

# ANNOUNCEMENT

## FIRST ST. LUCIAN NATIONAL TO SERVE BNS IN HIS NATIVE COUNTRY



Mr. Stephen Cozier, Managing Director Scotiabank Caribbean East is pleased to announce the appointment of Mr. Chester Hinkson to our Management team.

Mr. Chester Hinkson is appointed to the position of Country Manager of Scotiabank St. Lucia replacing Mr. Jim Batterton.

Mr. Chester Hinkson is the first native-born St.

Lucian to lead the bank in that country. He is no stranger to St. Lucia, or the Caribbean region, where after a successful branch career in St. Lucia, he has held Country Manager positions in Grenada, Guyana, Haiti and also held some senior positions in the Bahamas and Toronto, Canada. In addition, he also pioneered Scotia Bank's first Micro Credit lending program in Guyana following a brief exposure to the program in Bangladesh.

In his capacity, as Country Head for St. Lucia, he will have responsibility for all Branches in St. Lucia. Mr. Hinkson brings to the position over 35 years of experience in the financial services sector. Mr. Hinkson is a professionally qualified banker, who has continually benefited from numerous Bank training courses workshops and seminars. He holds the banker's professional designation of an Associate of the Institute of Canadian Bankers (AICB), and also a Bachelor of Commerce degree in Financial Services (BCOMM.) which was pursued whilst in the Banks' employ, graduating in June 2003. He also holds the designation of a Personal Financial Planner (PFP) also from the Institute of Canadian Bankers.

Mr. Hinkson says he owes his success to his mother Iona's wisdom and to the unselfish cooperation and support from his wonderful wife, Delicia and their three sons, Cash, Lester and Ricky.

His mantra has been and remains:

**"Conceive it, Believe it and Achieve it."**

Scotiabankers throughout International join management in wishing Mr. Hinkson, success and triumph in his new job posting.

Scotiabank, Canada's most international bank serving in 50 countries around the world is the leading provider of financial services in the Caribbean where our brand is known for stability, commitment and dedication to our customers, our employees and to our communities.



Life. Money. Balance both.\*