183.3 | 179.4 | 187.4 | 175.4 | 172.6 | 173.4 | 155.1 | 143.4 | 185.5 | 168.0 |
| Total liabilities | 252.6 | 273.0 | 278.5 | 283.1 | 277.3 | 262.4 | 269.2 | 246.6 | 206.1 | 272.2 | 262.7 |
| Additional Information (\$ millions) ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income TEB adjustment | 7 | 9 | 10 | 10 | 12 | 11 | 10 | 9 | 7 | 36 | 42 |
| Non-interest income TEB adjustment | 108 | 110 | 109 | 110 | 87 | 81 | 82 | 83 | 84 | 437 | 333 |
| Total revenue TEB adjustment | 115 | 119 | 119 | 120 | 99 | 92 | 92 | 92 | 91 | 473 | 375 |
| Income tax expense TEB adjustment | (115) | (119) | (119) | (120) | (99) | (92) | (92) | (92) | (91) | (473) | (375) |

(1) Represents smaller operating segments including Group Treasury and corporate adjustments.
 for details of the TEB methodology.
 and operating expenses in Global Wealth Management.
 non-interest expenses include restructuring charge and severance provisions $\$ 354$, consolidation of real estate and contract termination costs $\$ 87$ and impairment of non-financial assets $\$ 346$ in Q4 2023 ( $\$ 218$ in Q4 2022 and $\$ 188$ in Q4 2021 ).

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|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Card revenues | 199 | 188 | 190 | 201 | 195 | 187 | 207 | 190 | 187 | 778 | 779 |
| Banking services fees | 474 | 474 | 462 | 469 | 456 | 447 | 430 | 437 | 414 | 1,879 | 1,770 |
| Credit fees | 479 | 469 | 447 | 466 | 451 | 398 | 397 | 401 | 368 | 1,861 | 1,647 |
| Total banking revenues | 1,152 | 1,131 | 1,099 | 1,136 | 1,102 | 1,032 | 1,034 | 1,028 | 969 | 4,518 | 4,196 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Mutual funds | 527 | 541 | 527 | 532 | 528 | 538 | 575 | 628 | 605 | 2,127 | 2,269 |
| Brokerage fees | 284 | 285 | 269 | 279 | 264 | 276 | 287 | 298 | 265 | 1,117 | 1,125 |
| Investment management and trust |  |  |  |  |  |  |  |  |  |  |  |
| Investment management and custody | 199 | 202 | 196 | 198 | 190 | 196 | 202 | 207 | 202 | 795 | 795 |
| Personal and corporate trust | 60 | 59 | 60 | 55 | 52 | 51 | 52 | 49 | 49 | 234 | 204 |
| Total investment management and trust | 259 | 261 | 256 | 253 | 242 | 247 | 254 | 256 | 251 | 1,029 | 999 |
| Total wealth management revenues | 1,070 | 1,087 | 1,052 | 1,064 | 1,034 | 1,061 | 1,116 | 1,182 | 1,121 | 4,273 | 4,393 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Underwriting and advisory fees | 152 | 146 | 154 | 102 | 136 | 98 | 137 | 172 | 144 | 554 | 543 |
| Non-trading foreign exchange | 239 | 213 | 227 | 232 | 228 | 209 | 216 | 225 | 179 | 911 | 878 |
| Other fees and commissions | 322 | 283 | 282 | 186 | 206 | 143 | 145 | 156 | 153 | 1,073 | 650 |
| Total fee and commission revenues | 2,935 | 2,860 | 2,814 | 2,720 | 2,706 | 2,543 | 2,648 | 2,763 | 2,566 | 11,329 | 10,660 |
| Net income from investments in associated corporations | 18 | 55 | 64 | 16 | 49 | 44 | 84 | 91 | 96 | 153 | 268 |
| Other operating income |  |  |  |  |  |  |  |  |  |  |  |
| Trading revenues | 197 | 360 | 389 | 634 | 418 | 311 | 453 | 609 | 409 | 1,580 | 1,791 |
| Net gain on sale of investment securities | (1) | 30 | 56 | 44 | 71 | - | 1 | 2 | 83 | 129 | 74 |
| Insurance service results | 104 | 97 | 112 | 100 | 114 | 113 | 105 | 101 | 102 | 413 | 433 |
| Other | 353 | 92 | 18 | (115) | (354) | 112 | 178 | 139 | 214 | 348 | 75 |
| Total other operating income | 653 | 579 | 575 | 663 | 249 | 536 | 737 | 851 | 808 | 2,470 | 2,373 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total non-interest income (reported) | 3,606 | 3,494 | 3,453 | 3,399 | 3,004 | 3,123 | 3,469 | 3,705 | 3,470 | 13,952 | 13,301 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusting items ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Divestitures and wind-down of operations ${ }^{(2)}$ | (367) | - | - | - | 361 | - | - | - | - | (367) | 361 |
| Total non-interest income (adjusted) ${ }^{(1)}$ | 3,239 | 3,494 | 3,453 | 3,399 | 3,365 | 3,123 | 3,469 | 3,705 | 3,470 | 13,585 | 13,662 |

(1) Refer to Non-GAAP Measures on Notes Pages 2-4 of the Supplementary Financial Information Report.
(2) Recorded in Other - Other Operating Income above

Operating Expenses

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Salaries and employee benefits |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 1,461 | 1,400 | 1,376 | 1,366 | 1,290 | 1,273 | 1,212 | 1,214 | 1,192 | 5,603 | 4,989 |
| Performance-based compensation | 534 | 511 | 523 | 515 | 493 | 458 | 483 | 570 | 458 | 2,083 | 2,004 |
| Share-based payment | 76 | 66 | 108 | 81 | 54 | 71 | 87 | 123 | 55 | 331 | 335 |
| Other employee benefits | 380 | 400 | 417 | 376 | 350 | 392 | 393 | 373 | 349 | 1,573 | 1,508 |
| Total salaries and employee benefits | 2,451 | 2,377 | 2,424 | 2,338 | 2,187 | 2,194 | 2,175 | 2,280 | 2,054 | 9,590 | 8,836 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Premises |  |  |  |  |  |  |  |  |  |  |  |
| Rent | 2 | 1 | - | 1 | - | 5 | (6) | (1) | (1) | 4 | (2) |
| Property taxes | 24 | 27 | 24 | 23 | 21 | 25 | 25 | 21 | 23 | 98 | 92 |
| Other premises costs | 111 | 109 | 113 | 109 | 110 | 106 | 110 | 100 | 101 | 442 | 426 |
| Total premises | 137 | 137 | 137 | 133 | 131 | 136 | 129 | 120 | 123 | 544 | 516 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Technology | 563 | 523 | 521 | 506 | 505 | 476 | 461 | 466 | 475 | 2,113 | 1,908 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 218 | 197 | 197 | 189 | 193 | 183 | 187 | 186 | 194 | 801 | 749 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Amortization |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of software intangibles | 277 | 195 | 194 | 196 | 178 | 174 | 169 | 164 | 165 | 862 | 685 |
| Amortization of intangibles | 95 | 20 | 21 | 21 | 23 | 24 | 25 | 25 | 24 | 157 | 97 |
| Total amortization | 372 | 215 | 215 | 217 | 201 | 198 | 194 | 189 | 189 | 1,019 | 782 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Communications | 99 | 101 | 101 | 94 | 90 | 88 | 93 | 90 | 93 | 395 | 361 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Advertising and business development | 159 | 142 | 139 | 136 | 140 | 123 | 108 | 109 | 126 | 576 | 480 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Professional | 219 | 198 | 187 | 175 | 239 | 200 | 195 | 192 | 242 | 779 | 826 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes |  |  |  |  |  |  |  |  |  |  |  |
| Business taxes | 147 | 142 | 137 | 140 | 121 | 120 | 116 | 126 | 110 | 566 | 483 |
| Capital taxes | 15 | 11 | 21 | 21 | 13 | 15 | 16 | 14 | 10 | 68 | 58 |
| Total business and capital taxes | 162 | 153 | 158 | 161 | 134 | 135 | 132 | 140 | 120 | 634 | 541 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Other | 1,147 | 516 | 495 | 512 | 709 | 458 | 485 | 451 | 655 | 2,670 | 2,103 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total operating expenses | 5,527 | 4,559 | 4,574 | 4,461 | 4,529 | 4,191 | 4,159 | 4,223 | 4,271 | 19,121 | 17,102 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusting items ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Restructuring charge and severance provisions ${ }^{(2)}$ | (354) | - | - | - | (85) | - | - | - | (188) | (354) | (85) |
| Consolidation of real estate and contract termination costs ${ }^{(3)}$ | (87) | - | - | - | - | - | - | - | - | (87) | - |
| Impairment of non-financial assets ${ }^{(3)}$ | (346) | - | - | - | - | - | - | - | - | (346) | - |
| Amortization of acquisition-related intangible assets ${ }^{(4)}$ | (19) | (20) | (21) | (21) | (24) | (24) | (24) | (25) | (25) | (81) | (97) |
| Support costs of the Scene+ loyalty program ${ }^{(5)}$ | - | - | - | - | (133) | - | - | - | - | - | (133) |
| Total adjusting items | (806) | (20) | (21) | (21) | (242) | (24) | (24) | (25) | (213) | (868) | (315) |
| Adjusted operating expenses ${ }^{(1)}$ | 4,721 | 4,539 | 4,553 | 4,440 | 4,287 | 4,167 | 4,135 | 4,198 | 4,058 | 18,253 | 16,787 |

(1) Refer to Non-GAAP Measures on Notes Pages 2-4 of the Supplementary Financial Information Report
(2) Recorded in Salaries and employee benefits and Other - Non-interest expenses
(3) Recorded in Depreciation and amortization and Other - Non-interest expenses.
(4) Recorded in Depreciation and Amortization.
(5) Recorded in Other - Non-interest expenses

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Consolidated Statement of Financial Position — Assets (Spot Balances)

|  | 2023 |  |  |  | 2022 |  |  |  | $\frac{2021}{\text { Q4 }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |  |
| Assets |  |  |  |  |  |  |  |  |  |
| Cash and deposits with financial institutions | 90,312 | 90,325 | 63,893 | 81,386 | 65,895 | 67,715 | 85,910 | 99,053 | 86,323 |
| Precious metals | 937 | 1,009 | 1,191 | 725 | 543 | 837 | 1,056 | 527 | 755 |
|  |  |  |  |  |  |  |  |  |  |
| Trading assets |  |  |  |  |  |  |  |  |  |
| Securities | 107,612 | 108,310 | 105,560 | 106,735 | 103,547 | 108,538 | 123,413 | 143,021 | 137,148 |
| Loans | 7,544 | 8,420 | 6,910 | 7,642 | 7,811 | 8,295 | 8,483 | 8,494 | 8,113 |
| Other | 2,712 | 2,571 | 2,225 | 1,969 | 1,796 | 1,772 | 1,748 | 1,432 | 1,051 |
| Total trading assets | 117,868 | 119,301 | 114,695 | 116,346 | 113,154 | 118,605 | 133,644 | 152,947 | 146,312 |
|  |  |  |  |  |  |  |  |  |  |
| Securities purchased under resale agreements and securities borrowed | 199,325 | 198,358 | 184,684 | 178,690 | 175,313 | 155,217 | 148,706 | 132,714 | 127,739 |
| Derivative financial instruments | 51,340 | 44,655 | 44,725 | 44,820 | 55,699 | 47,139 | 54,608 | 40,655 | 42,302 |
| Investment securities | 118,237 | 110,195 | 116,595 | 111,004 | 110,008 | 108,222 | 100,487 | 81,699 | 75,199 |
|  |  |  |  |  |  |  |  |  |  |
| Loans to customers |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 344,182 | 347,707 | 353,560 | 353,527 | 349,279 | 343,965 | 337,714 | 330,991 | 319,678 |
| Personal loans | 104,170 | 103,733 | 102,178 | 101,041 | 99,431 | 96,561 | 94,437 | 92,622 | 91,540 |
| Credit cards | 17,109 | 16,607 | 16,053 | 15,494 | 14,518 | 13,871 | 13,622 | 13,145 | 12,450 |
| Business and government | 291,822 | 290,051 | 298,013 | 290,608 | 287,107 | 264,128 | 249,223 | 236,072 | 218,944 |
| Sub-total | 757,283 | 758,098 | 769,804 | 760,670 | 750,335 | 718,525 | 694,996 | 672,830 | 642,612 |
| Allowance for credit losses | 6,372 | 5,893 | 5,736 | 5,513 | 5,348 | 5,147 | 5,294 | 5,492 | 5,626 |
| Total net loans | 750,911 | 752,205 | 764,068 | 755,157 | 744,987 | 713,378 | 689,702 | 667,338 | 636,986 |
|  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances, net of allowance | 18,628 | 20,425 | 21,901 | 21,872 | 19,494 | 19,817 | 19,043 | 20,901 | 20,404 |
| Current tax assets | 2,743 | 2,437 | 2,428 | 2,228 | 3,349 | 2,802 | 2,844 | 1,745 | 1,722 |
| Investment property | 38 | 38 | 40 | 40 | 36 | 36 | 39 | 40 | 40 |
| Land, buildings and equipment | 5,604 | 5,647 | 5,606 | 5,659 | 5,664 | 5,493 | 5,532 | 5,542 | 5,581 |
| Investments in associates | 1,925 | 2,607 | 2,708 | 2,684 | 2,633 | 2,733 | 2,760 | 2,740 | 2,604 |
| Goodwill and other intangible assets | 17,193 | 17,262 | 17,396 | 17,170 | 16,833 | 16,580 | 16,712 | 16,752 | 16,604 |
| Deferred tax assets | 3,541 | 3,169 | 2,201 | 2,516 | 1,903 | 905 | 1,137 | 1,969 | 2,051 |
| Other assets | 32,441 | 28,733 | 31,335 | 34,412 | 33,907 | 32,623 | 26,326 | 20,852 | 20,222 |
| Total other assets | 82,113 | 80,318 | 83,615 | 86,581 | 83,819 | 80,989 | 74,393 | 70,541 | 69,228 |
|  |  |  |  |  |  |  |  |  |  |
| Total Assets | 1,411,043 | 1,396,366 | 1,373,466 | 1,374,709 | 1,349,418 | 1,292,102 | 1,288,506 | 1,245,474 | 1,184,844 |

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Consolidated Statement of Financial Position - Liabilities and Equity (Spot Balances)

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |
| Liabilities |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |
| Personal | 288,617 | 284,738 | 283,651 | 274,879 | 265,892 | 259,503 | 252,847 | 247,067 | 243,551 |
| Business and government | 612,267 | 615,431 | 611,376 | 621,740 | 597,617 | 566,966 | 569,268 | 559,616 | 511,348 |
| Financial institutions | 51,449 | 57,056 | 50,511 | 53,268 | 52,672 | 53,113 | 54,439 | 44,362 | 42,360 |
| Total deposits | 952,333 | 957,225 | 945,538 | 949,887 | 916,181 | 879,582 | 876,554 | 851,045 | 797,259 |
|  |  |  |  |  |  |  |  |  |  |
| Financial instruments designated at fair value through profit or loss | 26,779 | 28,893 | 26,935 | 26,583 | 22,421 | 22,876 | 21,927 | 23,979 | 22,493 |
|  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |  |
| Acceptances | 18,718 | 20,478 | 21,951 | 21,912 | 19,525 | 19,844 | 19,070 | 20,934 | 20,441 |
| Obligations related to securities sold short | 36,403 | 37,522 | 41,310 | 43,439 | 40,449 | 44,220 | 44,620 | 46,133 | 40,954 |
| Derivative financial instruments | 58,660 | 50,848 | 50,562 | 52,746 | 65,900 | 56,880 | 57,123 | 39,697 | 42,203 |
| Obligations related to securities sold under repurchase agreements and securities lent | 160,007 | 147,432 | 132,631 | 132,206 | 139,025 | 128,145 | 131,978 | 122,878 | 123,469 |
| Current tax liabilities | 728 | 530 | 388 | 408 | 463 | 288 | 224 | 575 | 1,344 |
| Subordinated debentures | 9,693 | 9,566 | 8,784 | 8,713 | 8,469 | 8,413 | 8,447 | 6,338 | 6,334 |
| Provisions for off-balance sheet credit risks and other | 631 | 260 | 295 | 321 | 333 | 252 | 254 | 277 | 325 |
| Deferred tax liabilities | 1,446 | 1,408 | 1,105 | 1,068 | 1,099 | 1,075 | 1,154 | 1,170 | 1,149 |
| Other | 67,074 | 64,537 | 65,248 | 61,695 | 60,804 | 56,942 | 55,188 | 58,502 | 55,981 |
| Total other liabilities | 353,360 | 332,581 | 322,274 | 322,508 | 336,067 | 316,059 | 318,058 | 296,504 | 292,200 |
| Total Liabilities | 1,332,472 | 1,318,699 | 1,294,747 | 1,298,978 | 1,274,669 | 1,218,517 | 1,216,539 | 1,171,528 | 1,111,952 |
|  |  |  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |  |  |
| Common equity |  |  |  |  |  |  |  |  |  |
| Common shares | 20,109 | 19,627 | 19,160 | 18,732 | 18,707 | 18,728 | 18,799 | 18,421 | 18,507 |
| Retained earnings | 55,673 | 55,741 | 54,944 | 54,153 | 53,761 | 53,151 | 52,209 | 51,848 | 51,354 |
| Accumulated other comprehensive income | $(6,931)$ | $(7,343)$ | $(4,909)$ | $(6,643)$ | $(7,166)$ | $(6,684)$ | $(6,034)$ | $(4,324)$ | $(5,333)$ |
| Other reserves | (84) | (88) | (144) | (145) | (152) | (152) | (141) | 227 | 222 |
| Total common equity | 68,767 | 67,937 | 69,051 | 66,097 | 65,150 | 65,043 | 64,833 | 66,172 | 64,750 |
|  |  |  |  |  |  |  |  |  |  |
| Preferred shares and other equity instruments | 8,075 | 8,075 | 8,075 | 8,075 | 8,075 | 7,052 | 5,552 | 5,552 | 6,052 |
| Total equity attributable to equity holders of the Bank | 76,842 | 76,012 | 77,126 | 74,172 | 73,225 | 72,095 | 70,385 | 71,724 | 70,802 |
|  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests in subsidiaries | 1,729 | 1,655 | 1,593 | 1,559 | 1,524 | 1,490 | 1,582 | 2,222 | 2,090 |
| Total Equity | 78,571 | 77,667 | 78,719 | 75,731 | 74,749 | 73,585 | 71,967 | 73,946 | 72,892 |
| Total Liabilities and Equity | 1,411,043 | 1,396,366 | 1,373,466 | 1,374,709 | 1,349,418 | 1,292,102 | 1,288,506 | 1,245,474 | 1,184,844 |

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Average Balance Sheet

| (\$ millions) |
| :--- |
| Deposits with financial in |
|  |
| Trading assets |
| - Securities |
| - Loans |
| Total trading assets |

Securities purchased under resale agreements and securities borrowed
Investment securities including investments in associates
Loans to customers

- Residential mortgages
- Personal loans
- Credit cards
- Business and government
- Sub-total
- Allowance for credit losses

Total loans to customers
Customer's liability under acceptances
Total earning assets ${ }^{(1)}$
Derivative financial instruments
Other assets

## Total assets

Deposits from customers
Deposits from banks
Financial instruments designated at fair value through profit or loss

Securities sold short

Obligations related to securities sold under repurchase
Agreements and securities lent
Subordinated debentures
Other liabilities

## Shareholders' equity

- Common shares, retained earnings, accumulated other

Comprehensive income and other reserves

- Preferred shares
- Non-controlling interests in subsidiaries
- Total shareholders' equity

Total liabilities and shareholders' equity
(1) Refer to Non-GAAP Measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca.

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Consolidated Statement of Changes in Equity

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Common Shares |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 19,627 | 19,160 | 18,732 | 18,707 | 18,728 | 18,799 | 18,421 | 18,507 | 18,493 | 18,707 | 18,507 |
| Share issuance, net of repurchase/redemptions | 482 | 467 | 428 | 25 | (21) | (71) | 378 | (86) | 14 | 1,402 | 200 |
| Balance at end of period | 20,109 | 19,627 | 19,160 | 18,732 | 18,707 | 18,728 | 18,799 | 18,421 | 18,507 | 20,109 | 18,707 |
| Retained Earnings |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 55,741 | 54,944 | 54,153 | 53,761 | 53,151 | 52,209 | 51,848 | 51,354 | 50,044 | 53,761 | 51,354 |
| Cumulative impact of adopting IFRS 17, net of tax | - | - | - | (1) | - | - | - | - | - | (1) | - |
| Restated balance as at November 1, 2022 | 55,741 | 54,944 | 54,153 | 53,760 | 53,151 | 52,209 | 51,848 | 51,354 | 50,044 | 53,760 | 51,354 |
| Net income attributable to common shareholders of the Bank | 1,214 | 2,067 | 2,018 | 1,620 | 1,949 | 2,504 | 2,595 | 2,608 | 2,411 | 6,919 | 9,656 |
| Dividends paid to common shareholders of the Bank | $(1,278)$ | $(1,270)$ | $(1,227)$ | $(1,228)$ | $(1,227)$ | $(1,229)$ | $(1,195)$ | $(1,207)$ | $(1,095)$ | $(5,003)$ | $(4,858)$ |
| Shares repurchased/redeemed | - | - | - | - | (102) | (331) | $(1,038)$ | (896) | - | - | $(2,367)$ |
| Other | (4) | - | - | 1 | (10) | (2) | (1) | (11) | (6) | (3) | (24) |
| Balance at end of period | 55,673 | 55,741 | 54,944 | 54,153 | 53,761 | 53,151 | 52,209 | 51,848 | 51,354 | 55,673 | 53,761 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Accumulated Other Comprehensive Income (Loss) |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | $(7,343)$ | $(4,909)$ | $(6,643)$ | $(7,166)$ | $(6,684)$ | $(6,034)$ | $(4,324)$ | $(5,333)$ | $(3,986)$ | $(7,166)$ | $(5,333)$ |
| Other comprehensive income, net of income tax | 412 | $(2,434)$ | 1,734 | 523 | (482) | (650) | $(1,710)$ | 1,009 | $(1,347)$ | 235 | $(1,833)$ |
| Foreign currency translation | 379 | (812) | 632 | 524 | 2,218 | (753) | (264) | 1,030 | (803) | 723 | 2,231 |
| Debt instruments at fair value through other comprehensive income | (257) | 101 | 201 | 333 | (532) | (26) | (495) | (159) | (239) | 378 | $(1,212)$ |
| Equity instruments at fair value through other comprehensive income | (87) | (158) | (39) | 82 | (104) | (122) | 22 | 129 | 94 | (202) | (75) |
| Cash flow hedges | 217 | (415) | (98) | 537 | $(1,933)$ | (49) | $(2,350)$ | (240) | (680) | 241 | $(4,572)$ |
| Other | 160 | $(1,150)$ | 1,038 | (953) | (131) | 300 | 1,377 | 249 | 281 | (905) | 1,795 |
| Balance at end of period | $(6,931)$ | $(7,343)$ | $(4,909)$ | $(6,643)$ | $(7,166)$ | $(6,684)$ | $(6,034)$ | $(4,324)$ | $(5,333)$ | $(6,931)$ | $(7,166)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Other Reserves |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (88) | (144) | (145) | (152) | (152) | (141) | 227 | 222 | 169 | (152) | 222 |
| Share-based payments | 2 | 1 | 2 | 9 | 1 | 1 | 2 | 6 | 1 | 14 | 10 |
| Shares issued | - | - | (1) | (2) | (1) | - | (4) | (13) | (2) | (3) | (18) |
| Other | 2 | 55 | - | - | - | (12) | (366) | 12 | 54 | 57 | (366) |
| Balance at end of period | (84) | (88) | (144) | (145) | (152) | (152) | (141) | 227 | 222 | (84) | (152) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Common Equity at End of Period | 68,767 | 67,937 | 69,051 | 66,097 | 65,150 | 65,043 | 64,833 | 66,172 | 64,750 | 68,767 | 65,150 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Composition of Accumulated Other Comprehensive Income (Loss) |  |  |  |  |  |  |  |  |  |  |  |
| Foreign currency translation | $(1,755)$ | $(2,134)$ | $(1,322)$ | $(1,954)$ | $(2,478)$ | $(4,696)$ | $(3,943)$ | $(3,679)$ | $(4,709)$ |  |  |
| Debt instruments at fair value through other comprehensive income | $(1,104)$ | (847) | (948) | $(1,149)$ | $(1,482)$ | (950) | (924) | (429) | (270) |  |  |
| Equity instruments at fair value through other comprehensive income | 14 | 101 | 259 | 298 | 216 | 320 | 442 | 420 | 291 |  |  |
| Cash flow hedges | $(4,545)$ | $(4,762)$ | $(4,347)$ | $(4,249)$ | $(4,786)$ | $(2,853)$ | $(2,804)$ | (454) | (214) |  |  |
| Other | 459 | 299 | 1,449 | 411 | 1,364 | 1,495 | 1,195 | (182) | (431) |  |  |
| Total | $(6,931)$ | $(7,343)$ | $(4,909)$ | $(6,643)$ | $(7,166)$ | $(6,684)$ | $(6,034)$ | $(4,324)$ | $(5,333)$ |  |  |

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Consolidated Statement of Changes in Equity (Continued)

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Preferred Shares and other Equity Instruments |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 8,075 | 8,075 | 8,075 | 8,075 | 7,052 | 5,552 | 5,552 | 6,052 | 5,299 | 8,075 | 6,052 |
| Issued | - | - | - | - | 1,023 | 1,500 | - | - | 753 | - | 2,523 |
| Repurchased/redeemed | - | - | - | - | - | - | - | (500) | - | - | (500) |
| Net income attributable to preferred shareholders and other equity instrument holders of the Bank | 109 | 105 | 104 | 101 | 106 | 36 | 74 | 44 | 78 | 419 | 260 |
| Dividends paid to preferred shareholders and other equity instrument holders of the Bank | (109) | (105) | (104) | (101) | (106) | (36) | (74) | (44) | (78) | (419) | (260) |
| Balance at end of period | 8,075 | 8,075 | 8,075 | 8,075 | 8,075 | 7,052 | 5,552 | 5,552 | 6,052 | 8,075 | 8,075 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Controlling Interests: Non-Controlling Interests in Subsidiaries |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1,655 | 1,593 | 1,559 | 1,524 | 1,490 | 1,582 | 2,222 | 2,090 | 2,142 | 1,524 | 2,090 |
| Net income attributable to non-controlling interests in subsidiaries | 31 | 20 | 24 | 37 | 38 | 54 | 78 | 88 | 70 | 112 | 258 |
| Other comprehensive income, net of income tax | 67 | 68 | 49 | 21 | 22 | (86) | (22) | 61 | (97) | 205 | (25) |
| Distributions to non-controlling interests | (26) | (14) | (38) | (23) | (26) | (13) | (59) | (17) | (25) | (101) | (115) |
| Other | 2 | (12) | (1) | - | - | (47) | (637) | - | - | (11) | (684) |
| Balance at end of period | 1,729 | 1,655 | 1,593 | 1,559 | 1,524 | 1,490 | 1,582 | 2,222 | 2,090 | 1,729 | 1,524 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Equity at End of Period | 78,571 | 77,667 | 78,719 | 75,731 | 74,749 | 73,585 | 71,967 | 73,946 | 72,892 | 78,571 | 74,749 |

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Appendix 2: International Banking by Region ${ }^{(1)}$ — Latin America

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Latin America ${ }^{(2)}$ (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (TEB) | 2,151 | 2,206 | 2,181 | 2,237 | 2,146 | 2,047 | 2,039 | 2,081 | 1,985 | 8,528 | 8,067 |
| Provision for credit losses | 476 | 483 | 417 | 389 | 341 | 301 | 256 | 264 | 298 | 1,746 | 1,137 |
| Non-interest expenses | 1,176 | 1,143 | 1,157 | 1,160 | 1,127 | 1,075 | 1,045 | 1,076 | 1,055 | 4,550 | 4,234 |
| Net income before tax | 499 | 580 | 607 | 688 | 678 | 671 | 738 | 741 | 632 | 2,232 | 2,696 |
| Income tax expense (TEB) | 120 | 138 | 118 | 122 | 75 | 90 | 136 | 181 | 93 | 467 | 439 |
| Reported net income | 379 | 442 | 489 | 566 | 603 | 581 | 602 | 560 | 539 | 1,765 | 2,257 |
| Adjusting items (after tax) ${ }^{(3)}$ | 6 | 6 | 6 | 6 | 7 | 6 | 7 | 6 | 7 | 27 | 27 |
| Adjusted net income ${ }^{(3)}$ | 385 | 448 | 495 | 572 | 610 | 587 | 609 | 566 | 546 | 1,792 | 2,284 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Net income attributable to non-controlling interests (NCI) | 2 | (10) | (6) | 10 | 14 | 29 | 55 | 66 | 63 | 3 | 167 |
| Net income attributable to equity holders of the Bank (NIAEH) | 377 | 452 | 495 | 556 | 589 | 552 | 547 | 494 | 476 | 1,762 | 2,090 |
| Impact of FX Translation | - | (7) | (46) | (65) | (72) | (54) | (57) | (54) | (39) | - | (145) |
| NIAEH - including impact of FX Translation | 377 | 445 | 449 | 491 | 517 | 498 | 490 | 440 | 437 | 1,762 | 1,945 |
| Adjusted ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income attributable to non-controlling interests ( NCI ) | 2 | (10) | (6) | 10 | 14 | 29 | 55 | 66 | 63 | 3 | 167 |
| Net income attributable to equity holders of the bank (NIAEH) | 383 | 458 | 501 | 562 | 596 | 558 | 554 | 500 | 483 | 1,789 | 2,117 |
| Impact of FX translation | - | (6) | (45) | (64) | (73) | (54) | (57) | (53) | (39) | - | (146) |
| NIAEH - including impact of FX translation | 383 | 452 | 456 | 498 | 523 | 504 | 497 | 447 | 444 | 1,789 | 1,971 |
| Profitability Measurements ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{(3)}$ | 3.91 | 3.82 | 3.80 | 3.71 | 3.79 | 3.71 | 3.77 | 3.68 | 3.60 | 3.81 | 3.74 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(5)(6)}$ | 1.28 | 1.28 | 1.12 | 1.01 | 0.91 | 0.83 | 0.76 | 0.77 | 0.89 | 1.17 | 0.82 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(5)(6)}$ | 1.23 | 1.17 | 0.98 | 0.92 | 0.84 | 0.70 | 0.77 | 0.73 | 1.17 | 1.08 | 0.76 |
| Productivity ratio (\%) ${ }^{(5)}$ | 54.7 | 52.1 | 54.1 | 52.7 | 53.3 | 52.6 | 51.6 | 51.8 | 52.8 | 53.4 | 52.3 |
| Average Balances (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 43.4 | 42.9 | 42.3 | 41.5 | 40.4 | 38.9 | 37.3 | 35.9 | 34.0 | 42.8 | 38.2 |
| Personal loans | 16.4 | 16.8 | 17.1 | 17.1 | 16.9 | 16.7 | 16.3 | 16.3 | 16.1 | 16.7 | 16.5 |
| Credit cards | 7.2 | 7.1 | 7.1 | 7.0 | 6.7 | 6.5 | 6.1 | 5.7 | 5.3 | 7.1 | 6.2 |
| Business and government loans \& acceptances | 84.3 | 86.3 | 86.8 | 87.5 | 84.7 | 83.4 | 79.5 | 76.5 | 75.1 | 85.5 | 80.3 |
| Total loans \& acceptances | 151.3 | 153.1 | 153.3 | 153.1 | 148.7 | 145.5 | 139.2 | 134.4 | 130.5 | 152.1 | 141.2 |
| Total Deposits | 106.2 | 102.8 | 101.9 | 99.6 | 96.7 | 95.0 | 91.9 | 88.7 | 87.6 | 101.1 | 91.5 |

 (2) Includes results of Mexico Peru, Combia Chile Brazil, along with results of smaller operations in the region and unallocated expenses
. Refer to Non-GAAP measures on page 20 of the Q4 2023 Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca for a description of the measure. Refer to Page 31 of the Supplementary Financial Information Report for a reconciliation. (4) Ratios are on a reported currency basis
(5) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto
(6) Provision for credit losses on certain financial assets - loans, acceptances and off-balance sheet exposures.

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Caribbean \& Central America (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (TEB) | 603 | 602 | 614 | 587 | 544 | 564 | 548 | 532 | 509 | 2,390 | 2,179 |
| Provision for credit losses | 36 | 27 | 25 | 37 | 45 | 56 | 43 | 46 | 56 | 123 | 188 |
| Non-interest expenses | 342 | 342 | 342 | 346 | 344 | 340 | 329 | 344 | 326 | 1,365 | 1,349 |
| Net income before tax | 225 | 233 | 247 | 204 | 155 | 168 | 176 | 142 | 127 | 902 | 642 |
| Income tax expense (TEB) | 39 | 47 | 54 | 47 | 30 | 35 | 54 | 28 | 32 | 188 | 154 |
| Reported net income | 186 | 186 | 193 | 157 | 124 | 133 | 122 | 113 | 95 | 714 | 488 |
| Adjusting items (after tax) ${ }^{(2)}$ | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | - | 3 | 3 |
| Adjusted net income ${ }^{(2)}$ | 187 | 187 | 194 | 158 | 125 | 134 | 123 | 114 | 95 | 717 | 491 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Net income attributable to non-controlling interests ( NCI ) | 31 | 27 | 25 | 23 | 24 | 25 | 23 | 22 | 17 | 104 | 94 |
| Net income attributable to equity holders of the Bank (NIAEH) | 155 | 159 | 168 | 134 | 100 | 108 | 99 | 91 | 78 | 610 | 394 |
| Impact of FX translation | - | (4) | (1) | (1) | 9 | (7) | (8) | (15) | (7) | - | (17) |
| NIAEH - including impact of FX translation | 155 | 155 | 167 | 133 | 109 | 101 | 91 | 76 | 71 | 610 | 377 |
| Adjusted ${ }^{(2)}$ ( ${ }^{\text {d }}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income attributable to non-controlling interests (NCI) | 30 | 27 | 25 | 23 | 24 | 25 | 23 | 22 | 17 | 104 | 94 |
| Net income attributable to equity holders of the bank (NIAEH) | 157 | 160 | 169 | 135 | 101 | 109 | 100 | 92 | 78 | 613 | 397 |
| Impact of FX translation | - | (5) | (1) | (2) | 9 | (8) | (8) | (16) | (7) | - | (18) |
| NIAEH - including impact of FX translation | 157 | 155 | 168 | 133 | 110 | 101 | 92 | 76 | 71 | 613 | 379 |
| Profitability Measurements ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{(2)}$ | 5.68 | 5.70 | 5.89 | 5.58 | 5.63 | 5.25 | 5.02 | 4.88 | 4.79 | 5.71 | 5.21 |
| Reported ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(5)}$ | 0.60 | 0.49 | 0.43 | 0.60 | 0.79 | 0.94 | 0.79 | 0.80 | 0.98 | 0.53 | 0.83 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(5)}$ | 0.82 | 0.75 | 0.65 | 0.67 | 0.62 | 0.61 | 0.78 | 1.31 | 1.24 | 0.72 | 0.83 |
| Productivity ratio (\%) | 56.8 | 57.1 | 55.7 | 58.9 | 61.5 | 60.5 | 60.6 | 65.2 | 64.7 | 57.1 | 61.9 |
| Average Balances (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 8.4 | 8.3 | 8.1 | 8.0 | 7.9 | 7.7 | 7.7 | 7.5 | 7.5 | 8.1 | 7.6 |
| Personal loans | 3.5 | 3.3 | 3.4 | 3.4 | 3.2 | 3.3 | 3.1 | 3.2 | 3.2 | 3.4 | 3.2 |
| Credit cards | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| Business and government loans \& acceptances | 9.8 | 9.9 | 10.1 | 10.3 | 10.3 | 10.2 | 10.1 | 10.2 | 10.0 | 10.0 | 10.1 |
| Total loans \& acceptances | 23.2 | 23.0 | 23.1 | 23.2 | 22.9 | 22.7 | 22.4 | 22.4 | 22.2 | 23.0 | 22.4 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total deposits | 25.9 | 25.9 | 25.4 | 24.9 | 24.6 | 24.4 | 24.1 | 23.6 | 24.6 | 25.3 | 24.0 |
| Asia (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net income before tax ${ }^{(6)}$ | 26 | 31 | 30 | 30 | 29 | 35 | 35 | 41 | 36 | 121 | 142 |
| Income tax expense (TEB) | 10 | 10 | 11 | 11 | 12 | 10 | 12 | 14 | 16 | 44 | 48 |
| Net income | 16 | 21 | 19 | 19 | 17 | 25 | 23 | 27 | 20 | 77 | 94 |
| Net income attributable to non-controlling interests ( NCI ) | - | - | - | - | - | - | - | - | - | - | - |
| Net income attributable to equity holders of the Bank (NIAEH) | 16 | 21 | 19 | 19 | 17 | 25 | 23 | 27 | 20 | 77 | 94 |
| Impact of FX translation | - | - | 1 | 1 | - | 1 | 1 | 2 | - | - | 2 |
| NIAEH - including impact of FX translation | 16 | 21 | 20 | 20 | 17 | 26 | 24 | 29 | 20 | 77 | 96 |

IIAEH - including impact of FX translation

R Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http:// www.sedarplus.ca for a description of the measure. Refer to Page 31 of the Supplementary Financial Information Report for a reconciliation
Ratios are on a reported currency basis
(A) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto

Provision for credit losses on certain financial assets - loans, acceptances and off-balance sheet exposures.
(6) Reported in Net Income (Loss) from Investments in Associated Corporations in International Banking's results

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| Appendix 2: International Banking by Region- Reconciliation of non-GAAP Financial Measure (Net Interest Margin) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |
| Average total assets ${ }^{(1)}$ | 207,241 | 212,175 | 207,894 | 195,254 | 184,701 | 178,619 | 174,608 | 164,945 | 163,759 | 205,622 | 175,728 |
| Less: Non-earning assets | 22,231 | 23,790 | 23,208 | 19,553 | 20,075 | 19,767 | 19,023 | 15,546 | 16,961 | 22,187 | 18,600 |
| Average total earning assets ${ }^{(1)}$ | 185,010 | 188,385 | 184,686 | 175,701 | 164,626 | 158,852 | 155,585 | 149,399 | 146,798 | 183,435 | 157,128 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |
| Trading Assets | 6,611 | 6,257 | 6,043 | 5,115 | 5,354 | 4,847 | 4,376 | 5,287 | 5,453 | 6,006 | 4,971 |
| Securities purchased under resale agreements and securities borrowed | 3,328 | 3,359 | 2,751 | 2,923 | 2,353 | 2,175 | 145 | 200 | - | 3,093 | 1,227 |
| Other deductions | 3,468 | 3,410 | 2,830 | 2,894 | 2,380 | 1,884 | 2,118 | 2,121 | 2,009 | 3,153 | 2,125 |
| Average core earning assets ${ }^{(1)}$ | 171,603 | 175,359 | 173,062 | 164,769 | 154,539 | 149,946 | 148,946 | 141,791 | 139,336 | 171,183 | 148,805 |
| Net Interest Income | 1,703 | 1,697 | 1,576 | 1,487 | 1,405 | 1,402 | 1,365 | 1,328 | 1,278 | 6,463 | 5,500 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |
| Non-core net interest income | 13 | 8 | (28) | (54) | (73) | (1) | (4) | 12 | 15 | (61) | (66) |
| Net interest income on core earning assets | 1,690 | 1,689 | 1,604 | 1,541 | 1,478 | 1,403 | 1,369 | 1,316 | 1,263 | 6,524 | 5,566 |
| Net Interest Margin (\%) ${ }^{(2)}$ | 3.91 | 3.82 | 3.80 | 3.71 | 3.79 | 3.71 | 3.77 | 3.68 | 3.60 | 3.81 | 3.74 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Caribbean and Central America |  |  |  |  |  |  |  |  |  |  |  |
| Average total assets ${ }^{(1)}$ | 35,888 | 34,829 | 35,372 | 35,124 | 34,522 | 33,219 | 32,409 | 32,177 | 31,378 | 35,303 | 33,087 |
| Less: Non-earning assets | 2,581 | 2,550 | 2,547 | 2,662 | 2,611 | 2,656 | 2,718 | 2,720 | 2,744 | 2,586 | 2,676 |
| Average total earning assets ${ }^{(1)}$ | 33,307 | 32,279 | 32,825 | 32,462 | 31,911 | 30,563 | 29,691 | 29,457 | 28,634 | 32,717 | 30,411 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |
| Trading Assets | - | 14 | 16 | 16 | 14 | 12 | - | - | - | 12 | 7 |
| Securities purchased under resale agreements and securities borrowed | 139 | 134 | 117 | 109 | 81 | 70 | - | - | - | 125 | 38 |
| Other deductions | 3,442 | 3,358 | 3,267 | 3,566 | 3,550 | 3,534 | 3,369 | 3,394 | 2,933 | 3,408 | 3,462 |
| Average core earning assets ${ }^{(1)}$ | 29,726 | 28,773 | 29,425 | 28,771 | 28,266 | 26,947 | 26,322 | 26,063 | 25,701 | 29,172 | 26,904 |
| Net Interest Income | 426 | 414 | 422 | 405 | 401 | 357 | 322 | 321 | 310 | 1,667 | 1,401 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |
| Non-core net interest income | - | - | - | - | - | - | - | - | - | - | - |
| Net interest income on core earning assets | 426 | 414 | 422 | 405 | 401 | 357 | 322 | 321 | 310 | 1,667 | 1,401 |
| Net Interest Margin (\%) ${ }^{(2)}$ | 5.68 | 5.70 | 5.89 | 5.58 | 5.63 | 5.25 | 5.02 | 4.88 | 4.79 | 5.71 | 5.21 |

(1) Average balances represents the average of daily balance for the period
(2) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca for a description of the measure


[^0]:    

