

PRESS RELEASE

SCOTIABANK WOMEN'S NETWORK FACILITATES SEMINAR ON "NEGOTIATING YOUR WORTH"

The Scotiabank Women's Network, a local Chapter of the international Scotiabank Women's Network that was to support the development and advancement of women in the workplace, recently hosted an informative breakfast seminar for female executives and senior managers entitled "**Negotiating Your Worth.**"

The event took place at the Crowne Plaza Ballroom on April 21, 2006, and was attended by more than 150 women at executive and senior levels within the private and public sectors. Speakers were Mrs. Dawn Thomas, Chief Executive Officer of Tracmac Engineering, Mr. Donald Walker, Management Consultant and Mrs. Sally Rochford, Voice Coach. Mrs. Nicole De Freitas, Co-Chairperson of the Scotiabank Women's Network moderated the session.

This event was the second major public initiative of the Scotiabank Women's Network and encouraged a great deal of lively discussion and meaningful exchanges among the participants. Following the presentations, roundtable discussions were conducted during which, the impact of gender stereotyping on the progression of women in organizations was explored. The all female audience also debated the question of whether they have to adopt "male" traits to play on the same field as their male counterparts.

The Scotiabank Women's Network was established in June 2004 and has played a significant role in providing training opportunities for the female management staff of Scotiabank Trinidad and Tobago Limited. Public initiatives will also continue as Scotiabank actively pursues its goal of encouraging the professional development of women locally.

For further information, please contact Mrs. Belinda James, Co-Chairperson, Scotiabank Women's Network at 625-3566 Ext 2205.

April 21st 2006