SUPPLEMENTARY REGULATORY CAPITAL DISCLOSURE



January 31, 2015

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BASEL III INTRODUCTION



Effective November 1, 2012, Canadian banks are subject to the revised capital adequacy requirements as published by the Basel Committee on Banking Supervision (BCBS) and commonly referred to as Basel III. Basel III builds on the "International Convergence of Capital Measurement and Capital Standards: A Revised Framework" (Basel II). Refer to page 2 "Basel III Implementation" for further details.

The Basel III Framework is composed of three Pillars:

- Pillar 1 the actual methodologies that must be applied to calculate the minimum capital requirements.
- Pillar 2 the requirement that banks have internal processes to assess their capital adequacy in relation to their strategies, risk appetite and actual risk profile. Regulators are expected to review these internal capital adequacy assessments.
- Pillar 3 reflects the market disclosures required by banks to assist users of the information to better understand the risk profile.

This Appendix reflects the Pillar 3 market disclosures based on information gathered as part of the Pillar 1 process, and should assist users in understanding the changes to the risk-weighted assets and capital requirements.

Basel III classifies risk into three broad categories: credit risk, market risk and operational risk. Under Pillar 1 of the Basel III Framework, minimum capital for these three risks is calculated using one of the following approaches:

- Credit risk capital Internal Ratings Based Approach (Advanced or Foundation) or Standardized Approach.
- Operational risk capital Advanced Measurement Approach (AMA), Standardized Approach or Basic Indicator Approach.
- Market risk capital Internal models or Standardized Approach.

Credit Risk

The credit risk component consists of on- and off- balance sheet claims. The Basel III rules are not applied to traditional balance sheet categories but to categories of on- and off- balance sheet exposures which represent general classes of assets/exposures (Corporate, Sovereign, Bank, Retail and Equity) based on their different underlying risk characteristics.

Generally, while calculating capital requirements, exposure types such as Corporate, Sovereign, Bank, Retail and Equity are analyzed by the following credit risk exposure sub-types: Drawn, Undrawn, Repo-style Transactions, Over-the-counter (OTC) Derivatives, Exchange Traded Derivatives and Other Off-balance Sheet claims.

The Bank uses the Advanced Internal Ratings Based (AIRB) approach, for credit risk in its material Canadian, US and European portfolios and for a significant portion of international corporate and commercial portfolios. The Bank uses internal estimates, based on historical experience, for probability of default (PD), loss given default (LGD) and exposure at default (EAD).

- Under the AIRB approach, credit risk risk-weighted assets (RWA) are calculated by multiplying the capital requirement (K) by EAD times 12.5, where K is a function of the PD, LGD, maturity and prescribed correlation factors. This results in the capital calculations being more sensitive to underlying risks.
- Risk-weights for exposures which fall under the securitization framework are computed under the Ratings-Based Approach (RBA). Risk-weights depend on the external rating grades given by two of the external credit assessment institutions (ECAI): S&P, Moody's and DBRS.
- A multiplier of 1.25 is applied to the correlation parameter of all exposures to all unregulated Financial Institutions, and regulated Financial Institutions with assets of at least US\$100 billion.
- Exchange-traded derivatives which previously were excluded from the capital calculation under Basel II are risk-weighted under Basel III.
- An overall scaling factor of 6% is added to the credit risk RWA for all AIRB portfolios. For the remaining
 portfolios, the Standardized Approach is used to compute credit risk.
- The Standardized Approach applies regulator prescribed risk weight factors to credit exposures based on the external credit assessments (public ratings), where available, and also considers other additional factors (e.g. provision levels for defaulted exposures, loan-to-value for retail, eligible collateral, etc).

Operational Risk

The Bank uses the Standardized Approach for operational risk, where the capital charge is based on a fixed percentage of the average of the previous three years' gross income. The fixed percentages range from 12% - 18% and are based on the type of business, with retail banking activities at the low end of the range and investment banking and capital markets activities at the high end.

Market Risk

The Bank uses both internal models and standardized approaches to calculate market risk capital. Commencing Q1 2012, the Bank implemented additional market risk measures in accordance with Basel's Revisions of the Basel III market risk framework (July 2009). Additional measures include stressed valueat-risk, incremental risk charge and comprehensive risk measure.

IFRS

Effective Q1 2012, all amounts reflect the adoption of IFRS. Effective Q1 2014, all amounts reflect the adoption of new accounting standards, IFRS10 (Consolidated Financial Statements) and IAS19R (Employee Benefits).

Prior period amounts have not been restated for IFRS, Basel III and IFRS10/IAS19R as they represent the actual amounts reported in that period for regulatory purposes.

This "Supplementary Regulatory Capital Disclosure" has been updated to reflect OSFI's Advisory, "Required Public Disclosure Requirements related to Basel III Pillar 3" (issued July 2, 2013), effective Q3 2013 for all D-SIBs. The main features template that sets out a summary of information on the terms and conditions of the main features of all capital instruments is posted on the Bank's website as follows: http://www.scotiabank.com/ca/en/0,,3066,00.htm

BASEL III IMPLEMENTATION

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Canadian banks are subject to the revised capital adequacy requirements as published by the Basel Committee on Banking Supervision (BCBS) - commonly referred to as Basel III - effective November 1, 2012. Basel III builds on the "International Convergence of Capital Measurement and Capital Standards: A Revised Framework" (Basel II). The Office of the Superintendent of Financial Institutions (OSFI) has issued guidelines, reporting requirements and disclosure guidance which are consistent with the Basel III reforms (except for implementation dates described below).

As compared to previous standards, Basel III places a greater emphasis on common equity by introducing a new category of capital, Common Equity Tier 1 (CET1), which consists primarily of common shareholders equity net of regulatory adjustments. These regulatory adjustments include goodwill, intangible assets, deferred tax assets, pension assets and investments in financial institutions over certain thresholds. Overall, the Basel III rules increase the level of regulatory deductions relative to Basel II. Basel III also increases the level of risgnificant investments and deferred tax amounts due to temporary timing differences under defined thresholds, exposures to large or unregulated financial institutions meeting specific criteria, exposures to centralized counterparties and exposures that give rise to wrong way risk.

To enable banks to meet the new standards, Basel III contains transitional arrangements commencing January 1, 2013, through January 1, 2019. Transitional requirements result in a phase-in of new deductions to common equity over 5 years. Under the transitional rules, all CET1 deductions are multiplied by a factor during the transitional period, beginning with 0% in 2013, 20% in 2014, 40% in 2015, etc; through to 100% in 2018. The portion of the CET1 regulatory adjustments not deducted during the transitional period will continue to be subject to Basel II treatment. In addition, non-qualifying capital instruments will be phased-out over 10 years and the capital conservation buffer will be phased in over 5 years. As of January 2019, the banks will be required to meet new minimum requirements related to risk-weighted assets of: Common Equity Tier 1 ratio of 4.5% plus a capital conservation buffer of 2.5%, collectively 7%. Including the capital conservation buffer, the minimum Tier 1 ratio will be 8.5%, and the Total capital ratio will be 10.5%.

Furthermore, on January 13, 2011, additional guidance was issued by the BCBS, with respect to requirements for loss absorbency of capital at the point of non-viability, effective January 1, 2013 for Canadian banks. These rules affect the eligibility of instruments for inclusion in regulatory capital and provide for a transition and phase-out of any non-eligible instruments.

OSFI required Canadian deposit-taking institutions to fully implement the 2019 Basel III reforms in 2013, without the transitional phase-in provisions for capital deductions, and achieve a minimum 7% common equity target, by the first quarter of 2013 along with a minimum Tier 1 ratio of 7% and Total capital ratio of 10%. In the first quarter of 2014, the minimum Tier 1 ratio rose to 8.5% and the Total capital ratio rose to 10.5%.

In December 2013, OSFI announced its decision to implement the phase-in (over 5 years) of the regulatory capital for Credit Valuation Adjustment (CVA) on Bilateral OTC Derivatives effective Q1 2014. In accordance with OSFI's requirements, a scalar for CVA risk-weighted assets (RWA) of 0.57 was used in the first two quarters of 2014. For the third and fourth quarters of 2014, CVA RWA were calculated using scalars of 0.57, 0.65, and 0.77 to compute the CET1 capital ratio, Tier 1 capital ratio and Total capital ratio, respectively. As at January 31, 2015, these scalars are 0.64, 0.71 and 0.77, respectively.

Risk-weighted assets are computed on an all-in Basel III basis unless otherwise indicated. All-in is defined as capital calculated to include all of the regulatory adjustments that will be required by 2019 but retaining the phase-out rules for non-qualifying capital instruments.

As at January 31, 2013, all of the Bank's preferred shares, capital instruments and subordinated debentures do not meet these additional criteria and will be subject to phase-out commencing January 2013. Certain innovative Tier 1 capital instruments issued by the Bank contain regulatory event redemption rights. The Bank has no present intention of invoking any regulatory event redemption features in these capital instruments.

However, the Bank reserves the right to redeem, call or repurchase any capital instruments within the terms of each offering at any time in the future.

The BCBS has issued the rules on the assessment methodology for global systemically important banks (G-SIBs) and their additional loss absorbency requirements. In their view, additional policy measures for G-SIBs are required due to negative externalities (i.e., adverse side effects) created by systemically important banks which are not fully addressed by current regulatory policies. The assessment methodology for G-SIBs is based on an indicator-based approach and comprises five broad categories: size, interconnectedness, lack of readily available substitutes, global (cross-jurisdictional) activity and complexity. Additional loss absorbency requirements may range from 1% to 3.5% Common Equity Tier 1 depending upon a bank's systemic importance and will be introduced in parallel with the Basel III capital conservation and countercyclical buffers from 2016 through to 2019. Scotiabank is not designated as a G-SIB.

Since similar externalities can apply at a domestic level, the BCBS extended the G-SIBs framework to domestic systemically important banks (D-SIBs) focusing on the impact that a distress or failure would have on a domestic economy. Given that the D-SIB framework complements the G-SIB framework, the Committee considers that it would be appropriate if banks identified as D-SIBs by their national authorities are required by those authorities to comply with the principles in line with phase-in arrangements for the G-SIB framework, i.e., January 2016. In a March 2013 advisory letter, OSFI designated the 6 largest banks in Canada as domestic systemically important banks (D-SIBs), increasing their minimum capital ratio requirements by 1% for the identified D-SIBS. This 1% surcharge is applicable to all minimum capital ratio requirements for CET1, Tier 1 and Total Capital, by no later than January 1, 2016, in line with the requirements for global systemically important banks.

In addition to risk-based capital requirements, the Basel III reforms introduced a simpler, non-risk-based Leverage ratio requirement to act as a supplementary measure to its risk-based capital requirements. The Leverage ratio is defined as a ratio of Basel III Tier 1 capital to a leverage exposure measure which includes on-balance sheet assets and off-balance sheet commitments, derivatives and securities financing transactions, as defined within the requirements. In January 2014, the BCBS issued revisions to the Basel III Leverage Ratio framework. Revisions to the framework relate primarily to the exposure measure, i.e. the denominator of the ratio, and consist mainly of: lower credit conversion factors for certain off-balance sheet commitments; further clarification on the treatment for derivatives; related collateral, and securities financing transactions; additional requirements for written credit derivatives; and, minimum public disclosure requirements commencing January 2015. The final calibration will be completed by 2017, with a view to migrating to a Pillar 1 (minimum capital requirement) treatment by January 2018. As a member of the BCBS, OSFI intends to adopt the Basel requirements as part of its domestic requirements for banks, bank holding companies, federally regulated trust and loan companies in Canada.

In October 2014, OSFI released its Leverage Requirements Guideline which outlines the application of the Basel III leverage ratio in Canada and the replacement of the existing Assets-to-Capital Multiple (ACM), effective Q1 2015. Institutions will be expected to maintain a material operating buffer above the 3% miniumum. The Bank meets OSFI's authorized leverage ratio. Effective Q1 2015, disclosure in accordance with OSFI's September 2014 Public Disclosure Requirements related to Basel III Leverage ratio has been made in the Supplementary Regulatory Capital Disclosure on pages 28-30.

Prior period amounts have not been restated for Basel III as they represent the actual amounts reported in that period for regulatory purposes.

REGULATORY CAPITAL HIGHLIGHTS⁽¹⁾

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| | Basel III - IFRS | | | | | | | | | |
|---|--------------------------|-----------------------------------|--------------------------|-----------------------------------|--------------------------|-----------------------------------|--------------------------|-----------------------------------|--------------------------|-----------------------------------|
| (\$MM) | Q1 2015 | | Q4 2014 | | Q3 2014 | | Q2 2014 | | Q1 2014 | |
| | Transitional Approach | All-in Approach ⁽²⁾ |
| Common Equity Tier 1 capital | 42,646 | 34,389 | 41,712 | 33,742 | 41,767 | 33,670 | 39,172 | 29,311 | 38,974 | 28,499 |
| Tier 1 capital | 42,646 | 38,717 | 41,712 | 38,073 | 41,767 | 38,022 | 39,172 | 33,966 | 38,974 | 33,742 |
| Total capital | 47,959 | 44,354 | 47,100 | 43,592 | 47,235 | 43,544 | 44,067 | 40,004 | 44,827 | 40,811 |
| Risk-weighted Assets ⁽³⁾ | | | | | | | | | | |
| CET1 Capital Risk-weighted Assets | 342,740 | 335,200 | 319,936 | 312,473 | 314,701 | 307,795 | 304,507 | 300,155 | 306,465 | 302,070 |
| Tier 1 Capital Risk-weighted Assets | 342,740 | 336,092 | 319,936 | 313,263 | 314,701 | 308,502 | 304,507 | 300,155 | 306,465 | 302,070 |
| Total Capital Risk-weighted Assets | 342,740 | 336,857 | 319,936 | 314,449 | 314,701 | 309,563 | 304,507 | 300,155 | 306,465 | 302,070 |
| Capital Ratios (%) | | | | | | | | | | |
| Common Equity Tier 1 (as a percentage of risk-weighted assets) | 12.4 | 10.3 | 13.0 | 10.8 | 13.3 | 10.9 | 12.9 | 9.8 | 12.7 | 9.4 |
| Tier 1 (as a percentage of risk-weighted assets) | 12.4 | 11.5 | 13.0 | 12.2 | 13.3 | 12.3 | 12.9 | 11.3 | 12.7 | 11.2 |
| Total capital (as a percentage of risk-weighted assets) | 14.0 | 13.2 | 14.7 | 13.9 | 15.0 | 14.1 | 14.5 | 13.3 | 14.6 | 13.5 |
| Leverage: All-in Basis ⁽⁴⁾ | | | | | | | | | | |
| Leverage Exposures | 957,249 | 953,626 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Leverage Ratio | 4.5 | 4.1 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| OSFI Target: All-in Basis (%) | | | | | | | | | | |
| Common Equity Tier 1 minimum ratio | | 7.0 | | 7.0 | | 7.0 | | 7.0 | | 7.0 |
| Tier 1 capital all-in minimum ratio | | 8.5 | | 8.5 | | 8.5 | | 8.5 | | 8.5 |
| Total capital all-in minimum ratio | | 10.5 | | 10.5 | | 10.5 | | 10.5 | | 10.5 |
| Leverage all-in minimum ratio | | 3.0 | | N/A | | N/A | | N/A | | N/A |
| Capital instruments subject to phase-out arrangements (%) | | | | | | | | | | |
| Current cap on Additional Tier 1 (AT1) instruments subject to phase-out | 70 | 70 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 |
| Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities) | - | - | - | - | - | - | - | - | 7 | 7 |
| Current cap on Tier 2 (T2) instruments subject to phase-out arrangements | 70 | 70 | 80 | 80 | 80 | 80 | 80 | 80 | 80 | 80 |
| Amount excluded from T2 due to cap (excess over cap after redemptions and maturities) | - | - | - | - | - | - | - | - | - | - |

⁽¹⁾ Prior quarters are detailed on pages 7-9.

(2) 'All-in' approach is defined as capital calculated to include all of the regulatory adjustments that will be required by 2019 but retaining the phase-out rules for non-qualifying capital instruments.

⁽³⁾ As per OSFI guideline, effective the first two quarters of 2014, Credit Valuation Adjustment RWA on derivatives was phased-in at 57%. For the third and fourth quarters of 2014, CVA risk-weighted assets were calculated using the scalars of 0.57, 0.65 and 0.77 to compute CET1 capital ratio, Tier 1 capital ratio and Total capital ratio respectively. As at January 31, 2015, these scalars are 0.64, 0.71 and 0.77, respectively.

(4) Effective Q1 2015, the Bank implemented the Leverage Requirements Guideline issued by OSFI in October 2014. Prior periods' leverage exposures and leverage ratios are not applicable.

REGULATORY CAPITAL - DEFINITION OF CAPITAL COMPONENTS

| (\$ | ИМ) | Cross- Reference ⁽¹⁾ | All-in Q1 2015 | All-in Q4 2014 |
|-----|---|------------------------------------|-------------------|-------------------|
| | Common Equity Tier 1 Capital: Instruments and Res | erves | | |
| | Directly issued qualifying common share capital plus related stock surplus | u+y | 15,354 | 15,407 |
| 2 | Retained Earnings | v | 29,103 | 28,609 |
| | Accumulated Other Comprehensive Income | w | 2,436 | 949 |
| 5 | Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1) | aa | 486 | 513 |
| 6 | Common Equity Tier 1 capital before regulatory adjustments | | 47,379 | 45,478 |
| | Common Equity Tier 1 Capital: Regulatory Adjustm | ents | | |
| 8 | Goodwill (net of related tax liability) | g | (7,567) | (7,383) |
| 9 | Intangibles other than mortgage-servicing rights (net of related tax liability) | h-q+i-r | (3,119) | (3,095) |
| 10 | Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability) | k | (615) | (620) |
| 11 | Cash flow hedge reserve | х | 147 | 49 |
| | Shortfall of allowances to expected losses | ee | (129) | (137) |
| 14 | Gains and losses due to changes in own credit risk on fair value liabilities | р | (261) | (151) |
| 15 | Defined-benefit pension fund net assets (net of related tax liability) | l-s | (88) | (78) |
| 16 | Investments in own shares (if not already netted off paid-in capital on reported balance sheet) | а | (5) | (12) |
| 19 | Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold) | е | (591) | (144) |
| 22 | Amount exceeding the 15% threshold | | (758) | (161) |
| 23 | of which: significant investments in the common stock of financials | f | (458) | (105) |
| 25 | of which: deferred tax assets arising from temporary differences | j | (300) | (56) |
| 26 | Other deductions from CET1 as determined by OSFI | 0 | (4) | (4) |
| 28 | Total regulatory adjustments to Common Equity Tier 1 | | (12,990) | (11,736) |
| 29 | Common Equity Tier 1 Capital (CET1) | | 34,389 | 33,742 |
| | Additional Tier 1 Capital: Instruments | | | |
| 33 | | Z + (2) | 4,334 | 4,334 |
| 34 | Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1) | bb | 26 | 26 |
| 36 | Additional Tier 1 capital before regulatory adjustments | | 4,360 | 4,360 |
| | Additional Tier 1 Capital: Regulatory Adjustment | S | | |
| 39 | Non-significant investments in the capital of banking, financial and insurance entities, net of elicible short positions (amount above 10% threshold) | | - | - |
| 40 | Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions) | b | (13) | (13) |
| 41 | Other deductions from Tier 1 capital as determined by OSFI | | (19) | (16) |
| | Total regulatory adjustments to Additional Tier 1 capital | | (32) | (29) |
| | Additional Tier 1 Capital (AT1) | | 4,328 | 4,331 |
| 45 | Tier 1 Capital (T1=CET1 + AT1) | | 38,717 | 38,073 |
| 47 | Tier 2 Capital: Instruments and Provisions | | 4.070 | 4.074 |
| | Directly issued capital instruments subject to phase-out from Tier 2 Tier 2 instruments issued by subsidiaries and held by third parties (amount allowed in group Tier 2) | m cc | 4,973 204 | 4,871 180 |
| 50 | Eligible Collective Allowance and Excess of allowance over expected loss | c+d | 460 | 468 |
| | Tier 2 capital before regulatory adjustments | стu | 5,637 | 5,519 |

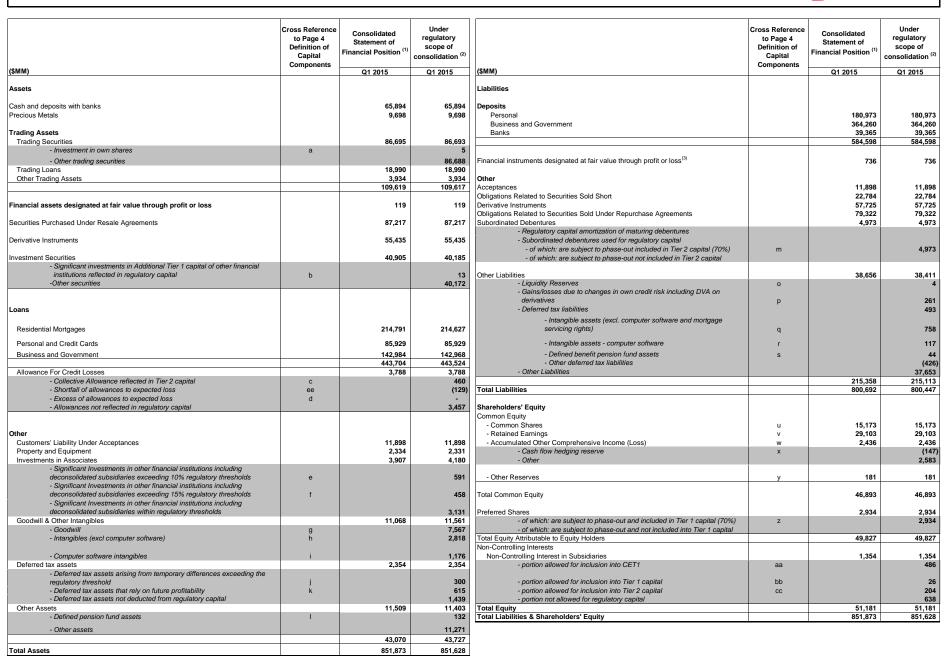
| | Cross- Reference ⁽¹⁾ | All-in Q1 2015 | All-in Q4 2014 |
|---|------------------------------------|-------------------|-------------------|
| Tier 2 Capital: Regulatory Adjustments | | | |
| 57 Total regulatory adjustments to Tier 2 capital | | - | - |
| 58 Tier 2 Capital (T2) | | 5,637 | 5,519 |
| 59 Total Capital (TC = T1 + T2) | | 44,354 | 43,592 |
| 60 Total Risk-weighted Assets | | 339,787 | 316,721 |
| 60a Common Equity Tier 1 (CET1) Capital RWA | | 335,200 | 312,473 |
| 60b Tier 1 Capital RWA | | 336,092 | 313,263 |
| 60c Total Capital RWA | | 336,857 | 314,449 |
| Capital Ratios and Buffers | | · · · | |
| 61 Common Equity Tier 1 (as a percentage of risk-weighted assets) | | 10.3 | 10.8 |
| 62 Tier 1 (as a percentage of risk-weighted assets) | | 11.5 | 12.2 |
| 63 Total capital (as a percentage of risk-weighted assets) | | 13.2 | 13.9 |
| Institution specific buffer requirement (minimum CET1 requirement plus capital conservation | | | |
| 64 and countercyclical buffer requirements, expressed as a percentage of risk-weighted assets) | | 7.0% | 7.0% |
| 65 of which: capital conservation buffer requirement | | 2.5% | 2.5% |
| 66 Not applicable. | | | |
| 67 of which: G-SIB buffer requirement | | | |
| 68 Common Equity Tier 1 available to meet buffers (as a percentage of risk weighted assets) | | 10.3 | 10.8 |
| OSFI all-in target (minimum + capital conservation buffer + DSIB sure | harge (if applic | | 7.00/ |
| 69 Common Equity Tier 1 All-in target ratio 70 Tier 1 capital all-in target ratio | | 7.0% 8.5% | 7.0% 8.5% |
| | | | |
| 71 Total capital all-in target ratio | | 10.5% | 10.5% |
| Amounts below the thresholds for the deduction (before risk | -weighting) | | |
| 72 Non-significant investments in the capital of other financial institutions | | 1,780 | 1,246 |
| 73 Significant investments in the common stock of financial institutions | | 3,116 | 3,261 |
| 75 Deferred tax assets arising from temporary differences (net of related tax liability) | | 2,043 | 1,762 |
| Applicable caps on the inclusion of allowances in Ti | er 2 | | |
| 76 Allowances eligible for inclusion in Tier 2 in respect to exposures subject to standardized approach (prior to application of cap) | | 460 | 469 |
| 77 Cap on inclusion of allowances in Tier 2 under standardized approach | | 1,015 | 1,073 |
| 78 Allowances eligible for inclusion in Tier 2 in respect to exposures subject to internal ratings- based approach (prior to application of cap) | | - | - |
| 79 Cap for inclusion of allowances in Tier 2 under internal ratings-based approach | | 1,049 | 1,082 |
| Capital instruments subject to phase-out arrangements (only applicable betwe | en Jan 1 2018 a | | |
| 80 Current cap on CET1 instruments subject to phase-out arrangements | | 70% | 80% |
| 81 Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities) | | - | - |
| 82 Current cap on AT1 instruments subject to phase-out arrangements | | 70% | 80% |
| 83 Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities) | | - | - |
| 84 Current cap on T2 instruments subject to phase-out arrangements | | 70% | 80% |
| 85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities) | | - | - |

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⁽¹⁾ Cross-referenced to the Consolidated Balance Sheet: Source of Definition of Capital Components on page 5 (refer to column: Under Regulatory Scope of Consolidation).

(2) Line 33 also includes \$1,400 of capital instruments issued by trusts not consolidated under accounting standard IFRS 10, effective Q1 2014.

CONSOLIDATED BALANCE SHEET: SOURCE OF DEFINITION OF CAPITAL COMPONENTS



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⁽¹⁾ Consolidated Statement of Financial Position as reported in the 2015 Quarterly Report Report - First quarter results (page 36)

(2) Legal Entities that are within the accounting scope of consolidation but excluded from the regulatory scope of consolidation represent the Bank's insurance subsidiaries principle activities includes insurance, reinsurance, property and casualty insurance. Key subsidiaries are Scotia Insurance Barbados Ltd (assets: \$76, equity: \$341), Scotia Life Insurance Company (assets: \$80, equity: \$187), Scotia Jamaica Life Insurance Co. Ltd (assets: \$520, equity: \$95), Scotia Life Trinidad and Tobago Ltd (assets: \$283, equity: \$66) and Scotia Seguros: (assets: \$53, equity: \$43).

BALANCE SHEET ASSET CATEGORIES CROSS-REFERENCED TO CREDIT RISK EXPOSURES

Credit Risk Exposures Other Exposures Total Drawn Other Exposures Market Risk Exposures All Other⁽¹⁾ Repo-style Also subject Securitization Transactions OTC Derivatives As at January 31, 2015 (\$MM) Non-retail Retail Equity to Credit Risk Cash and deposits with financial institutions 63,541 2,353 65,894 Precious metals 9,698 9,698 -Trading assets -Securities 86.695 86.695 Loans 11,240 11,240 7,750 18,990 -Other 3,934 3,934 --Financial assets designated at fair value through profit or loss 80 39 119 -Securities purchased under resale agreements and securities borrowed 87,217 87,217 ---Derivative financial instruments --55,435 -51,077 -55,435 Investment securities 35,479 4,093 1,333 40,905 --Loans: Residential mortgages⁽²⁾ 148 93,714 120,929 214,791 -Personal and credit cards 84,080 1,833 16 85,929 Business & government 135,808 7,136 40 142,984 Allowances for credit losses⁽³⁾ (860) (2,928) (3,788) Customers' liability under acceptances 11,898 11,898 Property and equipment 2,334 2,334 Investment in associates 3.907 3,907 Goodwill and other intangibles assets 11,068 11,068 Other (including Deferred tax assets) 390 157 13,316 13,863 8.969 87,217 55,435 4.132 62,317 Total 351,290 205,166 108,077 31,587 851,873

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| | Credit Risk Exposures | | | | | | | Other Exposures | | | |
|--|-----------------------|--------------------|---|--------|-------------|--------|--------------------------------|-----------------|--------------------------|---------|--|
| | Draw | Drawn Other Exposu | | | · Exposures | | Market Risk E | Exposures | | | |
| As at October 31, 2014 (\$MM) | Non-retail Retail | | Repo-style Securitization Transactions OTC Derivatives | | | Equity | Also subject to Credit Risk | | All Other ⁽¹⁾ | | |
| Cash and deposits with financial institutions | 54,774 | - | - | - | - | - | - | - | 1,956 | 56,730 | |
| Precious metals | - | - | - | - | - | - | - | 7,286 | - | 7,286 | |
| Trading assets | | | | | | | | | | | |
| Securities | - | - | - | - | - | - | - | 95,363 | - | 95,363 | |
| Loans | 8,465 | - | - | - | - | - | 8,465 | 6,043 | - | 14,508 | |
| Other | - | - | - | - | - | - | - | 3,377 | - | 3,377 | |
| Financial assets designated at fair value through profit or loss | 72 | - | - | - | - | 39 | - | - | - | 111 | |
| Securities purchased under resale agreements and securities borrowed | - | - | - | 93,866 | - | - | - | - | - | 93,866 | |
| Derivative financial instruments | - | - | - | - | 33,439 | - | 31,405 | - | - | 33,439 | |
| Investment securities | 33,417 | - | - | - | - | 4,230 | - | - | 1,015 | 38,662 | |
| Loans: | | | | | | | | | | | |
| Residential mortgages ⁽²⁾ | 84,973 | 127,543 | - | - | - | - | - | - | 132 | 212,648 | |
| Personal and credit cards | - | 82,417 | 1,776 | - | - | - | - | - | 11 | 84,204 | |
| Business & government | 124,800 | - | 6,277 | - | - | - | - | - | 21 | 131,098 | |
| Allowances for credit losses ⁽³⁾ | (861) | - | - | - | - | - | - | - | (2,780) | (3,641) | |
| Customers' liability under acceptances | 9,876 | - | - | - | - | - | - | - | - | 9,876 | |
| Property and equipment | - | - | - | - | - | - | - | - | 2,272 | 2,272 | |
| Investment in associates | - | - | - | - | - | - | - | - | 3,461 | 3,461 | |
| Goodwill and other intangibles assets | - | - | - | - | - | - | - | - | 10,884 | 10,884 | |
| Other (including Deferred tax assets) | 539 | 142 | - | - | - | - | - | - | 10,841 | 11,522 | |
| Total | 316,055 | 210,102 | 8,053 | 93,866 | 33,439 | 4,269 | 39,870 | 112,069 | 27,813 | 805,666 | |

(1) Includes the Bank's insurance subsidiaries' assets and all other assets which are not subject to credit and market risks.

(2) Includes \$91.9 billion (Q4, 2014 - \$83.4 billion) in mortgages guaranteed by Canada Mortgage Housing Corporation (CMHC) including 90% of privately insured mortgages. CMHC guarantees under the PD substitution are reclassified to sovereign. The increase from Q4 2014 primarily relates to Tangerine (formerly ING Direct Canada), a wholly owned subsidiary, which are now using new models based on the PD substitution approach. Previously, Tangerine models applied LGD substitution.

(3) Gross of allowances against impaired loans for AIRB exposures and net of allowances against impaired loans for standardized exposures.

FLOW STATEMENT FOR REGULATORY CAPITAL⁽¹⁾



| | | | | Basel III All-in | | | |
|--|-----------------|-----------------|----------------|------------------|-----------------|------------------------|------------------------|
| | Q1 2015 | Q4 2014 | Q3 2014 | Q2 2014 | Q1 2014 | Q4 2013 ⁽²⁾ | Q3 2013 ⁽²⁾ |
| (\$MM) | | | | | | | |
| Common Equity Tier 1 (CET1) capital | 33,742 | 33,670 | 29,311 | 29,400 | 26,359 | 25,188 | 24,013 |
| Opening amount Net income attributable to equity holders of the Bank | 33,742 1,679 | 33,670 1,373 | 29,311 | 28,499 1,742 | 26,359 1,655 | 25,188 | 24,013 |
| Dividends paid to equity holders of the Bank | (832) | (833) | (813) | (821) | (798) | (800) | (773) |
| Shares Issued | 26 | 90 | 152 | 110 | 375 | 328 | 284 |
| Shared repurchased/redeemed | (445) | (176) | (144) | - | - | - | - |
| Normal Course Issuer Bid | - | - | - | - | - | - | - |
| Removal of own credit spread (net of tax) | (110) | - | 2 | 20 | (21) | (8) | (6) |
| Movements in other comprehensive income, excluding cash flow hedges ⁽³⁾ | 1,586 | 211 | (246) | (434) | 979 | 435 | 326 |
| Currency translation differences | 2,259 | 309 | (101) | (385) | 1,055 | 297 | (198) |
| Available-for-sale investments | (43) | (85) | 14 | 6 | 18 | 66 | (102) |
| Employee Benefits ⁽¹⁾ | (643) | (46) | (168) | (50) | (59) | 72 | 626 |
| Other | 13 | 33 | 9 | (5) | (35) | - | - |
| Goodwill and other intangible assets (deduction, net of related tax liability) | (208) | (378) | (172) | (59) | (97) | (97) | (125) |
| Other, including regulatory adjustments and transitional arrangements | (1,049) | (215) | 3,279 | 254 | 47 | (313) | (234) |
| Deferred tax assets that rely on future probability | 5 | (2) | 68 | 42 | 24 | (4) | (5) |
| Prudential valuation adjustments | - | - | - | - | - | - | - |
| Other, IFRS Impact ⁽³⁾ | - | - | - | - | - | - | - |
| Threshold deductions ⁽¹⁾ | (1,044) | (113) | 3,196 | 209 | 33 | (182) | 154 |
| Other | (10) | (100) | 15 | 3 | 73 | (127) | (383) |
| Closing Amount | 34,389 | 33,742 | 33,670 | 29,311 | 28,499 | 26,359 | 25,188 |
| Other Additional Tier 1 capital | | | | | | | |
| Opening amount | 4,331 | 4,352 | 4,655 | 5,243 | 5,555 | 5,853 | 5,948 |
| New Additional Tier 1 eligible capital issues Redeemed capital | | _ | (300) | (600) | (250) | (300) | (750) |
| Other, capital including regulatory adjustments and transitional arrangements | (3) | (21) | (300) | (000) | (230) | (300) | 655 |
| Closing Amount | 4,328 | 4,331 | 4,352 | 4,655 | 5,243 | 5,555 | 5,853 |
| Total Tier 1 capital | 38,717 | 38,073 | 38,022 | 33,966 | 33,742 | 31,914 | 31,041 |
| Tier 2 capital | | | | | | | |
| Opening amount | 5,519 | 5,522 | 6,038 | 7,070 | 6,927 | 7,907 | 8,243 |
| New Tier 2 eligible capital issues | - | - | - | - | - | - | - |
| Redeemed capital | - | - | - | (1,000) | - | (1,200) | - |
| Amortization adjustments | - 440 | - | - | - | - | 250 | - |
| Other, including regulatory adjustments and transitional adjustments Closing Amount | 118 5,637 | (3) 5,519 | (516) 5,522 | (32) 6,038 | 143 7,070 | (30) 6,927 | (336) 7,907 |
| Total regulatory capital | 44,354 | 43,592 | 43,544 | 40.004 | 40,811 | 38,841 | 38,948 |

(1) Prior period amounts have been restated to conform with current period presentation.

(2) Prior quarters on a more summarized basis, refer to page 8. Prior period amounts have not been restated for the new IFRS standards as they represent the actual amounts in that period for regulatory purposes.

(3) Impact on November 1, 2013, from the adoption of new accounting standards, IFRS 10 (Consolidated Financial Statements) and IAS 19R (Employee Benefits) is included in Other.

REGULATORY CAPITAL - PRIOR PERIODS⁽¹⁾

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| (\$N | (M) |
|------|-----|
| | |

| (\$MM) | Basel III | All-in | Basel II | | | | |
|--|-----------|----------|----------|---------------|----------|------------|--|
| | | | | | | | |
| | Q2 2013 | Q1 2013 | Q4 2012 | Q3 2012 | Q2 2012 | Q1 2012 | |
| REGULATORY CAPITAL: Common Shares, Contributed Surplus & Retained Earnings | 37,661 | 36,556 | 35,283 | 32,555 | 31,011 | 28,399 | |
| Adjustment for transition to measurement base under IFRS | 37,001 | 30,330 | 322 | 52,555 643 | 964 | 26,399 | |
| Accumulated Other Comprehensive Income, excluding cash flow hedges | 351 | 343 | 522 | 043 | 504 | 1,200 | |
| Accumulated Foreign Currency Translation Losses | | | (528) | (563) | (848) | (555) | |
| Non-Controlling Interest of Subsidiaries | 447 | 437 | 966 | 918 | 887 | 823 | |
| Goodwill and Non-qualifying Intangibles | | | (5,239) | (5,363) | (5,375) | (4,586) | |
| Other deductions | (14,446) | (14,322) | | | | | |
| CET1 | 24,013 | 23,014 | | | | | |
| Non-Cumulative Preferred Shares | 3,945 | 3,945 | 4,384 | 4,384 | 4,384 | 4,384 | |
| Innovative Capital Instruments | 1,935 | 1,935 | 2,150 | 2,150 | 2,900 | 2,900 | |
| Other Capital Deductions ⁽²⁾ | 68 | 66 | (2,902) | (2,850) | (2,949) | (3,773) | |
| Net Tier 1 Capital | 29,961 | 28,960 | 34,436 | 31,874 | 30,974 | 28,878 | |
| Accumulated Net Unrealized Gains (after-tax) on Available-For-Sale Equity Securities | | | 305 | 288 | 296 | 254 | |
| Subordinated Debentures (net of Amortization) | 7,087 | 7,902 | 9,893 | 6,699 | 6,695 | 6,730 | |
| Eligible Allowance for Credit Losses (3) | 1,048 | 853 | 454 | 444 | 401 | 391 | |
| Capital issued by consolidated subsidiaries to third parties | 108 | 103 | | | | | |
| Tier 2 Capital | 8,243 | 8,858 | 10,652 | 7,431 | 7,392 | 7,375 | |
| Other Capital Deductions ⁽⁴⁾ | | | (2,895) | (2,847) | (2,946) | (2,961) | |
| Total Regulatory Capital | 38,204 | 37,818 | 42,193 | 36,458 | 35,420 | 33,292 | |
| CHANGES IN REGULATORY CAPITAL: | | | | | | | |
| Total Capital, Beginning of Period | 37,818 | 42,193 | 36,458 | 35,420 | 33,292 | 32,533 | |
| Internally Generated Capital | | | | | | | |
| Net Income attributable to Equity Holders of the Bank | 1,534 | 1,559 | 1,453 | 2,001 | 1,391 | 1,398 | |
| Preferred and Common Share Dividends | (771) | (731) | (728) | (683) | (679) | (622) | |
| | 763 | 828 | 725 | 1,318 | 712 | 776 | |
| External Financing | | | | | | | |
| Subordinated Debentures (net of Amortization) | (1,710) | (1,362) | 3,194 | 4 | (35) | 7 | |
| Innovative Capital Instruments | - | - | - | (750) | - | - | |
| Preferred Shares | - | - | - | - | - | - | |
| Common Shares Issued | 352 | 413 | 1,976 | 199 | 1,895 | 733 740 | |
| 044 | (1,358) | (949) | 5,170 | (547) | 1,860 | 740 | |
| | | | 34 | 285 | (204) | 142 | |
| Net Change in Foreign Currency Translation Gains / (Losses) ⁽⁵⁾ Net Change in Net Unrealized Gains / Losses (after-tax) on | - | - | 34 | 285 | (294) | 142 | |
| Available-For-Sale Equity Securities | | | 17 | (8) | 42 | 102 | |
| Non-Controlling Interest of Subsidiaries | | - | 48 | (8) | 42 64 | 102 | |
| Other ⁽⁶⁾ | 981 | (4,254) | (259) | (41) | (256) | (1,184) | |
| | 981 | (4,254) | (160) | 267 | (444) | (1,104) | |
| Total Capital Generated / (Used) | 386 | (4,375) | 5,735 | 1,038 | 2,128 | 759 | |
| Total Capital, End of Period | 38,204 | 37,818 | 42,193 | 36,458 | 35,420 | 33,292 | |

(1) Effective Q3 2013, this schedule has been replaced with pages 4 and 7 on a prospective basis. Prior period amounts have not been restated for the new IFRS standards as they represent the actual amounts in that period for regulatory

(2) Under Basel III, Other Capital Deductions in Tier 1 and Tier 2 is comprised of Non-controlling interest of subsidiaries. Under Basel II, Other Capital Deductions is comprised of 50% of all investments in certain specified corporations (includes insurance subsidiaries effective November 1, 2011) and other items.

(3) Under Basel II, eligible general allowances in excess of expected losses under AIRB approach and allocated allowances under Standardized approach can be included in capital, subject to certain limitations.

(4) Under Basel II, other capital deductions was comprised of 50% of all investments in certain specified corporations (includes insurance subsidiaries effective November 1, 2011), 100% of investments in insurance subsidiaries prior to November 1, 2011 and other items

(5) Q1 2012 excludes reclassification of \$4.5 billion from AOCI to Retained Earnings as a result of the adoption of IFRS, which is included in Other.

(6) Includes changes to eligible allowances for credit losses, regulatory capital deductions relating to goodwill, non-qualifying intangibles, investments in associated corporations and insurance entities. Effective Q1 2012, also includes the impact to retained earnings and AOCI Foreign Currency Translation from the adoption of IFRS. For Q1 2013, includes transition amount for conversion from Basel II to Basel III.

RISK-WEIGHTED ASSETS AND CAPITAL RATIOS

| | | | | Ва | sel III - All-in | | | | | Basel | II |
|--|---------|---------|---------|---------|------------------|---------|---------|---------|---------|---------|---------|
| (\$B) | | | | | | IFRS | | | | | |
| | Q1 2015 | Q4 2014 | Q3 2014 | Q2 2014 | Q1 2014 | Q4 2013 | Q3 2013 | Q2 2013 | Q1 2013 | Q4 2012 | Q3 2012 |
| RISK-WEIGHTED ASSETS: ^(1,2) | | | | | | | | | | | |
| On-Balance Sheet Assets | | | | | | | | | | | |
| Cash Resources | 3.2 | 2.2 | 2.2 | 2.7 | 2.5 | 2.9 | 3.1 | 3.0 | 2.6 | 2.7 | 2.9 |
| Securities ⁽³⁾ | 12.4 | 12.8 | 13.4 | 13.8 | 16.4 | 15.4 | 15.9 | 16.3 | 17.5 | 12.6 | 12.7 |
| Residential Mortgages | 21.9 | 19.8 | 19.4 | 19.5 | 19.1 | 19.0 | 18.5 | 18.1 | 17.6 | 13.0 | 12.4 |
| Loans | | | | | | | | | | | |
| - Personal Loans | 43.9 | 42.7 | 39.6 | 37.8 | 37.1 | 36.3 | 34.3 | 33.4 | 32.5 | 30.8 | 29.7 |
| - Non-Personal Loans | 106.9 | 95.6 | 95.7 | 95.9 | 93.2 | 88.2 | 87.6 | 87.1 | 88.0 | 85.5 | 85.4 |
| All Other ⁽⁴⁾ | 27.2 | 25.9 | 26.3 | 24.3 | 25.8 | 24.9 | 23.9 | 22.9 | 23.8 | 18.2 | 18.1 |
| | 215.5 | 199.0 | 196.6 | 194.0 | 194.1 | 186.7 | 183.3 | 180.8 | 182.0 | 162.8 | 161.2 |
| Off-Balance Sheet Assets | | | 00.0 | | | | | | | | |
| Indirect Credit Instruments | 43.4 | 39.5 | 39.3 | 35.6 | 37.6 | 38.3 | 37.3 | 35.7 | 34.8 | 34.1 | 33.7 |
| Derivative Instruments | 19.7 | 14.6 | 13.5 | 13.3 | 13.0 | 7.6 | 7.6 | 7.6 | 8.0 | 5.6 | 5.9 |
| | 63.1 | 54.1 | 52.8 | 48.9 | 50.6 | 45.9 | 44.9 | 43.3 | 42.8 | 39.7 | 39.6 |
| Total Credit Risk before AIRB scaling factor | 278.6 | 253.1 | 249.4 | 242.9 | 244.7 | 232.6 | 228.2 | 224.1 | 224.8 | 202.5 | 200.8 |
| AIRB Scaling factor ⁽⁵⁾ | 9.8 | 8.8 | 8.8 | 8.5 | 8.5 | 8.3 | 8.1 | 8.3 | 8.2 | 7.5 | 7.5 |
| Total Credit Risk after AIRB scaling factor | 288.4 | 261.9 | 258.2 | 251.4 | 253.2 | 240.9 | 236.3 | 232.4 | 233.0 | 210.0 | 208.3 |
| Market Risk - Risk Assets Equivalent | 13.1 | 17.3 | 16.7 | 16.4 | 16.7 | 15.4 | 14.5 | 17.4 | 16.5 | 13.8 | 14.8 |
| Operational Risk - Risk Assets Equivalent | 33.7 | 33.3 | 32.9 | 32.4 | 32.2 | 31.9 | 31.5 | 30.9 | 30.6 | 29.5 | 29.3 |
| CET1 Risk-weighted Assets ⁽⁶⁾ | 335.2 | 312.5 | 307.8 | 300.2 | 302.1 | 288.2 | 282.3 | 280.7 | 280.1 | 253.3 | 252.4 |
| Tier 1 Risk-weighted Assets ⁽⁶⁾ | 336.1 | 313.3 | 308.5 | 300.2 | 302.1 | 288.2 | 282.3 | 280.7 | 280.1 | 253.3 | 252.4 |
| Total Risk-weighted Assets ⁽⁶⁾ | 336.9 | 314.4 | 309.6 | 300.2 | 302.1 | 288.2 | 282.3 | 280.7 | 280.1 | 253.3 | 252.4 |
| REGULATORY CAPITAL RATIOS (%): | | | | | | | | | | | |
| Common Equity Tier 1 | 10.3 | 10.8 | 10.9 | 9.8 | 9.4 | 9.1 | 8.9 | 8.6 | 8.2 | n/a | n/a |
| Tier 1 | 11.5 | 12.2 | 12.3 | 11.3 | 11.2 | 11.1 | 11.0 | 10.7 | 10.3 | 13.6 | 12.6 |
| Total | 13.2 | 13.9 | 14.1 | 13.3 | 13.5 | 13.5 | 13.8 | 13.6 | 13.5 | 16.7 | 14.4 |

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(1) For purposes of this presentation only, Risk-weighted Assets (RWA) is shown by balance sheet categories. Details by Basel III exposure type are shown on pages 12-13 entitled, "Exposure at Default and Risk-Weighted Assets for Credit Risk Portfolios".

(2) Effective Q1 2013, under Basel III, risk-weight computations include a multiplier of 1.25 to the correlation parameter of all credit exposures to certain large or unregulated financial institutions meeting specific criteria.

(3) Effective Q1 2013, under Basel III, Securities include amounts for trade exposures related to securities financing transactions.

(4) Effective Q1 2013, under Basel III, Other Assets include amounts for initial margin related to trade exposures, default fund contributions to QCCP.

(5) The Basel Framework requires an additional 6% scaling factor to AIRB credit risk portfolios (excluding exposures with a risk-weight of 1250%).

(6) As per OSFI guideline, effective Q1 2014, Credit Valuation Adjustment RWA on derivatives was phased-in at 57%. Effective Q3 2014, CVA risk-weighted assets were calculated using the scalars of 0.57, 0.65 and 0.77 to compute CET1 capital ratio, Tier 1 capital ratio and Total capital ratio respectively. As at January 31, 2015, these scalars are 0.64, 0.71 and 0.77, respectively.

MOVEMENT OF RISK-WEIGHTED ASSETS BY RISK TYPE (ALL-IN BASIS)

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| Credit Risk Risk-weighted Assets (RWA) | Q1 | 2015 | Q4 2 | 2014 |
|---|----------------------------|---|----------------------------|---|
| (\$MM) | Credit Risk ⁽¹⁾ | Of which Counterparty Credit Risk | Credit Risk ⁽¹⁾ | Of which Counterparty Credit Risk |
| CET1 Credit risk-weighted assets as at beginning of Quarter | 261,887 | 17,935 | 258,163 | 16,562 |
| Book size ⁽²⁾ | 11,114 | 2,696 | (1,211) | 962 |
| Book quality ⁽³⁾ | (1,431) | 18 | 600 | 123 |
| Model updates ⁽⁴⁾ | 1,330 | - | 932 | - |
| Methodology and policy ⁽⁵⁾ | 892 | 892 | - | - |
| Acquisitions and disposals | - | - | (45) | - |
| Foreign exchange movements | 14,624 | 1,455 | 3,448 | 288 |
| Other | - | - | - | - |
| CET1 Credit risk-weighted assets as at end of Quarter | 288,416 | 22,996 | 261,887 | 17,935 |
| Tier 1 CVA scalar | 892 | 892 | 790 | 790 |
| Tier 1 Credit risk-weighted assets as at end of Quarter | 289,308 | 23,888 | 262,677 | 18,725 |
| Total CVA scalar | 765 | 765 | 1,186 | 1,186 |
| Total Credit risk-weighted assets as at end of Quarter | 290,073 | 24,653 | 263,863 | 19,911 |

(1) In accordance with OSFI's requirements, as at Q1 2015 scalars for CVA risk-weighted assets (RWA) of 0.64, 0.71 and 0.77 were used to compute CET1 capital ratio, Tier 1 capital ratio and Total capital ratio respectively. Q4 2014, scalars for CVA risk-weighted assets (RWA) were 0.57, 0.65 and 0.77, respectively.

⁽²⁾ Book size is defined as organic changes in book size and composition (including new business and maturing loans).

⁽³⁾ Book quality is defined as quality of book changes caused by experience such as underlying customer behaviour or demographics, including changes through model calibrations/realignments.

⁽⁴⁾ Model updates are defined as model implementation, change in model scope or any change to address model enhancement.

(5) Methodology and policy is defined as methodology changes to the calculations driven by regulatory policy changes, such as new regulation (e.g. Basel III).

| Market Risk RWA (\$MM) | Q1 2015 | Q4 2014 |
|--|---------|---------|
| Market risk-weighted assets as at beginning of Quarter | 17,251 | 16,717 |
| Movement in risk levels ⁽¹⁾ | 350 | 732 |
| Model updates ⁽²⁾ | (2,286) | (198) |
| Methodology and policy ⁽³⁾ | (2,182) | - |
| Acquisitions and disposals | - | - |
| Other | - | - |
| Market risk-weighted assets as at end of Quarter | 13,133 | 17,251 |

(1) Movement in risk levels are defined as changes in risk due to position changes and market movements. Foreign exchange movements are imbedded within Movement in risk levels.

(2) Model updates are defined as updates to the model to reflect recent experience and change in model scope.

(3) Methodology and policy is defined as methodology changes to the calculations driven by regulatory policy changes (eg. Basel III).

| Operational Risk RWA (\$MM) | Q1 2015 | Q4 2014 |
|---|---------|---------|
| Operational risk-weighted assets as at beginning of Quarter | 33,334 | 32,914 |
| Higher Revenue | 318 | 420 |
| Operational risk-weighted assets as at end of Quarter | 33,652 | 33,334 |

RISK-WEIGHTED ASSETS ARISING FROM THE ACTIVITIES OF THE BANK'S BUSINESSES



| | | | Q1 2015 | | |
|----------------------------|----------|---------------|---------------------|-------|----------|
| Risk-weighted Assets (RWA) | Canadian | International | Global Banking & | | |
| | Banking | Banking | Markets | Other | All Bank |
| RWA (\$ billions) | \$99.1 | \$113.3 | \$113.7 | \$9.1 | \$335.2 |
| Proportion of Bank | 29% | 34% | 34% | 3% | 100% |
| Comprised of: | | | | | |
| Credit risk | 86% | 88% | 83% | 100% | 86% |
| Market risk | - % | 1% | 10% | - % | 4% |
| Operational risk | 14% | 11% | 7% | - % | 10% |

| | | C | Q4 2014 ⁽¹⁾ | | |
|---|---------------------|--------------------------|--------------------------------|--------------------|------------------|
| Risk-weighted Assets (RWA) | Canadian Banking | International Banking | Global Banking & Markets | Other | All Bank |
| RWA (\$ billions) Proportion of Bank | \$96.3 31% | \$101.8 32% | \$105.6 34% | \$8.8 3% | \$312.5 100% |
| Comprised of: Credit risk Market risk Operational risk | 85% - % 15% | 88% 1% 11% | 78% 15% 7% | 100% - % - % | 83% 6% 11% |

⁽¹⁾ Prior period business line allocation has been adjusted, consistent with current period presentation.

EXPOSURE AT DEFAULT AND RISK-WEIGHTED ASSETS FOR CREDIT RISK PORTFOLIOS

| Non-Retail Corporate ⁽⁷⁾ Drawn Undraven (Undraven Total 65.622 (22,07) 44,45 (4,457) 42,716 (4,157) 145,912 (13,97) 10,730 (13,267) 10,72 (23,214) 10,70 (44,80) 11,46 (23,27) 10,70 (23,27) 11,46 (23,27) 10,70 (23,27) 11,46 (23,27) 10,70 (23,27) 11,46 (23,27) 11,46 (23,27) 11,46 (23,27) 11,46 (23,27) 11,46 (23,27) 11,46 (23,27) 11,46 (23,27) 11,46 (23,27) 11,47 11,42 (23,28) 11,42 (23, | (\$MM) | | | | | | Basel | III - IFRS | | | | | | | |
|--|--|----------------------|----------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-----------------------|-------|
| Experient Type Sub-type EAD ⁽¹⁾ RWA ⁽²⁾ EAD | | | | | Q1 2 | 015 | | | Q4 20 | 014 | Q3 20 |)14 | Q2 20 | 14 | |
| Non-Retail Corponte [™] Drawn Undxon Undxon Source [™] Non-Retail Undxon Undxon Source [™] Stac2 2000 44.45 2000 44.45 2000 44.45 2000 44.45 2000 44.45 2000 44.45 2000 44.45 2000 20000 90.00 2000 90.00 2000 </th <th></th> <th></th> <th>AIF</th> <th>RB</th> <th>Standa</th> <th>rdized</th> <th>Tota</th> <th>al</th> <th>Tot</th> <th>al</th> <th>Tota</th> <th>al</th> <th>Tota</th> <th>d</th> | | | AIF | RB | Standa | rdized | Tota | al | Tot | al | Tota | al | Tota | d | |
| Corporate ³⁰ Dmain 100,559 88,862 44,44 42,716 191,339 1030,21 90,200 128,309 90,305 128,009 90,305 128,009 90,305 128,009 90,305 128,009 90,305 128,009 90,305 128,009 90,305 128,009 20,305 128,009 20,305 11,019 33,71 35,74 4,845 22,445 13,75 31,758 31,758 31,750 31,759 31,755 31,757 31,755 31,757 31,755 31,757 31,755 31,755 31,757 31,755 31,755 31,755 31,755 31,755 <th< th=""><th>Exposure Type</th><th>Sub-type</th><th>EAD⁽¹⁾</th><th>RWA⁽²⁾</th><th>EAD⁽¹⁾</th><th>RWA⁽²⁾</th><th>EAD⁽¹⁾</th><th>RWA⁽²⁾</th><th>EAD⁽¹⁾</th><th>RWA⁽²⁾</th><th>EAD⁽¹⁾</th><th>RWA⁽²⁾</th><th>EAD⁽¹⁾</th><th>RWA⁽²⁾</th></th<> | Exposure Type | Sub-type | EAD ⁽¹⁾ | RWA ⁽²⁾ | EAD ⁽¹⁾ | RWA ⁽²⁾ | EAD ⁽¹⁾ | RWA ⁽²⁾ | EAD ⁽¹⁾ | RWA ⁽²⁾ | EAD ⁽¹⁾ | RWA ⁽²⁾ | EAD ⁽¹⁾ | RWA ⁽²⁾ | |
| Undrøm 49.87 20.28 4.167 4.137 537.97 24.965 47.02 22.314 44.85 21.271 41.619 10.52 Total 182.95 93.571 93.571 44.95 55.968 17.013 11.305 17.014 12.259 86.35 75.00 22.327 72.02 20.207 5.02 Bank ¹⁰ 10.014 13.59 6.854 5.716 12.259 8.455 75.00 22.327 7.20 12.007 10.02 13.02 13.02 13.02 13.02 13.02 13.02 13.02 13.02 13.02 13.03 13.02 13.05 <td>Non-Retail</td> <td></td> | Non-Retail | | | | | | | | | | | | | | |
| Other 32,271 32,871 33,871< | Corporate ⁽³⁾ | Drawn | 100,558 | 58,623 | 44,454 | 42,716 | 145,012 | 101,339 | 130,621 | 90,240 | 128,408 | 90,365 | 128,608 | 90,079 | |
| Total Total 192,398 99,391 91,119 94,929 234,064 192,858 7,020 22,077 90,078 Bank, ¹⁰ Undravn 12,169 3,389 57 1,677 12,222 3,814 10,351 1,352 3,359 1,050 1,352 3,359 1,050 3,359 1,1557 5,155 1,657 5,155 1,657 5,155 1,657 5,155 1,657 5,175 5,175 6,170 4,569 2,2342 4,764 1,235 4,769 1,237 4,757 1,257 4,857 1,557 5,544 7,716 6,786 7,786 9,838 7,72 4,749 1,737 6,83 3,77 7,28 4,727 1,737 6,83 7,72 4,747 1,736 8,487 7,526 7,82,4 4,729 1,747 1,737 1,837 4,747 1,737 1,837 4,747 1,738 1,717 1,747 1,747 1,747 1,747 1,747 1,747 1,747 1,747 | | Undrawn | 49,807 | 20,826 | 4,167 | 4,137 | 53,974 | 24,963 | 47,082 | 22,314 | 44,855 | 21,274 | 41,619 | 19,554 | |
| Bank ⁽ⁱⁱ⁾ Drawn Undrawn 23/74 14 6,849 6,849 1,751 7 12,239 7,753 6,455 7,753 27,801 10,1954 22,277 7,802 7,802 7,802 22,007 7,802 22,077 7,802 22,077 7,802 7,802 7,802 22,007 7,802 7,802 7,802 22,077 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,802 7,803 8,203 7,50 8,503 7,503 6,533 7,75 8,656 7,726 6,733 7,757 8,705 7,803 7,727 7,803 7,727 7,803 7,727 7,803 7,727 7,803 7,727 7,803 7,727 7,737 7,803 7,727 7,737 7,803 </td <td></td> <td>Other⁽⁴⁾</td> <td>32,571</td> <td>9,851</td> <td>2,497</td> <td>2,476</td> <td>35,068</td> <td>12,327</td> <td>31,678</td> <td>11,496</td> <td>31,704</td> <td>11,246</td> <td>26,552</td> <td>10,126</td> | | Other ⁽⁴⁾ | 32,571 | 9,851 | 2,497 | 2,476 | 35,068 | 12,327 | 31,678 | 11,496 | 31,704 | 11,246 | 26,552 | 10,126 | |
| Undrawn Undrawn 12,165 3.869 1 7 1 10 1 15.22 3.361 1 15.52 3.589 1 00.20 3.28 Sovereign Total 51.328 1 2.445 2.977 1.667 55.117 51.816 71.465 75.38 65.747 51.835 65.758 44.657 55.44 45.716 71.258 47.915 1.355 4.967 1.355 4.967 1.358 65.758 4.968 55.84 47.917 1.359 1.155 2.357 1.155 2.357 1.157 1.358 4.967 7.702 4.77 1.359 1.157 1.358 1.157 2.33 3.775 1.258 2.24.13 10.2511 10.23.11 10.23.11 10.23.11 10.23.11 10.258 4.0407 1.57.64 7.268 5.55.44 7.769 2.40.13 10.258 4.0407 1.57.64 2.23.11 10.258 4.0407 1.53.94 1.05.91 2.23.177 1.03.5 4.0408 1.258 1.53.95 1.758 2.21.51 1. | | Total | 182,936 | 89,300 | 51,118 | 49,329 | 234,054 | 138,629 | 209,381 | 124,050 | 204,967 | 122,885 | 196,779 | 119,759 | |
| Other ⁴⁰ 9.4.9 1.83 1.83 7.73 1.753 1.855 1.865 7.720 1.735 Sovereign Dmann 74.905 4.601 7.725 4.735 5.544 7.617 4.835 6.7.70 4.855 6.7.70 4.735 1.735 6.7.70 4.735 6.7.70 4.735 1.735 6.7.70 4.855 6.7.70 4.735 6.7.70 4.735 7.707 | Bank ⁽³⁾ | Drawn | 29,714 | 6,864 | 2,644 | 1,571 | 32,358 | 8,435 | 25,883 | 7,500 | 26,237 | 7,882 | 29,067 | 9,053 | |
| Total 51.328 11.245 2.777 11.470 56.115 14.102 45.032 72.24 45.718 17.272 4.7 Sovereign Drawn 1.462 138 3 1 1.465 1382 140 1.383 177 2.47 Drawn 1.462 138 3 - 1.465 138 76.06 3.80 77.07 4.7 6.80 77.07 4.7 6.80 77.07 4.7 6.80 77.08 4.802 4.27 4.514 67.66 122.051 122.051 12.053 22.051 52.500 57.700 52.06 55.530 77.00 52.06 55.530 77.00 52.06 55.530 77.00 52.06 55.530 77.00 52.06 55.530 77.00 52.06 55.530 77.00 52.06 55.530 77.00 52.06 55.530 77.00 52.07 14.42 52.07.45 19.30 52.07.45 19.30 52.07.45 19.30 52.07.45 19.30 </td <td></td> <td></td> <td>12,165</td> <td>3,898</td> <td>57</td> <td>16</td> <td>12,222</td> <td>3,914</td> <td>10,954</td> <td>3,356</td> <td>11,552</td> <td>3,559</td> <td>10,620</td> <td>3,279</td> | | | 12,165 | 3,898 | 57 | 16 | 12,222 | 3,914 | 10,954 | 3,356 | 11,552 | 3,559 | 10,620 | 3,279 | |
| Drawn 74.999 4.691 7.725 9.74 75.07 74.851 92.085 5.544 75.07 6.485 77.07 7.77 7.77 7.77 7.77 7.77 7.77 7.77 7.77 7.77 7.77 7.77 7.77 7.78 <th 7.78<="" t<="" td=""><td></td><td>Other⁽⁴⁾</td><td>9,449</td><td>1,683</td><td>86</td><td>70</td><td>9,535</td><td>1,753</td><td>8,195</td><td>1,486</td><td>7,929</td><td>1,394</td><td>8,228</td><td>1,370</td></th> | <td></td> <td>Other⁽⁴⁾</td> <td>9,449</td> <td>1,683</td> <td>86</td> <td>70</td> <td>9,535</td> <td>1,753</td> <td>8,195</td> <td>1,486</td> <td>7,929</td> <td>1,394</td> <td>8,228</td> <td>1,370</td> | | Other ⁽⁴⁾ | 9,449 | 1,683 | 86 | 70 | 9,535 | 1,753 | 8,195 | 1,486 | 7,929 | 1,394 | 8,228 | 1,370 |
| Undrawn 1.422 138 3 1 1,435 1392 140 1,333 777 1,350 1 Total 77,508 4,802 7,129 944 84,837 5,746 76,226 5,031 70,896 4,867 79,287 4,8 Total 0 10,77,508 4,802 7,122 844 67,661 220,161 102,280 223,413 102,211 224,747 103,8 77,7 103,08 77,70 103,08 73,280 13,015 100,408 122,927 10,08 10,017 228,372 167,847 33,270 153,477 33,277 141,423 32,161 140,587 32,3286 13,335 13,016 140,408 120,93 140,957 32,3286 13,337 13,016 140,58 140,58 140,58 140,58 140,58 140,58 140,58 13,315 140,408 120,51 140,58 140,58 140,58 140,58 140,58 140,58 140,58 140,58 140,58 140,5 | | Total | 51,328 | 12,445 | 2,787 | 1,657 | 54,115 | 14,102 | 45,032 | 12,342 | 45,718 | 12,835 | 47,915 | 13,702 | |
| Other ⁽⁴⁾ 1.137 6.3 - 1.137 6.3 0.05 3.3 775 2.0 6867 Total Non-Retail Drawn 205,181 70,088 54,227 45,20 259,405 115,376 72,22 51,01 10,02,90 223,413 100,211 234,77 103,85 21,01 Other ⁽⁶⁾ 43,117 10,62,67 61,02 23,00 47,676 115,376 25,010 53,586 23,058 21,01 Other ⁽⁶⁾ 43,1172 106,677 61,002 51,300 37,206 153,477 141,42 22,011 110,258 22,313 100,211 23,246 13,308 21,315 44,078 13,015 44,078 13,016 44,007 13,326 13,338 21,314 10,02,91 23,23,91 140,457 13,326 13,338 21,314 140,203 13,345 13,326 13,326 13,338 21,314 140,203 13,345 14,41 19,776 21,314 14,41 19,776 21,314 14,51 | Sovereign | Drawn | 74,909 | 4,601 | 7,126 | 943 | 82,035 | 5,544 | 76,107 | 4,858 | 68,768 | 4,664 | 77,072 | 4,717 | |
| Total Tribal Tribal< | | | 1,462 | 138 | 3 | 1 | 1,465 | 139 | 1,352 | 140 | 1,353 | 177 | 1,359 | 189 | |
| Drain Undrawn 26,781 70,088 54,224 45,230 29,465 15,781 23,211 102,918 23,413 102,911 23,473 103,85 23,508 15,770 22,510 57,760 22,510 57,760 22,510 57,760 22,510 55,758 21,501 57,760 22,510 55,758 103,85 11,8 Total 31,772 10,6547 61,034 61,930 32,666 18,477 32,677 14,143 30,767 14,143 31,681 104,087 31,851 10,40,87 31,851 10,40,87 32,877 11,86 21,835 21,1341 19,766 210,743 19,800 24,045 14,44 Mordawn 16,613 10,407 26,272 11,766 213,185 21,341 19,766 210,743 19,360 44,05 18,857 13,24 5,769 31,324 5,769 31,324 5,769 36,314 6,676 11,85 12,321 14,83 16,857 31,324 5,769 36,314 6,266 | | Other ⁽⁴⁾ | 1,137 | 63 | - | - | 1,137 | 63 | 805 | 33 | 775 | 26 | 856 | 31 | |
| Undrawn 63,43 24,882 4,277 41,59 27,50 25,00 53,58 22,00 53,58 22,00 53,58 22,00 53,58 22,00 53,58 22,00 53,58 22,00 53,58 22,00 53,58 22,00 53,58 13,01 40,073 13,01 40,073 13,01 40,073 13,01 40,073 13,01 40,073 13,01 40,073 21,321 21,321 21,321 21,321 21,321 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 12,32 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 21,321 <t< td=""><td></td><td>Total</td><td>77,508</td><td>4,802</td><td>7,129</td><td>944</td><td>84,637</td><td>5,746</td><td>78,264</td><td>5,031</td><td>70,896</td><td>4,867</td><td>79,287</td><td>4,937</td></t<> | | Total | 77,508 | 4,802 | 7,129 | 944 | 84,637 | 5,746 | 78,264 | 5,031 | 70,896 | 4,867 | 79,287 | 4,937 | |
| Other ⁽⁴⁾ 43,157 11,572 106,547 61,034 51,90 372,06 158,477 332,677 141,43 34,0678 322,981 140,587 332,381 115,33 Retail Trawn 196,547 61,034 51,930 21,815 21,845 21,341 19,762 210,743 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,300 210,451 19,400 14,459 45,670 13,224 5,678 13,224 5,678 13,224 5,678 13,224 5,678 13,224 5,678 13,224 5,678 13,224 5,678 13,224 5,678 13,224 5,678 13,224 5,678 13,224 5,68 14,533 1,525 1,553 1,714 12,527 11,616 2,151 16, | Total Non-Retail | Drawn | 205,181 | 70,088 | 54,224 | 45,230 | 259,405 | 115,318 | 232,611 | 102,598 | 223,413 | 102,911 | 234,747 | 103,849 | |
| Total 311,772 106,547 61,034 51,930 372,806 158,477 332,677 141,423 321,981 140,697 323,381 188,378 Retail mesidential Mortgages Drawn 186,913 10,107 262,77 11,766 213,45 218,33 211,341 19,766 210,743 19,300 210,451 19,400 19,400 210,451 19,400 14,409 14,619 4,409 14,409 14,619 4,409 14,409 14,619 4,409 14,619 4,50 11,706 21,0141 19,505 16,511 16,511 14,503 7,71 14,503 7,71 14,503 7,71 14,503 7,71 14,503 7,71 14,503 7,71 14,503 7,71 1 | | | 63,434 | 24,862 | 4,227 | 4,154 | 67,661 | 29,016 | 59,388 | 25,810 | 57,760 | 25,010 | 53,598 | 23,022 | |
| Retail Drawn 186,913 10,107 26,272 11,786 213,185 21,893 211,341 19,766 210,743 19,360 210,451 19,461 Secured Lines Of Credit Drawn 18,993 40,107 26,272 11,786 213,185 21,841 19,766 210,743 19,360 210,451 19,469 45 Secured Lines Of Credit Drawn 18,952 4,435 - 18,952 4,435 19,156 210,473 19,360 210,451 19,469 45 Qualifying Revolving Retail Drawn 16,277 9,564 - - 16,275 9,564 16,011 9,355 17,324 13,324 5,769 33,324 5,769 36,314 6,266 31,724 13,835 13,324 5,769 31,324 5,769 13,324 5,769 13,324 5,769 13,324 9,964 16,911 34,264 9,982 29,291 18,885 2,762 43,298 2,762 43,298 2,762 43,389 2 | | Other ⁽⁴⁾ | 43,157 | 11,597 | 2,583 | 2,546 | 45,740 | 14,143 | 40,678 | 13,015 | 40,408 | 12,666 | 35,636 | 11,527 | |
| Residential Morigages Undrawn Total Drawn Undrawn Total 196,913 10,007 10,107 26,272 11,766 11,852 211,341 19,766 210,73 210,73 19,300 19,300 210,451 19,40 Secured Lines Of Credit Drawn Undrawn Total 18,6913 10,107 26,272 11,766 213,165 218,365 218,365 218,31 19,360 210,743 19,360 210,451 19,46 19,465 19,465 19,465 19,465 19,465 19,465 19,465 19,465 19,465 19,465 12,824 1,724 1,835 14,859 4,53 1,724 1,857 13,524 5,78 31,244 5,78 31,244 5,78 31,244 5,78 1,724 1,857 13,534 5,762 13,534 5,762 13,534 5,762 13,534 5,762 13,534 5,762 13,534 5,762 13,534 5,762 13,534 5,762 13,534 1,625 1,615 6,591 19,90 16,576 7,762 14,530 2,762 4,325 2,762 4 | <u> </u> | Total | 311,772 | 106,547 | 61,034 | 51,930 | 372,806 | 158,477 | 332,677 | 141,423 | 321,581 | 140,587 | 323,981 | 138,398 | |
| Undrawn ·< | Retail | | | | | | | | | | | | | | |
| Total 186,913 10,107 26,272 11,766 213,185 21,833 211,341 19,766 210,743 19,360 210,441 19,40 Secured Lines Of Credit Drawn 11,952 4,435 - - 18,952 4,435 19,15 4,447 18,507 4,409 18,459 4,55 Qualifying Revolving Retail Drawn 16,257 9,564 - - 16,257 9,564 16,11 9,353 17,24 1,835 1,3,34 6,265 31,324 5,763 31,724 5,95 31,324 5,763 36,314 6,266 31,724 5,95 16,111 9,355 16,317 2,363 1,71 5,95 16,111 9,355 18,311 2,369 1,71 32,973 11,715 - - 6,67 165 16,11 9,91 16,313 2,919 18,311 2,369 1,714 49,323 30,094 47,739 29,066 50,515 50,515 50,515 50,515 50,515 29 | Residential Mortgages | | 186,913 | 10,107 | 26,272 | 11,786 | 213,185 | 21,893 | 211,341 | 19,766 | 210,743 | 19,360 | 210,451 | 19,466 | |
| Secured Lines Of Credit Undrawn Drawn 12,312 18,952 4,435 - - 18,952 4,435 19,115 4,467 18,509 4,409 18,459 4,55 Qualifying Revolving Retail Undrawn Drawn 16,257 9,564 - - 12,312 1,245 15,053 7,724 1,867 13,265 13,31 Qualifying Revolving Retail Undrawn Drawn 16,257 9,564 - - 16,257 9,564 16,011 9,365 15,953 7,622 13,683 16,65 Qualifying Revolving Retail Undrawn Drawn 24,715 12,528 23,941 17,401 48,666 29,929 47,080 28,848 45,380 27,659 26,33 Other Retail Drawn 24,687 36,634 50,213 29,167 293,647 46,247 290,666 46,379 27,759 43,372 26,33 Total Drawn 24,687 36,634 50,213 29,167 32,675 53,359 20,04 45,548 37,049 <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> | | | - | - | - | | - | - | - | - | - | - | - | - | |
| Undrawn 12,312 1,2312 1,2312 1,232 | | | - | - | 26,272 | 11,786 | | | | - | | | | 19,466 | |
| Total 31,264 5,678 - 31,224 5,678 31,324 5,769 36,314 6,266 31,724 5,99 Qualifying Revolving Retail Drawn 16,277 9,564 16,011 9,366 16,011 9,366 16,011 9,366 16,011 9,366 16,011 9,366 16,011 9,366 16,011 9,366 16,011 9,366 16,011 9,366 16,011 9,366 16,011 9,366 16,333 7,69 36,314 9,602 29,291 13,638 16,67 16,67 16,67 16,67 16,67 16,67 16,67 16,67 16,67 16,67 16,67 16,67 16,67 16,76 16,76 16,76 16,76 16,76 16,76 16,76 16,76 16,76 16,76 16,76 16,76 16,76 16,76 16,76 16,78 16,76 16,78 16,78 16,78 16,78 16,78 16,78 16,78 16,78 16,78 16,78 16,78 16,78 | Secured Lines Of Credit | | | | - | - | , | | , | | | | | 4,509 | |
| Qualifying Revolving Retail Drawn 16,257 9,564 16,017 9,564 15,953 7,622 15,653 7,1 Exposures (QRRE) Undrawn 16,716 2,151 - - 16,716 2,151 16,101 9,366 15,953 7,622 115,653 7,622 Construction Total 32,973 11,715 - - 16,716 2,151 16,108 2,160 18,311 2,300 13,538 16,01 9,982 29,992 8,88 Other Retail Drawn 24,715 12,528 23,941 17,401 44,656 29,929 47,080 28,88 46,379 27,750 43,725 28,37 Total Drawn 246,837 36,634 50,213 29,187 29,050 65,21 29,357 66,457 29,066 59,015 287,552 57,3 Total Retail Drawn 246,837 36,633 50,213 29,187 29,050 65,21 29,364 3,548 37,044 4,343 | | | | , | - | - | | | | | | | | 1,394 | |
| Exposures (QRRE) Undrawn Total 16,716 2,151 16,716 2,151 16,716 2,151 16,716 2,151 18,311 2,360 13,838 16 Other Retail Drawn 24,715 12,258 23,941 17,401 48,656 29,929 47,080 28,848 45,330 27,624 42,989 26,29 Other Retail Drawn 24,715 12,528 23,941 17,401 49,323 30,094 47,739 29,009 46,379 27,750 43,725 26,37 Total Drawn 246,837 36,651 29,187 297,050 65,821 293,547 62,457 200,666 59,015 287,552 57,33 27,750 43,725 26,3 31,5191 66,053 322,611 66,005 327,700 63,358 315,191 66,55 73,30 324,311 2,401 32,617 62,457 290,666 59,015 267,53 24,303 31,5191 66,53 322,611 66,005 327,700 63,358 3 | | | - | · - | - | - | - | - | | | | | | ' | |
| Total 32,973 11,715 - 32,973 11,715 32,207 11,461 34,264 9,82 29,291 8,8 Other Retail Drawn 24,715 12,528 23,941 17,401 48,656 29,929 47,080 28,848 45,380 27,624 42,989 26,2 Undrawn 667 165 - - 667 165 659 161 999 126 736 Total Drawn 25,82 12,693 32,973 17,401 49,323 30,094 47,739 29,066 59,015 287,552 57,3 Undrawn 29,695 3,559 - - 29,685 35,59 29,016 35,683 237,04 43,33 27,639 31,191 60,05 327,704 43,343 27,639 31,191 60,05 327,704 43,343 27,639 31,191 60,05 327,704 43,343 27,639 31,191 60,05 327,704 43,434 4,633 4,7639 | | | | - | - | - | | | | | | | | 7,153 | |
| Other Retail Drawn 24,715 12,528 23,941 17,401 48,656 29,929 47,080 28,848 45,380 27,624 42,989 26,975 Total 25,382 12,693 23,941 17,401 49,323 30,094 47,739 29,009 46,379 26,375 26,375 26,375 26,375 29,066 50,715 244,375 26,375 29,066 50,715 28,765 57,370 43,372 26,37 3,137,034 4,343 27,639 3,1 Total Retail Drawn 246,837 36,634 50,213 29,187 326,745 69,300 322,611 66,005 327,700 63,358 315,191 60,5 53,77,393 3,1 17,601 49,989 4,017 19,005 5,5 3,1 19,105 3,6,73 10,178 36,673 10,178 25,249 8,041 22,866 7,559 22,1,39 7,4 Derivatives - credit valuation adjustment ⁽⁹⁾ - - 8,154 - 8,154 <td< td=""><td></td><td></td><td></td><td>-</td><td>-</td><td>-</td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td>1,674 8,827</td></td<> | | | | - | - | - | | - | | | | | | 1,674 8,827 | |
| Undrawn 667 165 165 165 659 161 999 126 736 Total 25,382 12,693 23,941 17,401 49,323 30,094 47,739 29,009 46,379 27,750 43,725 26,3 Total Retail Drawn 246,837 36,634 50,213 29,187 29,055 3,559 29,064 3,548 37,034 4,343 27,630 3,15,191 60,53 322,611 66,005 327,700 63,358 315,191 60,55 7,43 27,450 3,15,191 60,55 3,559 322,611 66,005 327,700 63,358 315,191 60,55 3,559 322,614 66,005 327,700 63,358 315,191 60,55 326,745 69,380 322,611 66,005 327,700 63,358 315,191 60,55 7,49 7,41 9,401 2,5,249 8,041 22,868 7,559 22,139 7,4 Derivatives - credit valuation adjustment ⁽⁶⁾ 3,6,673 10,178 <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | - | | - | | | | | | | | |
| Total 25,382 12,693 23,941 17,401 49,323 30,094 47,739 29,099 46,379 27,750 43,725 26,3 Total Retail Drawn 246,837 36,634 50,213 29,187 297,050 65,821 293,547 62,457 290,666 59,015 287,552 57,3 Undrawn 29,695 3,559 - - 29,685 35,59 29,187 326,745 669,08 322,614 660,05 327,700 63,358 315,191 60,55 Securitizations 7 total 21,107 4,027 59 59 21,166 4,066 19,982 8,041 18,163 4,947 19,406 5,5 Trading Derivative(⁽³⁾) 36,673 10,178 - - 8,154 - 8,154 - 5,632 2,722 690,330 221,490 4,807 4,733 Derivatives - credit valuation adjustment ⁽⁵⁾ - - - - 8,154 - 8,154 - | Other Retail | | | , | 23,941 | 17,401 | , | | , | | , | | | 26,216 91 | |
| Total Retail Drawn Undrawn 246,837 36,634 50,213 29,187 297,050 65,821 293,547 62,457 290,666 59,015 287,552 57,33 31,13 Total 29,695 3,559 3,559 3,559 3,559 3,559 3,559 3,559 3,559 3,559 3,519 3,519 3,1 Securitizations 7 total 21,107 4,027 59 59 21,166 4,086 19,982 4,621 18,13 4,947 19,406 5,57 Trading Derivatives ⁽³⁾ 36,673 10,178 - 36,673 10,178 25,249 8,041 22,863 7,559 22,139 7,4 Derivatives - credit valuation adjustment ⁽⁶⁾ - - 8,154 - 8,154 25,249 8,041 22,863 7,559 22,139 7,4 Derivatives - credit valuation adjustment ⁽⁶⁾ - - 8,154 - 5,632 - 5,039 - 4,75 Cotal Credit Risk (Excluding | | | | | 23 941 | - 17 401 | | | | | | | | 26,307 | |
| Undrawn Total 29,695 3,559 | Total Potail | | · - | - | · _ | | - | - | | | | | | 57,344 | |
| Total 276,532 40,193 50,213 29,187 326,745 69,380 322,611 66,055 327,700 63,358 315,191 66,05 Securitizations 21,107 4,027 59 59 21,166 4,086 19,982 4,621 18,163 4,947 19,406 5,5 Trading Derivatives ⁽³⁾ 36,673 10,178 - 36,673 10,178 25,249 8,041 22,886 7,559 22,139 7,4 Derivatives - credit valuation adjustment ⁽⁵⁾ - - 8,154 - 8,154 - 5,632 - 5,039 22,139 7,4 Total Credit Risk (Excluding Equities & Other Assets) 646,084 160,945 111,306 89,330 757,390 250,275 700,519 225,272 669,330 221,490 680,717 216,65 Equities 4,132 4,132 4,132 4,132 4,269 4,451 4,402 4,002 4,00 Other Assets ⁽⁶⁾ - 59,475 24,208 | | | | - | | - | | - | | | | | | 3,159 | |
| Trading Derivatives ⁽³⁾ 36,673 10,178 36,673 10,178 25,249 8,041 22,886 7,559 22,139 7,4 Derivatives - credit valuation adjustment ⁽⁵⁾ 8,154 8,154 8,154 5,632 5,039 4,75 Total Credit Risk (Excluding Equities & Other Assets) 646,084 160,945 111,306 89,330 757,390 250,275 700,519 225,722 690,330 221,490 680,717 216,66 Equities 4,132 4,132 4,132 4,132 4,269 4,269 4,451 4,400 4,000 4, | | | | - | 50,213 | 29,187 | | - | | | | | | 60,503 | |
| Derivatives - credit valuation adjustment ⁽⁵⁾ - - - 8,154 - 8,154 - 5,632 - 5,039 - 4,75 Total Credit Risk (Excluding Equities & Other Assets) 646,084 160,945 111,306 89,330 757,390 250,275 700,519 225,722 690,330 221,490 6680,717 216,69 Equities 4,132 4,132 4,132 - - 4,132 4,132 4,269 4,269 4,451 4,451 4,002 4,002 4,002 4,002 4,002 0,005 0016 757,390 24,208 559,475 24,208 552,385 23,056 52,377 23,550 52,771 22,22 Total Credit Risk (Before Scaling Factor) 650,216 165,077 170,781 113,538 820,997 278,615 757,076 253,056 747,158 249,491 737,490 242,914 Add-on for 6% Scaling Factor ⁽⁷⁾ 9,801 - - 9,801 9,801 - 9,801 8,831 8,831 8,831 8,831 8,831 8,831 8,831 8,831 | Securitizations | | 21,107 | 4,027 | 59 | 59 | 21,166 | 4,086 | 19,982 | 4,621 | 18,163 | 4,947 | 19,406 | 5,527 | |
| Total Credit Risk (Excluding Equities & Other Assets) 646,084 160,945 111,306 89,330 757,390 250,275 700,519 225,722 690,330 221,490 680,717 216,6 Equities 4,132 4,132 4,132 - - 4,132 4,269 4,269 4,451 4,451 4,002 4,002 4,002 4,002 4,002 4,002 4,002 4,002 4,002 4,002 4,002 4,002 4,002 4,002 4,002 4,002 52,288 23,065 52,377 23,550 52,771 22,22 24,949 52,278 52,377 23,550 52,771 22,22 24,949 52,781 249,491 737,490 242,99 242,99 24,91 737,490 242,91 242,91 243,91 | Trading Derivatives ⁽³⁾ | | 36,673 | 10,178 | - | - | 36,673 | 10,178 | 25,249 | 8,041 | 22,886 | 7,559 | 22,139 | 7,454 | |
| Equities 4,132 4,132 - - 4,132 4,132 4,269 4,269 4,269 4,451 4,451 4,002 4,00 | Derivatives - credit valuation adjustm | ent ⁽⁵⁾ | - | - | - | 8,154 | - | 8,154 | - | 5,632 | - | 5,039 | | 4,793 | |
| Equities 4,132 4,132 - - 4,132 4,132 4,269 4,269 4,451 4,451 4,002 4,00 | Total Credit Risk (Excluding Equiti | es & Other Assets) | 646,084 | 160,945 | 111,306 | 89,330 | 757,390 | 250,275 | 700,519 | 225,722 | 690,330 | 221,490 | 680,717 | 216,675 | |
| Other Assets ⁽⁶⁾ - 59,475 24,208 59,475 24,208 52,288 23,065 52,377 23,50 52,771 22,27 Total Credit Risk (Before Scaling Factor) 650,216 165,077 170,781 113,538 820,997 278,615 775,766 253,056 747,158 249,494 737,490 242,99 Add-on for 6% Scaling Factor ⁽⁷⁾ 9,801 8,831 8,832 8,831 8,831 8,831 8,831 8,831 | | ····, | 4,132 | 4,132 | - | - | 4,132 | 4,132 | 4,269 | | 4,451 | 4,451 | 4,002 | 4,002 | |
| Total Credit Risk (Before Scaling Factor) 650,216 165,077 170,781 113,538 820,997 278,615 757,076 253,056 747,158 249,491 737,490 242,99 Add-on for 6% Scaling Factor ⁽⁷⁾ 9,801 8,831 8,672 8,672 | | | - | - | 59,475 | 24,208 | | | | | | | | 22,224 | |
| Add-on for 6% Scaling Factor ⁽⁷⁾ 9,801 9,801 9,801 8,831 8,672 8,44 | | actor) | 650,216 | 165,077 | | | 820,997 | | | | | | | 242,901 | |
| | v | / | | 9,801 | | | | 9,801 | | 8,831 | | 8,672 | | 8,491 | |
| LI OTAL L'ROUT RISK 650 216 174 878 170 781 113 538 820 997 288 416 757 076 261 887 747 158 258 163 737 400 251 3 | Total Credit Risk | | 650.216 | 174.878 | 170,781 | 113.538 | 820.997 | 288,416 | 757.076 | 261.887 | 747.158 | 258,163 | 737.490 | 251,392 | |

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(1) Exposure at default, before credit risk mitigation for AIRB exposures, after related allowances for credit losses for Standardized exposures.

(2) CET1 Risk-weighted Assets.

(3) Effective Q1 2013, under Basel III, risk-weight computations include a multiplier of 1.25 to the correlation parameter of all credit exposures to certain large or unregulated financial institutions meeting specific criteria.

(4) Includes lending instruments such as letters of credit and letters of guarantee; banking book derivatives and repo-style exposures, net of related collateral.

(5) As per OSFI guideline, effective the first two quarters of 2014, Credit Valuation Adjustment RWA on derivatives was phased-in at 57%. For the third and fourth quarters of 2014, CVA risk-weighted assets were calculated using the scalars of 0.57, 0.65 and 0.77 to compute CET1 capital ratio, Tier 1 capital ratio and Total capital ratio respectively. As at January 31, 2015, these scalars are 0.64, 0.71 and 0.77, respectively.

(6) Effective Q1 2013, Other Assets include exchange-traded derivatives which were previously excluded for capital calculation under Basel II and are now risk-weighted under Basel III.

(7) The Basel Framework requires an additional 6% scaling factor to AIRB credit risk portfolios (excluding exposures with a risk-weight of 1250%).

EXPOSURE AT DEFAULT AND RISK-WEIGHTED ASSETS FOR CREDIT RISK PORTFOLIOS (CONTINUED)



| (\$MM) | | | | | | Basel III | - IFRS | | | | | | Basel I | I - IFRS | |
|---|-------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------------|--------------------|------------------------|--------------------|------------------------|--------------------|--------------------|
| | | Q1 2 | 014 | Q4 2 | 013 | Q3 2 | 013 | Q2 2 | 013 | Q1 2 | 013 | Q4 2 | 012 | Q3 2 | .012 |
| Exposure Type | Sub-type | EAD ⁽¹⁾ | RWA ⁽²⁾ | EAD ⁽¹⁾ | RWA ⁽²⁾ | EAD ⁽¹⁾ | RWA ⁽²⁾ | EAD ⁽¹⁾ | RWA ⁽²⁾ |
| Non-Retail | | | | | | | | | | | | | | | |
| Corporate ⁽³⁾ | Drawn | 121,562 | 86,649 | 116,209 | 82,203 | 114,567 | 82,109 | 115,934 | 81,854 | 114,895 | 82,943 | 112,974 | 82,239 | 111,052 | 81,432 |
| | Undrawn | 42,968 | 20,444 | 45,758 | 21,547 | 45,477 | 21,329 | 42,956 | 20,029 | 42,742 | 19,656 | 43,056 | 20,311 | 42,226 | 20,017 |
| | Other ⁽⁴⁾ | 30,930 | 11,540 | 24,902 | 9,520 | 22,156 | 8,532 | 21,444 | 8,604 | 21,602 | 8,854 | 16,765 | 7,095 | 17,710 | 7,488 |
| | Total | 195,460 | 118,633 | 186,869 | 113,270 | 182,200 | 111,970 | 180,334 | 110,487 | 179,239 | 111,453 | 172,795 | 109,645 | 170,988 | 108,937 |
| Bank | Drawn | 34,833 | 9,949 | 28,186 | 9,509 | 33,053 | 9,280 | 36,340 | 9,875 | 33,665 | 9,297 | 35,211 | 8,047 | 34,596 | 8,731 |
| | Undrawn | 11,879 | 3,507 | 12,463 | 3,968 | 12,374 | 4,114 | 11,930 | 3,810 | 11,130 | 3,479 | 11,060 | 2,754 | 10,731 | 2,631 |
| | Other ⁽⁴⁾ | 7,904 | 1,304 | 11,361 | 2,071 | 12,772 | 1,779 | 11,955 | 1,723 | 9,159 | 1,694 | 7,842 | 1,190 | 11,435 | 1,769 |
| | Total | 54,616 | 14,760 | 52,010 | 15,548 | 58,199 | 15,173 | 60,225 | 15,408 | 53,954 | 14,470 | 54,113 | 11,991 | 56,762 | 13,131 |
| Sovereign | Drawn | 71,279 | 5,145 | 69,594 | 5,013 | 63,915 | 5,074 | 63,065 | 4,117 | 65,407 | 5,053 | 53,451 | 4,079 | 57,628 | 4,151 |
| | Undrawn | 1,440 | 263 | 1,568 | 234 | 1,276 | 247 | 1,539 | 306 | 1,605 | 269 | 1,281 | 220 | 1,412 | 249 |
| | Other ⁽⁴⁾ | 1,191 | 28 | 4,837 | 84 | 2,549 | 5 | 2,278 | 5 | 281 | 6 | 291 | 27 | 438 | 25 |
| | Total | 73,910 | 5,436 | 75,999 | 5,331 | 67,740 | 5,326 | 66,882 | 4,428 | 67,293 | 5,328 | 55,023 | 4,326 | 59,478 | 4,425 |
| Total Non-retail | Drawn | 227,674 | 101,743 | 213,989 | 96,725 | 211,535 | 96,463 | 215,339 | 95,846 | 213,967 | 97,293 | 201,636 | 94,365 | 203,276 | 94,314 |
| | Undrawn | 56,287 | 24,214 | 59,789 | 25,749 | 59,127 | 25,690 | 56,425 | 24,145 | 55,477 | 23,404 | 55,397 | 23,285 | 54,369 | 22,897 |
| | Other ⁽⁴⁾ | 40,025 | 12,872 | 41,100 | 11,675 | 37,477 | 10,316 | 35,677 | 10,332 | 31,042 | 10,554 | 24,898 | 8,312 | 29,583 | 9,282 |
| | Total | 323,986 | 138,829 | 314,878 | 134,149 | 308,139 | 132,469 | 307,441 | 130,323 | 300,486 | 131,251 | 281,931 | 125,962 | 287,228 | 126,493 |
| Retail | | | | | | | | | | | | | | | |
| Residential Mortgages | Drawn | 210,691 | 19,085 | 209,581 | 18,956 | 208,604 | 18,464 | 207,641 | 18,139 | 206,648 | 17,625 | 175,114 | 13,005 | 171,295 | 12,370 |
| | Undrawn | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | Total | 210,691 | 19,085 | 209,581 | 18,956 | 208,604 | 18,464 | 207,641 | 18,139 | 206,648 | 17,625 | 175,114 | 13,005 | 171,295 | 12,370 |
| Secured Lines Of Credit | Drawn | 18,220 | 4,552 | 18,241 | 4,802 | 18,346 | 4,512 | 18,475 | 4,540 | 18,328 | 4,530 | 18,404 | 4,701 | 18,144 | 4,502 |
| | Undrawn | 13,052 | 1,370 | 12,856 | 1,419 | 12,625 | 1,302 | 12,347 | 1,280 | 12,026 | 1,247 | 11,759 | 1,267 | 11,492 | 1,229 |
| | Total | 31,272 | 5,922 | 31,097 | 6,221 | 30,971 | 5,814 | 30,822 | 5,820 | 30,354 | 5,777 | 30,163 | 5,968 | 29,636 | 5,731 |
| Qualifying Revolving | Drawn | 15,412 | 7,171 | 15,174 | 7,105 | 14,944 | 6,691 | 14,711 | 6,553 | 14,517 | 6,489 | 14,414 | 6,444 | 14,194 | 6,128 |
| | Undrawn | 13,400 | 1,678 | 12,900 | 1,672 | 12,500 | 1,473 | 12,159 | 1,426 | 11,901 | 1,395 | 11,613 | 1,397 | 11,348 | 1,303 |
| | Total | 28,812 | 8,849 | 28,074 | 8,777 | 27,444 | 8,164 | 26,870 | 7,979 | 26,418 | 7,884 | 26,027 | 7,841 | 25,542 | 7,431 |
| Other Retail | Drawn | 41,754 | 25,405 | 40,499 | 24,412 | 38,184 | 23,088 | 36,497 | 22,326 | 35,018 | 21,501 | 32,938 | 19,642 | 32,002 | 19,047 |
| | Undrawn | 733 | 91 | 735 | 90 | 720 | 87 | 708 | 86 | 761 | 93 | 749 | 93 | 739 | 92 |
| | Total | 42,487 | 25,496 | 41,234 | 24,502 | 38,904 | 23,175 | 37,205 | 22,412 | 35,779 | 21,594 | 33,687 | 19,735 | 32,741 | 19,139 |
| Total Retail | Drawn | 286,077 | 56,213 | 283,495 | 55,275 | 280,078 | 52,755 | 277,324 | 51,558 | 274,511 | 50,145 | 240,870 | 43,792 | 235,635 | 42,047 |
| | Undrawn Total | 27,185 | 3,139 | 26,491 | 3,181 | 25,845 | 2,862 | 25,214 | 2,792 54,350 | 24,688 | 2,735 52.880 | 24,121 | 2,757 46.549 | 23,579 | 2,624 |
| Convitizations | TOLAI | 313,262 | 59,352 | 309,986 | 58,456 | 305,923 | 55,617 | 302,538 | | 299,199 | | 264,991 | | 259,214 | 44,671 |
| Securitizations | | 19,900 23,638 | 7,273 7,284 | 17,975 20,623 | 7,049 6,977 | 18,145 21,848 | 7,606 7,309 | 18,183 22,211 | 7,857 7,189 | 18,046 22,470 | 8,036 7,609 | 17,636 18,845 | 4,170 | 16,955 19,772 | 4,404 5,617 |
| Trading Derivatives ⁽³⁾ | | 23,030 | 7,204 | 20,623 | 6,977 | 21,040 | 7,309 | 22,211 | 7,109 | 22,470 | 7,009 | 10,045 | 5,434 | 19,772 | 5,017 |
| Derivatives - credit valuation ad | djustment | - | 5,003 | | | | | | | | | | | | |
| Total Credit risk (excl. Equiti | es & Other Assets) | 680,786 | 217,741 | 663,462 | 206,631 | 654,055 | 203,001 | 650,373 | 199,719 | 640,201 | 199,776 | 583,403 | 182,115 | 583,169 | 181,185 |
| Equities ⁽⁵⁾ | | 4,019 | 4,019 | 3,728 | 3,728 | 3,629 | 3,629 | 3,678 | 3,678 | - | - | - | - | - | - |
| | Grandfathered | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | Simple Method | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | PD/LGD Approach | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | Other | - | - | - | - | - | - | - | - | 3,539 | 3,539 | 3,155 | 3,155 | 3,055 | 3,055 |
| (2) | Total Equities | 4,019 | 4,019 | 3,728 | 3,728 | 3,629 | 3,629 | 3,678 | 3,678 | 3,539 | 3,539 | 3,155 | 3,155 | 3,055 | 3,055 |
| Other Assets ⁽⁶⁾ | | 57,028 | 22,930 | 55,910 | 22,250 | 53,664 | 21,594 | 51,101 | 20,800 | 51,040 | 21,472 | 41,514 | 17,197 | 37,760 | 16,477 |
| | | 741,833 | 244,690 | 723,100 | 232,609 | 711,348 | 228,224 | 705,152 | 224,197 | 694,780 | 224,787 | 628,072 | 202,467 | 623,984 | 200,717 |
| Add-on for 6% scaling factor ⁽⁷⁾ | | | 8,506 | | 8,331 | | 8,119 | | 8,262 | | 8,245 | | 7,499 | | 7,536 |
| Total Credit Risk | | 741,833 | 253,196 | 723,100 | 240,940 | 711,348 | 236,343 | 705,152 | 232,459 | 694,780 | 233,032 | 628,072 | 209,966 | 623,984 | 208,253 |

(1) Exposure at default, before credit risk mitigation for AIRB exposures, after related allowances for credit losses for Standardized exposures.

(2) Risk-weighted Assets.

(3) Effective Q1 2013, under Basel III, risk-weight computations include a multiplier of 1.25 to the correlation parameter of all credit exposures to certain large or unregulated financial institutions meeting specific criteria.

(4) Includes lending instruments such as letters of credit and letters of guarantee; banking book derivatives and repo-style exposures, net of related collateral.

(8) Effective July 31, 2012, the Bank's equity portfolio, including both preferred and grandfathered securities, qualified for the materiality threshold exemption under OSFI's Capital Adequacy Requirements for equities.

(6) Effective Q1 2013, Other Assets includes exchange-traded derivatives which previously were excluded for capital calculation under Basel II, are now risk-weighted under Basel III.

(7) The Basel Framework requires an additional 6% scaling factor to AIRB credit risk portfolios (excluding exposure with risk weight of 1250%).

CREDIT RISK EXPOSURES BY GEOGRAPHY ^(1,2)



Exposure at Default

| | | | | | Basel II | I - IFRS | | | | |
|------------------------------|---------|------------|----------------------|---------|----------|----------|------------|----------------------|---------|---------|
| (\$MM) | | | Q1 2015 | | | | | Q4 2014 | | |
| | | Non-Retail | | Potoil | Total | | Non-Retail | | Detail | Total |
| | Drawn | Undrawn | Other ⁽³⁾ | Retail | Total | Drawn | Undrawn | Other ⁽³⁾ | Retail | Total |
| Canada | 71,442 | 27,815 | 44,299 | 284,051 | 427,607 | 61,914 | 26,735 | 33,969 | 283,100 | 405,718 |
| USA | 69,525 | 24,247 | 35,069 | - | 128,841 | 64,690 | 19,436 | 32,843 | - | 116,969 |
| Mexico | 12,053 | 299 | 1,412 | 8,321 | 22,085 | 11,473 | 307 | 1,032 | 7,963 | 20,775 |
| Other International | | | | | | | | | | |
| Europe | 15,932 | 6,861 | 12,947 | - | 35,740 | 13,962 | 5,787 | 9,522 | - | 29,271 |
| Caribbean | 18,950 | 1,556 | 1,683 | 16,209 | 38,398 | 17,279 | 1,382 | 1,519 | 14,387 | 34,567 |
| Latin America (excl. Mexico) | 36,667 | 2,246 | 4,998 | 18,164 | 62,075 | 32,921 | 1,918 | 4,031 | 17,079 | 55,949 |
| All Other | 34,840 | 4,637 | 3,167 | 0 | 42,644 | 30,372 | 3,823 | 2,993 | 82 | 37,270 |
| Total | 259,409 | 67,661 | 103,575 | 326,745 | 757,390 | 232,611 | 59,388 | 85,909 | 322,611 | 700,519 |

| | | | Basel III - IFRS | | |
|------------------------------|---------|---------|------------------|---------|---------|
| | Q3 2014 | Q2 2014 | Q1 2014 | Q4 2013 | Q3 2013 |
| Canada | 408,142 | 394,260 | 392,859 | 390,613 | 390,736 |
| USA | 106,872 | 110,695 | 111,611 | 104,366 | 100,794 |
| Mexico | 19,890 | 20,004 | 19,387 | 17,859 | 17,321 |
| Other International | | | | | |
| Europe | 27,867 | 28,208 | 27,523 | 30,072 | 29,727 |
| Caribbean | 34,096 | 34,367 | 36,014 | 34,034 | 33,165 |
| Latin America (excl. Mexico) | 54,701 | 52,168 | 52,164 | 49,559 | 46,676 |
| All Other | 38,762 | 41,015 | 41,228 | 36,959 | 35,636 |
| Total | 690,330 | 680,717 | 680,786 | 663,462 | 654,055 |

⁽¹⁾ Before credit risk mitigation, excluding AFS equity securities and other assets.

⁽²⁾ Geographic segmentation is based upon the location of the ultimate risk of the credit exposure.

⁽³⁾ Includes off-balance sheet lending instruments such as letters of credit and letters of guarantee, OTC derivatives, securitization and repo-style transactions net of related collateral.

AIRB CREDIT RISK EXPOSURES BY MATURITY $^{(1,2)}$



NON-RETAIL AND RETAIL PORTFOLIO EXPOSURE AT DEFAULT

| | | | | Basel I | II - IFRS | | | |
|----------------------------------|---------|---------|-----------|---------|-----------|---------|----------------------|---------|
| (\$MM) | | Q1 | 2015 | | | Q4 : | 2014 | |
| | Drawn | Undrawn | Other (3) | Total | Drawn | Undrawn | Other ⁽³⁾ | Total |
| Non-Retail | | | | | | | | |
| Less than 1 year | 127,779 | 19,468 | 61,812 | 209,059 | 115,182 | 17,613 | 46,581 | 179,376 |
| 1 to 5 years | 69,965 | 37,271 | 29,711 | 136,947 | 61,439 | 36,797 | 30,071 | 128,307 |
| Over 5 Years | 7,437 | 6,695 | 9,414 | 23,546 | 6,961 | 1,229 | 6,519 | 14,709 |
| Total Non-Retail | 205,181 | 63,434 | 100,937 | 369,552 | 183,582 | 55,639 | 83,171 | 322,392 |
| Retail | | | | | | | | |
| Less than 1 year | 36,600 | 12,978 | | 49,578 | 36,048 | 12,868 | | 48,916 |
| 1 to 5 years | 154,382 | | | 154,382 | 154,437 | - | | 154,437 |
| Over 5 Years | 19,599 | | | 19,599 | 20,138 | - | | 20,138 |
| Revolving Credits ⁽⁴⁾ | 36,256 | 16,717 | | 52,973 | 36,192 | 16,196 | | 52,388 |
| Total Retail | 246,837 | 29,695 | | 276,532 | 246,815 | 29,064 | | 275,879 |
| Total | 452,018 | 93,129 | 100,937 | 646,084 | 430,397 | 84,703 | 83,171 | 598,271 |

| | | Basel I | II - IFRS | |
|----------------------------------|---------|---------|-----------|---------|
| | Q3 2014 | Q2 2014 | Q1 2014 | Q4 2013 |
| Non-Retail | | | | |
| Less than 1 year | 172,250 | 174,205 | 176,726 | 173,719 |
| 1 to 5 years | 118,313 | 122,752 | 121,516 | 119,173 |
| Over 5 Years | 17,288 | 15,114 | 15,025 | 9,019 |
| Total Non-Retail | 307,851 | 312,071 | 313,267 | 301,911 |
| Retail | | | | |
| Less than 1 year | 53,881 | 43,120 | 39,046 | 39,325 |
| 1 to 5 years | 158,610 | 163,589 | 166,964 | 166,712 |
| Over 5 Years | 15,567 | 15,042 | 15,000 | 14,653 |
| Revolving Credits ⁽⁴⁾ | 54,174 | 49,047 | 48,312 | 47,622 |
| Total Retail | 282,232 | 270,798 | 269,322 | 268,312 |
| Total | 590,083 | 582,869 | 582,589 | 570,223 |

⁽¹⁾ Before credit risk mitigation, excluding AFS equity securities and other assets.
 ⁽²⁾ Remaining term to maturity of the credit exposure.

⁽³⁾ Off-balance sheet lending instruments such as letters of credit and letters of guarantee, securitization, derivatives and repo-style transactions net of related collateral. ⁽⁴⁾ Credit cards and lines of credit with unspecified maturity.

STANDARDIZED CREDIT RISK EXPOSURES BY RISK-WEIGHT



EXPOSURE AT DEFAULT⁽¹⁾

| | | | | | | | Basel II | | | | | | | | |
|-------------|-----------|--------|-----------|---------|----------|--------------|----------|-----------|--------|-----------|---------|----------|--------------|--------|--|
| (\$MM) | | | | Q1 2015 | | | | | | | Q4 2014 | | | | |
| Risk-weight | | Non-Re | etail | | | Retail | | | Non-Re | etail | | | Retail | | |
| Risk-weight | Corporate | Bank | Sovereign | Total | Res Mtgs | Other Retail | Total | Corporate | Bank | Sovereign | Total | Res Mtgs | Other Retail | Total | |
| 0% | 1,476 | 5 | 5,000 | 6,481 | - | 1,141 | 1,141 | 1,180 | 5 | 4,232 | 5,417 | - | 1,087 | 1,087 | |
| 20% | 631 | 1,308 | 1,148 | 3,087 | 1,526 | 245 | 1,771 | 562 | 1,315 | 705 | 2,582 | 1,354 | - | 1,354 | |
| 35% | - | - | - | - | 18,375 | 213 | 18,588 | - | - | - | - | 16,887 | 490 | 17,377 | |
| 50% | 106 | 168 | 532 | 806 | - | 21,663 | 21,663 | 77 | 76 | 219 | 372 | - | - | - | |
| 75% | - | - | - | - | 5,281 | 40 | 5,321 | - | - | - | - | 4,816 | 20,550 | 25,366 | |
| 100% | 48,482 | 1,294 | 449 | 50,225 | 1,090 | 639 | 1,729 | 45,469 | 1,276 | 19 | 46,764 | 921 | 38 | 959 | |
| 150% | 482 | 12 | - | 494 | - | - | - | 372 | 9 | - | 381 | - | 590 | 590 | |
| Total | 51,177 | 2,787 | 7,129 | 61,093 | 26,272 | 23,941 | 50,213 | 47,660 | 2,681 | 5,175 | 55,516 | 23,978 | 22,755 | 46,733 | |

| | | | | | | | Basel III - | IFRS | | | | | | |
|-------------|------------|--------|------------|--------|--------------------|--------|--------------------|--------|------------|--------|------------|--------|------------|--------|
| | Q3 201 | 4 | Q2 20 | 14 | Q1 20 ⁴ | 14 | Q4 20 ⁻ | 13 | Q3 201 | 3 | Q2 201 | 3 | Q1 201 | 13 |
| Risk-weight | Non-Retail | Retail | Non-Retail | Retail | Non-Retail | Retail | Non-Retail | Retail | Non-Retail | Retail | Non-Retail | Retail | Non-Retail | Retail |
| 0% | 5,594 | 1,160 | 5,632 | 979 | 6,260 | 1,025 | 6,228 | 1,093 | 6,512 | 1,054 | 7,196 | 1,067 | 7,967 | 923 |
| 20% | 1,737 | 1,327 | 2,087 | 1,335 | 2,472 | 1,358 | 2,128 | 1,289 | 2,925 | 1,285 | 3,096 | 1,280 | 3,256 | 1,469 |
| 35% | - | 16,821 | - | 16,694 | - | 17,461 | - | 15,737 | - | 15,390 | - | 15,219 | - | 11,072 |
| 50% | 337 | - | 637 | - | 719 | - | 413 | - | 474 | - | 571 | - | 605 | - |
| 75% | - | 24,666 | - | 23,916 | - | 22,709 | - | 22,252 | - | 21,137 | - | 21,076 | - | 23,945 |
| 100% | 46,689 | 899 | 44,679 | 902 | 44,307 | 878 | 42,195 | 827 | 42,410 | 842 | 41,073 | 839 | 40,605 | 788 |
| 150% | 422 | 595 | 420 | 567 | 499 | 509 | 601 | 476 | 565 | 426 | 544 | 468 | 459 | 490 |
| Total | 54,779 | 45,468 | 53,455 | 44,393 | 54,257 | 43,940 | 51,565 | 41,674 | 52,886 | 40,134 | 52,480 | 39,949 | 52,892 | 38,687 |

⁽¹⁾ Net of specific allowances for credit losses, after credit risk mitigation.



NON-RETAIL AIRB PORTFOLIO - CREDIT QUALITY

| | | | | | | | | Base | el III - IFRS | | | | | | |
|--|--------------------|-------------------------|---|--|---|---|--------------------|--|---|--|---|--------------------|--|---|---|
| (\$MM) | | | | | | Q1 2015 | | | | | | | Q4 2014 | | |
| Category external ratings ⁽¹⁾ | Internal grades | PD bands ⁽²⁾ | Drawn Exposure at Default ⁽³⁾ | Undrawn Exposure at Default ⁽³⁾ | Other Exposure at Default ⁽³⁾ | Total Exposure at Default ⁽³⁾ | RWA ⁽⁸⁾ | Weighted Average PD ^(4,7) | Weighted Average LGD ^(5,7) | Weighted Average RW ^(6,7) | Total Exposure at Default ⁽³⁾ | RWA ⁽⁸⁾ | Weighted Average PD ^(4,7) | Weighted Average LGD ^(5,7) | Weighted Average RW ^{(6,7} |
| | | | \$ | \$ | \$ | \$ | \$ | % | % | % | \$ | \$ | % | % | % |
| Investment Grade | | | | | | | | | | | | | | | |
| Corporate ⁽⁷⁾ | | | 52,800 | 36,876 | 36,006 | 125,682 | 41,843 | 0.16 | 43 | 33 | 106,359 | 35,154 | 0.16 | 43 | 33 |
| | 99 | 0.00% - 0.03% | 1,217 | 36 | 880 | 2,133 | 57 | 0.03 | 45 | 3 | 2,015 | 83 | 0.03 | 46 | 4 |
| AAA to AA+ | 98 | 0.00% - 0.06% | 77 | 668 | 180 | 925 | 56 | 0.06 | 20 | 6 | 730 | 45 | 0.06 | 19 | 6 |
| AA to A- | 95 | 0.05% - 0.16% | 3,883 | 2,700 | 5,536 | 12,119 | 2,552 | 0.07 | 45 | 21 | 10,539 | 2,078 | 0.07 | 43 | 20 |
| AA to A- | 90 | 0.06% - 0.17% | 9,184 | 8,070 | 10,315 | 27,569 | 5,360 | 0.07 | 39 | 19 | 21,588 | 4,138 | 0.08 | 39 | 19 |
| BBB+ to BBB | 87 | 0.10% - 0.26% | 10,029 | 9,436 | 6,584 | 26,049 | 6,955 | 0.11 | 41 | 27 | 21,690 | 6,141 | 0.12 | 41 | 28 |
| BBB+ to BBB | 85 | 0.14% - 0.38% | 12,509 | 7,338 | 5,735 | 25,582 | 10,113 | 0.19 | 45 | 40 | 23,796 | 9,348 | 0.19 | 44 | 39 |
| BBB- | 83 | 0.21% - 0.54% | 15,901 | 8,628 | 6,776 | 31,305 | 16,750 | 0.29 | 47 | 54 | 26,001 | 13,321 | 0.30 | 47 | 51 |
| Bank ⁽⁷⁾ | | | 25,809 | 12,015 | 25,388 | 63,212 | 14,316 | 0.13 | 35 | 23 | 49,464 | 11,909 | 0.14 | 36 | 24 |
| | 99 | 0.00% - 0.03% | 290 | - | - | 290 | 21 | 0.03 | 44 | 7 | 48 | 1 | 0.02 | 44 | 2 |
| AAA to AA+ | 98 | 0.00% - 0.06% | - | 94 | 200 | 294 | 30 | 0.06 | 36 | 10 | 229 | 18 | 0.06 | 36 | 8 |
| AA to A- | 95 | 0.05% - 0.16% | 9,637 | 5,465 | 11,556 | 26,658 | 5,075 | 0.06 | 36 | 19 | 16,840 | 3,830 | 0.06 | 41 | 23 |
| AA to A- | 90 | 0.06% - 0.17% | 7,756 | 3,603 | 7,814 | 19,173 | 4,053 | 0.10 | 34 | 21 | 17,513 | 3,070 | 0.10 | 34 | 18 |
| BBB+ to BBB | 87 | 0.10% - 0.26% | 1,582 | 2,030 | 3,214 | 6,826 | 1,938 | 0.13 | 32 | 28 | 6,198 | 1,700 | 0.13 | 32 | 27 |
| BBB+ to BBB | 85 | 0.14% - 0.38% | 2,720 | 619 | 1,876 | 5,215 | 1,192 | 0.27 | 36 | 23 | 4,706 | 1,550 | 0.27 | 35 | 33 |
| BBB- | 83 | 0.21% - 0.54% | 3,824 | 204 | 728 | 4,756 | 2,007 | 0.46 | 37 | 42 | 3,930 | 1,740 | 0.49 | 37 | 44 |
| Sovereign | | | 71,459 | 1,458 | 7,564 | 80,481 | 3,029 | 0.05 | 16 | 4 | 73,676 | 3,014 | 0.05 | 16 | 4 |
| | 99 | 0.00% - 0.03% | 55,299 | 217 | 3,932 | 59,448 | - | - | 15 | - | 54,133 | - | - | 15 | - |
| AAA to AA+ | 98 | 0.00% - 0.06% | 2,240 | 369 | 1,920 | 4,529 | 296 | 0.06 | 15 | 7 | 3,890 | 252 | 0.06 | 15 | 6 |
| AA to A- | 95 | 0.05% - 0.16% | 4,753 | 468 | 942 | 6,163 | 535 | 0.09 | 17 | 9 | 5,973 | 576 | 0.09 | 17 | 10 |
| AA to A- | 90 | 0.06% - 0.17% | 580 | 186 | 562 | 1,328 | 107 | 0.10 | 17 | 8 | 1,013 | 107 | 0.12 | 19 | 11 |
| BBB+ to BBB | 87 | 0.10% - 0.26% | 5,821 | 10 | 182 | 6,013 | 994 | 0.26 | 23 | 17 | 5,324 | 909 | 0.26 | 24 | 17 |
| BBB+ to BBB | 85 | 0.14% - 0.38% | 1,100 | 206 | 17 | 1,323 | 464 | 0.36 | 26 | 35 | 1,841 | 679 | 0.37 | 27 | 37 |
| BBB- | 83 | 0.21% - 0.54% | 1,666 | 2 | 9 | 1,677 | 633 | 0.51 | 28 | 38 | 1,502 | 491 | 0.51 | 26 | 33 |
| Sub-Total | | | 150,068 | 50,349 | 68,958 | 269,375 | 59,188 | 0.12 | 33 | 22 | 229,499 | 50,077 | 0.12 | 33 | 22 |
| Non-Investment Grade | | | | | | | | | | | | | | | |
| Corporate ⁽⁷⁾ | | | 44,909 | 12,785 | 10,014 | 67,708 | 46,076 | 0.72 | 44 | 68 | 62,295 | 41,947 | 0.75 | 43 | 67 |
| BB+ | 80 | 0.33% - 0.60% | 16,953 | 6,908 | 3,427 | 27,288 | 15,811 | 0.39 | 45 | 58 | 23,827 | 13,662 | 0.40 | 45 | 57 |
| BB | 77 | 0.52% - 0.66% | 11,728 | 2,630 | 1,867 | 16,225 | 10,695 | 0.54 | 44 | 66 | 15,244 | 10,024 | 0.56 | 44 | 66 |
| BB- | 75 | 0.65% - 0.83% | 10,140 | 2,197 | 3,571 | 15,908 | 11,277 | 0.80 | 42 | 71 | 15,977 | 10,989 | 0.83 | 41 | 69 |
| B+ | 73 | 0.82% - 1.64% | 3,969 | 849 | 687 | 5,505 | 4,888 | 1.54 | 39 | 89 | 4,814 | 4,222 | 1.64 | 38 | 88 |
| B to B- | 70 | 1.63% - 3.09% | 2,119 | 201 | 462 | 2,782 | 3,405 | 2.97 | 48 | 122 | 2,433 | 3,050 | 3.09 | 48 | 125 |
| Bank ⁽⁷⁾ | | | 3,837 | 150 | 581 | 4,568 | 1,797 | 0.66 | 37 | 39 | 4,347 | 1,611 | 0.77 | 36 | 37 |
| BB+ | 80 | 0.33% - 0.60% | 2,622 | 139 | 352 | 3,113 | 1,236 | 0.54 | 37 | 40 | 2,800 | 1,084 | 0.56 | 37 | 39 |
| BB | 77 | 0.52% - 0.66% | 797 | 4 | 87 | 888 | 303 | 0.62 | 38 | 34 | 975 | 323 | 0.66 | 38 | 33 |
| BB- | 75 | 0.65% - 0.83% | 117 | 5 | 136 | 258 | 136 | 0.80 | 34 | 53 | 159 | 61 | 0.83 | 34 | 38 |
| B+ | 73 | 0.82% - 1.64% | 213 | - | 3 | 216 | 49 | 1.54 | 37 | 23 | 203 | 48 | 1.64 | 36 | 23 |
| B to B- | 70 | 1.63% - 3.09% | 88 | 2 | 3 | 93 | 73 | 2.97 | 36 | 79 | 210 | 95 | 3.09 | 26 | 45 |
| Sovereign | | | 3,298 | 2 | 18 | 3,318 | 1,770 | 2.08 | 24 | 53 | 3,143 | 1,747 | 2.21 | 24 | 56 |
| BB+ | 80 | 0.33% - 0.60% | 617 | - | 8 | 625 | 182 | 0.57 | 24 | 29 | 548 | 168 | 0.59 | 24 | 31 |
| BB | 77 | 0.52% - 0.66% | 52 | - | - | 52 | 16 | 0.63 | 22 | 31 | 34 | 10 | 0.66 | 24 | 30 |
| BB- | 75 | 0.65% - 0.83% | 461 | - | - | 461 | 118 | 0.80 | 24 | 26 | 442 | 130 | 0.83 | 24 | 29 |
| B+ | 73 | 0.82% - 1.64% | 226 | - | - | 226 | 137 | 1.54 | 33 | 61 | 206 | 131 | 1.64 | 33 | 64 |
| B to B- | 70 | 1.63% - 3.09% | 1,942 | 2 | 10 | 1,954 | 1,317 | 2.97 | 24 | 67 | 1,913 | 1,308 | 3.09 | 24 | 68 |
| Sub-Total | | | 52,044 | 12,937 | 10,613 | 75,594 | 49,643 | 0.78 | 43 | 66 | 69,785 | 45,305 | 0.82 | 42 | 65 |

(1) The cross references of the Bank's internal borrower grades (IG) with equivalent rating categories utilized by external rating agencies are outlined on page 194 of the Bank's 2014 Annual Report.

⁽²⁾ PD ranges overlap across IG codes as the Bank utilizes two risk rating systems for its AIRB portfolios and each risk rating system has its own separate IG to PD mapping.

(a) Amounts are before credit risk mitigation (excludes government guaranteed residential mortgages), and includes all non-retail exposures except securitization, equity and other assets.

(4) PD - Probability of Default, see glossary for details.

⁽⁵⁾ LGD - Loss Given Default including certain conservative factors as per Basel accord, see glossary for details.

(6) RW - risk-weight.

⁽⁷⁾ Exposure at default (EAD) used as basis for estimated weightings, see glossary for details.

⁽¹⁾ Effective O1 2013, under Basel III, risk-weight computations include a multiplier of 1.25 to the correlation parameter of all credit exposures to certain large or unregulated financial institutions meeting specific criteria.

RISK ASSESSMENT OF CREDIT RISK EXPOSURES - NON-RETAIL AIRB PORTFOLIO CONTINUED



NON-RETAIL AIRB PORTFOLIO - CREDIT QUALITY

| | | | | | | | | | Basel III - IFRS | | | | | | |
|---|--------------------|-------------------------|--|--|--|--|--------------------|--|---|--|---|--------------------|--|---|--|
| (\$MM) | | | | | | Q1 20 | 15 | | | | | | Q4 2014 | | |
| Category external ratings ⁽¹⁾ | Internal grades | PD bands ⁽²⁾ | Drawn Exposure at Default ⁽³⁾ | Undrawn Exposure at Default ⁽³⁾ | Other Exposure at Default ⁽³⁾ | Total Exposure at Default ⁽³⁾ | RWA ⁽⁸⁾ | Weighted Average PD ^(4,7) | Weighted Average LGD ^(5,7) | Weighted Average RW ^(6,7) | Total Exposure at Default ⁽³⁾ | RWA ⁽⁸⁾ | Weighted Average PD ^(4,7) | Weighted Average LGD ^(5,7) | Weighted Average RW ^(6,7) |
| Watch List (CCC+ to CC) | | | \$ | \$ | \$ | \$ | \$ | % | % | % | \$ | \$ | % | % | % |
| Corporate ⁽⁷⁾ | 65 - 30 | 3.08% - 60.85% | 1,604 | 116 | 248 | 1,968 | 4,200 | 22.11 | 45 | 213 | 2,018 | 4,433 | 22.55 | 46 | 220 |
| Bank ⁽⁷⁾ | 65 - 30 | 3.08% - 60.85% | 69 | - | 1 | 70 | 18 | 10.94 | 6 | 25 | 38 | 39 | 31.77 | 48 | 103 |
| Sovereign | 65 - 30 | 3.08% - 60.85% | 145 | - | - | 145 | 208 | 13.98 | 34 | 142 | 112 | 163 | 14.46 | 34 | 145 |
| Sub-Total | | | 1,818 | 116 | 249 | 2,183 | 4,426 | 21.21 | 43 | 203 | 2,168 | 4,635 | 22.29 | 46 | 214 |
| Default ⁽⁹⁾ | | | | | | | | | | | | | | | |
| Corporate | 27-21 | 100% | 1,243 | 31 | 10 | 1,284 | 3,436 | 100.00 | 52 | 268 | 1,008 | 1,434 | 100.00 | 48 | 142 |
| Bank | 27-21 | 100% | - | - | - | - | - | 100.00 | 30 | 375 | 2 | 3 | 100.00 | 47 | 114 |
| Sovereign | 27-21 | 100% | 8 | 1 | - | 9 | 32 | 100.00 | 29 | 360 | 8 | 30 | 100.00 | 31 | 382 |
| Sub-Total | | | 1,251 | 32 | 10 | 1,293 | 3,468 | 100.00 | 52 | 268 | 1,018 | 1,467 | 100.00 | 48 | 144 |
| Total | | 1 | 205,181 | 63,434 | 79,830 | 348,445 | 116,725 | 0.76 | 35 | 33 | 302,470 | 101,484 | 0.78 | 35 | 34 |

(1) The cross references of the Bank's internal borrower grades (IG) with equivalent rating categories utilized by external rating agencies are outlined on page 194 of the Bank's 2014 Annual Report.

(2) PD ranges overlap across IG codes as the Bank utilizes two risk rating systems for its AIRB portfolios and each risk rating system has its own separate IG to PD mapping.

(a) Amounts are before credit risk mitigation (excludes government guaranteed residential mortgages), and includes all non-retail exposures except securitization, equity and other assets.

⁽⁴⁾ PD - Probability of Default, see glossary for details.

⁽⁵⁾ LGD - Loss Given Default including certain conservative factors as per Basel accord, see glossary for details.

(6) RW - risk-weight.

⁽⁷⁾ Exposure at default (EAD) used as basis for estimated weightings, see glossary for details.

(8) Effective Q1 2013, under Basel III, risk-weight computations include a multiplier of 1.25 to the correlation parameter of all credit exposures to certain large or unregulated financial institutions meeting specific criteria.

⁽⁹⁾ EAD for defaulted exposures before related specific provisions and write-offs.

NON-RETAIL AIRB PORTFOLIO - CREDIT COMMITMENTS

| | Basel III - IFRS | | | | | | | | | | | | |
|---------------|------------------|----------------------|------------------|----------------------|--|--|--|--|--|--|--|--|--|
| (\$MM) | Q | 1 2015 | Q4 2 | 2014 | | | | | | | | | |
| Exposure Type | Notional Undrawn | Weighted Average EAD | Notional Undrawn | Weighted Average EAD | | | | | | | | | |
| | \$ | % | \$ | % | | | | | | | | | |
| Corporate | 98,189 | 51 | 86,261 | 50 | | | | | | | | | |
| Bank | 22,187 | 55 | 19,760 | 55 | | | | | | | | | |
| Sovereign | 2,594 | 57 | 2,390 | 57 | | | | | | | | | |
| Total | 122,970 | 52 | 108,411 | 51 | | | | | | | | | |

RETAIL AIRB PORTFOLIO EXPOSURES - CREDIT QUALITY (1)(2)

| (\$MM) | | | | | | Basel III - IFRS Q1 2015 | | | | |
|---|----------------------------------|--------------------|-------------|---|-------------------------|-----------------------------|-------------------------|----------------|-----------|---------------------------------------|
| | | | Notional of | Exposure | Exposure | Exposure | Exposure | | | EL adjusted |
| Category of PD Grades | PD Range | EAD ⁽³⁾ | undrawn | weighted- average EAD ⁽⁴⁾ | weighted- average PD | weighted- average LGD | weighted- average RW | RWA | EL | average risk weight ⁽⁵⁾ |
| | | \$ | \$ | % | % | % | % | \$ | \$ | % |
| Residential mortgages and HELOCs | | | | | | | | | | |
| Insured Drawn and Undrawn ⁽⁶⁾ | | | | | | | | | | |
| Exceptionally Low | 0.01% to 0.04% | 93,103 | 0 | 100.00 | 0.00 | 25 | 0 | 33 | 0 | 0 |
| Very Low | 0.05% to 0.19% | 1,376 | 3 | 99.87 | 0.17 | 25 | 9 | 120 | 1 | 9 |
| Low | 0.20% to 0.99% | 1,490 | 1 | 100.01 | 0.69 | 30 | 28 | 412 | 3 | 30 |
| Medium Low | 1.00% to 2.99% | 292 | 0 | 96.77 | 2.14 | 30 | 58 | 168 | 2 | 65 |
| Medium | 3.00% to 9.99% | 112 | 0 | 100.00 | 5.66 | 29 | 100 | 112 | 2 | 120 |
| High | 10.00% to 19.99% | 52 | 0 | 100.12 | 12.28 | 24 | 119 | 62 | 2 | 156 |
| Extremely High | 20.00% to 99.99% | 77 | 0 | 100.03 | 34.49 | 24 | 134 | 104 | 6 | 238 |
| Default Sub-total | 100% | 18 96,520 | <u> </u> | 100.00 99.99 | 100.00 0.08 | 58 25 | 0 | 0 1,011 | 10 26 | 721 |
| | | 30,320 | - | 33.33 | 0.00 | 25 | | 1,011 | 20 | |
| Uninsured Undrawn ⁽⁷⁾ | 0.000/ += 0.010/ | - | - | 0.00 | 0.00 | - | - | - | - | - |
| Exceptionally Low | 0.00% to 0.04% | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0 |
| Very Low | 0.05% to 0.19% | 8,848 | 24,286 | 18.22 21.82 | 0.08 0.27 | 20 25 | 4 | 377 276 | 2 | 4 13 |
| Low Modium Low | 0.20% to 0.99% | 2,245 | 5,145 | | | 25 26 | 12 | 276 491 | - | 13 48 |
| Medium Low Medium | 1.00% to 2.99% 3.00% to 9.99% | 1,140 0 | 1,503 0 | 37.93 0.00 | 1.54 0.00 | 26 | 43 0 | 491 | 5 0 | 48 0 |
| | | | | | | | | | 0 | |
| High | 10.00% to 19.99% | 44 33 | 43 19 | 51.25 | 11.20 36.12 | 24 25 | 116 140 | 51 47 | - | 151 256 |
| Extremely High | 20.00% to 99.99% | | | 87.40 | | | | 47 | 3 | |
| Default Sub-total | 100% | 0 12,310 | 0 30,996 | 100.00 21.00 | 0.00 0.39 | 0 22 | 0 10 | 1,242 | 0 12 | 0 |
| | | | | | | | | , | | |
| Uninsured Drawn ⁽⁸⁾ | 0.00% to 0.04% | 39,657 | 0 | 100.00 | 0.04 | 20 | 2 | 920 | 3 | 2 |
| Exceptionally Low Very Low | 0.05% to 0.19% | 32,805 | 0 | 100.00 | 0.04 | 19 | 6 | 2,056 | 3 10 | 7 |
| Low | 0.20% to 0.99% | 25,209 | 0 | 100.00 | 0.10 | 22 | 17 | 4,354 | 29 | , 19 |
| Medium Low | 1.00% to 2.99% | 8,853 | 0 | 100.00 | 1.82 | 22 | 44 | 4,354 3,879 | 38 | 49 |
| Medium | 3.00% to 9.99% | 0,055 1,015 | 0 | 100.00 | 5.68 | 25 19 | 67 | 677 | 30 11 | 49 80 |
| | 10.00% to 19.99% | 760 | 0 | 100.00 | 11.89 | 21 | 101 | 765 | 19 | 131 |
| High | | 760 | 0 | | | | | 881 | 55 | 200 |
| Extremely High Default | 20.00% to 99.99% 100% | 259 | 0 | 100.00 100.00 | 34.42 100.00 | 20 52 | 112 0 | 881 | 55 134 | 200 647 |
| Sub-total | 100% | 259 109,346 | 0 | 100.00 | 0.96 | 20 | 12 | 13,532 | 299 | 16 |
| Qualifying Revolving Retail Exposures(QRRE) | | | | | | | | | | |
| Exceptionally Low | 0.00% to 0.04% | 6,576 | 13,218 | 24.03 | 0.04 | 73 | 2 | 124 | 2 | 2 |
| Very Low | 0.05% to 0.19% | 5,570 | 8,577 | 30.98 | 0.15 | 65 | 5 | 300 | 5 | 7 |
| Low | 0.20% to 0.99% | 9,185 | 7,759 | 45.81 | 0.49 | 76 | 15 | 1,423 | 33 | 20 |
| Medium Low | 1.00% to 2.99% | 7,005 | 1,859 | 74.55 | 1.73 | 85 | 48 | 3,363 | 103 | 66 |
| Medium | 3.00% to 9.99% | 2,316 | 197 | 92.35 | 5.84 | 86 | 116 | 2.674 | 116 | 178 |
| High | 10.00% to 19.99% | 1,386 | 55 | 97.11 | 10.97 | 87 | 171 | 2,369 | 132 | 290 |
| Extremely High | 20.00% to 99.99% | 693 | 15 | 100.85 | 38.99 | 80 | 211 | 1,462 | 213 | 595 |
| Default | 100% | 242 | 0 | 100.00 | 100.00 | 87 | 0 | 0 | 210 | 1,086 |
| Sub-total | | 32,973 | 31,680 | 52.04 | 2.96 | 77 | 36 | 11,715 | 814 | 66 |
| Other Retail | | | | | | | | | | |
| Exceptionally Low | 0.00% to 0.04% | 410 | 773 | 25.20 | 0.04 | 69 | 8 | 33 | 0 | 8 |
| Very Low | 0.05% to 0.19% | 1,298 | 2 | 99.80 | 0.15 | 50 | 16 | 213 | 1 | 17 |
| Low | 0.20% to 0.99% | 17,454 | 305 | 98.34 | 0.49 | 57 | 40 | 6,948 | 51 | 43 |
| Medium Low | 1.00% to 2.99% | 3,508 | 23 | 99.24 | 1.95 | 63 | 80 | 2,807 | 44 | 96 |
| Medium | 3.00% to 9.99% | 1,942 | 1 | 99.96 | 6.33 | 61 | 94 | 1,835 | 77 | 144 |
| High | 10.00% to 19.99% | 14 | 0 | 98.09 | 11.07 | 79 | 137 | 19 | 1 | 246 |
| Extremely High | 20.00% to 99.99% | 573 | 0 | 100.03 | 37.54 | 61 | 146 | 838 | 132 | 435 |
| Default | 100% | 183 | 0 | 100.00 | 100.00 | 89 | 0 | 0 | 164 | 1,116 |
| Sub-total | | 25,382 | 1,104 | 97.53 | 2.68 | 58 | 50 | 12,693 | 470 | 73 |
| Total Retail | | | | | | | | | | |
| Exceptionally Low | 0.01% to 0.04% | 139,747 | 13,992 | 96.21 | 0.01 | 26 | 1 | 1,110 | 5 | 1 |
| Very Low | 0.05% to 0.19% | 49,896 | 32,867 | 77.78 | 0.14 | 25 | 6 | 3,066 | 19 | 7 |
| Low | 0.20% to 0.99% | 55,584 | 13,209 | 87.37 | 0.52 | 42 | 24 | 13,413 | 117 | 27 |
| Medium Low | 1.00% to 2.99% | 20,798 | 3,385 | 87.85 | 1.80 | 52 | 51 | 10,708 | 192 | 63 |
| Medium | 3.00% to 9.99% | 5,385 | 198 | 96.70 | 5.98 | 63 | 98 | 5,298 | 206 | 146 |
| High | 10.00% to 19.99% | 2,255 | 98 | 97.27 | 11.32 | 62 | 145 | 3,266 | 155 | 231 |
| | 00.000/ / 00.000/ | 2,165 | 34 | 100.09 | 36.74 | 50 | 154 | 3,332 | 409 | 391 |
| Extremely High Default | 20.00% to 99.99% 100% | 2,165 | 34 0 | 100.09 | 100.00 | 74 | 0 | 3,332 | 409 | 923 |

⁽¹⁾ Represents retail exposures under the AIRB Approach which are domiciled in Canada.

(2) New Revolving and HELOC models were implemented in Q4 2014 and new Residential Mortgage models were implemented Q1 2015.

⁽³⁾ Amounts are before allowance for credit losses and before credit risk mitigation.

(4) EAD rate represents combined drawn and undrawn exposure for a facility.

(5) EL adjusted average risk-weight is calculated as (RWA + 12.5 X EL) / EAD.

(6) Includes insured drawn and undrawn Canadian residential mortgages and home equity lines of credit (e.g. CMHC insured mortgages). The Bank uses the PD Substitution approach to reflect default insurance. For Tangerine (formerly ING Direct Canada), a wholly owned subsidiary, the Bank implemented new mortgage models in Q1 2015 which apply the PD Substitution approach.

(7) Includes only uninsured undrawn Canadian residential mortgages and home equity lines of credit.

(8) Includes only uninsured drawn Canadian residential mortgages and home equity lines of credit.

RETAIL AIRB PORTFOLIO EXPOSURES - CREDIT QUALITY⁽¹⁾

| (\$MM) | 1 | | | | | Basel III - IFRS Q4 2014 | | | | |
|--|--------------------------------------|--------------------|------------------------|---|-------------------------|-----------------------------|-------------------------|----------------|-----------------|---------------------------------------|
| | | | Notional of | Exposure | Exposure | Exposure | Exposure | | | EL adjusted |
| Category of PD Grades | PD Range | EAD ⁽²⁾ | undrawn commitments | weighted- average EAD ⁽³⁾ | weighted- average PD | weighted- average LGD | weighted- average RW | RWA | EL | average risk weight ⁽⁴⁾ |
| | | \$ | \$ | % | % | % | % | \$ | \$ | % |
| Residential mortgages and HELOCs ⁽⁹⁾ | | | | | | | | | | |
| Insured Drawn and Undrawn ⁽⁵⁾ | | | | | | | | | | |
| Exceptionally Low | 0.01% to 0.04% | 83,932 | 0 | 100.00 | 0.00 | 0 | 0 | 0 | 0 | 0 |
| Very Low | 0.05% to 0.19% | 4,386 | 3 | 99.98 | 0.12 | 23 | 4 | 195 | 1 | 5 |
| Low | 0.20% to 0.99% | 7,337 | 1 | 100.00 | 0.47 | 25 | 13 | 918 | 6 | 14 |
| Medium Low | 1.00% to 2.99% | 680 | 0 | 100.06 | 1.23 | 24 | 29 | 198 | 2 | 32 |
| Medium | 3.00% to 9.99% | 706 | 0 | 100.00 | 3.71 | 29 | 65 | 456 | 6 | 75 |
| High | 10.00% to 19.99% | 153 | 0 | 100.01 | 18.53 | 24 | 93 | 142 | 5 | 132 |
| Extremely High | 20.00% to 99.99% | 132 | 0 | 100.06 | 50.48 | 22 | 74 | 98 | 10 | 168 |
| Default ⁽⁹⁾ Sub-total | 100% | 47 97,373 | <u> </u> | 100.00 100.00 | 100.00 0.22 | <u>56</u> 4 | 2 | 0 2,007 | <u>14</u> 44 | 386 |
| - | | 51,515 | - | 100.00 | 0.22 | - | - | 2,007 | | 5 |
| Uninsured Undrawn ⁽⁶⁾ | 0.00% to 0.04% | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0 |
| Exceptionally Low Very Low | 0.05% to 0.19% | 8,620 | 23,524 | 45.29 | 0.00 | 21 | 4 | 382 | 2 | 5 |
| Low | 0.20% to 0.99% | 2,383 | 5,368 | 45.29 | 0.08 | 25 | 4 12 | 294 | 2 | 13 |
| Medium Low | 1.00% to 2.99% | 1,124 | 1,462 | 87.42 | 1.57 | 23 | 45 | 502 | 5 | 50 |
| Medium | 3.00% to 9.99% | 0 | 0 | 0.00 | 0.00 | 0 | 45 0 | 0 | 0 | 0 |
| High | 10.00% to 19.99% | 48 | 48 | 94.80 | 11.20 | 25 | 117 | 56 | 1 | 151 |
| Extremely High | 20.00% to 99.99% | 34 | 19 | 101.40 | 36.37 | 25 | 140 | 48 | 3 | 256 |
| Default ⁽⁹⁾ | 100% | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0 |
| Sub-total | | 12,209 | 30,421 | 55.87 | 0.40 | 22 | 11 | 1,282 | 13 | 12 |
| Uninsured Drawn ⁽⁷⁾ | | | | | | | | | | |
| Exceptionally Low | 0.00% to 0.04% | 18,963 | 0 | 100.00 | 0.04 | 11 | 1 | 235 | 1 | 1 |
| Very Low | 0.05% to 0.19% | 49,025 | 0 | 97.00 | 0.11 | 16 | 4 | 1,976 | 8 | 4 |
| Low | 0.20% to 0.99% | 29,053 | 0 | 98.56 | 0.40 | 20 | 13 | 3,676 | 22 | 14 |
| Medium Low | 1.00% to 2.99% | 7,502 | 0 | 102.77 | 1.49 | 25 | 40 | 2,983 | 28 | 44 |
| Medium | 3.00% to 9.99% | 3,060 | 0 | 100.00 | 3.74 | 15 | 43 | 1,320 | 18 | 50 |
| High | 10.00% to 19.99% | 721 | 0 | 102.49 | 15.86 | 20 | 102 | 735 | 21 | 138 |
| Extremely High | 20.00% to 99.99% | 566 | 0 | 103.82 | 44.59 | 20 | 107 | 607 | 49 | 216 |
| Default ⁽⁹⁾ | 100% | 216 | 0 | 100.00 | 100.00 | 51 | 0 | 0 | 110 | 637 |
| Sub-total | | 109,106 | 0 | 98.50 | 0.91 | 17 | 11 | 11,532 | 257 | 14 |
| Qualifying Revolving Retail Exposures(QRRE) ⁽⁸⁾ | | | | | | | | | | |
| Exceptionally Low | 0.00% to 0.04% | 6,429 | 13,035 | 52.27 | 0.04 | 71 | 2 | 120 | 2 | 2 |
| Very Low | 0.05% to 0.19% | 5,501 | 8,437 | 61.70 | 0.15 | 65 | 5 | 300 | 5 | 7 |
| Low | 0.20% to 0.99% | 8,910 | 7,505 | 81.95 | 0.49 | 75 | 16 | 1,384 | 32 | 20 |
| Medium Low | 1.00% to 2.99% | 6,880 | 1,815 | 95.06 | 1.73 | 84 | 48 | 3,304 | 101 | 66 |
| Medium | 3.00% to 9.99% | 2,227 | 196 | 100.67 | 5.82 | 85 | 116 | 2,578 | 112 | 179 |
| High | 10.00% to 19.99% 20.00% to 99.99% | 1,347 688 | 55 6 | 101.12 103.06 | 10.97 38.30 | 86 79 | 171 214 | 2,302 1,473 | 129 208 | 290 592 |
| Extremely High Default ⁽⁹⁾ | 20.00% to 99.99% | | 6 | 100.00 | 38.30 100.00 | 79 87 | 214 | 1,473 | 208 | 1,098 |
| Sub-total | 100% | 225 32,207 | 31,049 | 78.04 | 2.91 | 76 | 36 | 11,461 | 786 | 1,098 |
| | | , | , | | | | | , | | |
| Other Retail Exceptionally Low | 0.00% to 0.04% | 414 | 779 | 55.49 | 0.04 | 68 | 8 | 33 | 0 | 8 |
| Very Low | 0.05% to 0.19% | 1,268 | 1 | 99.97 | 0.04 | 50 | 16 | 209 | 1 | 17 |
| Low | 0.20% to 0.99% | 15,691 | 300 | 100.19 | 0.43 | 56 | 36 | 5,722 | 38 | 40 |
| Medium Low | 1.00% to 2.99% | 4,997 | 19 | 99.96 | 1.75 | 64 | 79 | 3,942 | 57 | 93 |
| Medium | 3.00% to 9.99% | 1,733 | 1 | 100.00 | 5.83 | 61 | 93 | 1,618 | 63 | 139 |
| High | 10.00% to 19.99% | 198 | 1 | 100.22 | 11.14 | 63 | 110 | 218 | 14 | 198 |
| Extremely High | 20.00% to 99.99% | 527 | 0 | 100.03 | 37.98 | 61 | 147 | 774 | 123 | 438 |
| Default ⁽⁹⁾ | 100% | 156 | 0 | 100.00 | 100.00 | 89 | 0 | 0 | 139 | 1,114 |
| Sub-total | | 24,984 | 1,101 | 99.38 | 2.55 | 58 | 50 | 12,516 | 435 | 72 |
| Total Retail | | | | | | | | | | |
| Exceptionally Low | 0.01% to 0.04% | 109,738 | 13,814 | 97.04 | 0.01 | 7 | 0 | 388 | 3 | 0 |
| Very Low | 0.05% to 0.19% | 68,800 | 31,965 | 87.95 | 0.11 | 21 | 4 | 3,062 | 17 | 5 |
| Low | 0.20% to 0.99% | 63,373 | 13,174 | 96.02 | 0.42 | 37 | 19 | 11,993 | 100 | 21 |
| Medium Low | 1.00% to 2.99% | 21,183 | 3,296 | 98.70 | 1.62 | 53 | 52 | 10,930 | 192 | 63 |
| Medium | 3.00% to 9.99% | 7,727 | 197 | 100.19 | 4.81 | 47 | 77 | 5,973 | 199 | 109 |
| High | 10.00% to 19.99% | 2,467 | 104 | 101.25 | 12.89 | 60 | 140 | 3,454 | 170 | 226 |
| Extremely High | 20.00% to 99.99% | 1,947 | 25 | 102.23 | 40.83 | 52 | 154 | 2,999 | 393 | 406 |
| Default ⁽⁹⁾ | 100% | 644 | 0 | 100.00 | 100.00 | 73 | 0 | 0 | 461 | 895 |

⁽¹⁾ Represents retail exposures under the AIRB Approach which are domiciled in Canada.

⁽²⁾ Amounts are before allowance for credit losses and before credit risk mitigation.

(3) EAD rate represents combined drawn and undrawn exposure for a facility

(4) EL adjusted average risk-weight is calculated as (RWA + 12.5 X EL) / EAD

(5) Includes insured drawn and undrawn Canadian residential mortgages and home equity lines of credit (e.g. CMHC insured mortgages). The Bank uses PD Substitution to account for the CMHC guarantee, whereas Tangerine (formerly ING Direct Canada), a wholly owned subsidiary, utilizes LGD substitution.

(6) Includes only uninsured undrawn Canadian residential mortgages and home equity lines of credit

⁽⁷⁾ Includes only uninsured drawn Canadian residential mortgages and home equity lines of credit

(8) New Revolving models implemented Q4 2014

 $^{\left(9\right)}$ Amounts have been restated for presentation purposes.

AIRB CREDIT LOSSES

| | Basel III - IFRS | | | | | | | | | | | | | | |
|---------------------------|---------------------|-----------------------|---------------------|-----------------------|---------------------|-----------------------|---------------------|-----------------------|---------------------|-----------------------|--|--|--|--|--|
| | Q1 20 | 15 | Q4 20 | 14 | Q3 20 | 14 | Q2 20 | 14 | Q1 20 | 14 | | | | | |
| Exposure Type | Actual Loss Rate | Expected Loss Rate | | | | | |
| | % | % | % | % | % | % | % | % | % | % | | | | | |
| Non-Retail ⁽¹⁾ | | | | | | | | | | | | | | | |
| Corporate | 0.03 | 1.07 | 0.09 | 1.01 | 0.04 | 1.00 | 0.09 | 1.06 | 0.11 | 1.10 | | | | | |
| Sovereign | - | 0.12 | - | 0.06 | - | 0.13 | - | 0.41 | - | 0.62 | | | | | |
| Bank | - | 0.20 | - | 0.20 | - | 0.23 | - | 0.16 | - | 0.06 | | | | | |
| Retail ⁽²⁾ | | | | | | | | | | | | | | | |
| Real Estate Secured | 0.01 | 0.14 | 0.01 | 0.14 | 0.01 | 0.14 | 0.01 | 0.13 | 0.01 | 0.13 | | | | | |
| QRRE | 2.14 | 3.33 | 2.05 | 3.43 | 1.95 | 3.20 | 1.80 | 3.26 | 1.78 | 3.31 | | | | | |
| Other Retail | 0.48 | 1.70 | 0.48 | 1.72 | 0.50 | 1.71 | 0.51 | 1.77 | 0.49 | 1.82 | | | | | |
| | | | | | | | | | | | | | | | |

(1) Non-retail actual loss rates represent the credit losses net of recoveries for the current and prior three quarters divided by the 5-point average of outstanding loan balances for the same four-quarter period beginning 12 months ago. Expected loss rates represent the expected losses that were predicted at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter periods have been restated to conform with the current presentation.

(2) Retail actual loss rates represent write-offs net of recoveries for the current and prior three-quarters divided by the 5-point average of outstanding loan balances for the same four-quarter period beginning 12 months ago. Expected loss rates represent the expected losses that were predicted at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period.

ESTIMATED AND ACTUAL LOSS PARAMETERS - NON-RETAIL AND RETAIL AIRB PORTFOLIOS



| | | Fou | r-quarter per | iod ending Q1 | 2015 | | | Fo | ur-quarter pe | riod ending Q4 | 2014 | |
|---------------------------|----------------------------|---------------------|-----------------------------|---------------|--|---------------------------|----------------------------|------------------------|-----------------------------|----------------|--|---------------------------|
| | Average estimated PD | Actual default rate | Average estimated LGD | Actual LGD | Average estimated CCF ⁽²⁾ | Actual CCF ⁽²⁾ | Average estimated PD | Actual default rate | Average estimated LGD | Actual LGD | Average estimated CCF ⁽²⁾ | Actual CCF ⁽²⁾ |
| | % | % | % | % | % | % | % | % | % | % | % | % |
| Non-Retail ⁽¹⁾ | 1.03 | 0.22 | 38.43 | 37.90 | 61.32 | 4.88 | 1.02 | 0.24 | 38.03 | 27.87 | 61.31 | 8.80 |

(1) Estimated parameters are based on portfolio averages at Q3 2013, whereas actual parameters are based on averages of realized parameters during the subsequent four quarters.

(2) EAD back-testing is performed through Credit Conversion Factor (CCF) back-testing, as EAD is computed using the sum of the drawn exposure and the committed undrawn exposure multiplied by the estimated CCF.

| | | Four | -quarter period | ending Q1 2 | 015 ⁽⁹⁾ | | | Fo | ur-quarter peri | od ending Q4 | 2014 | |
|---------------------------------------|--|---|---|---------------------------------|------------------------------------|---------------------------------|--|---|---|---------------------------------|------------------------------------|------------------------------|
| | Average estimated PD ⁽²⁾⁽⁷⁾ | Actual default rate ⁽²⁾⁽⁵⁾ | Average estimated LGD ⁽³⁾⁽⁷⁾ | Actual LGD ⁽³⁾⁽⁶⁾ | Estimated EAD ⁽⁴⁾⁽⁷⁾ | Actual EAD ⁽⁴⁾⁽⁵⁾ | Average estimated PD ⁽²⁾⁽⁷⁾ | Actual default rate ⁽²⁾⁽⁵⁾ | Average estimated LGD ⁽³⁾⁽⁷⁾ | Actual LGD ⁽³⁾⁽⁶⁾ | Estimated EAD ⁽⁴⁾⁽⁷⁾ | Actual EAD ⁽⁴⁾⁽⁵⁾ |
| (\$MM) | % | % | % | % | \$ | \$ | % | % | % | % | \$ | \$ |
| Residential real estate secured (1) | | | | | | | | | | | | |
| Residential mortgages | | | | | | | | | | | | |
| Insured mortgages ⁽⁸⁾ | 0.90 | 0.67 | - | - | - | - | 0.89 | 0.63 | - | - | - | - |
| Uninsured mortgages | 0.53 | 0.43 | 15.64 | 12.13 | - | - | 0.53 | 0.43 | 15.87 | 12.44 | - | - |
| Secured lines of credit | 0.86 | 0.24 | 28.04 | 18.31 | 88 | 78 | 0.91 | 0.24 | 26.69 | 17.19 | 79 | 72 |
| Qualifying revolving retail exposures | 2.11 | 1.59 | 78.14 | 68.43 | 493 | 443 | 1.59 | 1.47 | 72.04 | 68.68 | 464 | 456 |
| Other retail | 1.99 | 1.35 | 65.37 | 52.71 | 5 | 5 | 1.93 | 1.29 | 64.86 | 52.51 | 9 | 8 |

⁽¹⁾ Excludes Tangerine (formerly ING Direct Canada) .

(2) Account weighted aggregation.

⁽³⁾ Default weighted aggregation.

⁽⁴⁾ EAD is estimated for revolving products only.

⁽⁵⁾ Actual based on accounts not at default as at four quarters prior to reporting date.

(6) Actual LGD calculated based on 24 month recovery period after default and therefore excludes any recoveries received after the 24 month period.

⁽⁷⁾ Estimates are based on the four quarters prior to the reporting date.

(8) Actual and estimated LGD for insured mortgages are not shown. Actual LGD includes the insurance benefit, whereas estimated LGD may not.

(9) New Revolving Models implemented in Q4 2014. All Estimates and Actual Values for Secured lines of credit, Qualifying revolving retail exposures and Other retail are restated historically to reflect new models.

CREDIT RISK MITIGATION



EXPOSURE AT DEFAULT (1)

| | | Basel III - IFRS | | | | | | | | | | | | |
|--|--------------------------|--------------------------|------------------|--------------------------|--------------------------|------------------|--------------------------|--------------------------|------------------|--------------------------|--------------------------|------------------|--|--|
| (\$MM) | | Q1 2015 | | | Q4 2014 | | | Q3 2014 | | | Q2 2014 | | | |
| | Financial | Guarantees | | Financial | Guarantees | | Financial | Guarantees / | | Financial | Guarantees | | | |
| Exposure type | Collateral | Derivativ | ves | Collateral | Derivati | ves | Collateral | Derivativ | /es | Collateral | Derivativ | /es | | |
| | Standardized Approach | Standardized Approach | AIRB Approach | | |
| Non-Retail | | | | | | | | | | | | | | |
| Corporate | 563 | 1,494 | 6,091 | 492 | 1,223 | 5,123 | 486 | 1,258 | 5,158 | 503 | 1,111 | 5,228 | | |
| Bank | - | 5 | 3,781 | - | 5 | 2,193 | - | 8 | 2,275 | - | 8 | 2,347 | | |
| Sovereign | - | - | 5,000 | - | - | 5,198 | - | - | 5,125 | - | - | 5,089 | | |
| Total Non-Retail | 563 | 1,499 | 14,872 | 492 | 1,228 | 12,514 | 486 | 1,266 | 12,558 | 503 | 1,119 | 12,664 | | |
| Retail | | | | | | | | | | | | | | |
| Residential Mortgages (2) | - | 4,117 | 91,883 | - | 3,633 | 92,950 | - | 3,507 | 93,632 | - | 3,497 | 96,704 | | |
| Secured Lines of Credit | | | | | | | | | | | | | | |
| Qualifying Revolving Retail Exposures (QRRE) | | | | | | | | | | | | | | |
| Other Retail | 668 | 931 | - | 602 | 975 | - | 583 | 1,026 | - | 574 | 891 | - | | |
| Total Retail | 668 | 5,048 | 91,883 | 602 | 4,608 | 92,950 | 583 | 4,533 | 93,632 | 574 | 4,388 | 96,704 | | |
| Total | 1,231 | 6,547 | 106,755 | 1,094 | 5,836 | 105,464 | 1,069 | 5,799 | 106,190 | 1,077 | 5,507 | 109,368 | | |

⁽¹⁾ Includes drawn, undrawn and other off- balance sheet exposures (e.g., letters of credit and letters of guarantee) covered by eligible collateral and guarantees.

(2) Primarily includes insured drawn Canadian residential mortgages (e.g. CMHC insured mortgages). The Bank uses the PD Substitution approach to reflect default insurance. For Tangerine (formerly ING Direct Canada), a wholly owned subsidiary, the Bank implemented new mortgage models in Q1 2015 which apply the PD Substitution approach.

DERIVATIVES - COUNTERPARTY CREDIT RISK (1,2)

| | _ | | _ | | _ |
|----|----|-----|----|----|----|
| Ô) | Sc | oti | al | ba | nk |
| | _ | | | | |

| | Basel III - IFRS | | | | | | | | | | | | | | | |
|--|--------------------|-----------------------|-------------------------------------|--|--------------------|-----------------------|-------------------------------------|--|--------------------|-----------------------|-------------------------------------|--|--------------------|-----------------------|-------------------------------------|--|
| (\$MM) | | Q1 | 2015 | | | Q4 | 2014 | | | Q3 | 2014 | | | Q | 2 2014 | |
| Contract Types | Notional Amount | Credit Risk Amount | Credit Risk Equivalent Amount | Risk-weighted Amount ⁽²⁾ | Notional Amount | Credit Risk Amount | Credit Risk Equivalent Amount | Risk-weighted Amount ⁽²⁾ | Notional Amount | Credit Risk Amount | Credit Risk Equivalent Amount | Risk-weighted Amount ⁽²⁾ | Notional Amount | Credit Risk Amount | Credit Risk Equivalent Amount | Risk-weighted Amount ⁽²⁾ |
| Interest Rate Contracts: | | | | | | | | | | | | | | | | |
| Futures and Forward Rate Agreements | 1,137,994 | 123 | 579 | | 805,769 | 106 | 1,489 | 44 | 627,626 | 61 | 1,658 | 58 | 458,607 | 39 | 1,355 | 42 |
| Swaps | 3,474,793 | 2,818 | 11,523 | 2,323 | 3,093,098 | 1,858 | 9,053 | 1,475 | 2,583,470 | 1,668 | 8,569 | 1,354 | 2,614,773 | 1,449 | 8,442 | 1,363 |
| Options Purchased | 60,809 | 12 | 314 | 147 | 47,916 | 18 | 106 | 125 | 107,499 | 11 | 181 | 44 | 88,589 | 9 | 70 | 37 |
| Options Written | 62,248 | - | - | - | 50,710 | - | - | - | 118,810 | - | - | - | 87,340 | - | - | - |
| Total | 4,735,844 | 2,953 | 12,416 | 2,470 | 3,997,493 | 1,982 | 10,648 | 1,644 | 3,437,405 | 1,740 | 10,408 | 1,456 | 3,249,309 | 1,497 | 9,867 | 1,442 |
| Foreign Exchange Contracts: | | | | | | | | | | | | | | | | |
| Futures and Forwards | 471,539 | 4,723 | 9,634 | 2,248 | 448,977 | 2,451 | 6,535 | 1,570 | 406,999 | 1,082 | 5,488 | 1,255 | 398,717 | 1,046 | 4,637 | 1,105 |
| Swaps | 295,627 | 2,948 | 8,976 | 2,099 | 265,986 | 1,495 | 6,190 | 1,426 | 241,692 | 1,124 | 5,289 | 1,206 | 240,885 | 1,190 | 5,014 | 1,187 |
| Options Purchased | 4,106 | 172 | 251 | 79 | 3,147 | 19 | 69 | 19 | 2,741 | 12 | 48 | 14 | 3,384 | 15 | 58 | 17 |
| Options Written | 3,645 | - | - | - | 2,642 | - | - | - | 2,516 | - | - | - | 3,004 | - | - | - |
| Total | 774,917 | 7,843 | 18,861 | 4,426 | 720,752 | 3,965 | 12,794 | 3,015 | 653,948 | 2,218 | 10,825 | 2,475 | 645,990 | 2,251 | 9,709 | 2,309 |
| Other Derivatives Contracts: | | | | | | | | | | | | | | | | |
| Equity | 63,865 | 1,668 | 6,799 | 2,141 | 66,608 | 860 | 5,726 | 2,260 | 62,707 | 644 | 5,465 | 2,258 | 51,329 | 425 | 4,736 | 1,915 |
| Credit | 60,834 | 224 | 2,776 | 681 | 57,923 | 548 | 1,405 | 374 | 65,079 | 501 | 1,854 | 392 | 75,999 | 572 | 2,841 | 528 |
| Other | 136,722 | 2,948 | 11,919 | 1,821 | 127,041 | 1,582 | 11,863 | 1,702 | 121,593 | 1,314 | 10,474 | 1,896 | 111,153 | 1,691 | 10,208 | 2,101 |
| Total | 261,421 | 4,840 | 21,494 | 4,643 | 251,572 | 2,990 | 18,994 | 4,336 | 249,379 | 2,459 | 17,793 | 4,546 | 238,481 | 2,688 | 17,785 | 4,544 |
| Credit Valuation Adjustment ⁽³⁾ | | | | 8,154 | | | | 5,632 | | | | 5,039 | | | | 4,793 |
| Total Derivatives after Netting and Collateral | 5,772,182 | 15,636 | 52,771 | 19,693 | 4,969,817 | 8,937 | 42,436 | 14,627 | 4,340,732 | 6,417 | 39,026 | 13,516 | 4,133,780 | 6,436 | 37,361 | 13,088 |

| | | Basel III - IFRS | | | | | | | | | | | |
|--|-----------------|-------------------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|-----------------|-------------------------------------|--|--|--|--|--|
| | Q1 2014 | | Q4 2013 | | Q3 2013 | | Q2 2013 | | | | | | |
| Contract Types | Notional Amount | Credit Risk Equivalent Amount | | | | | |
| Interest Rate Contracts: | | | | | | | | | | | | | |
| Futures and Forward Rate Agreements | 446,895 | 1,035 | 379,882 | 883 | 376,466 | 488 | 275,858 | 576 | | | | | |
| Swaps | 2,441,658 | 8,977 | 2,085,682 | 8,639 | 1,905,681 | 7,832 | 1,719,603 | 8,255 | | | | | |
| Options Purchased | 78,637 | 52 | 60,127 | 54 | 67,047 | 345 | 40,230 | 187 | | | | | |
| Options Written | 71,915 | - | 55,410 | - | 69,429 | - | 49,176 | - | | | | | |
| Total | 3,039,105 | 10,064 | 2,581,101 | 9,576 | 2,418,623 | 8,665 | 2,084,867 | 9,018 | | | | | |
| Foreign Exchange Contracts: | | | | | | | | | | | | | |
| Futures and Forwards | 364,273 | 5,275 | 293,658 | 3,946 | 284,562 | 4,510 | 319,153 | 4,316 | | | | | |
| Swaps | 230,766 | 5,097 | 206,298 | 4,171 | 188,888 | 4,123 | 190,757 | 4,525 | | | | | |
| Options Purchased | 2,839 | 68 | 2,484 | 47 | 2,312 | 67 | 2,379 | 61 | | | | | |
| Options Written | 2,554 | - | 2,050 | - | 1,813 | - | 1,766 | - | | | | | |
| Total | 600,432 | 10,440 | 504,490 | 8,164 | 477,575 | 8,700 | 514,055 | 8,902 | | | | | |
| Other Derivatives Contracts: | | | | | | | | | | | | | |
| Equity | 51,275 | 4,954 | 42,791 | 4,017 | 46,631 | 4,353 | 45,715 | 3,814 | | | | | |
| Credit | 75,146 | 2,988 | 77,497 | 3,273 | 74,264 | 3,113 | 70,079 | 2,623 | | | | | |
| Other | 96,830 | 8,603 | 88,929 | 7,409 | 80,456 | 6,388 | 77,167 | 5,753 | | | | | |
| Total | 223,251 | 16,545 | 209,217 | 14,699 | 201,351 | 13,854 | 192,961 | 12,190 | | | | | |
| Total Derivatives | 3,862,788 | 37,049 | 3,294,808 | 32,439 | 3,097,549 | 31,219 | 2,791,883 | 30,110 | | | | | |
| Credit Valuation Adjustment ⁽³⁾ | | 5,003 | | N/A | | N/A | | N/A | | | | | |
| Risk-weighted Amount | | 13,272 | | 7,846 | | 7,849 | | 7,769 | | | | | |

(1) The impact of Master Netting Agreements and Collateral have been incorporated within the various contracts, as a result risk-weighted amounts are reported net of impact of collateral and master netting arrangements.

⁽²⁾ Under Basel III, risk-weighted assets for derivatives include the impact of wrong way risk. In addition, exchange-traded derivatives, which were previously excluded for capital calculations under Basel II, are now risk-weighted as per OSFI guideline and are included above.

(3) As per OSFI guideline, effective Q1 2014, Credit Valuation Adjustment RWA on derivatives was phased-in at 57%. Effective Q3 2014, CVA risk-weighted assets were calculated using the scalars of 0.57, 0.65 and 0.77 to compute CET1 capital ratio, Tier 1 capital ratio and Total capital ratio respectively. As at January 31, 2015, these scalars are 0.64, 0.71 and 0.77, respectively.

RISK-WEIGHTED ASSETS FOR SECURITIZATION EXPOSURES - BANKING BOOK⁽¹⁾

| | | | | | | | | | | Basel I | II - IFRS | | | | | | | |
|----------------------|-----------------------|----------------------|-------------------------|--------------------------|--------------------|--------------------|-------------------------|--------------------------|--------------------|--------------------|-------------------------|--------------------------|------------------|--------------------|-------------------------|--------------------------|-------------------|--------------------|
| (\$MM) | | | | Q1 20 |)15 ⁽²⁾ | | | Q4 20 |)14 ⁽²⁾ | | | Q3 : | 2014 | | | Q2 : | 2014 | |
| | External | | Expo | sure at Defaul | t ⁽³⁾ | Risk- | Expos | sure at Defaul | t ⁽³⁾ | Risk- | Expo | sure at Defaul | t ⁽³⁾ | Risk- | Expos | sure at Defau | lt ⁽³⁾ | Risk- |
| Risk Category | Rating (S&P) | Risk-Weight % | On- Balance Sheet | Off- Balance Sheet | Total | Weighted Assets | On- Balance Sheet | Off- Balance Sheet | Total | Weighted Assets | On- Balance Sheet | Off- Balance Sheet | Total | Weighted Assets | On- Balance Sheet | Off- Balance Sheet | Total | Weighted Assets |
| Securitization | | | | | | | | | | | | | | | | | | |
| Investment Grade | AAA to A A- to BBB | 7 - 25 35 - 100 | 8,584 68 | 12,125 16 | 20,709 84 | 1,836 69 | 7,558 162 | 11,863 10 | 19,421 172 | 1,719 154 | 7,584 259 | 9,607 117 | 17,191 376 | 1,548 232 | 8,593 354 | 9,683 117 | 18,276 471 | 1,641 309 |
| Non-Investment Grade | BB+ to BB Below BB | | 61 119 | - | 61 119 | 153 1,484 | 10 137 | - | 10 137 | 68 1,707 | 21 151 | - | 21 151 | 126 1,883 | 31 159 | - | 31 159 | 98 1,993 |
| Resecuritization | | | 8,832 | 12,141 | 20,973 | 3,542 | 7,867 | 11,873 | 19,740 | 3,648 | 8,015 | 9,724 | 17,739 | 3,789 | 9,137 | 9,800 | 18,937 | 4,041 |
| Investment Grade | AAA to A A- to BBB | 20 - 65 100 - 350 | - 117 | 56 | 56 117 | 36 265 | - 115 | 56 | 56 115 | 36 260 | 49 135 | 155 | 204 135 | 125 293 | 57 138 | 155 | 212 138 | 132 248 |
| Non-Investment Grade | BB+ to BB | | - | - | - | - | 54 | - | 54 | 462 | 69 | - | 69 | 531 | 76 | - | 76 | 566 |
| | Below BB- | 1250 | 19 | - | 19 | 242 | 17 | - | 17 | 215 | 17 | - | 17 | 208 | 43 | - | 43 | 540 |
| | | | 136 | 56 | 192 | 543 | 186 | 56 | 242 | 973 | 270 | 155 | 425 | 1,157 | 314 | 155 | 469 | 1,486 |
| Total | | | 8,968 | 12,197 | 21,165 | 4,085 | 8,053 | 11,929 | 19,982 | 4.621 | 8,285 | 9,879 | 18,164 | 4,946 | 9,451 | 9,955 | 19,406 | 5,527 |

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| | | Basel III - IFRS | | | | | | | | | | | | | | |
|-------------------------------------|------------------------------------|--------------------------|--------------------|---------------------------------------|-------------------------|--------------------------|--------------------|---------------------------------------|-------------------------|--------------------------|--------|---------------------------------------|-------------------------|--------------------------|--------|---------------------------------------|
| (\$MM) | | Q1 20 |)15 ⁽²⁾ | | | Q4 20 | 014 ⁽²⁾ | | | Q3 2 | 2014 | | | Q2 2 | 2014 | |
| | Exposure at Default ⁽³⁾ | | | Exposure at Default ⁽³⁾ | | | | Expo | sure at Defaul | t ⁽³⁾ | | Expo | sure at Defaul | t ⁽³⁾ | | |
| Underlying Asset | On- Balance Sheet | Off- Balance Sheet | Total | Exposures at Default (RW=1250%) | On- Balance Sheet | Off- Balance Sheet | Total | Exposures at Default (RW=1250%) | On- Balance Sheet | Off- Balance Sheet | Total | Exposures at Default (RW=1250%) | On- Balance Sheet | Off- Balance Sheet | Total | Exposures at Default (RW=1250%) |
| Residential Mortgages | 105 | 1.275 | 1,380 | | 134 | 1,275 | 1.409 | | 125 | 1,275 | 1.400 | _ | 145 | 1.275 | 1,420 | _ |
| Commercial Mortgages | 103 | - | 1,300 | - | 12 | - | 1,403 | - | 123 | - | 1,400 | _ | 143 | - | 1,420 | - |
| Credit cards/Consumer receivables | 533 | 2,504 | 3,037 | - | 476 | 2,445 | 2,921 | - | 446 | 443 | 889 | - | 565 | 330 | 895 | - |
| Auto loans/Leases | 3,688 | 3,294 | 6,982 | 119 | 3,133 | 3,553 | 6,686 | 137 | 3,251 | 3,466 | 6,717 | 151 | 4,152 | 3,800 | 7,952 | 155 |
| Diversified asset-backed securities | 203 | 60 | 263 | 19 | 191 | 58 | 249 | 17 | 159 | 155 | 314 | 17 | 187 | 155 | 342 | 43 |
| Business Loans | 95 | 147 | 242 | - | 152 | 173 | 325 | - | 358 | 200 | 558 | - | 480 | 230 | 710 | 4 |
| Trade receivables | 2,890 | 4,870 | 7,760 | - | 2,579 | 4,373 | 6,952 | - | 2,592 | 4,300 | 6,892 | - | 2,567 | 4,113 | 6,680 | - |
| Other | 1,442 | 47 | 1,489 | - | 1,376 | 52 | 1,428 | - | 1,342 | 40 | 1,382 | - | 1,343 | 52 | 1,395 | - |
| Total | 8,968 | 12,197 | 21,165 | 138 | 8,053 | 11,929 | 19,982 | 154 | 8,285 | 9,879 | 18,164 | 168 | 9,451 | 9,955 | 19,406 | 202 |

(1) Effective Q1 2012, the Bank implemented the revised regulatory guidance as outlined in the BIS Enhancements to the Basel II Framework, issued July 2009. Capital charges related to trading book securitization exposures are based upon the Bank's internal market risk models including its comprehensive risk measure.

(2) Q1 2015 amounts include securitization under standardized approach: externally rated A+: \$8MM (Q4 2014: \$9MM), and Resecuritization A-: \$48MM (Q4 2014: \$48MM) and BBB: \$3MM (Q4 2014: \$3MM).

⁽³⁾ Includes banking book on-balance sheet investments in asset backed securities (ABS), collateralized loan obligations (CLOs), collateralized debt obligations (CDOs), and off-balance sheet liquidity lines and credit enhancements to Bank sponsored and non-bank sponsored

RISK-WEIGHTED ASSETS FOR SECURITIZATION EXPOSURES - BANKING BOOK⁽¹⁾ (CONTINUED)

| | | | | | | | Basel III - IFRS | | | | | | | | | | | |
|----------------------|-----------------------------|------------------|---------------------------------|--|---------------------------|-----------------------------|-----------------------------------|--|----------------------------|-----------------------------|----------------------------------|--|-----------------------------|-----------------------------|----------------------------------|--|-----------------------------|-----------------------------|
| (\$MM) | | | Q1 2014 | | | | Q4 2013 | | | | Q3 2013 | | | | Q2 2013 | | | |
| Risk Category | External Rating (S&P) | Risk-Weight % | Expo On- Balance Sheet | sure at Defaul Off- Balance Sheet | t ⁽²⁾ Total | Risk- Weighted Assets | Expos On - Balance Sheet | sure at Defau Off - Balance Sheet | lt ⁽²⁾ Total | Risk- Weighted Assets | Expo On - Balance Sheet | sure at Defau Off - Balance Sheet | llt ⁽²⁾ Total | Risk- Weighted Assets | Expo On - Balance Sheet | sure at Defau Off - Balance Sheet | llt ⁽²⁾ Total | Risk- Weighted Assets |
| Securitization | | | | | | | | | | | | | | | | | | |
| Investment Grade | AAA to A | 7 - 25 | 8,695 | 9,670 | 18,365 | 1,664 | 6,537 | 9,696 | 16,233 | 1,418 | 6,424 | 9,887 | 16,311 | 1,452 | 6,732 | 9,504 | 16,236 | 1,448 |
| | A- to BBB- | 35 - 100 | 526 | 126 | 652 | 324 | 712 | 113 | 825 | 560 | 769 | 110 | 879 | 600 | 842 | 115 | 957 | 624 |
| Non-Investment Grade | BB+ to BB- | 150 - 650 | 49 | - | 49 | 217 | 50 | - | 50 | 234 | 56 | - | 56 | 267 | 67 | - | 67 | 311 |
| | Below BB- | 1250 | 164 | - | 164 | 2,262 | 158 | - | 158 | 1,981 | 189 | - | 189 | 2,364 | 187 | - | 187 | 2,339 |
| | | | 9,434 | 9,796 | 19,230 | 4,467 | 7,457 | 9,809 | 17,266 | 4,193 | 7,438 | 9,997 | 17,435 | 4,683 | 7,828 | 9,619 | 17,447 | 4,722 |
| Resecuritization | | | | | | | | | | | | | | | | | | |
| Investment Grade | AAA to A | 20 - 65 | 125 | 155 | 280 | 168 | 140 | 197 | 337 | 209 | 127 | 197 | 324 | 200 | 113 | 197 | 310 | 192 |
| investment Grade | A- to BBB- | 100 - 350 | 164 | - | 164 | 336 | 164 | - | 164 | 334 | 172 | - | 172 | 338 | 167 | - | 167 | 253 |
| Non-Investment Grade | BB+ to BB- | 500 - 850 | 67 | - | 67 | 525 | 63 | - | 63 | 495 | 62 | - | 62 | 490 | 97 | - | 97 | 668 |
| | Below BB- | 1250 | 159 | - | 159 | 1,777 | 145 | - | 145 | 1,818 | 152 | - | 152 | 1,895 | 162 | - | 162 | 2,022 |
| | | | 515 | 155 | 670 | 2,806 | 512 | 197 | 709 | 2,856 | 513 | 197 | 710 | 2,923 | 539 | 197 | 736 | 3,135 |
| Total | | | 9,949 | 9,951 | 19,900 | 7,273 | 7,969 | 10,006 | 17,975 | 7,049 | 7,951 | 10,194 | 18,145 | 7,606 | 8,367 | 9,816 | 18,183 | 7,857 |

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| | | Basel III - IFRS | | | | | | | | | | | | | | |
|-------------------------------------|---------------------------------|--|---------------------------|---------------------------------------|----------------------------------|--|----------------------------|---------------------------------------|---------------------------------|---|----------------------------|---------------------------------------|---------------------------------|---|----------------------------|---------------------------------------|
| (\$MM) | Q1 2014 | | | | Q4 2013 | | | | Q3 2013 | | | | Q2 2013 | | | |
| Underlying Asset | Expo On- Balance Sheet | sure at Defaul Off- Balance Sheet | t ⁽²⁾ Total | Exposures at Default (RW=1250%) | Expos On- Balance Sheet | sure at Defaul Off- Balance Sheet | lt ⁽²⁾ Total | Exposures at Default (RW=1250%) | Expo On- Balance Sheet | sure at Defau Off- Balance Sheet | lt ⁽²⁾ Total | Exposures at Default (RW=1250%) | Expo On- Balance Sheet | sure at Defau Off- Balance Sheet | lt ⁽²⁾ Total | Exposures at Default (RW=1250%) |
| Residential Mortgages | 166 | 1,275 | 1,441 | - | 169 | 1,275 | 1,444 | | 169 | 1,020 | 1,189 | - | 108 | 1,020 | 1,128 | - |
| Commercial Mortgages | 12 | - | 12 | - | 13 | - | 13 | - | 14 | - | 14 | - | 15 | - | 15 | - |
| Credit cards/Consumer receivables | 584 | 41 | 625 | - | 547 | 37 | 584 | - | 525 | 51 | 576 | - | 517 | 49 | 566 | - |
| Auto loans/Leases | 4,402 | 4,159 | 8,561 | 159 | 3,167 | 4,234 | 7,401 | 152 | 3,131 | 4,717 | 7,848 | 183 | 3,317 | 4,153 | 7,470 | 181 |
| Diversified asset-backed securities | 294 | 155 | 449 | 159 | 287 | 197 | 484 | 147 | 305 | 197 | 502 | 153 | 318 | 197 | 515 | 164 |
| Business Loans | 598 | - | 598 | 5 | 637 | - | 637 | 5 | 640 | - | 640 | 4 | 940 | - | 940 | 4 |
| Trade receivables | 2,516 | 4,280 | 6,796 | - | 2,034 | 4,227 | 6,261 | - | 2,039 | 4,172 | 6,211 | - | 1,994 | 4,367 | 6,361 | - |
| Other | 1,377 | 41 | 1,418 | - | 1,115 | 36 | 1,151 | - | 1,128 | 37 | 1,165 | - | 1,158 | 30 | 1,188 | - |
| Total | 9,949 | 9,951 | 19,900 | 323 | 7,969 | 10,006 | 17,975 | 304 | 7,951 | 10,194 | 18,145 | 340 | 8,367 | 9,816 | 18,183 | 349 |

(1) Effective Q1 2012, the Bank implemented the revised regulatory guidance as outlined in the BIS Enhancements to the Basel II Framework, issued July 2009. Capital charges related to trading book securitization exposures are based upon the Bank's internal market risk models including its (²⁾ Includes banking book on-balance sheet investments in asset backed securities (ABS), collateralized loan obligations (CLOs), collateralized debt obligations (CDOs), and off-balance sheet liquidity lines and credit enhancements to Bank sponsored and non-bank sponsored ABCP conduits.

TOTAL MARKET RISK-WEIGHTED ASSETS



| (\$MM) | Q1 2015 | Q4 2014 | Q3 2014 | Q2 2014 | Q1 2014 |
|--|---------|---------|---------|---------|---------|
| All Bank VaR | 1,369 | 3,015 | 2,810 | 2,319 | 2,582 |
| All Bank stressed VaR | 3,243 | 5,347 | 4,685 | 4,547 | 5,250 |
| Incremental Risk Charge | 4,776 | 4,952 | 4,936 | 4,370 | 4,740 |
| Comprehensive risk measure ⁽¹⁾ | 2,707 | 1,621 | 2,060 | 2,665 | 2,203 |
| CRM surcharge ⁽¹⁾ | - | 1,738 | 1,825 | 1,963 | 1,363 |
| Standardized approach | 1,038 | 578 | 401 | 522 | 576 |
| Market risk-weighted assets as at end of Quarter | 13,133 | 17,251 | 16,717 | 16,386 | 16,714 |

(1) The Q1 2015 related capital charge for total comprehensive risk measure including securitization exposures is \$217MM (Q4 2014: \$269MM) broken down as follows: Market Simulation \$52MM (Q4 2014: \$43MM), Default & Migration Risk \$165MM (Q4 2014: \$87MM), and surcharge \$ - MM (Q4 2014: \$139MM).

SUMMARY COMPARISON OF ACCOUNTING BASIS vs LEVERAGE RATIO EXPOSURE MEASURE - TRANSITIONAL BASIS

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| (\$MM) | Item | Q1 2015 |
|--------|--|---------|
| 1 | Total consolidated assets as per published financial statements | 851,873 |
| 2 | Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation | (245) |
| 3 | Adjustment for fiduciary assets recognized on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure | - |
| 4 | Adjustments for derivative financial instruments | 3,251 |
| 5 | Adjustment for securities financing transactions (i.e., repo assets and similar secured lending) | 6,258 |
| 6 | Adjustment for off balance-sheet items (i.e., credit equivalent amounts of off-balance sheet exposures) | 105,253 |
| 7 | Other adjustments | (9,141) |
| 8 | Leverage Ratio Exposure (transitional basis) | 957,249 |

LEVERAGE RATIO FRAMEWORK

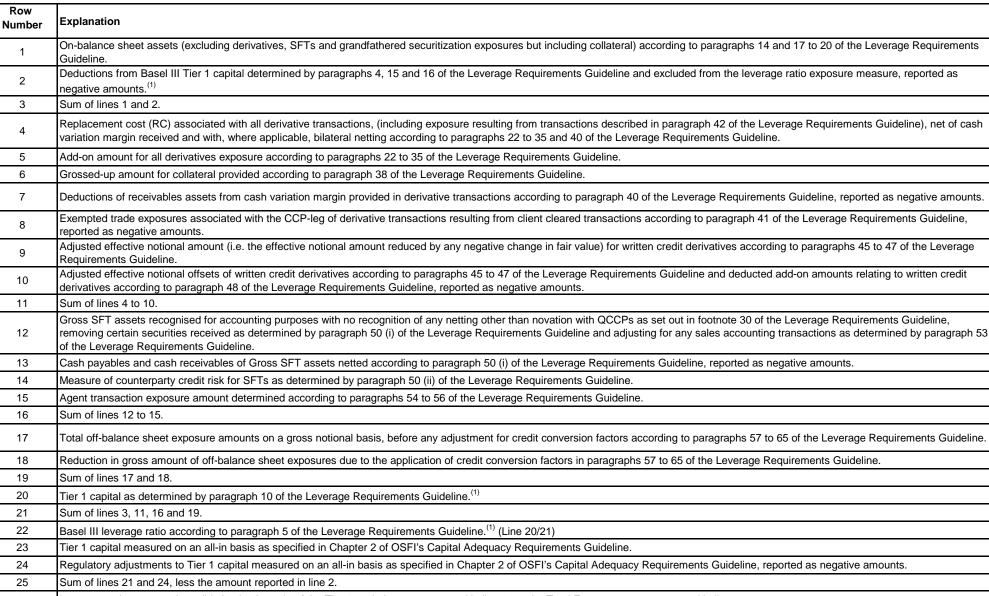


| (\$MM) | Item ⁽¹⁾ | Q1 2015 |
|--------|--|-----------|
| | On-balance sheet exposures | |
| 1 | On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral) ⁽²⁾ | 708,973 |
| 2 | (Asset amounts deducted in determining Basel III transitional Tier 1 capital) | (9,138) |
| 3 | Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 2) | 699,835 |
| | Derivative exposures | |
| 4 | Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin) | 17,513 |
| 5 | Add-on amounts for PFE associated with all derivative transactions | 37,135 |
| 6 | Gross up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework | - |
| 7 | (Deductions of receivables assets for cash variation margin provided in derivative transactions) | (1,427) |
| 8 | (Exempted CCP-leg of client cleared trade exposures) | - |
| 9 | Adjusted effective notional amount of written credit derivatives | 18,742 |
| 10 | (Adjusted effective notional offsets and add-on deductions for written credit derivatives) | (13,277) |
| 11 | Total derivative exposures (sum of lines 4 to 10) | 58,686 |
| | Securities financing transaction exposures | |
| 12 | Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions | 95,520 |
| 13 | (Netted amounts of cash payables and cash receivables of gross SFT assets) | (8,303) |
| 14 | Counterparty credit risk (CCR) exposure for SFT assets | 6,258 |
| 15 | Agent transaction exposures | - |
| 16 | Total securities financing transaction exposures (sum of lines12 to 15) | 93,475 |
| | Other off-balance sheet exposures | |
| 17 | Off-balance sheet exposure at gross notional amount | 342,030 |
| 18 | (Adjustments for conversion to credit equivalent amounts) | (236,777) |
| 19 | Off-balance sheet items (sum of lines 17 and 18) | 105,253 |
| | Capital and Total Exposures - Transitional Basis | |
| 20 | Tier 1 capital | 42,646 |
| 21 | Total Exposures (sum of lines 3, 11, 16 and 19) | 957,249 |
| | Leverage Ratios - Transitional Basis | |
| 22 | Basel III leverage ratio | 4.5% |
| | All-in basis (Required by OSFI) ⁽¹⁾ | |
| 23 | Tier 1 capital – All-in basis | 38,717 |
| 24 | (Regulatory adjustments) | (12,761) |
| 25 | Total Exposures (sum of lines 21 and 24, less the amount reported in line 2) – All-in basis | 953,626 |
| 26 | Leverage ratio – All-in basis | 4.1% |

(1) Refer to Page 30 for Basel Leverage Ratio Framework - Description of line items.

(2) Based on the regulatory scope of consolidation.

LEVERAGE RATIO FRAMEWORK - DESCRIPTION OF LINE ITEMS



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26 Leverage ratio measured on all-in basis; the ratio of the Tier 1 capital amount reported in line 23 to the Total Exposure amount reported in line 25.

⁽¹⁾ Measured on transitional basis.



| Credit Risk Parameters | | | | | | | | |
|---|---|--|--|--|--|--|--|--|
| Exposure at Default (EAD) | Generally represents the expected gross exposures at default and includes outstanding amounts for on-balance sheet exposures and loan equivalent amounts for off- balance sheet exposures. | | | | | | | |
| Probability of Default (PD) | Measures the likelihood that a borrower will default within a 1-year time horizon, expressed as a percentage. | | | | | | | |
| Loss Given Default (LGD) | Measures the severity of loss on a facility in the event of a borrower's default, expressed as a percentage of exposure at default. | | | | | | | |
| Exposure Types | | | | | | | | |
| Non-retail | | | | | | | | |
| Corporate | Defined as a debt obligation of a corporation, partnership, or proprietorship. | | | | | | | |
| Bank | Defined as a debt obligation of a bank or bank equivalent (including certain public sector entities (PSEs) treated as Bank equivalent exposures). | | | | | | | |
| Sovereign | Defined as a debt obligation of a sovereign, central bank, certain Multi Development Banks (MDBs) and certain PSEs treated as Sovereign. | | | | | | | |
| Securitization | On-balance sheet investments in asset backed securities (ABS), mortgage backed securities (MBS), collateralized loan obligations (CLOs) and collateralized debt obligations (CDOs). Off-balance sheet liquidity lines including credit enhancements to Bank's sponsored ABCP conduits and liquidity lines to non-bank sponsored ABCP conduits. | | | | | | | |
| Retail | | | | | | | | |
| Real Estate Secured | | | | | | | | |
| Residential Mortgages | Loans to individuals against residential property (four units or less). | | | | | | | |
| Secured Lines Of Credit | Revolving personal lines of credit secured by first charge on residential real estate. | | | | | | | |
| Qualifying Revolving Retail Exposures (QRRE) | Credit cards and unsecured line of credit for individuals. | | | | | | | |
| Other Retail | All other personal loans. | | | | | | | |
| | | | | | | | | |
| Exposure Sub-types | | | | | | | | |
| Drawn | Outstanding amounts for loans, leases, acceptances, deposits with banks and available-for-sale debt securities. | | | | | | | |
| Undrawn | Unutilized portion of an authorized credit line. | | | | | | | |
| Repo-Style Transactions | Reverse repurchase agreements (reverse repos) and repurchase agreements (repos), securities lending and borrowing. | | | | | | | |
| Over-the Counter (OTC) Derivatives | Over-the-counter derivatives contracts. | | | | | | | |
| Exchange-traded derivatives (ETD) | Derivative contracts (e.g. futures contracts and options) that are transacted on an organized futures exchange. These include Futures contracts (both Long and Short positions), Purchased Options and Written Options. | | | | | | | |
| Other Off- Balance Sheet | Direct credit substitutes such as standby letters of credits and guarantees, trade letters of credits, and performance letters of credits and guarantees. | | | | | | | |
| Qualifying central counterparty (QCCP) | A qualifying central counterparty (QCCP) is licensed as a central counterparty and is also considered as "qualifying" when it is compliant with CPSS-IOSCO standards and is able to assist clearing member banks in properly capitalizing for CCP exposures by either undertaking the calculations and/or making available sufficient information to its clearing members, or others, to enable the completion of capital calculations. | | | | | | | |
| Non-qualifying central counterparties (NQCCP) | Defined as those which are not compliant with CPSS-IOSCO standards as outlined under qualifying CCP's. The exposures to NQCCP will follow standardized treatment under the Basel accord. | | | | | | | |
| Other | | | | | | | | |
| Asset Value Correlation Multiplier (AVC) | Basel III has increased the risk-weights on exposures to certain Financial Institutions (FIs) relative to the non-financial corporate sector by introducing an Asset Value Correlation multiplier (AVC). The correlation factor in the risk-weight formula is multiplied by this AVC factor of 1.25 for all exposures to regulated FIs whose total assets are greater than or equal to US \$100 billion and all exposures to unregulated FIs. | | | | | | | |
| Specific Wrong-Way Risk (WWR) | Specific Wrong-Way Risk arises when the exposure to a particular counterpart is positively correlated with the probability of default of the counterparty due to the nature of the transactions with the counterparty. | | | | | | | |
| Credit Valuation Adjustment (CVA) | Credit Valuation Adjustment (CVA) is the difference between the riskfree value of a portfolio and the true value of that portfolio, accounting for the possible default of a counterparty. CVA adjustment, aims to identify the impact of Counter Party Risk. | | | | | | | |