

SCOTIA LINE OF CREDIT PROTECTION

Product Summary and Fact Sheet

The purpose of this fact sheet is to inform you of your rights. It does not relieve the insurer or the distributor of their obligations to you.

LET'S TALK INSURANCE!

Name of distributor: The Bank of Nova Scotia (Scotiabank)

Name of insurer: The Canada Life Assurance Company (Canada Life)

Name of insurance product: Scotia Line of Credit Protection



IT'S YOUR CHOICE

You are **never required** to purchase insurance:

- that is offered by your distributor;
- from a person who is assigned to you; or
- to obtain a better interest rate or any other benefit.

Even if you are required to be insured, **you do not have** to purchase the insurance that is being offered. **You can choose** your insurance product and your insurer.



HOW TO CHOOSE

To choose the insurance product that's right for you, we recommend that you read the summary that describes the insurance product and that must be provided to you.



DISTRIBUTOR REMUNERATION

A portion of the amount you pay for the insurance will be paid to the distributor as remuneration. The distributor **must** tell you when the remuneration exceeds 30% of that amount.



RIGHT TO CANCEL

The Act allows you to rescind an insurance contract, **at no cost**, within 10 days after the purchase of your insurance. However, the insurer may grant you a longer period of time. After that time, fees may apply if you cancel the insurance. **Ask** your distributor about the period of time granted to cancel it **at no cost**.

If the cost of the insurance is added to the financing amount and you cancel the insurance, your monthly financing payments might not change. Instead, the refund could be used to **shorten the financing period**. **Ask your distributor for details**.

The *Autorité des marchés financiers* can provide you with unbiased, objective information. Visit www.lautorite.qc.ca or call the AMF at 1-877-525-0337.

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Welcome!

What you need to know about this insurance coverage:

Creditor Insurance for Scotiabank Line of Credit is optional and offers you coverage on your Scotiabank line of credit for:

- › Life Insurance
- › Critical Illness Insurance (only offered if you apply for Life Insurance as well)
- › Disability Insurance
- › Job Loss Insurance (only offered if You apply for Disability Insurance as well)

The various coverages are all subject to the terms and conditions of the group master policy entered into between Scotiabank, and the insurer, The Canada Life Assurance Company (Canada Life). You can request a copy of the master policy by contacting Canada Life.

You're eligible for this insurance if on the date of application, you're a Canadian resident; are between 18 and 64 years old; and are the primary borrower, co-borrower or guarantor of a Scotiabank line of credit account; and:

- › **For Critical Illness Insurance:** you must also have Life Insurance coverage
- › **For Job Loss Insurance:** You must also have Disability Insurance coverage
- › **For Disability and Job Loss Insurance:** you must be actively working at least 20 hours per week and:
 - › a permanent employee or self-employed; or
 - › a seasonal employee with a proven work history and capable of performing the regular duties of your job; or
 - › if you are on maternity or parental leave, you expect to return to work at least 20 hours a week at the end of your leave.

A maximum of **two people** per line of credit can be insured on one account.

For further details, please refer to the sample certificate of insurance.

About your insurance

Name and address of the insurer:

The Canada Life Assurance Company "Canada Life"
330 University Avenue
Toronto, ON M5G 1R8

Name and address of the distributor:

The Bank of Nova Scotia
44 King St West, Toronto, ON M5H 1H1

Scotia Creditor Helpline: 1-855-753-4272

See a sample certificate of insurance on our website: Canadalife.com
Insurance > Creditor Insurance > Guides and summaries

Questions?

Call us: 1-800-387-2671

Secure email: creditor_info@canadalife.com

Canada Life's client number listed in the AMF registry: 3001870574

AMF website: lautorite.qc.ca

When your coverage begins:

Insurance coverage starts on the latest of the following dates:

- › The date Scotiabank receives your signed application;
- › The date specified in Canada Life's approval letter, when approval is required; or
- › The date you sign the loan agreement

The effective date of coverage will be confirmed when you receive your Certificate of Insurance and confirmation of your coverage within 30 days of application.

Automatic approval: You will be automatically approved for coverage and will not have to answer any health questions if:

- › For **Life Insurance and Critical Illness:** your total credit limit of all your insured Scotiabank lines of credit is \$150,000 or less.

If the total credit limit of all your insured Scotiabank lines of credit is greater than \$150,000 but less than \$300,000, you will be required to complete health questions in your application. If you answer 'No' to ALL applicable health questions in your application, you will be automatically approved for coverage.

- › For **Disability and Job Loss Insurance:** your total credit limit of all your insured Scotiabank lines of credit is \$50,000 or less.

If the total credit limit of all your insured Scotiabank lines of credit is greater than \$50,000 you will be required to complete health questions in your application. If you answer 'No' to ALL applicable health questions in your application, you will be automatically approved for coverage.

If you are approved for insurance coverage over \$50,000, any subsequent increases will also be automatically approved up to \$100,000.

**Share the right information**

If your coverage has been in effect for less than two years, any concealment, misrepresentation or false declaration made in your application, medical evidence connected with your application or any claim may *cancel the coverage and a benefit may not be paid.*

**Cancelling your policy**

If you change your mind about the coverage within **30 days** from the later of: the date your application is approved or the date the funds were advanced to you, you will get a full refund of any premium paid. It's like the coverage never started.

You can cancel your insurance coverage at any time by writing to:

Insurance Canada
Processing Centre,
P.O. Box 1045, Stratford
ON, N5A 6W4 or calling
1-855-753-4272

Your request must be signed by all borrowers and guarantors. Your final premium will be adjusted to reflect insurance costs up to and including the date your request is received.

You also have a **120-day** grace period for your premium payments. If the premium has not been paid within that period, your coverage is automatically cancelled.

Written approval: If the total credit limit of all your insured lines of credit is greater than \$150,000 but less than \$300,000, and if you answered 'Yes' to any of the applicable health questions in the application, Canada Life will confirm in writing whether your application is approved or declined. If the total credit limit of all your insured Scotiabank lines of credit is greater than \$300,000, further review of your application is required, and Canada Life will confirm in writing whether your application is approved or declined. For details, please refer to the sample certificate of insurance.

When your coverage ends:

Your insurance coverage ends on the earliest of the following dates:

- › The date you die;
- › The date Scotiabank receives your request to cancel the insurance;
- › The date your line of credit is no longer in good standing;
- › The date your line of credit account is closed with no outstanding balance;
- › The date payments for your line of credit or insurance premiums are overdue for 120 consecutive days; or
- › The date the group policy terminates.

Life Insurance

For **Life Insurance**, your coverage will also end on the earliest of:

- › The date you turn 75 years old
- › The date your life claim is approved

For **Critical Illness Insurance** your coverage will also end on the earliest of:

- › The date you turn 70 years old
- › The date your critical illness claim is approved
- › The date your Life Insurance coverage ends

For **Disability Insurance** your coverage will also end on the earliest of:

- › The date you turn 70 years old
- › The date you reach the maximum lifetime disability benefit of 48 months

For **Job Loss Insurance** your coverage will also end on the earliest of:

- › The date you turn 70 years old
- › The date you reach the maximum lifetime job loss benefit of 12 months
- › The date Your Disability Insurance coverage ends

For further details, please refer to the **sample certificate of insurance**.

You are covered if you die before the age of 75 and meet all terms and conditions of the certificate of insurance. For details on terms and conditions, please refer to the section on Life Insurance in the **sample certificate of insurance**.

What's your benefit?

If you die, Canada Life will pay Scotiabank the outstanding balance(s) of your Scotiabank insured line of credit(s) at the date of your death, up to a maximum of \$500,000 for all your insured Scotiabank line of credit accounts combined.

What are the exclusions and limitations?

No benefit will be paid if you die because of:

- › self-inflicted injury, suicide, or attempted suicide during the first two years from the date your insurance coverage started
- › declared or undeclared war, unless you are a member of the Canadian Forces or Reserve
- › any nuclear, chemical or biological contamination due to terrorism
- › direct or indirect participation or attempted participation of a criminal offence
- › use of any drugs, poisonous substances, intoxicants or narcotics, unless taken following your physician's instructions
- › operation of any motorized vehicle or watercraft while you are impaired by drugs or alcohol

In addition, no benefit will be paid if:

- › your application for life insurance was automatically approved and you die within the first two years from the date your insurance coverage started, and the cause of death is a pre-existing condition

A pre-existing condition means any health condition or the symptoms of a condition, whether diagnosed or not, for which in the 12 months before you applied for insurance, you:

- › consulted a doctor, or
- › had a medical investigation; or
- › received advice, care, service or treatment from a doctor or health practitioner

For additional information on pre-existing conditions and complete information, please refer to the **sample certificate of insurance**.

How your Life premium payment is calculated

Your premium payment will be calculated daily.

- › Using the monthly premium rate shown below, based on your age at the end of each billing period, convert to a daily premium rate
- › To convert to a daily premium rate, use the applicable monthly rate and divide by 1000, then multiply by 12 and then divide by 365
- › Multiply the daily premium rate by the daily balance
- › Add any applicable taxes

Note:

Age	18-30	31-35	36-40	41-45	46-50	51-55	56-60	61-65	66-69
Premium Rate for Single Coverage per every \$1,000 of Daily balance	\$0.25	\$0.32	\$0.36	\$0.49	\$0.64	\$0.81	\$1.00	\$1.43	\$2.55

Age	70	71	72	73	74
Premium Rate for Single Coverage per every \$1,000 of Daily balance	\$2.81	\$3.09	\$3.40	\$3.74	\$4.11

The sum of your daily premiums will be charged at the end of the billing period.

Your premium rate increases as you get older and your premium will increase if your balance increases (regardless of age).

The premium rate for two Insureds, each with Life coverage, is based on the age of the oldest Insured and multiplied by 1.70. See section below *“How premium is calculated for multiple coverages or multiple Insureds”* for further details

For further detail on how premiums are calculated, please refer to the sample certificate of insurance.

Increasing your Life coverage

If you increase your existing insured Line of Credit limit and you re-apply for increased Life Insurance coverage, you may be required to answer health questions.

For additional information on increasing your Life coverage please refer to the sample certificate of insurance.

Critical Illness Insurance

You are covered if you are diagnosed with certain types of cancer, heart attack, stroke or terminal illness and you are under the age of 70 and you meet all the terms and conditions of the certificate of insurance. For details on terms and conditions, please refer to the section on Critical Illness Insurance in the **sample certificate of insurance**.

What's your benefit?

Canada Life will pay Scotiabank the outstanding balance of your insured line(s) of credit at the date of diagnosis, up to a maximum of \$150,000 per insured Scotiabank line of credit or \$300,000 for all your insured Scotiabank lines of credit combined.

For more information on how your benefit payment is calculated please refer to the **sample certificate of insurance**.

What are the exclusions and limitations?

No critical or terminal illness benefit will be paid if the illness is a direct or indirect result of:

- › self-inflicted injury, suicide, or attempted suicide during the first two years from the date your insurance coverage started
- › declared or undeclared war unless you are a member of the Canadian Forces or Reserve
- › any nuclear, chemical or biological contamination due to terrorism
- › direct or indirect participation or attempted participation in a criminal offence
- › use of any drugs, poisonous substances, intoxicants or narcotics, unless taken following your doctor's instructions
- › operation of any motorized vehicle or watercraft while you are impaired by drugs or alcohol

Additionally, no critical or terminal illness benefit will be paid if:

- › your diagnosis doesn't meet the definition of critical illness defined in the Certificate of Insurance
- › you're diagnosed with a critical illness of which the diagnosis or medical evaluation began before the date you completed and signed your Scotia Line of Credit Protection application
- › within 90 days after the start of coverage you're diagnosed with life threatening cancer or you have signs, symptoms or investigations that lead to a cancer diagnosis, regardless of when the diagnosis is made

- › you die within 30 days after being diagnosed with a critical illness or undergoing surgery

Other limitations and exclusions may apply. Refer to the **sample certificate of insurance** for complete information.

How your Critical Illness Insurance premium payment is calculated

Your premium payment will be calculated daily.

- › Using the monthly premium rate shown below, based on your age at the end of each billing period, convert to a daily premium rate
- › To convert to a daily premium rate, use the applicable monthly rate and divide by 1000, then multiply by 12 and then divide by 365
- › Multiply the daily premium rate by the daily balance
- › Add any applicable taxes

Age Group	18-30	31-35	36-40	41-45	46-50	51-55	56-60	61-65	66-69
Premium Rate for Single Coverage per every \$1,000 of Daily Balance	\$0.46	\$0.51	\$0.59	\$0.92	\$1.39	\$1.90	\$2.60	\$3.40	\$4.55

The sum of your daily premiums will be charged at the end of the billing period. Your payment increases as you get older and is dependent on your daily balance.

Please refer to the **sample certificate of insurance** for further details on how premium will be calculated.

How premium is calculated for multiple coverages or multiple Insureds

Single Insured (Life and Critical Illness coverages):

The cost of Life and Critical Illness insurance coverage is calculated based on the premium rates for each separate coverage type less 15%.

Disability Insurance

Multiple Insureds:

Joint coverage:

- › Means both the Insureds on the same Scotia Line of Credit account have the SAME Scotia Line of Credit Protection insurance coverage types. Each has Life insurance, or each has Life and Critical Illness insurance.
- › The cost of Joint coverage is calculated by determining the premium rate applicable for the oldest Insured and multiplying the premium rate by 1.70.

Dual coverage:

- › Means each Insured on the same Scotia Line of Credit account has DIFFERENT Scotia Line of Credit Protection insurance coverage types. One has Life Insurance only and one has Life and Critical Illness insurance.
- › The cost of Dual coverage is calculated by determining the premium rate applicable for each Insured less 15%.

Note: Joint and Dual coverage does not apply to Disability or Job Loss coverage.

You are covered if you become disabled before the age of 70 and meet all the terms of the certificate of insurance. For details on terms and conditions, please refer to the section on Disability Insurance in the sample certificate of insurance.

What's your benefit?

Canada Life will pay Scotiabank a monthly benefit which will be the lesser of:

- › 3% of the outstanding account balance on the date of disability
- › 3% of the amount of insurance coverage for which you have been approved
- › \$3,000

Canada Life will also pay the amount equal to your disability premium, including sales tax where applicable.

The maximum monthly benefit for any of your insured Scotiabank lines of credit is \$3,000 plus premium (including sales tax) and will be paid for a maximum of 24 months per Scotiabank line of credit, per insured person, per disability.

Canada Life will pay up to a maximum of 48 months in total for disability benefits for your lifetime.

Note: If you have been approved for a maximum of \$50,000, the maximum monthly benefit is \$1,500 plus premium (including sales tax)

60 day waiting period: if you become disabled, you will have to wait 60 days from your date of disability before benefits are payable. This means you are responsible for any payments due during this 60 day period.

What are the exclusions and limitations?

No disability benefit will be paid if your disability is a result of:

- › normal pregnancy
- › elective cosmetic or experimental surgery or treatment
- › drug or alcohol abuse unless you are in a rehabilitation program, hospitalized or have a disease that if use of drugs or alcohol stopped, would cause a disability
- › intentional self-inflicted injury
- › your impairment by alcohol or drugs

- › your participation or attempted participation in a criminal offence
- › declared or undeclared war unless you are on active military duty as a member of the Canadian Forces or Canadian Forces Reserve

In addition, no benefit will be paid if:

- › the outstanding account balance on the date of your disability is \$0.00
- › you are not under active care of a physician
- › you refuse to submit medical exams by a physician selected by Canada Life
- › you fail to provide proof of your continuing disability
- › you are confined in a prison or similar institution
- › you became disabled within 12 months from the date your coverage started and your disability is a result of a pre-existing condition

A pre-existing condition means any health condition or the symptoms of a condition, whether diagnosed or not, for which in the 12 months before you applied for insurance, you:

- › consulted a doctor, or
- › had a medical investigation; or
- › received advice, care, service or treatment from a doctor or health practitioner

Other limitations and exclusions may apply. Refer to the [sample certificate of insurance](#) for complete information.

How your Disability Illness Insurance premium payment is calculated

Your premium payment will be calculated daily.

- › Using the monthly premium rate shown below, based on your age at the end of each billing period, convert to a daily premium rate
- › To convert to a daily premium rate, use the applicable monthly rate and divide by 100, then multiply by 12 and then divide by 365
- › Multiply the daily balance by 3%
- › Multiply the daily premium rate by the daily balance
- › Add any applicable taxes

Age	18-29	30-35	36-40	41-45	46-50	51-55	56-60	61-64	65-69
Premium rate for each insured for every \$100 of monthly insurable benefit	\$1.60	\$1.95	\$2.50	\$3.07	\$3.65	\$4.39	\$5.46	\$6.41	\$7.00

The sum of your daily premiums will be collected at the end of the billing period.

Your payment increases as you get older and is dependent on your daily balance.

Refer to the sample certificate of insurance for further details on how premium will be calculated.

Job Loss Insurance

You are covered if you involuntarily lose your job or are permanently laid off before the age of 70 for no fault of your own and you meet all terms and conditions of the certificate. For details on terms and conditions, please refer to the section on Job Loss Insurance in the sample certificate of insurance.

What's your benefit?

Canada Life will pay Scotiabank a monthly benefit which will be the lesser of:

- › 3% of the outstanding account balance on the date you lose your job
- › 3% of the amount of insurance coverage for which you have been approved
- › \$3,000

Canada Life will also pay the amount equal to your disability and job loss premium, including sales tax where applicable.

The maximum monthly benefit for any of your insured Scotiabank lines of credit is \$3,000 plus premium (including sales tax) and will be paid for a maximum of 6 months per Scotiabank line of credit, per insured person, per incidence of job loss.

Canada Life will pay up to a maximum of 12 months in total for job loss benefits for your lifetime.

Note: If you have been approved for a maximum of \$50,000, the maximum monthly benefit is \$1,500 plus premium (including sales tax)

60 day waiting period: if you lose your job, you will have to wait 60 days from your date of job loss before benefits are payable. This means you are responsible for any payments due during this 60-day period.

What are the exclusions and limitations?

No job loss benefit will be paid if:

- › you lose your job within 90 days of when your coverage started
- › you knew you were going to become unemployed at the time you applied for coverage
- › you do not provide proof of your eligibility for Employment Insurance

- › you are terminated from contract work
- › you are on maternity or parental leave, or a leave of absence
- › your job loss is directly or indirectly related to:
 - › your resignation or retirement
 - › dismissal from your job for cause;
 - › a disability for which benefits are payable through this insurance;
 - › a strike or lockout.

Other limitations and exclusions may apply. Refer to the sample certificate of insurance for complete information.

How Your Job Loss Insurance premium payment is calculated

Your premium payment will be calculated daily.

- › Using the monthly premium rate shown below, based on your age at the end of each billing period, convert to a daily premium rate
- › To convert to a daily premium rate, use the applicable monthly rate and divide by 100, then multiply by 12 and then divide by 365
- › Multiply the daily balance by 3%
- › Multiply the daily premium rate by the daily balance
- › Add any applicable taxes

Age	18-29	30-35	36-40	41-45	46-50	51-55	56-60	61-64	65-69
Premium rate for each insured for every \$100 of monthly insurable benefit	\$1.60	\$1.60	\$1.60	\$1.40	\$1.40	\$1.40	\$1.20	\$1.20	\$1.20

The sum of your daily premiums will be collected at the end of the billing period.

Your payment increases as you get older and is dependent on your daily balance.

Refer to the sample certificate of insurance for further details on how premium will be calculated.

Making and appealing a claim:

To make a claim:

You can request a claim form by calling the following toll-free number:
1-855-753-4272 Monday to Friday 8:00 a.m. to 8:00 p.m. (ET).

Procedure and time limits: You must notify and provide Canada Life, with completed claim forms and any supporting documentation as follows:

- › For life claims: no later than 1 year from the date of death.
- › For critical or terminal illness claims: within 90 days from the date of diagnosis.
- › For disability or job loss: within 150 days from the date of disability or job loss.

Any written notice must include the Group Policy number: G/H 60220. Canada Life will let you know about their decision within 30 days after receiving all the necessary documents to process your claim. If you don't agree with a decision about your claim, you can appeal it at any time in writing and include the reasons for appealing. The costs for any medical evidence needed to support the review of your claim(s) will be at your own expense.

To appeal a claim decision:

Write to: The Canada Life Assurance Company Creditor Insurance,
 Claims Department 330 University Avenue
 Toronto ON, M5G 1R8

Secure Email: creditor_info@canadalife.com

Secure Fax: 416-552-6657

Have a concern or complaint? We want to hear from you.

Visit canadalife.com under Customer satisfaction>Customer complaints
 This site will take you through the complaint process and give you the contact information to file a complaint.

NOTICE OF CANCELLATION OF AN INSURANCE CONTRACT

THE INSURERS ACT GIVES YOU IMPORTANT RIGHTS.

The Act allows you to cancel an insurance contract that you entered into without the intermediary of a representative within 10 days after receiving the policy, **without penalty**, unless the contract has expired at that time.

To cancel a contract, you must give the insurer notice, within that time, by registered mail or any other means that allows you to obtain an acknowledgement of receipt.

Caution: You may lose advantageous conditions as a result of this insurance contract. Contact your insurer or consult your contract.

After that period expires, you may cancel the insurance at any time; however, penalties may apply.

For further information, contact the Autorité des marchés financiers at 1-877-525-0337 or visit www.lautorite.qc.ca.

NOTICE OF CANCELLATION OF AN INSURANCE CONTRACT

To: The Canada Life Assurance Company (Canada Life)
 330 University Avenue, Toronto ON M5G 1R8

Date: _____
 (Date of sending of notice)

Pursuant to Section 64 of the Insurers Act, I hereby cancel insurance contract no.:

 (Number of contract, if indicated)

Entered into on: _____
 (Date of signature of contract)

In: _____
 (Place of signature of contract)

 (Name of client)

 (Signature of client)

**To simplify your insurance, visit
scotiabank.com**

For questions about your Scotia Line of Credit Protection, contact us at your nearest Scotiabank branch or call the Insurance Canada Service Centre at 1-855-753-4272.

**FPO
For FSC mark**

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