UK MIFIR PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ECPS ONLY TARGET MARKET – Solely for the purposes of the manufacturer's product approval process, the target market assessment in respect of the Senior Notes has led to the conclusion that: (i) the target market for the Senior Notes is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook ("COBS"), and professional clients, as defined in Regulation (EU) No 600/2014 as it forms part of the domestic law of the United Kingdom (the "UK") by virtue of the European Union (Withdrawal) Act 2018, as amended ("UK MiFIR"); and (ii) all channels for distribution of the Senior Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Senior Notes (a "distributor") should take into consideration the manufacturer's target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the "UK MiFIR Product Governance Rules") is responsible for undertaking its own target market assessment in respect of the Senior Notes (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels.

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** - The Senior Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (the "EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II); (ii) a customer within the meaning of Directive (EU) 2016/97 (as amended), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Regulation (EU) 2017/1129 (as amended, the "Prospectus Regulation"). Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Senior Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Senior Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

PROHIBITION OF SALES TO UK RETAIL INVESTORS - The Senior Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the UK. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law of the UK by virtue of the European Union (Withdrawal) Act 2018 (as amended, the "EUWA"); (ii) a customer within the meaning of the provisions of the UK Financial Services and Markets Act 2000 (as amended, the "FSMA") and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97 (as amended), where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA; or (iii) not a qualified investor as defined in Article 2 of the Prospectus Regulation as it forms part of domestic law of the UK by virtue of the EUWA (as amended, the "UK Prospectus Regulation"). Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended) as it forms part of domestic law by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Senior Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Senior Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

THESE SENIOR NOTES ARE SUBJECT TO CONVERSION IN WHOLE OR IN PART – BY MEANS OF A TRANSACTION OR SERIES OF TRANSACTIONS AND IN ONE OR MORE STEPS – INTO COMMON SHARES OF THE BANK OF NOVA SCOTIA OR ANY OF ITS AFFILIATES UNDER SUBSECTION 39.2(2.3) OF THE CANADA DEPOSIT INSURANCE CORPORATION ACT ("CDIC ACT") AND TO VARIATION OR EXTINGUISHMENT IN CONSEQUENCE AND SUBJECT TO THE APPLICATION OF THE LAWS OF THE PROVINCE OF ONTARIO AND THE

# FEDERAL LAWS OF CANADA APPLICABLE THEREIN IN RESPECT OF THE OPERATION OF THE CDIC ACT WITH RESPECT TO THE SENIOR NOTES.

## Final Terms dated September 20, 2023

The Bank of Nova Scotia
LEI: L3I9ZG2KFGXZ61BMYR72

Issue of €1,000,000,000 Floating Rate Senior Notes due September 2025 under the U.S.\$30,000,000,000 Euro Medium Term Note Programme

#### PART A - CONTRACTUAL TERMS

This document constitutes the final terms relating to the issue of Senior Notes described herein.

Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Conditions") set forth in the prospectus dated June 30, 2023and the supplement dated August 30, 2023, which together constitute a base prospectus (the "Prospectus") for the purposes of the UK Prospectus Regulation. This document constitutes the Final Terms of the Senior Notes described herein for the purposes of Article 8 of the UK Prospectus Regulation and must be read in conjunction with such Prospectus in order to obtain all relevant information. The Prospectus is available for viewing during normal office hours at the office of the Fiscal Agent, Registrar and Transfer Agent and copies may be obtained from the principal office of the Issuer and may also be viewed on the website of the Regulatory News Service operated by the London Stock Exchange at <a href="http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html">http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html</a> under the name of the Issuer.

INVESTORS SHOULD REFER TO THE SECTION HEADED "RISK FACTORS" IN THE PROSPECTUS FOR A DISCUSSION OF CERTAIN MATTERS THAT SHOULD BE CONSIDERED WHEN MAKING A DECISION TO INVEST IN THE SENIOR NOTES.

1. (i) Issuer: The Bank of Nova Scotia

(ii) Branch of Account: Head Office, Toronto

**2.** (i) Series Number: 446

(ii) Tranche Number: 1

(iii) Date on which the Senior Not Applicable Notes will be consolidated

**3.** Specified Currency or Currencies: Euro ("€")

and form a single Series:

**4.** Aggregate Principal Amount: €1,000,000,000

5. Issue Price: 100.00 per cent. of the Aggregate Principal

Amount

**6.** (i) Specified Denomination:  $\in 100,000$  and integral multiples of  $\in 1,000$  in

excess thereof

(ii) Calculation Amount: €1,000

7. (i) Issue Date: September 22, 2023

(ii) Interest Commencement Issue Date

Date:

**8.** Maturity Date: Interest Payment Date falling in or nearest to

September 2025

9. Interest Basis: 3 month EURIBOR + 0.50 per cent. Floating

Rate

**10.** Redemption/Payment Basis Redemption at par

11. Change of Interest: Not Applicable

**12.** Put/Call Options: Not Applicable

**13.** Status of the Notes: Senior Notes

**14.** Bail-inable Notes: Yes

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15. Fixed Rate Note Provisions: Not Applicable

**16.** Floating Rate Note Provisions Applicable

(i) Interest Period Dates: Each Interest Payment Date

(ii) Interest Payment Date(s): 22 March, 22 June, 22 September and 22

December in each year commencing 22 December 2023, subject to adjustment for calculation of interest and for payment purposes

in accordance with the Business Day

Convention set out in paragraph 16(iii) below

(iii) Business Day Convention: Modified Following Business Day Convention

(iv) Business Centre(s): London, New York, Toronto and T2

(v) Manner in which the Interest Rate and Interest

Amount is to be

determined:

Screen Rate Determination

(vi) Screen Rate Applicable

Determination:

(a) Benchmark: 3 month EURIBOR

(b) Calculation Method: Not Applicable

(c) Observation Method: Not Applicable

(d) Relevant Screen Page: Bloomberg Page EUR003M index

(e) SONIA Compounded

Not Applicable

Index:

(f) Compounded Daily Not Applicable €STR Convention:

(g) Interest
Determination
Date(s):

The second T2 Settlement Day prior to the beginning of each Interest Period

(h) Relevant Currency: Not Applicable

(i) Representative Amount:

Not Applicable

(j) Observation Look-Back Period: Not Applicable

(k) Relevant Number: Not Applicable

(l) SORA Index Determination Time:

Not Applicable

(vii) ISDA Determination: Not Applicable

(viii) CMS Rate: Not Applicable

(ix) Floating Rate Spread: Not Applicable

(x) Margin Plus (+) 0.50 per cent. per annum

(xi) Rate Multiplier: Not Applicable

(xii) Minimum Interest Rate 0.00 per cent. per annum

(xiii) Maximum Interest Rate: Not Applicable

(xiv) Day Count Fraction: Actual/360

(xv) Effective Date: Not Applicable

(xvi) Calculation Agent: The Bank of Nova Scotia

(xvii) Benchmark- Replacement- Not Applicable ARRC (Condition 4(n)):

(xviii) Linear Interpolation: Not Applicable

17. Zero Coupon/High Interest/Low Interest Note Provisions

Not Applicable

#### PROVISIONS RELATING TO REDEMPTION

**18. Issuer Option (Call)** Not Applicable

19. Noteholder Option (Put) Not Applicable

20. Bail-inable Notes - TLAC Not Applicable Disqualification Event Call:

**21. Final Redemption Amount of** €1,000 per Calculation Amount **each Senior Note** 

22. Early Redemption Amount

Early Redemption Amount(s) of each Senior Note payable on redemption for taxation reasons or on event of default:

€1,000 per Calculation Amount

23. Provision relating to the NVCC
Automatic Conversion

Not Applicable: the Notes are not Subordinated Notes

(Condition 10(b))

## GENERAL PROVISIONS APPLICABLE TO THE SENIOR NOTES

**24.** Form of Notes: **Registered Notes:** 

Registered Notes in the form of a Certificate registered in the name of a nominee for a common depositary for Euroclear and Clearstream, Luxembourg

25. New Global Note (in respect of Bearer Notes) or New Safekeeping Structure (in the case of Registered Notes):

No

No

26. Financial Centre(s) or other special provisions relating to Payment Dates: (Condition 6(h)):

London, New York, Toronto and T2

- 27. Talons for future Coupons or Receipts to be attached to definitive Notes (and dates on which such Talons mature):
- **28.** Unmatured Coupons to become Yes void on early redemption:

29. Details relating to Instalment Notes: Not Applicable Instalment Amount, Instalment Date, Maximum Instalment Amount, Minimum Instalment Amount:

**30.** Redenomination Not Applicable

Signed on behalf of the Issuer:

By: <u>Darren Potter</u>

Duly authorised

#### PART B – OTHER INFORMATION

# 1. LISTING AND ADMISSION TO TRADING

(i) Listing and Admission to trading:

Application is expected to be made by the Issuer (or on its behalf) for the Senior Notes to be admitted to trading on the Main Market of the London Stock Exchange with effect from September 22, 2023.

(ii) Estimate of total expenses related to admission to trading:

GBP 5,800

### 2. RATINGS

Ratings:

The Senior Notes to be issued are expected to be specifically rated:

S&P Global Ratings, acting through S&P Global Ratings Canada, a business unit of S&P Global Canada Corp. ("S&P Global Ratings"): A-

An obligation rated 'A' is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than obligations in higher-rated categories. However, the obligor's capacity to meet its financial commitments on the obligation is still strong. Ratings from 'AA' to 'CCC' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the rating categories. Source: <u>S&P Global Ratings</u> (spglobal.com)

Moody's Canada Inc. ("Moody's"): A2

Obligations rated A are judged to be upper mediumgrade and are subject to low credit risk. Moody's appends numerical modifiers 1, 2, and 3 to each generic rating classification from Aa through Caa. The 2 indicates a mid-range ranking. Source: <u>Moody's</u> <u>Investors Service / Understanding ratings (moodys.io)</u>

Fitch Ratings, Inc. ("Fitch"): AA-

'AA' ratings denote expectations of very low credit risk. They indicate very strong capacity for payment of financial commitments. This capacity is not significantly vulnerable to foreseeable events. Within rating categories, Fitch may use modifiers. The modifiers "+" or "-" may be appended to a rating to denote relative status within major rating categories Source: Rating Definitions (fitchratings.com)

### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

Save for any fees payable to the relevant Dealer, so far as the Issuer is aware, no person involved in the offer of the Senior Notes has an interest material to the offer. The relevant Dealer and its affiliates have engaged, and may in the future engage, in investment banking and/or commercial

banking transactions with, and may perform other services for, the Issuer and its affiliates in the ordinary course of business.

### 4. TEFRA RULES

Whether TEFRA D or TEFRA C rules applicable or TEFRA rules not applicable:

TEFRA not applicable

### 5. HISTORICAL INTEREST RATES

Details of historic EURIBOR rates can be obtained from Bloomberg.

### 6. OPERATIONAL INFORMATION

(i) ISIN: XS2692247468

(ii) Common Code: 269224746

(iii) CFI Code: DTVXFR, as updated and as set out on the website of

the Association of National Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering Agency that

assigned the ISIN

(iv) FISN: THE BANK OF NOV/VAREMTN 20250900, as

updated and as set out on the website of the Association of National Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering Agency that

assigned the ISIN

(v) Any clearing system(s) other Not Applicable

than Euroclear and Clearstream, Luxembourg and the relevant identification number(s):

(vi) Delivery: Delivery against payment

(vii) Names and addresses of Not Applicable additional Paying Agents (if

any):

### 7. DISTRIBUTION

(i) Method of distribution: Non-syndicated

(ii) If syndicated, names of Not Applicable Managers:

(iii) Stabilisation Manager(s) (if Not Applicable any):

(iv) If non-syndicated, name of NatWest Markets Plc relevant Dealer:

(v) Prohibition of Sales to EEA Applicable Retail Investors:

(vi) Prohibition of Sales to UK Applicable Retail Investors:

(vii) Prohibition of Sales to Belgian Applicable Consumers:

(viii) U.S. Selling Restrictions: Reg. S Compliance Category 2; TEFRA not applicable

(ix) Canadian Sales Restrictions: Canadian Sales Not Permitted

(x) Intended to be held in a manner which would allow Eurosystem eligibility:

No. Whilst the designation is specified as "no" at the date of this Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Senior Notes are capable of meeting them the Senior Notes may then be deposited with one of the ICSDs as common safekeeper (and registered in the name of a nominee of one of the ICSDs acting as common safekeeper). Note that this does not necessarily mean that the Senior Notes will then be recognized as eligible collateral for Eurosystem monetary policy and intraday credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.

# 8. REASONS FOR OFFER AND ESTIMATED NET PROCEEDS

(i) Use of proceeds: As specified in the Prospectus

(ii) Estimated Net proceeds: €999,800,000

9. UK BENCHMARKS REGULATION

UK Benchmarks Regulation: Article 29(2)

Amounts payable under the Notes will be calculated by reference to EURIBOR which is provided by EMMI (the "Administrator"). As at the date hereof, the Administrator appears on the register of administrators and benchmarks established and maintained by the FCA pursuant to Article 36 of Regulation (EU) 2016/1011 as is part of domestic law in the UK by virtue of the European Union (Withdrawal) Act 2018), as amended from time to time (the "UK Benchmarks Regulation").