



CORRESPONDENT BANKING SERVICES



LOCAL STRENGTH WITH GLOBAL REACH

We are a leading provider of global transaction banking services. Unmatched in terms of our North American banking platform, we also reach beyond to provide seamless integration of products and services around the globe.

Banking services include:

- Accounts and investment solutions
- Electronic banking
- Electronic payments
- Commercial cards
- Trade finance
- Foreign exchange
- Correspondent banking



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Scotiabank China

YOUR PARTNER IN CHINA

Scotiabank's full service branches in Guangzhou, Chongqing and Shanghai offer an extensive range of trade-related and corporate services.

TRADITIONAL TRADE FINANCE PRODUCTS

- Import letters of credit
- Export letters of credit
- Bid, performance and advance payment guarantees and standby letters of credit
- Clean and documentary collections
- Letter of Credit Confirmations
- Shipping guarantee
- L/C Reimbursement Financing

SUPPLIER TRADE SERVICES

- Discounting acceptances and other trade paper, with or without recourse
- Re-discounts
- Purchase of notes

BUYER TRADE SERVICES

- Down payment financing, for longer term capital goods exports
- Refinancing

OTHER SPECIALTY TRADE SERVICES

- Major project financing/syndications

FINANCIAL INSTITUTION SERVICES

- Risk Participation

ACCOUNT SERVICES

- Vostro (due from) accounts are available in foreign currencies to facilitate:
 - Draft drawings
 - Wire remittances
 - L/C reimbursements

CORPORATE/TREASURY SERVICES

- Call and term deposits in all major and local currencies
- Loans in foreign and local currencies
- Foreign exchange

FOR MORE DETAILED INFORMATION

Please contact your Scotiabank Relationship Manager, or the undernoted offices for more detailed information on Scotiabank's capabilities in China.

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**Does not conduct actual branch business.

For more information, see your Scotiabank Relationship Manager, e-mail us at corrbkg@scotiabank.com, or visit www.gtb.scotiabank.com