

# Scotia Canadian Balanced Fund - Series A

Canadian Neutral Balanced

### Investment Objective

The fund's objective is to provide a balance between earning income and obtaining capital growth over the long term. It invests primarily in a broad range of Canadian equity and fixed income securities.

### Reasons for Investing

- Through a balanced growth approach to establishing and shifting the asset mix, the fund aims to provide long-term capital growth.
- The fund responds to market conditions within a modest target asset allocation range.
- Balancing exposure to three main asset classes reduces overall volatility, making it suitable for a conservative investor seeking moderate equity exposure.

### Risk Rating



Time Horizon — Medium-Long

### FUND ESSENTIALS

|                                |  |
|--------------------------------|--|
| Inception Date .....           | May 7, 1990  |
| Total Assets \$mil .....       | 2,012.64   |
| Min. Initial Inv.(\$) .....    | 500  |
| Min. Additional Inv.(\$) ..... | 25   |
| Income Distribution .....      | Quarterly  |
| Capital Distribution .....     | Annually   |
| MER % (as of 12/31/2017) ..... | 1.94   |
| NAV \$ .....                   | 23.87  |
| Benchmark .....                | 45% FTSE TMX Canada Universe Bond Index, 45% S&P/TSX Capped Composite Index (TR), 10% S&P 500 Index (TR C\$) |

| Series | Load Structure | Currency | Fund Code |
|--------|----------------|----------|-----------|
| A      | No Load        | CAD      | BNS378    |
| D      | No Load        | CAD      | BNS178    |
| F      | No Load        | CAD      | BNS578    |

### Portfolio Manager(s)

**Don Simpson** 1832 Asset Management L.P.  
**Romas Budd** 1832 Asset Management L.P.

**Management** ..... 1832 Asset Management L.P.  
**Telephone** ..... 1-800-268-9269  
**Website** ..... www.scotiafunds.com

### PERFORMANCE & PORTFOLIO ANALYSIS

| Compound returns (%) | 1 Mth | 3 Mth | 6 Mth | 1 Yr  | 2 Yr | 3 Yr | 5 Yr | 10 Yr |
|----------------------|-------|-------|-------|-------|------|------|------|-------|
| Fund                 | -2.57 | -3.43 | -2.85 | -3.14 | 2.19 | 4.43 | 4.75 | 5.42  |

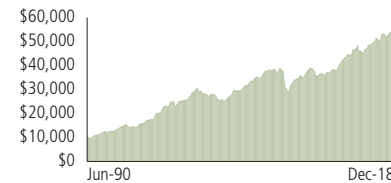
  

| Calendar Year Returns (%) | YTD   | 2017 | 2016 | 2015 | 2014 | 2013  | 2012 | 2011  | 2010 | 2009  | 2008   |
|---------------------------|-------|------|------|------|------|-------|------|-------|------|-------|--------|
| Fund                      | -3.14 | 7.81 | 9.08 | 1.86 | 8.72 | 10.55 | 3.82 | -6.52 | 9.65 | 14.25 | -20.15 |

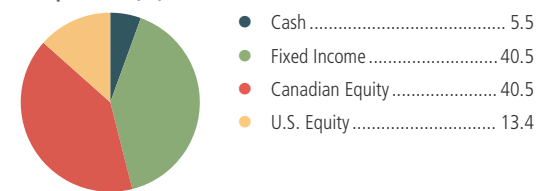
  

| Distributions (\$/unit) | YTD  | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 |
|-------------------------|------|------|------|------|------|------|------|------|------|------|------|
| Total Distributions     | 0.58 | 0.28 | 1.40 | 1.04 | 0.19 | 0.33 | 0.14 | 0.11 | 0.20 | 0.27 | 0.34 |
| Interest                | --   | --   | --   | --   | --   | 0.05 | --   | --   | --   | 0.01 | 0.10 |
| Dividends               | --   | 0.19 | 0.25 | 0.01 | 0.19 | 0.28 | 0.14 | 0.11 | 0.20 | 0.26 | 0.24 |
| Capital Gains           | --   | 0.09 | 1.15 | 1.04 | --   | --   | --   | --   | --   | --   | --   |

### Growth of \$10,000



### Composition (%)



### Top 10 Holdings

|                                    |      |
|------------------------------------|------|
| Scotia Canadian Income Fund        | 44.6 |
| Royal Bank of Canada               | 2.7  |
| Toronto-Dominion Bank              | 2.4  |
| Canadian Imperial Bank of Commerce | 2.3  |
| Shaw Communications Inc. -CI B     | 2.2  |
| BCE Inc.                           | 2.2  |
| Franco-Nevada Corp.                | 2.0  |
| Alimentation Couche-Tard -CI B     | 2.0  |
| Bank of Nova Scotia                | 1.9  |
| PrairieSky Royalty Ltd.            | 1.9  |

### Total

64.1

### Geographic Allocation (%)

|                          |      |
|--------------------------|------|
| Canada                   | 84.8 |
| United States of America | 15.2 |

### Fixed Income Breakdown (%)

|                                       |      |
|---------------------------------------|------|
| Government Bonds                      | 60.4 |
| Corporate Bonds                       | 26.5 |
| Short-term investments (Cash & Other) | 12.0 |
| Asset Backed securities               | 1.1  |

### Total Portfolio Holdings

|                                     |     |
|-------------------------------------|-----|
| Stock Holdings                      | 42  |
| Bond Holdings                       | 56  |
| Other Holdings                      | 4   |
| Total Number of Underlying Holdings | 102 |

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## MANAGER BIO



**Don Simpson**  
**Manager Since December 1, 2015**  
**1832 Asset Management L.P.**

Don Simpson has more than 20 years of investment industry experience and joined 1832 Asset Management L.P. in 2012 as Portfolio Manager. From 2000-2004, Don was an investment analyst with the Canadian Equity team of a major Canadian mutual fund company until being promoted to portfolio manager in 2004. From 2004-2012 Don was Lead or Co-Manager on several funds and was also responsible for the Fund's asset allocation decisions. Don received a Bachelor of Business Administration from Bishop's University in 1994, and gained his Chartered Financial Analyst designation in 1998.



**Romas Budd**  
**Manager Since February 29, 2012**  
**1832 Asset Management L.P.**

Romas Budd is Vice President & Portfolio Manager at 1832 Asset Management L.P. Romas started in the investment industry in 1984 and has been at 1832 Asset Management L.P. and predecessor companies for the past 20 years. Romas is an Honours graduate of the Bachelor of Science program at McMaster University and obtained a Masters of Business Administration from the University of Toronto.

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Fund prices are provided for information purposes only. All information pertains to Series A units of the fund unless stated otherwise. Units of the fund are only available for sale to residents of Canada, unless the laws of a foreign jurisdiction permit sales to its residents. Please contact your financial advisor for more details. The contents of this document should not be considered an offer to sell to, or a solicitation to buy mutual fund units from, any person in a jurisdiction where such offer or solicitation is considered unlawful.

### IMPORTANT MUTUAL FUND INFORMATION

Commissions, trailing commissions, management fees and expenses may be associated with mutual fund investments. Please read the prospectus before investing. Mutual funds are not guaranteed or insured by the Canada Deposit Insurance Corporation or any other government deposit insurer, their values change frequently and past performance may not be repeated. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and does not take into account sales, redemption, distribution or optional charges or incomes taxes payable by any security holder that would have reduced returns.

1832 Asset Management L.P., as Manager of the ScotiaFunds, may compensate its staff and any appointed sub-distributor by regular payments based on the net asset value (NAV) of units held by investors. For further details, please refer to the Simplified Prospectus.