

SCOTIABANK HONG KONG

YOUR PARTNER IN HONG KONG

Scotiabank's full service branch in Hong Kong offers a complete range of trade-related and corporate/treasury services.

TRADITIONAL TRADE FINANCE PRODUCTS

- Import letters of credit
- Export letters of credit
- Bid, performance and advance payment guarantees or standby letters of credit

SUPPLIER TRADE SERVICES

- Discounting acceptances and other trade paper
- Re-discounts
- Purchase of notes

BUYER TRADE SERVICES

- Refinancing, trust receipts

OTHER SPECIALTY TRADE SERVICES

- Shipping guarantees

PERSONAL BANKING SERVICES

- Multi-currency mortgage loans for Canadian residential properties
- Canadian immigration investor funds
- Term deposits
- Onward remittances
- Foreign exchange

ACCOUNT SERVICES

Vostro (due from) accounts are available in local and foreign currencies to facilitate:

- Draft drawings
- Wire remittances
- L/C reimbursements
- Settlement of interbank forex, precious metals or capital markets transactions

CORPORATE/TREASURY SERVICES

- Corporate lending
- Syndicated loans
- Project financing
- Real estate financing
- Gold loans
- Shipping loans
- Call and term deposits in major currencies
- Loans in local or other currencies
- Foreign exchange trading
- Currency and interest rate swaps
- Precious metal facilities through ScotiaMocatta
- Money market facilities

FOR MORE DETAILED INFORMATION

Please contact your Scotiabank Relationship Manager or our Hong Kong office for more detailed information on Scotiabank's capabilities in Hong Kong.

Hong Kong Branch

25th Floor
United Centre
95 Queensway
Hong Kong

Phone: (852) 2-529-5511
SWIFT: NOSCHKHH
Fax: (852) 2-527-2527
Telex: 74224 HX
E-mail: bns.hongkong@scotiabank.com
Equipped with TRADEXPRESS®

Mr. Brendan King
Vice President
Greater China

Registered Trademark of The Bank of Nova Scotia
E-mail: corrbkg@scotiabank.com
www.scotiabank.com/corrbkg

(01/04)

Scotiabank™

™ Trademark of The Bank of Nova Scotia