

Practical Perspectives on Financial Planning

Please complete each of the questions below. A 'To Do' could point to a financial planning opportunity undertaken as part of a fully integrated and customized strategy.

	Yes	No	To Do	
1. Do you have a financial plan that covers all aspects of your life including: cash flow, investments, asset protection, estate planning?	()	()	()	<i>Yes</i> <input type="radio"/>
2. Do you have a satisfactory system for keeping your personal financial data current?	()	()	()	
3. Did you have an estimate of last year's income tax liability completed before the end of the year?	()	()	()	<i>No</i> <input type="radio"/>
4. Have you taken full advantage of the retirement savings opportunities available to you?	()	()	()	
5. Have you determined how to finance children's or grandchildren's college educations?	()	()	()	
6. Have you considered income splitting and other tax reduction strategies?	()	()	()	<i>To Do</i> <input checked="" type="radio"/>
7. Are you maximizing the tax deductibility of interest paid on debt?	()	()	()	
8. Have you reviewed the composition and performance of your investment portfolio recently?	()	()	()	

continued overleaf

	Yes	No	To Do
9. Are you confident about your level of savings for retirement?	()	()	()
10. Do you have adequate health care coverage?	()	()	()
11. Have you reviewed your income and asset protection strategies recently?	()	()	()
12. Do you currently have powers of attorney?	()	()	()
13. Have you formulated an estate plan and is it current, taking into consideration any changes in tax and other laws?	()	()	()
14. Do you have a current Will?	()	()	()
15. Have you considered charitable giving strategies, either in your financial plan or in your estate plan?	()	()	()

We draw on objective financial planning specialists from across the Scotiabank Group who employ a comprehensive approach that seamlessly delivers financial, tax, retirement and Will and estate strategies culminating in a tailored action plan.

The information in this checklist is not intended to replace the advice of a lawyer or accountant and should not be relied upon as such.