



Personal Credit Agreement

Companion Booklet



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**VISA Int./The Bank of Nova Scotia.

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Our Service Commitment to You

Our mission at Scotiabank is to be the best at helping customers become financially better off by finding relevant solutions to meet their needs. If you're not completely satisfied with the products and services we're providing you, we want to know; let the people at your Branch or Service Centre know about any concerns you have. If your concerns are not resolved to your satisfaction please refer to the Complaint Resolution section of this Companion Booklet. At Scotiabank, we are committed to the highest standards of customer service, in fact, Scotiabank is a recognized leader in customer service amongst financial institutions. We are very proud of that reputation, but what is most important to us is that you are completely satisfied.

Congratulations!
Congratulations!
Congratulations!
Congratulations!

Your loans and/or your request for credit accounts have been approved!

The Scotiabank Personal Credit Agreement you've just signed is your promise to pay that loan or credit account.

For loan products, the agreement outlines the amount of the loan, the payment amounts and schedule, the interest rate, and where applicable, the security that you pledged for the loan.

For credit accounts, the agreement outlines the limit of the account, the payment options, interest rate, and where applicable, the security that you pledged for the credit account.

If you have any questions, please contact your branch or call 1-800-4SCOTIA (1-800-472-6842).

So, what's in this booklet?

This booklet is a companion document to the Personal Credit Agreement and contains important terms which form part of that agreement. There are two sections:

Loan Products & Credit Accounts - In which we explain the general terms and conditions that apply to all Scotiabank personal loans and credit accounts. We also list your rights and responsibilities as a borrower and ours as a lender. We then explain terms unique to each type of loan product and credit account.

Security Agreements - If you have pledged security on the Personal Credit Agreement, the terms and conditions for that security agreement come into effect when you sign the credit agreement.

There are six types of security agreements, based on the type of security that we accepted from you. We include each type of security agreement with the exception of mortgages for real estate. That document will be given to you separately either by us or your solicitor/notary or was previously provided to you (for Switch). There is however, a short explanation of it provided for your information.

And just to be sure that we both understand the terminology we use in this booklet...

Definitions you need to know

Agreement means as appropriate the Personal Credit Agreement, ScotiaLine personal line of credit for students Personal Credit Agreement or the Scotia Professional Student Plan Credit Agreement for ScotiaLine, including the applicable terms stated in this booklet and any notice or other document relating to your loan or credit account. It also includes any amendments, renewals or replacements to the agreement.

Personal loan means mortgage loans and Scotia Plan loans. They are also called term loans because they have a fixed time frame for repayment.

Credit account means VISA credit cards, ScotiaLine line of credit, ScotiaLine VISA, *Scotia Professional* Student Plan and Overdraft Protection.

You (all borrowers) means each person to whom the loan is granted, and includes the cosignors and guarantors.

We, our, us, Scotiabank or the bank (the lender) means The Bank of Nova Scotia and, as appropriate, any of our subsidiaries. Scotiabank acts as agent for Scotia Mortgage Corporation, a wholly owned subsidiary.

If the mortgage is in the name of National Trust as mortgagee, you agree that we are entering into the agreement with you as agents for National Trust.

Security Agreement refers to the documents identified as security agreements in this booklet. When you sign the Personal Credit Agreement and specify security in the security pledged section, the terms and conditions for that security agreement come into effect. The agreement grants us an interest in (or lien on) the property you pledged, which we may register with the appropriate government agency. We can take legal action to own, or sell that security if you are in default on the loan.

Default occurs when you fail to comply with any of the terms, including the promise to pay, outlined in any agreement you have with us.

Legal Costs means solicitor and own clients fees on an indemnity basis for our solicitor/notarys, as well as disbursements and taxes.

Property (as appropriate) means:

- tangible goods, such as a car, boat, aircraft, motorcycle or mobile home (any attachments, accessories, repair or replacement parts or other equipment placed on the property are considered part of the property)
- mutual funds, bonds, G.I.C's and bank accounts
- life insurance policy.
- can include Real Property (see below)

Real Property (as appropriate) means land and improvements, structures, buildings and fixtures (immovable property in Quebec).

Card means Scotiabank VISA credit card and ScotiaLine VISA credit card.

Cheque means Scotia VISA cheques, ScotiaLine, Scotia Professional Student Plan and ScotiaLine VISA personal line of credit cheques.

Loan Products & Credit Accounts

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Loan Products & Credit Accounts

In this section we explain the general terms and conditions that apply to all Scotiabank personal loans and credit accounts. Also listed are your rights and responsibilities as a borrower and ours as a lender. We then explain terms unique to each type of loan product and credit account.

General Terms and Conditions

You are agreeing to the terms and conditions in this booklet, and specifically the Scotiabank Group Privacy Agreement and the Telephone/Facsimile/E-Mail Agreement. Your application for credit forms part of this agreement.

Language Choice

When you applied for the loan or credit account, you made a decision for your correspondence and materials to be in English or French. We will honour that request.

Conditions

When we say that a credit agreement is “subject to” certain conditions, we mean that these conditions must be fulfilled before we will advance funds or cause a security agreement to be registered.

Who is bound by the agreement?

The agreement and any security agreement you sign is binding on you, your estate, your representatives and any person to whom it is assigned. This includes legal or personal representatives, or anyone else to whom this agreement (and the property covered by the security interest) is transferred.

If more than one person signs this agreement, the obligations set out in it are joint and separate (joint and several). That means each person is fully responsible for the entire debt. For joint accounts, each person may give us any instructions regarding this agreement without the agreement of any other person.

Separate Agreements

Each completed portion of the Personal Credit Agreement, together with the related terms and applicable security agreements contained in this booklet, is a separate contract.

If any part of this agreement is held to be invalid by a court, either completely or in part, the remaining parts shall still be in effect and binding.

Security Valuations

Inspections and/or appraisals of the security being offered are solely for our lending purposes and are not inspections and/or appraisals made on your behalf.

For real estate security, inspections and/or appraisals of the property made by us or Canada Mortgage and Housing Corporation or Genworth Mortgage Insurance Company are solely for the purpose of each institution and are not inspections or appraisals made on your behalf.

You should not rely on such inspections and/or appraisals as an indication of the condition or value of the security. You should satisfy yourself before acquiring the security.

For new construction mortgages, advances will be made as outlined in the agreement.

If the purpose of the loan is for home renovations, we may require an inspection of the property before each advance.

We reserve the right to retain any holdback which is deemed necessary to protect the priority of the mortgage.

We may draw on your deposit account or deduct from the loan proceeds for the purpose of paying the inspection fees.

Extensions or renewals

We may extend, renew, or amend any agreement, or replace it with another agreement, without diminishing our interest in the property or our rights or your obligations under the agreement. In addition, no waiver or delay in enforcing our rights shall act to diminish or cancel our rights under any agreement.

We may sell, assign or deposit all or any part of any loan agreement or security agreement to one or more third parties without notice to you or your consent. If we do so, you agree that the security agreement shall continue to secure all present and future amounts borrowed under all agreements, including all amounts owing under any loan or agreement that have been sold, assigned or deposited. The security agreement, any agreement and any amount borrowed by you, once sold, assigned or deposited may be repurchased by us, whether or not in default.

You agree that we may pass information about you and any loan covered in the agreements to any one to whom we assign or deposit the agreements or security agreement, in whole or part, including a trustee or custodian, or to any party which may act as a servicer of the agreements or mortgage.

Your rights & obligations as a borrower

When you borrow money from us, use a credit account, or authorize others to use it, you incur a debt.

Your primary obligation is to repay that debt according to the terms and conditions outlined in the agreement and this companion booklet.

You agree to make each payment on time in full. You are in default when you fail to honour any of the terms of the loan or credit account.

Making payments when mail service is disrupted

Even when normal mail service is disrupted, you must continue to make payments. If appropriate, we will tell you where to do so, and where to pick up your statement, by advertising on radio, television or in newspapers. Your statement will be considered to have been delivered to you on the day it is available for you to pick up, whether or not you do so.

Insurance

You have the option of applying for creditor protection on all loan products and credit accounts except overdraft protection. Any creditor protection only applies to the product for which it was designed. The coverage available may vary by product.

Interest

Interest is charged at the rate applicable under the agreement both before and after the final payment date, maturity, default and judgment, until the loan or credit account has been paid off in full.

Adding to your debt

We will add interest, service charges and annual fees allowed under this agreement to your debt.

If we have to take collection proceedings under this agreement, you agree that you will pay us our legal costs for any action to collect the amounts due and our reasonable costs, including legal fees, which we incur in order to protect or realize security which you have pledged.

If you default and we require the services of a third party to enforce this agreement, retrieve from you property we have accepted as security, or your credit account card or cheques, we may add the cost of the retrieval, enforcement and/or legal costs to your debt.

Changing the agreement

Changes may be made as long as your loan is not in default and we agree in writing.

Changing your Address

You will tell us in writing, or by any other means which we permit, if you change your address and will give us other information that we may need from time to time to keep our records up to date.

When you communicate with us in writing

You may have to, or want to, give us written notice for certain types of information or requests. We consider written notice from you to be received by us when it is received by the office servicing your account.

Our rights & obligations as a lender

Any of our subsidiaries, such as Scotia Mortgage Corporation, may act as our agent in any transaction or correspondence for your loan or credit account. Dealing with them is the same as dealing with us.

Communicating with you

So that you are aware of changes to, or renewal of your loans or credit accounts, we will issue a notice to you.

We consider that we have given you notice in writing about anything under this agreement when we send you the information by fax transmission or regular mail, or hand deliver it, to the last address any one of you gave us in writing or by any other means that we permit. When we send notice to the last address we have on file for you, we consider you to have received the notice within 5 days, if we send it by regular mail. When we give notice to the primary borrower, we consider that we are giving notice to all co-borrowers unless you have elected to receive separate cost of borrowing disclosure documents.

Applying your payment

We apply your payment to pay or reduce deferred interest, if any, interest, then to principal except as otherwise specified in the agreement. We may allocate your payments to any loan under any agreement both before and after default.

Late Payments

If your payment is not made on the due date, we may debit any accounts which any of you have with us to make the payment.

Default

Under the agreement and subject to provincial or territorial law, if you default on your loan, we have the right to be paid the total balance due by doing any of the following:

- suing you for what you owe
- taking possession of the property held as security
- both of the above
- appointing a Receiver to administer the property
- exercising any other rights we may have.

Default of any loan, credit account or security agreement under this agreement is considered default of all agreements. In that case, all amounts owing to us under all loans and credit accounts, including principal, interest and other costs and charges will be due and payable to us immediately. If we permit a second mortgage in our favour on any property held as security, a default under any agreement secured by a mortgage in our favour against the property will be considered a default under all agreements that are secured by a mortgage in our favour against the same property. We may determine the order in which any agreement is to be satisfied in the event of default under any agreement that is secured by a mortgage in our favour against the property.

Statute of Limitations

The limitation period for the agreement is extended to the greater of six years (three years in Quebec) or any longer period where permitted by law.

Total balance due

Without prejudicing our rights to receive any benefits from insurance, we can require you, to the maximum extent permitted by applicable law, to pay at once the total balance due and anything else you owe us under this agreement, without prior notice or demand, if any of the following events take place:

- you fail to pay an installment of your loan on time
- you fail to pay when we ask, any amount we are entitled to charge you for making repairs, maintaining insurance or clearing claims against the property or similar provisions
- you break any of your promises under any security agreement, you die, become insolvent or bankrupt
- the property is lost, stolen, destroyed or significantly damaged or seized in any legal proceeding
- the property you have pledged reduces in value to a level we consider unacceptable
- anything else happens that we believe endangers your ability to pay or that we believe endangers the property in any way
- you use your property or allow it to be used for any illegal purposes.

If any of the events described under the “Total balance due” section occur, we have no further obligation to pay any cheques.

Changing your limit

Conditions such as consistent late payments and/or no payments, may cause us to reduce your approved limit. We may reduce your approved limit for credit accounts at any time, without telling you in advance, with or without terminating the agreement.

We can agree with you to change the agreement. This may be to add more loans and/or change the amount of a loan with our written approval and your payment of any applicable prepayment charges.

We will then create a new agreement to record the changes. At our option, we may issue a notice to you about the changes. The notice will be a binding agreement between you and us, and may not require a written signature from you. Any such agreement or notice shall form part of the agreement.

Terminating the Agreement

If the agreement is terminated for any reason, you are not relieved of any obligations under the agreement existing at the time of the termination until they have been satisfied.

Discharge of Security

For loans secured by real property, when our interest in your real property ends, where permitted, you agree to pay us fees for the preparation and execution of a discharge, plus a provincial registration fee where we register the discharge. Unless otherwise stated in your Cost of Borrowing Disclosure Statement, our current fee for the preparation and execution of a discharge (without registration) is \$200; in Ontario, our current fee is \$270 for the preparation, execution and registration of a discharge; in New Brunswick, our current fee is \$265 for the preparation, execution and registration of a discharge; in B.C., our current fee is \$75 for the preparation and execution of a discharge (without registration). These fees are applicable to loans secured by a mobile/mini homes only where the land where the mobile/mini home is situated is owned or leased by you and you have granted us a mortgage of your interest in the land. For mobile/mini homes, an additional \$10 government PPSA discharge registration fee also applies in Newfoundland and Labrador.

For loans secured by a mobile/mini home, where the land is not mortgaged to us, when our interest in your property ends, where permitted, you agree to pay us fees for the preparation, execution and registration of all real property registry discharges and PPSA discharges associated with the mobile/mini home. Our current fee is \$200; an additional \$10 government PPSA discharge registration fee is required in Newfoundland and Labrador.

For loans secured by personal property (other than mobile/mini homes), in Newfoundland and Labrador, you agree to pay us the government PPSA discharge registration fee, which is currently \$10. In addition, for loans secured by a ship mortgage, you must pay a government ship mortgage registration fee which also includes a discharge fee.

In Quebec

You waive your right of division and discussion.

Scotiabank Group Privacy Agreement

Your privacy is important to Scotiabank. This Agreement sets out the information practices for Scotiabank Group Members, including what type of information is collected, how the information is used, and with whom the information is shared.

In this Agreement, “we”, “our” and “us” mean, as applicable, any Scotiabank Group Member or the collective Scotiabank Group* and include any program or joint venture any of these parties participates in; “you” and “your” mean an individual who has made application to us for or signed an application in respect of any personal or business banking, insurance, brokerage or financial product or service offered by us (“Service”), including any co-applicants, guarantors or personal representatives.

Collecting, using and disclosing your information

1. When you apply for, or provide a guarantee in respect of, or use any Service and while you are our customer, you agree that:

We may collect personal information from you and about you such as:

- Your name, address, occupation and date of birth, which is required by law;
- Identification, such as a valid driver’s license or passport. We may also ask for documents such as a recent utility bill to verify your name and address;
- Your annual income, assets and liabilities and credit history;
- Information about your transactions, including payment history and account activity;
- Information we may need in order to provide you with a Service such as health information if you are applying for certain insurance products. In some instances, providing this information is optional.
- Information about third parties such as your spouse if you are applying for certain Services, where this information is required by law.

For legal entities such as businesses, partnerships, trusts, estates or investment clubs, we may collect the information referred to above from each authorized person, partner, trustee, executor and club member, as appropriate.

We may collect from, and use and disclose this personal information to, any person or organization for the following purposes:

- To confirm your identity;
- To understand your needs;
- To determine the suitability of our Services for you;
- To determine your eligibility for our Services;
- To set up, manage and offer Services that meet your needs;
- To provide you with ongoing Service;
- To meet our legal and regulatory requirements;
- To manage and assess our risks;
- To investigate and adjudicate insurance claims; and

- To prevent or detect fraud or criminal activity or to manage and settle any actual or potential loss in connection with fraud or criminal activity.

We will use health information strictly for the provision of an insurance Service.

We do not provide directly all the services related to your relationship with us. We may use third party service providers to process or handle personal information on our behalf and to assist us with various services such as printing, mail distribution and marketing, and you acknowledge that we may release information about you to them. Some of our service providers are located outside of Canada. As a result, your personal information may be accessible to regulatory authorities in accordance with the law of these jurisdictions. When personal information is provided to our service providers, we will require them to protect the information in a manner that is consistent with Scotiabank Group privacy policies and practices.

2. We may collect, use and disclose your Social Insurance Number (SIN) for income tax reporting purposes, as required by law. In addition, we may ask you for your SIN to verify and report credit information to credit bureaus and credit reporting agencies as well as to confirm your identity. This allows us to keep your personal information separate from that of other customers, particularly those with similar names, and helps maintain the integrity and accuracy of your personal information. You may refuse to consent to its use or disclosure for purposes other than as required by law.
3. We may verify relevant information you give us with your employer or your references and you authorize any person whom we contact in this regard to provide such information to us. If you apply for a Service and during the time you have the Service, we may consult various financial service industry databases or private Investigative Bodies maintained in relation to the type of Service you have applied for or have. You also authorize us to release information about you to these databases and Investigative Bodies. In Canada, Investigative Bodies are designated under the regulations of the Personal Information Protection and Electronic Documents Act (PIPEDA) and include such organizations as the Bank Crime Prevention and Investigation Office of the Canadian Bankers Association and the Investigative Services Division of the Insurance Bureau of Canada.
4. We may monitor or record any telephone call we have with you. The content of the call may also be retained. We may inform you prior to proceeding with the call of this possibility. This is to establish a record of the information you provide, to ensure that your instructions are followed properly and to ensure customer service levels are maintained.
5. If you have a Service with us, we may use, disclose to and collect from credit bureaus or financial service industry databases, credit and other information about you in order to offer you pre-approved credit products or margin facilities. We may also do this after the Service has ended. You may withdraw your consent at any time by giving us reasonable notice (refer Refusing or withdrawing consent section).

6. We may give information (except health information) about you to other members of the Scotiabank Group (where the law allows this) so that these companies may tell you directly about their products and services. The Scotiabank Group includes companies engaged in the following services to the public: deposits, loans and other personal financial services; credit, charge, debit and payment card services; full-service and discount brokerage services; mortgage loans; trust and custodial services; insurance services; investment management and financial planning services; and mutual funds investment services. This consent will apply to any companies that form a part of the Scotiabank Group in the future. You also agree that we may provide you with information from third parties we select. Your consent to this is not a condition of doing business with us and you may withdraw it at any time (see below).

For a list of Scotiabank's affiliates and subsidiaries in Canada, please refer to the *Public Accountability Statement/Corporate Social Responsibility Report* Report available at any Scotiabank branch or on the Scotiabank website at www.scotiabank.com.

7. We may ask you for contact information such as your telephone or fax number, and keep and use this information as well as disclose it to other members of the Scotiabank Group so that we or any of these companies may contact you directly through these channels for the purpose of marketing including telemarketing. This consent will also apply to any companies that form a part of the Scotiabank Group in the future. Your consent to this is not a condition of doing business with us and you may withdraw it at any time (see below).
8. If we sell a company in the Scotiabank Group or a portion of the business of a Scotiabank Group Member, we may release the information we hold about you to the prospective purchaser. We will require any prospective purchaser to protect the information provided and to use it in a manner that is consistent with Scotiabank Group privacy policies and practices.
9. We may keep and use information about you in our records for as long as it is needed for the purposes described in this Agreement, even if you cease to be a customer.
10. All information that you give us will, at any time, be true and complete. If any personal information changes or becomes inaccurate or out of date, you are required to advise us so we can update our records.

Refusing or withdrawing consent

Subject to legal, regulatory and contractual requirements, you can refuse to consent to our collection, use or disclosure of information about you, or you may withdraw your consent to our further collection, use or disclosure of information at any time in the future by giving us reasonable notice. Depending on the circumstances, however, withdrawal of your consent may impact on our ability to provide you or continue to provide you with some Services or information that may be of value to you.

We will act on your instructions as quickly as possible but there may be certain uses

of your information that we may not be able to stop immediately.

You cannot refuse our collection, use and disclosure of information required by third party service providers essential for the provision of the Services or required by our regulators, including self-regulatory organizations. Some of our service providers are located outside of Canada. As a result, your personal information may be accessible to regulatory authorities in accordance with the law of these jurisdictions.

You can tell us at any time to stop using information about you to promote our Services or the products and services of third parties we select, or to stop sharing your information with other members of the Scotiabank Group.

If you wish to refuse consent or to withdraw consent as outlined in this Agreement, you may do so at any time by contacting the branch or office with which you are dealing or by calling us toll-free.

Scotiabank	1 800 4 SCOTIA
ScotiaMcLeod Direct Investing	1 800 263 3430
ScotiaMcLeod and Scotia Private Client Group	1 866 437 4990
ScotiaLife	1 800 387 9844

In addition, if you apply for, accept, or guarantee, a line of credit, term loan, mortgage or other credit account with us

When you apply for, accept, or guarantee a loan or credit facility or otherwise become indebted to us, and from time to time during the course of the loan or credit facility, we may use, give to, obtain, verify, share and exchange credit and other information (except health information) about you with others including credit bureaus, mortgage insurers, creditor insurers, registries, other companies in the Scotiabank Group and other persons with whom you may have financial dealings, as well as any other person as may be permitted or required by law. We may do this throughout the relationship we have with you. You also authorize any person whom we contact in this regard to provide such information to us.

If you have a VISA** account with us, we may give information (except health information) about you to VISA Canada Association, VISA International Service Association and their employees and agents, for the purpose of processing, authorizing and authenticating your VISA card transactions, providing you with customer assistance services, and for other purposes related to your VISA account. We may also give this information in respect of your participation in contests and promotions administered by the Association on our behalf.

If you have a mortgage account with us, we may give information about you, including credit information, to mortgage insurers for any purpose related to mortgage insurance. Information retained by Canada Mortgage Housing Corporation will be subject to federal access to information and privacy legislation.

During the term of the loan or credit facility, you may not withdraw your consent to our ongoing collection, use or disclosure of your personal information in connection with the

loan or other credit arrangement you have with us or have guaranteed. We can continue to disclose your personal information to credit bureaus even after the loan or credit facility has been retired, and you may not withdraw your consent to our doing so. We do this to help maintain the accuracy, completeness and integrity of the credit reporting system.

In addition, if you accept an insurance Service with us

When you apply for, or sign an application in respect of or accept an insurance Service from us, we may use, give to, obtain, verify, share and exchange information about you with others including references you have provided, from hospitals and health practitioners, from government health insurance plans, from other insurers, from medical information and insurance service bureaus, from law enforcement representatives, from private investigators, and from other groups or companies where collection is necessary to underwrite or otherwise administer the Service requested, including the assessment of claims. You also authorize any person whom we contact in this regard to provide such information to us.

If you accept an insurance Service with us, or if an insurance Service is issued on your life, you may only withdraw your consent as noted above so long as the consent does not relate to underwriting or claims where the Scotiabank Group member must collect and report information to insurance service bureaus after the application has been underwritten or the claim has been adjudicated. This is necessary to maintain the integrity of the underwriting and claims systems.

Further information

You acknowledge that we may amend this agreement from time to time to take into consideration changes in legislation or other issues that may arise. We will post the revised agreement on our website listed below and make it available at our branches. We may also send it to you by mail.

For further information about any Scotiabank Group Member's privacy policies, please refer to the brochure: *The Scotiabank Group & You: A Question of Privacy* available at any Scotiabank Group Member's branch or office, or the Scotiabank website at www.scotiabank.com or call us toll-free at 1-800-4-SCOTIA. Copies of our entire formal *Privacy Code* as well as the *Scotiabank Guidelines for Business Conduct* are available to the public on the Scotiabank website at www.scotiabank.com. These documents form part of the Scotiabank Group Privacy Agreement.

Last revised January 2008

* For the purposes of this Agreement, Scotiabank Group means, collectively, Scotiabank and all of Scotiabank's affiliates and subsidiaries with respect to their operations in Canada. Scotiabank Group Member means Scotiabank or any one of its affiliates and subsidiaries with respect to its operations in Canada.

**VISA Int./Lic. user The Bank of Nova Scotia.

Complaint Resolution

Step One:

Talk to the people at your Branch or Service Centre.

If the person you speak to at the branch/service centre where you do business is not able to resolve your concern to your satisfaction, please speak directly to the Manager, who has the authority to resolve the majority of problems that arise.

Step Two:

Contact the Office of the President.

If the Manager has been unable to resolve your complaint satisfactorily, a representative of the President will be pleased to assist you.

- Telephone English 1-877-700-0043 (in Toronto 416-933-1700)
French 1-877-700-0044 (in Toronto 416-933-1780)
- Fax 1-877-700-0045 (in Toronto 416-933-1777)
- e-mail mail.president@scotiabank.com
- Mail The President, Scotiabank,
44 King Street West, Toronto, ON M5H 1H1

Step Three:

Contact Scotiabank's Ombudsman.

Scotiabank's Ombudsman, who reports directly to our CEO, has been appointed to undertake an impartial review of all unresolved customer complaints. If you have gone through the first two steps and remain dissatisfied, submit your complaint to the Ombudsman in writing.

- Mail Scotiabank Ombudsman
44 King Street West, Toronto, ON M5H 1H1
- Fax 1-866-787-7061
- e-mail ombudsman@scotiabank.com
- Telephone 1-800-785-8772 (in Toronto 416-933-3299)

Still not satisfied?

There is the Ombudsman for Banking Services and Investments (OBSI)

An independent Ombudsman has been appointed to serve the interests of customers of Canadian banks and investment firms. If Scotiabank's best efforts have been unable to resolve your complaint to your satisfaction, you may contact the Ombudsman for Banking Services and Investments.

- Mail Ombudsman for Banking Services and Investments
P.O. Box 896, STN Adelaide
Toronto, ON M5C 2K3
- Fax 1-888-422-2865
- e-mail ombudsman@obsi.ca
- Telephone 1-888-451-4519

Contacting the Financial Consumer Agency of Canada (FCAC):

The FCAC supervises federally regulated financial institutions to ensure they comply with federal consumer protection laws. For example, financial institutions must provide consumers with information about fees, interest rates and complaint-handling procedures. They must also provide proper notice of closing a branch and, subject to certain conditions, must cash a federal government cheque up to \$1,500 and open a deposit account when acceptable identification is presented. If you have a complaint about such a regulatory matter, you can contact the FCAC in writing.

Financial Consumer Agency of Canada
6th Floor, Enterprise Building
427 Laurier Avenue West, Ottawa, Ontario K1R 1B9

Codes of Conduct and Public Commitments

Scotiabank is committed to a number of voluntary codes of conduct and public commitments designed to protect consumer interests, such as those listed below. Copies of the full text of the codes and commitments are available on the Scotiabank website @ www.scotiabank.com or from the branch with which you are dealing.

- **CBA Code of Conduct for Authorized Insurance Activities**
Industry standards for bank representatives offering credit, travel and personal accident insurance products in Canada.
- **Canadian Code of Practice for Consumer Debit Card Services**
Industry and consumer practices and responsibilities related to the use of debit cards in Canada.
- **Guidelines for Transfers of Registered Plans**
Industry standards for the transfer of deposit type registered savings plans between financial institutions.
- **Low-Fee Retail Deposit Account Memorandum of Understanding**
A commitment to provide a standard low-fee account to consumers.
- **Model Code of Conduct for Bank Relations with Small and Medium-Sized Businesses**
Industry standards for bank dealings with small and medium-sized businesses.
- **Online Payments**
Industry and consumer practices and responsibilities related to the use of Interac Online.
- **Plain Language Mortgage Documents – CBA Commitment**
A commitment to ensure the readability of residential mortgage documents.
- **Principles of Consumer Protection for Electronic Commerce: A Canadian Framework**
A guide to protecting consumers in online transactions.
- **Undertaking: Index-Linked Deposits Interest Disclosure Regulations**
A commitment to provide rescission rights to consumers who purchase index-linked deposit products by telephone
- **Undertaking on Unsolicited Services**
Industry standards related to the marketing and provision of new unsolicited services and the provision of modified or replacement services.
- **VISA E-Promise**
A commitment to assist consumers in getting their money back for unsatisfactory purchases made online, by phone or by mail.
- **VISA Zero Liability Policy**
A commitment that consumers will pay nothing for certain fraudulent credit card transactions.
- **Voluntary Commitment - Reduced Cheque Hold Periods**
A commitment to reduce the maximum cheque hold period.

Telephone/Facsimile/E-Mail Agreement

You authorize us to receive and act upon instructions from you concerning your bank accounts, investments in any registered plans, guaranteed investment certificates (GICs), accounts with Scotia Securities Inc. (mutual funds) and other investment holdings with us or matters in relation to a personal loan, including any loan under a Scotia Total Equity Plan or credit account you are applying for or have taken out with us, given to us by telephone, facsimile transmission, electronic mail (e-mail) or through any other means that we may permit from time to time (the permitted means). Telephone instructions for transactions provided solely by voice mail will not be acted upon. Instructions means your order given to us by permitted means to complete certain transactions which are permitted under this agreement. This agreement applies to both Instruction given to us as well as to any of our subsidiaries for which we normally accept instructions. This authorization does not include investments held by ScotiaMcLeod Direct Investing and ScotiaMcLeod for which a separate agreement may be required. You agree to providing your Social Insurance Number for the purchase of any registered investment product as required by the Canada Customs and Revenue Agency for the purpose of income tax reporting.

These Instructions can only be given in relation to bank accounts, GICs, mutual funds, non-registered and registered investments, personal loans or credit accounts with us in your name or over which you are a signatory with the sole right to give Instructions. You understand and agree that your Instructions may be viewed by persons employed by The Bank of Nova Scotia and Scotia Securities Inc.

The Instructions which you can give us using the permitted means include investments in and renewals of GICs, purchases of mutual funds, transfers from your deposit accounts to purchase mutual funds or GICs, transfers between investments within the Scotiabank Group and changing instructions for the payment of principal, interest or income from existing or maturing GICs or mutual funds. We can also make changes to the personal data reflected in your accounts or investments as long as the change does not require that we have proof of the change. You may also apply for a personal loan or credit account, signify your agreement to be bound by the terms of the loan or credit card agreement or otherwise give Instructions with respect to a loan or credit account.

You can provide us with instructions to transfer money to or between bank accounts. In addition, you can give us instructions to redeem GICs, mutual funds or other investments provided the redemption proceeds are payable to all registered owners of the GIC, mutual fund or other investment. You can provide stop payment instructions. We may amend or vary the nature of the Instructions we may accept and undertake on your behalf pursuant to this agreement at our discretion and without prior notice to you. In addition, not all of our branches or offices will accept all the Instructions which can be given under this agreement. You may be referred to another office or branch.

You agree to be bound by the agreements which govern the banking, investment, or loan relationships which are established pursuant to Instructions given under this agreement. You may be required to sign any agreements which are required in connection with the transaction you are asking us to complete. We may send you, at our discretion, a confirmation that the Instructions have been received and acted upon and any related agreement(s). You agree to ratify any Instructions given pursuant to this agreement.

We agree to carry out Instructions in accordance with our normal procedures although we can refuse to undertake any Instructions if we deem it appropriate for any reason to do so and we will have no liability to you on account of such refusal. We will take reasonable steps to inform you when we have determined that we will not be following your Instructions. We may ask you to give us certain information which will assist us in determining that you are the party giving the Instructions. We will not be liable to you if we are unable to complete your Instructions for reasons beyond our control.

You agree that we can deduct from any of your accounts or investments any amounts that we have disclosed to you as being the service charges for acting on Instructions given under this agreement. These charges are in addition to any account-related or other transaction fees which we may charge to your account.

By signing this agreement you authorize us to obtain a credit bureau report for the purpose of identification. You are solely responsible for our following, in good faith, all Instructions which appear to have been given by you by permitted means. We will not be liable to you if a transaction is completed pursuant to Instructions given by persons other than you which we believed in good faith to have been given by you. You agree to indemnify and hold us, our subsidiaries, as well as our officers, directors, employees or agents and those of our subsidiaries harmless for any loss, cost, liability or damage of whatever kind which may result from our acting in accordance with this agreement.

This agreement is binding on you, your heirs, legal or personal representatives and permitted assigns. It shall be interpreted in accordance with the law of jurisdiction in the province where your branch is. We may rely on this agreement until such time as you give us notice in writing indicating that this agreement will not apply to any further Instructions given in relation to banking or investment matters. We may rely on the instructions of any one of you for joint accounts or investments with respect to all matters covered by this agreement. We may terminate this agreement at any time on written notice to you. This agreement does not amend any of the other agreements that you have with us or establish with us at a later date. In the case of a conflict between these agreements, this agreement shall govern.

Loan Products

Mortgage Loans (refer to Personal Credit Agreement Form E 0137)

Payment Schedules

When we lend you money, you must pay it back according to the payment schedule on the Personal Credit Agreement.

When you sign the agreement for mortgage loans, you are promising to repay those amounts plus interest at the annual interest rate stated for each loan, as described below.

All mortgage payments must be made through an automatic payment plan. Your payment, which may include a tax installment, is due one month from the Term Start Date indicated on the agreement and then monthly thereafter, up to and including the final payment date, which is your maturity date. At that time, the balance of the principal amount together with all interest and all other costs and charges, shall be due and payable to us.

You may pay your mortgage more frequently than monthly by selecting a weekly, bi-weekly or semi-monthly frequency. The semi-monthly frequency does not accelerate repayment nor save interest costs. Regardless of which repayment frequency you choose, each of your payments is applied first to pay or reduce deferred interest, if any; second to pay interest; and finally to pay principal unless otherwise specified in the agreement. For all frequencies, when your first regular mortgage payment is more than one frequency period from your Term Start Date, we will debit your deposit account for the interest owing for the excess number of days. All interest is collected not in advance. This interest adjustment amount is due on the date shown on your Cost of Borrowing Disclosure Statement. If your mortgage is in default we may require your mortgage payment to be paid on a monthly basis.

Continuing Liability

Unless you prepay the balance of the principal amount owing, you must continue to make your regular monthly loan payments.

Term Start Date (TSD)

Also commonly known as the advance date or the Interest Adjustment Date.

The Term Start Date is the date your mortgage loan is at least 75% advanced and is the date your term starts.

For a Construction Progress Draw Mortgage (during the construction period) the TSD is the day of your 1st advance. You must pay interest only payments on the money advanced to you during the construction period starting one month from the 1st advance date.

Your last interest only payment will be due on the earlier of:

- the date the mortgage becomes 75% advanced, or
- 9 months from the date of your first advance.

At that time, the total loan amount plus interest will become due and payable, unless converted as set out in your Personal Credit Agreement Approval Conditions or amendments to that agreement.

Mortgage Insurance

Mortgage default insurance, where required, will only apply to the particular mortgage loan insured.

Interest Rates

For Fixed Rate Mortgages

The interest rate payable by you on the loan amount is a fixed rate expressed as a rate per annum calculated semi-annually not in advance, and payable monthly.

For Adjustable Rate Mortgages (ARM)

The interest rate initially payable by you on the loan is the initial annual interest rate shown on the Agreement. Interest is payable monthly, calculated semi-annually, not in advance. The interest rate will be adjusted automatically on each 6 month anniversary of the Term Start Date, until the end of the term, to a rate equal to Scotiabank's Prime Rate on that date, plus or minus the Rate Variance noted on the agreement.

Your payment amount for the first six-month period of your loan is shown on page 1 of this Agreement. This amount will be due beginning on the First Payment Date specified on page 1 and continue for the six month period. We will reset your payment at the beginning of the next six month period, taking into account the remaining amortization period and new interest rate.

We will tell you what your new interest rate and payment amount are for the next period within 30 days after the change. We will do this for each 6-month period. However, our failure to mail a notice or the fact that you do not receive it will not prevent the rate from varying or the payment amount varying as noted above. If there has been no change to the prime rate, your interest rate and payment will not change and we will not send you a notice with a new interest rate and payment amount.

For Variable Rate Mortgages (VRM)

Your interest rate will vary automatically on the day The Bank of Nova Scotia Prime Rate changes. After each rate change, we will mail you a notice showing your new interest rate and the date it became effective. The notice will be mailed to your last known address in our records but our failure to mail a notice or its non-receipt will not prevent the rate from varying.

For variable rate mortgages with a fixed payment amount, the interest rate payable by you on the loan amount is a variable rate, expressed as a rate per annum, calculated monthly, not in advance, equal to our VRM Base Rate plus/minus the "Rate Variance" shown on the Agreement. Our Variable Rate Mortgage Base Rate is equal to The Bank of Nova Scotia's Prime Rate and varies from time to time, as the Bank of Nova Scotia Prime Rate varies.

For a variable rate mortgage with a fixed payment amount and a Cap Rate, the maximum interest rate payable by you on the loan at any time during the term will be the Cap Rate as indicated on the Agreement. Your payment will be set using the Cap Rate.

For a variable rate mortgage with a fixed payment amount and without a Cap Rate, if the interest rate increases, your payment may not be sufficient to cover the interest that accrues on the loan amount. In that case, the unpaid interest will be added to the amount you owe and will bear interest at the interest rate payable on the loan amount. We may require you to pay all the money that you owe us under the mortgage immediately whenever the loan amount and unpaid interest exceeds 105% of the original amount advanced.

For a variable rate mortgage with a variable payment amount and without a Cap Rate, interest will be calculated semi-annually, not in advance. Your interest rate is payable and will vary as outlined above. Your initial payment amount based on the initial interest rate is shown on page 1 of the Agreement. Your payment amount will vary automatically with each change to the VRM Base Rate. Each payment adjustment will take into account the new interest rate and the remaining amortization period on the date of the change. After each change we will mail you a notice showing your new interest rate and new payment amount as outlined above. If there is no change to the VRM Base Rate, your payment amount will not change and we will not mail you a notice.

Equivalent Interest Rates

For variable rate mortgages where interest is calculated monthly, not in advance, the table below sets out the equivalent interest rates for your variable interest rate as if it were calculated semi-annually, not in advance.

VRM Calculated Monthly, not in advance	Equivalent Rate Calculated Semi-Annually not in advance	VRM Calculated Monthly, not in advance	Equivalent Rate Calculated Semi-Annually not in advance	VRM Calculated Monthly, not in advance	Equivalent Rate Calculated Semi-Annually not in advance
2.00000	2.00835	4.85000	4.89927	7.65000	7.77296
2.05000	2.05878	4.87500	4.92478	7.70000	7.82458
2.10000	2.10921	4.90000	4.95029	7.75000	7.87621
2.12500	2.13443	4.95000	5.00133	7.80000	7.92785
2.15000	2.15965	5.00000	5.05237	7.85000	7.97951
2.20000	2.21011	5.05000	5.10343	7.87500	8.00534
2.25000	2.26057	5.10000	5.15450	7.90000	8.03117
2.30000	2.31105	5.12500	5.18003	7.95000	8.08284
2.35000	2.36154	5.15000	5.20557	8.00000	8.13452
2.37500	2.38678	5.20000	5.25666	8.05000	8.18622
2.40000	2.41203	5.25000	5.30776	8.10000	8.23792
2.45000	2.46254	5.30000	5.35887	8.12500	8.26378
2.50000	2.51306	5.35000	5.40999	8.15000	8.28964
2.55000	2.56359	5.37500	5.43555	8.20000	8.34137
2.60000	2.61412	5.40000	5.46112	8.25000	8.39310
2.62500	2.63940	5.45000	5.51226	8.30000	8.44485
2.65000	2.66467	5.50000	5.56341	8.35000	8.49661
2.70000	2.71523	5.55000	5.61457	8.37500	8.52249
2.75000	2.76580	5.60000	5.66574	8.40000	8.54838
2.80000	2.81638	5.62500	5.69133	8.45000	8.60016
2.85000	2.86698	5.65000	5.71692	8.50000	8.65195
2.87500	2.89228	5.70000	5.76812	8.55000	8.70375
2.90000	2.91758	5.75000	5.81932	8.60000	8.75556
2.95000	2.96819	5.80000	5.87054	8.62500	8.78147
3.00000	3.01881	5.85000	5.92176	8.65000	8.80739
3.05000	3.06945	5.87500	5.94738	8.70000	8.85922
3.10000	3.12009	5.90000	5.97300	8.75000	8.91106
3.12500	3.14542	5.95000	6.02424	8.80000	8.96292
3.15000	3.17074	6.00000	6.07550	8.85000	9.01479
3.20000	3.22141	6.05000	6.12677	8.87500	9.04072
3.25000	3.27208	6.10000	6.17805	8.90000	9.06666
3.30000	3.32277	6.12500	6.20369	8.95000	9.11855
3.35000	3.37347	6.15000	6.22934	9.00000	9.17045
3.37500	3.39882	6.20000	6.28064	9.05000	9.22236
3.40000	3.42417	6.25000	6.33195	9.10000	9.27428
3.45000	3.47489	6.30000	6.38327	9.12500	9.30024
3.50000	3.52562	6.35000	6.43460	9.15000	9.32621
3.55000	3.57636	6.37500	6.46027	9.20000	9.37815
3.60000	3.62711	6.40000	6.48594	9.25000	9.43010
3.62500	3.65249	6.45000	6.53730	9.30000	9.48206
3.65000	3.67787	6.50000	6.58866	9.35000	9.53403
3.70000	3.72864	6.55000	6.64003	9.37500	9.56002
3.75000	3.77942	6.60000	6.69142	9.40000	9.58602
3.80000	3.83021	6.62500	6.71711	9.45000	9.63801
3.85000	3.88101	6.65000	6.74281	9.50000	9.69002
3.87500	3.90642	6.70000	6.79422	9.55000	9.74203
3.90000	3.93183	6.75000	6.84564	9.60000	9.79406
3.95000	3.98265	6.80000	6.89706	9.62500	9.82008
4.00000	4.03348	6.85000	6.94850	9.65000	9.84610
4.05000	4.08433	6.87500	6.97423	9.70000	9.89815
4.10000	4.13518	6.90000	6.99995	9.75000	9.95021
4.12500	4.16061	6.95000	7.05141	9.80000	10.00228
4.15000	4.18605	7.00000	7.10288	9.85000	10.05436
4.20000	4.23692	7.05000	7.15436	9.87500	10.08040
4.25000	4.28781	7.10000	7.20585	9.90000	10.10645
4.30000	4.33871	7.12500	7.23160	9.95000	10.15855
4.35000	4.38961	7.15000	7.25736	10.00000	10.21066
4.37500	4.41507	7.20000	7.30887	10.05000	10.26279
4.40000	4.44053	7.25000	7.36039	10.10000	10.31492
4.45000	4.49146	7.30000	7.41193	10.12500	10.34099
4.50000	4.54240	7.35000	7.46347	10.15000	10.36707
4.55000	4.59335	7.37500	7.48925	10.20000	10.41922
4.60000	4.64431	7.40000	7.51503	10.25000	10.47139
4.62500	4.66979	7.45000	7.56659	10.30000	10.52357
4.65000	4.69528	7.50000	7.61817	10.35000	10.57576
4.70000	4.74626	7.55000	7.66976	10.37500	10.60185
4.75000	4.79725	7.60000	7.72135	10.40000	10.62795
4.80000	4.84826	7.62500	7.74716	10.45000	10.68016

VRM Calculated Monthly, not in advance	Equivalent Rate Calculated Semi-Annually not in advance	VRM Calculated Monthly, not in advance	Equivalent Rate Calculated Semi-Annually not in advance	VRM Calculated Monthly, not in advance	Equivalent Rate Calculated Semi-Annually not in advance
10.50000	10.73238	13.75000	14.14995	17.00000	17.61358
10.55000	10.78462	13.80000	14.20289	17.05000	17.66723
10.60000	10.83686	13.85000	14.25583	17.10000	17.72089
10.62500	10.86298	13.87500	14.28231	17.12500	17.74772
10.65000	10.88911	13.90000	14.30879	17.15000	17.77456
10.70000	10.94138	13.95000	14.36176	17.20000	17.82824
10.75000	10.99365	14.00000	14.41474	17.25000	17.88193
10.80000	11.04594	14.05000	14.46773	17.30000	17.93564
10.85000	11.09823	14.10000	14.52073	17.35000	17.98935
10.87500	11.12438	14.12500	14.54724	17.37500	18.01621
10.90000	11.15054	14.15000	14.57375	17.40000	18.04308
10.95000	11.20286	14.20000	14.62677	17.45000	18.09682
11.00000	11.25519	14.25000	14.67981	17.50000	18.15056
11.05000	11.30753	14.30000	14.73285	17.55000	18.20432
11.10000	11.35988	14.35000	14.78591	17.60000	18.25809
11.12500	11.38605	14.37500	14.81244	17.62500	18.28498
11.15000	11.41224	14.40000	14.83897	17.65000	18.31187
11.20000	11.46461	14.45000	14.89205	17.70000	18.36567
11.25000	11.51699	14.50000	14.94514	17.75000	18.41947
11.30000	11.56938	14.55000	14.99824	17.80000	18.47328
11.35000	11.62179	14.60000	15.05135	17.85000	18.52711
11.37500	11.64800	14.62500	15.07791	17.87500	18.55403
11.40000	11.67420	14.65000	15.10448	17.90000	18.58095
11.45000	11.72663	14.70000	15.15761	17.95000	18.63479
11.50000	11.77907	14.75000	15.21075	18.00000	18.68865
11.55000	11.83151	14.80000	15.26391	18.05000	18.74252
11.60000	11.88397	14.85000	15.31707	18.10000	18.79640
11.62500	11.91021	14.87500	15.34366	18.12500	18.82335
11.65000	11.93644	14.90000	15.37025	18.15000	18.85030
11.70000	11.98892	14.95000	15.42344	18.20000	18.90420
11.75000	12.04141	15.00000	15.47664	18.25000	18.95811
11.80000	12.09391	15.05000	15.52985	18.30000	19.01204
11.85000	12.14643	15.10000	15.58307	18.35000	19.06597
11.87500	12.17269	15.12500	15.60968	18.37500	19.09295
11.90000	12.19895	15.15000	15.63630	18.40000	19.11992
11.95000	12.25149	15.20000	15.68954	18.45000	19.17388
12.00000	12.30403	15.25000	15.74279	18.50000	19.22785
12.05000	12.35659	15.30000	15.79606	18.55000	19.28183
12.10000	12.40915	15.35000	15.84933	18.60000	19.33582
12.12500	12.43544	15.37500	15.87597	18.62500	19.36282
12.15000	12.46173	15.40000	15.90262	18.65000	19.38982
12.20000	12.51432	15.45000	15.95592	18.70000	19.44384
12.25000	12.56692	15.50000	16.00922	18.75000	19.49786
12.30000	12.61953	15.55000	16.06254	18.80000	19.55190
12.35000	12.67215	15.60000	16.11587	18.85000	19.60594
12.37500	12.69846	15.62500	16.14254	18.87500	19.63297
12.40000	12.72478	15.65000	16.16922	18.90000	19.66000
12.45000	12.77742	15.70000	16.22257	18.95000	19.71407
12.50000	12.83008	15.75000	16.27593	19.00000	19.76815
12.55000	12.88274	15.80000	16.32930	19.05000	19.82224
12.60000	12.93542	15.85000	16.38269	19.10000	19.87634
12.62500	12.96176	15.87500	16.40939	19.12500	19.90340
12.65000	12.98810	15.90000	16.43609	19.15000	19.93046
12.70000	13.04080	15.95000	16.48949	19.20000	19.98458
12.75000	13.09351	16.00000	16.54291	19.25000	20.03872
12.80000	13.14623	16.05000	16.59634	19.30000	20.09286
12.85000	13.19896	16.10000	16.64978	19.35000	20.14702
12.87500	13.22533	16.12500	16.67650	19.37500	20.17411
12.90000	13.25170	16.15000	16.70323	19.40000	20.20119
12.95000	13.30445	16.20000	16.75669	19.45000	20.25537
13.00000	13.35721	16.25000	16.81016	19.50000	20.30956
13.05000	13.40998	16.30000	16.86365	19.55000	20.36376
13.10000	13.46277	16.35000	16.91714	19.60000	20.41798
13.12500	13.48916	16.37500	16.94389	19.62500	20.44509
13.15000	13.51556	16.40000	16.97065	19.65000	20.47220
13.20000	13.56837	16.45000	17.02417	19.70000	20.52644
13.25000	13.62118	16.50000	17.07769	19.75000	20.58068
13.30000	13.67401	16.55000	17.13123	19.80000	20.63494
13.35000	13.72685	16.60000	17.18478	19.85000	20.68921
13.37500	13.75327	16.62500	17.21156	19.87500	20.71635
13.40000	13.77970	16.65000	17.23834	19.90000	20.74349
13.45000	13.83256	16.70000	17.29192	19.95000	20.79778
13.50000	13.88543	16.75000	17.34550	20.00000	20.85208
13.55000	13.93831	16.80000	17.39909		
13.60000	13.99121	16.85000	17.45270		
13.62500	14.01766	16.87500	17.47950		
13.65000	14.04411	16.90000	17.50631		
13.70000	14.09702	16.95000	17.55994		

Prepayment

Prepaying a mortgage before the maturity date

You may prepay some, or the entire mortgage early, based on the type of mortgage you have. These prepayment conditions apply independently to each loan. If we later agree to change or extend the terms of the loan, these conditions will not apply to the new or extended term.

Open Mortgages

If your mortgage is open, and if you pay off your entire mortgage within the 1st year from the Term Start Date, you will be charged an administration fee of \$200. After the 1st year from the Term Start Date, if all your mortgage payments are up to date, you can prepay some or the entire principal amount owing, at any time without an administration fee or any prepayment charges. If you received a cashback with your mortgage, the cashback amount will be repayable as outlined under the heading *Cashback*.

For *variable rate mortgages with a fixed payment amount and without a Cap Rate*, you may prepay some or the entire principal amount of your mortgage on any regular payment date, if your mortgage payments are up to date. If you prepay the entire principal amount owing you must pay an administration fee of \$100 for each year or part of a year remaining in the term.

Closed Mortgages

If your mortgage is closed, you may increase your payments or prepay some of your mortgage early in one of the ways listed in the chart below. These options apply to partial prepayments only. The options are available each year and cannot be saved to use in a later year. Each year is defined as the 12-month period starting on the TSD or the anniversary of that date. If your mortgage term is less than 12 months, these options are available in each term.

PREPAYMENT OPTIONS		
How	When	What it means
1. *By paying an extra regular mortgage payment (principal, interest and taxes)	on any regular payment date during the year	your principal mortgage balance will be reduced by that amount
2. *By paying up to 15% of the original principal amount of your mortgage	at any time (excluding day prepaid in full); the sum total must not exceed the yearly maximum	
3. **By increasing your regular monthly mortgage payment by up to 15% of the principal and interest payment set for the term of the mortgage	once each year during the term of your mortgage	

* Only items 1 & 2 qualify for the Miss a Payment option.

** For Scotia Flex Value® mortgages by increasing your original regular monthly payment for the current term by up to 15% of the principal and interest payment.

Prepayment Charges for Closed Mortgages

For Closed Fixed Rate Mortgages

When you prepay some, or the entire principal of your mortgage, you will incur prepayment costs, unless the partial prepayment is in accordance with the Prepayment Options chart. The costs to prepay some, or the entire principal amount, of your mortgage early, is the higher of (A) or (B).

- (A) *3 months' interest costs* at the mortgage rate on the amount you want to prepay
- (B) the interest rate differential. Interest Differential means the difference between your existing mortgage interest rate and the interest rate currently charged, for a mortgage similar to yours for the remaining term of the loan. (This is our current posted interest rate for a fixed rate closed term mortgage with a term that is closest to the remaining term of your existing mortgage, less any rate discount you received on your existing mortgage.) The cost is calculated on the amount you wish to prepay.

If your term is greater than 5 years, and you prepay some or the entire principal amount of your mortgage after the 5th year, the maximum cost to prepay is (A) above.

If you received a cashback with your mortgage, the cashback amount will be repayable as outlined under *Cashback*.

You may transfer your existing mortgage loan balance and the remaining term to a new home or you may combine your existing loan balance with an additional amount and extend your term. The interest rate on the new loan will be a blending of the rate you were paying on the amount transferred from your existing loan and the rate applicable to the extended term of the new loan and the additional amount. You must apply for a new mortgage and meet all our normal qualifications as if you were applying for any other new mortgage.

If you pay off your entire mortgage early and concurrently provide us with a qualifying replacement mortgage, you may qualify for a prepayment charge reduction. Your Servicing Branch will review the details with you.

For Adjustable Rate Mortgages

When you prepay some, or the entire principal of your mortgage, you will incur prepayment costs unless the partial prepayment is in accordance with the Prepayment Options chart. The cost to prepay some, or the entire principal amount of your mortgage early is 3 months interest costs on the amount of the prepayment. The interest rate used to calculate the 3 months interest is the interest rate being charged on the mortgage at the time of the prepayment.

You may early renew this mortgage into a fixed rate closed prepayment type mortgage with a term that is greater than the remaining term on this mortgage without a prepayment charge.

If you received a cashback with your mortgage, the cashback amount will be repayable as outlined under the heading *Cashback*.

For Variable Rate Mortgages With a Cap Rate

When you prepay some, or the entire principal of your mortgage, you will incur prepayment costs unless the partial prepayment is in accordance with the Prepayment Options chart. The cost to prepay some, or the entire principal amount of your mortgage early is 3 months interest costs on the amount of the prepayment. The interest rate used to calculate the 3 months interest is the Cap Rate.

You may early renew this mortgage to a fixed rate closed prepayment type mortgage for a term that is greater than the remaining term of this mortgage without a prepayment charge.

If you received a Cashback with your mortgage, the cashback amount will be repayable as outlined under the Cashback heading.

For Variable Rate Mortgages With a Variable Payment without a Cap Rate (Scotia Flex Value® mortgage)

When you prepay some, or the entire principal of your mortgage, you will incur prepayment costs unless the partial prepayment is in accordance with the Prepayment Options chart. The cost to prepay some, or the entire principal amount of your mortgage early is 3 months interest costs on the amount of the prepayment. The interest rate used to calculate the 3 months interest is the interest rate being charged on the mortgage at the time of the prepayment.

You may early renew this mortgage to a fixed rate closed prepayment type mortgage with us, with a term that is greater than the remaining term on this mortgage without a prepayment cost.

If you received a cashback with your mortgage, the cashback amount will be repayable as outlined under the heading *Cashback*.

Flexible Prepayment Type

For *flexible prepayment type mortgages*, the prepayment options and charges for Closed Term Fixed Rate mortgages apply. In addition, you may early renew your mortgage into a fixed rate closed term of one year or longer without a prepayment charge. If you received a cashback with your mortgage, the cashback amount will be repayable as outlined under the heading *Cashback*.

Special Prepayment Type

For *special prepayment type mortgages*, the prepayment options and charges for Closed Term Fixed Rate mortgages apply. In addition, you may early renew your mortgage into a fixed rate closed term of three years or longer without a prepayment charge. If you prepay your mortgage in full at any time, you will be charged an administration fee of \$200. If you received a cashback with your mortgage, the cashback amount will be repayable as outlined under the heading *Cashback*.

Miss a Payment® Option

You may miss any scheduled payment as long as you have prepaid an amount equal to the amount of the payment you intend to miss in this term, and your mortgage is not in default. You cannot however, miss your mortgage credit insurance premium, if applicable. This option does not apply if this is a Construction Progress Draw Mortgage.

Cashback Repayments

Cashback

If you received a cashback with your mortgage loan, the cashback amount will be repayable to us if the mortgage loan does not remain outstanding with us for the full term. If the mortgage is partially prepaid, paid off in full, transferred, assumed or renewed prior to expiry of the term, the cashback amount will appear as payable on any assumption, discharge or early renewal statement and will be calculated on an even, prorated basis using the following formula:

$$\text{Cashback Repayment} = \frac{\text{Remaining term in months (rounded up)}}{\text{Original Term in months}} \times \text{Cashback Amount Received}$$

Free Down Payment Mortgage

If this is a Free Down Payment mortgage, the amount of the Free Down Payment will be repayable to us if the mortgage loan does not remain outstanding with us for the full term. If the mortgage is partially prepaid, paid off in full, transferred, assumed or renewed prior to expiry of the term, the Free Down Payment amount will appear as payable on any assumption, discharge or early renewal statement. The amount to be repaid will be calculated on an even prorated basis using the same formula as outlined above for a *Cashback* repayment.

Scotia Rewards Mortgage

If this is a *Scotia Rewards®* Mortgage, you will earn 1 *Scotia Rewards* point for every dollar paid in interest* on your *Scotia Rewards* Mortgage from the date of funding or the most recent effective renewal date, whichever comes later, to the maturity date or payout date or early renewal date, whichever comes first. *Scotia Rewards* points will be credited to the designated *ScotiaGold Passport®* VISA* card account annually on the 2nd business day of the following calendar year. Where either the mortgage account or the *ScotiaGold Passport* VISA card account are not in good standing as of December 31st, no *Scotia Rewards* points will be earned for interest paid on your *Scotia Rewards* Mortgage for that entire year (*Scotia Rewards* Mortgages that mature, are paid out or early renewed prior to December 31st can still qualify to earn *Scotia Rewards* points in respect of the interest

paid up to the date of maturity, early renewal or payout). If the mortgage account is in arrears beyond 90 days at any time during the year, no *Scotia Rewards* points will be earned for that entire year. If the *ScotiaGold Passport VISA* card account is in arrears beyond 60 days at any time during the year, no *Scotia Rewards* points will be earned for interest paid on your *Scotia Rewards* Mortgage during that entire year.

*The interest paid that qualifies for the *Scotia Rewards* points includes all types of interest except for any penalties or additional interest due to payout of the mortgage, early renewal of the mortgage or prepayment of the mortgage in excess of the prepayment privileges that are applicable to the mortgage at the time of prepayment.

Scotia Rewards points will be credited only to one *ScotiaGold Passport VISA* card account which is held, either solely or jointly, by one of the borrowers indicated on the *Scotia Rewards* Mortgage documentation (guarantors do not qualify to earn *Scotia Rewards* points). *Scotia Rewards* points earned will default to a *ScotiaGold Passport VISA* card account held, either solely or jointly, in the name of the primary borrower. In the event that the primary borrower does not hold a *ScotiaGold Passport VISA* card account, then the *Scotia Rewards* points will be credited to a *ScotiaGold Passport VISA* card account held, either solely or jointly, in the name of the co-borrower.

Switch Mortgage Loan

If you are switching/transferring your mortgage to us from another financial institution, the following conditions will apply:

This agreement will become part of the mortgage on the “Switch Date” noted. All terms of the mortgage, except those altered by this Agreement and the Cost of Borrowing Disclosure Statement, will remain in effect. You agree to comply with all provisions of the mortgage as amended. You agree to pay the payments as outlined under your current mortgage agreement up to and including the Switch Date. The switch balance will be that outlined on page 1 of this Agreement, assuming you have complied with all of your obligations to your existing lender and there were no changes in the rate of interest.

You agree not to sell, mortgage or otherwise encumber the property until we have registered the transfer or assignment of mortgage (in Quebec, the Deed of Subrogative Acquittance). Any amount paid by us to your existing lender will not discharge the mortgage nor reduce the principal amount that you owe.

The Principal & Interest payment amount under this agreement is based on the principal loan amount owing as provided to us by the existing lender, the remaining amortization of the mortgage, the applicable interest rate, and your chosen payment frequency.

If on the Switch Date, the Principal Loan Amount owing is different than that outlined in this Agreement, we will mail you a notice, confirming the Loan Amount, Principal & Interest Payment and Total Payment Amount. We will mail this notice to your address shown in our records, within 10 business days of our payment to the existing lender.

We may terminate this agreement if your existing lender is not able to provide us with a registerable transfer or assignment of mortgage (in Quebec, a Deed of Subrogative Acquittance), within 15 days of our payment to them.

If you are switching into a fixed mortgage, an adjustable rate mortgage or a variable rate mortgage with a variable payment and without a Cap Rate, interest is payable monthly and calculated semi-annually, not in advance. If you are switching into a variable rate mortgage with a fixed payment amount, interest is calculated monthly, not in advance. The interest rate is payable on the loan amount both before and after the final payment date, maturity date, default, and judgement, until the loan has been paid off in full.

Early Payment on Sale or Mortgage

If you are switching your mortgage, and you subsequently sell, transfer, mortgage or charge your property, we may immediately require you to pay all the money you owe under this mortgage. This provision does not apply to a sale, transfer, mortgage or charge to which we have given our prior written consent.

Our Rights

This agreement does not take away or lessen our rights against anyone who has guaranteed the mortgage or anyone else who is liable for the money owing or any other obligations under the mortgage. This agreement does not take away or lessen our rights and priorities against anyone who may have an interest in your property subsequent to the mortgage.

In addition to the provisions outlined in the Mortgage, if you fail to make any payment when due or comply with any of your other obligations under the mortgage, or obligation under this Agreement or subsequent agreements, the loan amount and all other charges will become due and payable immediately. We may exercise any of the remedies provided for under the mortgage or provided for by law. We may apply the credit balance in your tax account to reduce the principal amount outstanding.

You agree to pay our expenses for preparing or signing any document required to discharge the mortgage.

Scotia Plan Loans

Payment Schedules

When we lend you money, we expect you to pay it back according to the payment schedule on the Agreement. When you sign the Agreement, you are promising to repay the amount of money we loaned you plus interest.

Interest is calculated

Interest is calculated on a daily basis by multiplying your daily balance by your daily interest rate. The sum of the daily interest amounts since the date of last payment is the interest payable during the period. This amount is subtracted from your next payment and the remaining portion is applied towards your principal. Therefore, you pay interest on a declining balance.

Your daily interest rate is calculated by dividing your annual rate by the number of days in the year (365 or 366 in a leap year). Interest is charged on a leap day in a leap year.

If you fail to renew, or repay the balance of the total amount you have borrowed at the end of the term, you will pay interest on these amounts until they are renewed or they are paid. Any extensions or deferred payments will increase your cost of borrowing.

Prepaying a loan before the maturity date

You may pay off your loan before the due date on the agreement. For loans that are secured by real or immovable property, in addition to any amount you prepay, you will also pay us a prepayment charge equal to 90 days interest. The interest is calculated on the full amount of the prepayment at the interest rate on the Agreement.

Cancellation of insurance

You may cancel your insurance coverage at any time during the insured loan term. A premium refund will automatically be calculated for the remaining period of the term.

Scotia Plan Loans for RRSP

When we grant you the loan, the proceeds are deposited to your registered retirement savings plan (RRSP). You agree that any amount you request to have redeemed and paid out to you from your RRSP may, at our discretion, be applied first against the outstanding balance of the loan. You authorize the Trustee or the holder of your RRSP to obtain the outstanding balance of your RRSP loan from your Scotiabank branch and direct sufficient funds to pay out the loan to the branch where your RRSP is held. You further acknowledge that, if you request that your Scotiabank Group RRSP be transferred to another carrier, we may declare all amounts owing under the RRSP loan to be due and immediately payable. You authorize the Trustee and any party administering your RRSP to disclose the information in relation to your RRSP to the Bank.

These provisions apply to any Scotiabank registered retirement income fund (RRIF) that the RRSP funds are transferred to.

Credit Accounts

VISA credit cards, ScotiaLine line of credit, ScotiaLine VISA card and Overdraft Protection

This agreement governs all of our credit cards as well as our personal lines of credit. The terms applicable to cards also apply to ScotiaLine VISA.

Your rights and obligations

By signing the Agreement, you have requested the features, benefits and services provided automatically with credit accounts. You understand that optional services may be available at additional cost to you and that separate agreements or authorizations by which you agree to be bound may govern these services.

You also understand that firms independent of us supply some of these services and that we are not liable for them in any way.

Use of the Card/Line of Credit

If we issue a Scotiabank VISA card to you; provide you with a renewal or replacement card; establish a credit line in your name; or provide you with Scotia VISA or credit line cheques; and you keep or use the card, cheques or credit line, it means that you agree to be bound by the terms of this agreement.

You understand and agree that you are liable for all charges incurred on your account with any supplementary card issued in connection with the account. When you request Scotiabank to issue a supplementary card, we will also issue renewal and replacement cards for such supplementary card, unless the card is cancelled by you or Scotiabank. You understand and agree that a supplementary cardholder's signature on or use or retention of the supplementary card issued in his or her name shall evidence your receipt of the agreements relating to the account and your acceptance of their terms.

You agree that the credit line may only be used for personal, household or family purposes unless this credit line is issued to a business in which case it may also be used for business purposes.

When the card is used with your PIN (Personal Identification Number) to make a purchase at enabled point of sale terminals or to obtain a cash advance at an Automated Banking Machine (ABM), including using your ScotiaCard together with a PIN through designated ABMs, or by using your Verified by VISA Password to make purchases on-line, you are deemed to have authorized the transaction.

You may draw funds on your credit account using a cheque or through any other method that we permit, including using your ScotiaCard together with a PIN through designated ABMs, or by using your verified by VISA password to make purchases on-line.

You may not use your card or credit line for any transaction which is illegal, including

the purchase of goods or services, prohibited by local law applicable in the Cardholder's jurisdiction.

You can use the card and cheques wherever they are accepted. We are not liable if a merchant or a business does not accept your card or cheques.

If we set up a line of credit in your name, other than *ScotiaLine* VISA, for the sole purpose of funding an investment, we may restrict your access to the account. We may not supply you with cheques or a card and you will not draw on the line of credit for any other purpose.

When we grant a line to be used only for the purchase of an RRSP, the proceeds are deposited to your registered retirement savings plan (RRSP). You agree that any amount you request to have redeemed and paid out to you from your RRSP may, at our discretion, be applied first against the outstanding balance of the line. You authorize the Trustee or the holder of your RRSP to obtain the outstanding balance of your RRSP line from your Scotiabank branch and direct sufficient funds to pay out the line to the branch where your RRSP is held. You further acknowledge that, if you request that your Scotiabank Group RRSP be transferred to another carrier, we may declare all amounts owing under the RRSP line to be due and immediately payable or you will be charged a higher interest rate on your line of credit. You authorize the Trustee and any party administering your RRSP to disclose the information in relation to your RRSP to the Bank. These provisions apply to any Scotiabank RRIF that the RRSP funds are transferred to.

Service fees for your Line of Credit

You agree to pay the following fees* when applicable:

- An overlimit fee of \$20, once per statement period, if your account balance exceeds your credit limit. If your account is still over its limit in the next statement period, it will incur another charge.
- A fee of \$35 if a payment to your line of credit is returned due to insufficient funds or any other reason.
- A fee of \$35 for each cheque that is drawn on your line of credit but returned due to insufficient credit available. If the Bank chooses to honour the cheque, causing your account to exceed its limit, your account will then be subject to the overlimit fee.

Service fees on lines of credit are treated as advances, and will be added to your account. These fees do not apply to the *Scotia Professional* Student Line of Credit and the *ScotiaLine* personal line of credit for students.

Observing your card's expiry date

You agree not to use the card or cheques after the card's expiry date. If they are used, you agree to pay any debts that are incurred.

Credit limit

We will set a credit limit for your credit account. The limit is indicated on the agreement and on your monthly statement. We can increase or reduce your credit limit or allow you to exceed your credit limit without telling you in advance. We may refuse to honour any

use of the credit accounts which would cause you to exceed your limit. However, we are not obligated to do this.

Making a minimum monthly payment

If you do not repay your debt in full by your statement payment due date, you agree to make a minimum monthly payment. We will tell you the minimum required payment on a separate notice and on your monthly statement. We may require a different monthly payment and will notify you of this beforehand. Any overdue payment or over limit amount must be paid as soon as you receive your statement.

If you have a Scotia Professional Student Plan, for as long as you remain AT school, or during the 12 months of your repayment grace period, we will charge you interest as provided in your agreement. This interest will be automatically added to your account monthly. You may make principal payments as well. If you exceed your available credit limit, you are required to make a payment as indicated on your next statement due date.

Keeping your Personal Identification Number (PIN) and Password confidential

You agree to keep your PIN and Password separate from your card at all times. If you do not keep your PIN or Password confidential, or if you select a PIN or Password which can be easily discovered, such as a number the same as or similar to an obvious combination such as your date of birth, bank account numbers or telephone numbers, or if you keep your card and your PIN or Password in a way that would enable someone else to use them together, you will be liable for all debt, including interest, arising from their unauthorized use.

Telling us about loss, theft or unauthorized use

You will inform us immediately by telephone and in writing about any actual or suspected loss, theft or unauthorized use of your card, Password, PIN or cheques. You agree that we may assume you have authorized all transactions until you tell us otherwise.

If your card is lost or stolen, you will not be liable for any unauthorized use, as long as the unauthorized use does not involve use of your Password or PIN. You are liable for all card transactions incurred using your Password or PIN and all debt, including interest arising from such use.

If your cheques are lost or stolen, you will also be liable for any unauthorized activity until you advise us of the loss of your cheques or the unauthorized activity.

If you have previously authorized someone to use your card, or cheques, and have subsequently withdrawn your authorization, you will continue to be liable for all debts incurred by their use until they have been surrendered to the bank.

Telling us about errors in your statement

If your statement contains any errors, you will tell us in writing or by any other means that we permit within 15 days of the date of the statement. After that time, the statement will be considered to be correct unless you can provide us with written proof that it is not.

Settling disputes

If a dispute arises about a transaction which you authorized, you must settle it directly with the merchant or business concerned. In addition, you may contact us through any of the methods we offer, to discuss the transaction in question.

Pre-Authorized Payments

You are responsible for providing a merchant with whom you have set up a pre-authorized payment plan with correct and up-to-date information. This includes a change in account number or expiry date. We will not be liable for any pre-authorized transactions that cannot be posted to your account and you are still liable to the merchant for making payment. It is your responsibility to contact a merchant when you wish to cancel a pre-authorized transaction. You should check your monthly statements to ensure that cancelled transactions have been discontinued.

Cancelling this agreement

You can cancel this agreement by telling us in writing that you want to do so. We can cancel this agreement without a reason by giving you 30 days' written notice. We can also cancel this agreement without written notice or any notice whatsoever if you are not handling your credit account in accordance with this agreement or our requirements. In addition, we can cancel your card, credit line or cheques and require you to return them to us, or to someone acting on our behalf, when we ask for them. The card and cheques are our property. If either of us cancels this agreement, you still have to pay your debt and any other amounts you owe us in full immediately.

Our rights and obligations

Paying interest on a credit balance

If you have a *ScotiaGold Passport*™ VISA card, we will pay the primary cardholder interest on an entire credit balance of \$1,000 or more at the same rate as we pay on Daily Interest Savings Accounts. We will calculate the interest daily, pay it monthly and show it as a credit on your monthly statement. The interest rate we pay will be posted at our bank branches and will change from time to time.

Charging interest on purchases with your card

For cards, we won't charge any interest on purchases and service charges if we receive your payment for the full balance of the statement on which the purchases and service charges first appear by the due date and you did not carry a balance past your previous statement's due date. You will lose your interest free grace period on all purchases if we do not receive full payment of your balance by the payment due date shown on your current statement. Interest will be charged on all purchases that appear on that statement as well as all new purchases. Interest will be charged on the amount owing from the date it is posted to your account until that amount has been paid in full. You can regain your interest free grace period on new purchases by paying your balance in full by the payment due date shown on your current statement. Interest accrued on all purchases from the statement date of your previous monthly statement until the date we received payment in full of the balance on your current statement will appear on your next monthly statement. Once we have received payment in full of the balance by the payment due date on your current statement, any new purchases will not be subject to interest so long as we continue to receive payment in full of your balance every month by the payment due date shown on your statement.

Charging interest on advances

In the case of cash advances from a card, advances taken by a cheque, or any advance under a credit line, we will charge you interest on each advance from the transaction date indicated on your statement to the date it is repaid in full. Purchase of custom cheques for lines of credit are charged to your account and are also treated as advances.

Interest

For both cards and credit lines, we will tell you the applicable interest rates. We may change these rates from time to time in our sole discretion and in accordance with applicable law even if you repay your credit account in accordance with its terms.

If your credit accounts have standard and preferred rates, to qualify for the preferred interest rate, you must repay your credit accounts in accordance with its terms; otherwise, the standard interest rate will apply. If you are paying the standard interest rate, it will revert to the preferred interest rate once you have continuously complied with your obligations under this agreement for six consecutive months (subject to change).

Interest for credit lines is composed of two factors:

- our prime rate
- an adjustment factor.

We will change our prime rate from time to time and will post a notice of this in our branches. We may also change the adjustment factor, but we will give you prior written notice of this, stating the effective date of the change.

Adding interest to your debt

We calculate interest on your debt daily but we only add it to your debt once a month on each statement. We calculate the amount of daily interest by adding any new advances and subtracting any payments and then multiplying the unpaid balance of the debt on which interest is payable by the annual interest rate then dividing by 365 or 366 in a leap year. Interest is charged on a leap day in a leap year. Interest is charged at the rate applicable under the agreement both before and after the final payment date, maturity, default and judgment, until the credit account has been paid off in full.

If you have a Scotia Professional Student Plan, interest will be automatically added to your principal balance once a month provided you are within your limit, as long as you remain AT school and during the 12 months of your repayment grace period. A payment is required if you exceed your available credit limit, as indicated on your next statement.

Telling you about interest rates, service charges and our annual fee

We will send you a notice that will tell you about interest rates, service charges and, if applicable, our annual fee. All service fees will be charged to your account. The annual fee will appear on your first monthly statement and annually thereafter and is not refundable. If we change any of these rates or amounts, or introduce new fees, we will give you prior notice as required by law.

Applying your payments

We apply your payments, as applicable, first to interest charges that we have billed, then to any billed annual fees and service charges, then to any billed cash advances. Next we apply

them to any billed purchases on which interest is payable and then to billed purchases on which interest is not yet payable. We then apply your payments to any unbilled cash advances and finally to any unbilled purchases. If you have low rate offers, which apply to a portion of your overall cash advance balance, then your payments are applied to these low rate offer balances first, in the order in which the offers were activated. After this, payments are applied to the remainder of your cash advance balances. The same order will then apply to your purchase balances.

Applying credit vouchers

For cards, if a business issues a credit voucher, we will reduce your debt by the amount of the voucher when we receive it.

Dealing with transactions in a foreign currency

We will bill you in Canadian currency for debts incurred in a foreign currency. Debit and credit vouchers issued or payments made in a foreign currency will be converted and posted to your account in Canadian currency.

For cards, debit or credit vouchers in a foreign currency are charged or credited to your account at the exchange rate determined by VISA International on our behalf. This exchange rate may be different from the rate in effect on the transaction date. This rate includes an amount equal to a percentage of the converted amount in Canadian currency, disclosed from time to time in your monthly statement, applied to both debit and credit transactions.

For advances made using a cheque or for payments on your credit accounts, the exchange rate will be the posted rate charged to customers at any of our branches.

Automatic Banking Machines (ABMs)

The cash advance amount you can withdraw each day from an ABM, and the available ABM services, can vary from time to time without notice to you. We are not liable for any loss or damages you may suffer because of your use of an ABM or because of any failure to provide ABM services.

Preparing and sending monthly statements

Monthly statements are only prepared on business days, so the time between statements will vary depending on the number of business days in the month. We will send, on a regular periodic basis, at least once a month, a statement addressed to the primary borrower only. If your account goes in default and we demand the balance in full, we will no longer send monthly statements. However, interest will continue to accrue on your account.

Offset

We may debit any other account you have with us with the amount of any payment you are required to make to us and credit the amount to the outstanding debt under this agreement.

Security

If a mortgage, hypothec or security agreement secures this credit account, you will not further encumber the property without our permission. If you sell the property which is subject to the mortgage, hypothec or security agreement, you agree that you will immediately repay to us all amounts owing under the credit account.

Changing this agreement or the services we offer

We can change this agreement or the services that are available with the credit account, but we will give you notice in writing before we do so. We do not need to give you notice if we change ABM services.

Overdraft Protection

Overdraft protection is a temporary credit account.

You may use your overdraft protection from the date the agreement is approved by us.

Overdraft limit

You may overdraw the account specified in the agreement up to the amount agreed to in writing by us.

You may overdraw the account by cheque, pre-authorized payment or any other debit we authorize. We may refuse any debit if the amount would cause the overdraft limit to be exceeded.

Payment

Within 30 days from the day in which the overdraft occurred:

- You will bring your account to a positive balance.
- You will pay us the handling charge for each debit drawn on the account and all other applicable service charges. Handling charges are treated as overdraft amounts.
- You will pay us the overdraft interest charge set out in Personal Banking Accounts and Fees, or as stipulated by written notice to you. Interest is calculated and accrued daily to each statement date on each debit from the date on which the debit is charged to the account. Overdraft interest charges are treated as overdraft amounts.

Delinquency

If your overdraft balance goes into default, we may close your account and convert your overdraft balance to delinquent demand loan status. Interest payable will be calculated daily and applied to the demand loan at a rate of 21% per annum. Please note that delinquency is reported to credit bureaus, which can adversely affect your credit rating and negatively impact your future borrowing capability.

Terminating the agreement

Either party may terminate this agreement. We may terminate the agreement if you are in default. You may terminate the agreement by giving us at least 10 days' prior written notice.

Termination does not relieve you of any obligations under this agreement until the overdraft amount has been paid to us in full. Regardless of such termination, you are responsible for paying us for all debits or other charges made following termination.

Scotia Total Equity Plan

If you have a Scotia Total Equity Plan with us, the rules for each loan product and credit account apply in addition to the following.

Applying your payment

We may allocate your payments to any loan under the agreement both before and after default.

Subject to the rights of any third party, any money we obtain by enforcing our rights after paying our costs, will be applied first to the mortgage loan, then the lines of credit, the term loan, VISA cards and finally to the overdraft.

Changing the split of your loan

You may split the approved limit of your loan into a combination of loans and credit accounts, as long as we agree in writing. Each type of loan and credit account has a set of rules for payment. You may only change the split by creating a new agreement subject to the terms of the original agreement, including paying prepayment charges. You may be required to submit a credit application. You may also be required to pay fees associated with changing your mix of borrowing products, such as title search fees. Your Personal Banker will disclose any fees you will be charged.

Collateral Mortgage

The Scotia Total Equity Plan collateral mortgage must be in first position and be the only mortgage/encumbrance on the property. If we permit a second mortgage in our favour on the property, a default under any agreement secured by a mortgage in our favour against the property will be considered a default under all agreements that are secured by a mortgage in our favour against the same property. We may determine the order in which any agreement is to be satisfied in the event of default under any agreement that is secured by a mortgage in our favour against the property.

Transferability

The transfer of this collateral mortgage (and any outstanding balance(s) attached), is at the sole discretion of the other lender. They may not have a product similar to the Scotia Total Equity Plan mortgage, and they may or may not absorb the legal fees associated with converting your Scotia Total Equity Plan mortgage, to their mortgage product.

Assumability

Mortgage components of the Scotia Total Equity Plan are not assumable by subsequent purchasers. If you would like to have a future purchaser take over the terms of your mortgage components(s), the purchaser must qualify under our normal credit granting policies and enter into new security documentation with us.

Delinquency

In cases of delinquency, we may transfer delinquent balances to other credit products to restructure your credit, and in addition we may reduce or cancel the credit limit (where applicable) of any product under your Scotia Total Equity Plan.

Security Agreements

Security Agreements

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Security Agreements

If you have pledged security on the Personal Credit Agreement, the terms and conditions for that security agreement come into effect when you sign the credit agreement.

There are six types of security agreements, based on the type of security that we accepted from you. We include each type of security agreement in this section with the exception of a collateral mortgage for real estate. That document will be given to you separately either by us or your solicitor/notary. There is however, a short explanation of it provided for your information.

Real Property

Mortgages

A mortgage is a document used to register our interest in your property at the land registry office. When we lend you money to purchase real or immovable property or for other purposes, we register the mortgage on that property. When the loan is paid in full, we will provide a discharge (or proof of discharge) at your request or as required by law.

If you default on the loan, we may be entitled to become owner of the property and we may sell the property in accordance with the laws of your province or territory.

Arranging the Mortgage With a Solicitor/Notary

The Mortgage or Deed of Loan and all legal work will be completed by our Solicitor or Notary. There are various cash adjustments in addition to the balance of the down payment and any contractual “extras”. The usual adjustments are property taxes, insurance premiums, utility adjustments, prepaid common expenses, etc. All taxes due prior to closing must be paid prior to closing.

Please check with the Solicitor/Notary for specific charges, which you will be required to pay.

You authorize us to pay the net proceeds of the loan to the solicitor/notary in trust.

Arranging the Mortgage Without a Solicitor/Notary - Instant Funding Program

If you have requested a refinance of your mortgage under our Instant Funding Program, we intend to make the additional loan to you without involving a solicitor/notary to act on your behalf. You agree we are not providing legal services or advice to you. If the additional loan involves unforeseen legal or other complications outside the norm of a refinancing transaction, the services of a solicitor/notary may be required and the legal fees incurred will be your responsibility. If complications arise, we are not obligated to make the loan to you. If any amounts are required to satisfy outstanding taxes, liens or encumbrances in priority to our new registered mortgage, we will deduct these costs from the loan proceeds.

If you have any concerns regarding the legal nature of the agreement, you should talk to a solicitor/notary, at your own cost.

Condominium/Strata Plan Stipulations

The solicitor must review and approve the Declaration, Registered Condominium Plans, By-Laws (as amended), Insurance Trust & Management Agreements (if any) and, in Quebec, a Memorandum. The solicitor must also be provided with an Estoppel or similar certificate, satisfactory to them, arrange for us to exercise the voting rights attached to the unit and obtain an endorsement of the fire insurance coverage on the relative condominium unit.

Taxes

Your property taxes must be paid when required by the municipality. We may require a tax installment be included with your regular payment. If taxes are in default with the municipality, we may demand payment of any amounts due. Refer to your mortgage which sets out your property tax obligations.

Fire Insurance

Coverage through insurance companies acceptable to us against fire and other hazards for the full replacement costs of the buildings with loss payable to us, is required. Your mortgage details your property insurance obligations.

Mortgage/Deed of Hypothec

When you signed the Personal Credit Agreement and indicated security agreement code 1 (first mortgage) or 2 (second mortgage), you are also bound by the terms and conditions of a collateral mortgage. A collateral mortgage is the document we hold when we take your real property as security on your loan. This includes a deed of hypothec on immovable property in Quebec.

When you offer and we accept your real/immovable property as security for a loan, a mortgage/hypothec document is registered at the appropriate registry office along with any terms and conditions for your province or territory.

You will receive a copy of these documents from us or from your solicitor/notary.

Any of our subsidiaries, such as Scotia Mortgage Corporation, may act as our agent in any transaction or correspondence for your mortgage loan. Dealing with them is the same as dealing with us.

Chattel Mortgage/Hypothec

When you signed the Personal Credit Agreement and indicated security agreement code C, you are also bound by the terms and conditions of this chattel mortgage/hypothec document. You have pledged the property listed in the security pledged section of the agreement (property) as security to us for your loan. A chattel mortgage is the document we hold when you provide your personal property as security on your loan. This includes a hypothec on moveable property in Quebec. Our security interest/hypothec in the property extends to any replacements or proceeds of the property.

In addition to the rights specified here, we also have all rights, remedies and powers of a secured party under the Personal Property Security Act, and similar legislation.

For any personal property that you offer and we accept as security, there are three key issues:

- Ownership/Use of the Property/Enforcement
- Insurance
- Maintenance

Ownership/Use of the Property/Enforcement

You confirm that you are the sole legal and beneficial owner of the property and no one but us has any other interest in the property. You will keep the property clear of all legal

claims against it except ours. If you do not, we may settle the claim and charge you what it cost, including incidental expenses which include our legal expenses.

You agree not to lease the property, sell or transfer any interest in it, grant any security interest in it, or give possession or control of it to anyone else without our prior written permission.

The property must not be used in any illegal manner. You also agree to notify us when you move. You agree not to remove the property from your province or territory for more than 30 days without our written notice.

If we take possession of the property, we will provide you notice as required by law. You can regain possession of the property before we sell it or have agreed to sell it, by paying us any payments in default and related default charges, and any reasonable costs we incurred taking, holding, repairing and maintaining your property. Provincial or territorial law may state the number of times you may take advantage of reinstatement.

If you don't regain possession of the property, we can sell the property at either a public or private sale. We may also sell the property on deferred payment terms or lease it. We will give you at least the amount of notice required in the jurisdiction where you live of the date, time and place of any public sale or of the date after which any private sale will be made. We will give you the amount left after we subtract the total amount you owed us plus our reasonable legal and other expenses of taking, maintaining and selling the property (all our costs) plus any amount we are required to pay to any other person. We will only be responsible for amounts of money actually received by us.

If there is an unpaid balance still owing to us after we have sold the property, you must pay us that amount, unless prohibited by law. If we enforce our rights to be paid the balance due by court proceedings, you will pay to us all our costs including all our legal costs.

Insurance

You must keep the property insured against loss or damage from fire and theft. Where required, you must also insure it against collision. If it is a mobile home, you must also insure it against wind damage. If it is an aircraft, you must carry all-risk insurance, including collision and Breach of Warranty endorsement. You agree to carry additional coverage if we ask. You may purchase any insurance required by this agreement from an insurance company lawfully licensed to do so or through an agent of your choice. You also agree not to assign the insurance to any other person.

The insurance you carry must be equal to the fair market value of the property. You give us the right to receive proceeds of all insurance covering the property and you shall notify your insurer that you have done so. If you fail to carry adequate insurance, we may purchase it for you and charge you for the premium, the cost of which shall be secured by the property.

If the property is damaged, you will use the proceeds of the insurance to repair the property. However, if the property is lost, stolen or significantly damaged, we may

decide whether to use insurance proceeds to replace the property or to apply them to what you owe.

The loss, destruction or damage of the property does not excuse you from making payments unless the insurance proceeds paid to us pay the total balance due.

If we make any payments to take, hold, repair, maintain, insure or to defend claims against the property, you will reimburse us. These payments will bear interest at the rate set out in the agreement and will be secured by the property.

Maintenance

You promise to keep the property in good repair and replace all worn, broken or defective parts. If you fail to do this, we can make repairs and charge you for them. We have the right to inspect the property at any reasonable time. If the property is an aircraft, you must comply with the inspection requirements of the Department of Transport.

Hypothecation/Assignment of Specific Bank Accounts

When you signed the Personal Credit Agreement and indicated security agreement code H or A, you are also bound by the terms and conditions of this hypothecation. You have pledged the property listed in the security pledged section of the agreement (Property) as security to us for your loan. A hypothecation is a document we hold when you provide shares, bonds, mutual funds, guaranteed investment certificates, term deposits and bank accounts or similar assets as security on your loan. This document grants us an interest in the listed property, its revenue and proceeds.

Leveraging

You have indicated that you understand that borrowing to purchase mutual funds, shares or other securities ("leveraging") gives rise to certain risks. If the value of the mutual funds, shares or other securities declines, you will still have to pay us the full amount that you owe us and we may require you either to reduce the amount of the outstanding loan or provide us with additional security to maintain our position.

For any Property that you offer and we accept as security, there are two key issues:

- Ownership/Power of Attorney
- Our rights as the temporary owner

Ownership/Power of Attorney

You warrant that you are the sole owner of the property pledged.

You irrevocably agree that the security agreement you have granted us shall remain in effect until what you owe has been paid in full or we release it, as we see fit. We will send the "Notices" page of the Personal Credit Agreement signed by you to the administrator, broker or issuer of the mutual funds securities, or securities account to notify them that your Property is being held by us as security for a loan. A copy of the text on the Notices page is in this document.

You irrevocably appoint any of our employees as your true and lawful power of attorney for the Property you have pledged. We will act under this power of attorney with respect to all aspects of the Property you have pledged including giving instructions for and completion of the sale of the Property you have pledged.

When you have paid what you owe on time and in full, and we have registered a discharge, our interest in your Property ends. Our power of attorney rights will also end at that time.

Our rights as the temporary owner

In some cases, we will hold the Property in our vault or with any recognized clearing corporation, in a form deemed appropriate by us.

We may, in the event of default, immediately apply to what you owe us, any and all proceeds from public or private sale of the Property which you have assigned as security for your obligations.

We, at our option and without notice or formality (all of which you waive), may do any of the following:

- Sell the Property by public or private sale, if in our opinion the value depreciates below the amount of money you owe and sufficient additional collateral is not pledged to secure what you owe.
- Hold the proceeds of the sale of the Property as we see fit to secure what you owe us.
- Register the Property in our name or the name of any other nominee.

We will not:

- be bound to realize any of the Property or to allow any of the Property to be sold
- be responsible for any loss incurred by any sale, or failure to sell the Property or enforce any of our security
- be bound to protect any of the Property nor to protect the Property from depreciating in value or becoming worthless
- be bound to examine any lists, or notices, relating to coupons or dividends, or the expiry of rights or warrants in connection with the Property you have pledged
- be bound to collect any revenue payable on the Property pledged. All such revenue will be applied to the loan if received by us. We are not bound to vote in respect of any of the Property you pledge, but we are entitled to vote at our option
- be responsible for any loss by exercising voting rights of the Property.

For a Scotia Investment Line of Credit you acknowledge that should the value of the Property you have pledged fall to a value where the loan to collateral value ratio is greater than 66 percent, we may require you to pay down the loan to bring it to 66 percent loan to value, purchase additional Property so that the loan to value ratio is reduced to 66 percent or we may call the loan if you do not do either of the above. We may also sell some of the Property and apply it to your loan to reduce the amount

outstanding. We reserve the right to change the percentage levels indicated here from time to time. If any amount of the loan remains unpaid after we have sold the Property and applied it to the loan, you must repay it.

Notice to Fund Administrator, Issuer or Securities Intermediary

If any Property you have pledged is an uncertificated security or is maintained for you in a securities account by a broker or other person, the following paragraph, contained in your Personal Credit Agreement, is your direction to the issuer of that uncertificated security or to that broker or other person that you are using that Property as security for your loan from us. You agree that, depending on the issuer, broker or other person involved, your loan or credit account may be conditional on that person entering into an additional agreement satisfactory to us concerning the terms on which they will hold the property on our behalf.

“Please hold the Property described below on behalf of Scotiabank. No pledging, redemption, repurchase, sale or removal of any of that Property shall be made without Scotiabank’s prior written consent. Enter a “hold” or other appropriate message on the account to reflect this notice. Payments of interest or other income may be paid to me unless and until you receive notice to the contrary from Scotiabank. I acknowledge that all proceeds and all future purchases of Property of the type described below will be covered by this notice until Scotiabank expressly requests you to remove it. I direct you to comply with all notices, instructions and entitlement orders you receive from Scotiabank concerning the transfer, redemption or other dealing with my Property without my further consent. I request that you agree with Scotiabank that you will do so. This notice is irrevocable by me unless revocation is consented to by Scotiabank in writing.”

Authority to Hold Funds on Deposit

When you signed the Personal Credit Agreement and indicated security agreement code F, you are also bound by the terms and conditions of this authority to hold funds on deposit. You have pledged the property listed in the security pledged section of the agreement (property) as security to us for your loan. This document allows us to hold the money in your Scotiabank account indicated on the agreement to us until the loan has been paid or the arrangement between us ends.

For those accounts, there are two key issues:

- Ownership
- Default

Ownership

You warrant that you are the sole owner of the account.

You agree that you cannot withdraw funds from this account except those funds that are in excess of the amount stipulated in the agreement.

The agreement is irrevocable.

Default

In the event of default, we may immediately apply any and all amounts in your accounts to what you owe us.

Assignment of Life Insurance - Cash Surrender Value

When you signed the Personal Credit Agreement and indicated security agreement code L, you are also bound by the terms and conditions of this document. You have pledged the property listed in the security pledged section of the agreement (property) as security to us for your loan. An assignment of life insurance is the document we hold when you provide security by way of the cash surrender value of your life insurance as security on your loan. References to assignment mean agreement in Quebec.

This document grants us an interest in your policy and all amounts accumulated to your credit or benefit such as bonuses, additions, profits or other amounts.

When you offer and we accept this assignment as the security for your loan, there are two key issues:

- *Ownership/Power of Attorney*
- *Maintenance of the policy*

Ownership/Power of Attorney

You warrant that the policy is valid and that it has not been forfeited, assigned, hypothecated or otherwise disposed of or rendered void, and that you have the right to assign the policy. The beneficiary also agrees to this assignment and that we may deal with you without further reference to the beneficiary.

You irrevocably appoint any of our employees as your true and lawful power of attorney to do anything in relation to the policy as part of this assignment.

We will send the “Notices” page of the Personal Credit Agreement signed by you to your insurance company. A copy of the text on the “Notices” page is in this document. We will also keep a copy attached to the copy of your insurance policy that we will keep on file.

This assignment remains as a continuing security for any future borrowing between you and us.

We may deal with you or any other person in relation to the policy or any other agreement without releasing any of our rights under this assignment.

While the policy is assigned to us, we may:

- take the benefit of any option granted by the terms of the policy or arising subsequently
- accept any policy in lieu of or substitution for the policy listed in the security pledged section of the agreement and in so doing, have all the rights of that policy

- sell, dispose of, or accept the cash surrender value of the policy or substituted policy, or accept one or more paid up policies or exercise any other rights, remedies or recourses permitted by applicable law, if you default on any payment to the loan secured by this policy
- demand or sue to recover any amount under the policy and give the insurance company a final receipt for any such payment. The insurance company in making a payment to us will not be required to determine how much money you owe us.

We will not be responsible for any loss which may occur in the value of the policy, or for the negligence of any solicitors or agents employed by us.

When the loan has been paid in full, our interest in your policy ends. Our power of attorney rights will also end at that time.

Maintenance of the policy

You are responsible for paying all premiums and any other charges required, and to do anything else to keep the policy in force. If you do not, we can do so and will add the costs to the loan which will bear interest at the loan interest rate.

You cannot change the name of the beneficiary in the policy without our written consent. You shall not assign or otherwise dispose of the policy by will, contract or other means, and shall not change the insurance plan of the policy during the period the policy is assigned/hypothecated to us.

Notice to Insurance Provider

This paragraph, contained in your Personal Credit Agreement, is your direction to your insurance company that you are using the cash surrender value of your life insurance as security on a loan.

I am informing you that I have assigned and/or hypothecated the policy listed in the security pledged section of this agreement, to Scotiabank. I have appointed Scotiabank as my true and lawful power of attorney to do any action regarding my policy. Scotiabank has the right to sell, dispose of, or accept the cash surrender value of the policy listed below, or substituted policy, or accept one or more paid up policies should I default on the loan. This assignment and/or hypothec remains as a continuing security until expressly requested to be removed by the bank. This notice is irrevocable by me unless consented to by the bank in writing.

The beneficiary of the policy, if any, has signed this notice as well.

Personal Guarantee

When you signed the Personal Credit Agreement as guarantor, as indicated by security agreement code G, you are also bound by the terms and conditions of this guarantee. A Personal Guarantee is the document we hold when we take a guarantee from an individual as security on your loans.

By signing the agreement, the guarantor accepts responsibility for the loan according to the terms set out in this document. The guarantor receives a copy of the agreement.

In consideration of the bank granting a loan to the borrower(s), you guarantee payment to the bank on demand of the loans indicated on the Personal Credit Agreement in accordance with its terms and agree that your liability to do so will not be affected or released:

- by any variation, renewal, extension or replacement of the loans, agreements or any security (including any other guarantees) held by the bank for the loans
- by any extension of time or other indulgence given by the bank to the borrowers or others under the agreement or any security
- by any delay or refusal by the bank to require or enforce payment of the agreement or any security
- by the taking, non-perfecting, or giving up of any security or by any dealings with the borrowers or others respecting the agreement or any security
- by your death or legal incapacity or the death or legal incapacity of the borrowers
- by any event which results in the borrowers not being under a legal obligation to pay the loans covered by the agreement.

The bank need not exhaust its recourse against the borrowers or others under the agreement or any security before being entitled to payment by you under this guarantee.

If more than one guarantor signs this agreement, the obligations set out in it are joint and separate (joint and several). That means each guarantor is fully responsible for the entire debt.

In Alberta, a Certificate of Notary Public must be attached to the Personal Credit Agreement form. In Quebec, each guarantor waives their right of division and discussion.