

SCOTIA MORTGAGE PROTECTION

Product Summary and Fact Sheet

The purpose of this fact sheet is to inform you of your rights. It does not relieve the insurer or the distributor of their obligations to you.

LET'S TALK INSURANCE!

Name of distributor: The Bank of Nova Scotia (Scotiabank)

Name of insurer: The Canada Life Assurance Company (Canada Life)

Name of insurance product: Scotia Mortgage Protection



IT'S YOUR CHOICE

You are **never required** to purchase insurance:

- that is offered by your distributor;
- from a person who is assigned to you; or
- to obtain a better interest rate or any other benefit.

Even if you are required to be insured, **you do not have** to purchase the insurance that is being offered. **You can choose** your insurance product and your insurer.



HOW TO CHOOSE

To choose the insurance product that's right for you, we recommend that you read the summary that describes the insurance product and that must be provided to you.



DISTRIBUTOR REMUNERATION

A portion of the amount you pay for the insurance will be paid to the distributor as remuneration. The distributor **must** tell you when the remuneration exceeds 30% of that amount.



RIGHT TO CANCEL

The Act allows you to rescind an insurance contract, **at no cost**, within 10 days after the purchase of your insurance. However, the insurer may grant you a longer period of time. After that time, fees may apply if you cancel the insurance. **Ask** your distributor about the period of time granted to cancel it **at no cost**. If the cost of the insurance is added to the financing amount and you cancel the insurance, your monthly financing payments might not change. Instead, the refund could be used **to shorten the financing period. Ask your distributor for details.**

The *Autorité des marchés financiers* can provide you with unbiased, objective information. Visit www.lautorite.qc.ca or call the AMF at 1-877-525-0337.

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Welcome!

What you need to know about this insurance coverage:

Creditor Insurance for Scotiabank Mortgages is optional and offers you coverage on your Scotiabank Mortgage for:

- › Life Insurance
- › Critical Illness Insurance
- › Disability Insurance
- › Job Loss Insurance (only offered if you apply for Disability Insurance as well)

Note: If you apply for and are approved for both Life and Critical Illness Insurance coverage, then you are eligible for the Terminal Illness benefit.

The various coverages are all subject to the terms and conditions of the group master policy entered into between Scotiabank, and the insurer, Canada Life. You can request a copy of the group master policy by contacting Canada Life.

You're eligible for this insurance if on the date of application, you're a Canadian resident (living in Canada for at least 6 months out of the year); are between 18 and 64 years old; and are a borrower, co-borrower or guarantor of an approved Scotiabank Mortgage loan; and:

- › For Disability and Job Loss Insurance: you must be actively working at least 20 hours per week and:
 - › a permanent employee or self-employed; or
 - › a seasonal employee with a proven work history and capable of performing the regular duties of your job; or
 - › if you are on maternity or parental leave, you expect to return to work at least 20 hours a week at the end of your leave.

Note: you can still apply for Life Insurance if you are between 65 and 69 years old if you are replacing or refinancing an existing insured Scotiabank Mortgage or obtaining a new mortgage within 90 days of paying off your existing Scotiabank Mortgage if the existing mortgage was insured.

A maximum of **two people** per mortgage loan can be insured on one mortgage account. For more information, please refer to the sample Certificate of Insurance.

Prior Coverage Recognition: If you are replacing or re-financing a mortgage and had insurance coverage before re-applying and your application is not approved, your prior Life Insurance coverage may be recognized. For details, please refer to the sample Certificate of Insurance.

When your coverage begins:

Insurance coverage starts on the latest of the following dates:

- › The date Scotiabank receives your signed application:
- › The date specified in Canada Life's approval letter, when approval is required: or
- › The date you sign the loan agreement.

About your insurance

Name and address of the insurer:

The Canada Life Assurance Company ("Canada Life")
330 University Avenue
Toronto, ON M5G 1R8

Name and address of the distributor:

The Bank of Nova Scotia
44 King St. West, Toronto ON M5H 1H1

Scotia Creditor Insurance Helpline: 1-855-753-4272

See a sample Certificate of Insurance on our website:

Canadalife.com
Insurance > > Creditor Insurance > Guides and summaries

Questions?

Call us: 1-800-387-2671

Secure email: creditor_info@canadalife.com

Canada Life's client number listed in the AMF registry: 3001870574

AMF website: lautorite.qc.ca

When your coverage begins:

The effective date of coverage will be confirmed when you receive your Certificate of Insurance and confirmation of your coverage within 30 days of application.

Automatic approval: You will be required to complete health questions in your application. If you answer 'No' to ALL applicable health questions in your application then you will be automatically approved and your coverage will start on the date Scotiabank receives your signed and completed application.

Written approval: A health assessment may be required if you answered 'Yes' to any of the applicable health questions in the application.

Canada Life will confirm in writing whether your application is approved or declined. For details, please refer to the sample Certificate of Insurance.

**Share the right information**

If your coverage has been in effect for less than two years, any concealment, misrepresentation or false declaration made in your application, medical evidence connected with your application or any claim may *cancel the coverage and a benefit may not be paid.*

**Cancelling your policy**

If you change your mind about the coverage within **30 days** from the later of: the date your application is approved or the date the funds were advanced to you, we'll issue a full refund of any premium paid. It's like the coverage never started.

You also have a **60-day** grace period for your premium payments. If the premium has not been paid within that period, your coverage is automatically cancelled.

You can cancel your insurance coverage at any time by writing to: Insurance Canada Processing Centre, P.O. Box 1045, Stratford ON, N5A 6W4 or calling 1-855-753-4272, 8:00 a.m. to 8:00 p.m. (ET) Monday to Friday.

Your request must be signed by all borrowers, and guarantors. Your final premium will be adjusted to reflect insurance costs up to and including the date your request is received.

When your coverage ends:

Your insurance coverage automatically ends on the earliest of the following dates:

- › The date you die
- › The date when your claim for either Life, Critical Illness or Terminal Illness is approved
- › The date Scotiabank receives your request to cancel the insurance
- › The date you fully pay off your Scotiabank mortgage loan or refinance it
- › The date someone else other than you is responsible for re-paying the mortgage account
- › The date Scotiabank writes off your outstanding mortgage balance as uncollectable
- › The date your mortgage or insurance premium payments are overdue for 60 consecutive days
- › The date the group policy terminates.

For **Life Insurance**, your coverage will automatically end on:

- › The date you turn 70 years old
- › The date your Life claim is approved

For **Critical Illness Insurance** your coverage will automatically end on:

- › The date you turn 65 years old
- › The date your Critical Illness claim is approved

For **Disability Insurance** your coverage will automatically end on:

- › The date you turn 70 years old.
- › The date you reach the maximum benefit of 48 months of Disability benefits per Mortgage account for your lifetime.

Life Insurance

For **Job Loss Insurance** your coverage will automatically end on :

- › The date you turn 70 years old.
- › The date you reach the maximum benefit of 12 months of Job Loss benefits per Mortgage account for your lifetime.
- › The date when your Disability coverage ends

For further details, please refer to the **sample Certificate of Insurance**.

You are covered if you die before the age of 70 and meet all terms and conditions of the Certificate of Insurance. For details on terms and conditions, please refer to the section on Life Insurance in the **sample Certificate of Insurance**.

What's your benefit?

If you die, Canada Life will pay Scotiabank the outstanding balance(s) of your Scotiabank insured mortgage loan(s) at the date of your death, up to a maximum of \$1,000,000 for all your insured Scotiabank mortgages combined.

Temporary insurance coverage for Accidental Death Benefit: If you die because of an injury caused by an accident after submitting and signing your mortgage loan agreement with Scotiabank, but before your application is approved or declined by Canada Life, Canada Life will pay Scotiabank the amount of Insurance that would have been paid had your application been approved, subject to the maximum insurable limit.

Refinancing of your Mortgage: Your insurance coverage terminates and you will need to reapply for coverage on the new mortgage. For information on terms and conditions when refinancing your mortgage please refer to the sample Certificate of Insurance.

What are the exclusions and limitations?

No benefit will be paid if you die because of:

- › self-inflicted injury, suicide, or attempted suicide during the first two years from the date your insurance coverage started
- › declared or undeclared war unless you are a member of The Canadian Armed Forces or Reserve
- › any nuclear, chemical or biological contamination due to terrorism
- › direct or indirect participation or attempted participation of a criminal offence
- › use of any drugs, poisonous substances, intoxicants or narcotics, unless taken following your physician's instructions
- › operation of any motorized vehicle or watercraft while you are impaired by drugs or alcohol

Other limitations and exclusions may apply. Please refer to the sample certificate of insurance for complete information.

How your Life insurance premium payment is calculated

Your monthly premium payment will be calculated by:

- › Multiplying the amount of your mortgage balance at the time of application (up to maximum of \$1,000,000) by the premium rate shown in the table below, based on your age when you apply;
- › Dividing that amount by \$1000; and
- › Adding any applicable taxes.

You will only pay a premium on mortgage amounts up to \$1,000,000.

Your monthly payment does not increase as you get older and stays the same for the Life of your mortgage loan, as long as the mortgage amount doesn't increase.

Age	18-30	31-35	36-40	41-45	46-50	51-55	56-60	61-65	66-69
Monthly Premium Rate of Each Insured	\$0.14	\$0.18	\$0.25	\$0.36	\$0.47	\$0.58	\$0.77	\$1.12	\$1.57

Critical Illness Insurance

You are covered if you are diagnosed with certain types of cancer, heart attack or stroke and, you are under the age of 65 and you meet all the terms and conditions of the Certificate of Insurance. For details on terms and conditions, please refer to the section on Critical Illness Insurance in the sample Certificate of Insurance.

What's your benefit?

Canada Life will pay Scotiabank the outstanding balance of your insured mortgage(s) at the date of diagnosis up to a maximum of \$500,000 for all your insured Scotiabank mortgage loan(s) combined.

Insurance during Review of Application: No Critical Illness Insurance coverage is provided while Canada Life reviews your application.

For more information on how your benefit payment is calculated please refer to the sample Certificate of Insurance.

What are the exclusions and limitations?

No critical illness benefit will be paid if the illness is a direct or indirect result of:

- › self-inflicted injury, suicide, or attempted suicide during the first two years from the date your insurance coverage started
- › declared or undeclared war, unless you are a member of The Canadian Armed Forces or Reserve
- › any nuclear, chemical or biological contamination due to terrorism
- › use of any drugs, poisonous substances, intoxicants or narcotics, unless taken following your doctor's instructions
- › operation of any motorized vehicle or watercraft while you are impaired by drugs or alcohol occurred

Additionally, no critical illness benefit will be paid if:

- › your diagnosis doesn't meet the definition of critical illness defined in the Certificate of Insurance
- › you're diagnosed with a critical illness of which the diagnosis or medical evaluation began before the date you completed and signed your Scotia Mortgage Protection application
- › you're diagnosed with cancer within 90 days of when your coverage started, or you have signs, symptoms or investigations that lead to a cancer diagnosis, regardless of when the diagnosis is made
- › you die within 30 days after being diagnosed with a critical illness or undergoing surgery

Disability Insurance

Other limitations and exclusions may apply. Refer to the [sample certificate of insurance](#) for complete information.

How your Critical Illness insurance premium payment is calculated

Your monthly premium payment will be calculated by:

- › Multiplying the amount of your mortgage balance at the time of application (up to maximum of \$500,000) by the premium rate shown in the table below based on your age at the time of application
- › Dividing that amount by \$1,000; and
- › Adding any applicable tax

The result of that, will be your monthly payment. You will only pay a premium on amounts up to \$500,000. Provincial taxes are added where applicable.

Your monthly payment does not increase as you get older and stays the same for the life of the mortgage loan as long as the mortgage amount doesn't increase.

Age	18-30	31-35	36-40	41-45	46-50	51-55	56-60	61-65
Monthly Premium Rate for Each Insured	\$0.16	\$0.21	\$0.30	\$0.50	\$0.73	\$1.07	\$1.88	\$2.25

You are covered if you become disabled before the age of 70 and are unable to work because you are sick or injured and can't carry out the duties of your full-time job and you meet all terms and conditions of the Certificate of Insurance. For details on terms and conditions, please refer to the section on Disability Insurance in the [sample Certificate of Insurance](#).

What's your benefit?

Canada Life will pay Scotiabank your insured mortgage payment, up to a maximum of \$3,500 per insured mortgage account, including your insurance premium, for every month you are disabled up to a maximum of 24 months per disability. The monthly benefit includes principal, interest, bank administered property taxes, life premium and/or critical illness premiums on the date of disability (including provincial sales tax payable on the total amount of premium)

Canada Life will pay up to a maximum of 48 months in total for disability benefits per Mortgage account in your lifetime

60 day waiting period: if you become disabled, you will have to wait 60 days from your date of disability before benefits are payable. This means you are responsible for any mortgage payment due during this 60 day period.

To qualify for disability benefits you must be under continuous care of a doctor, not receive any wages or profit for any activity and provide proof of your Disability claim to Canada Life.

What are the exclusions and limitations?

No disability benefit will be paid if your disability is directly or indirectly related to:

- › normal pregnancy
- › elective cosmetic or experimental surgery or treatment
- › drug or alcohol abuse unless you are in a rehabilitation program, hospitalized or have a disease that if use of drugs or alcohol stopped, would cause a disability
- › intentional self-inflicted injury
- › your impairment by alcohol or drugs
- › your participation or attempted participation in a criminal offence
- › declared or undeclared war unless you are on active military duty as a member of the Canadian Forces or Canadian Forces Reserve

Other limitations and exclusions may apply. Please refer to the [sample Certificate of Insurance](#) for complete information.

Job Loss Insurance

How your Disability premium payment is calculated

Your monthly premium is calculated based on Your age and the monthly equivalent payment amount of Your Mortgage, including principal, interest, Scotia Mortgage Protection premium for Life and Critical Illness insurance coverage and any applicable sales taxes and bank administered taxes, up to \$3,500.

Your monthly mortgage payment (including insurance premiums) will be multiplied by the premium rate shown in the table below based on your age at the time of application. The resulting amount will be divided by \$100 and the result of that will be your monthly payment. Provincial taxes are added where applicable.

Your monthly premium will change any time there is a change in your insured mortgage payment.

Refer to the sample Certificate of Insurance for further details on how premiums will be calculated.

Age	18-29	30-35	36-40	41-45	46-50	51-55	56-60	61-64	65-69
Monthly Premium rate for each insured	\$1.48	\$1.98	\$2.48	\$2.98	\$3.53	\$4.03	\$4.98	\$5.98	\$6.93

You are covered if you involuntarily lose your job or are permanently laid off before the age of 70 for no fault of your own and you meet all terms and conditions of the certificate. You must be approved for Disability Insurance to qualify for Job Loss coverage. For details on terms and conditions, please refer to the section on Job Loss Insurance in the **sample Certificate of Insurance**.

What's your benefit?

Canada Life will pay Scotiabank your insured mortgage payment, including your insurance premium, for every month you are unemployed. The monthly benefit includes principal, interest, bank administered property taxes, life premium and/or critical illness premiums and disability premiums on the date of job loss (including provincial sales tax payable on the total amount of premium).

Canada Life will pay up to a maximum of 12 months in total for job loss benefits per Mortgage account in your lifetime.

60 day waiting period: if you lose your job, you will have to wait 60 days from your date of job loss before benefits are payable. This means you are responsible for any mortgage payment due during this 60 day period.

To qualify for job loss benefits you must:

- › Have been a full-time employee for a minimum of 180 consecutive days for a salary or wages, working for at least 20 hours each week before you lost your job. The 20 hour work requirement is continuous and must not be calculated through averaging.
- › If you are self-employed, have been working for income in a trade or profession in which you were engaged, a partnership in which you were a partner, in your own business, or a private company or entity in which you had an ownership interest; and
- › Provide proof you are eligible and have registered to receive Government of Canada Employment Insurance Benefits

For seasonal workers, unemployment during the normal off-season is not considered an involuntary job loss.

What are the exclusions and limitations?

No benefit will be paid if:

- › you became unemployed within 90 days of the effective date of coverage;
- › you knew that you were about to become unemployed at the time of application for coverage;

- › you fail to provide satisfactory proof of your eligibility of Employment Insurance benefits;
- › you are terminated from contract work;
- › you are on maternity or parental leave, or a leave of absence; or
- › your job loss is a direct or indirect result of:
 - › resignation or retirement from employment
 - › dismissal from employment for cause;
 - › a disability for which benefits are payable through this insurance;
 - › a strike or lockout.

Other limitations and exclusions may apply. Please refer to the sample Certificate of Insurance for complete information.

How your Job Loss premium payment is calculated

Your monthly premium is calculated based on Your age and the monthly equivalent payment amount of Your Mortgage, including principal, interest, Scotia Mortgage Protection premium for Life and Critical Illness insurance coverage and any applicable sales taxes and bank administered taxes, up to \$3,500.

Your monthly mortgage payment (including insurance premiums) will be multiplied by the premium rate shown in the table below based on your age at the time of application. The resulting amount will be divided by \$100 and the result of that will be your monthly payment. Provincial taxes are added where applicable.

Your monthly premium will change any time there is a change in your insured mortgage payment.

Please refer to the sample Certificate of Insurance for further details on how premiums will be calculated.

Age	18-29	30-35	36-40	41-45	46-50	51-55	56-60	61-64	65-69
Monthly Premium rate for each insured	\$1.60	\$1.60	\$1.60	\$1.40	\$1.40	\$1.40	\$1.20	\$1.20	\$1.20

More information about your overall insurance coverage

TIERED MORTGAGE INSURANCE DISCOUNTS Applicable for Life and Critical Illness only:

If your mortgage exceeds \$350,000, you will receive a discount on the life and/or critical illness premium for the amount over \$350,000:

- › Tier #1: 30% discount on the Life and/or Critical Illness premium for the mortgage amount between \$350,000.00 - \$499,999.99.
- › Tier #2: 35% discount on the Life and/or Critical Illness premium for the mortgage amount between \$500,000.00 - \$1,000,000.00.

To calculate your premium, including any applicable tiered mortgage discounts, please go to: <https://dmts.scotiabank.com/tools/creditorinsurancemortgage/en/index.html>

MULTIPLE COVERAGE ADVANTAGES

Premium Reduction

If you and/or another borrower on the mortgage account are insured for two insurance coverages on the same mortgage account, you and/or another borrower will receive a 10% discount on your premium. For each additional insurance coverage that you and/or one other borrower add on the same Mortgage account, you and/or another borrower will receive an additional 5% discount, up to a total maximum discount of 20% on your premium.

Terminal Illness Benefit

If you apply for and are approved for both Life insurance coverage and Critical Illness insurance coverage, then you are eligible for a terminal illness benefit. The terminal illness benefit is equal to the amount that would have been paid if you had died on the date of your diagnosis, and will be paid if a doctor diagnoses you with an illness that is not a covered critical illness under this certificate, and will likely result in your death within one year of diagnosis.

Making and appealing a claim:

To make a claim:

You can request a claim form by calling the following toll-free number: **1-855-753-4272**, Monday to Friday, 8:00 am to 6:00 pm.

Procedure and time limits: You must notify and provide Canada

Notes

Life, with completed claim forms and any supporting documentation as follows:

- › For life claims: no later than 1 year from the date of death.
- › For critical illness claims: within 90 days from the date of diagnosis
- › For disability and job loss claims: within 150 days from the date of disability

Any written notice must include the Group Policy number: G/H 60350. Canada Life will provide a decision within 30 days after receiving all necessary documents to process your claim. If you do not agree with a decision about your claim, you can appeal at any time in writing and include the reason(s) for the appeal. The costs for any medical evidence needed to support your claim review will be at your own expense.

To appeal a claim decision:

Write to: The Canada Life Assurance Company
Creditor Insurance, Claims Department
330 University Avenue
Toronto ON, M5G 1R8

Secure Email: creditor_info@canadalife.com

Secure Fax: 416-552-6657

Have a concern or complaint? We want to hear from you.

Visit canadalife.com, under Customer satisfaction>Customer complaints

This site will take you through the complaint process and give you the contact information to make a complaint.



NOTICE OF RESCISSION OF AN INSURANCE CONTRACT

NOTICE GIVEN BY A DISTRIBUTOR

Section 440 of the Act respecting the distribution of financial products and services (chapter D-9.2)

THE ACT RESPECTING THE DISTRIBUTION OF FINANCIAL PRODUCTS AND SERVICES GIVES YOU IMPORTANT RIGHTS.

The Act allows you to rescind an insurance contract, **without penalty**, within 10 days of the date on which it is signed. However, the insurer may grant you a longer period.

To rescind the contract, you must give the insurer notice, within that time, by registered mail or any other means that allows you to obtain an acknowledgement of receipt.

Despite the rescission of the insurance contract, the first contract entered into will remain in force. Caution, it is possible that you may lose advantageous conditions as a result of this insurance contract; contact your distributor or consult your contract.

After the expiry of the applicable time, you may rescind the insurance contract at any time; however, penalties may apply.

For further information, contact the Autorité des marchés financiers at 1-877-525-0337 or visit www.lautorite.qc.ca.

NOTICE OF RESCISSION OF AN INSURANCE CONTRACT

To: The Canada Life Assurance Company ("Canada Life")
 330 University Avenue
 Toronto, Ontario
 M5G 1R8

Date: _____
(Date of sending of notice)

Pursuant to section 441 of the Act respecting the distribution of financial products and services, I hereby rescind insurance contract no.:

(Number of contract, if indicated)

Entered into on: _____
(Date of signature of contract)

In: _____
(Place of signature of contract)

(Name of client)

(Signature of client)

**To simplify your insurance, visit
scotiabank.com**

For questions about your Scotia Mortgage Protection, contact us at your nearest Scotiabank branch.

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