

# SUPPLEMENTARY FINANCIAL INFORMATION



JANUARY 31, 2003

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# HIGHLIGHTS



	QUARTERLY TREND									FULL YEAR		
	2003	2002				2001				2002 ex. charges for Argentina	2002	2001
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	(1)	(1)	
<b>Operating Performance:</b>												
Net Income (\$MM)	595	583	564	598	52	566	554	539	510	2,337	1,797	2,169
Net Income available to Common Shareholders (\$MM)	568	559	537	571	25	539	527	512	483	2,232	1,692	2,061
EPS (\$) - basic	1.12	1.11	1.07	1.13	0.05	1.08	1.05	1.02	0.97	4.43	3.36	4.12
- diluted	1.11	1.09	1.05	1.11	0.05	1.05	1.04	1.01	0.95	4.35	3.30	4.05
ROE (%)	16.6	16.5	16.2	18.3	0.8	17.0	17.3	17.9	17.0	16.6	13.0	17.3
Net Interest Margin (%) (3)	2.17	2.28	2.33	2.34	2.41	2.46	2.43	2.34	2.23	2.34	2.34	2.37
Productivity Ratio (%)	51.2	57.4	51.1	54.3	56.7	54.6	55.4	53.7	51.7	52.2	54.9	53.9
Effective Tax Rate (%)	25.4	(4)	1.1	27.8	24.5	25.9	29.1	28.7	26.2	25.1	23.0	27.5
Effective Tax Rate (TEB) (%)	30.7	(4)	10.3	33.3	30.1	31.7	33.4	32.8	31.3	30.5	30.2	32.4
Cash Net Income (\$MM) (5)	602	590	571	605	59	583	566	551	521	2,365	1,825	2,221
Cash EPS (\$) - basic (5)	1.14	1.12	1.08	1.15	0.06	1.11	1.07	1.05	0.99	4.48	3.41	4.22
- diluted (5)	1.13	1.10	1.06	1.13	0.06	1.09	1.05	1.03	0.98	4.40	3.35	4.15
Cash ROE (%) (5)	16.8	16.7	16.4	18.5	1.0	17.6	17.6	18.3	17.4	16.8	13.2	17.7
<b>Balance Sheet:</b>												
Total Assets (\$B)	289.6	296.4	299.8	297.1	294.5	284.4	271.2	274.9	272.8		296.4	284.4
Loans and Acceptances (\$B)	188.0	194.1	194.7	191.4	187.7	184.7	182.0	184.7	185.4		194.1	184.7
Deposits (\$B)	192.7	195.6	197.5	195.4	194.5	186.2	178.5	181.2	181.8		195.6	186.2
Common Equity (\$B)	13.7	13.5	13.4	13.0	12.6	12.8	12.3	11.9	11.5		13.5	12.8
<b>Credit Quality:</b>												
Net Impaired Loans (\$MM)	559	620	1,019	515	670	259	395	696	1,084		620	259
- % of Loans and Acceptances	0.30	0.32	0.52	0.27	0.36	0.14	0.22	0.38	0.58		0.32	0.14
Specific Provisions (\$MM)	325	429	400	350	850	350	250	250	400	1,575	2,029	1,250
- % of Average Loans and Acceptances	0.67	0.87	0.82	0.74	1.77	0.75	0.54	0.55	0.91	0.82	1.05	0.68
<b>Risk-Weighted Capital Ratios (%):</b>												
Tier 1	10.0	9.9	9.8	9.9	9.2	9.3	9.1	9.0	8.6		9.9	9.3
Total	12.8	12.7	12.5	13.4	12.7	13.0	12.7	12.5	12.1		12.7	13.0
Tangible Common Equity	8.5	8.3	8.0	8.0	7.7	7.8	7.6	7.4	7.1		8.3	7.8
Risk-Weighted Assets (\$B)	163.2	165.4	168.7	164.5	164.2	164.8	161.9	160.2	161.2		165.4	164.8

(1) The Bank recorded charges related to Argentina totalling \$540MM (after tax) in Q1/02 against its operations in Scotiabank Quilmes and against cross-border risk.

(2) Q1/02 performance excluding \$540MM (after-tax) charges related to Argentina: Net Income - \$592MM; Net Income Available to Common Shareholders - \$565MM; EPS (basic) - \$1.12; EPS(diluted) - \$1.10; ROE - 17.3%; Productivity Ratio - 54.5%; Effective Tax Rate - 25.1%; Effective Tax rate (TEB) - 30.2%; Cash Net Income - \$599MM; Cash EPS (basic) - \$1.13; Cash EPS (diluted) - \$1.11; Cash ROE - 17.5%; Specific Provisions (\$350MM) as % of Average Loans and Acceptances - 0.73%.

(3) Net Interest Income (TEB) as % of Average Total Assets.

(4) Excluding offsetting pre-tax net charges and tax credit of \$187MM relating to Argentina in Q4/02, Effective Tax Rate was 22.9% and Effective Tax Rate (TEB) was 28.6%.

(5) Excludes goodwill and intangibles.

## COMMON SHARE AND OTHER INFORMATION



	QUARTERLY TREND								FULL YEAR		
	2003 Q1	2002				2001				2002	2001
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
<b>Valuation:</b>											
Book Value per Share (\$)	<b>27.11</b>	26.78	26.52	25.78	25.00	25.47	24.48	23.85	22.94	26.78	25.47
Share Price (\$) - High	<b>54.75</b>	51.23	56.19	55.88	50.74	50.50	47.75	47.85	45.95	56.19	50.50
- Low	<b>44.55</b>	42.02	44.06	45.20	44.05	42.50	37.50	37.30	37.70	42.02	37.30
- Close	<b>50.70</b>	45.88	49.25	53.95	48.59	43.85	45.35	38.05	45.45	45.88	43.85
Share Price (Closing) as % Book Value	<b>187.0</b>	171.3	185.7	209.3	194.4	172.2	185.3	159.5	198.1	171.3	172.2
Price (Closing)/Earnings Ratio (X) (1) (2)	<b>11.4</b>	10.4	11.2	12.3	11.4	10.6	11.4	9.5	11.8	10.4	10.6
Market Capitalization (\$MM)	<b>25,536</b>	23,129	24,812	27,259	24,475	22,091	22,777	19,039	22,702	23,129	22,091
<b>Dividends:</b>											
Common Dividends Paid (\$MM)	<b>202</b>	187	187	186	172	171	155	155	140	732	621
Common Dividends/Share (\$)	<b>0.40</b>	0.37	0.37	0.37	0.34	0.34	0.31	0.31	0.28	1.45	1.24
Payout Ratio (%) (3)	<b>35.6</b>	33.3	34.7	32.7	30.4	31.7	29.5	30.3	28.9	32.8	30.1
Dividend Yield (%)	<b>3.2</b>	3.2	3.0	2.9	2.9	2.9	2.9	2.9	2.7	3.0	2.8
<b>Shares:</b>											
Number of Common Shares Outstanding at Period End ('000s)	<b>503,666</b>	504,122	503,790	505,267	503,701	503,795	502,240	500,366	499,497	504,122	503,795
Average Number of Common Shares Outstanding ('000s) -- Basic	<b>504,503</b>	503,961	504,755	504,338	504,306	503,043	501,156	499,826	498,421	504,340	500,619
-- Diluted	<b>512,251</b>	510,932	513,533	513,342	513,221	511,863	509,383	507,847	506,845	512,752	508,995
<b>Other Information:</b>											
Employees	<b>44,500</b>	44,633	46,933	46,974	46,698	46,804	47,097	47,382	47,668	44,633	46,804
Branches and Offices	<b>1,848</b>	1,847	1,952	1,951	1,955	2,005	2,007	2,026	2,054	1,847	2,005
ABMs	<b>3,702</b>	3,693	3,817	3,800	3,811	3,761	3,717	3,659	3,587	3,693	3,761
<b>Senior Debt Credit Ratings:</b>											
Standard & Poor's	<b>A+</b>	A+	A+	A+	A+	A+	A+	A+	A+	A+	A+
Moody's	<b>Aa3</b>	Aa3	Aa3	Aa3	Aa3	Aa3	Aa3	Aa3	Aa3	Aa3	Aa3

(1) based on trailing 4 quarters' EPS.

(2) 2002 ratios based on Q1/02 EPS excluding charges for Argentina.

(3) Q1/02 and 2002 ratios based on Q1/02 Net Income available to Common Shareholders excluding charges for Argentina.

# CONSOLIDATED STATEMENT OF INCOME AND NET INCOME BY BUSINESS LINES



(\$ MM)	QUARTERLY TREND								FULL YEAR		
	2003 Q1	2002				2001				2002	2001
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
<b>CONSOLIDATED STATEMENT OF INCOME:</b>											
Interest Income (TEB)	3,546	3,848	3,554	3,450	3,784	4,106	4,389	4,466	4,252	14,636	17,213
Interest Expense	1,935	2,146	1,821	1,738	1,988	2,367	2,705	2,882	2,829	7,693	10,783
Net Interest Income (TEB)	1,611	1,702	1,733	1,712	1,796	1,739	1,684	1,584	1,423	6,943	6,430
Other Income (see Page 7)	1,034	1,019	996	1,058	869	989	1,054	1,014	1,014	3,942	4,071
Total Revenue (TEB)	2,645	2,721	2,729	2,770	2,665	2,728	2,738	2,598	2,437	10,885	10,501
Taxable equivalent adjustment	68	68	71	67	62	70	57	49	54	268	230
Total Revenue	2,577	2,653	2,658	2,703	2,603	2,658	2,681	2,549	2,383	10,617	10,271
Provision for Credit Losses	325	429	400	350	850	350	325	350	400	2,029	1,425
Total Non-interest Expenses (see Page 8)	1,355	1,562	1,395	1,505	1,512	1,490	1,518	1,394	1,260	5,974	5,662
Net Income before the undernoted:	897	662	863	848	241	818	838	805	723	2,614	3,184
Provision for Income Taxes	228	7	240	208	146	212	243	232	189	601	876
Non-controlling Interest in Net Income of Subsidiaries	74	72	59	42	43	40	41	34	24	216	139
<b>Net Income</b>	<b>595</b>	<b>583</b>	<b>564</b>	<b>598</b>	<b>52</b>	<b>566</b>	<b>554</b>	<b>539</b>	<b>510</b>	<b>1,797</b>	<b>2,169</b>
Preferred Dividends Paid and Other	27	24	27	27	27	27	27	27	27	105	108
Net Income available to Common Shareholders	568	559	537	571	25	539	527	512	483	1,692	2,061
<b>Net Income</b>	<b>595</b>	<b>583</b>	<b>564</b>	<b>598</b>	<b>52</b>	<b>566</b>	<b>554</b>	<b>539</b>	<b>510</b>	<b>1,797</b>	<b>2,169</b>
Amortization of Goodwill	-	-	-	-	-	9	5	5	5	-	24
Amortization of Other Intangibles	7	7	7	7	7	8	7	7	6	28	28
<b>Cash Net Income</b>	<b>602</b>	<b>590</b>	<b>571</b>	<b>605</b>	<b>59</b>	<b>583</b>	<b>566</b>	<b>551</b>	<b>521</b>	<b>1,825</b>	<b>2,221</b>
<b>NET INCOME BY BUSINESS LINES:</b>											
Domestic Banking (1)	294	347	262	254	279	292	212	223	233	1,142	960
International Banking	167	128	212	150	(365) (2)	93	132	149	115	125	489
Scotia Capital	138	58	56	120	146	176	198	192	120	380	686
Other (3)	(4)	50	34	74	(8)	5	12	(25)	42	150	34
<b>Total Bank</b>	<b>595</b>	<b>583</b>	<b>564</b>	<b>598</b>	<b>52</b>	<b>566</b>	<b>554</b>	<b>539</b>	<b>510</b>	<b>1,797</b>	<b>2,169</b>

(1) includes Wealth Management.

(2) \$175MM excluding \$540MM after-tax charges related to Argentina.

(3) represents corporate adjustments and smaller operating segments including Group Treasury.

# BUSINESS LINE RESULTS



(\$MM)	QUARTERLY TREND								FULL YEAR		
	2003 Q1	2002				2001				2002	2001
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
<b>Domestic Banking (1):</b>											
Net Interest Income (TEB)	869	859	861	828	857	836	780	763	756	3,405	3,135
Other Income	371	449	378	381	391	431	383	367	401	1,599	1,582
Total Revenue (TEB)	1,240	1,308	1,239	1,209	1,248	1,267	1,163	1,130	1,157	5,004	4,717
Provision for Credit Losses	(76)	(71)	(69)	(72)	(70)	(59)	(87)	(67)	(70)	(282)	(283)
Non-interest Expenses	(716)	(711)	(759)	(737)	(746)	(759)	(735)	(725)	(728)	(2,953)	(2,947)
Income Taxes (TEB) and Other	(154)	(179)	(149)	(146)	(153)	(157)	(129)	(115)	(126)	(627)	(527)
<b>Net Income</b>	<b>294</b>	<b>347</b>	<b>262</b>	<b>254</b>	<b>279</b>	<b>292</b>	<b>212</b>	<b>223</b>	<b>233</b>	<b>1,142</b>	<b>960</b>
Amortization of Goodwill and Intangibles	7	7	6	7	6	-	-	-	-	26	-
<b>Cash Net Income</b>	<b>301</b>	<b>354</b>	<b>268</b>	<b>261</b>	<b>285</b>	<b>292</b>	<b>212</b>	<b>223</b>	<b>233</b>	<b>1,168</b>	<b>960</b>
Average Assets (\$B)	98	96	94	92	90	91	90	90	89	93	90
ROE (%)	32.7	40.3	28.7	30.3	32.9	33.3	24.6	27.0	n/a	33.0	28.1
Productivity Ratio (%)	57.7	54.4	61.3	61.0	59.8	59.9	63.2	64.2	62.9	59.0	62.5
Branches	973	984	997	1,009	1,011	1,021	1,025	1,035	1,056	984	1,021
Employees	20,391	20,564	20,936	20,998	20,759	20,948	21,118	21,057	21,222	20,564	20,948
ABMs	2,193	2,188	2,184	2,171	2,197	2,182	2,158	2,123	2,077	2,188	2,182
<b>International Banking:</b>											
Net Interest Income (TEB)	527	557	521	553	594	565	550	537	368	2,225	2,020
Other Income	193	(3) 150	245	190	93	(2) 178	187	190	136	678	691
Total Revenue (TEB)	720	707	766	743	687	743	737	727	504	2,903	2,711
Provision for Credit Losses	(28)	(3) -	16	(14)	(525)	(2) (136)	(21)	(43)	(50)	(523)	(250)
Non-interest Expenses	(411)	(3) (669)	(428)	(489)	(510)	(471)	(489)	(427)	(283)	(2,096)	(1,670)
Income Taxes (TEB) and Other	(114)	(3) 90	(142)	(90)	(17)	(2) (43)	(95)	(108)	(56)	(159)	(302)
<b>Net Income</b>	<b>167</b>	(3) 128	212	150	(365)	(2) 93	132	149	115	125	489
Amortization of Goodwill and Intangibles	-	-	1	-	1	9	3	3	2	2	17
<b>Cash Net Income</b>	<b>167</b>	128	213	150	(364)	102	135	152	117	127	506
Average Assets (\$B)	57	55	56	60	60	55	51	51	33	58	47
ROE (%)	20.0	15.8	25.1	18.9	(47.0)	(4) 12.2	18.5	23.0	n/a	3.0	18.0
Productivity Ratio (%)	57.1	(5) 94.6	55.9	65.8	74.2	(5) 63.4	66.4	58.7	56.2	72.2	61.6
Branches and Offices	720	722	820	808	809	855	852	861	863	722	855
Employees	15,673	15,740	17,434	17,519	17,492	17,628	17,579	17,593	17,693	15,740	17,628
ABMs	1,509	1,505	1,633	1,629	1,614	1,579	1,559	1,536	1,510	1,505	1,579

(1) includes Wealth Management.

(2) Q1/02 results include \$540MM (Q4/01: \$53MM, Q3/01: \$6MM) after tax charges related to Argentina recorded as follows: Other Income \$107MM (Q4/02: \$40MM, Q3/01: \$10MM); Provision for Credit Losses \$500MM (Q4/01: \$50MM); Income Tax Credits \$67MM (Q4/01: \$37MM; Q3/01: \$4MM).

(3) Q4/02 results include the following adjustments related to Argentina: Other Income - \$4MM; Provision for Credit Losses - \$46MM; Expenses - \$(237)MM; Income Taxes - \$187MM; Net Income - nil.

(4) Excluding \$540MM after tax charges related to Argentina, ROE was 21.4% for Q1/02 and 19.7% for 2002.

(5) Excluding charges related to Argentina, Productivity Ratio was 64.2% for Q1/02; \$61.5% for Q4/02 and 61.8% for 2002.

# BUSINESS LINE RESULTS



(\$MM)	QUARTERLY TREND								FULL YEAR		
	2003 Q1	2002				2001				2002	2001
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
<b>Scotia Capital:</b>											
Net Interest Income (TEB)	319	360	388	430	437	440	415	370	373	1,615	1,598
Other Income	349	343	285	304	323	260	314	318	304	1,255	1,196
Total Revenue (TEB)	668	703	673	734	760	700	729	688	677	2,870	2,794
Provision for Credit Losses	(224)	(366)	(352)	(269)	(260)	(157)	(152)	(153)	(292)	(1,247)	(754)
Non-interest Expenses	(229)	(248)	(236)	(275)	(263)	(263)	(259)	(241)	(221)	(1,022)	(984)
Income Taxes (TEB) and Other	(77)	(31)	(29)	(70)	(91)	(104)	(120)	(102)	(44)	(221)	(370)
<b>Net Income</b>	<b>138</b>	<b>58</b>	<b>56</b>	<b>120</b>	<b>146</b>	<b>176</b>	<b>198</b>	<b>192</b>	<b>120</b>	<b>380</b>	<b>686</b>
Amortization of Goodwill and Intangibles	-	-	-	-	-	-	-	-	-	-	-
<b>Cash Net Income</b>	<b>138</b>	<b>58</b>	<b>56</b>	<b>120</b>	<b>146</b>	<b>176</b>	<b>198</b>	<b>192</b>	<b>120</b>	<b>380</b>	<b>686</b>
Average Assets (\$B)	122	126	124	124	120	114	113	117	113	124	115
ROE (%)	8.4	3.1	3.2	9.1	10.6	12.8	14.2	14.6	n/a	6.4	12.5
Productivity Ratio (%)	34.3	35.3	35.1	37.5	34.6	37.6	35.5	35.0	32.6	35.6	35.2
Employees	1,415	1,447	1,468	1,471	1,484	1,488	1,499	1,470	1,500	1,447	1,488
<b>Other (1):</b>											
Net Interest Income (2)	(172)	(142)	(108)	(166)	(154)	(172)	(118)	(135)	(128)	(570)	(553)
Other Income	121	77	88	183	62	120	170	139	173	410	602
Total Revenue	(51)	(65)	(20)	17	(92)	(52)	52	4	45	(160)	49
Provision for Credit Losses	3	8	5	5	5	2	(65)	(87)	12	23	(138)
Non-interest Expenses	1	66	28	(4)	7	3	(35)	(1)	(28)	97	(61)
Income Taxes and Other (2)	43	41	21	56	72	52	60	59	13	190	184
<b>Net Income</b>	<b>(4)</b>	<b>50</b>	<b>34</b>	<b>74</b>	<b>(8)</b>	<b>5</b>	<b>12</b>	<b>(25)</b>	<b>42</b>	<b>150</b>	<b>34</b>
Amortization of Goodwill and Intangibles	-	-	-	-	-	8	9	9	9	-	35
<b>Cash Net Income</b>	<b>(4)</b>	<b>50</b>	<b>34</b>	<b>74</b>	<b>(8)</b>	<b>13</b>	<b>21</b>	<b>(16)</b>	<b>51</b>	<b>150</b>	<b>69</b>
Average Assets (\$B)	17	19	21	24	26	20	21	20	19	22	20

(1) represents corporate adjustments and smaller operating segments including Group Treasury.

(2) includes elimination of the tax-exempt income gross-up reported in net interest income and provision for income taxes in the three business segments reported above and on page 4.

**NET INTEREST MARGIN, TRADING REVENUE AND ASSETS UNDER ADMINISTRATION & MANAGEMENT**


	QUARTERLY TREND								FULL YEAR		
	2003 Q1	2002				2001				2002	2001
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
<b>NET INTEREST MARGIN:</b>											
Net Interest Income (TEB) (\$MM)	1,611	1,702	1,733	1,712	1,796	1,739	1,684	1,584	1,423	6,943	6,430
Net Interest Income (TEB) as % of Average Total Assets	2.17	2.28	2.33	2.34	2.41	2.46	2.43	2.34	2.23	2.34	2.37
Net Interest Income (TEB) as % of Average Earning Assets	2.49	2.62	2.65	2.65	2.75	2.82	2.75	2.66	2.54	2.67	2.70
<b>TRADING REVENUE (TEB) (\$MM):</b>											
Securities and Trading	25	(27)	(17)	8	-	4	7	48	33	(36)	92
Foreign Exchange and Precious Metals Trading	76	59	72	61	65	48	67	43	58	257	216
Derivative and Other Trading	56	63	40	45	70	20	61	18	40	218	139
Reported in Other Income	157	95	95	114	135	72	135	109	131	439	447
Reported in Net Interest Income	77	81	85	89	82	72	52	30	36	337	190
<b>Total</b>	<b>234</b>	<b>176</b>	<b>180</b>	<b>203</b>	<b>217</b>	<b>144</b>	<b>187</b>	<b>139</b>	<b>167</b>	<b>776</b>	<b>637</b>
<b>DEFERRED REVENUES (\$MM):</b>	<b>351</b>	<b>361</b>	<b>368</b>	<b>365</b>	<b>368</b>	<b>365</b>	<b>318</b>	<b>312</b>	<b>320</b>		
<b>ASSETS UNDER ADMINISTRATION (\$B):</b>											
Personal-											
Retail Brokerage	45.4	42.7	45.3	47.3	44.9	41.7	44.1	42.7	44.8	42.7	41.7
Investment Management and Trust	58.7	56.4	57.6	59.3	57.9	51.3	50.6	51.0	50.6	56.4	51.3
	104.1	99.1	102.9	106.6	102.8	93.0	94.7	93.7	95.4	99.1	93.0
Mutual Funds	12.0	11.8	12.3	13.3	12.8	11.3	11.3	10.6	10.2	11.8	11.3
Institutional	35.4	29.6	36.8	38.1	39.2	43.8	61.6	60.8	52.3	29.6	43.8
<b>Total</b>	<b>151.5</b>	<b>140.5</b>	<b>152.0</b>	<b>158.0</b>	<b>154.8</b>	<b>148.1</b>	<b>167.6</b>	<b>165.1</b>	<b>157.9</b>	<b>140.5</b>	<b>148.1</b>
<b>ASSETS UNDER MANAGEMENT (\$B):</b>											
Personal	7.1	7.8	8.3	8.8	8.7	8.2	8.2	8.4	8.7	7.8	8.2
Mutual Funds	9.6	9.5	9.9	10.8	10.4	9.2	8.6	8.2	7.9	9.5	9.2
Institutional	1.5	1.5	1.5	1.6	2.0	1.7	1.8	1.8	1.9	1.5	1.7
<b>Total</b>	<b>18.2</b>	<b>18.8</b>	<b>19.7</b>	<b>21.2</b>	<b>21.1</b>	<b>19.1</b>	<b>18.6</b>	<b>18.4</b>	<b>18.5</b>	<b>18.8</b>	<b>19.1</b>

# OTHER INCOME



(\$MM)	QUARTERLY TREND								FULL YEAR			
	2003 Q1	2002				2001				2002	2001	
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
<b>Deposit, Payment and Card Services</b>												
Deposit Services	117	115	112	106	112	112	117	114	113	445	456	
Card Revenues	55	69	71	67	73	67	59	47	38	280	211	
Other Payment Services	33	29	26	26	30	38	25	23	19	111	105	
	<b>205</b>	<b>213</b>	<b>209</b>	<b>199</b>	<b>215</b>	<b>217</b>	<b>201</b>	<b>184</b>	<b>170</b>	<b>836</b>	<b>772</b>	
<b>Investment, Brokerage and Trust Services</b>												
Retail Brokerage	65	67	75	87	75	71	73	88	85	304	317	
Mutual Funds	41	41	47	42	44	43	44	41	33	174	161	
Personal and Corporate Trust	32	35	34	35	33	34	32	33	28	137	127	
Investment Management and Custody	14	8	8	8	8	9	8	8	8	32	33	
	<b>152</b>	<b>151</b>	<b>164</b>	<b>172</b>	<b>160</b>	<b>157</b>	<b>157</b>	<b>170</b>	<b>154</b>	<b>647</b>	<b>638</b>	
<b>Credit Fees</b>												
Commitment and Other	144	137	140	131	132	130	119	119	136	540	504	
Acceptance Fees	30	32	33	32	34	34	34	33	35	131	136	
	<b>174</b>	<b>169</b>	<b>173</b>	<b>163</b>	<b>166</b>	<b>164</b>	<b>153</b>	<b>152</b>	<b>171</b>	<b>671</b>	<b>640</b>	
<b>Investment Banking</b>												
Underwriting Fees and Other Commissions	116	104	101	103	97	80	112	102	58	405	352	
Trading Revenue	157	95	95	114	135	72	135	109	131	439	447	
Foreign Exchange and Other	53	40	43	46	58	63	53	55	75	187	246	
	<b>326</b>	<b>239</b>	<b>239</b>	<b>263</b>	<b>290</b>	<b>215</b>	<b>300</b>	<b>266</b>	<b>264</b>	<b>1,031</b>	<b>1,045</b>	
<b>Net Gain/(Loss) on Investment Securities</b>	<b>11</b>	<b>(16)</b>	<b>105</b>	<b>102</b>	<b>(12)</b>	<b>(1)</b>	<b>28</b>	<b>7</b>	<b>109</b>	<b>73</b>	<b>179</b>	<b>217</b>
<b>Securitization Revenues</b>	<b>51</b>	<b>65</b>	<b>35</b>	<b>25</b>	<b>37</b>	<b>40</b>	<b>49</b>	<b>49</b>	<b>82</b>	<b>162</b>	<b>220</b>	
<b>Other</b>	<b>115</b>	<b>99</b>	<b>71</b>	<b>134</b>	<b>13</b>	<b>(1)</b>	<b>103</b>	<b>187</b>	<b>84</b>	<b>73</b>	<b>317</b>	<b>447</b>
<b>Subtotal</b>	<b>1,034</b>	<b>920</b>	<b>996</b>	<b>1,058</b>	<b>869</b>	<b>(1)</b>	<b>924</b>	<b>1,054</b>	<b>1,014</b>	<b>987</b>	<b>3,843</b>	<b>3,979</b>
<b>Gains on Sale of Businesses (2)</b>	<b>-</b>	<b>99</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>65</b>	<b>-</b>	<b>-</b>	<b>27</b>	<b>99</b>	<b>92</b>	
<b>Total Other Income</b>	<b>1,034</b>	<b>1,019</b>	<b>996</b>	<b>1,058</b>	<b>869</b>	<b>(1)</b>	<b>989</b>	<b>1,054</b>	<b>1,014</b>	<b>1,014</b>	<b>3,942</b>	<b>4,071</b>
% of Total Revenue (TEB)	<b>39.1</b>	<b>37.4</b>	<b>36.5</b>	<b>38.2</b>	<b>32.6</b>	<b>36.3</b>	<b>38.5</b>	<b>39.0</b>	<b>41.6</b>	<b>36.2</b>	<b>38.8</b>	

(1) Includes Q1/02 charges for Argentina recorded as follows: Net Loss on Investment Securities \$20MM (Q4/01 \$40MM); Other \$87MM (Q3/01 \$10MM) for pesofication of Scotiabank Quilmes' balance sheet.



## NON-INTEREST EXPENSES



(\$MM)	QUARTERLY TREND								FULL YEAR		
	2003 Q1	2002				2001				2002	2001
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
<b>Salaries and Staff Benefits</b>											
Salaries	695	675	709	771	770	745	780	676	655	2,925	2,856
Pension and Other Staff Benefits	111	101	105	109	104	87	104	96	77	419	364
	806	776	814	880	874	832	884	772	732	3,344	3,220
<b>Premises and Technology</b>											
Net Premises Rent	49	50	45	49	48	54	52	51	43	192	200
Premises Repairs and Maintenance	12	12	13	12	16	16	13	11	9	53	49
Property Taxes	12	11	16	18	12	11	16	17	15	57	59
Computer Equipment, Software and Data Processing	105	127	107	108	114	107	116	92	89	456	404
Depreciation	51	58	57	63	65	42	60	71	70	243	243
Other	45	50	44	48	40	49	46	48	35	182	178
	274	308	282	298	295	279	303	290	261	1,183	1,133
<b>Communications and Marketing</b>											
Advertising and Promotion	25	28	25	29	23	37	31	31	19	105	118
Telecommunications	16	18	18	19	19	20	20	20	15	74	75
Travel and Business Development	22	29	27	25	22	29	25	24	21	103	99
Stationery, Postage and Courier	48	49	50	53	55	58	52	55	45	207	210
	111	124	120	126	119	144	128	130	100	489	502
<b>Other</b>											
Business and Capital Taxes	22	8	24	27	36	36	38	37	34	95	145
Employee Training	8	15	10	8	9	20	9	8	6	42	43
Amortization of Goodwill	-	-	-	-	-	9	5	5	5	-	24
Amortization of Other Intangibles	7	7	7	7	7	8	7	7	6	28	28
Other	127	87	138	159	172	162	144	145	116	556	567
	164	117	179	201	224	235	203	202	167	721	807
<b>Total excluding Special Items</b>	<b>1,355</b>	1,325	1,395	1,505	1,512	1,490	1,518	1,394	1,260	5,737	5,662
<b>Special Items (1)</b>	<b>-</b>	237	-	-	-	-	-	-	-	237	-
<b>Total Expenses</b>	<b>1,355</b>	1,562	1,395	1,505	1,512	1,490	1,518	1,394	1,260	5,974	5,662
% of Total Revenue (TEB)	51.2	57.4	51.1	54.3	56.7	54.6	55.4	53.7	51.7	54.9	53.9

(1) Q4/02 - Loss on disposal of Subsidiary Operations (\$237MM).

# BALANCE SHEET



(\$MM)	QUARTERLY TREND								FULL YEAR		
	2003	2002				2001				2002	2001
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
Cash Resources	17,746	20,273	21,195	20,851	21,544	20,160	16,113	19,281	21,779	20,273	20,160
Securities - Investment	21,514	21,602	22,692	25,484	27,111	25,450	24,600	21,796	20,442	21,602	25,450
- Trading	35,280	34,592	34,098	35,741	33,757	27,834	27,966	27,702	26,080	34,592	27,834
	56,794	56,194	56,790	61,225	60,868	53,284	52,566	49,498	46,522	56,194	53,284
Loans - Residential Mortgages	56,902	56,295	56,231	54,995	53,591	52,592	51,848	50,743	50,278	56,295	52,592
- Personal and Credit Cards	23,788	23,363	22,445	21,187	20,547	20,116	18,936	17,845	18,164	23,363	20,116
- Business and Governments	75,321	77,181	79,841	80,854	78,446	79,460	77,346	80,208	82,273	77,181	79,460
- Reverse Repos	27,359	32,262	31,935	30,481	31,329	27,500	29,019	30,150	28,545	32,262	27,500
- Sub-total	183,370	189,101	190,452	187,517	183,913	179,668	177,149	178,946	179,260	189,101	179,668
Allowance for Credit Losses	(3,639)	(3,430)	(3,877)	(4,427)	(4,925)	(4,236)	(4,049)	(4,058)	(3,935)	(3,430)	(4,236)
- Total Net Loans	179,731	185,671	186,575	183,090	178,988	175,432	173,100	174,888	175,325	185,671	175,432
Acceptances	8,312	8,399	8,135	8,317	8,678	9,301	8,865	9,794	10,097	8,399	9,301
Land, Buildings and Equipment, net	2,070	2,101	2,141	2,158	2,253	2,325	2,315	1,927	1,944	2,101	2,325
Trading Derivatives' Market Valuation	17,735	15,821	16,997	12,553	12,970	15,886	10,097	10,173	8,826	15,821	15,886
Goodwill	292	299	349	360	340	400	328	349	316	299	400
Other Intangibles	297	305	313	320	327	334	323	329	336	305	334
Other Assets	6,611	7,317	7,262	8,263	8,540	7,303	7,471	8,705	7,619	7,317	7,303
<b>Total Assets</b>	<b>289,588</b>	<b>296,380</b>	<b>299,757</b>	<b>297,137</b>	<b>294,508</b>	<b>284,425</b>	<b>271,178</b>	<b>274,944</b>	<b>272,764</b>	<b>296,380</b>	<b>284,425</b>
Deposits - Personal	76,551	75,558	75,765	76,146	76,008	75,573	74,572	75,102	73,246	75,558	75,573
- Banks	26,161	26,230	28,236	25,764	27,985	29,812	25,860	26,165	28,600	26,230	29,812
- Business and Governments	89,946	93,830	93,507	93,440	90,479	80,810	78,042	79,921	79,991	93,830	80,810
- Total	192,658	195,618	197,508	195,350	194,472	186,195	178,474	181,188	181,837	195,618	186,195
Other Liabilities											
- Repos	27,232	31,881	32,767	34,324	34,754	30,627	31,251	33,583	30,596	31,881	30,627
- Borrowed Securities	9,198	8,737	9,768	8,615	7,527	6,442	8,162	5,796	5,697	8,737	6,442
- Trading Derivatives' Market Valuation	16,608	15,500	15,930	12,547	12,991	15,453	9,825	10,052	10,193	15,500	15,453
- Other	25,335	25,989	24,954	26,528	25,404	25,756	24,121	25,294	25,889	25,989	25,756
- Total	78,373	82,107	83,419	82,014	80,676	78,278	73,359	74,725	72,375	82,107	78,278
Subordinated Debentures	3,852	3,878	3,896	4,970	4,992	5,344	5,276	5,324	5,317	3,878	5,344
Equity - Preferred Shares	1,050	1,275	1,575	1,775	1,775	1,775	1,775	1,775	1,775	1,275	1,775
- Common Shares	3,023	3,002	2,993	2,991	2,943	2,920	2,878	2,829	2,803	3,002	2,920
- Retained Earnings	10,632	10,500	10,366	10,037	9,650	9,913	9,416	9,103	8,657	10,500	9,913
- Common Equity	13,655	13,502	13,359	13,028	12,593	12,833	12,294	11,932	11,460	13,502	12,833
- Total Equity	14,705	14,777	14,934	14,803	14,368	14,608	14,069	13,707	13,235	14,777	14,608
Total Capital Funds	18,557	18,655	18,830	19,773	19,360	19,952	19,345	19,031	18,552	18,655	19,952
<b>Total Liabilities</b>	<b>289,588</b>	<b>296,380</b>	<b>299,757</b>	<b>297,137</b>	<b>294,508</b>	<b>284,425</b>	<b>271,178</b>	<b>274,944</b>	<b>272,764</b>	<b>296,380</b>	<b>284,425</b>

# AVERAGE BALANCE SHEET



(\$MM)	QUARTERLY TREND								FULL YEAR		
	2003 Q1	2002				2001				2002	2001
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
Deposits with Other Banks	16,031	16,827	16,206	17,875	18,408	16,365	15,955	18,468	16,838	17,325	16,893
Securities	57,011	56,207	59,203	62,986	60,795	53,210	53,827	48,809	42,813	59,772	49,672
Loans - Residential Mortgages	56,465	55,996	55,565	54,281	53,283	52,420	51,152	50,496	48,889	54,785	50,708
- Personal and Credit Cards	23,502	22,614	21,305	20,763	20,067	19,529	18,164	18,431	17,568	21,190	18,397
- Business and Governments	73,789	73,407	75,139	76,463	73,831	74,334	73,995	79,073	72,988	74,697	74,939
- Reverse Repos	29,915	32,781	31,680	32,878	32,448	28,535	29,754	28,671	23,394	32,443	27,580
- Total	183,671	184,798	183,689	184,385	179,629	174,818	173,065	176,671	162,839	183,115	171,624
Total Earning Assets	256,713	257,832	259,098	265,246	258,832	244,393	242,847	243,948	222,490	260,212	238,189
Acceptances	8,341	8,570	8,129	8,004	9,659	9,691	9,938	10,918	10,651	8,595	10,294
Other Assets	29,430	29,754	28,000	26,652	27,551	26,376	22,491	22,664	20,441	28,045	23,360
<b>Total Assets</b>	<b>294,484</b>	<b>296,156</b>	<b>295,227</b>	<b>299,902</b>	<b>296,042</b>	<b>280,460</b>	<b>275,276</b>	<b>277,530</b>	<b>253,582</b>	<b>296,852</b>	<b>271,843</b>
Deposits - Personal	75,497	74,856	75,204	75,470	75,360	74,421	74,127	74,266	68,009	75,218	72,693
- Banks	27,437	27,466	25,317	27,363	28,472	27,664	25,585	28,061	28,249	27,153	27,384
- Business and Governments	91,503	93,934	92,601	92,947	87,012	80,258	79,401	82,616	76,850	91,615	79,758
- Total	194,437	196,256	193,122	195,780	190,844	182,343	179,113	184,943	173,108	193,986	179,835
Other Liabilities	81,324	81,016	82,515	84,545	85,626	78,472	76,963	73,758	62,032	83,443	72,964
Subordinated Debentures	3,877	3,889	4,629	4,992	5,122	5,307	5,312	5,358	5,356	4,655	5,333
Shareholders' Equity - Preferred	1,267	1,565	1,768	1,775	1,775	1,775	1,775	1,775	1,775	1,720	1,775
- Common	13,579	13,430	13,193	12,810	12,675	12,563	12,113	11,696	11,311	13,048	11,936
- Total	14,846	14,995	14,961	14,585	14,450	14,338	13,888	13,471	13,086	14,768	13,711
<b>Total Liabilities</b>	<b>294,484</b>	<b>296,156</b>	<b>295,227</b>	<b>299,902</b>	<b>296,042</b>	<b>280,460</b>	<b>275,276</b>	<b>277,530</b>	<b>253,582</b>	<b>296,852</b>	<b>271,843</b>

**CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY AND RISK-WEIGHTED ASSETS**


	QUARTERLY TREND								FULL YEAR		
	2003	2002				2001				2002	2001
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
					(1)						
<b>CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (\$MM):</b>											
Balance at Beginning of Period	14,777	14,934	14,803	14,368	14,608	14,069	13,707	13,235	12,975	14,608	12,975
Cumulative Effect of Adoption of New Accounting Standards	-	-	-	-	(76)	-	-	-	(39)	(76)	(39)
Preferred Shares Redeemed	(225)	(300)	(200)	-	-	-	-	-	-	(500)	-
Common Shares Issued, Net of Purchases for Cancellation	21	9	2	48	23	42	49	26	38	82	155
Premium on Redemption and Purchase of Shares	(77)	-	(98)	(5)	(51)	-	-	-	-	(154)	-
Net Income	595	583	564	598	52	566	554	539	510	1,797	2,169
Dividends - Preferred	(18)	(24)	(27)	(27)	(27)	(27)	(27)	(27)	(27)	(105)	(108)
- Common	(202)	(187)	(187)	(186)	(172)	(171)	(155)	(155)	(140)	(732)	(621)
Net Unrealized Foreign Exchange Gains (Losses)	(162)	(235)	76	14	8	129	(58)	89	(81)	(137)	79
Other	(4)	(3)	1	(7)	3	-	(1)	-	(1)	(6)	(2)
<b>Balance at End of Period</b>	<b>14,705</b>	<b>14,777</b>	<b>14,934</b>	<b>14,803</b>	<b>14,368</b>	<b>14,608</b>	<b>14,069</b>	<b>13,707</b>	<b>13,235</b>	<b>14,777</b>	<b>14,608</b>
<b>RISK-WEIGHTED ASSETS (\$B):</b>											
On Balance Sheet Assets											
0 - 20% Cash Resources	2.5	3.0	3.2	3.3	3.3	3.0	2.5	3.0	3.7	3.0	3.0
0 - 100% Securities	9.9	10.3	10.9	10.5	12.2	11.3	10.3	9.6	8.5	10.3	11.3
0 - 50% Residential Mortgages	16.3	15.8	15.5	14.9	14.4	13.7	13.5	13.1	13.0	15.8	13.7
0 - 100% Loans & Acceptances	94.7	97.2	98.7	97.7	96.6	99.8	97.6	96.7	99.0	97.2	99.8
0 - 100% Other Assets	5.6	5.9	6.0	6.5	6.6	6.1	7.2	7.1	6.4	5.9	6.1
	129.0	132.2	134.3	132.9	133.1	133.9	131.1	129.5	130.6	132.2	133.9
Off Balance Sheet Assets											
Indirect Credit Instruments	27.6	26.9	27.7	25.5	25.4	24.7	25.4	25.0	25.3	26.9	24.7
Interest Rate, Foreign Exchange and Other Derivative Instruments	3.8	3.6	4.3	3.8	3.7	4.2	3.5	3.6	3.2	3.6	4.2
Market Risk Adjustment	2.8	2.7	2.4	2.3	2.0	2.0	1.9	2.1	2.1	2.7	2.0
<b>Total Risk-Weighted Assets</b>	<b>163.2</b>	<b>165.4</b>	<b>168.7</b>	<b>164.5</b>	<b>164.2</b>	<b>164.8</b>	<b>161.9</b>	<b>160.2</b>	<b>161.2</b>	<b>165.4</b>	<b>164.8</b>

(1) After Q1/02 special charge related to Argentina.

# REGULATORY CAPITAL AND RISK-WEIGHTED CAPITAL RATIOS



(\$MM)	QUARTERLY TREND										FULL YEAR	
	2003	2002				2001				2002	2001	
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2002	2001	
<b>REGULATORY CAPITAL:</b>												
Common Shareholders' Equity	13,655	13,502	13,358	13,028	12,593	12,833	12,294	11,932	11,460	13,502	12,833	
Non-Cumulative Preferred Shares	1,050	1,275	1,575	1,775	1,775	1,775	1,775	1,775	1,775	1,275	1,775	
Non-Controlling Interest in Subsidiaries:												
- Scotia BaTS	1,250	1,250	1,250	1,250	500	500	500	500	500	1,250	500	
- Other	669	662	638	615	601	586	552	525	489	662	586	
Goodwill	(292)	(299)	(349)	(360)	(340)	(400)	(328)	(349)	(316)	(299)	(400)	
Tier 1 Capital	16,332	16,390	16,472	16,308	15,129	15,294	14,793	14,383	13,908	16,390	15,294	
Debentures (net of amortization)	3,355	3,372	3,384	4,540	4,582	4,933	4,876	4,957	4,941	3,372	4,933	
Eligible General Allowance (1)	1,428	1,448	1,475	1,439	1,437	1,442	1,214	1,202	1,209	1,448	1,442	
Tier 2 Capital	4,783	4,820	4,859	5,979	6,019	6,375	6,090	6,159	6,150	4,820	6,375	
Investment in Associated Corporations and Other	(234)	(250)	(268)	(320)	(346)	(329)	(327)	(531)	(500)	(250)	(329)	
<b>Total Regulatory Capital</b>	<b>20,881</b>	<b>20,960</b>	<b>21,063</b>	<b>21,967</b>	<b>20,802</b>	<b>21,340</b>	<b>20,556</b>	<b>20,011</b>	<b>19,558</b>	<b>20,960</b>	<b>21,340</b>	
<b>CHANGES IN REGULATORY CAPITAL:</b>												
<b>Total Capital, Beginning of Period</b>	<b>20,960</b>	21,063	21,967	20,802	21,340	20,556	20,011	19,558	19,029	21,340	19,029	
<b>Internally Generated Capital</b>												
Net Income	595	583	564	598	52	566	554	539	510	1,797	2,169	
Other Amounts Credited (Charged) to Retained Earnings	(243)	(238)	(21)	2	(116)	129	(59)	89	(121)	(373)	38	
Capital from Operations	352	345	543	600	(64)	695	495	628	389	1,424	2,207	
Dividends	(220)	(211)	(214)	(213)	(199)	(198)	(182)	(182)	(167)	(837)	(729)	
(A)	132	134	329	387	(263)	497	313	446	222	587	1,478	
<b>External Financing</b>												
Subordinated Indebtedness	(17)	(12)	(1,156)	(42)	(351)	57	(81)	17	(50)	(1,561)	(57)	
Preferred Shares	(225)	(300)	(200)	-	-	-	-	-	-	(500)	-	
Innovative Tier 1 Capital Instruments	-	-	-	750	-	-	-	-	-	750	-	
Common Shares	21	9	2	48	23	42	49	26	38	82	155	
(B)	(221)	(303)	(1,354)	756	(328)	99	(32)	43	(12)	(1,229)	98	
<b>Other (3)</b>	<b>10</b>	66	121	22	53	188	264	(36)	319	262	735	
<b>Total Capital Generated (Used)</b>	<b>(79)</b>	(103)	(904)	1,165	(538)	784	545	453	529	(380)	2,311	
<b>Total Capital, End of Period</b>	<b>20,881</b>	<b>20,960</b>	<b>21,063</b>	<b>21,967</b>	<b>20,802</b>	<b>21,340</b>	<b>20,556</b>	<b>20,011</b>	<b>19,558</b>	<b>20,960</b>	<b>21,340</b>	
<b>RISK-WEIGHTED CAPITAL RATIOS (%):</b>												
Tier I	10.0	9.9	9.8	9.9	9.2	9.3	9.1	9.0	8.6	9.9	9.3	
Total	12.8	12.7	12.5	13.4	12.7	13.0	12.7	12.5	12.1	12.7	13.0	
Tangible Common Equity	8.5	8.3	8.0	8.0	7.7	7.8	7.6	7.4	7.1	8.3	7.8	

(1) Under OSFI Guidelines, the general provision is included in Tier 2 capital up to a maximum of 0.875% of risk-weighted assets. Prior to October 31, 2001, this limit was 0.75%.

(2) After Q1/02 special charges of \$540MM (after-tax) related to Argentina.

(3) Represents eligible general provision and adjustments to regulatory capital such as inclusion of non-controlling interest in common equity of subsidiaries, less deductions for goodwill, securitization-related amounts and investments in associated corporations.

# DERIVATIVES



(\$MM)						Jan 31/03	Oct 31/02	Jan 31/02	Jan 31/01
	Notional Principal Amount	Credit Risk Amount	Potential Future Exposure	Credit Risk Equivalent Amount	CRE/Loans and Acceptances	Risk- Weighted Balance	Risk- Weighted Balance	Risk- Weighted Balance	Risk- Weighted Balance
<u>Interest Rate Contracts:</u>									
Futures and Forward Rate Agreements	175,619	25	32	57	0.0%	11	22	19	21
Interest Rate Swaps	516,266	10,971	2,187	13,158	7.0%	3,059	3,260	2,693	1,912
Options Purchased	58,137	749	168	917	0.5%	223	216	179	140
Options Written	54,107	-	-	-	-	-	-	-	-
<u>Foreign Exchange Contracts:</u>									
Futures, Spot and Forwards	201,219	5,209	2,426	7,635	4.1%	2,235	1,557	1,473	1,215
Currency Swaps	54,184	1,315	2,465	3,780	2.0%	951	900	957	576
Options Purchased	3,488	165	78	243	0.1%	91	73	92	84
Options Written	4,051	-	-	-	-	-	-	-	-
Other Derivative Contracts:	38,024	775	1,995	2,770	1.5%	946	843	870	777
<b>Total Derivatives</b>	<b>1,105,095</b>	<b>19,209</b>	<b>9,351</b>	<b>28,560</b>	<b>15.2%</b>	<b>7,516</b>	<b>6,871</b>	<b>6,283</b>	<b>4,725</b>
Less: Impact of Master Netting Agreements		11,930	3,399	15,329	8.2%	3,689	3,277	2,611	1,495
<b>Total after Netting</b>		<b>7,279</b>	<b>5,952</b>	<b>13,231</b>	<b>7.0%</b>	<b>3,827</b>	<b>3,594</b>	<b>3,672</b>	<b>3,230</b>

# GROSS IMPAIRED LOANS



(\$MM)	QUARTERLY TREND								FULL YEAR		
	2003 Q1	2002				2001				2002	2001
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
<b>GROSS IMPAIRED LOANS:</b>											
Retail	289	287	255	264	248	258	258	268	272	287	258
Commercial	246	225	266	355	348	332	380	376	425	225	332
<b>Domestic</b>	<b>535</b>	512	521	619	596	590	638	644	697	512	590
Retail	477	493	670	745	886	611	608	571	543	493	611
Commercial	1,003	1,054	1,730	1,849	2,125	1,599	1,570	1,539	1,503	1,054	1,599
<b>International</b>	<b>1,480</b>	1,547	2,400	2,594	3,011	2,210	2,178	2,110	2,046	1,547	2,210
Canada	93	127	84	113	180	203	168	276	250	127	203
U.S.A.	1,549	1,688	1,651	1,432	1,604	1,280	1,229	1,464	1,892	1,688	1,280
Europe and Other	517	113	183	127	148	156	177	206	84	113	156
<b>Scotia Capital</b>	<b>2,159</b>	1,928	1,918	1,672	1,932	1,639	1,574	1,946	2,226	1,928	1,639
<b>Total Gross Impaired Loans (Non-DEM*) (1)</b>	<b>4,174</b>	3,987	4,839	4,885	5,539	4,439	4,390	4,700	4,969	3,987	4,439
Allowance for Credit Losses:											
Specific	(2,140)	(1,892)	(2,345)	(2,895)	(3,394)	(2,705)	(2,520)	(2,604)	(2,585)	(1,892)	(2,705)
General	(1,475)	(1,475)	(1,475)	(1,475)	(1,475)	(1,475)	(1,475)	(1,400)	(1,300)	(1,475)	(1,475)
<b>Total Net Impaired Loans (Non-DEM*) (1)</b>	<b>559</b>	620	1,019	515	670	259	395	696	1,084	620	259

## CHANGES IN GROSS IMPAIRED LOANS:

	Domestic Retail	Domestic Commercial	International	Scotia Capital	General Provision	Total Non-DEM*	DEM*	Total
Q4/02 Gross Impaired Loans	287	225	1,547	1,928	-	3,987	25	4,012
Net Formations	63	21	14	277	-	375	-	375
Write-Offs	(61)	-	(35)	(2)	-	(98)	-	(98)
Forex and Other	-	-	(46)	(44)	-	(90)	(1)	(91)
<b>Q1/03 Gross Impaired Loans</b>	<b>289</b>	<b>246</b>	<b>1,480</b>	<b>2,159</b>	-	<b>4,174</b>	<b>24</b>	<b>4,198</b>
Allowance for Credit Losses	(181)	(158)	(992)	(809)	(1,475)	(3,615)	(24)	(3,639)
<b>Q1/03 Net Impaired Loans</b>	<b>108</b>	<b>88</b>	<b>488</b>	<b>1,350</b>	<b>(1,475)</b>	<b>559</b>	-	<b>559</b>

\* DEM = Designated Emerging Market

(1) excludes Designated Emerging Market gross impaired loans and offsetting country risk provision (Q1/03 - \$24MM; Q4/02 - \$25MM).

# NET IMPAIRED LOANS AND ALLOWANCE FOR CREDIT LOSSES



(\$MM)	QUARTERLY TREND								FULL YEAR		
	2003 Q1	2002				2001				2002	2001
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1		
<b>NET IMPAIRED LOANS:</b>											
<u>Domestic</u>											
Retail	108	99	88	98	76	82	99	105	103	99	82
Commercial	88	106	109	101	109	112	114	154	217	106	112
	196	205	197	199	185	194	213	259	320	205	194
<u>International</u>											
Retail	191	202	254	305	392	250	265	217	204	202	250
Commercial	297	355	626	554	556	325	354	283	290	355	325
	488	557	880	859	948	575	619	500	494	557	575
<u>Scotia Capital</u>											
Canada	38	74	39	57	105	140	117	211	172	74	140
U.S.A.	975	1,225	1,271	825	850	754	829	995	1,357	1,225	754
Europe and Other	337	34	107	50	57	71	92	131	41	34	71
	1,350	1,333	1,417	932	1,012	965	1,038	1,337	1,570	1,333	965
Total Net Impaired Loans before General Allowance (Non-DEM)	2,034	2,095	2,494	1,990	2,145	1,734	1,870	2,096	2,384	2,095	1,734
General Allowance	(1,475)	(1,475)	(1,475)	(1,475)	(1,475)	(1,475)	(1,475)	(1,400)	(1,300)	(1,475)	(1,475)
<b>Total Net Impaired Loans</b>	<b>559</b>	<b>620</b>	<b>1,019</b>	<b>515</b>	<b>670</b>	<b>259</b>	<b>395</b>	<b>696</b>	<b>1,084</b>	<b>620</b>	<b>259</b>
- % of Loans and Acceptances	0.30	0.32	0.52	0.27	0.36	0.14	0.22	0.38	0.58	0.32	0.14
- Coverage Ratio (%)	87	85	79	90	88	94	91	85	78	85	94
<b>ALLOWANCE FOR CREDIT LOSSES:</b>											
Balance, Beginning of Period	3,848	4,335	4,880	5,385	4,697	4,494	4,504	4,381	3,306	4,697	3,306
Acquisition of Subsidiaries	-	-	-	-	-	-	-	-	919	-	919
Write-offs	(98)	(705)	(937)	(561)	(200)	(257)	(352)	(311)	(253)	(2,403)	(1,173)
Recoveries	49	65	42	34	28	35	32	31	25	169	123
Provision for Credit Losses	325	429	400	350	850	350	325	350	400	2,029	1,425
Disposal of Scotiabank Quilmes operations (including Foreign Exchange thereon)	-	(175)	(60)	(207)	(62)	-	-	-	-	(504)	-
Foreign Currency Adjustment and Other	(40)	(101)	10	(121)	72	75	(15)	53	(16)	(140)	97
<b>Balance, End of Period</b>	<b>4,084</b>	<b>3,848</b>	<b>4,335</b>	<b>4,880</b>	<b>5,385</b>	<b>4,697</b>	<b>4,494</b>	<b>4,504</b>	<b>4,381</b>	<b>3,848</b>	<b>4,697</b>
<u>Comprised of:</u>											
Specific Allowance	2,140	1,892	2,345	2,895	3,394	2,705	2,520	2,604	2,585	1,892	2,705
General Allowance	1,475	1,475	1,475	1,475	1,475	1,475	1,475	1,400	1,300	1,475	1,475
Country Risk Allowance - Loans	24	63	57	57	56	56	54	54	50	63	56
- Securities	445	418	458	453	460	461	445	446	446	418	461
<b>Total Allowance for Credit Losses</b>	<b>4,084</b>	<b>3,848</b>	<b>4,335</b>	<b>4,880</b>	<b>5,385</b>	<b>4,697</b>	<b>4,494</b>	<b>4,504</b>	<b>4,381</b>	<b>3,848</b>	<b>4,697</b>

(1) Includes additional provisions of \$500MM taken against Argentine risks in Q1/02 (Q4/01 \$50MM) -- \$46MM of these provisions were reversed in Q4/02.



# CROSS BORDER EXPOSURES TO ASIA AND LATIN AMERICA



Outstandings (net of provisions), US\$ millions

	<u>Loans</u>	<u>Trade</u>	<u>Interbank Deposits</u>	<u>Govt./ Other Sec.</u>	<u>Invest. in Affiliates (1)</u>	<u>Other (2)</u>	<b>Jan 31/03 Total</b>	<b>Oct 31/02 Total</b>	<b>Jan 31/02 Total</b>	<b>Jan 31/01 Total</b>
<b>ASIA</b>										
Thailand	56	20	-	25	-	1	<b>102</b>	71	78	79
Indonesia	29	-	-	-	-	-	<b>29</b>	35	92	118
Malaysia	408	-	-	225	95	-	<b>728</b>	720	729	550
Philippines	32	3	-	101	-	-	<b>136</b>	169	163	206
Sub-total	525	23	-	351	95	1	<b>995</b>	995	1,062	953
Korea	712	423	-	306	-	20	<b>1,461</b>	1,472	1,087	977
Hong Kong	514	42	-	20	-	28	<b>604</b>	487	404	487
Taiwan	52	58	23	20	-	2	<b>155</b>	190	115	77
China	27	54	-	6	-	3	<b>90</b>	95	77	83
Singapore	10	5	8	73	-	-	<b>96</b>	142	60	158
<b>Total</b>	<b>1,840</b>	<b>605</b>	<b>31</b>	<b>776</b>	<b>95</b>	<b>54</b>	<b>3,401</b>	3,381	2,805	2,735
<b>LATIN AMERICA</b>										
Mexico	679	146	-	527	315	14	<b>1,681</b>	1,589	1,529	1,068
Brazil	9	357	-	317	-	-	<b>683</b>	684	750	722
Argentina	43	5	-	51	-	-	<b>99</b>	106	222	667
Venezuela	4	3	-	118	62	-	<b>187</b>	193	215	233
Chile	287	48	146	-	147	8	<b>636</b>	490	462	316
Peru	88	20	-	28	16	6	<b>158</b>	151	161	133
Colombia	4	-	-	-	-	-	<b>4</b>	7	9	26
Uruguay	-	-	-	16	-	-	<b>16</b>	16	20	20
<b>Total</b>	<b>1,114</b>	<b>579</b>	<b>146</b>	<b>1,057</b>	<b>540</b>	<b>28</b>	<b>3,464</b>	3,236	3,368	3,185

(1) equity investments in subsidiaries and other affiliates excluding goodwill of US\$16MM in Mexico, and US\$75MM in Chile.

(2) includes forex contracts, precious metals, derivatives (positive mark-to-market).

# ASSET SECURITIZATION, RESERVES AND INTEREST RATE SENSITIVITY



	QUARTERLY TREND									
	2003	2002				2001				
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	
<b>ASSET SECURITIZATION (\$MM):</b>										
<b>Balance, Beginning of Period</b>	<b>7,205</b>	6,892	6,585	9,287	10,373	11,231	11,974	11,042	11,666	
<b>Securitized</b>	<b>760</b>	864	898	305	205	391	396	1,270	8	
<b>Paydowns/Maturities</b>	<b>(750)</b>	(551)	(591)	(3,007)	(1,291)	(1,249)	(1,139)	(338)	(632)	
<b>Balance, End of Period</b>	<b>2,695</b>	2,695	2,952	3,249	3,299	3,360	3,424	3,497	2,507	
Personal Loans	<b>449</b>	681	758	758	835	951	1,323	1,823	1,990	
Credit Card	-	430	511	663	962	1,279	1,505	1,807	2,004	
Residential Mortgages	-	-	-	-	2,522	3,287	3,906	4,163	4,061	
Business Loans	<b>4,071</b>	3,399	2,671	1,915	1,669	1,496	1,073	684	480	
Mortgage-backed Securities	<b>7,215</b>	7,205	6,892	6,585	9,287	10,373	11,231	11,974	11,042	
<b>RESERVES (\$MM):</b>										
General Provision	<b>1,475</b>	1,475	1,475	1,475	1,475	1,475	1,475	1,400	1,300	
<b>Investment Securities - Unrealized Gains (Losses)</b>										
Common and Preferred Shares	<b>(114)</b>	(131)	(166)	31	139	35	186	303	411	
Bonds of Emerging Markets	<b>343</b>	219	58	521	554	298	351	387	473	
Other Fixed Income	<b>15</b>	(113)	(18)	13	39	204	156	136	148	
	<b>244</b>	(25)	(126)	565	732	537	693	826	1,032	
<b>INTEREST RATE SENSITIVITY (\$B):</b>										
	Within 3 Months	3 to 12 Months	Cumulative Under 1 Year	Over 1 Year	Non-Interest Rate Sensitive					
<b>Canadian Currency Gap</b>										
January 31, 2003	<b>10.4</b>	<b>(6.6)</b>	<b>3.8</b>	<b>12.2</b>	<b>(16.0)</b>					
October 31, 2002	10.6	(7.0)	3.6	12.5	(16.1)					
January 31, 2002	3.1	(7.8)	(4.7)	20.4	(15.7)					
<b>Foreign Currency Gap</b>										
January 31, 2003	<b>(2.3)</b>	<b>0.6</b>	<b>(1.7)</b>	<b>4.9</b>	<b>(3.2)</b>					
October 31, 2002	(1.5)	(4.5)	(6.0)	10.0	(4.0)					
January 31, 2002	(25.0)	9.9	(15.1)	17.3	(2.2)					
<b>Total Currency Gap</b>										
January 31, 2003	<b>8.1</b>	<b>(6.0)</b>	<b>2.1</b>	<b>17.1</b>	<b>(19.2)</b>					
October 31, 2002	9.1	(11.5)	(2.4)	22.5	(20.1)					
January 31, 2002	(21.9)	2.1	(19.8)	37.7	(17.9)					

( ) denotes liability gap

Note: Based on the Bank's interest rate positions at January 31, 2003, an immediate and sustained 100 basis point rise in interest rates, across all currencies and maturities, would increase net income after-tax by approximately \$64MM over the next 12 months, and lower the common shareholders' equity, in present value terms, by approximately \$234MM.