



Scotiabank Peru S.A.A.

YOUR SCOTIABANK PARTNER IN PERU

Scotiabank Peru S.A.A. started its operations in Peru on May 13th, 2006, as a result of the integration of Banco Wiese Sudameris and Banco Sudamericano, both well known institutions in the country.

However, Scotiabank's presence in Peru goes back to 1997, when it became a shareholder of Banco Sudamericano, with a participation of 35%. On March 9, 2006, the Canadian group increased its participation to 100 %, becoming the only shareholder.

As part of an expansion strategy in Latin America, on the same day, March 9th, 2006, Scotiabank acquired a majority participation, approximately 77%, of the shares owned by Banca Intesa S.p.A., in Banco Wiese Sudameris.

Scotiabank Peru, as the third largest bank with 170 branches, provides extensive coverage nationwide and has one of the most complete virtual networks in the country, which when added to the capacity of our employees, allows the Bank to offer very high quality services to its clients.

Scotiabank Peru is in a position to provide Correspondent Banks with a wide array of services in Peru, as we offer a complete range of retail, commercial, corporate, treasury and investment services, with particular strengths in the commercial and corporate sectors as well as in international trade services.

Our services, among others, include:

■ TRADE SERVICES

- Import and export letters of credit
- Import and export documentary collections
- Standby letters of credit
- Clean collections
- Bills discounted
- Avals

■ TRADE FINANCE

- Pre & Post export financing.
- Import financing
- Forfaiting

■ ISSUANCE OF LOCAL GUARANTEES

- Bid bonds
- Performance bonds
- Advance payment guarantees

■ **CASH MANAGEMENT**

- DDA services
- Electronic Banking
- Payments (in USD and local currency)

■ **FIDUCIARY SERVICES**

- Banking Fiduciary Services
- Securitization
- Securities Custody Services

■ **CORPORATE FINANCE**

- Medium Term Loans
- Syndicated Loans
- Bond Offerings
- Equity Offerings
- Mergers and Acquisitions
- Financial Advisory

■ **TREASURY SERVICES**

- Call and term deposits.
- Foreign exchange in G4 major currencies.
- Brokerage services.
- Hedge of foreign exchange derivatives
- Hedge of interest rate derivatives
- Trading of fixed income securities

For more information or assistance regarding your international business requirements in Peru, please contact Scotiabank Peru S.A.A. or your Scotiabank Relationship Manager.

SCOTIABANK PERU S.A.A.

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