## 厅 Scotiabank

# Supplementary Financial Information <br> Q4 2023 

For the period ended: October 31, 2023

## For the period ended: October 31, 2023

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Note: The supplementary financial information package contains comparative figures that have been reclassified in prior periods, where applicable, to conform with the current reporting period presentation.

## Notes

## This document is not audited and should be read in conjunction with our Q4 2023 Press Release and 2023 Annual Report.

## Non-GAAP Measures:




 GAAP measures and ratios are used throughout this report and defined below.

## Adjusted results and adjusted diluted earnings per share:



 excluding those items that may not be reflective of ongoing business performance.

## 1. The Bank's Q4 2023 and fiscal 2023 reported results were adjusted for the following items. These amounts were recorded in the Other operating segment.

a) Divestitures and wind-down of operations
 details, please refer to Note 36 of the Consolidated Financial Statements.

## b) Restructuring charge and severance provisions

The Bank recorded a restructuring charge and severance provisions of $\$ 354$ million ( $\$ 258$ million after-tax) related to workforce reductions and changes as a result of the Bank's end-to-end digitization, automation, changes in customers' day-to-day banking preferences, as well as the ongoing efforts to streamline operational processes and optimize distribution channels.
c) Consolidation of real estate and contract termination costs
 optimization strategy.
d) Impairment of non-financial assets
 carrying value for a prolonged period. For further details, refer to Note 17 of the Consolidated Financial Statements

Impairment of intangible assets, including software, of $\$ 161$ million ( $\$ 114$ million after-tax) was recognized

## 2. The Q1 2023 and fiscal 2023 reported results were adjusted for the following items. These amounts were recorded in the Other operating segment

a) Canada Recovery Dividend

 CRD is payable in equal amounts over five years; however, the present value of these payments must be recognized as a liability in the period enacted.

## Notes (Cont'd)

## 3. All reported periods were adjusted for:

a) Amortization of acquisition-related intangible assets

These costs relate to the amortization of intangible assets recognized upon the acquisition of businesses, excluding software, and are recorded in the Canadian Banking, International Banking and Global Wealth
Management operating segments.

## 4. Fiscal 2022 reported results were adjusted for the following items. These amounts were recorded in the Other operating segment

 reductions in technology employees, driven by ongoing technology modernization and digital transformation
 business in the Asia Pacific region. Collectively, the sale and wind-down of these entities resulted in a net loss of $\$ 361$ million ( $\$ 340$ million after-tax), of which $\$ 315$ million ( $\$ 294$ million after-tax) related to the
 transactions, please refer to Note 36 of the Consolidated Financial Statements.
 as a partner.

## 5. Q4 2021 reported results were adjusted for the following item. These amounts were recorded in the Other operating segment.


 connection with the Bank's former metals business.

| (\$ millions) | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusting Items (Pre-Tax) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Acquisition-Related Costs |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of acquisition-related intangible assets ${ }^{(2)}$ | 19 | 20 | 21 | 21 | 24 | 24 | 24 | 25 | 25 | 81 | 97 |
| Canadian Banking | - | 1 | 1 | 2 | 6 | 5 | 5 | 6 | 6 | 4 | 22 |
| International Banking | 10 | 10 | 11 | 10 | 9 | 10 | 10 | 10 | 10 | 41 | 39 |
| Global Wealth Management | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 36 | 36 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Divestitures and wind-down of operations ${ }^{(3)}$ | (367) | - | - | - | 361 | - | - | - | - | (367) | 361 |
| Restructuring charge and severance provisions ${ }^{(3)}$ | 354 | - | - | - | 85 | - | - | - | 188 | 354 | 85 |
| Consolidation of real estate and contract termination costs ${ }^{(3)}$ | 87 | - | - | - | - | - | - | - | - | 87 | - |
| Impairment of non-financial assets ${ }^{(3)}$ | 346 | - | - | - | - | - | - | - | - | 346 | - |
| Support costs for the Scene+ loyalty program ${ }^{(3)}$ | - | - | - | - | 133 | - | - | - | - | - | 133 |
| Total (Pre-Tax) | 439 | 20 | 21 | 21 | 603 | 24 | 24 | 25 | 213 | 501 | 676 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusting Items (After-Tax, NCI) |  |  |  |  |  |  |  |  |  |  |  |
| Acquisition-Related Costs |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of Intangibles ${ }^{(2)}$ | 14 | 15 | 15 | 15 | 18 | 17 | 18 | 18 | 18 | 59 | 71 |
| Canadian Banking | - | 1 | 1 | 1 | 4 | 4 | 4 | 4 | 4 | 3 | 16 |
| International Banking | 8 | 7 | 8 | 7 | 7 | 6 | 8 | 7 | 7 | 30 | 28 |
| Global Wealth Management | 6 | 7 | 6 | 7 | 7 | 7 | 6 | 7 | 7 | 26 | 27 |
| Other |  |  |  |  |  |  |  |  |  |  |  |
| Divestitures and wind-down of operations ${ }^{(3)}$ | (319) | - | - | - | 340 | - | - | - | - | (319) | 340 |
| Canada recovery dividend ${ }^{(3)}$ | - | - | - | 579 | - | - | - | - | - | 579 | - |
| Restructuring charge and severance provisions ${ }^{(3)}$ | 256 | - | - | - | 65 | - | - | - | 129 | 256 | 65 |
| Consolidation of real estate and contract termination costs ${ }^{(3)}$ | 63 | - | - | - | - | - | - | - | - | 63 | - |
| Impairment of non-financial assets ${ }^{(3)}$ | 272 | - | - | - | - | - | - | - | - | 272 | - |
| Support costs for the Scene+ loyalty program ${ }^{(3)}$ | - | - | - | - | 98 | - | - | - | - | - | 98 |
| Total (After-Tax, NCI) | 286 | 15 | 15 | 594 | 521 | 17 | 18 | 18 | 147 | 910 | 574 |

Total (After-Tax, NCI)
(3) Recorded in Other operating segment.

## Notes (Cont'd)

Reconciliation of reported and adjusted results

|  |  | For the three months ended |  | For the year ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | October 31, 2023 | July 31, 2023 | October 31, 2022 | October 31, 2023 | October 31, 2022 |
| Reported Results |  |  |  |  |  |
| Net interest income | 4,672 | 4,580 | 4,622 | 18,287 | 18,115 |
| Non-interest income | 3,636 | 3,510 | 3,004 | 14,020 | 13,301 |
| Total revenue | 8,308 | 8,090 | 7,626 | 32,307 | 31,416 |
| Provision for credit losses | 1,256 | 819 | 529 | 3,422 | 1,382 |
| Non-interest expenses | 5,529 | 4,562 | 4,529 | 19,131 | 17,102 |
| Income before taxes | 1,523 | 2,709 | 2,568 | 9,754 | 12,932 |
| Income tax expense | 138 | 497 | 475 | 2,226 | 2,758 |
| Net income | 1,385 | 2,212 | 2,093 | 7,528 | 10,174 |
| Net income attributable to non-controlling interests in subsidiaries (NCI) | 31 | 21 | 38 | 118 | 258 |
| Net income attributable to equity holders | 1,354 | 2,191 | 2,055 | 7,410 | 9,916 |
| Net income attributable to preferred shareholders and other equity instrument holders | 109 | 105 | 106 | 419 | 260 |
| Net income attributable to common shareholders | 1,245 | 2,086 | 1,949 | 6,991 | 9,656 |
| Diluted earnings per share (in dollars) | 1.02 | 1.72 | 1.63 | 5.78 | 8.02 |
| Weighted average number of diluted common shares outstanding (millions) | 1,211 | 1,214 | 1,199 | 1,204 | 1,208 |
| Adjustments |  |  |  |  |  |
| Adjusting items impacting non-interest income and total revenue (Pre-tax) |  |  |  |  |  |
| Divestitures and wind-down of operations | (367) | - | 361 | (367) | 361 |
| Adjusting items impacting non-interest expense (Pre-tax) |  |  |  |  |  |
| Restructuring charge and severance provisions | 354 | - | 85 | 354 | 85 |
| Consolidation of real estate and contract termination costs | 87 | - | - | 87 | - |
| Impairment of non-financial assets | 346 | - | - | 346 | - |
| Amortization of acquisition-related intangible assets | 19 | 20 | 24 | 81 | 97 |
| Support costs for the Scene+ loyalty program | - | - | 133 | - | 133 |
| Total non-interest expense adjusting items (Pre-tax) | 806 | 20 | 826 | 868 | 315 |
| Total impact of adjusting items on net income before taxes | 439 | 20 | 1,187 | 501 | 676 |
| Impact of adjusting items on income tax expense |  |  |  |  |  |
| Divestitures and wind-down of operations | 48 | - | (21) | 48 | (21) |
| Canada recovery dividend | - |  |  | 579 |  |
| Amortization of acquisition-related intangible assets | (5) | (5) | (6) | (22) | (26) |
| Restructuring charge and severance provisions | (96) | - | (19) | (96) | (19) |
| Consolidation of real estate and contract termination costs | (24) | - | - | (24) |  |
| Impairment of non-financial assets | (73) | - | - | (73) |  |
| Support costs for the Scene+ loyalty program | - | - | (35) | - | (35) |
| Total impact of adjusting items on income tax expense | (150) | (5) | (81) | 412 | (101) |
| Total impact of adjusting items on net income | 289 | 15 | 1,106 | 913 | 575 |
| Impact of adjusting items on NCl | (3) | - | (1) | (3) | (1) |
| Total impact of adjusting items on net income attributable to equity holders and common shareholders | 286 | 15 | 1,105 | 910 | 574 |
|  |  |  |  |  |  |
| Adjusted Results |  |  |  |  |  |
| Net interest income | 4,672 | 4,580 | 4,622 | 18,287 | 18,115 |
| Non-interest income | 3,269 | 3,510 | 3,365 | 13,653 | 13,662 |
| Total revenue | 7,941 | 8,090 | 7,987 | 31,940 | 31,777 |
| Provision for credit losses | 1,256 | 819 | 529 | 3,422 | 1,382 |
| Non-interest expenses | 4,723 | 4,542 | 4,287 | 18,263 | 16,787 |
| Income before taxes | 1,962 | 2,729 | 3,171 | 10,255 | 13,608 |
| Income tax expense | 288 | 502 | 556 | 1,814 | 2,859 |
| Net income | 1,674 | 2,227 | 2,615 | 8,441 | 10,749 |
| Net income attributable to NCl | 34 | 21 | 39 | 121 | 259 |
| Net income attributable to equity holders | 1,640 | 2,206 | 2,576 | 8,320 | 10,490 |
| Net income attributable to preferred shareholders and other equity instrument holders | 109 | 105 | 106 | 419 | 260 |
| Net income attributable to common shareholders | 1,531 | 2,101 | 2,470 | 7,901 | 10,230 |
| Diluted earnings per share (in dollars) | 1.26 | 1.73 | 2.06 | 6.54 | 8.50 |
| Impact of adjustments on diluted earnings per share (in dollars) | 0.24 | 0.01 | 0.43 | 0.76 | 0.48 |
| Weighted average number of diluted common shares outstanding (millions) | 1,211 | 1,214 | 1,199 | 1,204 | 1,208 |

## Enhanced Disclosure Task Force (EDTF) Recommendations

Below is the index of EDTF recommendations to facilitate easy reference in the Bank's public disclosure documents available on www.scotiabank.com/investorrelations

| Recommendation |  |  | 2023 Annual Report |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Type of Risk | Number | Disclosure | MD\&A | Financial Statements | Supplementary Regulatory Capital Disclosures |
| General | 1 | The index of risks to which the business is exposed. | 16 |  |  |
|  | 2 | The Bank's risk to terminology, measures and key parameters. | 75-79 |  |  |
|  | 3 | Top and emerging risks, and the changes during the reporting period. | 81-82, 86-93 |  |  |
|  | 4 | Discussion on the regulatory development and plans to meet new regulatory ratios. | $\begin{array}{r} 56-59,101-104, \\ 117-119 \end{array}$ |  |  |
| Risk Governance, <br> Risk Management and <br> Business Model | 5 | The Bank's Risk Governance structure. | 73-75 |  |  |
|  | 6 | Description of risk culture and procedures applied to support the culture. | 75-79 |  |  |
|  | 7 | Description of key risks from the Bank's business model. | 80 |  |  |
|  | 8 | Stress testing use within the Bank's risk governance and capital management. | 76-77 |  |  |
| Capital Adequacy and Risk-Weighted Assets | 9 | Pillar 1 capital requirements, and the impact for global systemically important banks. | 56-59 | 210 | 4,5 |
|  | 10 | a) Regulatory capital components. | 60 |  | 23-25 |
|  |  | b) Reconciliation of the accounting balance sheet to the regulatory balance sheet. |  |  | 19-20 |
|  | 11 | Flow statement of the movements in regulatory capital since the previous reporting period, | 61-62 |  | 98 |
|  |  | including changes in common equity tier 1, additional tier 1 and tier 2 capital. |  |  |  |
|  | 12 | Discussion of targeted level of capital, and the plans on how to establish this. | 56-59 |  |  |
|  | 13 | Analysis of risk-weighted assets by risk type, business, and market risk RWAs. | 64-68, 80, 127 | 179, 233 | 7,38-40,44-61,74-79,83,101,107 |
|  | 14 | Analysis of the capital requirements for each Basel asset class. | 64-68 | 179, 227-233 | 17-18,38-62 72-79,83,88-91 |
|  | 15 | Tabulate credit risk in the Banking Book. | 64-68 | 228 | 17-18,38-62,88-91 |
|  | 16 | Flow statements reconciling the movements in risk-weighted assets for each risk-weighted asset type. | 64-68 |  | 63,82,100 |
|  | 17 | Discussion of Basel III Back-testing requirement including credit risk model performance and validation. | 65-67 |  | 64-67,105 |
| Liquidity Funding | 18 | Analysis of the Bank's liquid assets. | 98-104 |  |  |
|  | 19 | Encumbered and unencumbered assets analyzed by balance sheet category. | 101 |  |  |
|  | 20 | Consolidated total assets, liabilities and off-balance sheet commitments analyzed by remaining contractual maturity at the balance sheet date. | 105-107 |  |  |
|  | 21 | Analysis of the Bank's sources of funding and a description of the Bank's funding strategy. | 104-105 |  |  |
| Market Risk | 22 | Linkage of market risk measures for trading and non-trading portfolios and the balance sheet. | 97-98 |  |  |
|  | 23 | Discussion of significant trading and non-trading market risk factors. | 93-98 | 232-233 |  |
|  | 24 | Discussion of changes in period on period VaR results as well as VaR assumptions, limitations, backtesting and validation. | 93-98 | 232-233 |  |
|  | 25 | Other risk management techniques e.g. stress tests, stressed VaR, tail risk and market liquidity horizon. | 93-98 | 233 |  |
| Credit Risk | 26 | Analysis of the aggregate credit risk exposures, including details of both personal and wholesale lending. | 86-93, 121-127 | 189-190, 229-231 | 7,38-40,44-61,74-79 |
|  | 27 | Discussion of the policies for identifying impaired loans, defining impairments and renegotiated loans, and explaining loan forbearance policies. |  | 158-160, 190 |  |
|  | 28 | Reconciliations of the opening and closing balances of impaired loans and impairment allowances during the year. | 89, 121-122, 124-125 | 190 | 35-36 |
|  | 29 | Analysis of counterparty credit risk that arises from derivative transactions. | 84-85 | 177-180 | 106 |
|  | 30 | Discussion of credit risk mitigation, including collateral held for all sources of credit risk. | 84-85, 90 |  |  |
| Other Risks | 31 | Quantified measures of the management of operational risk. | 68,108 |  |  |
|  | 32 | Discussion of publicly known risk items. | 72 |  |  |


| Highlights |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| Operating Performance | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Reported (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,385 | 2,212 | 2,159 | 1,772 | 2,093 | 2,594 | 2,747 | 2,740 | 2,559 | 7,528 | 10,174 |
| Net income attributable to common shareholders | 1,245 | 2,086 | 2,029 | 1,631 | 1,949 | 2,504 | 2,595 | 2,608 | 2,411 | 6,991 | 9,656 |
| EPS (\$) - Basic | 1.03 | 1.74 | 1.70 | 1.37 | 1.64 | 2.10 | 2.16 | 2.15 | 1.98 | 5.84 | 8.05 |
| - Diluted | 1.02 | 1.72 | 1.69 | 1.36 | 1.63 | 2.09 | 2.16 | 2.14 | 1.97 | 5.78 | 8.02 |
| ROE (\%) ${ }^{(1)}$ | 7.2 | 12.1 | 12.3 | 9.9 | 11.9 | 15.3 | 16.2 | 15.8 | 14.8 | 10.4 | 14.8 |
| Net interest margin (\%) ${ }^{(2)}$ | 2.16 | 2.10 | 2.13 | 2.11 | 2.18 | 2.22 | 2.23 | 2.16 | 2.17 | 2.12 | 2.20 |
| Productivity ratio (\%) ${ }^{(1)}$ | 66.5 | 56.4 | 57.7 | 55.9 | 59.4 | 53.7 | 52.4 | 52.5 | 55.6 | 59.2 | 54.4 |
| Effective tax rate (\%) ${ }^{(1)}$ | 9.0 | 18.4 | 18.4 | 38.4 | 18.5 | 18.8 | 22.9 | 24.0 | 21.2 | 22.8 | 21.3 |
| Adjusted (\$ millions) ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 1,674 | 2,227 | 2,174 | 2,366 | 2,615 | 2,611 | 2,765 | 2,758 | 2,716 | 8,441 | 10,749 |
| Net income attributable to common shareholders (Diluted) | 1,520 | 2,103 | 2,033 | 2,239 | 2,474 | 2,527 | 2,613 | 2,650 | 2,565 | 7,866 | 10,267 |
| EPS (\$) - Diluted | 1.26 | 1.73 | 1.70 | 1.85 | 2.06 | 2.10 | 2.18 | 2.15 | 2.10 | 6.54 | 8.50 |
| ROE (\%) ${ }^{(3)}$ | 8.9 | 12.2 | 12.4 | 13.4 | 15.0 | 15.4 | 16.4 | 15.9 | 15.7 | 11.7 | 15.7 |
| Productivity ratio (\%) | 59.5 | 56.1 | 57.5 | 55.7 | 53.7 | 53.4 | 52.1 | 52.2 | 52.8 | 57.2 | 52.8 |
| Effective tax rate (\%) | 14.7 | 18.4 | 18.4 | 18.4 | 17.6 | 18.9 | 22.9 | 24.0 | 21.5 | 17.7 | 21.0 |
| Balance Sheet (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 1,410.8 | 1,396.1 | 1,373.2 | 1,374.4 | 1,349.4 | 1,292.1 | 1,288.5 | 1,245.5 | 1,184.8 |  |  |
| Net loans and acceptances | 769.5 | 772.6 | 786.0 | 777.0 | 764.5 | 733.2 | 708.7 | 688.2 | 657.4 |  |  |
| Deposits | 952.3 | 957.2 | 945.5 | 949.9 | 916.2 | 879.6 | 876.6 | 851.0 | 797.3 |  |  |
| Common shareholders' equity | 68.9 | 68.0 | 69.1 | 66.1 | 65.2 | 65.0 | 64.8 | 66.2 | 64.8 |  |  |
| Credit Quality |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans | 5,726 | 5,487 | 5,305 | 5,104 | 4,786 | 4,252 | 4,264 | 4,435 | 4,456 |  |  |
| - \% of loans and acceptances ${ }^{(1)}$ | 0.74 | 0.70 | 0.67 | 0.65 | 0.62 | 0.58 | 0.60 | 0.64 | 0.67 |  |  |
| Net impaired loans (\$ millions) | 3,845 | 3,667 | 3,554 | 3,450 | 3,151 | 2,695 | 2,660 | 2,812 | 2,801 |  |  |
| - \% of loans and acceptances ${ }^{(1)}$ | 0.50 | 0.47 | 0.45 | 0.44 | 0.41 | 0.36 | 0.37 | 0.41 | 0.42 |  |  |
| Allowance for credit losses (\$ millions) ${ }^{(4)}$ | 6,629 | 6,094 | 5,931 | 5,668 | 5,499 | 5,295 | 5,375 | 5,583 | 5,731 |  |  |
| Net write-offs as a \% of average net loans and acceptances ${ }^{(1)}$ | 0.35 | 0.34 | 0.29 | 0.29 | 0.24 | 0.21 | 0.25 | 0.27 | 0.34 | 0.32 | 0.24 |
| Provision for credit losses (PCL) (\$ millions) ${ }^{(5)}$ | 1,256 | 819 | 709 | 638 | 529 | 412 | 219 | 222 | 168 | 3,422 | 1,382 |
| PCL on loans and acceptances (\$ millions) ${ }^{(6)}$ | 1,254 | 820 | 708 | 636 | 529 | 404 | 218 | 222 | 170 | 3,418 | 1,373 |
| PCL as \% of average net loans and acceptances ${ }^{(1)(6)}$ | 0.65 | 0.42 | 0.37 | 0.33 | 0.28 | 0.22 | 0.13 | 0.13 | 0.10 | 0.44 | 0.19 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(1)(6)}$ | 0.42 | 0.38 | 0.33 | 0.29 | 0.26 | 0.21 | 0.24 | 0.24 | 0.31 | 0.35 | 0.24 |
| Capital and Liquidity Measures |  |  |  |  |  |  |  |  |  |  |  |
| CET1 capital ratio (\%) ${ }^{(7)}$ | 13.0 | 12.7 | 12.3 | 11.5 | 11.5 | 11.4 | 11.6 | 12.0 | 12.3 |  |  |
| Tier 1 capital ratio (\%) ${ }^{(7)}$ | 14.8 | 14.6 | 14.1 | 13.2 | 13.2 | 13.0 | 12.8 | 13.4 | 13.9 |  |  |
| Total capital ratio (\%) ${ }^{(7)}$ | 17.2 | 16.9 | 16.2 | 15.2 | 15.3 | 15.0 | 15.0 | 15.1 | 15.9 |  |  |
| Leverage ratio (\%) ${ }^{(8)}$ | 4.2 | 4.1 | 4.2 | 4.2 | 4.2 | 4.2 | 4.2 | 4.4 | 4.8 |  |  |
| CET1 risk-weighted assets (\$ millions) ${ }^{(7)}$ | 440,017 | 439,814 | 451,063 | 471,528 | 462,448 | 452,800 | 445,273 | 433,682 | 416,105 |  |  |
| Net stable funding ratio (NSFR) (\%) ${ }^{(9)}$ | 116 | 114 | 111 | 109 | 111 | 109 | 109 | 108 | 110 |  |  |
| Liquidity coverage ratio (\%) ${ }^{(10)}$ | 136 | 133 | 131 | 122 | 119 | 122 | 125 | 123 | 124 |  |  |
| Total Loss Absorbing Capacity (TLAC) (as a \% of leverage exposure) ${ }^{(11)}$ | 8.6 | 8.7 | 8.4 | 8.9 | 8.8 | 9.3 | 9.8 | 9.4 | 9.6 |  |  |
| TLAC (as a \% of risk-weighted assets adiusted as permitted under the TLAC regime) ${ }^{(11)}$ | 30.6 | 30.5 | 28.3 | 27.9 | 27.4 | 28.4 | 30.1 | 28.3 | 27.8 |  |  |

[^0](1) Prior period amount has been restated to align with current period calculution.






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## Common Share and Other Information

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Valuation |  |  |  |  |  |  |  |  |  |  |  |
| Book value per common share (\$) ${ }^{(1)}$ | 56.71 | 56.40 | 57.65 | 55.47 | 54.68 | 54.52 | 54.13 | 54.94 | 53.28 | 56.71 | 54.68 |
| Share price (\$) |  |  |  |  |  |  |  |  |  |  |  |
| - High | 66.32 | 68.07 | 74.41 | 72.04 | 81.98 | 86.22 | 95.00 | 93.34 | 83.11 | 74.41 | 95.00 |
| - Low | 55.20 | 63.05 | 63.85 | 64.06 | 63.19 | 71.21 | 81.25 | 79.62 | 75.84 | 55.20 | 63.19 |
| - Close | 56.15 | 66.40 | 67.63 | 72.03 | 65.85 | 78.01 | 81.35 | 91.56 | 81.14 | 56.15 | 65.85 |
| Share price (closing) as \% of book value ${ }^{(1)}$ | 99.0 | 117.7 | 117.3 | 129.8 | 120.4 | 143.1 | 150.3 | 166.6 | 152.3 | 99.0 | 120.4 |
| Price (closing)/earnings ratio (X) $)^{(1)(2)}$ | 9.6 | 10.3 | 9.9 | 9.9 | 8.2 | 9.3 | 9.8 | 11.4 | 10.5 | 9.6 | 8.2 |
| Market capitalization (\$ millions) | 68,169 | 80,034 | 81,033 | 85,842 | 78,452 | 93,059 | 97,441 | 110,274 | 98,612 | 68,169 | 78,452 |
| Dividends |  |  |  |  |  |  |  |  |  |  |  |
| Common dividends paid (\$ millions) | 1,278 | 1,270 | 1,227 | 1,228 | 1,227 | 1,229 | 1,195 | 1,207 | 1,095 | 5,003 | 4,858 |
| Common dividends/share (\$) | 1.06 | 1.06 | 1.03 | 1.03 | 1.03 | 1.03 | 1.00 | 1.00 | 0.90 | 4.18 | 4.06 |
| Shares |  |  |  |  |  |  |  |  |  |  |  |
| Number of common shares outstanding at period end (millions) | 1,214 | 1,205 | 1,198 | 1,192 | 1,191 | 1,193 | 1,198 | 1,204 | 1,215 |  |  |
| Average number of common shares outstanding (millions) |  |  |  |  |  |  |  |  |  |  |  |
| - Basic | 1,206 | 1,199 | 1,192 | 1,192 | 1,192 | 1,195 | 1,199 | 1,211 | 1,215 | 1,197 | 1,199 |
| - Diluted | 1,211 | 1,214 | 1,197 | 1,199 | 1,199 | 1,203 | 1,201 | 1,230 | 1,224 | 1,204 | 1,208 |
| Other Information ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Employees ${ }^{(4)}$ | 89,483 | 91,013 | 91,030 | 91,264 | 90,979 | 90,978 | 90,619 | 89,782 | 89,488 |  |  |
| Branches and offices ${ }^{(5)}$ | 2,379 | 2,398 | 2,398 | 2,411 | 2,439 | 2,447 | 2,460 | 2,479 | 2,573 |  |  |
| ABMs | 8,679 | 8,551 | 8,561 | 8,540 | 8,610 | 8,619 | 8,501 | 8,505 | 8,610 |  |  |
| Legacy Senior Debt Credit Ratings |  |  |  |  |  |  |  |  |  |  |  |
| Moody's ${ }^{(6)}$ | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 | Aa2 |  |  |
| Standard \& Poor's ${ }^{(6)}$ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ |  |  |
| Fitch ${ }^{(6)}$ | AA | AA | AA | AA | AA | AA | AA | AA | AA |  |  |
| DBRS ${ }^{(6)}$ | AA | AA | AA | AA | AA | AA | AA | AA | AA |  |  |

(1) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto.
(2) Based on trailing 4 quarters' EPS.
(3) Excludes affiliates.
(4) )mployees are reported on a full-time equivalent basis.
(5) Prior period amounts have been restated to include MD Financial and Jarislowsky Fraser offices.
(6) As of October 31, 2023, outlook is Stable (Moody's, Standard \& Poor's, DBRS and Fitch).

## Consolidated Statement of Income

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Interest income | 15,109 | 14,689 | 13,870 | 13,156 | 11,118 | 8,885 | 7,092 | 6,463 | 6,186 | 56,824 | 33,558 |
| Interest expense | 10,437 | 10,109 | 9,404 | 8,587 | 6,496 | 4,209 | 2,619 | 2,119 | 1,969 | 38,537 | 15,443 |
| Net interest income | 4,672 | 4,580 | 4,466 | 4,569 | 4,622 | 4,676 | 4,473 | 4,344 | 4,217 | 18,287 | 18,115 |
| Non-interest income | 3,636 | 3,510 | 3,463 | 3,411 | 3,004 | 3,123 | 3,469 | 3,705 | 3,470 | 14,020 | 13,301 |
| Total revenue | 8,308 | 8,090 | 7,929 | 7,980 | 7,626 | 7,799 | 7,942 | 8,049 | 7,687 | 32,307 | 31,416 |
| Provision for credit losses | 1,256 | 819 | 709 | 638 | 529 | 412 | 219 | 222 | 168 | 3,422 | 1,382 |
| Total non-interest expenses | 5,529 | 4,562 | 4,576 | 4,464 | 4,529 | 4,191 | 4,159 | 4,223 | 4,271 | 19,131 | 17,102 |
| Income before taxes | 1,523 | 2,709 | 2,644 | 2,878 | 2,568 | 3,196 | 3,564 | 3,604 | 3,248 | 9,754 | 12,932 |
| Income tax expense | 138 | 497 | 485 | 1,106 | 475 | 602 | 817 | 864 | 689 | 2,226 | 2,758 |
| Reported net income | 1,385 | 2,212 | 2,159 | 1,772 | 2,093 | 2,594 | 2,747 | 2,740 | 2,559 | 7,528 | 10,174 |
| Adjusting items (after tax) ${ }^{(1)}$ | 289 | 15 | 15 | 594 | 522 | 17 | 18 | 18 | 157 | 913 | 575 |
| Adjusted net income ${ }^{(1)}$ | 1,674 | 2,227 | 2,174 | 2,366 | 2,615 | 2,611 | 2,765 | 2,758 | 2,716 | 8,441 | 10,749 |
| Reported net income attributable to NCI in subsidiaries | 31 | 21 | 26 | 40 | 38 | 54 | 78 | 88 | 70 | 118 | 258 |
| Adjusted net income attributable to NCl in subsidiaries ${ }^{(1)}$ | 34 | 21 | 26 | 40 | 39 | 54 | 78 | 88 | 80 | 121 | 259 |
| Reported net income attributable to equity holders of the Bank | 1,354 | 2,191 | 2,133 | 1,732 | 2,055 | 2,540 | 2,669 | 2,652 | 2,489 | 7,410 | 9,916 |
| Preferred shareholders | 109 | 105 | 104 | 101 | 106 | 36 | 74 | 44 | 78 | 419 | 260 |
| Common shareholders | 1,245 | 2,086 | 2,029 | 1,631 | 1,949 | 2,504 | 2,595 | 2,608 | 2,411 | 6,991 | 9,656 |
| Adjusted net income attributable to equity holders of the Bank ${ }^{(1)}$ | 1,640 | 2,206 | 2,148 | 2,326 | 2,576 | 2,557 | 2,687 | 2,670 | 2,636 | 8,320 | 10,490 |
| Adjusted net income attributable to common shareholders ${ }^{(1)}$ | 1,531 | 2,101 | 2,044 | 2,225 | 2,470 | 2,521 | 2,613 | 2,626 | 2,558 | 7,901 | 10,230 |
| Adjusted diluted impact of share-based payment options and others ${ }^{(1)(2)}$ | (11) | 2 | (11) | 14 | 4 | 6 | - | 24 | 7 | (35) | 37 |
| Adjusted net income attributable to common shareholders (Diluted) ${ }^{(1)}$ | 1,520 | 2,103 | 2,033 | 2,239 | 2,474 | 2,527 | 2,613 | 2,650 | 2,565 | 7,866 | 10,267 |

(1) Refer to Non-GAAP Measures on Notes Pages 1-3 of the Supplementary Financial Information Report.
(2) The quarterly adjustments may not sum to the full year adjustment resulting from timing differences of the calculations.

| Business Segment Performance: Canadian Banking |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Income Statement - Taxable Equivalent Basis (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) | 2,562 | 2,468 | 2,340 | 2,386 | 2,363 | 2,361 | 2,144 | 2,133 | 2,082 | 9,756 | 9,001 |
| Non-interest income (TEB) | 767 | 748 | 794 | 778 | 771 | 758 | 759 | 741 | 749 | 3,087 | 3,029 |
| Net fee and commission revenues | 643 | 632 | 637 | 644 | 652 | 637 | 649 | 639 | 621 | 2,556 | 2,577 |
| Net income (loss) from investments in associated corporations | 23 | 8 | 25 | 15 | 23 | 15 | 18 | 8 | 18 | 71 | 64 |
| Other operating income (TEB) | 101 | 108 | 132 | 119 | 96 | 106 | 92 | 94 | 110 | 460 | 388 |
| Total revenue (TEB) | 3,329 | 3,216 | 3,134 | 3,164 | 3,134 | 3,119 | 2,903 | 2,874 | 2,831 | 12,843 | 12,030 |
| Provision for credit losses - Charge/(Recovery) | 700 | 307 | 218 | 218 | 163 | 93 | (12) | (35) | (96) | 1,443 | 209 |
| Non-interest expenses | 1,513 | 1,448 | 1,457 | 1,449 | 1,397 | 1,385 | 1,324 | 1,282 | 1,251 | 5,867 | 5,388 |
| Income before taxes | 1,116 | 1,461 | 1,459 | 1,497 | 1,574 | 1,641 | 1,591 | 1,627 | 1,676 | 5,533 | 6,433 |
| Income tax expense (TEB) | 306 | 399 | 399 | 410 | 404 | 428 | 412 | 426 | 438 | 1,514 | 1,670 |
| Reported net income | 810 | 1,062 | 1,060 | 1,087 | 1,170 | 1,213 | 1,179 | 1,201 | 1,238 | 4,019 | 4,763 |
| Adjusting items (after-tax) ${ }^{(1)}$ | - | 1 | 1 | 1 | 4 | 4 | 4 | 4 | 4 | 3 | 16 |
| Adjusted net income ${ }^{(1)}$ | 810 | 1,063 | 1,061 | 1,088 | 1,174 | 1,217 | 1,183 | 1,205 | 1,242 | 4,022 | 4,779 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income attributable to equity holders of the Bank | 810 | 1,062 | 1,060 | 1,087 | 1,170 | 1,213 | 1,179 | 1,201 | 1,238 | 4,019 | 4,763 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusted net income attributable to equity holders of the Bank ${ }^{(1)}$ | 810 | 1,063 | 1,061 | 1,088 | 1,174 | 1,217 | 1,183 | 1,205 | 1,242 | 4,022 | 4,779 |
| Profitability Measurements |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{(1)}$ | 2.47 | 2.35 | 2.30 | 2.26 | 2.26 | 2.29 | 2.22 | 2.19 | 2.20 | 2.34 | 2.24 |
| Net write-offs as a \% of average net loans and acceptances ${ }^{(2)}$ | 0.22 | 0.20 | 0.18 | 0.16 | 0.14 | 0.12 | 0.14 | 0.14 | 0.12 | 0.19 | 0.13 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) ${ }^{(1)}$ | 17.0 | 22.5 | 22.8 | 23.0 | 24.7 | 26.1 | 27.1 | 27.4 | 29.4 | 21.3 | 26.3 |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(2)(3)}$ | 0.63 | 0.27 | 0.20 | 0.19 | 0.15 | 0.09 | (0.01) | (0.03) | (0.10) | 0.32 | 0.05 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(2)(3)}$ | 0.26 | 0.23 | 0.21 | 0.17 | 0.14 | 0.13 | 0.13 | 0.12 | 0.10 | 0.21 | 0.13 |
| Productivity ratio (\%) ${ }^{(2)}$ | 45.4 | 45.0 | 46.5 | 45.8 | 44.6 | 44.4 | 45.6 | 44.6 | 44.2 | 45.7 | 44.8 |
| Adjusted ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) | 17.0 | 22.5 | 22.8 | 23.0 | 24.8 | 26.2 | 27.2 | 27.5 | 29.4 | 21.3 | 26.4 |
| Productivity ratio (\%) | 45.4 | 45.0 | 46.4 | 45.8 | 44.4 | 44.2 | 45.4 | 44.4 | 44.0 | 45.6 | 44.6 |
| Average Balance Sheet (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 271.4 | 277.0 | 281.1 | 282.9 | 282.3 | 278.4 | 271.8 | 264.9 | 255.2 | 278.1 | 274.3 |
| Personal loans | 73.9 | 73.6 | 72.7 | 72.3 | 71.6 | 70.5 | 68.8 | 68.6 | 68.7 | 73.1 | 69.9 |
| Credit cards ${ }^{(4)}$ | 8.4 | 8.0 | 7.6 | 7.4 | 7.1 | 6.9 | 6.5 | 6.6 | 6.4 | 7.9 | 6.8 |
| Business and government loans \& acceptances | 90.1 | 87.9 | 85.6 | 83.7 | 81.0 | 77.8 | 72.7 | 68.3 | 64.8 | 86.8 | 75.0 |
| Total loans \& acceptances | 443.8 | 446.5 | 447.0 | 446.3 | 442.0 | 433.6 | 419.8 | 408.4 | 395.1 | 445.9 | 426.0 |
| Other assets | 3.6 | 3.7 | 3.6 | 3.7 | 3.7 | 3.7 | 3.4 | 3.3 | 3.0 | 3.7 | 3.5 |
| Total assets | 447.4 | 450.2 | 450.6 | 450.0 | 445.7 | 437.3 | 423.2 | 411.7 | 398.1 | 449.6 | 429.5 |
| Personal deposits | 225.5 | 222.5 | 219.2 | 211.6 | 203.7 | 196.2 | 190.0 | 187.2 | 188.3 | 219.7 | 194.3 |
| Non-personal deposits | 127.1 | 121.6 | 117.5 | 116.3 | 116.1 | 114.9 | 112.3 | 111.4 | 109.8 | 120.6 | 113.7 |
| Total deposits | 352.6 | 344.1 | 336.7 | 327.9 | 319.8 | 311.1 | 302.3 | 298.6 | 298.1 | 340.3 | 308.0 |
| Other liabilities | 33.6 | 32.1 | 30.3 | 28.9 | 27.3 | 25.5 | 23.3 | 21.7 | 19.7 | 31.3 | 24.5 |
| Total liabilities | 386.2 | 376.2 | 367.0 | 356.8 | 347.1 | 336.6 | 325.6 | 320.3 | 317.8 | 371.6 | 332.5 |
| Other Information |  |  |  |  |  |  |  |  |  |  |  |
| Employees ${ }^{(5)}$ | 19,033 | 19,275 | 19,750 | 19,831 | 19,262 | 18,861 | 18,683 | 18,259 | 17,877 |  |  |
| Branches | 947 | 945 | 943 | 941 | 941 | 947 | 951 | 954 | 954 |  |  |
| ABMs | 3,703 | 3,706 | 3,716 | 3,697 | 3,725 | 3,734 | 3,742 | 3,746 | 3,766 |  |  |

(1) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca.
(2) Refer to page 136 of the Management's Discussion $\&$ Analysis is ithe Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto.
(3) Provision for credit losses on certain financial assets - loans, acceptances and off-balance sheet exposures.
(5) Employees are reported on a full time equivalent basis and includes Canadian and International Contact Centre employees providing support to Canadian Banking.

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Income Statement - Taxable Equivalent Basis (TEB) - (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) | 2,137 | 2,118 | 2,007 | 1,899 | 1,806 | 1,759 | 1,687 | 1,648 | 1,589 | 8,161 | 6,900 |
| Non-interest income (TEB) | 662 | 728 | 745 | 802 | 698 | 660 | 720 | 749 | 728 | 2,937 | 2,827 |
| Net fee and commission revenues | 583 | 620 | 582 | 634 | 557 | 539 | 547 | 550 | 519 | 2,419 | 2,193 |
| Net income (loss) from investments in associated corporations | 57 | 62 | 69 | 63 | 51 | 54 | 77 | 68 | 52 | 251 | 250 |
| Other operating income (TEB) | 22 | 46 | 94 | 105 | 90 | 67 | 96 | 131 | 157 | 267 | 384 |
| Total revenue (TEB) | 2,799 | 2,846 | 2,752 | 2,701 | 2,504 | 2,419 | 2,407 | 2,397 | 2,317 | 11,098 | 9,727 |
| Provision for credit losses | 512 | 516 | 436 | 404 | 355 | 325 | 276 | 274 | 314 | 1,868 | 1,230 |
| Non-interest expenses | 1,522 | 1,491 | 1,479 | 1,436 | 1,364 | 1,295 | 1,268 | 1,285 | 1,259 | 5,928 | 5,212 |
| Income before taxes | 765 | 839 | 837 | 861 | 785 | 799 | 863 | 838 | 744 | 3,302 | 3,285 |
| Income tax expense (TEB) | 171 | 192 | 172 | 169 | 106 | 122 | 182 | 208 | 137 | 704 | 618 |
| Reported net income | 594 | 647 | 665 | 692 | 679 | 677 | 681 | 630 | 607 | 2,598 | 2,667 |
| Adjusting items (after-tax) ${ }^{(1)}$ | 8 | 7 | 8 | 7 | 7 | 6 | 8 | 7 | 7 | 30 | 28 |
| Adjusted net income ${ }^{(1)}$ | 602 | 654 | 673 | 699 | 686 | 683 | 689 | 637 | 614 | 2,628 | 2,695 |
| Reported net income attributable to non-controlling interests ( NCI ) | 32 | 19 | 23 | 38 | 36 | 52 | 76 | 85 | 79 | 112 | 249 |
| Reported net income attributable to equity holders of the Bank (NIAEH) | 562 | 628 | 642 | 654 | 643 | 625 | 605 | 545 | 528 | 2,486 | 2,418 |
| Adjusted net income attributable to non-controlling interests ( NCI$)^{(1)}$ | 32 | 19 | 23 | 38 | 36 | 52 | 76 | 85 | 79 | 112 | 249 |
| Adjusted net income attributable to equity holders of the Bank (NIAEH) ${ }^{(1)}$ | 570 | 635 | 650 | 661 | 650 | 631 | 613 | 552 | 535 | 2,516 | 2,446 |
| Profitability Measurements |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{(1)}$ | 4.18 | 4.10 | 4.12 | 4.00 | 4.08 | 3.95 | 3.96 | 3.87 | 3.78 | 4.10 | 3.96 |
| Net write-offs as a\% of average net loans and acceptances ${ }^{(2)}$ | 1.02 | 0.98 | 0.83 | 0.88 | 0.76 | 0.74 | 0.76 | 0.88 | 1.25 | 0.93 | 0.79 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) ${ }^{(1)}$ | 12.4 | 13.4 | 13.2 | 13.4 | 13.1 | 13.0 | 13.2 | 12.2 | 12.0 | 13.1 | 12.9 |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(2)(3)}$ | 1.19 | 1.18 | 1.03 | 0.96 | 0.89 | 0.84 | 0.77 | 0.77 | 0.91 | 1.09 | 0.82 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(2)(3)}$ | 1.18 | 1.11 | 0.94 | 0.89 | 0.81 | 0.68 | 0.77 | 0.81 | 1.18 | 1.03 | 0.77 |
| Productivity ratio (\%) ${ }^{(2)}$ | 54.4 | 52.4 | 53.7 | 53.2 | 54.5 | 53.5 | 52.7 | 53.6 | 54.3 | 53.4 | 53.6 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) | 12.5 | 13.6 | 13.4 | 13.6 | 13.2 | 13.1 | 13.3 | 12.4 | 12.2 | 13.3 | 13.0 |
| Productivity ratio (\%) | 54.0 | 52.0 | 53.3 | 52.8 | 54.1 | 53.2 | 52.2 | 53.2 | 53.9 | 53.0 | 53.2 |
| Average Balance Sheet (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 51.8 | 52.7 | 51.4 | 47.8 | 44.3 | 42.3 | 42.0 | 39.7 | 38.6 | 50.9 | 42.1 |
| Personal loans | 19.8 | 20.4 | 20.4 | 19.5 | 18.7 | 18.4 | 18.2 | 17.7 | 17.9 | 20.0 | 18.3 |
| Credit cards | 8.7 | 8.8 | 8.7 | 8.2 | 7.6 | 7.4 | 7.3 | 6.7 | 6.3 | 8.6 | 7.2 |
| Business and government loans \& acceptances | 94.2 | 96.2 | 96.7 | 95.1 | 90.1 | 86.6 | 83.1 | 79.3 | 78.1 | 95.6 | 84.8 |
| Total loans \& acceptances | 174.5 | 178.1 | 177.2 | 170.6 | 160.7 | 154.7 | 150.6 | 143.4 | 140.9 | 175.1 | 152.4 |
| Investment securities | 21.4 | 20.9 | 20.3 | 18.2 | 17.5 | 16.6 | 16.1 | 15.5 | 15.8 | 20.2 | 16.4 |
| Deposits with banks | 17.2 | 16.7 | 15.9 | 15.8 | 15.0 | 15.4 | 16.1 | 16.8 | 14.9 | 16.4 | 15.8 |
| Other assets | 25.2 | 25.7 | 25.3 | 23.8 | 23.9 | 22.4 | 21.1 | 20.4 | 20.6 | 25.0 | 21.9 |
| Total assets | 238.3 | 241.4 | 238.7 | 228.4 | 217.1 | 209.1 | 203.9 | 196.1 | 192.2 | 236.7 | 206.5 |
| Personal deposits | 42.0 | 42.2 | 40.9 | 39.5 | 37.8 | 36.7 | 36.4 | 35.5 | 36.2 | 41.1 | 36.6 |
| Non-personal deposits | 90.1 | 86.6 | 85.0 | 79.5 | 74.9 | 72.0 | 69.8 | 65.7 | 65.9 | 85.3 | 70.6 |
| Total deposits | 132.1 | 128.8 | 125.9 | 119.0 | 112.7 | 108.7 | 106.2 | 101.2 | 102.1 | 126.4 | 107.2 |
| Other liabilities | 51.6 | 55.5 | 54.7 | 49.7 | 47.6 | 46.5 | 42.7 | 42.8 | 43.6 | 52.9 | 44.9 |
| Total liabilities | 183.7 | 184.3 | 180.6 | 168.7 | 160.3 | 155.2 | 148.9 | 144.0 | 145.7 | 179.3 | 152.1 |
| Other Information |  |  |  |  |  |  |  |  |  |  |  |
| Employees ${ }^{(4)}$ | 40,697 | 41,289 | 41,274 | 41,481 | 41,660 | 42,143 | 42,574 | 42,580 | 43,372 |  |  |
| Branches | 1,140 | 1,161 | 1,161 | 1,175 | 1,203 | 1,205 | 1,214 | 1,227 | 1,318 |  |  |
| ABMs | 4,976 | 4,845 | 4,845 | 4,843 | 4,885 | 4,885 | 4,759 | 4,759 | 4,844 |  |  |
| Amortization of intangibles (pre-tax) | 10 | 10 | 11 | 10 | 9 | 10 | 10 | 10 | 10 | 41 | 39 |

(1) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca
(2) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto
(3) Provision for credit losses on certain financial assets - loans, acceptances and off-balance sheet exposures.
(4) Employees are reported on a full-time equivalent basis

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Income Statement - Taxable Equivalent Basis (TEB) - (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) | 2,137 | 2,099 | 2,011 | 1,986 | 1,957 | 1,935 | 1,839 | 1,844 | 1,762 | 8,161 | 7,481 |
| Non-interest income (TEB) | 662 | 752 | 824 | 885 | 761 | 710 | 782 | 810 | 769 | 2,937 | 2,907 |
| Net fee and commission revenues | 583 | 619 | 593 | 671 | 603 | 591 | 595 | 609 | 567 | 2,419 | 2,352 |
| Net income (loss) from investments in associated corporations | 57 | 62 | 67 | 62 | 52 | 55 | 78 | 67 | 54 | 251 | 256 |
| Other operating income (TEB) | 22 | 71 | 164 | 152 | 106 | 64 | 109 | 134 | 148 | 267 | 299 |
| Total revenue (TEB) | 2,799 | 2,851 | 2,835 | 2,871 | 2,718 | 2,645 | 2,621 | 2,654 | 2,531 | 11,098 | 10,388 |
| Provision for credit losses | 512 | 510 | 441 | 426 | 386 | 357 | 299 | 310 | 355 | 1,868 | 1,325 |
| Non-interest expenses | 1,522 | 1,487 | 1,501 | 1,509 | 1,472 | 1,414 | 1,373 | 1,421 | 1,380 | 5,928 | 5,584 |
| Income before taxes | 765 | 854 | 893 | 936 | 860 | 874 | 949 | 923 | 796 | 3,302 | 3,479 |
| Income tax expense (TEB) | 171 | 197 | 185 | 180 | 117 | 134 | 202 | 223 | 142 | 704 | 641 |
| Reported net income | 594 | 657 | 708 | 756 | 743 | 740 | 747 | 700 | 654 | 2,598 | 2,838 |
| Adjusting items (after tax) ${ }^{(2)}$ | 8 | 7 | 7 | 7 | 8 | 7 | 7 | 8 | 7 | 30 | 30 |
| Adjusted net income ${ }^{(2)}$ | 602 | 664 | 715 | 763 | 751 | 747 | 754 | 708 | 661 | 2,628 | 2,868 |
| Reported net income attributable to non-controlling interests (NCI) | 32 | 19 | 21 | 38 | 38 | 55 | 77 | 89 | 80 | 112 | 261 |
| Reported net income attributable to equity holders of the Bank (NIAEH) | 562 | 638 | 687 | 718 | 705 | 685 | 670 | 611 | 574 | 2,486 | 2,577 |
| Adjusted net income attributable to non-controlling interests ( NCI$)^{(2)}$ | 32 | 19 | 21 | 38 | 38 | 55 | 77 | 89 | 80 | 112 | 261 |
| Adjusted net income attributable to equity holders of the Bank (NIAEH) ${ }^{(2)}$ | 570 | 645 | 694 | 725 | 713 | 692 | 677 | 619 | 581 | 2,516 | 2,607 |
| Profitability Measurements ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{(2)}$ | 4.18 | 4.10 | 4.12 | 4.00 | 4.08 | 3.95 | 3.96 | 3.87 | 3.78 | 4.10 | 3.96 |
| Net write-offs as a \% of average net loans and acceptances ${ }^{(4)}$ | 1.02 | 0.98 | 0.83 | 0.88 | 0.76 | 0.74 | 0.76 | 0.88 | 1.25 | 0.93 | 0.79 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) ${ }^{(2)}$ | 12.4 | 13.4 | 13.2 | 13.4 | 13.1 | 13.0 | 13.2 | 12.2 | 12.0 | 13.1 | 12.9 |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(4)(5)}$ | 1.19 | 1.18 | 1.03 | 0.96 | 0.89 | 0.84 | 0.77 | 0.77 | 0.91 | 1.09 | 0.82 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(4)(5)}$ | 1.18 | 1.11 | 0.94 | 0.89 | 0.81 | 0.68 | 0.77 | 0.81 | 1.18 | 1.03 | 0.77 |
| Productivity ratio (\%) ${ }^{(4)}$ | 54.4 | 52.4 | 53.7 | 53.2 | 54.5 | 53.5 | 52.7 | 53.6 | 54.3 | 53.4 | 53.6 |
| Adjusted ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) | 12.5 | 13.6 | 13.4 | 13.6 | 13.2 | 13.1 | 13.3 | 12.4 | 12.2 | 13.3 | 13.0 |
| Productivity ratio (\%) | 54.0 | 52.0 | 53.3 | 52.8 | 54.1 | 53.2 | 52.2 | 53.2 | 53.9 | 53.0 | 53.2 |
| Average Balance Sheet (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 51.8 | 51.2 | 50.4 | 49.5 | 48.2 | 46.6 | 45.0 | 43.4 | 41.5 | 50.9 | 45.9 |
| Personal loans | 19.8 | 20.2 | 20.4 | 20.4 | 20.2 | 19.9 | 19.4 | 19.6 | 19.3 | 20.0 | 19.6 |
| Credit cards | 8.7 | 8.6 | 8.6 | 8.5 | 8.2 | 8.0 | 7.6 | 7.1 | 6.8 | 8.6 | 7.6 |
| Business and government loans \& acceptances | 94.2 | 96.2 | 97.0 | 97.9 | 95.1 | 93.7 | 89.6 | 86.7 | 85.2 | 95.6 | 90.5 |
| Total loans \& acceptances | 174.5 | 176.2 | 176.4 | 176.3 | 171.7 | 168.2 | 161.6 | 156.8 | 152.8 | 175.1 | 163.6 |
| Investment securities | 21.4 | 20.8 | 20.2 | 18.8 | 18.7 | 18.1 | 17.3 | 17.0 | 17.2 | 20.2 | 17.6 |
| Deposits with banks | 17.2 | 16.9 | 16.1 | 16.4 | 15.8 | 16.7 | 17.6 | 18.5 | 16.3 | 16.4 | 16.9 |
| Other assets | 25.2 | 25.2 | 25.2 | 24.4 | 25.8 | 24.6 | 22.6 | 22.3 | 22.2 | 25.0 | 23.6 |
| Total assets | 238.3 | 239.1 | 237.9 | 235.9 | 232.0 | 227.6 | 219.1 | 214.6 | 208.5 | 236.7 | 221.7 |
| Personal deposits | 42.0 | 42.1 | 41.3 | 41.4 | 40.8 | 40.5 | 40.1 | 39.7 | 40.2 | 41.1 | 39.6 |
| Non-personal deposits | 90.1 | 86.5 | 86.0 | 83.1 | 80.5 | 78.9 | 75.9 | 72.6 | 72.0 | 85.3 | 75.9 |
| Total deposits | 132.1 | 128.6 | 127.3 | 124.5 | 121.3 | 119.4 | 116.0 | 112.3 | 112.2 | 126.4 | 115.5 |
| Other liabilities | 51.6 | 53.1 | 52.2 | 50.7 | 51.4 | 50.5 | 44.1 | 45.9 | 45.9 | 52.9 | 48.8 |
| Total liabilities | 183.7 | 181.7 | 179.5 | 175.2 | 172.7 | 169.9 | 160.1 | 158.2 | 158.1 | 179.3 | 164.3 |
| Other Information |  |  |  |  |  |  |  |  |  |  |  |
| Employees ${ }^{(6)}$ | 40,697 | 41,289 | 41,274 | 41,481 | 41,660 | 42,143 | 42,574 | 42,580 | 43,372 |  |  |
| Branches | 1,140 | 1,161 | 1,161 | 1,175 | 1,203 | 1,205 | 1,214 | 1,227 | 1,318 |  |  |
| ABMs | 4,976 | 4,845 | 4,845 | 4,843 | 4,885 | 4,885 | 4,759 | 4,759 | 4,844 |  |  |
| Amortization of intangibles (pre-tax) | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 41 | 42 |

(1) Data presented on a constant FX basis. Quarterly results reflect FX rates as of Q4/23, while full-year results reflect Current Year Average FX rates. Refer to non-GAAP measures on page 23 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca
(2) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca.
(4) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto.
(6) Employees are reported on a full-time equivalent basis.

| Business Segment Performance: Global Wealth Management |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Income Statement - Taxable Equivalent Basis (TEB) - (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) | 213 | 207 | 209 | 213 | 206 | 200 | 184 | 174 | 161 | 842 | 764 |
| Non-interest income (TEB) | 1,119 | 1,129 | 1,091 | 1,110 | 1,083 | 1,112 | 1,174 | 1,248 | 1,186 | 4,449 | 4,617 |
| Net fee and commission revenues | 1,110 | 1,122 | 1,082 | 1,101 | 1,074 | 1,107 | 1,170 | 1,244 | 1,177 | 4,415 | 4,595 |
| Net income (loss) from investments in associated corporations | 5 | 5 | 5 | 3 | 5 | 3 | 5 | 1 | 7 | 18 | 14 |
| Other operating income (TEB) | 4 | 2 | 4 | 6 | 4 | 2 | (1) | 3 | 2 | 16 | 8 |
| Total revenue (TEB) | 1,332 | 1,336 | 1,300 | 1,323 | 1,289 | 1,312 | 1,358 | 1,422 | 1,347 | 5,291 | 5,381 |
| Provision for credit losses - Charge/(Recovery) | 5 | 2 | 2 | 1 | 1 | 5 | 1 | (1) | 1 | 10 | 6 |
| Non-interest expenses | 887 | 843 | 818 | 802 | 798 | 796 | 803 | 862 | 824 | 3,350 | 3,259 |
| Income before taxes | 440 | 491 | 480 | 520 | 490 | 511 | 554 | 561 | 522 | 1,931 | 2,116 |
| Income tax expense (TEB) | 111 | 123 | 124 | 133 | 127 | 133 | 145 | 146 | 135 | 491 | 551 |
| Reported net income | 329 | 368 | 356 | 387 | 363 | 378 | 409 | 415 | 387 | 1,440 | 1,565 |
| Adjusting items (after-tax) ${ }^{(1)}$ | 6 | 7 | 6 | 7 | 7 | 7 | 6 | 7 | 7 | 26 | 27 |
| Adjusted net income ${ }^{(1)}$ | 335 | 375 | 362 | 394 | 370 | 385 | 415 | 422 | 394 | 1,466 | 1,592 |
| Reported net income attributable to non-controlling interests ( NCI ) | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 3 | 2 | 9 | 9 |
| Reported net income attributable to equity holders of the Bank (NIAEH) | 327 | 366 | 353 | 385 | 361 | 376 | 407 | 412 | 385 | 1,431 | 1,556 |
| Adjusted net income attributable to $\mathrm{NCI}^{\left({ }^{(5)}\right.}$ | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 3 | 2 | 9 | 9 |
| Adjusted NIAEH ${ }^{(1)}$ | 333 | 373 | 359 | 392 | 368 | 383 | 413 | 419 | 392 | 1,457 | 1,583 |
| Adjusted NIAEH ${ }^{(1)}$ by geography |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 281 | 313 | 303 | 337 | 320 | 335 | 366 | 375 | 348 | 1,234 | 1,396 |
| International | 52 | 60 | 56 | 55 | 48 | 48 | 47 | 44 | 44 | 223 | 187 |
| Wealth Management | 43 | 51 | 47 | 45 | 39 | 39 | 38 | 37 | 37 | 186 | 153 |
| Pensions | 9 | 9 | 9 | 10 | 9 | 9 | 9 | 7 | 7 | 37 | 34 |
| Total Adjusted Net Income Attributable to Equity Holders of the Bank ${ }^{(1)}$ | 333 | 373 | 359 | 392 | 368 | 383 | 413 | 419 | 392 | 1,457 | 1,583 |
| Revenue by geography |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 1,149 | 1,150 | 1,123 | 1,150 | 1,126 | 1,148 | 1,200 | 1,269 | 1,198 | 4,572 | 4,743 |
| International | 183 | 186 | 177 | 173 | 163 | 164 | 158 | 153 | 149 | 719 | 638 |
| Wealth Management | 159 | 161 | 150 | 146 | 137 | 140 | 132 | 130 | 128 | 616 | 539 |
| Pensions | 24 | 25 | 27 | 27 | 26 | 24 | 26 | 23 | 21 | 103 | 99 |
| Total Revenue (TEB) | 1,332 | 1,336 | 1,300 | 1,323 | 1,289 | 1,312 | 1,358 | 1,422 | 1,347 | 5,291 | 5,381 |
| Profitability Measurements |  |  |  |  |  |  |  |  |  |  |  |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) ${ }^{(1)}$ | 13.2 | 14.9 | 14.8 | 15.5 | 14.8 | 15.5 | 17.5 | 17.2 | 16.3 | 14.6 | 16.2 |
| Productivity ratio (\%) ${ }^{(2)}$ | 66.5 | 63.1 | 63.0 | 60.6 | 61.9 | 60.6 | 59.1 | 60.6 | 61.1 | 63.3 | 60.6 |
| Adjusted ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) | 13.5 | 15.2 | 15.1 | 15.8 | 15.0 | 15.7 | 17.8 | 17.5 | 16.6 | 14.9 | 16.5 |
| Productivity ratio (\%) | 65.9 | 62.4 | 62.3 | 59.9 | 61.2 | 59.9 | 58.5 | 60.0 | 60.5 | 62.6 | 59.9 |
| Average Balance Sheet (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Total loans \& acceptances | 24.0 | 23.8 | 23.5 | 23.2 | 22.9 | 22.2 | 21.2 | 20.1 | 19.1 | 23.6 | 21.6 |
| Other assets | 10.3 | 10.4 | 10.6 | 10.7 | 10.9 | 11.0 | 11.2 | 11.4 | 11.4 | 10.5 | 11.1 |
| Total assets | 34.3 | 34.2 | 34.1 | 33.9 | 33.8 | 33.2 | 32.4 | 31.5 | 30.5 | 34.1 | 32.7 |
| Personal deposits | 16.7 | 17.4 | 18.0 | 18.6 | 19.7 | 21.2 | 22.0 | 21.0 | 19.5 | 17.7 | 21.0 |
| Non-personal deposits | 15.7 | 15.8 | 16.3 | 15.9 | 16.8 | 18.6 | 17.4 | 18.0 | 19.2 | 15.9 | 17.7 |
| Total deposits | 32.4 | 33.2 | 34.3 | 34.5 | 36.5 | 39.8 | 39.4 | 39.0 | 38.7 | 33.6 | 38.7 |
| Other liabilities | 6.6 | 6.7 | 7.1 | 7.2 | 7.7 | 8.4 | 8.4 | 8.5 | 8.5 | 6.9 | 8.2 |
| Total liabilities | 39.0 | 39.9 | 41.4 | 41.7 | 44.2 | 48.2 | 47.8 | 47.5 | 47.2 | 40.5 | 46.9 |
| Period-End Balances (\$ billions) ${ }^{(2)(3)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration by geography: |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 470 | 492 | 487 | 478 | 455 | 465 | 475 | 490 | 488 | 470 | 455 |
| International | 140 | 139 | 137 | 129 | 125 | 116 | 116 | 111 | 109 | 140 | 125 |
| Wealth Management | 131 | 130 | 128 | 121 | 117 | 107 | 106 | 101 | 99 | 131 | 117 |
| Pensions | 9 | 9 | 9 | 8 | 8 | 9 | 10 | 10 | 10 | 9 | 8 |
| Total Assets under Administration | 610 | 631 | 624 | 607 | 580 | 581 | 591 | 601 | 597 | 610 | 580 |
| Assets under management by geography: |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 281 | 297 | 296 | 291 | 280 | 289 | 294 | 313 | 315 | 281 | 280 |
| International | 36 | 34 | 34 | 31 | 31 | 31 | 32 | 32 | 31 | 36 | 31 |
| Wealth Management | 27 | 25 | 25 | 23 | 23 | 22 | 22 | 22 | 21 | 27 | 23 |
| Pensions | 9 | 9 | 9 | 8 | 8 | 9 | 10 | 10 | 10 | 9 | 8 |
| Total Assets under Management | 317 | 331 | 330 | 322 | 311 | 320 | 326 | 345 | 346 | 317 | 311 |
| Employees ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |
| In Canada | 6,328 | 6,430 | 6,349 | 6,318 | 6,608 | 6,589 | 6,380 | 6,281 | 6,135 |  |  |
| Outside Canada | 1,449 | 1,449 | 1,428 | 1,413 | 1,407 | 1,343 | 1,346 | 1,331 | 1,301 |  |  |
| Total | 7,777 | 7,879 | 7,777 | 7,731 | 8,015 | 7,932 | 7,726 | 7,612 | 7,436 |  |  |

[^1](2) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto. (3) Excludes affiliates
4) Employees

| Business Segment Performance: Global Banking and Markets |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Income Statement - Taxable Equivalent Basis (TEB) - (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (TEB) | 397 | 337 | 384 | 454 | 492 | 405 | 360 | 373 | 365 | 1,572 | 1,630 |
| Non-interest income (TEB) | 957 | 1,006 | 968 | 1,049 | 862 | 747 | 902 | 1,031 | 812 | 3,980 | 3,542 |
| Net fee and commission revenues | 602 | 537 | 545 | 383 | 454 | 336 | 372 | 416 | 395 | 2,067 | 1,578 |
| Other operating income (TEB) | 355 | 469 | 423 | 666 | 408 | 411 | 530 | 615 | 417 | 1,913 | 1,964 |
| Total revenue (TEB) | 1,354 | 1,343 | 1,352 | 1,503 | 1,354 | 1,152 | 1,262 | 1,404 | 1,177 | 5,552 | 5,172 |
| Provision for credit losses - Charge/(Recovery) | 39 | (6) | 53 | 15 | 11 | (15) | (46) | (16) | (50) | 101 | (66) |
| Non-interest expenses | 779 | 758 | 752 | 773 | 696 | 655 | 653 | 670 | 591 | 3,062 | 2,674 |
| Income before taxes | 536 | 591 | 547 | 715 | 647 | 512 | 655 | 750 | 636 | 2,389 | 2,564 |
| Income tax expense (TEB) | 122 | 157 | 146 | 196 | 163 | 134 | 167 | 189 | 134 | 621 | 653 |
| Reported net income | 414 | 434 | 401 | 519 | 484 | 378 | 488 | 561 | 502 | 1,768 | 1,911 |
| Reported net income attributable to equity holders of the Bank (NIAEH) | 414 | 434 | 401 | 519 | 484 | 378 | 488 | 561 | 502 | 1,768 | 1,911 |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue (TEB) by business and capital markets |  |  |  |  |  |  |  |  |  |  |  |
| Business banking | 806 | 745 | 798 | 802 | 850 | 729 | 708 | 668 | 622 | 3,151 | 2,955 |
| Capital markets | 548 | 598 | 554 | 701 | 504 | 423 | 554 | 736 | 555 | 2,401 | 2,217 |
| Total revenue (TEB) | 1,354 | 1,343 | 1,352 | 1,503 | 1,354 | 1,152 | 1,262 | 1,404 | 1,177 | 5,552 | 5,172 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Capital markets revenue: |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 195 | 250 | 223 | 324 | 180 | 128 | 185 | 305 | 219 | 992 | 798 |
| Equities | 241 | 255 | 196 | 226 | 193 | 197 | 232 | 311 | 256 | 918 | 933 |
| Commodities | 23 | 16 | 40 | 47 | 24 | 21 | 51 | 32 | 21 | 126 | 128 |
| Foreign exchange | 89 | 77 | 95 | 104 | 107 | 77 | 86 | 88 | 59 | 365 | 358 |
| Total capital markets revenue (TEB) | 548 | 598 | 554 | 701 | 504 | 423 | 554 | 736 | 555 | 2,401 | 2,217 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Net write-offs as a \% of average net loans and acceptances ${ }^{(1)}$ | (0.02) | (0.01) | - | 0.02 | 0.01 | (0.11) | 0.02 | 0.01 | - | - | (0.02) |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (\%) ${ }^{(2)}$ | 12.4 | 12.9 | 10.5 | 13.2 | 13.4 | 11.1 | 15.6 | 17.4 | 15.5 | 12.2 | 14.3 |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(1)(3)}$ | 0.11 | (0.02) | 0.15 | 0.04 | 0.03 | (0.05) | (0.16) | (0.06) | (0.18) | 0.07 | (0.06) |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(1)(3)}$ | 0.03 | (0.03) |  |  | 0.06 | (0.06) | (0.01) | (0.03) | 0.01 | - | (0.01) |
| Productivity ratio (\%) ${ }^{(1)}$ | 57.5 | 56.5 | 55.6 | 51.4 | 51.4 | 56.8 | 51.7 | 47.7 | 50.3 | 55.2 | 51.7 |
| Average Balance Sheet (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Business and government loans \& acceptances | 123.1 | 126.1 | 132.3 | 131.6 | 122.5 | 111.5 | 102.0 | 98.7 | 93.7 | 128.3 | 108.7 |
| Securities purchased under resale agreements | 192.6 | 187.5 | 186.9 | 171.9 | 155.0 | 143.7 | 127.2 | 131.0 | 119.3 | 184.7 | 139.3 |
| Trading Assets | 112.7 | 111.3 | 103.0 | 107.8 | 106.5 | 120.3 | 137.8 | 155.4 | 136.5 | 108.8 | 129.9 |
| Securities | 104.2 | 103.4 | 95.5 | 99.9 | 98.6 | 112.2 | 129.6 | 147.4 | 130.3 | 100.8 | 121.9 |
| Loans | 8.5 | 7.9 | 7.5 | 7.9 | 7.9 | 8.1 | 8.2 | 8.0 | 6.2 | 8.0 | 8.0 |
| Investment securities | 5.7 | 6.3 | 6.4 | 5.9 | 5.7 | 5.8 | 5.6 | 5.6 | 5.8 | 6.1 | 5.7 |
| Deposits with banks | 1.2 | 1.6 | 0.2 | (1.0) | 0.2 | 0.9 | 0.3 | 0.9 | 0.2 | 0.5 | 0.6 |
| Other assets | 64.5 | 59.9 | 59.1 | 64.3 | 71.0 | 60.8 | 58.4 | 52.6 | 53.0 | 61.8 | 60.8 |
| Total assets | 499.8 | 492.7 | 487.9 | 480.5 | 460.9 | 443.0 | 431.3 | 444.2 | 408.5 | 490.2 | 445.0 |
| Total deposits | 182.1 | 178.5 | 182.2 | 185.1 | 179.4 | 170.0 | 163.6 | 165.2 | 159.6 | 182.0 | 169.6 |
| Other liabilities | 288.4 | 271.7 | 263.8 | 269.6 | 250.6 | 249.2 | 236.5 | 241.5 | 222.5 | 273.4 | 244.5 |
| Total liabilities | 470.5 | 450.2 | 446.0 | 454.7 | 430.0 | 419.2 | 400.1 | 406.7 | 382.1 | 455.4 | 414.1 |
| Other Information |  |  |  |  |  |  |  |  |  |  |  |
| Employees ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |
| In Canada | 1,121 | 1,157 | 1,117 | 1,120 | 1,080 | 1,074 | 1,063 | 1,055 | 1,043 |  |  |
| Outside Canada | 1,101 | 1,171 | 1,084 | 1,091 | 1,145 | 1,131 | 1,054 | 1,052 | 1,089 |  |  |
| Total | 2,222 | 2,328 | 2,201 | 2,211 | 2,225 | 2,205 | 2,117 | 2,107 | 2,132 |  |  |

(1) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto.
(2) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca
lssets - loans, acceptances and off-balance sheet exposures.
(4) Employees are reported on a full-time equivalent basis.

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Business Segment Performance: Other ${ }^{(1)}$

(1) Represents smaller operating segments including Group Treasury and corporate adjustments.
 atails of the TEB methodology.
 perating expenses in Global Wealth Management
 interest expenses include restructuring charge and severance provisions $\$ 354$, consolidation of real estate and contract termination costs $\$ 87$ and impairment of non-financial assets $\$ 346$ in Q4 2023 ( $\$ 218$ in Q4 2022 and $\$ 188$ in Q4 2021 ).

| Non-Interest Income |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Card revenues | 199 | 188 | 190 | 201 | 195 | 187 | 207 | 190 | 187 | 778 | 779 |
| Banking services fees | 474 | 474 | 462 | 469 | 456 | 447 | 430 | 437 | 414 | 1,879 | 1,770 |
| Credit fees | 479 | 469 | 447 | 466 | 451 | 398 | 397 | 401 | 368 | 1,861 | 1,647 |
| Total banking revenues | 1,152 | 1,131 | 1,099 | 1,136 | 1,102 | 1,032 | 1,034 | 1,028 | 969 | 4,518 | 4,196 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Mutual funds | 527 | 541 | 527 | 532 | 528 | 538 | 575 | 628 | 605 | 2,127 | 2,269 |
| Brokerage fees | 284 | 285 | 269 | 279 | 264 | 276 | 287 | 298 | 265 | 1,117 | 1,125 |
| Investment management and trust |  |  |  |  |  |  |  |  |  |  |  |
| Investment management and custody | 199 | 202 | 196 | 198 | 190 | 196 | 202 | 207 | 202 | 795 | 795 |
| Personal and corporate trust | 60 | 59 | 60 | 55 | 52 | 51 | 52 | 49 | 49 | 234 | 204 |
| Total investment management and trust | 259 | 261 | 256 | 253 | 242 | 247 | 254 | 256 | 251 | 1,029 | 999 |
| Total wealth management revenues | 1,070 | 1,087 | 1,052 | 1,064 | 1,034 | 1,061 | 1,116 | 1,182 | 1,121 | 4,273 | 4,393 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Underwriting and advisory fees | 152 | 146 | 154 | 102 | 136 | 98 | 137 | 172 | 144 | 554 | 543 |
| Non-trading foreign exchange | 239 | 213 | 227 | 232 | 228 | 209 | 216 | 225 | 179 | 911 | 878 |
| Other fees and commissions | 321 | 283 | 282 | 186 | 206 | 143 | 145 | 156 | 153 | 1,072 | 650 |
| Total fee and commission revenues | 2,934 | 2,860 | 2,814 | 2,720 | 2,706 | 2,543 | 2,648 | 2,763 | 2,566 | 11,328 | 10,660 |
| Net income from investments in associated corporations | 18 | 55 | 64 | 16 | 49 | 44 | 84 | 91 | 96 | 153 | 268 |
| Other operating income |  |  |  |  |  |  |  |  |  |  |  |
| Trading revenues | 197 | 360 | 389 | 634 | 418 | 311 | 453 | 609 | 409 | 1,580 | 1,791 |
| Net gain on sale of investment securities | (1) | 30 | 56 | 44 | 71 | - | 1 | 2 | 83 | 129 | 74 |
| Insurance underwriting income, net of claims | 134 | 113 | 123 | 112 | 114 | 113 | 105 | 101 | 102 | 482 | 433 |
| Other | 354 | 92 | 17 | (115) | (354) | 112 | 178 | 139 | 214 | 348 | 75 |
| Total other operating income | 684 | 595 | 585 | 675 | 249 | 536 | 737 | 851 | 808 | 2,539 | 2,373 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total non-interest income (reported) | 3,636 | 3,510 | 3,463 | 3,411 | 3,004 | 3,123 | 3,469 | 3,705 | 3,470 | 14,020 | 13,301 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Adjusting items ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Divestitures and wind-down of operations ${ }^{(2)}$ | (367) | - | - | - | 361 | - | - | - | - | (367) | 361 |
| Total non-interest income (adjusted) ${ }^{(1)}$ | 3,269 | 3,510 | 3,463 | 3,411 | 3,365 | 3,123 | 3,469 | 3,705 | 3,470 | 13,653 | 13,662 |

(1) Refer to Non-GAAP Measures on Notes Pages 1-3 of the Supplementary Financial Information Report.
(2) Recorded in Other - Other Operating Income above

## Revenue from Trading-Related Activities and Assets Under Administration and Management

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Trading-related revenue (TEB) ${ }^{(1)(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (69) | (37) | (92) | (62) | (38) | (53) | (31) | 10 | 35 | (260) | (112) |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |
| Trading revenues | 305 | 470 | 498 | 744 | 505 | 392 | 535 | 692 | 493 | 2,017 | 2,124 |
| Other fees and commission | 173 | 141 | 149 | 40 | 80 | 23 | 22 | 33 | 36 | 503 | 158 |
| Total non-interest income | 478 | 611 | 647 | 784 | 585 | 415 | 557 | 725 | 529 | 2,520 | 2,282 |
| Total - Trading-related revenue ${ }^{(2)}$ | 409 | 574 | 555 | 722 | 547 | 362 | 526 | 735 | 564 | 2,260 | 2,170 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Trading-related revenue by product (TEB) ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Interest rate and credit | 144 | 191 | 160 | 272 | 133 | 118 | 112 | 243 | 167 | 767 | 606 |
| Equities | 231 | 248 | 178 | 205 | 150 | 179 | 209 | 291 | 236 | 862 | 829 |
| Foreign exchange and Other ${ }^{(3)}$ | 34 | 135 | 217 | 245 | 264 | 65 | 205 | 201 | 161 | 631 | 735 |
| Trading-related revenue by product (TEB) ${ }^{(2)}$ | 409 | 574 | 555 | 722 | 547 | 362 | 526 | 735 | 564 | 2,260 | 2,170 |
| Taxable equivalent adjustment | 108 | 110 | 109 | 110 | 87 | 81 | 82 | 83 | 84 | 437 | 333 |
| Total trading-related revenue by product (Non-TEB) ${ }^{(2)}$ | 301 | 464 | 446 | 612 | 460 | 281 | 444 | 652 | 480 | 1,823 | 1,837 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under administration (\$ billions ) ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Retail brokerage | 198.3 | 208.2 | 203.6 | 202.7 | 192.4 | 195.6 | 200.8 | 206.8 | 201.0 |  |  |
| Investment management and trust | 180.5 | 179.5 | 180.0 | 169.6 | 162.7 | 147.5 | 147.2 | 140.9 | 144.7 |  |  |
| Personal | 378.8 | 387.7 | 383.6 | 372.3 | 355.1 | 343.1 | 348.0 | 347.7 | 345.7 |  |  |
| Mutual funds | 201.5 | 211.4 | 210.1 | 205.6 | 198.8 | 206.6 | 212.6 | 224.2 | 225.2 |  |  |
| Institutional | 93.3 | 91.7 | 90.5 | 86.8 | 87.7 | 80.4 | 79.6 | 79.3 | 82.0 |  |  |
| Total | 673.6 | 690.8 | 684.2 | 664.7 | 641.6 | 630.1 | 640.2 | 651.2 | 652.9 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management (\$ billions ) ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 79.8 | 82.5 | 81.9 | 80.2 | 76.7 | 77.0 | 77.3 | 78.8 | 76.3 |  |  |
| Mutual funds | 186.2 | 195.5 | 194.2 | 190.1 | 184.1 | 191.0 | 195.0 | 205.6 | 206.9 |  |  |
| Institutional | 50.6 | 53.3 | 53.4 | 52.1 | 50.3 | 51.6 | 53.9 | 60.9 | 62.6 |  |  |
| Total | 316.6 | 331.3 | 329.5 | 322.4 | 311.1 | 319.6 | 326.2 | 345.3 | 345.8 |  |  |

[^2]
## Operating Expenses

(\$ millions)
Salaries and employee benefits
Salaries
Salaries
Performance-based compensation
Share-based payment

Other employee benefits
Total salaries and employee benefits

## Premises

Rent
Property taxes
Other premises costs
Total premises

## Technology

## Depreciation

## Amortization

Amortization of software intangibles
Amortization of intangibles
Total amortization

Communications
Advertising and business development

## Professiona

## Business and capital taxes

Business taxes
Capital taxes
Total business and capital taxes

## Other

## Total operating expenses

## Adjusting items ${ }^{(1)}$

Restructuring charge and severance provisions ${ }^{(2)}$
Consolidation of real estate and contract termination costs ${ }^{(3)}$
Impairment of non-financial assets ${ }^{(3)}$
Amortization of acquisition-related intangible assets ${ }^{(4)}$
Support costs of the Scene+ loyalty program ${ }^{(5)}$
Total adjusting items

## Adjusted operating expenses ${ }^{(1)}$


(1) Refer to Non-GAAP Measures on Notes Pages 1-3 of the Supplementary Financial Information Report.
(2) Recorded in Salaries and employee benefits and Other - Non-interest expenses
(3) Recorded in Depreciation and amortization and Other - Non-interest expenses.
(4) Recorded in Depreciation and Amortization
(5) Recorded in Other - Non-interest expenses

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|  | 2023 |  |  |  | 2022 |  |  |  | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |
| Assets |  |  |  |  |  |  |  |  |  |
| Cash and deposits with financial institutions | 90,312 | 90,325 | 63,893 | 81,386 | 65,895 | 67,715 | 85,910 | 99,053 | 86,323 |
| Precious metals | 937 | 1,009 | 1,191 | 725 | 543 | 837 | 1,056 | 527 | 755 |
| Trading assets |  |  |  |  |  |  |  |  |  |
| Securities | 107,612 | 108,310 | 105,560 | 106,735 | 103,547 | 108,538 | 123,413 | 143,021 | 137,148 |
| Loans | 7,544 | 8,420 | 6,910 | 7,642 | 7,811 | 8,295 | 8,483 | 8,494 | 8,113 |
| Other | 2,712 | 2,571 | 2,225 | 1,969 | 1,796 | 1,772 | 1,748 | 1,432 | 1,051 |
| Total trading assets | 117,868 | 119,301 | 114,695 | 116,346 | 113,154 | 118,605 | 133,644 | 152,947 | 146,312 |
|  |  |  |  |  |  |  |  |  |  |
| Securities purchased under resale agreements and securities borrowed | 199,325 | 198,358 | 184,684 | 178,690 | 175,313 | 155,217 | 148,706 | 132,714 | 127,739 |
| Derivative financial instruments | 51,340 | 44,655 | 44,725 | 44,820 | 55,699 | 47,139 | 54,608 | 40,655 | 42,302 |
| Investment securities | 118,237 | 110,195 | 116,595 | 111,004 | 110,008 | 108,222 | 100,487 | 81,699 | 75,199 |
|  |  |  |  |  |  |  |  |  |  |
| Loans to customers |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 344,182 | 347,707 | 353,560 | 353,527 | 349,279 | 343,965 | 337,714 | 330,991 | 319,678 |
| Personal loans | 104,170 | 103,733 | 102,178 | 101,041 | 99,431 | 96,561 | 94,437 | 92,622 | 91,540 |
| Credit cards | 17,109 | 16,607 | 16,053 | 15,494 | 14,518 | 13,871 | 13,622 | 13,145 | 12,450 |
| Business and government | 291,822 | 290,051 | 298,013 | 290,608 | 287,107 | 264,128 | 249,223 | 236,072 | 218,944 |
| Sub-total | 757,283 | 758,098 | 769,804 | 760,670 | 750,335 | 718,525 | 694,996 | 672,830 | 642,612 |
| Allowance for credit losses | 6,372 | 5,893 | 5,736 | 5,513 | 5,348 | 5,147 | 5,294 | 5,492 | 5,626 |
| Total net loans | 750,911 | 752,205 | 764,068 | 755,157 | 744,987 | 713,378 | 689,702 | 667,338 | 636,986 |
|  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  |  |  |  |  |
| Customers' liability under acceptances, net of allowance | 18,628 | 20,425 | 21,901 | 21,872 | 19,494 | 19,817 | 19,043 | 20,901 | 20,404 |
| Current tax assets | 2,743 | 2,437 | 2,428 | 2,228 | 3,349 | 2,802 | 2,844 | 1,745 | 1,722 |
| Investment property | 38 | 38 | 40 | 40 | 36 | 36 | 39 | 40 | 40 |
| Land, buildings and equipment | 5,604 | 5,647 | 5,606 | 5,659 | 5,664 | 5,493 | 5,532 | 5,542 | 5,581 |
| Investments in associates | 1,925 | 2,607 | 2,708 | 2,684 | 2,633 | 2,733 | 2,760 | 2,740 | 2,604 |
| Goodwill and other intangible assets | 17,193 | 17,262 | 17,396 | 17,170 | 16,833 | 16,580 | 16,712 | 16,752 | 16,604 |
| Deferred tax assets | 3,530 | 3,159 | 2,193 | 2,508 | 1,903 | 905 | 1,137 | 1,969 | 2,051 |
| Other assets | 32,198 | 28,475 | 31,075 | 34,149 | 33,907 | 32,623 | 26,326 | 20,852 | 20,222 |
| Total other assets | 81,859 | 80,050 | 83,347 | 86,310 | 83,819 | 80,989 | 74,393 | 70,541 | 69,228 |
|  |  |  |  |  |  |  |  |  |  |
| Total Assets | 1,410,789 | 1,396,098 | 1,373,198 | 1,374,438 | 1,349,418 | 1,292,102 | 1,288,506 | 1,245,474 | 1,184,844 |

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|  | 2023 |  |  |  | 2022 |  |  |  | $\begin{array}{r} 2021 \\ \text { Q4 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |  |
| Liabilities |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |
| Personal | 288,617 | 284,738 | 283,651 | 274,879 | 265,892 | 259,503 | 252,847 | 247,067 | 243,551 |
| Business and government | 612,267 | 615,431 | 611,376 | 621,740 | 597,617 | 566,966 | 569,268 | 559,616 | 511,348 |
| Financial institutions | 51,449 | 57,056 | 50,511 | 53,268 | 52,672 | 53,113 | 54,439 | 44,362 | 42,360 |
| Total deposits | 952,333 | 957,225 | 945,538 | 949,887 | 916,181 | 879,582 | 876,554 | 851,045 | 797,259 |
|  |  |  |  |  |  |  |  |  |  |
| Financial instruments designated at fair value through profit or loss | 26,779 | 28,893 | 26,935 | 26,583 | 22,421 | 22,876 | 21,927 | 23,979 | 22,493 |
| Other |  |  |  |  |  |  |  |  |  |
| Acceptances | 18,718 | 20,478 | 21,951 | 21,912 | 19,525 | 19,844 | 19,070 | 20,934 | 20,441 |
| Obligations related to securities sold short | 36,403 | 37,522 | 41,310 | 43,439 | 40,449 | 44,220 | 44,620 | 46,133 | 40,954 |
| Derivative financial instruments | 58,660 | 50,848 | 50,562 | 52,746 | 65,900 | 56,880 | 57,123 | 39,697 | 42,203 |
| Obligations related to securities sold under repurchase agreements and securities lent | 160,007 | 147,432 | 132,631 | 132,206 | 139,025 | 128,145 | 131,978 | 122,878 | 123,469 |
| Current tax liabilities | 728 | 530 | 389 | 409 | 463 | 288 | 224 | 575 | 1,344 |
| Subordinated debentures | 9,693 | 9,566 | 8,784 | 8,713 | 8,469 | 8,413 | 8,447 | 6,338 | 6,334 |
| Provisions for off-balance sheet credit risks and other | 631 | 260 | 295 | 321 | 333 | 252 | 254 | 277 | 325 |
| Deferred tax liabilities | 1,446 | 1,408 | 1,105 | 1,068 | 1,099 | 1,075 | 1,154 | 1,170 | 1,149 |
| Other | 66,724 | 64,218 | 64,948 | 61,403 | 60,804 | 56,942 | 55,188 | 58,502 | 55,981 |
| Total other liabilities | 353,010 | 332,262 | 321,975 | 322,217 | 336,067 | 316,059 | 318,058 | 296,504 | 292,200 |
| Total Liabilities | 1,332,122 | 1,318,380 | 1,294,448 | 1,298,687 | 1,274,669 | 1,218,517 | 1,216,539 | 1,171,528 | 1,111,952 |
|  |  |  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |  |  |
| Common equity |  |  |  |  |  |  |  |  |  |
| Common shares | 20,109 | 19,627 | 19,160 | 18,732 | 18,707 | 18,728 | 18,799 | 18,421 | 18,507 |
| Retained earnings | 55,746 | 55,783 | 54,967 | 54,165 | 53,761 | 53,151 | 52,209 | 51,848 | 51,354 |
| Accumulated other comprehensive income | $(6,918)$ | $(7,340)$ | $(4,906)$ | $(6,640)$ | $(7,166)$ | $(6,684)$ | $(6,034)$ | $(4,324)$ | $(5,333)$ |
| Other reserves | (84) | (88) | (144) | (145) | (152) | (152) | (141) | 227 | 222 |
| Total common equity | 68,853 | 67,982 | 69,077 | 66,112 | 65,150 | 65,043 | 64,833 | 66,172 | 64,750 |
|  |  |  |  |  |  |  |  |  |  |
| Preferred shares and other equity instruments | 8,075 | 8,075 | 8,075 | 8,075 | 8,075 | 7,052 | 5,552 | 5,552 | 6,052 |
| Total equity attributable to equity holders of the Bank | 76,928 | 76,057 | 77,152 | 74,187 | 73,225 | 72,095 | 70,385 | 71,724 | 70,802 |
|  |  |  |  |  |  |  |  |  |  |
| Non-controlling interests in subsidiaries | 1,739 | 1,661 | 1,598 | 1,564 | 1,524 | 1,490 | 1,582 | 2,222 | 2,090 |
| Total Equity | 78,667 | 77,718 | 78,750 | 75,751 | 74,749 | 73,585 | 71,967 | 73,946 | 72,892 |
| Total Liabilities and Equity | 1,410,789 | 1,396,098 | 1,373,198 | 1,374,438 | 1,349,418 | 1,292,102 | 1,288,506 | 1,245,474 | 1,184,844 |



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| Consolidated Statement of Changes in Equity |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Common Shares |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 19,627 | 19,160 | 18,732 | 18,707 | 18,728 | 18,799 | 18,421 | 18,507 | 18,493 | 18,707 | 18,507 |
| Share issuance, net of repurchase/redemptions | 482 | 467 | 428 | 25 | (21) | (71) | 378 | (86) | 14 | 1,402 | 200 |
| Balance at end of period | 20,109 | 19,627 | 19,160 | 18,732 | 18,707 | 18,728 | 18,799 | 18,421 | 18,507 | 20,109 | 18,707 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Retained Earnings |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 55,783 | 54,967 | 54,165 | 53,761 | 53,151 | 52,209 | 51,848 | 51,354 | 50,044 | 53,761 | 51,354 |
| Net income attributable to common shareholders of the Bank | 1,245 | 2,086 | 2,029 | 1,631 | 1,949 | 2,504 | 2,595 | 2,608 | 2,411 | 6,991 | 9,656 |
| Dividends paid to common shareholders of the Bank | $(1,278)$ | $(1,270)$ | $(1,227)$ | $(1,228)$ | $(1,227)$ | $(1,229)$ | $(1,195)$ | $(1,207)$ | $(1,095)$ | $(5,003)$ | $(4,858)$ |
| Shares repurchased/redeemed | - | - | - | - | (102) | (331) | $(1,038)$ | (896) | - | - | $(2,367)$ |
| Other | (4) | - | - | 1 | (10) | (2) | (1) | (11) | (6) | (3) | (24) |
| Balance at end of period | 55,746 | 55,783 | 54,967 | 54,165 | 53,761 | 53,151 | 52,209 | 51,848 | 51,354 | 55,746 | 53,761 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Accumulated Other Comprehensive Income (Loss) |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | $(7,340)$ | $(4,906)$ | $(6,640)$ | $(7,166)$ | $(6,684)$ | $(6,034)$ | $(4,324)$ | $(5,333)$ | $(3,986)$ | $(7,166)$ | $(5,333)$ |
| Other comprehensive income, net of income tax | 422 | $(2,434)$ | 1,734 | 526 | (482) | (650) | $(1,710)$ | 1,009 | $(1,347)$ | 248 | $(1,833)$ |
| Foreign currency translation | 379 | (812) | 632 | 524 | 2,218 | (753) | (264) | 1,030 | (803) | 723 | 2,231 |
| Debt instruments at fair value through other comprehensive income | (257) | 101 | 201 | 333 | (532) | (26) | (495) | (159) | (239) | 378 | $(1,212)$ |
| Equity instruments at fair value through other comprehensive income | (87) | (158) | (39) | 82 | (104) | (122) | 22 | 129 | 94 | (202) | (75) |
| Cash flow hedges | 217 | (415) | (98) | 537 | $(1,933)$ | (49) | $(2,350)$ | (240) | (680) | 241 | $(4,572)$ |
| Other | 170 | $(1,150)$ | 1,038 | (950) | (131) | 300 | 1,377 | 249 | 281 | (892) | 1,795 |
| Balance at end of period | $(6,918)$ | $(7,340)$ | $(4,906)$ | $(6,640)$ | $(7,166)$ | $(6,684)$ | $(6,034)$ | $(4,324)$ | $(5,333)$ | $(6,918)$ | $(7,166)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Other Reserves |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | (88) | (144) | (145) | (152) | (152) | (141) | 227 | 222 | 169 | (152) | 222 |
| Share-based payments | 2 | 1 | 2 | 9 | 1 | 1 | 2 | 6 | 1 | 14 | 10 |
| Shares issued | - | - | (1) | (2) | (1) | - | (4) | (13) | (2) | (3) | (18) |
| Other | 2 | 55 | - | - | - | (12) | (366) | 12 | 54 | 57 | (366) |
| Balance at end of period | (84) | (88) | (144) | (145) | (152) | (152) | (141) | 227 | 222 | (84) | (152) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Common Equity at End of Period | 68,853 | 67,982 | 69,077 | 66,112 | 65,150 | 65,043 | 64,833 | 66,172 | 64,750 | 68,853 | 65,150 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Composition of Accumulated Other Comprehensive Income (Loss) |  |  |  |  |  |  |  |  |  |  |  |
| Foreign currency translation | $(1,755)$ | $(2,134)$ | $(1,322)$ | $(1,954)$ | $(2,478)$ | $(4,696)$ | $(3,943)$ | $(3,679)$ | $(4,709)$ |  |  |
| Debt instruments at fair value through other comprehensive income | $(1,104)$ | (847) | (948) | $(1,149)$ | $(1,482)$ | (950) | (924) | (429) | (270) |  |  |
| Equity instruments at fair value through other comprehensive income | 14 | 101 | 259 | 298 | 216 | 320 | 442 | 420 | 291 |  |  |
| Cash flow hedges | $(4,545)$ | $(4,762)$ | $(4,347)$ | $(4,249)$ | $(4,786)$ | $(2,853)$ | $(2,804)$ | (454) | (214) |  |  |
| Other | 472 | 302 | 1,452 | 414 | 1,364 | 1,495 | 1,195 | (182) | (431) |  |  |
| Total | $(6,918)$ | $(7,340)$ | $(4,906)$ | $(6,640)$ | $(7,166)$ | $(6,684)$ | $(6,034)$ | $(4,324)$ | $(5,333)$ |  |  |

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| Consolidated Statement of Changes in Equity (Continued) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | $\begin{array}{r} 2021 \\ \hline \text { Q4 } \end{array}$ | Full Year |  |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |  | 2023 | 2022 |
| Preferred Shares and other Equity Instruments |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 8,075 | 8,075 | 8,075 | 8,075 | 7,052 | 5,552 | 5,552 | 6,052 | 5,299 | 8,075 | 6,052 |
| Issued | - | - | - | - | 1,023 | 1,500 | - | - | 753 | - | 2,523 |
| Repurchased/redeemed | - | - | - | - | - | - | - | (500) | - | - | (500) |
| Net income attributable to preferred shareholders and other equity instrument holders of the Bank | 109 | 105 | 104 | 101 | 106 | 36 | 74 | 44 | 78 | 419 | 260 |
| Dividends paid to preferred shareholders and other equity instrument holders of the Bank | (109) | (105) | (104) | (101) | (106) | (36) | (74) | (44) | (78) | (419) | (260) |
| Balance at end of period | 8,075 | 8,075 | 8,075 | 8,075 | 8,075 | 7,052 | 5,552 | 5,552 | 6,052 | 8,075 | 8,075 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Controlling Interests: Non-Controlling Interests in Subsidiaries |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 1,661 | 1,598 | 1,564 | 1,524 | 1,490 | 1,582 | 2,222 | 2,090 | 2,142 | 1,524 | 2,090 |
| Net income attributable to non-controlling interests in subsidiaries | 31 | 21 | 26 | 40 | 38 | 54 | 78 | 88 | 70 | 118 | 258 |
| Other comprehensive income, net of income tax | 71 | 68 | 47 | 23 | 22 | (86) | (22) | 61 | (97) | 209 | (25) |
| Distributions to non-controlling interests | (26) | (14) | (38) | (23) | (26) | (13) | (59) | (17) | (25) | (101) | (115) |
| Other | 2 | (12) | (1) | - | - | (47) | (637) | - | - | (11) | (684) |
| Balance at end of period | 1,739 | 1,661 | 1,598 | 1,564 | 1,524 | 1,490 | 1,582 | 2,222 | 2,090 | 1,739 | 1,524 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Equity at End of Period | 78,667 | 77,718 | 78,750 | 75,751 | 74,749 | 73,585 | 71,967 | 73,946 | 72,892 | 78,667 | 74,749 |

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| Loans and Acceptances by Type of Borrower |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ billions) | October 31, 2023 |  | July 31, 2023 |  | April 30, 2023 |  | January 31, 2023 |  | October 31, 2022 |  |
|  | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Residential mortgages | 344.2 | 44.4\% | 347.7 | 44.7\% | 353.6 | 44.7\% | 353.5 | 45.2\% | 349.3 | 45.4\% |
| Personal loans | 104.2 | 13.4\% | 103.7 | 13.3\% | 102.2 | 12.9\% | 101.1 | 12.9\% | 99.4 | 12.9\% |
| Credit cards | 17.1 | 2.2\% | 16.6 | 2.1\% | 16.0 | 2.0\% | 15.5 | 2.0\% | 14.5 | 1.9\% |
| Personal | 465.5 | 60.0\% | 468.0 | 60.1\% | 471.8 | 59.6\% | 470.1 | 60.1\% | 463.2 | 60.2\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Financial services |  |  |  |  |  |  |  |  |  |  |
| Non-bank | 29.9 | 3.8\% | 30.0 | 3.8\% | 33.0 | 4.2\% | 34.6 | 4.4\% | 35.2 | 4.6\% |
| Bank ${ }^{(1)}$ | 0.8 | 0.1\% | 0.9 | 0.1\% | 2.0 | 0.3\% | 2.9 | 0.4\% | 4.2 | 0.5\% |
| Wholesale and retail | 34.3 | 4.4\% | 33.9 | 4.4\% | 35.3 | 4.5\% | 34.6 | 4.4\% | 34.3 | 4.5\% |
| Real estate and construction | 67.4 | 8.7\% | 66.2 | 8.5\% | 67.1 | 8.5\% | 63.3 | 8.1\% | 60.9 | 7.9\% |
| Energy | 9.1 | 1.2\% | 9.3 | 1.2\% | 9.4 | 1.2\% | 9.0 | 1.2\% | 9.2 | 1.2\% |
| Transportation | 9.7 | 1.3\% | 10.1 | 1.3\% | 10.3 | 1.3\% | 9.9 | 1.3\% | 9.3 | 1.2\% |
| Automotive | 18.9 | 2.4\% | 16.5 | 2.1\% | 17.4 | 2.2\% | 15.9 | 2.0\% | 14.6 | 1.9\% |
| Agriculture | 17.6 | 2.3\% | 17.6 | 2.3\% | 18.2 | 2.3\% | 18.6 | 2.4\% | 19.8 | 2.6\% |
| Hospitality and leisure | 3.7 | 0.5\% | 4.0 | 0.5\% | 4.0 | 0.5\% | 4.0 | 0.5\% | 4.0 | 0.5\% |
| Mining | 6.6 | 0.9\% | 6.7 | 0.9\% | 6.5 | 0.8\% | 6.2 | 0.8\% | 6.2 | 0.8\% |
| Metals | 2.3 | 0.3\% | 2.4 | 0.3\% | 2.7 | 0.3\% | 2.6 | 0.3\% | 2.8 | 0.4\% |
| Utilities | 29.5 | 3.8\% | 29.4 | 3.8\% | 30.0 | 3.8\% | 29.4 | 3.8\% | 27.1 | 3.5\% |
| Health care | 8.2 | 1.1\% | 7.8 | 1.0\% | 7.9 | 1.0\% | 8.0 | 1.0\% | 7.2 | 0.9\% |
| Technology and media | 25.1 | 3.2\% | 25.1 | 3.2\% | 27.2 | 3.4\% | 26.2 | 3.3\% | 25.3 | 3.3\% |
| Chemicals | 2.3 | 0.3\% | 2.5 | 0.3\% | 2.6 | 0.3\% | 2.4 | 0.3\% | 2.4 | 0.3\% |
| Food and beverage | 11.8 | 1.5\% | 12.2 | 1.6\% | 12.5 | 1.6\% | 12.3 | 1.6\% | 11.8 | 1.5\% |
| Forest products | 2.9 | 0.4\% | 2.8 | 0.4\% | 2.7 | 0.3\% | 2.5 | 0.3\% | 2.5 | 0.3\% |
| Other ${ }^{(2)}$ | 23.8 | 3.0\% | 26.0 | 3.3\% | 24.1 | 3.0\% | 23.0 | 2.9\% | 23.6 | 3.1\% |
| Sovereign ${ }^{(3)}$ | 6.5 | 0.8\% | 7.1 | 0.9\% | 7.0 | 0.9\% | 7.0 | 0.9\% | 6.2 | 0.8\% |
| Business and Government | 310.4 | 40.0\% | 310.5 | 39.9\% | 319.9 | 40.4\% | 312.4 | 39.9\% | 306.6 | 39.8\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Loans and acceptances | 775.9 | 100\% | 778.5 | 100\% | 791.7 | 100\% | 782.5 | 100\% | 769.8 | 100\% |
| Allowance for credit losses on loans and acceptances | (6.5) |  | (5.9) |  | (5.8) |  | (5.5) |  | (5.3) |  |
| Loans and Acceptances Net of Allowance for Credit Losses | 769.4 |  | 772.6 |  | 785.9 |  | 777.0 |  | 764.5 |  |

[^4]
## Impaired Loans by Business Segment

|  | 2023 |  |  |  | 2022 |  |  |  | $\begin{array}{r} 2021 \\ \text { Q4 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |  |
| Gross Impaired Loans |  |  |  |  |  |  |  |  |  |
| Retail | 965 | 850 | 764 | 704 | 603 | 554 | 561 | 616 | 614 |
| Commercial ${ }^{(1)}$ | 475 | 482 | 393 | 375 | 314 | 217 | 263 | 288 | 327 |
| Canadian Banking | 1,440 | 1,332 | 1,157 | 1,079 | 917 | 771 | 824 | 904 | 941 |
| Retail | 2,055 | 1,983 | 1,920 | 1,793 | 1,623 | 1,488 | 1,462 | 1,504 | 1,537 |
| Caribbean \& Central America | 343 | 327 | 349 | 353 | 361 | 345 | 342 | 368 | 386 |
| Mexico | 621 | 640 | 575 | 497 | 464 | 411 | 399 | 387 | 380 |
| Peru | 341 | 307 | 294 | 272 | 270 | 256 | 251 | 274 | 283 |
| Chile | 496 | 472 | 489 | 478 | 349 | 295 | 282 | 281 | 266 |
| Colombia | 173 | 159 | 139 | 127 | 118 | 128 | 133 | 147 | 171 |
| Other ${ }^{(2)}$ | 81 | 78 | 74 | 66 | 61 | 53 | 55 | 47 | 51 |
| Commercial ${ }^{(3)}$ | 2,102 | 2,058 | 2,085 | 2,073 | 2,072 | 1,836 | 1,778 | 1,764 | 1,733 |
| Caribbean \& Central America | 319 | 316 | 338 | 340 | 357 | 349 | 358 | 361 | 358 |
| Mexico | 562 | 571 | 540 | 537 | 556 | 406 | 396 | 388 | 378 |
| Peru | 350 | 337 | 442 | 448 | 491 | 468 | 419 | 436 | 411 |
| Chile | 602 | 556 | 501 | 475 | 391 | 311 | 261 | 259 | 246 |
| Colombia | 183 | 183 | 166 | 179 | 183 | 208 | 244 | 226 | 247 |
| Other ${ }^{(4)}$ | 86 | 95 | 98 | 94 | 94 | 94 | 100 | 94 | 93 |
| International Banking | 4,157 | 4,041 | 4,005 | 3,866 | 3,695 | 3,324 | 3,240 | 3,268 | 3,270 |
| Global Wealth Management | 32 | 19 | 23 | 18 | 18 | 27 | 32 | 32 | 26 |
| Canada | 96 | 94 | 119 | 122 | 128 | 103 | 126 | 130 | 134 |
| U.S.A. | - | - | - | - | - | - | - | 16 | 24 |
| Europe | - | - | - | 18 | 20 | 19 | 23 | 30 | 30 |
| Asia | 1 | 1 | 1 | 1 | 8 | 8 | 19 | 55 | 31 |
| Global Banking and Markets | 97 | 95 | 120 | 141 | 156 | 130 | 168 | 231 | 219 |
| Total gross impaired loans | 5,726 | 5,487 | 5,305 | 5,104 | 4,786 | 4,252 | 4,264 | 4,435 | 4,456 |
| Net Impaired Loans |  |  |  |  |  |  |  |  |  |
| Retail | 612 | 532 | 468 | 430 | 337 | 285 | 288 | 336 | 314 |
| Commercial ${ }^{(1)}$ | 337 | 340 | 256 | 237 | 165 | 70 | 133 | 151 | 191 |
| Canadian Banking | 949 | 872 | 724 | 667 | 502 | 355 | 421 | 487 | 505 |
| Retail | 1,253 | 1,191 | 1,159 | 1,079 | 937 | 829 | 780 | 818 | 840 |
| Caribbean \& Central America | 207 | 194 | 207 | 213 | 206 | 199 | 190 | 215 | 228 |
| Mexico | 408 | 420 | 381 | 323 | 302 | 264 | 248 | 239 | 238 |
| Peru | 124 | 100 | 88 | 83 | 80 | 69 | 58 | 76 | 78 |
| Chile | 383 | 363 | 380 | 369 | 261 | 210 | 190 | 190 | 179 |
| Colombia | 110 | 95 | 84 | 79 | 76 | 79 | 84 | 93 | 111 |
| Other ${ }^{(2)}$ | 21 | 19 | 19 | 12 | 12 | 8 | 10 | 5 | 6 |
| Commercial ${ }^{(3)}$ | 1,540 | 1,513 | 1,556 | 1,571 | 1,573 | 1,373 | 1,288 | 1,279 | 1,259 |
| Caribbean \& Central America | 295 | 290 | 310 | 313 | 327 | 313 | 323 | 324 | 316 |
| Mexico | 403 | 418 | 414 | 416 | 424 | 298 | 258 | 255 | 251 |
| Peru | 195 | 190 | 273 | 286 | 329 | 312 | 262 | 287 | 269 |
| Chile | 451 | 406 | 356 | 341 | 277 | 209 | 164 | 156 | 153 |
| Colombia | 149 | 154 | 141 | 155 | 158 | 182 | 215 | 202 | 219 |
| Other ${ }^{(4)}$ | 47 | 55 | 62 | 60 | 58 | 59 | 66 | 55 | 51 |
| International Banking | 2,793 | 2,704 | 2,715 | 2,650 | 2,510 | 2,202 | 2,068 | 2,097 | 2,099 |
| Global Wealth Management | 22 | 12 | 15 | 13 | 11 | 18 | 23 | 23 | 17 |
| Canada | 81 | 78 | 99 | 102 | 107 | 100 | 121 | 125 | 127 |
| U.S.A. | - | - | - | - | - | - | - | 16 | 20 |
| Europe | - | - | - | 17 | 19 | 18 | 21 | 28 | 29 |
| Asia | - | , | 1 | 1 | 2 | 2 | 6 | 36 | 4 |
| Global Banking and Markets | 81 | 79 | 100 | 120 | 128 | 120 | 148 | 205 | 180 |
| Total Net Impaired Loans | 3,845 | 3,667 | 3,554 | 3,450 | 3,151 | 2,695 | 2,660 | 2,812 | 2,801 |

[^5]| Changes in Gross Impaired Loans by Business Segment |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Balance at Beginning of Period | 5,487 | 5,305 | 5,104 | 4,786 | 4,252 | 4,264 | 4,435 | 4,456 | 4,735 | 4,786 | 4,456 |
| Net Classifications |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Retail |  |  |  |  |  |  |  |  |  |  |  |
| New classifications | 698 | 612 | 543 | 524 | 432 | 381 | 362 | 380 | 350 | 2,377 | 1,555 |
| Declassifications | (217) | (172) | (173) | (135) | (124) | (101) | (134) | (113) | (101) | (697) | (472) |
| Payments | (122) | (114) | (94) | (89) | (83) | (104) | (123) | (105) | (109) | (419) | (415) |
| Sales | - | - | - | - | - | - | - | - | - | - | - |
| Net classifications | 359 | 326 | 276 | 300 | 225 | 176 | 105 | 162 | 140 | 1,261 | 668 |
| Canadian Commercial ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| New classifications | 84 | 160 | 106 | 95 | 126 | 49 | 39 | 18 | 69 | 445 | 232 |
| Declassifications | (21) | (10) | (52) | - | (3) | - | - | - | - | (83) | (3) |
| Payments | (25) | (27) | (15) | (11) | (11) | (69) | (47) | (42) | (25) | (78) | (169) |
| Sales | - | - | - | - | - | - | - | - | - | - | - |
| Net classifications | 38 | 123 | 39 | 84 | 112 | (20) | (8) | (24) | 44 | 284 | 60 |
| International Retail |  |  |  |  |  |  |  |  |  |  |  |
| New classifications | 1,017 | 993 | 895 | 858 | 766 | 673 | 620 | 660 | 721 | 3,763 | 2,719 |
| Declassifications | (277) | (295) | (280) | (258) | (235) | (203) | (220) | (196) | (217) | $(1,110)$ | (854) |
| Payments | (160) | (164) | (141) | (131) | (133) | (121) | (133) | (183) | (173) | (596) | (570) |
| Sales | (30) | - | - | - | - | - | - | - | - | (30) | - |
| Net classifications | 550 | 534 | 474 | 469 | 398 | 349 | 267 | 281 | 331 | 2,027 | 1,295 |
| International Commercial ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |
| New classifications | 138 | 141 | 64 | 99 | 272 | 234 | 127 | 62 | 97 | 442 | 695 |
| Declassifications | (11) | (13) | (13) | (4) | - | (4) | (1) | - | (3) | (41) | (5) |
| Payments | (48) | (111) | (57) | (47) | (77) | (56) | (72) | (22) | (81) | (263) | (227) |
| Sales | - | - | - | - | - | - | - | - | - | - | - |
| Net classifications | 79 | 17 | (6) | 48 | 195 | 174 | 54 | 40 | 13 | 138 | 463 |
| Global Wealth Management |  |  |  |  |  |  |  |  |  |  |  |
| New classifications | 16 | 8 | 11 | 5 | 1 | 1 | 5 | 8 | - | 40 | 15 |
| Declassifications | (2) | (4) | (3) | - | - | - | (4) | - | - | (9) | (4) |
| Payments | (1) | (8) | (2) | (5) | (10) | (2) | - | - | - | (16) | (12) |
| Sales | - | - | - | - | - | - | - | - | - | - | - |
| Net classifications | 13 | (4) | 6 | - | (9) | (1) | 1 | 8 | - | 15 | (1) |
| Global Banking and Markets |  |  |  |  |  |  |  |  |  |  |  |
| New classifications | - | - | - | - | 26 | - | 1 | 34 | - | - | 61 |
| Declassifications | - | - | - | - | - | - | (15) | - | - | - | (15) |
| Payments | (3) | (23) | (5) | (3) | (3) | (28) | (13) | (8) | (11) | (34) | (52) |
| Sales | - | - | (19) | - | - | (7) | (33) | (13) | - | (19) | (53) |
| Net classifications | (3) | (23) | (24) | (3) | 23 | (35) | (60) | 13 | (11) | (53) | (59) |
| Total | 1,036 | 973 | 765 | 898 | 944 | 643 | 359 | 480 | 517 | 3,672 | 2,426 |
| Write-offs |  |  |  |  |  |  |  |  |  |  |  |
| Canadian retail | (244) | (240) | (216) | (199) | (177) | (183) | (160) | (160) | (150) | (899) | (680) |
| Canadian commercial ${ }^{(1)}$ | (46) | (34) | (20) | (21) | (16) | (27) | (21) | (14) | (13) | (121) | (78) |
| International retail | (469) | (479) | (409) | (371) | (335) | (287) | (317) | (359) | (485) | $(1,728)$ | $(1,298)$ |
| International commercial ${ }^{(2)}$ | (51) | (47) | (50) | (77) | (44) | (75) | (48) | (51) | (52) | (225) | (218) |
| Global Wealth Management | - | - | (1) | - | (1) | (3) | - | (3) | (1) | (1) | (7) |
| Global Banking and Markets | - | - | - | (8) | (5) | (2) | (4) | (6) | (5) | (8) | (17) |
| Total | (810) | (800) | (696) | (676) | (578) | (577) | (550) | (593) | (706) | $(2,982)$ | $(2,298)$ |
| Fore ${ }^{(3)} /$ Other |  |  |  |  |  |  |  |  |  |  |  |
| Canadian retail | - | - | - | - | 1 | - | - | - | - | - | 1 |
| Canadian commercial ${ }^{(1)}$ | 1 | - | (1) | (2) | 1 | 1 | 4 | (1) | (1) | (2) | 5 |
| International retail | (9) | 8 | 62 | 72 | 72 | (36) | 8 | 45 | (50) | 133 | 89 |
| International commercial ${ }^{(2)}$ | 16 | 3 | 68 | 30 | 85 | (41) | 8 | 42 | (38) | 117 | 94 |
| Global Wealth Management | - | - | - | - | 1 | (1) | (1) | 1 | (1) | - | - |
| Global Banking and Markets |  | (2) | 3 | (4) | 8 | (1) | 1 | 5 | - | 2 | 13 |
| Total | 13 | 9 | 132 | 96 | 168 | (78) | 20 | 92 | (90) | 250 | 202 |
| Balance at End of Period | 5,726 | 5,487 | 5,305 | 5,104 | 4,786 | 4,252 | 4,264 | 4,435 | 4,456 | 5,726 | 4,786 |

(1)
(2) Includes small business and corporate
(3) Includes divestiture impact for GILs in Forex/Other in International Banking.

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Impaired Loans - Stage 3 |  |  |  |  |  |  |  |  |  |  |  |
| Balance beginning of period | 1,820 | 1,751 | 1,654 | 1,635 | 1,557 | 1,604 | 1,623 | 1,655 | 1,759 | 1,635 | 1,655 |
| Provision for credit losses ${ }^{(1)}$ | 802 | 738 | 621 | 562 | 494 | 389 | 406 | 405 | 511 | 2,723 | 1,694 |
| Write-offs | (810) | (800) | (696) | (676) | (578) | (577) | (550) | (593) | (706) | $(2,982)$ | $(2,298)$ |
| Recoveries | 129 | 144 | 144 | 113 | 116 | 192 | 128 | 136 | 146 | 530 | 572 |
| Foreign currency adjustment and other | (60) | (13) | 28 | 20 | 46 | (51) | (3) | 20 | (55) | (25) | 12 |
| Balance end of period | 1,881 | 1,820 | 1,751 | 1,654 | 1,635 | 1,557 | 1,604 | 1,623 | 1,655 | 1,881 | 1,635 |
| Performing Loans - Stage 1 and 2 |  |  |  |  |  |  |  |  |  |  |  |
| Balance beginning of period | 4,073 | 3,985 | 3,859 | 3,713 | 3,590 | 3,690 | 3,869 | 3,971 | 4,320 | 3,713 | 3,971 |
| Provision for credit losses ${ }^{(1)(2)}$ | 457 | 87 | 88 | 76 | 35 | 23 | (187) | (183) | (343) | 708 | (312) |
| Foreign currency adjustment and other | (39) | 1 | 38 | 70 | 88 | (123) | 8 | 81 | (6) | 70 | 54 |
| Balance end of period | 4,491 | 4,073 | 3,985 | 3,859 | 3,713 | 3,590 | 3,690 | 3,869 | 3,971 | 4,491 | 3,713 |
| Allowance for credit losses on loans | 6,372 | 5,893 | 5,736 | 5,513 | 5,348 | 5,147 | 5,294 | 5,492 | 5,626 | 6,372 | 5,348 |
| Allowance for credit losses on off-balance sheet exposures | 149 | 133 | 129 | 100 | 108 | 109 | 49 | 55 | 65 | 149 | 108 |
| Allowance for Credit Losses on acceptances and other financial assets ${ }^{(3)}$ | 108 | 68 | 66 | 55 | 43 | 39 | 32 | 36 | 40 | 108 | 43 |
| Total allowance for credit losses | 6,629 | 6,094 | 5,931 | 5,668 | 5,499 | 5,295 | 5,375 | 5,583 | 5,731 | 6,629 | 5,499 |
| Allowance for Credit Losses by Business Segment |  |  |  |  |  |  |  |  |  |  |  |
| Canadian Banking | 2,453 | 2,006 | 1,933 | 1,916 | 1,888 | 1,880 | 1,918 | 2,075 | 2,255 | 2,453 | 1,888 |
| Retail | 1,865 | 1,590 | 1,551 | 1,547 | 1,528 | 1,532 | 1,595 | 1,723 | 1,863 | 1,865 | 1,528 |
| Commercial ${ }^{(4)}$ | 588 | 416 | 382 | 369 | 360 | 348 | 323 | 352 | 392 | 588 | 360 |
| International Banking | 3,834 | 3,806 | 3,718 | 3,528 | 3,392 | 3,209 | 3,268 | 3,271 | 3,219 | 3,834 | 3,392 |
| Retail | 2,854 | 2,872 | 2,817 | 2,681 | 2,575 | 2,459 | 2,505 | 2,514 | 2,477 | 2,854 | 2,575 |
| Caribbean \& Central America | 481 | 472 | 508 | 512 | 547 | 511 | 506 | 507 | 524 | 481 | 547 |
| Mexico | 622 | 651 | 633 | 595 | 576 | 523 | 507 | 494 | 474 | 622 | 576 |
| Peru | 667 | 662 | 665 | 640 | 631 | 596 | 589 | 574 | 538 | 667 | 631 |
| Chile | 635 | 637 | 630 | 579 | 490 | 474 | 522 | 563 | 541 | 635 | 490 |
| Colombia | 350 | 352 | 292 | 264 | 247 | 277 | 298 | 299 | 319 | 350 | 247 |
| Other ${ }^{(5)}$ | 99 | 98 | 89 | 91 | 84 | 78 | 83 | 77 | 81 | 99 | 84 |
| Commercial ${ }^{(6)}$ | 980 | 934 | 901 | 847 | 817 | 750 | 763 | 757 | 742 | 980 | 817 |
| Caribbean \& Central America | 88 | 86 | 90 | 84 | 83 | 81 | 74 | 71 | 74 | 88 | 83 |
| Mexico | 264 | 251 | 219 | 206 | 221 | 190 | 218 | 209 | 208 | 264 | 221 |
| Peru | 240 | 226 | 246 | 233 | 221 | 210 | 209 | 201 | 190 | 240 | 221 |
| Chile | 238 | 227 | 221 | 205 | 176 | 156 | 149 | 157 | 146 | 238 | 176 |
| Colombia | 76 | 68 | 58 | 53 | 53 | 54 | 57 | 52 | 58 | 76 | 53 |
| Other ${ }^{(7)}$ | 74 | 76 | 67 | 66 | 63 | 59 | 56 | 67 | 66 | 74 | 63 |
| Global Wealth Management | 33 | 28 | 27 | 25 | 24 | 23 | 20 | 20 | 23 | 33 | 24 |
| Global Banking and Markets | 303 | 248 | 247 | 193 | 191 | 178 | 169 | 217 | 234 | 303 | 191 |
| Other | 6 | 6 | 6 | 6 | 4 | 5 | - | - | - | 6 | 4 |
| Total allowance for credit losses by business segment | 6,629 | 6,094 | 5,931 | 5,668 | 5,499 | 5,295 | 5,375 | 5,583 | 5,731 | 6,629 | 5,499 |
| Allowance for Credit Losses on Loans by Type of Borrower |  |  |  |  |  |  |  |  |  |  |  |
| Impaired Loans - Stage 3 | 1,881 | 1,820 | 1,751 | 1,654 | 1,635 | 1,557 | 1,604 | 1,623 | 1,655 | 1,881 | 1,635 |
| Residential mortgages | 498 | 483 | 455 | 428 | 406 | 375 | 393 | 395 | 374 | 498 | 406 |
| Personal loans | 664 | 632 | 608 | 563 | 551 | 559 | 566 | 574 | 626 | 664 | 551 |
| Credit cards | - | - | - | - | - | - | - | - | - | - | - |
| Business and government | 719 | 705 | 688 | 663 | 678 | 623 | 645 | 654 | 655 | 719 | 678 |
| Performing Loans - Stage 1 and 2 | 4,491 | 4,073 | 3,985 | 3,859 | 3,713 | 3,590 | 3,690 | 3,869 | 3,971 | 4,491 | 3,713 |
| Residential mortgages | 586 | 526 | 526 | 510 | 493 | 468 | 441 | 440 | 428 | 586 | 493 |
| Personal loans | 1,750 | 1,659 | 1,659 | 1,641 | 1,586 | 1,554 | 1,605 | 1,675 | 1,715 | 1,750 | 1,586 |
| Credit cards | 1,237 | 1,176 | 1,135 | 1,100 | 1,083 | 1,049 | 1,107 | 1,165 | 1,211 | 1,237 | 1,083 |
| Business and government | 918 | 712 | 665 | 608 | 551 | 519 | 537 | 589 | 617 | 918 | 551 |
| Allowance for Credit Losses on Loans | 6,372 | 5,893 | 5,736 | 5,513 | 5,348 | 5,147 | 5,294 | 5,492 | 5,626 | 6,372 | 5,348 |

11) Includes provision for credit losses on all financia assets.
(2) Q4 2023 excludes amounts associated with other assets of $\$(3)$ million. The Provision for credit losses, net of these amounts is $\$ 454$ million
(3) Other financial assets include debt securities, deposits with financial institutions, accrued interest and reverse repos.
(4) Includes small business.
(6) Includes Uruguay.
(7) Includes Brazil and Uruguay.

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| Impaired Loans by Type of Borrower |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | October 31, 2023 |  |  | July 31, 2023 |  |  | April 30, 2023 |  |  | January 31, 2023 |  |  | October 31, 2022 |  |  |
|  |  | Allowance for Credit Losses |  |  | Allowance for Credit Losses |  |  | Allowance for Credit Losses |  |  | Allowance for Credit Losses |  |  | Allowance for Credit Losses |  |
| (\$ millions) | Gross | Stage 3 | Net | Gross | Stage 3 | Net | Gross | Stage 3 | Net | Gross | Stage 3 | Net | Gross | Stage 3 | Net |
| Residential mortgages | 1,864 | 498 | 1,366 | 1,768 | 483 | 1,285 | 1,659 | 455 | 1,204 | 1,539 | 428 | 1,111 | 1,386 | 406 | 980 |
| Personal loans | 1,176 | 664 | 512 | 1,079 | 632 | 447 | 1,040 | 608 | 432 | 968 | 563 | 405 | 848 | 551 | 297 |
| Credit cards ${ }^{(1)}$ | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Personal | 3,040 | 1,162 | 1,878 | 2,847 | 1,115 | 1,732 | 2,699 | 1,063 | 1,636 | 2,507 | 991 | 1,516 | 2,234 | 957 | 1,277 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-bank | 118 | 48 | 70 | 117 | 40 | 77 | 120 | 20 | 100 | 126 | 17 | 109 | 142 | 22 | 120 |
| Bank | - | - | - | - | - | - | 1 | - | 1 | 1 | - | 1 | 1 | - | 1 |
| Wholesale and retail | 456 | 202 | 254 | 464 | 203 | 261 | 458 | 217 | 241 | 487 | 215 | 272 | 484 | 215 | 269 |
| Real estate and construction | 773 | 150 | 623 | 690 | 124 | 566 | 626 | 113 | 513 | 581 | 107 | 474 | 491 | 98 | 393 |
| Energy | 33 | 7 | 26 | 34 | 8 | 26 | 37 | 8 | 29 | 54 | 9 | 45 | 59 | 12 | 47 |
| Transportation | 82 | 29 | 53 | 94 | 39 | 55 | 95 | 40 | 55 | 90 | 36 | 54 | 89 | 38 | 51 |
| Automotive | 27 | 9 | 18 | 16 | 8 | 8 | 21 | 9 | 12 | 19 | 8 | 11 | 18 | 9 | 9 |
| Agriculture | 272 | 73 | 199 | 316 | 80 | 236 | 248 | 68 | 180 | 235 | 72 | 163 | 196 | 72 | 124 |
| Hospitality and leisure | 95 | 14 | 81 | 88 | 14 | 74 | 88 | 14 | 74 | 88 | 16 | 72 | 87 | 15 | 72 |
| Mining | 6 | 3 | 3 | 6 | 3 | 3 | 26 | 5 | 21 | 36 | 5 | 31 | 39 | 9 | 30 |
| Metals | 57 | 21 | 36 | 64 | 24 | 40 | 66 | 21 | 45 | 67 | 17 | 50 | 70 | 17 | 53 |
| Utilities | 4 | 2 | 2 | 4 | 2 | 2 | 74 | 6 | 68 | 72 | 7 | 65 | 93 | 9 | 84 |
| Health care | 68 | 18 | 50 | 73 | 21 | 52 | 62 | 20 | 42 | 53 | 21 | 32 | 53 | 26 | 27 |
| Technology and media | 27 | 12 | 15 | 21 | 9 | 12 | 26 | 11 | 15 | 38 | 11 | 27 | 37 | 13 | 24 |
| Chemicals | 82 | 16 | 66 | 78 | 15 | 63 | 80 | 16 | 64 | 79 | 12 | 67 | 88 | 12 | 76 |
| Food and beverage | 133 | 42 | 91 | 125 | 37 | 88 | 112 | 36 | 76 | 98 | 29 | 69 | 97 | 30 | 67 |
| Forest products | 80 | 11 | 69 | 79 | 12 | 67 | 91 | 14 | 77 | 80 | 12 | 68 | 79 | 13 | 66 |
| Other | 135 | 59 | 76 | 139 | 62 | 77 | 133 | 66 | 67 | 161 | 66 | 95 | 182 | 63 | 119 |
| Sovereign | 238 | 3 | 235 | 232 | 4 | 228 | 242 | 4 | 238 | 232 | 3 | 229 | 247 | 5 | 242 |
| Business \& Government | 2,686 | 719 | 1,967 | 2,640 | 705 | 1,935 | 2,606 | 688 | 1,918 | 2,597 | 663 | 1,934 | 2,552 | 678 | 1,874 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Impaired Loans, Net of Related Allowances | 5,726 | 1,881 | 3,845 | 5,487 | 1,820 | 3,667 | 5,305 | 1,751 | 3,554 | 5,104 | 1,654 | 3,450 | 4,786 | 1,635 | 3,151 |

(1) The Bank writes off credit card receivables at 180 days, on transfer from performing loans to impaired.

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(1) Includes small business.
(2) Includes small business and corporate.
(3) Other financial assets include debt securities, deposits with financial institutions, accrued interest and reverse repos.
(4) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto.

## Provision for Credit Losses (PCL) by Type of Borrower

| (\$ millions) | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| PCL on Impaired Loans (Stage 3) |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 52 | 48 | 26 | 30 | 23 | (2) | 3 | 25 | 7 | 156 | 49 |
| Personal loans | 370 | 335 | 312 | 249 | 200 | 192 | 196 | 178 | 222 | 1,266 | 766 |
| Credit cards | 253 | 258 | 197 | 200 | 170 | 155 | 139 | 137 | 183 | 908 | 601 |
| Personal | 675 | 641 | 535 | 479 | 393 | 345 | 338 | 340 | 412 | 2,330 | 1,416 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Financial Services |  |  |  |  |  |  |  |  |  |  |  |
| Non-bank | 10 | 23 | 16 | 21 | 15 | 3 | 2 | - | 1 | 70 | 20 |
| Bank | - | - | - | - | - | - | - | - | - | - | - |
| Wholesale and retail | 22 | 11 | 24 | 15 | 24 | (29) | 9 | 18 | 23 | 72 | 22 |
| Real estate and construction | 54 | 35 | 17 | 12 | 30 | 28 | 15 | 11 | 17 | 118 | 84 |
| Energy | - | - | (2) | - | (2) | (30) | - | 3 | (2) | (2) | (29) |
| Transportation | (9) | 1 | 1 | 5 | - | 12 | 8 | 3 | (1) | (2) | 23 |
| Automotive | 2 | 2 | 1 | - | (1) | (2) | - | - | - | 5 | (3) |
| Agriculture | 21 | 22 | (1) | 8 | 3 | 17 | 5 | 12 | 7 | 50 | 37 |
| Hospitality and leisure | 1 | 2 | - | 1 | 1 | 5 | 4 | 3 | 2 | 4 | 13 |
| Mining | 1 | (11) | 1 | - | 10 | 2 | - | - | - | (9) | 12 |
| Metals | 5 | 4 | 6 | 2 | (2) | 1 | 1 | (6) | 7 | 17 | (6) |
| Utilities | - | (4) | - | - | 11 | 12 | 8 | 3 | 1 | (4) | 34 |
| Health care | (3) | 3 | 2 | 3 | 2 | 2 | 1 | 2 | 4 | 5 | 7 |
| Technology and media | 7 | (1) | - | 1 | 2 | 6 | 6 | 1 | 13 | 7 | 15 |
| Chemicals | 2 | - | 5 | 8 | 2 | 8 | - | - | 1 | 15 | 10 |
| Food and beverage | 6 | 6 | 7 | 3 | 3 | 7 | 2 | 1 | 1 | 22 | 13 |
| Forest products | - | - | 2 | 1 | 1 | 3 | - | 10 | 16 | 3 | 14 |
| Other | 8 | 4 | 5 | 4 | 2 | (2) | 5 | 3 | 9 | 21 | 8 |
| Sovereign | - | - | 2 | (1) | - | 1 | 2 | 1 | - | 1 | 4 |
| Business \& Government | 127 | 97 | 86 | 83 | 101 | 44 | 68 | 65 | 99 | 393 | 278 |
| Total PCL on Impaired Loans (Stage 3) | 802 | 738 | 621 | 562 | 494 | 389 | 406 | 405 | 511 | 2,723 | 1,694 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| PCL on Performing Loans (Stage 1 and 2) ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 224 | 30 | 3 | 19 | 21 | (16) | (122) | (130) | (177) | 276 | (247) |
| Business \& Government | 230 | 51 | 85 | 57 | 14 | 39 | (65) | (53) | (166) | 423 | (65) |
| Total PCL on Performing Loans (Stage 1 and 2) ${ }^{(1)}$ | 454 | 81 | 88 | 76 | 35 | 23 | (187) | (183) | (343) | 699 | (312) |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total PCL | 1,256 | 819 | 709 | 638 | 529 | 412 | 219 | 222 | 168 | 3,422 | 1,382 |

(1) Includes provision for credit losses on all performing financial assets.

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| Cross-Border Exposures to Select Countries ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstandings (Net of Provisions) <br> (\$ millions) | Loans | Trade | Interbank Deposits | Government Other Securities | Investment in Subsidiaries \& Affiliates | Other | October 31, 2023 <br> Total | July 31, 2023 <br> Total | October 31, 2022 <br> Total |
| Asia |  |  |  |  |  |  |  |  |  |
| China | 1,344 | 108 | 366 | 914 | 93 | 2 | 2,827 | 2,748 | 3,298 |
| India | 733 | 8 | - | - | - | - | 741 | 688 | 891 |
| Singapore | 4,523 | 205 | 39 | - | - | 4 | 4,771 | 3,882 | 4,273 |
| Hong Kong | 1,241 | 1 | 14 | 42 | - | 31 | 1,329 | 1,532 | 1,611 |
| Japan | 226 | 262 | 3 | 6,420 | - | 19 | 6,930 | 4,569 | 4,991 |
| Other ${ }^{(2)}$ | 365 | 15 | 49 | - | 131 | 4 | 564 | 566 | 709 |
| Total | 8,432 | 599 | 471 | 7,376 | 224 | 60 | 17,162 | 13,985 | 15,773 |
|  |  |  |  |  |  |  |  |  |  |
| Latin America |  |  |  |  |  |  |  |  |  |
| Chile | 3,275 | 760 | 3,828 | 217 | 7,423 | 56 | 15,559 | 15,221 | 14,825 |
| Mexico | 6,269 | 170 | - | 699 | 6,812 | 37 | 13,987 | 15,148 | 13,423 |
| Brazil | 14,151 | 655 | - | - | 897 | - | 15,703 | 15,808 | 15,655 |
| Peru | 3,859 | 7 | - | 119 | 5,661 | 2 | 9,648 | 9,719 | 9,102 |
| Colombia | 2,989 | 58 | - | 240 | 1,161 | 13 | 4,461 | 4,339 | 4,125 |
| Others ${ }^{(3)}$ | 191 | 2 | - | - | 585 | - | 778 | 820 | 608 |
| Total | 30,734 | 1,652 | 3,828 | 1,275 | 22,539 | 108 | 60,136 | 61,055 | 57,738 |
|  |  |  |  |  |  |  |  |  |  |
| Caribbean \& Central America |  |  |  |  |  |  |  |  |  |
| Panama | 4,907 | - | 62 | 200 | 184 | - | 5,353 | 5,121 | 5,625 |
| Costa Rica | 578 | - | - | - | 1,356 | 3 | 1,937 | 1,849 | 2,239 |
| Dominican Republic | 1,384 | 234 | - | - | 934 | - | 2,552 | 2,214 | 2,270 |
| Others ${ }^{(4)}$ | 382 | 109 | - | - | 2,604 | 1 | 3,096 | 2,583 | 2,448 |
| Total | 7,251 | 343 | 62 | 200 | 5,078 | 4 | 12,938 | 11,767 | 12,582 |

(1) Cross-border exposure represents a claim, denominated in a currency other than the local one, against a borrower in a foreign country on the basis of ultimate risk.
(2) Includes Indonesia, Macau, Malaysia, South Korea, Thailand and Taiwan.
(3) Includes Uruguay. Prior period amounts include Uruguay and Venezuela.
(4) Includes other Caribbean countries such as Bahamas, Barbados, Jamaica, Trinidad \& Tobago, and Turks \& Caicos

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| Financial Investments - Unrealized Gains (Losses) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 <br> Q4 |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |  |
| Investment securities measured at fair value through Other Comprehensive Income (OCI) - unrealized gains (losses) |  |  |  |  |  |  |  |  |  |
| Canadian and U.S. sovereign debt | $(2,450)$ | $(1,984)$ | $(1,699)$ | $(2,034)$ | $(2,823)$ | $(1,066)$ | $(1,244)$ | (51) | 219 |
| Other foreign government debt | (845) | (597) | (689) | (852) | $(1,108)$ | (854) | (880) | (517) | (455) |
| Other debt | (613) | (493) | (325) | (367) | (502) | (282) | (322) | (86) | (42) |
| Equity securities at fair value through OCI | 217 | 331 | 318 | 366 | 265 | 382 | 588 | 597 | 441 |
| Total investment securities measured at fair value through Other Comprehensive Income (OCI) — unrealized gains (losses) | $(3,691)$ | $(2,743)$ | $(2,395)$ | $(2,887)$ | $(4,168)$ | $(1,821)$ | $(1,858)$ | (57) | 163 |
| Net fair value of derivative instruments and other hedge amounts | 2,314 | 1,832 | 1,319 | 1,595 | 2,333 | 796 | 1,118 | (34) | (206) |
| Net unrealized gains (losses) | $(1,377)$ | (911) | $(1,076)$ | $(1,291)$ | $(1,835)$ | $(1,025)$ | (740) | (91) | (43) |

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Regulatory Capital Highlights

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revised <br> Basel III | Revised <br> Basel III | Revised <br> Basel III | Basel III |  |  |  |  | Basel III |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 |
| Common Equity Tier 1 capital ${ }^{(1)(2)}$ | 57,041 | 55,832 | 55,520 | 54,138 | 53,081 | 51,639 | 51,547 | 52,150 | 51,010 |
| Tier 1 capital ${ }^{(1)(2)}$ | 65,223 | 64,016 | 63,688 | 62,317 | 61,262 | 58,801 | 57,201 | 57,911 | 57,915 |
| Total capital ${ }^{(1))^{(2)}}$ | 75,651 | 74,332 | 73,197 | 71,867 | 70,710 | 68,086 | 66,628 | 65,527 | 66,101 |
| Total loss absorbing capacity (TLAC) ${ }^{(3)}$ | 134,504 | 134,207 | 127,815 | 131,433 | 126,565 | 128,800 | 133,841 | 122,613 | 115,681 |
|  |  |  |  |  |  |  |  |  |  |
| Risk-weighted assets ${ }^{(11)(2)(4)}$ |  |  |  |  |  |  |  |  |  |
| Capital risk-weighted assets | 440,017 | 439,814 | 451,063 | 471,528 | 462,448 | 452,800 | 445,273 | 433,682 | 416,105 |

## Capital ratios (\%) ${ }^{(1)(2)}$

Common Equity Tier 1 (as a percentage of risk-weighted assets)
Tier 1 (as a percentage of risk-weighted assets)
Total capital (as a percentage of risk-weighted assets)
Total loss absorbing capacity (as a percentage of risk-weighted assets) ${ }^{(3)}$

## Leverage ${ }^{(5)}$

Leverage exposures
Leverage ratio (\%)
TLAC Leverage ratio (\%) ${ }^{(3)}$

## OSFI target (\%)

Common Equity Tier 1 minimum ratio
Tier 1 capital minimum ratio
Total capital minimum ratio
Leverage minimum ratio
Total loss absorbing capacity minimum ratio
TLAC Leverage minimum ratio

## Capital instruments subject to phase-out arrangements

Current cap on additional Tier 1 (AT1) instruments subject to phase-out arrangements (\%)
Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)
Current cap on Tier 2 (T2) instruments subject to phase-out arrangements (\%)
Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)
(1) Regulatory ratios and amounts reported effective Q2 2023 are under Revised Basel III requirements and are not directly comparable to ratios and amounts reported in prior quarters.
 Adequacy Requirements (November 2018).
(3) This measure has been disclosed in this document in accordance with OSFI Guideline - Total Loss Absorbing Capacity (September 2018)
 on for CET1, Tier 1, Total Capital and TLAC RWA.
 N/A - not applicable

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| Appendix 1: Global Banking and Markets (Reported Including LATAM) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Global Banking and Markets |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by Business |  |  |  |  |  |  |  |  |  |  |  |
| Business banking | 806 | 745 | 798 | 802 | 850 | 729 | 708 | 668 | 622 | 3,151 | 2,955 |
| Capital markets | 548 | 598 | 554 | 701 | 504 | 423 | 554 | 736 | 555 | 2,401 | 2,217 |
| Reported Total Revenue (TEB) | 1,354 | 1,343 | 1,352 | 1,503 | 1,354 | 1,152 | 1,262 | 1,404 | 1,177 | 5,552 | 5,172 |
| Reported net income | 414 | 434 | 401 | 519 | 484 | 378 | 488 | 561 | 502 | 1,768 | 1,911 |
| Reported net income attributable to non-controlling interests | - | - | - | - | - | - | - | - | - | - | - |
| Reported net income attributable to equity holders of the bank | 414 | 434 | 401 | 519 | 484 | 378 | 488 | 561 | 502 | 1,768 | 1,911 |
| Average Balances (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 499.8 | 492.7 | 487.9 | 480.5 | 460.9 | 443.0 | 431.3 | 444.2 | 408.5 | 490.2 | 445.0 |
| Total liabilities | 470.5 | 450.2 | 446.0 | 454.7 | 430.0 | 419.2 | 400.1 | 406.7 | 382.1 | 455.4 | 414.1 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Global Banking and Markets - LATAM ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by Business: |  |  |  |  |  |  |  |  |  |  |  |
| Business banking | 377 | 399 | 351 | 355 | 323 | 263 | 257 | 248 | 210 | 1,482 | 1,091 |
| Capital markets | 150 | 214 | 216 | 244 | 175 | 148 | 152 | 195 | 134 | 824 | 670 |
| Total revenue (TEB) | 527 | 613 | 567 | 599 | 498 | 411 | 409 | 443 | 344 | 2,306 | 1,761 |
| Net income | 254 | 327 | 283 | 317 | 245 | 201 | 197 | 218 | 192 | 1,181 | 861 |
| Net income attributable to non-controlling interests | 3 | 13 | 7 | 16 | 13 | 9 | 12 | 18 | 12 | 39 | 52 |
| Net income attributable to equity holders of the bank | 251 | 314 | 276 | 301 | 232 | 192 | 185 | 200 | 180 | 1,142 | 809 |
| Average Balances (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 77.1 | 78.4 | 75.2 | 68.6 | 64.8 | 62.6 | 57.8 | 55.1 | 52.7 | 74.8 | 60.1 |
| Total liabilities | 61.2 | 58.8 | 57.1 | 53.5 | 49.6 | 45.9 | 44.4 | 41.4 | 38.6 | 57.7 | 45.3 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Global Banking and Markets - Including LATAM |  |  |  |  |  |  |  |  |  |  |  |
| Revenue by Business: |  |  |  |  |  |  |  |  |  |  |  |
| Business banking | 1,183 | 1,144 | 1,149 | 1,157 | 1,173 | 992 | 965 | 916 | 832 | 4,633 | 4,046 |
| Capital markets | 698 | 812 | 770 | 945 | 679 | 571 | 706 | 931 | 689 | 3,225 | 2,887 |
| Total revenue (TEB) | 1,881 | 1,956 | 1,919 | 2,102 | 1,852 | 1,563 | 1,671 | 1,847 | 1,521 | 7,858 | 6,933 |
| Reported net income | 668 | 761 | 684 | 836 | 729 | 579 | 685 | 779 | 694 | 2,949 | 2,772 |
| Reported net income attributable to non-controlling interests | 3 | 13 | 7 | 16 | 13 | 9 | 12 | 18 | 12 | 39 | 52 |
| Reported net income attributable to equity holders of the bank | 665 | 748 | 677 | 820 | 716 | 570 | 673 | 761 | 682 | 2,910 | 2,720 |
| Average Balances (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | 576.9 | 571.1 | 563.1 | 549.1 | 525.7 | 505.6 | 489.1 | 499.3 | 461.2 | 565.0 | 505.1 |
| Total liabilities | 531.7 | 509.0 | 503.1 | 508.2 | 479.6 | 465.1 | 444.5 | 448.1 | 420.7 | 513.1 | 459.4 |

(1) Includes results of Mexico, Peru, Colombia, Chile, Brazil, along with results of smaller operations in the region.

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| Appendix 2: International Banking by Region ${ }^{(1)}$ - Latin America |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Latin America ${ }^{(2)}$ (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (TEB) | 2,158 | 2,209 | 2,182 | 2,239 | 2,146 | 2,047 | 2,039 | 2,081 | 1,985 | 8,540 | 8,067 |
| Provision for credit losses | 476 | 483 | 417 | 389 | 341 | 301 | 256 | 264 | 298 | 1,746 | 1,137 |
| Non-interest expenses | 1,177 | 1,143 | 1,156 | 1,160 | 1,127 | 1,075 | 1,045 | 1,076 | 1,055 | 4,551 | 4,234 |
| Net income before tax | 505 | 583 | 609 | 690 | 678 | 671 | 738 | 741 | 632 | 2,243 | 2,696 |
| Income tax expense (TEB) | 119 | 139 | 118 | 122 | 75 | 90 | 136 | 181 | 93 | 468 | 439 |
| Reported net income | 386 | 444 | 491 | 568 | 603 | 581 | 602 | 560 | 539 | 1,775 | 2,257 |
| Adjusting items (after tax) ${ }^{(3)}$ | 7 | 7 | 6 | 6 | 7 | 6 | 7 | 6 | 7 | 28 | 27 |
| Adjusted net income ${ }^{(3)}$ | 393 | 451 | 497 | 574 | 610 | 587 | 609 | 566 | 546 | 1,803 | 2,284 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Net income attributable to non-controlling interests ( NCI ) | 3 | (10) | (5) | 11 | 14 | 29 | 55 | 66 | 63 | 3 | 167 |
| Net income attributable to equity holders of the Bank (NIAEH) | 383 | 454 | 496 | 557 | 589 | 552 | 547 | 494 | 476 | 1,772 | 2,090 |
| Impact of FX Translation | - | (7) | (46) | (65) | (72) | (54) | (57) | (54) | (39) | - | (145) |
| NIAEH - including impact of FX Translation | 383 | 447 | 450 | 492 | 517 | 498 | 490 | 440 | 437 | 1,772 | 1,945 |
| Adjusted ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net income attributable to non-controlling interests ( NCI ) | 3 | (10) | (5) | 11 | 14 | 29 | 55 | 66 | 63 | 3 | 167 |
| Net income attributable to equity holders of the bank (NIAEH) | 390 | 461 | 502 | 563 | 596 | 558 | 554 | 500 | 483 | 1,800 | 2,117 |
| Impact of FX translation | - | (7) | (45) | (64) | (73) | (54) | (57) | (53) | (39) | - | (146) |
| NIAEH - including impact of FX translation | 390 | 454 | 457 | 499 | 523 | 504 | 497 | 447 | 444 | 1,800 | 1,971 |
| Profitability Measurements ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{(3)}$ | 3.91 | 3.82 | 3.80 | 3.71 | 3.79 | 3.71 | 3.77 | 3.68 | 3.60 | 3.81 | 3.74 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(5)(6)}$ | 1.28 | 1.28 | 1.12 | 1.01 | 0.91 | 0.83 | 0.76 | 0.77 | 0.89 | 1.17 | 0.82 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(5)(6)}$ | 1.23 | 1.17 | 0.98 | 0.92 | 0.84 | 0.70 | 0.77 | 0.73 | 1.17 | 1.08 | 0.76 |
| Productivity ratio (\%) ${ }^{(5)}$ | 54.5 | 52.0 | 54.1 | 52.6 | 53.3 | 52.6 | 51.6 | 51.8 | 52.8 | 53.3 | 52.3 |
| Average Balances (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 43.4 | 42.9 | 42.3 | 41.5 | 40.4 | 38.9 | 37.3 | 35.9 | 34.0 | 42.8 | 38.2 |
| Personal loans | 16.4 | 16.8 | 17.1 | 17.1 | 16.9 | 16.7 | 16.3 | 16.3 | 16.1 | 16.7 | 16.5 |
| Credit cards | 7.2 | 7.1 | 7.1 | 7.0 | 6.7 | 6.5 | 6.1 | 5.7 | 5.3 | 7.1 | 6.2 |
| Business and government loans \& acceptances | 84.3 | 86.3 | 86.8 | 87.5 | 84.7 | 83.4 | 79.5 | 76.5 | 75.1 | 85.5 | 80.3 |
| Total loans \& acceptances | 151.3 | 153.1 | 153.3 | 153.1 | 148.7 | 145.5 | 139.2 | 134.4 | 130.5 | 152.1 | 141.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Deposits | 106.2 | 102.8 | 101.9 | 99.6 | 96.7 | 95.0 | 91.9 | 88.7 | 87.6 | 101.1 | 91.5 |

 Includes results of Mexico, Peru, Colombia, Chile, Brazil, along with results of smaller operations in the region and unallocated expenses.
(3) Refer to Non-GAAP measures on page 20 of the Q4 2023 Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca for a description of the measure. Refer to Page 31 of the Supplementary Financial Information Report for a reconciliation.
(4) Ratios are on a reported currency basis.
(5) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto.
(6) Provision for credit losses on certain financial assets - loans, acceptances and off-balance sheet exposures

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## Appendix 2: International Banking by Region ${ }^{(1)}$ - Caribbean, Central America, and Asia

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Caribbean \& Central America (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue (TEB) | 614 | 611 | 622 | 603 | 544 | 564 | 548 | 532 | 509 | 2,435 | 2,179 |
| Provision for credit losses | 36 | 27 | 25 | 37 | 45 | 56 | 43 | 46 | 56 | 123 | 188 |
| Non-interest expenses | 344 | 344 | 343 | 349 | 344 | 340 | 329 | 344 | 326 | 1,373 | 1,349 |
| Net income before tax | 234 | 240 | 254 | 217 | 155 | 168 | 176 | 142 | 127 | 939 | 642 |
| Income tax expense (TEB) | 41 | 48 | 55 | 48 | 30 | 35 | 54 | 28 | 32 | 192 | 154 |
| Reported net income | 193 | 192 | 199 | 168 | 124 | 133 | 122 | 113 | 95 | 747 | 488 |
| Adjusting items (after tax) ${ }^{(2)}$ | 1 | - | 1 | 1 | 1 | 1 | 1 | 1 | - | 2 | 3 |
| Adjusted net income ${ }^{(2)}$ | 194 | 192 | 200 | 169 | 125 | 134 | 123 | 114 | 95 | 749 | 491 |
| Reported |  |  |  |  |  |  |  |  |  |  |  |
| Net income atributable to non-controlling interests (NCI) | 30 | 28 | 26 | 26 | 24 | 25 | 23 | 22 | 17 | 110 | 94 |
| Net income attributable to equity holders of the Bank (NIAEH) | 163 | 164 | 173 | 142 | 100 | 108 | 99 | 91 | 78 | 637 | 394 |
| Impact of FX translation | - | (4) | (1) | - | 9 | (7) | (8) | (15) | (7) | - | (17) |
| NIAEH - including impact of FX translation | 163 | 160 | 172 | 142 | 109 | 101 | 91 | 76 | 71 | 637 | 377 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Net income attributable to non-controlling interests (NCI) | 30 | 28 | 26 | 26 | 24 | 25 | 23 | 22 | 17 | 110 | 94 |
| Net income attributable to equity holders of the bank (NIAEH) | 164 | 164 | 174 | 143 | 101 | 109 | 100 | 92 | 78 | 639 | 397 |
| Impact of FX translation | - | (4) | (1) | (1) | 9 | (8) | (8) | (16) | (7) | - | (18) |
| NIAEH - including impact of FX translation | 164 | 160 | 173 | 142 | 110 | 101 | 92 | 76 | 71 | 639 | 379 |
| Profitability Measurements ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin ${ }^{(2)}$ | 5.78 | 5.81 | 6.00 | 5.68 | 5.63 | 5.25 | 5.02 | 4.88 | 4.79 | 5.81 | 5.21 |
| Reported ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses (PCL) as \% of average net loans and acceptances ${ }^{(5)}$ | 0.60 | 0.49 | 0.43 | 0.60 | 0.79 | 0.94 | 0.79 | 0.80 | 0.98 | 0.53 | 0.83 |
| PCL on impaired loans as \% of average net loans and acceptances ${ }^{(5)}$ | 0.82 | 0.75 | 0.65 | 0.67 | 0.62 | 0.61 | 0.78 | 1.31 | 1.24 | 0.72 | 0.83 |
| Productivity ratio (\%) | 56.1 | 56.5 | 55.2 | 57.8 | 61.5 | 60.5 | 60.6 | 65.2 | 64.7 | 56.4 | 61.9 |
| Average Balances (\$ billions) |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 8.4 | 8.3 | 8.1 | 8.0 | 7.9 | 7.7 | 7.7 | 7.5 | 7.5 | 8.1 | 7.6 |
| Personal loans | 3.5 | 3.3 | 3.4 | 3.4 | 3.2 | 3.3 | 3.1 | 3.2 | 3.2 | 3.4 | 3.2 |
| Credit cards | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| Business and government loans \& acceptances | 9.8 | 9.9 | 10.1 | 10.3 | 10.3 | 10.2 | 10.1 | 10.2 | 10.0 | 10.0 | 10.1 |
| Total loans \& acceptances | 23.2 | 23.0 | 23.1 | 23.2 | 22.9 | 22.7 | 22.4 | 22.4 | 22.2 | 23.0 | 22.4 |
| Total deposits | 25.9 | 25.9 | 25.4 | 24.9 | 24.6 | 24.4 | 24.1 | 23.6 | 24.6 | 25.3 | 24.0 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Asia (\$ millions) |  |  |  |  |  |  |  |  |  |  |  |
| Net income before tax ${ }^{(6)}$ | 26 | 31 | 30 | 30 | 29 | 35 | 35 | 41 | 36 | 121 | 142 |
| Income tax expense (TEB) | 10 | 10 | 11 | 11 | 12 | 10 | 12 | 14 | 16 | 44 | 48 |
| Net income | 16 | 21 | 19 | 19 | 17 | 25 | 23 | 27 | 20 | 77 | 94 |
| Net income atributable to non-controlling interests (NCI) | - |  | - |  | - | - | - | - |  |  |  |
| Net income attributable to equity holders of the Bank (NIAEH) | 16 | 21 | 19 | 19 | 17 | 25 | 23 | 27 | 20 | 77 | 94 |
| Impact of FX translation | - | - | 1 | , | - | 1 | 1 | 2 | - | - | 2 |
| NIAEH - including impact of FX translation | 16 | 21 | 20 | 20 | 17 | 26 | 24 | 29 | 20 | 77 | 96 |

Data presented on a constant EX basis. Quarterly results reflect FX rates as of Q4/23, while full-year results reflect Current Year Average FX rates. Refer to non-GAAP measures on page 23 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report. available on http://www.sedarplus.ca.
(2) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca for a description of the measure. Refer to Page 31 of the Supplementary Financial Information Report for a reconciliation.
(3) Ratios are on a reported currency basis
(4) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto
(6) Provision for credit losses on certain financial assets - loans, acceptances and off-balance sheet exposures,

Appendix 2: International Banking by Region- Reconciliation of non-GAAP Financial Measure (Net Interest Margin)

|  | 2023 |  |  |  | 2022 |  |  |  | 2021 | Full Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ millions) | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | 2023 | 2022 |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |
| Average total assets ${ }^{(1)}$ | 207,241 | 212,175 | 207,894 | 195,254 | 184,701 | 178,619 | 174,608 | 164,945 | 163,759 | 205,622 | 175,728 |
| Less: Non-earning assets | 22,231 | 23,790 | 23,208 | 19,553 | 20,075 | 19,767 | 19,023 | 15,546 | 16,961 | 22,187 | 18,600 |
| Average total earning assets ${ }^{(1)}$ | 185,010 | 188,385 | 184,686 | 175,701 | 164,626 | 158,852 | 155,585 | 149,399 | 146,798 | 183,435 | 157,128 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |
| Trading Assets | 6,611 | 6,257 | 6,043 | 5,115 | 5,354 | 4,847 | 4,376 | 5,287 | 5,453 | 6,006 | 4,971 |
| Securities purchased under resale agreements and securities borrowed | 3,328 | 3,359 | 2,751 | 2,923 | 2,353 | 2,175 | 145 | 200 | - | 3,093 | 1,227 |
| Other deductions | 3,468 | 3,410 | 2,830 | 2,894 | 2,380 | 1,884 | 2,118 | 2,121 | 2,009 | 3,153 | 2,125 |
| Average core earning assets ${ }^{(1)}$ | 171,603 | 175,359 | 173,062 | 164,769 | 154,539 | 149,946 | 148,946 | 141,791 | 139,336 | 171,183 | 148,805 |
| Net Interest Income | 1,703 | 1,697 | 1,576 | 1,487 | 1,405 | 1,402 | 1,365 | 1,328 | 1,278 | 6,463 | 5,500 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |
| Non-core net interest income | 13 | 8 | (28) | (54) | (73) | (1) | (4) | 12 | 15 | (61) | (66) |
| Net interest income on core earning assets | 1,690 | 1,689 | 1,604 | 1,541 | 1,478 | 1,403 | 1,369 | 1,316 | 1,263 | 6,524 | 5,566 |
| Net Interest Margin (\%) ${ }^{(2)}$ | 3.91 | 3.82 | 3.80 | 3.71 | 3.79 | 3.71 | 3.77 | 3.68 | 3.60 | 3.81 | 3.74 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Caribbean and Central America |  |  |  |  |  |  |  |  |  |  |  |
| Average total assets ${ }^{(1)}$ | 35,888 | 34,829 | 35,372 | 35,124 | 34,522 | 33,219 | 32,409 | 32,177 | 31,378 | 35,303 | 33,087 |
| Less: Non-earning assets | 2,581 | 2,550 | 2,547 | 2,662 | 2,611 | 2,656 | 2,718 | 2,720 | 2,744 | 2,586 | 2,676 |
| Average total earning assets ${ }^{(1)}$ | 33,307 | 32,279 | 32,825 | 32,462 | 31,911 | 30,563 | 29,691 | 29,457 | 28,634 | 32,717 | 30,411 |
| Trading Assets | - | 14 | 16 | 16 | 14 | 12 | - | - | - | 12 | 7 |
| Securities purchased under resale agreements and securities borrowed | 139 | 134 | 117 | 109 | 81 | 70 | - | - | - | 125 | 38 |
| Other deductions | 3,442 | 3,358 | 3,267 | 3,566 | 3,550 | 3,534 | 3,369 | 3,394 | 2,933 | 3,408 | 3,462 |
| Average core earning assets ${ }^{(1)}$ | 29,726 | 28,773 | 29,425 | 28,771 | 28,266 | 26,947 | 26,322 | 26,063 | 25,701 | 29,172 | 26,904 |
| Net Interest Income | 433 | 421 | 430 | 412 | 401 | 357 | 322 | 321 | 310 | 1,696 | 1,401 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |
| Non-core net interest income | - | - | - | - | - | - | - | - | - | - | - |
| Net interest income on core earning assets | 433 | 421 | 430 | 412 | 401 | 357 | 322 | 321 | 310 | 1,696 | 1,401 |
| Net Interest Margin (\%) ${ }^{(2)}$ | 5.78 | 5.81 | 6.00 | 5.68 | 5.63 | 5.25 | 5.02 | 4.88 | 4.79 | 5.81 | 5.21 |

[^6]
[^0]:    

[^1]:    Refer to Non-GAAP measures on page 20 of the $M$

[^2]:     and lending activities, and gains and losses on trading derivatives. Underwriting and advisory fees, which are shown separately in the consolidated statement of income, are excluded.
    and lending activities, and gains and losses on trading derivatives. Underwriting and advisory fees, which are shown separately in the consolidated statement of in
    (2) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca.
    (3) Foreign exchange and Other includes trading-related revenues from foreign exchange, commodities and other trading activities of the Bank.
    (4) Refer to page 136 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca, for an explanation of the composition of the measure. Such explanation is incorporated by reference hereto.

[^3]:    (1) Refer to Non-GAAP Measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca.

[^4]:    (1) Deposit taking institutions and securities firms.
    (2) Other includes $\$ 7.2$ billion in wealth management, $\$ 3.4$ billion in services and $\$ 1.8$ billion in financing products.
    (3) Includes central banks, regional and local governments, supra-national agencies

[^5]:    (1) Includes small business.
    2) Includes Uruguay.
    (3) Includes small business and corporate.
    (4) Includes Brazil and Uruguay

[^6]:    (1) Average balances represents the average of daily balance for the period
    (2) Refer to Non-GAAP measures on page 20 of the Management's Discussion \& Analysis in the Bank's 2023 Annual Report, available on http://www.sedarplus.ca for a description of the measure

