



SCOTIABANK CAIRO

YOUR PARTNER IN EGYPT

Established in 1976, Scotiabank's full service branch in Cairo is well equipped to handle your trade-related and corporate/treasury requirements in Egypt. In addition, Scotiabank Cairo has special expertise in issuing guarantees.

Contracts with the Egyptian government and controlled corporations are normally subject to international tender. Offers must be accompanied by bid guarantees and, when contracts are awarded, by performance and advance payment guarantees, *issued by a local bank*. Scotiabank Cairo is well-positioned to issue these, bringing both world-class standing and ScotiaService to your dealings in Egypt.

TRADITIONAL TRADE FINANCE PRODUCTS

- Reimbursement drawings
- Import letters of credit
- Export letters of credit
- Clean and documentary collections
- Bid, performance and advance payment guarantees

SUPPLIER TRADE SERVICES

- Discounting acceptances and other trade paper, with and without recourse
- Re-discounting
- Purchase of notes
- Trust receipts

BUYER TRADE SERVICES

- Refinancing
- Import financing

ACCOUNT SERVICES

Vostro (due from) accounts in local and foreign currencies to facilitate:

- Draft drawings
- Wire remittances
- Draft and personal cheque drawings
- Draft and cheque collections

CORPORATE/TREASURY SERVICES

- Syndicated loans
- Conventional lending in EGP and all major currencies
- Project financing
- Real estate financing (non-residential)
- Gold loans
- Shipping loans
- Call and term deposits in EGP and major currencies
- Foreign exchange in EGP and all major currencies

FOR MORE DETAILED INFORMATION

Please contact your Scotiabank Relationship Manager or our Cairo office for more detailed information on Scotiabank's capabilities in Egypt.

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(06/05)

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