



At the Scotiabank Group, we believe passionately that accomplishments are to be recognized and heartily celebrated. It is this sense of teamwork that led to our ranking as one of the 50 Best Employers in Canada for four years in a row.

## **MORTGAGE DEVELOPMENT MANAGER**

Scotiabank excels at residential mortgage lending by actively anticipating and responding to the needs of homebuyers and homeowners. Scotiabank values your referral sources and offers you a dedicated Sales Management Support team including a District Sales Manager and Regional Sales Manager to help you succeed. You will source residential mortgages by building strong relationships and network with such third party referral sources as Realtors, Lawyers and Financial Planners, conduct local mortgage seminars and attend industry related functions.

Effective at cold calling, you have proven sales and service skills and can creatively package homeownership solutions to meet the needs of homebuyers. In return, we offer a highly competitive compensation package and an impressive array of benefits including a marketing allowance. Along with this, Scotiabank has a unique and exclusive product line up — our market leading Scotia Total Equity Program (STEP) and a 90% Revolving Line of Credit, as well as an unparalleled Referral Loyalty Program - Key Partners.

For more information about our opportunities and to apply, [click here](#).