**SCOTIAFUNDS** As of December 31, 2018

# **Scotia Canadian Dividend Fund - Series A**

Canadian Dividend & Income Equity

## **Investment Objective**

The fund's objective is to earn a high level of dividend income with some potential for long-term capital growth. It invests primarily in dividend paying common shares and in a broad range of preferred shares, such as floating rate, convertible and retractable preferred shares of Canadian companies

## Reasons for Investing

- The fund invests in higher quality dividend paying companies located primarily in Canada.
- By investing in the fund, investors are also investing in the experience and expertise of the fund's portfolio advisor.
- For non-registered accounts, maximize after-tax income by taking advantage of the Canadian dividend tax credit.

| Risk Rating |        |      |
|-------------|--------|------|
| LOW         | MEDIUM | HIGH |

Time Horizon — Long

## **FUND ESSENTIALS**

| Inception Date           | October 28, 1992    |
|--------------------------|---------------------|
| Total Assets \$mil       | 4,665.09            |
| Min. Initial Inv.(\$)    | 500                 |
| Min. Additional Inv.(\$) | 25                  |
| Income Distribution      | Quarterly           |
| Capital Distribution     | Annually            |
| MER % (as of 12/31/2017) | 1.72                |
| NAV \$                   | 59.73               |
| Benchmark100% S&P/       | TSX Composite Index |

| Series | Load Structure | Currency | Fund<br>Code |
|--------|----------------|----------|--------------|
| А      | No Load        | CAD      | BNS385       |
| F      | No Load        | CAD      | BNS585       |
| Adv*   | Deferred Sales | CAD      | BNS985       |
| Adv*   | Front End      | CAD      | BNS785       |
| Adv*   | Low Load       | CAD      | BNS885       |

<sup>\*</sup> All advisor series funds are closed to new investment effective June 25, 2015,

## Portfolio Manager(s)

Bill McLeod 1832 Asset Management L.P. Tom Dicker 1832 Asset Management L.P. Eric Benner 1832 Asset Management L.P.

| Management | 1832 Asset Management L.P. |
|------------|----------------------------|
| Telephone  | 1-800-268-9269             |
| Website    | www.scotiafunds.com        |

## **PERFORMANCE & PORTFOLIO ANALYSIS**

| Compound returns (%)      | 1 N   | 1th   | 3 Mth | 6 Mth | n 1   | l Yr  | 2 Yr | 3 Y   | r     | 5 Yr  | 10 Yr  |
|---------------------------|-------|-------|-------|-------|-------|-------|------|-------|-------|-------|--------|
| Fund                      | -6    | .39   | -7.29 | -3.51 | -4    | 1.00  | 3.34 | 6.6   | 8     | 6.77  | 8.91   |
|                           |       |       |       |       |       |       |      |       |       |       |        |
| Calendar Year Returns (%) | YTD   | 2017  | 2016  | 2015  | 2014  | 2013  | 2012 | 2011  | 2010  | 2009  | 2008   |
| Fund                      | -4.00 | 11.25 | 13.68 | -0.15 | 14.46 | 18.11 | 7.62 | -4.78 | 10.96 | 26.03 | -27.70 |
|                           |       |       |       |       |       |       |      |       |       |       |        |
| Distributions (\$/unit)   | YTD   | 2017  | 2016  | 2015  | 2014  | 2013  | 2012 | 2011  | 2010  | 2009  | 2008   |
| Total Distributions       | 0.63  | 0.54  | 1.89  | 0.59  | 0.85  | 0.45  | 0.34 | 0.19  | 0.30  | 0.34  | 0.31   |
| Dividends                 |       | 0.54  | 0.59  | 0.59  | 0.49  | 0.45  | 0.34 | 0.19  | 0.30  | 0.34  | 0.31   |
| Capital Gains             |       |       | 1.30  |       | 0.36  |       |      |       |       |       |        |



Market Cap (%)



Top 5 Sector Allocation (%)

Financials

| Mega (>\$34B)                      | 63.9     |
|------------------------------------|----------|
| Large (\$5.7B - \$34B)             | 32.9     |
| Medium (\$850M - \$5.7B)           | 3.2      |
| Small (\$220M - \$850M)            | 0.0      |
| Micro (<\$220M)                    | 0.0      |
|                                    |          |
| Top 10 Holdings                    | % Assets |
| Royal Bank of Canada               | 3.8      |
| Toronto-Dominion Bank              | 3.8      |
| Bank of Nova Scotia                | 3.8      |
| Canadian Imperial Bank of Commerce | 3.0      |
| Suncor Energy Inc.                 | 2.9      |
| Canadian Pacific Railway Ltd.      | 2.8      |

| Top 10 Holdings                    | % Assets |
|------------------------------------|----------|
| Royal Bank of Canada               | 3.8      |
| Toronto-Dominion Bank              | 3.8      |
| Bank of Nova Scotia                | 3.8      |
| Canadian Imperial Bank of Commerce | 3.0      |
| Suncor Energy Inc.                 | 2.9      |
| Canadian Pacific Railway Ltd.      | 2.8      |
| TransCanada Corporation            | 2.8      |
| Microsoft Corporation              | 2.7      |
| Enbridge Inc.                      | 2.5      |
| Canadian Natural Resources Ltd.    | 2.5      |
| Total                              | 30.6     |

| 14.7 |
|------|
| 9.8  |
| 9.8  |
| 8.4  |
|      |
|      |
| 68.3 |
| 28.4 |
| 3.3  |
|      |
| 46   |
| 0    |
| 16   |
| 62   |
|      |

25.3



# Scotia Canadian Dividend Fund - Series A

Canadian Dividend & Income Equity

## **MANAGER BIO**



Bill McLeod Manager Since October 1, 2017 1832 Asset Management L.P.

Bill brings 13 years of investment industry experience to the Equity Income team at 1832 Asset Management LP with a focus on Canadian equity portfolio management. Before joining the firm, he spent 12 years with HSBC Global Asset Management (Canada) in progressively senior roles. Most recently, he was Head of Canadian Equities where he was directly responsible for all discretionary decision-making at the portfolio level on multiple domestic equity mandates, which included income-oriented portfolios totalling approximately \$3 billion in assets. He began his investment career at Canaccord Genuity as a research associate. Bill holds a Bachelor of Arts from Western University, a Master of Business Administration from the Rotman School of Management at the University of Toronto, and is a CFA charterholder.



Tom Dicker Manager Since January 1, 2018 1832 Asset Management L.P.

Tom Dicker is a Vice President and Portfolio Manager at 1832 Asset Management L.P. He is co-manager of several funds and covers a number of areas, including U.S. equities, small cap equities and real estate securities. Tom has over 13 years of investment industry experience, initially as an analyst and then portfolio manager, with LDIC Inc. As an analyst he performed fundamental analysis focused on diversified Canadian equities. As a portfolio manager he was responsible for the management of equity and income-oriented funds. Tom received an Honours Bachelor of Commerce Degree from the University of Ottawa and holds the Chartered Financial Analyst designation.



Eric Benner Manager Since January 1, 2018 1832 Asset Management L.P.

Eric Benner, joined 1832 Asset Management L.P. in 2016 and has nearly 15 years of investment experience with a focus on global equity portfolio management. His expertise lies in identifying quality companies within developed markets. Before joining the firm, Eric spent eight years with OMERS Capital Markets in progressive roles, including lead managing a multi-billion dollar Global Equity Income portfolio that he was instrumental in developing and launching. Eric has also held progressive analyst and portfolio management roles at two other Canadian institutional pension managers. Eric holds a Bachelor of Commerce Degree with Joint Honours in Economics and Finance from McGill University, a Masters of Financial Economics from the Rotman School of Management & Department of Economics at the University of Toronto, and is a CFA charterholder.

® Registered trademarks of The Bank of Nova Scotia, used under licence.

ScotiaFunds® are managed by 1832 Asset Management L.P., a limited partnership the general partner of which is wholly owned by The Bank of Nova Scotia. ScotiaFunds are available through Scotia Securities Inc. and from other dealers and advisors, including ScotiaMcLeod® and Scotia iTRADE® which are divisions of Scotia Capital Inc. Scotia Securities Inc. and Scotia Capital Inc. are wholly owned by The Bank of Nova Scotia. Scotia Capital Inc. is a member of the Canadian Investor Protection Fund and the Investment Industry Regulatory Organization of Canada.

Fund prices are provided for information purposes only. All information pertains to Series A units of the fund unless stated otherwise. Units of the fund are only available for sale to residents of Canada, unless the laws of a foreign jurisdiction permit sales to its residents. Please contact your financial advisor for more details. The contents of this document should not be considered an offer to sell to, or a solicitation to buy mutual fund units from, any person in a jurisdiction where such offer or solicitation is considered unlawful.

IMPORTANT MUTUAL FUND INFORMATION

Commissions, trailing commissions, management fees and expenses may be associated with mutual fund investments. Please read the prospectus before investing. Mutual funds are not guaranteed or insured by the Canada Deposit Insurance Corporation or any other government deposit insurer, their values change frequently and past performance may not be repeated. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and does not take into account sales, redemption, distribution or optional charges or incomes taxes payable by any security holder that would have reduced returns.

1832 Asset Management L.P., as Manager of the ScotiaFunds, may compensate its staff and any appointed sub-distributor by regular payments based on the net asset value (NAV) of units held by investors. For further details, please refer to the Simplified Prospectus.

