

Scotiabank

SCOTIABANK TRINIDAD AND TOBAGO LIMITED

Consolidated Balance Sheet Highlights (STATED IN \$'000)

	UNAUDITED As At January 31, 2005	UNAUDITED As At January 31, 2004	AUDITED As At October 31, 2004
ASSETS			
CASH RESOURCES			
Cash	\$ 69,765	\$ 68,925	\$ 62,256
Deposits with Central Bank	473,168	628,947	437,052
Treasury bills	95,111	297,924	101,205
Other cash resources	439,369	391,137	443,272
	1,077,413	1,386,933	1,043,785
NET LOANS TO CUSTOMERS	4,998,373	4,302,196	4,598,168
INVESTMENTS	550,673	787,220	583,330
OTHER ASSETS			
Customers' liability under acceptances, guarantees and letters of credit, per contra	725,498	665,600	972,192
Property, plant and equipment	170,272	168,724	168,194
Miscellaneous assets	143,582	124,377	137,224
	1,039,352	958,701	1,277,610
TOTAL ASSETS	\$ 7,665,811	\$ 7,435,050	\$ 7,502,893
LIABILITIES AND SHAREHOLDERS' EQUITY			
LIABILITIES			
Deposits	\$ 5,636,352	\$ 5,508,278	\$ 5,282,149
Other fund raising instruments	52,883	147,916	25,031
Other deposit liabilities	18,774	86,681	10,431
Acceptances, guarantees and letters of credit, per contra	725,498	665,600	972,192
Provision for taxation	22,637	17,907	19,111
Policyholders' liabilities	42,726	-	32,546
Other liabilities	74,856	27,425	99,654
	6,573,726	6,453,807	6,441,114
DEFERRED TAX LIABILITY	30,398	39,805	30,555
SHAREHOLDERS' EQUITY			
Stated capital	117,563	117,563	117,563
Statutory reserve fund	212,035	178,004	192,035
Proposed dividend	22,337	21,161	23,513
Investment revaluation reserve	29,226	19,735	28,943
Retained earnings	680,526	604,975	669,170
	1,061,687	941,438	1,031,224
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 7,665,811	\$ 7,435,050	\$ 7,502,893

Consolidated Income Statement (STATED IN \$'000)

	UNAUDITED Three months ended January 31, 2005	UNAUDITED Three months ended January 31, 2004	AUDITED Year ended October 31, 2004
NET INTEREST AND OTHER INCOME			
Net Interest Income	\$ 99,190	\$ 95,251	\$ 380,550
Other Income	40,086	47,955	162,643
Net Interest and Other Income	139,276	143,206	543,193
NON-INTEREST EXPENSES			
Salaries and staff benefits	34,384	28,435	127,917
Premises and technology	12,870	12,230	55,213
Communications and marketing	4,462	4,411	19,361
Loan loss expense	1,923	4,699	7,630
Other	12,059	12,200	52,315
Non-Interest Expenses	65,698	61,975	262,436
INCOME BEFORE TAXATION	73,578	81,231	280,757
Provision for taxation	(19,885)	(21,767)	(77,231)
INCOME AFTER TAXATION	\$ 53,693	\$ 59,464	\$ 203,526
Dividends Paid & Proposed for financial year	\$ 22,337	\$ 21,161	\$ 86,997
Dividends per share	19.0c	18.0c	74.0c
Earnings per share	45.7c	50.6c	173.1c
Return on Equity	20.36%	25.53%	20.95%
Return on Total Assets	2.81%	3.17%	2.71%
Market Value	\$ 32.10	\$ 29.00	\$ 31.50

Consolidated Statement Of Changes In Shareholders' Equity

FOR THE PERIOD ENDED JANUARY 31, 2005 (STATED IN \$'000)

	Stated Capital	Statutory Reserve	Proposed Dividend	Investment Revaluation Reserve	Retained Earnings	Total Shareholders' Equity
THREE MONTHS ENDED JANUARY 31, 2005						
Balance as at October 31, 2004	\$ 117,563	192,035	23,513	28,943	669,170	1,031,224
Loss from changes in fair value, net of tax	-	-	-	283	-	283
Net profit for the period	-	-	-	-	53,693	53,693
Transfer to statutory reserve	-	20,000	-	-	(20,000)	-
Dividends proposed	-	-	22,337	-	(22,337)	-
Dividends paid	-	-	(23,513)	-	-	(23,513)
Balance as at January 31, 2005	\$ 117,563	212,035	21,161	29,226	680,526	1,061,687

THREE MONTHS ENDED JANUARY 31, 2004

Balance as at October 31, 2003	\$ 117,563	158,004	22,337	27,551	586,672	912,127
Gains from changes in fair value, net of tax	-	-	-	(7,816)	-	(7,816)
Net profit for the period	-	-	-	-	59,464	59,464
Transfer to statutory reserve	-	20,000	-	-	(20,000)	-
Dividends proposed	-	-	21,161	-	(21,161)	-
Dividends paid	-	-	(22,337)	-	-	(22,337)
Balance as at January 31, 2004	\$ 117,563	178,004	21,161	19,735	604,975	941,438

YEAR ENDED OCTOBER 31, 2004

Balance as at October 31, 2003	\$ 117,563	158,004	22,337	27,551	586,672	912,127
Gains from changes in fair value, net of tax	-	-	-	1,392	-	1,392
Net income for the year	-	-	-	-	203,526	203,526
Transfer to statutory reserve	-	34,031	-	-	(34,031)	-
Dividends proposed	-	-	86,997	-	(86,997)	-
Dividends paid	-	-	(85,821)	-	-	(85,821)
Balance as at October 31, 2004	\$ 117,563	192,035	23,513	28,943	586,672	1,031,224

Consolidated Cash Flow (STATED IN \$'000)

	UNAUDITED Three months ended January 31, 2005	UNAUDITED Three months ended January 31, 2004	AUDITED Year ended October 31, 2004
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income before taxes	\$ 73,578	\$ 81,231	\$ 280,757
Increase in loans	(400,205)	(50,448)	(346,420)
Increase/(Decrease) in deposits	382,056	7,660	(341,353)
Taxation paid	(16,888)	(23,092)	(81,687)
Other adjustments to reconcile income before taxation to net cash from operating activities	(16,878)	(37,924)	72,993
Net cash (used in)/from operating activities	\$ 21,663	\$ (22,573)	\$ 415,710
CASH FLOWS USED IN INVESTING ACTIVITIES			
Decrease/(Increase) in investments	\$ 33,311	\$ (80,063)	\$ 124,864
Purchase of fixed assets	(6,844)	(981)	(17,318)
Proceeds from disposal of fixed assets	668	109	1,242
Net cash from/(used in) investing activities	\$ 27,135	\$ (80,935)	\$ 108,788
CASH FLOWS USED IN FINANCING ACTIVITIES			
Dividends paid	\$ (23,513)	\$ (22,337)	\$ (85,821)
Increase/(Decrease) in cash and cash equivalents	\$ (25,285)	\$ (125,845)	\$ (392,743)
Cash and cash equivalents, beginning of period	1,426,097	1,426,097	1,426,097
Cash and cash equivalents, end of period	\$ 1,033,354	\$ 1,300,252	\$ 1,033,354
CASH AND CASH EQUIVALENTS			
Cash resources	\$ 1,077,413	\$ 1,386,933	\$ 1,043,785
Other deposit liabilities	(18,774)	(86,681)	(10,431)
Cash and cash equivalents	\$ 1,058,639	\$ 1,300,252	\$ 1,033,354

SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

These financial statements, in all material aspects, have been prepared in accordance with International Financial Reporting Standards. The accounting policies used in the preparation of the financial statements are the same as were followed in the financial statements as at October 31, 2004.

TO OUR SHAREHOLDERS

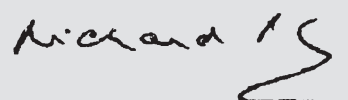
We are pleased to report another successful quarter for the Scotiabank Group, with income after tax recorded at \$53.7 million for the period ended January 31, 2005.

Excluding a specific gain from a 2004 transaction that generated approximately \$9 million in investment banking revenues, the first quarter results would have shown an increase of 7.3% over the same period last year. Due to this gain in 2004, the comparative results reflect a decrease of 9.7%. The results are within management's expectations.

Over the period, the Group has achieved a solid 16.18% growth in net loans to customers notwithstanding narrowing interest rate margins, and continues to employ strategies to broaden its revenue streams.

On the basis of performance to date, the Directors have resolved that the Bank pay a first interim dividend of 19 cents per ordinary share (2004 – 18 cents) on March 31, 2005, to shareholders on record as at March 14, 2005.

MARCH 8, 2005



R.P. Young - Managing Director