



SCOTIABANK CHINA

YOUR PARTNER IN CHINA

Scotiabank's full service branches in Guangzhou, Chongqing and Shanghai offer an extensive range of trade-related and corporate services.

■ TRADITIONAL TRADE FINANCE PRODUCTS

- Import letters of credit
- Export letters of credit
- Bid, performance and advance payment guarantees and standby letters of credit
- Clean and documentary collections
- Letter of Credit Confirmations

■ SUPPLIER TRADE SERVICES

- Discounting acceptances and other trade paper, with or without recourse
- Re-discounts
- Purchase of notes

■ BUYER TRADE SERVICES

- Down payment financing, for longer term capital goods exports
- Refinancing

■ OTHER SPECIALTY TRADE SERVICES

- Major project financing/syndications
- Shipping loans

■ FINANCIAL INSTITUTION SERVICES

- Risk Participation
- L/C Reimbursement Financing

■ ACCOUNT SERVICES

Vostro (due from) accounts are available in foreign currencies to facilitate:

- Draft drawings
- Wire remittances
- L/C reimbursements

(09/06)

■ CORPORATE/TREASURY SERVICES

- Call and term deposits in all major and local currencies
- Loans in foreign and local currencies
- Foreign exchange

■ FOR MORE DETAILED INFORMATION

Please contact your Scotiabank Relationship Manager, or the undernoted offices for more detailed information on Scotiabank's capabilities in China.

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*Does not conduct actual branch business.

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