# SUPPLEMENTARY FINANCIAL INFORMATION



# July 31, 2012

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### **HIGHLIGHTS**



			QUAF	RTERLY TREI	ND			YEAR-TO	D-DATE	FULL YEAR
		2012			201	1				
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
Operating Performance:										
Net Income (\$MM)	2,051	1,460	1,436	1,157	1,303	1,621	1,249	4,947	4,173	5,330
Net Income attributable to Common Shareholders (\$MM)	1,946	1,336	1,343	1,071	1,209	1,528	1,157	4,625	3,894	4,965
EPS (\$) - Basic	1.70	1.18	1.23	0.99	1.12	1.42	1.11	4.12	3.65	4.63
- Diluted	1.69	1.15	1.20	0.97	1.10	1.39	1.08	4.05	3.56	4.53
ROE (%)	24.6	18.6	19.8	16.4	19.1	25.7	20.9	21.1	21.7	20.3
Core Banking Margin (TEB) (%) (1)	2.33	2.37	2.25	2.26	2.31	2.30	2.41	2.32	2.34	2.32
Productivity Ratio (TEB) (%)	46.9	53.7	53.5	57.9	53.7	50.9	53.3	51.1	52.6	53.9
Effective Tax Rate (%)	17.7	22.1	22.3	20.5	23.3	17.9	23.1	20.4	21.2	21.1
Effective Tax Rate (TEB) (%)	20.2	24.9	25.1	24.3	26.5	20.7	26.3	23.1	24.3	24.3
Cash Net Income (\$MM) (2)	2,086	1,488	1,463	1,187	1,329	1,646	1,268	5,037	4,243	5,430
Cash EPS (\$) - Basic (2)	1.74	1.20	1.26	1.01	1.14	1.44	1.13	4.20	3.71	4.72
- Diluted <sup>(2)</sup>	1.72	1.18	1.23	1.00	1.12	1.41	1.10	4.12	3.62	4.62
Cash ROE (%) (2)	25.0	19.0	20.3	16.8	19.5	26.1	21.2	21.5	22.1	20.7
Balance Sheet:	070.0	050.7	007.4	504.4	507.0	500.7	550.4			
Total Assets (\$B)	670.0	659.7	637.1	594.4	587.6	590.7	559.4			
Customer Loans and Acceptances (\$B)	365.2	353.7	349.2	335.7	326.3	319.3	317.8			
Deposits (\$B)	461.0	460.9	451.6	421.3	415.2	419.5	398.8			
Common Shareholders' Equity (\$B)	32.4	30.6	28.1	26.4	25.6	24.6	22.3			
Credit Quality:										
Net Impaired Loans (\$MM) (3)	2,019	2,021	1,914	2,084	2,138	2,248	2,294			
- % of Customer Loans and Acceptances	0.55	0.57	0.55	0.62	0.66	0.70	0.72			
Allowance for Credit Losses (\$MM)	2,862	2,713	2,750	2,689	2,677	2,639	2,646			
Total Provision for Credit Losses (\$MM)	402	264	265	281	250	270	275	931	795	1,076
- % of Average Customer Loans and Acceptances (4)	0.44	0.30	0.32	0.34	0.32	0.36	0.36	0.35	0.34	0.34
A 20 144										
Capital Measures:	10.0	40.0	44.4							
Tier 1 Capital Ratio (%)	12.6	12.2	11.4							
Total Capital Ratio (%)	14.4	14.0	13.2							
Tangible Common Equity Ratio (%)	10.2	9.4	8.5							
Assets to Capital Multiple (X)	17.2	17.5	17.7							
Risk-Weighted Assets (\$B)	252,399	252,862	253,075							

- (1) Refer to non-IFRS measures on page 5 in Report to Shareholders.
- (2) Excludes amortization of intangibles (net of taxes).
- (3) Net Impaired Loans are Impaired Loans less Allowance for Credit Losses allocated against such loans.
- (4) Excluding the Collective Allowance against Performing Loans, the PCL ratio would be Q3/12: 0.33%, Q4/11: 0.38%, Q3/11: 0.35% and YTD Q3/12: 0.31% and YTD Q3/11: 0.36%, Full Year 2011: 0.36%

# **COMMON SHARE AND OTHER INFORMATION**



			QUAR	TERLY TRE	END			YEAR-TO	D-DATE	FULL YEAR
		2012			201	11				
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
Valuation:										
Book Value per Share (\$)	28.29	26.78	25.49	24.20	23.59	22.78	21.29	28.29	23.59	24.20
Share Price (\$) - High	54.89	57.18	56.95	54.96	59.73	61.28	57.72	57.18	61.28	61.28
- Low	50.25	50.22	47.54	49.00	53.77	56.25	52.11	47.54	52.11	49.00
- Close	52.35	54.80	51.53	52.53	54.18	57.69	56.46	52.35	54.18	52.53
Share Price (Closing) as % Book Value	185.0	204.6	202.2	217.1	229.7	253.2	265.2	185.0	229.7	
Price (Closing) / Earnings Ratio (X) (1)	10.3	12.1	10.8	11.3	11.7	12.8	13.8	10.3	11.7	11.3
Market Capitalization (\$MM)	59,988	62,545	56,840	57,204	58,799	62,434	59,090	59,988	58,799	57,204
							_			
<u>Dividends:</u>										
Common Dividends Paid (\$MM)	629	625	567	564	563	561	512	1,821	1,636	2,200
Common Dividends/Share (\$)	0.55	0.55	0.52	0.52	0.52	0.52	0.49	1.62	1.53	2.05
01										
Shares:										
Number of Common Shares Outstanding	4 4 4 5	4 4 4 4	4 400	4.000	4.005	4.000	4.047			
at Period End (MM)  Average Number of Common Shares	1,145	1,141	1,103	1,089	1,085	1,082	1,047			
<u> </u>	1,142	1,134	1,091	1,086	1 000	1,078	1 044	4 4 2 2	1,068	1.070
Outstanding (MM) - Basic		•	•	· ·	1,082	•	1,044	1,122		1,072
- Diluted	1,160	1,168	1,125	1,118	1,115	1,113	1,081	1,151	1,104	1,108
Other Information: (2)										
Employees	81,281	80,932	77,302	75,362	74,902	73,558	71,653			
Branches and Offices	3,115	3,115	3,116	2,926	2,910	2,853	2,794			
ABMs	7,307	6,795	6,737	6,260	6,193	5,996	5,986			
Senior Debt Credit Ratings:										
Standard & Poor's	AA-	AA-	AA-	AA-	AA-	AA-	AA-			
Moody's	Aa1	Aa1	Aa1	Aa1	Aa1	Aa1	Aa1			

<sup>(1)</sup> Based on trailing 4 quarters' EPS

<sup>(2)</sup> Excludes affiliates

### **CONSOLIDATED STATEMENT OF INCOME**



			QUAF	RTERLY TRE	ND			YEAR-T	O-DATE	FULL
(\$ MM)		2012			201	1				YEAR
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
CONSOLIDATED STATEMENT OF INCOME:				-						
Interest Income (TEB) (1)	4,422	4,254	4,132	4,059	4,040	3,817	3,960	12,808	11,817	15,876
Interest Expense (1)	1,850	1,770	1,752	1,725	1,738	1,676	1,702	5,372	5,116	6,841
Net Interest Income (TEB)	2,572	2,484	2,380	2,334	2,302	2,141	2,258	7,436	6,701	9,035
Net Fee and Commission Revenues (Page 10)	1,563	1,577	1,500	1,489	1,467	1,527	1,244	4,640	4,238	5,727
Net Income from Investments in Associated Corporations (Page 10)	111	120	93	109	112	98	114	324	324	433
Other Operating Income (TEB) (Page 10)	1,343	592	716	367	490	942	603	2,651	2,035	2,402
Total Revenue (TEB)	5,589	4,773	4,689	4,299	4,371	4,708	4,219	15,051	13,298	17,597
Taxable Equivalent Adjustment	77	69	68	74	73	69	71	214	213	287
Total Revenue	5,512	4,704	4,621	4,225	4,298	4,639	4,148	14,837	13,085	17,310
Provision for Credit Losses	402	264	265	281	250	270	275	931	795	1,076
Total Operating Expenses (Page 11)	2,618	2,565	2,507	2,489	2,348	2,395	2,249	7,690	6,992	9,481
Income before Taxes	2,492	1,875	1,849	1,455	1,700	1,974	1,624	6,216	5,298	6,753
Income Tax Expense	441	415	413	298	397	353	375	1,269	1,125	1,423
Net Income	2,051	1,460	1,436	1,157	1,303	1,621	1,249	4,947	4,173	5,330
Amortization of Intangibles (net of taxes)	35	28	27	30	26	25	19	90	70	100
Cash Net Income	2,086	1,488	1,463	1,187	1,329	1,646	1,268	5,037	4,243	5,430
Net Income Attributable to Non-Controlling Interests	50	69	38	31	39	38	41	157	118	149
Non-Controlling Interests in Subsidiaries	58	56	25	17	24	24	26	139	74	91
Capital Instrument Equity Holders	(8)	13	13	14	15	14	15	18	44	58
Net Income Attributable to Equity Holders of the Bank	2,001	1,391	1,398	1,126	1,264	1,583	1,208	4,790	4,055	5,181
Preferred Shareholders	55	55	55	55	55	55	51	165	161	216
Common Shareholders	1,946	1,336	1,343	1,071	1,209	1,528	1,157	4,625	3,894	4,965

<sup>(1)</sup> Prior periods have been reclassified to conform with current presentation with respect to the reclassification of net interest income from trading operations to other operating income.

### **BUSINESS SEGMENT PERFORMANCE: CANADIAN BANKING**



			QUAR	TERLY TRE	ND			YEAR-TO		
		2012			201	1				FULL YEAR
(\$MM)	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
Net Interest Income (TEB)	1,197	1,156	1,174	1,145	1,160	1,088	1,160	3,527	3,408	4,553
Net Fee and Commission Revenues	375	361	365	363	360	346	349	1,101	1,055	1,418
Net Income (Loss) from Investments in Associated Corporations	5	-	1	2	1	5	(1)	6	5	7
Other Operating Income (TEB)	43	-	9	2	(4)	-	15	52	11	13
Total Revenue (TEB)	1,620	1,517	1,549	1,512	1,517	1,439	1,523	4,686	4,479	5,991
Provision for Credit Losses	(118)	(120)	(136)	(135)	(146)	(146)	(165)	(374)	(457)	(592)
Operating Expenses	(793)	(771)	(768)	(797)	(783)	(773)	(731)	(2,332)	(2,287)	(3,084)
Income Tax Expense (TEB)	(188)	(165)	(170)	(161)	(162)	(146)	(176)	(523)	(484)	(645)
Net Income	521	461	475	419	426	374	451	1,457	1,251	1,670
Net Income Attributable to Non-Controlling Interests	1	-	1	-	1	1	1	2	3	3
Net Income Attributable to Equity Holders of the Bank	520	461	474	419	425	373	450	1,455	1,248	1,667
Profitability Measurements:										
Return on Economic Equity (%)	41.7	38.3	38.8	35.2	36.0	33.1	38.5	39.6	35.9	35.7
Net Interest Margin <sup>(1)</sup>	2.15	2.17	2.18	2.15	2.22	2.19	2.27	2.16	2.23	2.21
Provision for Credit Losses as % of Average Loans & Acceptances	0.21	0.22	0.25	0.25	0.27	0.29	0.32	0.23	0.29	0.28
Productivity Ratio (%)	49.0	50.8	49.6	52.7	51.6	53.7	48.0	49.8	51.1	51.5
Average Balances (\$B):										
Residential Mortgages	149.5	146.4	144.6	142.1	139.1	136.6	135.4	146.8	137.0	138.3
Personal & Credit Card Loans	48.5	47.4	47.3	47.0	46.2	45.5	45.7	47.7	45.8	46.1
Business and Government Loans & Acceptances	28.3	27.3	26.3	26.0	25.8	25.2	24.4	27.3	25.1	25.4
Other Assets	0.6	0.5	0.7	0.7	0.7	0.7	0.9	0.6	0.8	0.7
Total Assets	226.9	221.6	218.9	215.8	211.8	208.0	206.4	222.4	208.7	210.5
Total Deposits	147.6	145.0	144.5	142.3	140.7	139.2	138.3	145.7	139.4	140.2
Other Liabilities	4.0	3.6	3.4	3.3	3.1	3.0	3.0	3.7	3.0	3.0
Total Liabilities	151.6	148.6	147.9	145.6	143.8	142.2	141.3	149.4	142.4	143.2
Other:										
Branches	1,035	1,032	1,030	1,029	1,027	1,024	1,024			
Employees	18,764	18,721	18,654	18,765	19,024	18,909	19,034			
ABMs	3,467	3,011	3,030	3,015	2,986	2,989	2,995			
		*			*					

<sup>(1)</sup> Net Interest Income (TEB) as % of Average Earning Assets excluding Bankers Acceptances.

### **BUSINESS SEGMENT PERFORMANCE: INTERNATIONAL BANKING**



			QUAR	TERLY TRE				YEAR-TO	D-DATE	FULL YEAR
		2012			201					
(\$MM)	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
Net Interest Income (TEB)	1,175	1,137	1,003	941	918	848	872	3,315	2,638	3,579
Net Fee and Commission Revenues	320	336	291	294	263	251	268	947	782	1,076
Net Income from Investments in Associated Corporations	104	109	68	100	98	90	90	281	278	378
Other Operating Income (TEB)	93	81	89	100	53	124	79	263	256	356
Total Revenue (TEB)	1,692	1,663	1,451	1,435	1,332	1,313	1,309	4,806	3,954	5,389
Provision for Credit Losses	(168)	(145)	(124)	(158)	(126)	(112)	(113)	(437)	(351)	(509)
Operating Expenses	(937)	(926)	(845)	(820)	(761)	(702)	(755)	(2,708)	(2,218)	(3,038)
Income Tax Expense (TEB)	(145)	(144)	(91)	(86)	(102)	(105)	(82)	(380)	(289)	(375)
Net Income	442	448	391	371	343	394	359	1,281	1,096	1,467
Net Income Attributable to Non-Controlling Interests	50	49	18	9	17	16	17	117	50	59
Net Income Attributable to Equity Holders of the Bank	392	399	373	362	326	378	342	1,164	1,046	1,408
Profitability Measurements:										
Return on Economic Equity (%)	11.7	12.4	12.7	13.3	12.3	14.6	12.8	12.2	13.2	13.2
Net Interest Margin <sup>(1)</sup>	4.23	4.20	3.98	3.85	3.94	3.92	3.85	4.14	3.90	3.89
Provision for Credit Losses as % of Average Loans & Acceptances	0.81	0.71	0.65	0.87	0.73	0.70	0.68	0.73	0.71	0.75
Productivity Ratio (%)	55.4	55.7	58.2	57.1	57.1	53.5	57.7	56.3	56.1	56.4
(0)										
Average Balances (\$B): (2)	1									
Residential Mortgages	17.1	16.6	15.4	15.5	15.1	15.0	15.2	16.4	15.1	15.2
Personal & Credit Card Loans	13.9	13.9	11.3	10.9	10.5	10.0	10.1	13.0	10.2	10.4
Business and Government Loans & Acceptances	53.0	53.3	49.9	46.5	43.1	41.7	41.2	52.0	42.0	43.1
Investment Securities	10.9	10.5	9.6	9.5	9.3	8.9	9.4	10.4	9.2	9.3
Deposits with Banks	9.9	9.6	8.6	8.9	8.4	7.5	8.3	9.4	8.1	8.3
Other Assets	7.0	7.6	6.7	6.8	7.2	6.8	6.8	7.0	6.9	6.9
Total Assets	111.8	111.5	101.5	98.1	93.6	89.9	91.0	108.2	91.5	93.2
Total Deposits	56.1	55.2	48.5	46.9	45.4	44.0	44.5	53.2	44.6	45.2
Other Liabilities	16.3	15.9	14.3	14.9	14.3	13.4	14.4	15.6	14.1	14.3
Total Liabilities	72.4	71.1	62.8	61.8	59.7	57.4	58.9	68.8	58.7	59.5
			_				_			_
Other: (3)										
Branches	1,836	1,841	1,847	1,596	1,651	1,599	1,554			
Employees	44,836	44,696	41,101	39,273	38,558	37,625	36,893			
ABMs	3,840	3,784	3,707	3,245	3,207	3,007	2,991			

<sup>(1)</sup> Net Interest Income (TEB) as % of Average Earning Assets excluding Bankers Acceptances.

<sup>(2)</sup> Note Q2/12 asset balances restated to conform to current presentation

<sup>(3)</sup> Excludes affiliates.

### **BUSINESS SEGMENT PERFORMANCE: GLOBAL WEALTH MANAGEMENT**



			QUAF	RTERLY TREI	ND			YEAR-TO	D-DATE	FULL YEAR
		2012			201	1				
(\$MM)	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
Net Interest Income (TEB)	128	126	123	121	111	100	112	377	323	444
Net Fee and Commission Revenues	610	627	586	586	601	631	387	1,823	1,619	2,205
Net Income from Investments in Associated Corporations	50	54	53	48	54	41	69	157	164	212
Other Operating Income (TEB)	98	98	97	83	79	339	75	293	493	576
Total Revenue (TEB)	886	905	859	838	845	1,111	643	2,650	2,599	3,437
Provision for Credit Losses	(1)	-	-	(1)	-	(1)	-	(1)	(1)	(2)
Operating Expenses	(509)	(525)	(495)	(513)	(509)	(542)	(336)	(1,529)	(1,387)	(1,900)
Income Tax Expense (TEB)	(92)	(82)	(76)	(62)	(76)	(74)	(68)	(250)	(218)	(280)
Net Income	284	298	288	262	260	494	239	870	993	1,255
Net Income Attributable to Non-Controlling Interests	6	7	6	8	6	7	8	19	21	29
Net Income Attributable to Equity Holders of the Bank	278	291	282	254	254	487	231	851	972	1,226
Hot moonle Attributable to Equity Holders of the Built	210	201	202	201	201	107	201	001	012	1,220
Profitability Measurements:										
Return on Economic Equity (%)	14.1	15.0	14.0	12.8	13.0	25.7	20.1	14.3	19.5	17.6
Productivity Ratio (%)	57.4	58.0	57.6	61.2	60.2	48.8	52.3	57.7	53.4	55.3
D 11 (T (1D (TED)										
Breakdown of Total Revenue (TEB):	744	764	714	706	724	992	523	2,222	2 220	2,945
Wealth Management Insurance	142	764 141	145	132			120		2,239	
Total	886	905	859	838	121 845	119 1,111	643	428 2,650	360 2,599	492 3,437
Total	886	905	859	838	845	1,111	643	2,650	2,599	3,437
Average Balances (\$B):										
Total Assets	13.8	13.4	13.2	13.4	13.2	12.8	9.8	13.5	12.0	12.3
Total Deposits	15.6	15.5	14.5	11.9	12.0	11.7	11.7	15.2	11.8	11.8
Other Liabilities	0.7	0.4	0.6	1.1	0.7	1.0	0.6	0.7	0.8	0.9
Total Liabilities	16.3	15.9	15.1	13.0	12.7	12.7	12.3	15.9	12.6	12.7
							<u> </u>			
Other: (1)										
Assets under Administration (\$B)	272	275	269	262	266	269	203			
Assets under Management (\$B)	109	109	106	103	105	106	56			
Employees - In Canada	4,443	4,355	4,407	4,224	4,214	4,154	3,074			
- Outside Canada	2,022	2,089	2,074	2,058	2,038	2,069	1,959			
- Total	6,465	6,444	6,481	6,282	6,252	6,223	5,033			
iotai	0,703	0,777	0,701	0,202	0,202	0,220	5,000			

<sup>(1)</sup> Excludes affiliates.

### **BUSINESS SEGMENT PERFORMANCE: GLOBAL BANKING AND MARKETS**



Other Operating Income (TEB) 419 377 386 194 273 337 370 1,182 980	768 ,198 ,174 3,140 (33) ,482) (367) ,258
Net Interest Income (TEB)       202       203       170       193       195       184       196       575       575         Net Fee and Commission Revenues       289       330       289       282       301       324       291       908       916         Other Operating Income (TEB)       419       377       386       194       273       337       370       1,182       980         Total Revenue (TEB)       910       910       845       669       769       845       857       2,665       2,471       347	768 ,198 ,174 8,140 (33) ,482) (367)
Net Fee and Commission Revenues       289       330       289       282       301       324       291       908       916         Other Operating Income (TEB)       419       377       386       194       273       337       370       1,182       980         Total Revenue (TEB)       910       910       845       669       769       845       857       2,665       2,471       337	,198 ,174 8,140 (33) ,482) (367)
Net Fee and Commission Revenues       289       330       289       282       301       324       291       908       916         Other Operating Income (TEB)       419       377       386       194       273       337       370       1,182       980         Total Revenue (TEB)       910       910       845       669       769       845       857       2,665       2,471       337	,198 ,174 8,140 (33) ,482) (367)
Other Operating Income (TEB)     419     377     386     194     273     337     370     1,182     980       Total Revenue (TEB)     910     910     845     669     769     845     857     2,665     2,471	,174 3,140 (33) ,482) (367)
Total Revenue (TEB) 910 910 845 669 769 845 857 2,665 2,471 3	(33) ,482) (367)
	(33) ,482) (367)
Provision for Credit Losses (15) 1 (5) (17) (8) (11) 3   (19) (16)	,482) (367)
	(367)
Income Tax Expense (TEB) (123) (159) (139) (39) (129) (75) (124) (421) (328)	,258
Net Income         398         387         311         243         304         376         335         1,096         1,015	
Net Income Attributable to Non-Controlling Interests  1 1 n/a	_
	,258
Profitability Measurements:	
Return on Economic Equity (%) 29.0 29.1 23.2 17.9 22.1 25.9 21.1 27.1 23.0	21.8
Net Interest Margin (1) & (2) 2.49 2.75 2.22 2.58 2.90 2.84 2.93 2.48 2.90	2.81
Provision for Credit Losses as % of Average Loans & Acceptances (1) <b>0.16</b> (0.01) 0.06 0.21 0.12 0.15 (0.04) <b>0.07</b> 0.07	0.11
Productivity Ratio (%) 41.1 40.1 46.2 55.3 42.7 45.3 46.8 42.4 45.0	47.2
Average Balances (\$B):	
Business and Government Loans & Acceptances 46.3 43.3 41.7 41.1 39.4 38.1 37.3 43.8 38.3	39.0
Securities Purchased Under Resale Agreements <b>39.4</b> 34.5 38.4 33.7 25.5 27.9 27.9 <b>37.5</b> 27.1	28.8
Trading Assets - Securities <b>82.3</b> 76.4 63.9 65.4 74.2 71.1 66.6 <b>74.2</b> 70.7	69.3
- Loans 11.9 12.7 14.2 14.1 13.8 13.2 11.5 12.9 12.8	13.2
Investment Securities 3.0 2.7 3.1 3.0 2.7 2.3 2.1 2.9 2.4	2.5
Deposits with Banks 7.0 5.7 5.3 5.4 6.1 5.9 6.0 6.0 6.0	5.9
Other Assets 36.7 35.7 39.8 40.4 31.4 29.7 30.3 37.4 30.4	32.9
	91.6
Total Deposits 45.1 45.7 48.2 49.4 49.0 44.7 44.8 46.3 46.1	47.0
Other Liabilities 127.3 107.1 110.9 109.5 96.9 96.8 94.9 115.2 96.3	99.5
Total Liabilities 172.4 152.8 159.1 158.9 145.9 141.5 139.7 161.5 142.4	46.5
Other:	
Employees 1,828 1,776 1,787 1,828 1,820 1,776 1,751	

<sup>(1)</sup> Global Corporate & Investment Banking only.

<sup>(2)</sup> Net Interest Income (TEB) as % of Average Earning Assets excluding Bankers Acceptances.

# BUSINESS SEGMENT PERFORMANCE: OTHER (1)



FULL YEAR

YEAR-TO-DATE

		2042			204	4				
(4 )		2012			201					
(\$MM)	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
										_
Net Interest Income (TEB) (2)	(135)	(141)	(95)	(71)	(88)	(84)	(87)	(371)	(259)	(330)
Net Fee and Commission Revenues	(31)	(77)	(31)	(36)	(58)	(25)	(51)	(139)	(134)	(170)
Net Income from Investments in Associated Corporations (3)	(48)	(43)	(29)	(41)	(41)	(38)	(44)	(120)	(123)	(164)
Other Operating Income (TEB) (2)	618	(30)	72	(81)	22	78	(2)	660	98	17
Total Revenue (TEB)	404	(291)	(83)	(229)	(165)	(69)	(184)	30	(418)	(647)
Provision for Credit Losses	(100)	-	-	30	30	-	-	(100)	30	60
Operating Expenses	(5)	22	(9)	11	33	5	(26)	8	12	23
Income Tax Expense (TEB) (2)	107	135	63	50	72	47	75	305	194	244
Net Income	406	(134)	(29)	(138)	(30)	(17)	(135)	243	(182)	(320)
Net Income Attributable to Non-Controlling Interests	(8)	13	13	14	15	14	15	18	44	58
Net Income Attributable to Equity Holders of the Bank	414	(147)	(42)	(152)	(45)	(31)	(150)	225	(226)	(378)
Average Balances (\$B): (4)										
Total Assets	95.9	89.0	98.7	84.9	87.0	75.6	64.5	94.3	76.3	77.8
Total Deposits	204.0	197.2	197.5	189.3	178.0	170.3	152.1	199.6	166.8	172.5
Other Liabilities	20.8	26.8	21.5	14.7	27.0	19.7	21.9	22.6	23.5	20.5
Total Liabilities	224.8	224.0	219.0	204.0	205.0	190.0	174.0	222.2	190.3	193.0
rotal Elabilitico	224.0	227.0	213.0	204.0	200.0	130.0	177.0	222.2	190.0	190.0

QUARTERLY TREND

<sup>(1)</sup> Represents smaller operating segments including Group Treasury and corporate adjustments.

<sup>(2)</sup> Includes elimination of the tax-exempt income gross-up reported in net interest income, other operating income and provision for income taxes in the four business segments reported on pages 4 to 7.

<sup>(3)</sup> Reflects elimination of tax normalization adjustments related to income from associated corporations in other business segments.

<sup>(4)</sup> Sum of Business Lines plus Other may not add to all-bank due to rounding

# CORE BANKING MARGIN, REVENUE FROM TRADING OPERATIONS AND ASSETS UNDER ADMINISTRATION AND MANAGEMENT



			QUAR	TERLY TRE	ND			YEAR-TO	O-DATE	FULL YEAR
		2012			201	1				
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
NET INTEREST MARGIN:										
Net Interest Income (TEB)	2,572	2,484	2,380	2,334	2,302	2,141	2,258	7,436	6,701	9,035
Core Banking Margin % (TEB) (1)	2.33	2.37	2.25	2.26	2.31	2.30	2.41	2.32	2.34	2.32
Banking Margin on Average Total Assets % (TEB) (1)	2.11	2.14	2.03	2.07	2.09	2.09	2.21	2.09	2.14	2.11
REVENUE FROM TRADING OPERATIONS (TEB) (\$MM):										
Interest Rate and Credit	183	112	106	47	21	133	121	401	275	322
Equities	37	39	21	(22)	39	(10)	20	97	49	27
Precious Metals and Commodities	102	123	110	97	80	66	92	335	238	335
Foreign Exchange	53	63	57	34	44	48	55	173	147	181
Other	(18)	(19)	28	(1)	(17)	(21)	4	(9)	(34)	(35)
sub-total	357	318	322	155	167	216	292	997	675	830
Taxable Equivalent Adjustment	72	66	63	69	67	64	66	201	197	266
Total (TEB)	429	384	385	224	234	280	358	1,198	872	1,096
ASSETS UNDER ADMINISTRATION (\$B): Personal										
Retail Brokerage	114.0	115.8	113.2	108.1	110.0	111.7	93.7			
Investment Management and Trust	76.3	77.6	76.7	72.6	72.9	72.6	69.1			
	190.3	193.3	189.9	180.7	182.9	184.3	162.8			
Mutual Funds	78.2	78.4	75.6	73.5	75.0	79.1	41.0			
Institutional	46.9	46.5	45.3	43.5	44.6	42.3	32.5			
Total	315.4	318.2	310.8	297.7	302.5	305.7	236.3			

### **ASSETS UNDER MANAGEMENT (\$B):**

Personal Mutual Funds Institutional **Total** 

(1) See non-IFRS measures in Report to Shareholders.

21.0	19.8	18.9	18.4	18.2	18.1	14.6
71.3	71.6	69.9	67.7	69.2	70.7	35.1
16.4	17.3	17.2	16.6	17.2	17.1	6.1
108.7	108.7	106.0	102.7	104.6	105.9	55.8

### FEE & COMMISSION REVENUES & OTHER OPERATING INCOME



	-	-	QUAR	TERLY TRE	ND			YEAR-TO	O-DATE	<b>FULL YEAR</b>
		2012			201	11				
(\$MM)	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
Fee and Commission Revenues:										
Card Revenues	198	192	175	160	155	140	153	565	448	608
Deposit and Payment Services										
Deposit Services	219	211	197	198	193	186	184	627	563	761
Other Payment Services	61	58	56	54	51	52	55	175	158	212
- W-	280	269	253	252	244	238	239	802	721	973
Credit Fees Commitment and Other Credit Fees	173	167	175	173	173	165	157	515	495	668
Acceptance Fees	50	51	49	49	49	44	46	150	139	188
/loocptanioe i ded	223	218	224	222	222	209	203	665	634	856
Other Banking Revenues	114	113	103	131	114	88	102	330	304	435
Total Banking Revenues	815	792	755	765	735	675	697	2,362	2,107	2,872
_										,
Mutual Funds	278	282	270	269	268	292	111	830	671	940
Brokerage Fees	174	187	178	187	194	199	148	539	541	728
Investment Management and Trust Services										
Investment Management and Custody	34	37	35	35	41	30	27	106	98	133
Personal and Corporate Trust	49 83	48 85	45 80	39 74	44 85	41 71	38 65	142 248	123 221	162 295
Total Wealth Management Revenues	535	554	528	530	547	562	324	1,617	1,433	1,963
								,		
Underwriting and Other Advisory Fees	113	129	120	92	120	146	134	362	400	492
Non-Trading Foreign Exchange Fees	91	91	97	94	57	124	74	279	255	349
Other	75	74	69	67	67	69	64	218	200	267
Total Fee and Commission Revenues	1,629	1,640	1,569	1,548	1,526	1,576	1,293	4,838	4,395	5,943
Fee and Commission Expenses:										
Card Expenses	48	46	48	39	43	34	37	142	114	153
Deposit and Payment Services Expenses	18	17	15	16	12	12	12	50	36	52
Other Expenses	-	-	6	4	4	3	-	6	7	11
Total Fee and Commission Expenses	66	63	69	59	59	49	49	198	157	216
Net Fee and Commission Revenues	1,563	1,577	1,500	1,489	1,467	1,527	1,244	4,640	4,238	5,727
Net Income from Investments in Associated Corporations	111	120	93	109	112	98	114	324	324	433
Other Operating Income (TEB):										
Revenue from Trading Operations	357	318	322	155	166	216	293	997	675	830
Net Gain on Investment Securities	10	57	54	64	109	88	24	121	221	285
Insurance underwriting income, net of claims (1)	100	95	94	85	76	54	79	289	209	294
Other (1)	804	56	183	(6)	72	520	141	1,043	733	727
sub-total	1,271	526	653	298	423	878	537	2,450	1,838	2,136
Taxable Equivalent Adjustment	72	66	63	69	67	64	66	201	197	266
Total (TEB)	1,343	592	716	367	490	942	603	2,651	2,035	2,402

<sup>(1)</sup> Amounts have been reclassified to conform with current period presentation.

### **OPERATING EXPENSES**



			QUAR	TERLY TRE		4		YEAR-TO	D-DATE	FULL
(CAAAA)	00	2012	04	04	201 Q3		Q1	2042	2011	YEAR
(\$MM)	Q3	Q2	Q1	Q4	QS	Q2	ŲΙ	2012	2011	2011
Salaries and Employee Benefits										
Salaries	820	784	799	792	768	731	727	2,403	2,226	3,018
Performance-Based Compensation	381	370	339	358	353	359	280	1,090	992	1,350
Stock-Based Compensation	53	27	100	37	41	46	122	180	209	246
Other Employee Benefits	222	241	211	183	193	222	146	674	561	744
	1,476	1,422	1,449	1,370	1,355	1,358	1,275	4,347	3,988	5,358
Premises and Technology										
Net Premises Rent	82	77	72	72	69	70	65	231	204	276
Premises Repairs and Maintenance	24	24	25	26	22	20	22	73	64	90
Property Taxes	25	22	19	19	22	19	16	66	57	76
Computer Equipment, Software and Data Processing	210	200	189	212	182	181	185	599	548	760
Other Premises Costs	67	65	61	63	62	62	57	193	181	244
	408	388	366	392	357	352	345	1,162	1,054	1,446
Depreciation and Amortization										
Depreciation	69	69	70	66	67	80	61	208	208	274
Amortization of Intangibles	48	39	36	42	36	34	27	123	97	139
3 · · · · · · · · · · · · · · · · · · ·	117	108	106	108	103	114	88	331	305	413
Communications										
Telecommunications	22	21	20	21	20	20	21	63	61	82
Stationery, Postage and Courier	72	72	68	66	64	68	64	212	196	262
	94	93	88	87	84	88	85	275	257	344
Advertising and Business Development										
Advertising and Promotion	67	64	70	89	69	63	61	201	193	282
Travel and Business Development	37	34	34	43	36	35	31	105	102	145
	104	98	104	132	105	98	92	306	295	427
Professional	04	0.7	00	70	F-7	70	00	000	400	000
Professional	81	87	68	72	57	70	63	236	190	262
Business and Capital Taxes										
Business Taxes	51	54	45	36	38	36	44	150	118	154
Capital Taxes	11	10	9	7	6	8	8	30	22	29
	62	64	54	43	44	44	52	180	140	183
Other										
Employee Training	11	9	9	16	11	9	9	29	29	45
Other	265	296	263	269	232	262	240	824	734	1,003
	276	305	272	285	243	271	249	853	763	1,048
Total Operating Expenses	2,618	2,565	2,507	2,489	2,348	2,395	2,249	7,690	6,992	9,481

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION (SPOT BALANCES)



	QUARTERLY TREND									
		2012				201	1		November 1,	
(\$MM)	Q3	Q2	Q1	Q4		Q3	Q2	Q1	2010	
Assets										
Cash and Deposits with Banks	62,438	67,622	52,891	45,2	22	48,706	63,352	44,634	40,231	
Precious Metals	9,177	10,116	10,810	9,2	49	10,069	9,000	8,510	6,497	
Trading Assets										
- Securities	81,641	82,012	74,262	62,1		72,799	74,368	68,965	61,987	
- Loans	12,139	11,864	13,631	13,6	07	14,271	14,250	11,563	11,427	
- Other	17	338	193		-	-	-	-	-	
- Total Trading Assets	93,797	94,214	88,086	75,7	99	87,070	88,618	80,528	73,414	
Financial Assets Designated at Fair Value through Profit & Loss	257	317	362	3	75	376	442	722	823	
Securities Purchased under Resale Agreements	46,632	44,473	40,165	34,5	32	30,296	25,890	33,171	27,920	
Derivative Financial Instruments	33,853	31,801	37,203	37,3	22	29,580	28,445	23,111	26,908	
Investment Securities	30,381	28,737	30,227	30,1	76	29,236	29,710	29,861	31,381	
Loans to Customers										
- Residential Mortgages	171,888	167,325	164,828	161,6	35 1	58,724	155,291	153,918	152,324	
- Personal and Credit Cards	67,174	65,560	65,697	63,3		62,735	61,702	62,390	63,531	
- Business and Government	120,358	114,894	113,451	105,2		99,336	97,222	96,563	94,811	
- Sub-total	359,420	347,779	343,976	330,2		320,795	314,215	312,871	310,666	
- Allowance for Credit Losses	(2,862)	(2,713)	(2,750)	(2,6		(2,677)	(2,638)	(2,646)	(2,630)	
- Total Net Loans	356,558	345,066	341,226	327,5	/3 3	318,118	311,577	310,225	308,036	
Other										
- Customers' Liability Under Acceptances	8,635	8,624	7,924	8,1	72	8,148	7,682	7,614	7,616	
- Current Tax Assets	749	603	632		49	167	167	201	120	
- Investment Property	252	252	252		52	254	250	253	255	
- Land, Buildings and Equipment	1,893	2,380	2,371	2,2		2,192	2,175	2,164	2,143	
- Investments in Associates	4,656	4,598	4,595	4,4		4,353	4,261	4,617	4,635	
- Goodwill and Other Intangible Assets	8,708	8,633	7,672	7,6		7,467	7,383	3,629	3,661	
- Deferred Tax Assets	2,065	2,092	2,026	2,2		2,091	2,139	2,897	2,976	
- Other Assets - Total Other Assets	9,919	10,162	10,613	9,1		9,474	9,604	7,278	7,354	
	36,877	37,344	36,085	34,1		34,146	33,661	28,653	28,760	
Total Assets	669,970	659,690	637,055	594,4	23 5	87,597	590,695	559,415	543,970	

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(SPOT BALANCES) (continued)



November 1.

444

28,632

132,440 516,752

(\$MM)	

### Liabilities

### Deposits

- Personal
- Business and Government
- Banks
- Total Deposits

### Other

- Acceptances
- Obligations Related to Securities Sold Short
- Derivative Financial Instruments
- Obligations Related to Securities Sold Under Repurchase Agreements
- Current Tax Liabilities
- Subordinated Debentures
- Capital Instrument Liabilities
- Provisions for Off-Balance Sheet Items, Legal and Other
- Deferred Tax Liabilities
- Other
- Total Other Liabilities

### **Total Liabilities**

**Equity** 

### Common Equity

- Common Shares
- Retained Earnings
- Accumulated Other Comprehensive Income (Loss)
- Other Reserves
- Total Common Equity

### Preferred Shares

Total Equity Attributable to Equity Holders of the Bank

### Non-Controlling Interests

- Non-Controlling Interests in Subsidiaries
- Capital Instrument Equity Holders

### **Total Equity**

**Total Liabilities and Equity** 

Q3	Q2	Q1	Q4	Q3	Q2	Q1	2010
						u l	
137,657	136,076	137,804	133,025	132,313	131,136	130,769	128,850
294,943	295,996	285,857	266,965	261,234	263,792	244,260	233,349
28,422	28,835	27,948	21,345	21,625	24,573	23,723	22,113
461,022	460,907	451,609	421,335	415,172	419,501	398,752	384,312
8,635	8,624	7,924	8,172	8,148	7,682	7,614	7,616
20,780	22,395	17,139	15,450	22,045	25,470	25,717	21,519
38,250	35,053	41,455	40,236	33,711	34,267	26,577	31,438
62,509	54,031	45,827	38,216	38,562	34,385	35,383	32,788
1,134	892	816	370	268	292	413	509
6,899	6,896	6,930	6,923	6,905	6,887	6,913	6,939
1,342	2,046	2,024	2,003	1,982	1,962	1,941	2,415
141	119	122	146	130	138	138	140

478

28,854

140,848

562,183

463

28,775

140,989

556,161

435

29,177

140,695

560,196

446

27,745

132,887

531,639

QUARTERLY TREND

2011

11,163	10,964	9,069		8,336	8,142	7,971	5,933		5,750
21,253	19,937	19,225		18,421	17,922	17,288	16,319		15,684
(141)	(445)	(287)		(497)	(548)	(676)	(10)		269
139	110	105		96	89	58	43		25
32,414	30,566	28,112		26,356	25,605	24,641	22,285		21,728
4,384	4,384	4,384		4,384	4,384	4,384	3,975		3,975
36,798	34,950	32,496		30,740	29,989	29,025	26,260		25,703
918	887	823		626	587	559	615		559
770	830	818		874	860	915	901		956
38,486	36,667	34,137		32,240	31,436	30,499	27,776		27,218
669,970	659,690	637,055		594,423	587,597	590,695	559,415		543,970
	21,253 (141) 139 32,414 4,384 36,798 918 770 38,486	21,253     19,937       (141)     (445)       139     110       32,414     30,566       4,384     4,384       36,798     34,950       918     887       770     830       38,486     36,667	21,253       19,937       19,225         (141)       (445)       (287)         139       110       105         32,414       30,566       28,112         4,384       4,384       4,384         36,798       34,950       32,496         918       887       823         770       830       818         38,486       36,667       34,137	21,253       19,937       19,225         (141)       (445)       (287)         139       110       105         32,414       30,566       28,112         4,384       4,384       4,384         36,798       34,950       32,496         918       887       823         770       830       818         38,486       36,667       34,137	21,253       19,937       19,225       18,421         (141)       (445)       (287)       (497)         139       110       105       96         32,414       30,566       28,112       26,356         4,384       4,384       4,384       4,384         36,798       34,950       32,496       30,740         918       887       823       626         770       830       818       874         38,486       36,667       34,137       32,240	21,253         19,937         19,225         18,421         17,922           (141)         (445)         (287)         (497)         (548)           139         110         105         96         89           32,414         30,566         28,112         26,356         25,605           4,384         4,384         4,384         4,384         4,384           36,798         34,950         32,496         30,740         29,989           918         887         823         626         587           770         830         818         874         860           38,486         36,667         34,137         32,240         31,436	21,253         19,937         19,225         18,421         17,922         17,288           (141)         (445)         (287)         (497)         (548)         (676)           139         110         105         96         89         58           32,414         30,566         28,112         26,356         25,605         24,641           4,384         4,384         4,384         4,384         4,384         4,384           36,798         34,950         32,496         30,740         29,989         29,025           918         887         823         626         587         559           770         830         818         874         860         915           38,486         36,667         34,137         32,240         31,436         30,499	21,253         19,937         19,225         18,421         17,922         17,288         16,319           (141)         (445)         (287)         (497)         (548)         (676)         (10)           139         110         105         96         89         58         43           32,414         30,566         28,112         26,356         25,605         24,641         22,285           4,384         4,384         4,384         4,384         4,384         4,384         3,975           36,798         34,950         32,496         30,740         29,989         29,025         26,260           918         887         823         626         587         559         615           770         830         818         874         860         915         901           38,486         36,667         34,137         32,240         31,436         30,499         27,776	21,253         19,937         19,225         18,421         17,922         17,288         16,319           (141)         (445)         (287)         (497)         (548)         (676)         (10)           139         110         105         96         89         58         43           32,414         30,566         28,112         26,356         25,605         24,641         22,285           4,384         4,384         4,384         4,384         4,384         3,975           36,798         34,950         32,496         30,740         29,989         29,025         26,260           918         887         823         626         587         559         615           770         830         818         874         860         915         901           38,486         36,667         34,137         32,240         31,436         30,499         27,776

609

30,163

170,462

631,484

481

31,579

162,116

623,023

450

28,622

151,309

602,918

2012

### **AVERAGE BALANCE SHEET**



			QUAF	RTERLY TRE	ND			YEAR-TO-DATE		FULL YEAR
		2012			201					
(\$MM)	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
Deposits with Banks	65,513	58,383	63,334	58,503	55,260	49,145	39,702	62,439	48,023	50,665
Trading Assets - Securities	84,271	79,397	66,909	68,906	78,707	75,687	69,297	76,840	74,551	73,129
- Loans	11,870	12,677	14,243	14,071	13,836	13,163	11,532	12,932	12,840	13,150
- Total	96,141	92,074	81,152	82,977	92,543	88,850	80,829	89,772	87,391	86,279
Securities Purchased under Resale Agreements	46,340	40,850	43,567	38,779	31,882	32,729	32,454	43,606	32,351	33,971
Investment Securities	35,013	33,412	34,669	34,837	33,358	32,407	34,787	34,371	33,530	33,859
Loans to Customers - Residential Mortgages	167,899	164,219	161,175	158,718	155,175	152,593	151,608	164,432	153,132	154,540
- Personal and Credit Cards	67,480	67,243	64,872	64,548	63,809	63,221	64,263	66,527	63,770	63,231
- Business and Government	118,774	115,631	109,890	105,541	100,539	97,474	95,423	114,759	97,816	99,014
- Sub-total	354,153	347,093	335,937	328,807	319,523	313,288	311,294	345,718	314,718	316,785
- Allowance for Credit Losses	2,974	2,800	2,777	2,785	2,742	2,700	2,716	2,851	2,720	2,736
- Total	351,179	344,293	333,160	326,022	316,781	310,588	308,578	342,867	311,998	314,049
Total Earning Assets	594,186	569,012	555,882	541,118	529,824	513,719	496,350	573,055	513,293	518,823
Derivative Financial Instruments	37,512	34,558	40,053	33,372	28,627	25,375	25,009	37,395	26,348	28,209
Customers' Liability under Acceptances	8,999	8,474	8,338	8,480	7,944	7,761	7,545	8,605	7,750	7,934
Other Assets	34,349	35,424	31,935	31,991	32,124	28,573	24,532	34,023	28,800	31,135
Total Assets	675,046	647,468	636,208	614,961	598,519	575,428	553,436	653,078	576,191	586,101
Deposits from Customers	440,838	433,017	425,278	412,997	400,260	387,810	370,890	433,044	386,304	393,032
Deposits from Banks	27,566	25,569	27,883	26,793	24,734	22,086	20,399	27,017	22,410	23,514
	468,404	458,586	453,161	439,790	424,994	409,896	391,289	460,061	408,714	416,546
Securities Sold Short	24,098	17,929	16,874	19,914	25,207	26,602	27,857	19,646	26,555	24,881
Obligations Related to Securities Sold under Repurchase Agreements	59,518	47,663	46,781	42,427	38,384	35,284	33,185	51,348	35,621	37,337
Subordinated Debentures	6,929	6,929	6,929	6,923	6,898	6,899	6,924	6,913	6,907	6,911
Capital Instrument Liabilities	2,030	1,798	2,014	2,037	1,880	2,207	2,246	1,963	2,110	2,092
Other Liabilities	76,490	79,378	77,477	72,032	70,189	64,287	64,438	77,872	66,530	68,076
Shareholders' Equity - Common Shares, Retained Earnings, Accumulated Other Comprehensive Income (Loss) and Other Reserves	31,490	29,122	27,017	25,980	25,122	24,374	22,006	29,254	24,020	24,487
- Preferred Shares	4,384	4,384	4,384	4,384	4,384	4,384	3,975	4,384	4,246	4,281
- Preferred Shares - Non-Controlling Interests	4,364	4,304	4,304	4,364	4,304	4,304	3,913	4,364	4,240	4,201
Non-Controlling Interests in Subsidiaries	903	855	725	607	573	587	587	814	580	589
- Non-Controlling Interests in Subsidiaries - Capital Instrument Equity Holders	800	824	846	867	888	908	929	823	908	901
- Total Shareholders' Equity	37,577	35,185	32,972	31,838	30,967	30,253	27,497	35,275	29,754	30,258
	-			,						-
Total Liabilities and Shareholders' Equity	675,046	647,468	636,208	614,961	598,519	575,428	553,436	653,078	576,191	586,101

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY



			QUAF		YEAR-TO	FULL YEAR				
(\$MM)		2012			2011					
•	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
Common Shares:										
Balance at Beginning of Period	10,964	9,069	8,336	8,142	7,971	5,933	5,750	8,336	5,750	5,750
Shares Issued	199	1,895	733	194	171	2,038	183	2,827	2,392	2,586
Balance at End of Period	11,163	10,964	9,069	8,336	8,142	7,971	5,933	11,163	8,142	8,336
Retained Earnings:										
Balance at Beginning of Period	19,938	19,225	18,421	17,922	17,288	16,319	15,684	18,421	15,684	15,684
Net Income attributable to Common Shareholders of the Bank	1,946	1,336	1,343	1,071	1,209	1,528	1,157	4,625	3,894	4,965
Dividends Paid to Common Shareholders of the Bank	(629)	(625)	(567)	(564)	(563)	(561)	(512)	(1,821)	(1,636)	(2,200)
Other	(2)	` 2 <sup>´</sup>	28	(8)	(12)	` 2 <sup>´</sup>	(10)	28	(20)	(28)
Balance at End of Period	21,253	19,938	19,225	18,421	17,922	17,288	16,319	21,253	17,922	18,421
Assumulated Other Common and and business (Locale			· ·				·		·	·
Accumulated Other Comprehensive Income (Loss): Balance at Beginning of Period	(445)	(287)	(497)	(548)	(676)	(10)	269	(497)	269	269
Other Comprehensive Income, net of Income Tax	(443)	(201)	(497)	(340)	(070)	(10)	209	(497)	209	209
Currency Translation Reserve	285	(293)	142	234	197	(792)	(335)	134	(930)	(696)
Available-for-Sale Reserve	18	(293) 76	142	(196)	(55)	90	(15)	94	20	(176)
Cash Flow Hedging Reserve	(6)	62	49	13	(14)	36	71	105	93	106
Share of Associated Corporations	7	(3)	19	-	(17)	-	′ .	23	-	-
Total	304	(158)	210	51	128	(666)	(279)	356	(817)	(766)
Balance at End of Period	(141)	(445)	(287)	(497)	(548)	(676)	(10)	(141)	(548)	(497)
	(,	(110)	(201)	(101)	(0.0)	(0.0)	(10)	()	(0.0)	(101)
Other Reserves:										
Balance at Beginning of Period	110	105	96	89	58	43	25	96	25	25
Share-based payments	5	1	9	7	31	15	18	15	64	71
Other	24	4	-	-	-	-	-	28	-	-
Balance at End of Period	139	110	105	96	89	58	43	111	89	96
Total Common Equity at End of Period	32,414	30,567	28,112	26,356	25,605	24,641	22,285	32,386	25,605	26,356
	<i>.</i> .									
Composition of Accumulated Other Comprehensive Incom				Г						
Currency Translation Reserve	(563)	(848)	(555)	(697)	(930)	(1,127)	(335)			
Available-for-Sale Reserve	535	515	441	441	636	691	601			
Cash Flow Hedging Reserve	(146)	(140)	(203)	(252)	(264)	(250)	(286)			
Share of Associated Corporations	33	26	29	10	10	10	10			
Total	(141)	(447)	(287)	(497)	(548)	(676)	(10)			

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)



**FULL YEAR** 

YEAR-TO-DATE

(\$MM)		2012			2011					
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2012	2011	2011
Preferred Shares:										
Balance at Beginning of Period	4,384	4,384	4,384	4,384	4,384	3,975	3,975	4,384	3,975	3,975
Shares Issued	-	-	-	-	-	409	-	-	409	409
Net Income attributable to Preferred Shareholders of the Bank	55	55	55	55	55	55	51	165	161	216
Dividends paid to Preferred Shareholders of the Bank	(55)	(55)	(55)	(55)	(55)	(55)	(51)	(165)	(161)	(216)
Balance at End of Period	4,384	4,384	4,384	4,384	4,384	4,384	3,975	4,384	4,384	4,384
Non-Controlling Interests: Non-Controlling Interests in Subsidia										
Balance at Beginning of Period	887	823	626	587	559	615	559	626	559	559
Net Income attributable to Non-Controlling Interests in Subsidiaries	58	56	25	17	24	24	26	139	74	91
Other Comprehensive Income, net of Income Tax	(1)	(12)	(1)	22	12	(24)	(5)	(14)	(17)	5
Distributions to Non-Controling Interests	(11)	(10)	(12)	(10)	(10)	(13)	(9)	(33)	(32)	(42)
Other	(15)	30	185	10	2	(43)	44	200	3	13
Balance at End of Period	918	887	823	626	587	559	615	918	587	626
Non-Controlling Interests: Capital Instrument Equity Holders:										
Balance at Beginning of Period	830	818	874	860	915	901	956	874	956	956
Net Income attributable to Capital Instrument Holders of the Bank	(8)	13	13	14	15	14	15	18	44	58
Distribution made to Capital Instrument Holders of the Bank	(45)	(1)	(69)	-	(70)	-	(70)	(115)	(140)	(140)
Other	(7)	-	-	-	-	-	-	(7)	-	-
Balance at End of Period	770	830	818	874	860	915	901	770	860	874
Total Equity at End of Period	38,486	36,668	34,137	32,240	31,436	30,499	27,776	38,458	31,436	32,240
rotal Equity at Elia of Folloa	55,700	50,000	J <del>T</del> , 131	32,240	31,430	JU, <del>1</del> JJ	21,110	55,750	51,730	52,240

QUARTERLY TREND

# CUSTOMER LOANS AND ACCEPTANCES BY TYPE OF BORROWER



	July 3	1, 2012	April 3	0, 2012	January	31, 2012	July 31	, 2011
(\$B)	Balance	% of Total						
Personal								
Residential Mortgages	171.9	46.9	167.3	47.2	164.8	47.0	158.4	48.5
Credit Cards	12.3	3.4	12.3	3.5	12.3	3.5	10.7	3.3
Personal Loans	54.8	15.0	53.3	15.0	53.4	15.2	51.2	15.7
	239.0	65.3	232.9	65.7	230.5	65.7	220.3	67.5
Collective Allowance for Impaired Loans	(1.1)	(0.3)	(1.1)	(0.3)	(1.0)	(0.3)	(1.0)	(0.3)
	237.9	65.0	231.8	65.4	229.5	65.4	219.3	67.2
Business & Government								
Financial Services	24.7	6.7	21.4	6.0	21.7	6.2	19.8	6.1
Wholesale and Retail	13.1	3.6	12.9	3.6	11.2	3.2	10.3	3.2
Real Estate	11.2	3.1	11.1	3.1	10.9	3.1	10.0	3.1
Oil and Gas	11.1	3.0	10.1	2.8	10.5	3.0	9.0	2.7
Transportation	8.3	2.3	7.8	2.2	8.5	2.4	7.1	2.2
Automotive	6.5	1.8	6.6	1.9	5.8	1.7	5.2	1.6
Agriculture	5.7	1.6	4.9	1.4	5.4	1.5	4.8	1.5
Government	3.9	1.1	4.1	1.1	4.8	1.4	4.0	1.2
Hotels and Leisure	3.4	0.9	3.6	1.0	3.6	1.0	3.5	1.1
Mining and Primary Metals	5.9	1.6	6.0	1.7	6.6	1.9	6.1	1.9
Utilities	6.0	1.6	5.5	1.6	5.5	1.6	4.6	1.4
Health Care	3.8	1.0	3.9	1.1	4.1	1.2	3.4	1.0
Telecommunications and Cable	3.9	1.1	4.1	1.1	4.3	1.3	3.4	1.0
Media	1.2	0.3	1.3	0.4	1.4	0.4	1.4	0.4
Chemical	1.2	0.3	1.5	0.4	1.5	0.4	1.2	0.4
Food and Beverage	2.6	0.7	2.5	0.7	2.8	0.8	2.7	0.8
Forest Products	1.3	0.3	1.4	0.4	1.3	0.4	1.0	0.3
Other	14.8	4.0	14.4	4.1	10.9	3.1	9.5	2.9
sub-total	128.6	35.0	123.1	34.6	120.8	34.6	107.0	32.8
Total Loans and Acceptances, net of								
Allowances for Impaired Loans	366.5	100.0	354.9	100.0	350.3	100.0	326.3	100.0



### IMPAIRED LOANS BY BUSINESS SEGMENT

			QUAF	RTERLY TREN	ID		
(\$MM)		2012			2011		
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
<b>GROSS IMPAIRED LOANS:</b>			• •				•
Canadian							
Retail	771	773	810	826	855	848	882
Commercial	277	279	313	294	324	355	337
	1,048	1,052	1,123	1,120	1,179	1,203	1,219
<u>International</u>							
Retail	1,430	1,404	1,330	1,350	1,341	1,341	1,329
Commercial	825	881	914	960	919	915	907
	2,255	2,285	2,244	2,310	2,260	2,256	2,236
Global Wealth Management	11	12	12	13	14	15	15
Global Banking and Markets							
Canada	72	29	50	35	48	39	63
U.S.A.	140	95	15	8	6	80	103
Europe	83	84	43	63	65	29	49
	295	208	108	106	119	148	215
Total Gross Impaired Loans	3,609	3,557	3,487	3,549	3,572	3,622	3,685
NET IMPAIRED LOANS:							
<u>Canadian</u>							
Retail	302	298	340	374	395	387	418
Commercial	78	81	79	77	120	178	161
International	380	379	419	451	515	565	579
Retail	775	811	770	853	864	885	876
Commercial	624	667	659	710	691	695	673
Commercial	1,399	1,478	1,429	1,563	1,555	1,580	1,549
	1,000	1, 17 0	1,120	1,000	1,000	1,000	1,010
Global Wealth Management	11	9	10	11	12	12	12
Global Banking and Markets							
Canada	60	20	36	21	11	4	38
U.S.A.	112	75	2	-	-	68	79
Europe	57	60	18	38	45	19	37
•	229	155	56	59	56	91	154
Total Net Impaired Loans	2,019	2,021	1,914	2,084	2,138	2,248	2,294
Total Net Impaneu Loans	2,013	۷,021	1,314	2,004	۷,۱۵۵	۷,۷40	۷,۷۵4

### CHANGES IN GROSS IMPAIRED LOANS BY BUSINESS SEGMENT



			QUART	ERLY TREN			
(\$MM)	Q3	<b>2012</b> Q2	Q1	Q4	2011 Q3	Q2	Q1
Balance at Beginning of Period	3,557	3,487	3,549	3,572	3,622	3,685	3,668
Net Classifications							
Canadian Retail							
New Classifications	335	343	361	389	385	401	392
Declassifications, Payments and Sales	(201)	(245)	(242)	(277)	(253)	(292)	(242)
Net Classifications	134	98	119	112	132	109	150
Canadian Commercial							
New Classifications	34	47	55	61	23	64	131
Declassifications, Payments and Sales Net Classifications	(19) 15	(41) 6	(30)	(73)	(38)	(30)	(34) 97
	15	О	25	(12)	(15)	34	97
International Retail		000	105		400	004	400
New Classifications	151	200	135	111	132	204	168
Declassifications, Payments and Sales Net Classifications	151	200	135	111	132	204	168
	131	200	100		102	204	100
International Commercial New Classifications	51	125	26	58	35	82	78
Declassifications, Payments and Sales	(77)	(135)	(31)	(24)	(36)	(10)	(89)
Net Classifications	(26)	(10)	(5)	34	(1)	72	(11)
Global Wealth Management	, ,	( )			( )		( )
New Classifications	3	_	_	_	_	3	13
Declassifications, Payments and Sales	(1)	-	(1)	-	-	-	-
Net Classifications	2	-	(1)	-	-	3	13
Global Banking and Markets							
New Classifications	122	154	20	78	25	89	84
Declassifications, Payments and Sales	(33)	(43)	(17)	(69)	(45)	(139)	(82)
Net Classifications	89	111	3	9	(20)	(50)	2
Total	365	405	276	254	228	372	419
Write-offs							
Canadian Retail	(136)	(135)	(135)	(141)	(125)	(144)	(141)
Canadian Commercial	(18)	(40)	(11)	(19)	(15)	(16)	(12)
International Retail	(136)	(135)	(139)	(158)	(138)	(140)	(143)
International Commercial	(40)	(12)	(29)	(22)	(8)	(12)	(46)
Global Wealth Management Global Banking and Markets	(3) (4)	(2)	(3)	(30)	(1) (5)	(1) (4)	(3)
Total	(337)	(324)	(317)	(370)	(292)	(317)	(345)
Forex	(55.7)	(3= .)	\-··/	(0.0)	(= <b>-</b> )	(3)	(0.0)
International Retail	11	9	(16)	57	5	(53)	(29)
International Commercial	10	(12)	(7)	30	13	(53)	(17)
Global Wealth Management	0	-	-	(1)	-	-	-
Canadian Commercial	1	-	2	-	-	-	-
Global Banking and Markets	2	(8)	-	7	(4)	(12)	(11)
Total	24	(11)	(21)	93	14	(118)	(57)
Balance at End of Period	3,609	3,557	3,487	3,549	3,572	3,622	3,685

# ALLOWANCE FOR CREDIT LOSSES & OTHER RESERVES



			QUAR	TERLY TREND	)		
(\$MM)		2012			2011		
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Balance, Beginning of Period	2,713	2,750	2,689	2,677	2,638	2,646	2,630
Acquisition Related	-	-	-	-	-	2	-
Write-offs	(337)	(324)	(317)	(370)	(292)	(317)	(345)
Recoveries	87	93	91	97	73	81	98
Provision for Credit Losses	402	264	265	281	250	270	275
Foreign Currency Adjustment and Other	(3)	(70)	22	4	8	(43)	(12)
Balance, End of Period	2,862	2,713	2,750	2,689	2,677	2,639	2,646
Comprised of:							
Individually Assessed Allowances	466	468	543	516	497	457	474
Collective Allowances	2,396	2,245	2,207	2,173	2,180	2,182	2,172
Total Allowance for Credit Losses	2,862	2,713	2,750	2,689	2,677	2,639	2,646
Allocated as follows:							
Impaired Loans-							
Residential Mortgages	380	339	336	268	268	271	238
Personal and Credit Cards	744	729	694	681	669	646	679
Business and Government	466	468	543	516	497	457	474
	1,590	1,536	1,573	1,465	1,434	1,374	1,391
Performing Loans-							
Residential Mortgages	189	153	150	161	154	135	111
Personal and Credit Cards	117	95	90	82	66	55	45
Business and Government	966	929	937	981	1,023	1,075	1,099
	1,272	1,177	1,177	1,224	1,243	1,265	1,255
Total Allowance for Credit Losses	2,862	2,713	2,750	2,689	2,677	2,639	2,646
	·	•	· · · · · · · · · · · · · · · · · · ·		·	· · · · · · · · · · · · · · · · · · ·	
Reserves against Unfunded Commitments and Other Off-Balance							
Sheet items included in Other Liabilities	184	183	185	137	148	156	165

# IMPAIRED LOANS BY TYPE OF BORROWER



	July 31, 2012 Allowance for Credit				oril 30, 20 <sup>2</sup> lowance f Credit		July 31, 2011 Allowance for Credit		
(\$MM)	Gross	Losses	Net	Gross	Losses	Net	Gross	Losses	Net
Personal									
Residential Mortgages	1,328	380	948	1,316	339	977	1,456	238	1,218
Other Personal Loans	873	744	129	861	729	132	755	679	76
	2,201	1,124	1,077	2,177	1,068	1,109	2,211	917	1,294
Business & Government									
Financial Services	8	2	6	43	25	18	67	34	33
Wholesale and Retail	154	66	88	158	71	87	216	90	126
Real Estate	302	94	208	242	79	163	408	97	311
Oil and Gas	38	37	1	38	31	7	8	3	5
Transportation	100	39	61	118	42	76	145	49	96
Automotive	7	3	4	8	4	4	12	9	3
Agriculture	51	20	31	61	22	39	76	29	47
Government	54	8	46	65	9	56	40	7	33
Hotels and Leisure	198	29	169	244	41	203	218	28	190
Mining and Primary Metals	20	8	12	14	8	6	15	10	5
Utilities	56	6	50	22	4	18	1	-	1
Health Care	46	22	24	34	15	19	25	9	16
Telecommunications and Cable	8	5	3	8	5	3	15	5	10
Media	86	20	66	40	16	24	5	3	2
Chemical	-	-	-	1	-	1	1	1	-
Food and Beverage	17	6	11	19	3	16	38	14	24
Forest Products	14	9	5	15	13	2	13	4	9
Other	249	92	157	250	80	170	171	82	89
	1,408	466	942	1,380	468	912	1,474	474	1,000
Impaired Loans, net of Related Allowances	3,609	1,590	2,019	3,557	1,536	2,021	3,685	1,391	2,294

## PROVISION FOR CREDIT LOSSES BY TYPE OF BORROWER



	QUARTERLY TREND								
		2012			2011	1		YEAR	
(\$MM)	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2011	
PROVISIONS AGAINST IMPAIRED LOANS:			_				_		
Personal									
Residential Mortgages	32	40	24	56	41	45	34	176	
Personal & Credit Card Loans	222	198	213	179	177	195	209	760	
	254	238	237	235	218	240	243	936	
Business & Government									
Financial Services	1	1	-	-	-	(7)	-	(7)	
Wholesale and Retail	8	6	1	6	4	3	10	23	
Real Estate	6	4	8	12	-	3	14	29	
Oil and Gas	-	(1)	-	-	36	12	-	48	
Transportation	2	(2)	6	14	10	19	-	43	
Automotive	-	-	-	-	-	(1)	(1)	(2)	
Agriculture	5	1	1	-	(1)	(1)	1	(1)	
Government	-	2	-	-	-	-	-	-	
Hotels and Leisure	1	3	-	4	1	-	1	6	
Mining and Primary Metals	-	-	-	1	-	-	-	1	
Utilities	2	(1)	3	-	3	-	-	3	
Health Care	1	(1)	10	1	1	1	1	4	
Telecommunications and Cable	-	(6)	(4)	5	2	-	(6)	1	
Media	3	-	-	8	-	7	-	15	
Chemical	-	-	-	-	-	-	-	-	
Food and Beverage	3	-	(3)	3	-	-	-	3	
Forest Products	-	2	1	1	2	2	(1)	4	
Other	16	18	5	21	4	(8)	13	30	
	48	26	28	76	62	30	32	200	
Total Provisions against Impaired Loans	302	264	265	311	280	270	275	1,136	
Reversal of Collective Allowance for Performing Loans	100	-	-	(30)	(30)	-	-	(60)	
Total Provisions	402	264	265	281	250	270	275	1,076	
Individually Assessed Provisions	48	26	28	76	62	30	32	200	
Collective Provisions	354	238	237	205	188	240	243	876	
Total Provisions	402	264	265	281	250	270	275	1,076	
10(0) 1 10(13)0113	402	204	200	201	250	210	210	1,070	

# CROSS BORDER EXPOSURES TO SELECT COUNTRIES IN ASIA AND LATIN AMERICA



Outstandings (net of provisions), US\$MM

	<u>Loans</u>	<u>Trade</u>	Interbank <u>Deposits</u>	Govt./ Other Sec.	Invest. in Affiliates	<u>Other (1)</u>	Jul 31/12 <u>Total</u>
<u>ASIA</u>							
China	2,538	2,526	478	380	221	11	6,155
India	2,356	1,428	40	213	-	35	4,072
South Korea	1,638	598	-	419	-	144	2,799
Thailand	395	21	-	7	1,486	74	1,982
Hong Kong	511	351	121	223	-	14	1,219
Malaysia	635	101	-	148	257	16	1,156
Japan	524	47	73	915	-	-	1,559
Other (2)	423	287	81	87	-	2	880
Total	9,021	5,358	793	2,392	1,964	294	19,821
LATIN AMERICA							
Mexico	2,676	266	-	151	2,204	45	5,343
Chile	2,538	316	167	34	2,470	9	5,533
Peru	1,047	141	36	-	2,152	8	3,384
Brazil	1,262	1,613	-	182	175	12	3,243
Panama	1,963	42	19	2	-	17	2,043
Costa Rica	830	129	-	1	599	-	1,558
El Salvador	232	18	-	-	364	-	614
Uruguay	111	4	-	19	273	-	406
Colombia	239	166	-	0	1,166	3	1,574
Venezuela	5	0	-	-	155	-	160
Total	10,904	2,693	221	388	9,558	95	23,858

<sup>(1)</sup> Includes forex contracts, precious metals, derivatives (positive mark-to-market).

<sup>(2)</sup> Includes Indonesia, The Philippines, Singapore and Taiwan.

### FINANCIAL INVESTMENTS AND INTEREST RATE SENSITIVITY



### FINANCIAL INVESTMENTS - UNREALIZED GAINS (LOSSES) (\$MM):

Bonds of Emerging Markets Other Debt Securities Common and Preferred Shares

Net Fair Value of Derivative Instruments and Other Hedge Amounts Net Unrealized Gains (Losses)

QUARTERLY TREND										
	2012	2	2011							
Q3	Q2	Q4								
269	249	260	320							
345	267	321	258							
439	443	406	385							
1,053	959	987	963							
(230)	(131)	(255)	(227)							
823	828	732	736							

### **INTEREST RATE SENSITIVITY (\$B):**

### July 31, 2012

Canadian Currency Gap Foreign Currency Gap Total Currency Gap

( ) denotes liability gap

Within 3	4 to 12	Cumulative	Over 1	Non-Interest
Months	Months	Under 1 Year	Year	Rate Sensitive
27.4	(27.9)	(0.5)	0.7	(0.2)
(7.3)	12.6	5.3	11.8	(17.1)
20.1	(15.3)	4.8	12.5	(17.3)

Note: Based on the Bank's interest rate positions as at July 31, 2012, an immediate and sustained 100 basis point rise in interest rates, across all currencies and maturities, would increase net income after-tax by approximately \$159MM over the next 12 months, and lower after-tax economic value of shareholders' equity, in present value terms, by approximately \$243MM. Conversely, an immediate and sustained 100 basis point fall in interest rates, across all currencies and maturities, would decrease net income after-tax by approximately \$95MM over the next 12 months, and increase after-tax economic value of shareholders' equity, in present value terms, by approximately \$152MM.

# **Basel II Appendix**



# July 31, 2012

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### **Basel II Introduction**



Canadian banks are subject to capital adequacy requirements based on the "International Convergence of Capital Measurement and Capital Standards: A Revised Framework", commonly known as Basel II. The Framework is designed to reflect risk-sensitive capital requirements and to strengthen soundness and stability of banks by promoting adoption of stronger risk management practices.

The Basel II Framework is composed of three Pillars:

- Pillar 1 the actual methodologies that must be applied to calculate the minimum capital requirements.
- Pillar 2 the requirement that banks have internal processes to assess their capital
  adequacy in relation to their strategies, risk appetite and actual risk profile. Regulators
  are expected to review these internal capital adequacy assessments.
- Pillar 3 reflects the market disclosures required by banks to assist users of the information to better understand the risk profile.

This Appendix reflects the Pillar 3 market disclosures based on information gathered as part of the Pillar 1 process, and should assist users in understanding the changes to the risk weighted assets and capital requirements.

Basel II classifies risk into three broad categories: credit risk, market risk and operational risk and under Pillar 1 of the Basel II Framework, minimum capital for these three risks is calculated using one of the following approaches:

- Credit risk capital Internal Ratings Based Approach (Advanced or Foundation) or Standardized approach.
- Operational risk capital Advanced Measurement Approach (AMA), Standardized approach or Basic Indicator Approach.
- Market risk capital more granular treatment for specific risk under Standardized approach compared to Basel I.

### Credit Risk

The credit risk component consists of on- and off- balance sheet claims. The Basel II rules are not applied to traditional balance sheet categories but to categories of on- and off- balance sheet exposures which represent general classes of assets/exposures (corporate, sovereign, bank, retail, equity) based on their different underlying risk characteristics.

Generally, while calculating capital requirements, exposure types such as Corporate, Sovereign, Bank, Retail, Equity are analyzed by the following credit risk exposure sub-types: Drawn, Undrawn, Repo-style transactions, Over-the-counter (OTC) Derivatives and Other off-balance sheet claims.

The Bank uses the Advanced Internal Ratings Based (AIRB) approach, for credit risk in its material Canadian, US and European portfolios and effective 2011 for a significant portion of international corporate and commercial portfolios. The Bank uses internal estimates, based on historical experience, for probability of default (PD¹), loss given default (LGD¹) and exposure at default (EAD¹).

- Under the AIRB approach, credit risk risk-weighted assets (RWA) are calculated by
  multiplying the capital requirement (K) by EAD times 12.5, where K is a function of the PD,
  LGD, Maturity and prescribed correlation factors. This results in the capital calculations
  being more sensitive to underlying risks.
- Risk weights for exposures which fall under the securitization framework are computed under the Ratings-Based Approach (RBA). Risk weights depend on the external rating grades given by two external credit assessment institutions (ECAI): S&P, Moody's and DBRS.
- Basel II rules include an overall scaling factor of 6% which is added to the credit risk RWA for all AIRB portfolios.

For the remaining portfolios, the Standardized approach is used to compute credit risk

 The Standardized approach applies regulator prescribed risk weight factors to credit exposures based on the external credit assessments (public ratings), where available, and also considers other additional factors (e.g. provision levels for defaulted exposures, loan-to-value for retail, eligible collateral, etc).

### Operational Risk

The Bank is using the Standardized Approach for operational risk, where the capital charge is based on a fixed percentage of the average of the previous 3 years' gross income. The fixed percentages range from 12% - 18% and are based on the type of business, with retail banking activities at the low end of the range and investment banking and capital markets activities at the high end.

### Market Risk

The Bank uses both internal models and standardized approaches to calculate market risk capital. Commencing Q1 2012, the Bank has implemented additional market risk measures in accordance with Basel's Revisions of the Basel II market risk framework (July 2009). Additional measures include stressed value at risk, incremental risk charge and comprehensive risk measure.

### **IFRS**

Effective Q1 2012, all amounts reflect the adoption of IFRS. Prior period amounts have not been restated as they represent the actual amounts reported in that period for regulatory purposes.

### **REGULATORY CAPITAL**



		IFRS				CGAA	P		
(\$MM)		2012			2011			2010	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
REGULATORY CAPITAL:									
Common Shares, Contributed Surplus & Retained Earnings	32,555	31,011	28,399	33,094	32,297	31,464	28,509	27,707	26,941
Adjustment for transition to measurement base under IFRS	643	964	1,286						
Accumulated Foreign Currency Translation Losses	(563)	(848)	(555)	(5,162)	(5,401)	(5,591)	(4,831)	(4,508)	(4,694)
Non-Cumulative Preferred Shares	4,384	4,384	4,384	4,384	4,384	4,384	3,975	3,975	3,975
Innovative Capital Instruments	2,150	2,900	2,900	2,900	2,900	2,900	2,900	3,400	3,400
Non-Controlling Interest of Subsidiaries	918	887	823	640	602	576	633	579	570
Gross Tier 1 Capital	40,087	39,298	37,237	35,856	34,782	33,733	31,186	31,153	30,192
Goodwill and Non-qualifying Intangibles	(5,363)	(5,375)	(4,586)	(4,662)	(4,585)	(4,596)	(3,026)	(3,050)	(2,744)
Other Capital Deductions (1)	(2,850)	(2,949)	(3,773)	(2,705)	(2,635)	(2,522)	(2,750)	(2,769)	(2,464)
Net Tier 1 Capital	31,874	30,974	28,878	28,489	27,562	26,615	25,410	25,334	24,984
Accumulated Net Unrealized Gains (after-tax) on Available-For-Sale Equity Securities	288	296	254	152	230	304	265	176	108
Subordinated Debentures (net of Amortization)	6,699	6,695	6,730	6,723	6,754	6,737	6,763	6,790	6,824
Eligible Allowance for Credit Losses <sup>(2)</sup>	444	401	391	353	363	364	383	574	579
Tier 2 Capital	7,431	7,392	7,375	7,228	7,347	7,405	7,411	7,540	7,511
Other Capital Deductions (3)	(2,847)	(2,946)	(2,961)	(3,184)	(3,212)	(3,063)	(3,333)	(3,275)	(2,994)
Total Regulatory Capital	36,458	35,420	33,292	32,533	31,697	30,957	29,488	29,599	29,501
CHANGES IN REGULATORY CAPITAL:									
Total Capital, Beginning of Period	35,420	33,292	32,533	31,697	30,957	29,488	29,599	29,501	28,708
Internally Generated Capital									
Net Income attributable to Equity Holders of the Bank	2,001	1,391	1,398	1,222	1,259	1,519	1,174	1,092	1,062
Preferred and Common Share Dividends	(683)	(679)	(622)	(620)	(618)	(616)	(563)	(561)	(558)
	1,318	712	776	602	641	903	611	531	504
External Financing									
Subordinated Debentures (net of Amortization)	4	(35)	7	(31)	17	(26)	(27)	(34)	43
Innovative Capital Instruments	(750)	-		-	-	-	(500)	-	-
Preferred Shares	- '	-	-	-	-	409	- '	-	-
Common Shares Issued	199	1,895	733	194	171	2,038	183	229	189
	(547)	1,860	740	163	188	2,421	(344)	195	232
Other									
Net Change in Foreign Currency Translation Gains / (Losses) <sup>4</sup>	285	(294)	142	239	190	(760)	(323)	186	209
Net Change in Net Unrealized Gains / Losses (after-tax) on									
Available-For-Sale Equity Securities	(8)	42	102	(78)	(74)	39	89	68	(41)
Non-controlling Interest of Subsidiaries	31	64	183	39	26	(57)	54	9	31
Other (5)	(41)	(256)	(1,184)	(129)	(231)	(1,077)	(198)	(891)	(142)
			,—		<b></b>	(4.555)	()	()	

Total Capital Generated / (Used)

### Total Capital, End of Period

(444)

2,128

35,420

(757)

759

33,292

71

836

32,533

(89)

740

31,697

(1,855)

1,469

30,957

(378)

(111)

29,488

(628)

98

29,599

57

793

29,501

267

1,038

36,458

<sup>(1)</sup> Comprised of 50% of all investments in certain specified corporations (includes insurance subsidiaries effective November 1, 2011) and other items.

<sup>(2)</sup> Under Basel II, eligible general allowances in excess of expected losses under AIRB approach and allocated allowances under Standardized approach can be included in capital, subject to certain limitations.

<sup>(3)</sup> Comprised of 50% of all investments in certain specified corporations (includes insurance subsidiaries effective November 1, 2011), 100% of investments in insurance subsidiaries prior to November 1, 2011 and other items

<sup>(4)</sup> Q1 2012 excludes reclassification of \$4.5 billion from AOCI to Retained Earnings as a result of the adoption of IFRS, which is included in Other<sup>(5)</sup>

<sup>(5)</sup> Includes changes to eligible allowances for credit losses, regulatory capital deductions relating to goodwill, non-qualifying intangibles, investments in associated corporations and insurance entities. Effective Q1 2012, also includes the impact to retained earnings and AOCI Foreign Currency Translation from the adoption to IFRS.

### **RISK-WEIGHTED ASSETS AND CAPITAL RATIOS**



(\$B)		IFRS		CGAAP						
		2012			2011			2010		
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	
RISK-WEIGHTED ASSETS:										
On- Balance Sheet Assets (1)										
Cash Resources	2.9	4.1	3.0	3.5	4.4	4.5	4.9	2.0	2.0	
Securities	12.7	17.1	17.4	13.7	14.2	14.5	14.4	14.1	13.8	
Residential Mortgages	12.4	12.4	12.1	10.5	10.1	9.7	9.4	12.1	11.9	
Loans										
- Personal Loans	29.7	28.6	28.6	26.4	25.0	24.4	24.5	22.9	22.0	
- Non-Personal Loans	85.4	82.9	83.5	79.1	74.3	72.2	71.7	71.3	70.4	
All Other	18.1	18.4	17.1	17.0	16.8	16.7	12.6	13.3	13.6	
	161.2	163.5	161.7	150.2	144.8	142.0	137.5	135.7	133.7	
Off- Balance Sheet Assets										
Indirect Credit Instruments	33.7	32.0	32.0	37.0	33.7	33.6	33.6	33.5	33.9	
Derivative Instruments	5.9	5.8	6.0	5.9	5.6	6.2	5.4	5.7	5.5	
	39.6	37.8	38.0	42.9	39.3	39.8	39.0	39.2	39.4	
Total Credit Risk before AIRB scaling factor (2)	200.8	201.3	199.7	193.1	184.0	181.8	176.5	174.9	173.1	
AIRB Scaling factor <sup>(3)</sup>	7.5	7.6	7.7	7.7	7.3	7.3	7.1	5.6	5.7	
Total Credit Risk after AIRB scaling factor	208.3	208.9	207.4	200.8	191.3	189.1	183.6	180.5	178.8	
Market Risk - Risk Assets Equivalent <sup>(4)</sup>	14.8	14.8	16.5	5.9	6.7	6.8	7.0	10.5	10.6	
Operational Risk - Risk Assets Equivalent	29.3	29.2	29.2	27.3	26.8	26.4	24.7	24.0	23.6	
Total Risk-Weighted Assets	252.4	252.9	253.1	234.0	224.8	222.3	215.3	215.0	213.0	
RISK-WEIGHTED CAPITAL RATIOS (%):										
• •	40.5	40.0	44.4	40.0	40.0	40.0	44.0	44.0	44 -	
Tier 1	12.6	12.2	11.4	12.2	12.3	12.0	11.8	11.8	11.7	
Total	14.4	14.0	13.2	13.9	14.1	13.9	13.7	13.8	13.8	
Tangible Common Equity	10.2	9.4	8.5	9.6	9.6	9.3	9.9	9.7	9.4	

<sup>(1)</sup> Basel II RWA computations are calculated by exposure types and exposure sub-types (as shown in the following page 29). For purposes of this presentation only, RWA is shown by balance sheet categories.

<sup>(2)</sup> Details by Basel II exposure type shown in the following page 29 - "Risk-Weighted Assets for Credit Risk Portfolios".

<sup>(3)</sup> The Basel II Framework requires an additional 6% scaling factor to AIRB credit risk portfolios.
(4) The Q3 2012 related capital charge for total comprehensive risk measure including securitization exposures is \$303MM (Q2 2012: \$282MM) broken down as follows: Market Volatility Risk \$108MM (Q2 2012: 118MM), Default & Migration Risk \$63MM (Q2 2012: 32MM), and Surcharge \$132MM (Q2 2012: \$132MM).

### EXPOSURE AT DEFAULT AND RISK-WEIGHTED ASSETS FOR CREDIT RISK PORTFOLIOS



(\$MM)		IFRS								
				Q3 2	012			Q2 2012		
Basel II Exposure		AIRB		Standardized		Tota		Tota	al	
Туре	Sub-type	EAD (1)	RWA <sup>(2)</sup>	EAD (1)	RWA <sup>(2)</sup>	EAD (1)	RWA <sup>(2)</sup>	EAD (1)	RWA <sup>(2)</sup>	
Non-Retail										
Corporate	Drawn	77,612	49,420	33,440	32,012	111,052	81,432	108,593	78,977	
	Undrawn	40,088	17,947	2,138	2,070	42,226	20,017	41,356	19,239	
	Other <sup>(3)</sup>	15,776	5,630	1,934	1,858	17,710	7,488	16,325	6,514	
	Total	133,476	72,997	37,512	35,940	170,988	108,937	166,274	104,730	
Bank	Drawn	30,277	6,210	4,319	2,521	34,596	8,731	38,228	10,377	
	Undrawn	10,570	2,594	161	37	10,731	2,631	10,731	2,583	
	Other <sup>(3)</sup>	11,155	1,492	280	277	11,435	1,769	11,555	1,657	
	Total	52,002	10,296	4,760	2,835	56,762	13,131	60,514	14,617	
Sovereign	Drawn	52,893	3,544	4,735	607	57,628	4,151	56,444	4,032	
	Undrawn	1,377	232	35	17	1,412	249	1,288	235	
	Other <sup>(3)</sup>	438	25	-	-	438	25	380	29	
	Total	54,708	3,801	4,770	624	59,478	4,425	58,112	4,296	
Total Non-Retail	Drawn	160,782	59,174	42,494	35,140	203,276	94,314	203,265	93,386	
	Undrawn	52,035	20,773	2,334	2,124	54,369	22,897	53,375	22,057	
	Other <sup>(3)</sup>	27,369	7,147	2,214	2,135	29,583	9,282	28,260	8,200	
	Total	240,186	87,094	47,042	39,399	287,228	126,493	284,900	123,643	
Retail										
Residential Mortgages	Drawn	153,039	4,925	18,256	7,445	171,295	12,370	166,816	12,382	
	Undrawn	-	-	-	-	-	-	-	-	
	Total	153,039	4,925	18,256	7,445	171,295	12,370	166,816	12,382	
Secured Lines Of Credit	Drawn	18,144	4,502			18,144	4,502	17,841	4,428	
	Undrawn <b>Total</b>	11,492	1,229			11,492	1,229	11,149	1,196	
Overlif de a Deverbie a Detail		29,636	5,731			29,636	5,731	28,990	5,624	
Qualifying Revolving Retail Exposures (QRRE)	Drawn Undrawn	14,194 11,348	6,128 1,303			14,194 11,348	6,128 1,303	14,371 11,197	6,058 1,260	
Exposures (QITITE)	Total	25,542	7,431			25,542	7,431	25,568	7,318	
O45 D-4-''				40.000	44.005					
Other Retail	Drawn Undrawn	15,164 739	7,242 92	16,838	11,805	32,002 739	19,047 92	30,109 597	18,088 59	
	Total	15,903	7,334	16,838	11,805	32,741	19,139	30,706	18,147	
Total Retail	Drawn	200,541	22,797	35,094	19,250	235,635	42,047	229,137	40,956	
Total Retail	Undrawn	23,579	2,624	-	19,230	23,579	2,624	22,943	2,515	
	Total	224,120	25,421	35,094	19,250	259,214	44,671	252,080	43,471	
Securitizations		16,955	4,404		·	16,955	4,404	15,240	4,060	
Trading Derivatives		19,772	5,617			19,772	5,617	20,105	5,574	
Total Credit Risk (Excluding Equ	ities & Other Assets)	501,033	122,536	82,136	58,649	583,169	181,185	572,325	176,748	
Equities <sup>(5)</sup>	· · · · · · · · · · · · · · · · · · ·	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,						-, -	
•	Grandfathered	-	-			-	-	1,298	1,298	
	Simple Method	-	-			-	-	1,695	5,721	
	PD/LGD Approach	-	-			-	-	433	510	
	Other	3,055	3,055			3,055	3,055	-	-	
	Total Equities	3,055	3,055			3,055	3,055	3,426	7,529	
Other Assets				37,760	16,477	37,760	16,477	38,971	16,895	
Total Credit Risk (Before Scaling	Factor)	504,088	125,591	119,896	75,126	623,984	200,717	614,721	201,171	
Add-on for 6% Scaling Factor (4)			7,536				7,536		7,642	
Total Credit Risk		504,088	133,127	119,896	75,126	623,984	208,253	614,721	208,813	

<sup>(1)</sup> Before credit risk mitigation for AIRB exposures, after related allowances for credit losses for Standardized exposures.

<sup>(2)</sup> Risk-Weighted Assets

 <sup>(2)</sup> Includes lending instruments such as letters of credit and letters of guarantee; banking book derivatives and repo-style exposures, net of related collateral.
 (4) Basel II Framework's scaling factor (6%) on risk-weighted assets for AIRB credit risk portfolios.

<sup>(5)</sup> Effective July 31, 2012, the Bank's equity portfolio, including both preferred and grandfathered securities, qualified for the materiality threshold exemption under OSFI's Capital Adequacy Requirements for equities.

### EXPOSURE AT DEFAULT AND RISK-WEIGHTED ASSETS FOR CREDIT RISK PORTFOLIOS (CONTINUED)



				i .											
(\$MM)		IFR							CGA	AP		I		40	
		201		_			201		_			_	20 <sup>-</sup>		
Basel II Exposure		Q <sup>2</sup>		Q		Q:		Q		Q <sup>2</sup>		Q4		Q:	
Туре	Sub-type	EAD (1)	RWA <sup>(2)</sup>	EAD (1)	RWA <sup>(2)</sup>	EAD (1)	RWA <sup>(2)</sup>	EAD (1)	RWA <sup>(2)</sup>	EAD (1)	RWA <sup>(2)</sup>	EAD (1)	RWA <sup>(2)</sup>	EAD (1)	RWA <sup>(2)</sup>
Non-Retail															
Corporate	Drawn	108,118	80,275	99,796	75,405	94,929	71,729	92,166	69,135	91,309	69,482	90,678	71,290	89,149	70,480
	Undrawn	42,114	19,118	42,509	20,783	40,861	19,198	39,981	19,436	40,353	19,227	39,285	19,553	37,172	18,779
	Other <sup>(3)</sup>	15,472	6,837	15,222	7,307	13,490	6,314	13,635	6,316	13,281	6,133	12,711	6,754	13,355	6,716
	Total	165,704	106,230	157,527	103,495	149,280	97,241	145,782	94,887	144,943	94,842	142,674	97,597	139,676	95,975
Bank	Drawn	31,582	8,449	26,024	8,473	25,943	8,595	30,620	9,157	26,931	8,088	25,835	6,107	25,618	5,748
	Undrawn	11,825	2,778	11,341	2,851	11,147	2,747	10,611	2,720	10,964	2,679	11,744	3,162	11,782	3,005
	Other <sup>(3)</sup>	10,432	1,403	10,425	1,536	11,055	1,577	12,349	1,704	12,752	1,715	10,496	1,800	11,695	1,906
	Total	53,839	12,630	47,790	12,860	48,145	12,919	53,580	13,581	50,647	12,482	48,075	11,069	49,095	10,659
Sovereign	Drawn	50,187	4,430	50,012	4,392	49,591	4,188	58,501	4,161	44,919	5,643	43,301	2,080	47,077	2,020
	Undrawn	1,142	218	1,128	225	1,043	217	840	179	886	139	635	71	685	66
	Other <sup>(3)</sup>	356	42	236	17	260	23	340	48	417	27	151	6	371	7
	Total	51,685	4,690	51,376	4,634	50,894	4,428	59,681	4,388	46,222	5,809	44,087	2,157	48,133	2,093
Total Non-retail	Drawn	189,887	93,154	175,832	88,270	170,462	84,512	181,287	82,453	163,159	83,213	159,814	79,477	161,844	78,248
	Undrawn	55,081	22,114	54,978	23,859	53,051	22,162	51,432	22,335	52,203	22,045	51,664	22,786	49,639	21,850
	Other <sup>(3)</sup>	26,260	8,282	25,883	8,860	24,804	7,914	26,324	8,068	26,450	7,875	23,358	8,560	25,421	8,629
	Total	271,228	123,550	256,693	120,989	248,317	114,588	259,043	112,856	241,812	113,133	234,836	110,823	236,904	108,727
Retail															
Residential Mortgages	Drawn	164,201	12,061	143,941	10,446	142,424	10,089	139,448	9,712	138,464	9,422	137,931	12,107	136,737	11,888
	Undrawn	-	-	-	-	-	-	-	-	-	-	8,068	132	5,953	85
	Total	164,201	12,061	143,941	10,446	142,424	10,089	139,488	9,712	138,464	9,422	145,999	12,239	142,690	11,973
Secured Lines Of Credit	Drawn	17,767	4,484	17,937	4,651	17,862	4,513	17,834	4,420	17,936	4,127	18,066	967	18,154	953
	Undrawn	10,829	1,182	11,780	1,393	11,579	1,385	11,322	1,335	11,051	1,201	78	1	2	0
	Total	28,596	5,666	29,717	6,044	29,441	5,898	29,156	5,755	28,987	5,328	18,144	968	18,156	953
Qualifying Revolving	Drawn	14,243	6,095	14,239	5,867	14,090	5,637	13,968	5,458	13,914	5,669	13,835	6,967	13,653	6,794
	Undrawn	11,005	1,249	12,195	1,418	12,043	1,397	11,902	1,342	11,800	1,391	5,948	926	5,867	884
	Total	25,248	7,344	26,434	7,285	26,133	7,034	25,870	6,800	25,714	7,060	19,783	7,893	19,520	7,678
Other Retail	Drawn	29,923	18,020	27,209	15,911	26,341	14,817	24,898	14,497	24,745	13,689	24,780	14,990	23,749	14,287
	Undrawn	578	58	630	67	634	69	618	65	600	58	211	131	163	125
	Total	30,501	18,078	27,839	15,978	26,975	14,886	25,516	14,562	25,345	13,747	24,991	15,121	23,912	14,412
Total Retail	Drawn	226,134	40,660	203,326	36,875	200,717	35,056	196,148	34,087	195,059	32,907	194,612	35,031	192,293	33,922
	Undrawn	22,412	2,489	24,605	2,878	24,256	2,851	23,842	2,742	23,451	2,650	14,305	1,190	11,985	1,094
• " "	Total	248,546	43,149	227,931	39,753	224,973	37,906	219,990	36,829	218,510	35,557	208,917	36,221	204,278	35,016
Securitizations		14,258	3,606	14,466	4,423	14,099	3,923	13,978	4,225	14,787	4,441	15,503	4,606	15,994	6,220
Trading Derivatives		20,426	5,655	21,540	5,612	19,525	5,292	20,317	5,876	19,382	5,133	17,481	5,425	17,070	5,287
Total Credit risk (excl. Eq	uities & Other Assets)	554,458	175,960	520,630	170,777	506,914	161,709	513,327	159,786	494,491	158,264	476,737	157,075	474,246	155,250
Equities <sup>(5)</sup>															
	Grandfathered	1,315	1,315	1,309	1,309	1,389	1,389	1,490	1,490	1,493	1,493	1,454	1,454	1,434	1,434
	Simple Method	1,808	6,058	1,450	4,771	1,391	4,517	1,328	4,396	1,036	3,588	1,056	3,547	936	3,259
	PD/LGD Approach Other	434	520	425	526	462	573	471	586	468	584	475	663	450	627
	Total Equities	3,557	- 7,893	3,184	6,606	3,242	6,479	- 3,289	6,472	2.997	- 5,665	2.984	- 5,664	- 2,820	- 5,320
Other Assets	rotal Equities	· · · · · · · · · · · · · · · · · · ·		,	•	•			-	,		,	-		
	Cooling Foots:	39,863	15,876	35,968	15,622	36,981	15,821	35,713	15,585	30,616	12,620	28,404	12,127	27,651	12,539
Total Credit Risk (before		597,878	199,729	559,782	193,005	547,137	184,009	552,329	181,843	528,104	176,549	508,125	174,866	504,717	173,109
Add-on for 6% scaling factor	or <sup>(4)</sup>		7,709		7,743		7,325		7,293		7,050		5,649		5,651
Total Credit Risk		597,878	207,438	559,782	200,748	547,137	191,334	552,329	189,136	528,104	183,599	508,125	180,515	504,717	178,760

<sup>(1)</sup> Before credit risk mitigation for AIRB exposures, after related allowances for credit losses for Standardized exposures.

<sup>(2)</sup> Risk-Weighted Assets
(3) Includes lending instruments such as letters of credit and letters of guarantee; banking book derivatives and repo-style exposures, net of related collateral.

<sup>(4)</sup> Basel II Framework's scaling factor (6%) on risk-weighted assets for AIRB credit risk portfolios.

<sup>(5)</sup> Effective July 31, 2012, the Bank's equity portfolio, including both preferred and grandfathered securities, qualified for the materiality threshold exemption under OSFI's Capital Adequacy Requirements for equities.



					IFR	S				
(\$MM)			Q3 2012					Q2 2012		
	Non-Retail Retail Total			Non-Retail		Retail	Total			
	Drawn	Undrawn	Other (3)	Netali	I Otal	Drawn	Undrawn	Other (3)	Retail	Total
Canada	55,786	26,676	24,771	228,095	335,328	56,219	25,806	25,312	222,084	329,421
USA	54,161	17,123	27,296	318	98,898	53,114	17,472	24,199	357	95,142
Mexico	7,762	201	786	4,980	13,729	7,086	176	750	4,930	12,942
Other International										
Europe	16,537	4,506	7,055	-	28,098	19,815	4,266	7,413	-	31,494
Caribbean	16,132	2,035	1,869	12,601	32,637	15,360	2,288	1,987	12,269	31,904
Latin America (excl. Mexico)	24,604	756	2,340	13,109	40,809	24,222	674	2,028	12,324	39,248
All Other	28,294	3,072	2,193	111	33,670	27,449	2,693	1,916	116	32,174
Total	203,276	54,369	66,310	259,214	583,169	203,265	53,375	63,605	252,080	572,325

	IFRS		CGA	AAP	
	Q1 2012	Q4 2011	Q3 2011	Q2 2011	Q1 2011
Canada	321,471	305,644	295,879	293,696	289,094
USA	87,889	80,603	80,739	90,280	78,473
Mexico	13,086	12,501	12,694	12,903	12,828
Other International					
Europe	27,437	27,279	28,927	31,921	28,119
Caribbean	32,515	31,835	29,755	29,294	30,888
Latin America (excl. Mexico)	37,736	29,476	28,197	25,365	25,662
All Other	34,324	33,292	30,723	29,868	29,427
Total	554,458	520,630	506,914	513,327	494,491

<sup>(1)</sup> Before credit risk mitigation, excluding AFS equity securities and other assets.

<sup>(2)</sup> Geographic segmentation is based upon the location of the ultimate risk of the credit exposure.

<sup>(3)</sup> Includes off-balance sheet lending instruments such as letters of credit and letters of guarantee and OTC derivatives, securitization and repo-style transactions net of related collateral.

# CREDIT RISK EXPOSURES BY MATURITY (1,2)



### AIRB NON-RETAIL AND RETAIL PORTFOLIO

				IFR	S			
(\$MM)		Q3 2				Q2 2		
	Drawn	Undrawn	Other (3)	Total	Drawn	Undrawn	Other (3)	Total
Non-Retail								
Less than 1 year	100,178	16,649	33,665	150,492	101,252	16,594	30,536	148,382
1 to 5 years	53,558	34,247	28,303	116,108	51,791	32,921	29,190	113,902
Over 5 Years	7,047	1,138	2,128	10,313	7,682	1,115	2,591	11,388
Total Non-Retail	160,783	52,034	64,096	276,913	160,725	50,630	62,317	273,672
Retail								
Less than 1 year	16,714	12,232		28,946	14,655	11,746		26,401
1 to 5 years	144,623	-		144,623	142,613			142,613
Over 5 Years	5,420	-		5,420	4,703			4,703
Revolving Credits <sup>(4)</sup>	33,784	11,347		45,131	33,315	11,197		44,512
Total Retail	200,541	23,579		224,120	195,286	22,943		218,229
Total	361,324	75,613	64,096	501,033	356,011	73,573	62,317	491,901

	IFRS		CGAAP	
	Q1 2012	Q4 2011	Q3 2011	Q2 2011
Non-Retail				
Less than 1 year	142,515	130,689	130,815	142,907
1 to 5 years	107,972	112,417	102,512	102,914
Over 5 Years	12,758	11,624	12,719	12,336
Total Non-Retail	263,245	254,730	246,046	258,157
Retail				
Less than 1 year	27,972	27,925	27,220	25,957
1 to 5 years	138,191	120,296	119,404	117,537
Over 5 Years	4,247	3,990	3,760	3,391
Revolving Credits <sup>(6)</sup>	44,094	45,459	45,095	44,776
Total Retail	214,504	197,670	195,479	191,661
Total	477,749	452,400	441,525	449,818

<sup>(1)</sup> Before credit risk mitigation, excluding AFS equity securities and other assets.

<sup>(2)</sup> Remaining term to maturity of the credit exposure.

<sup>(3)</sup> Off-balance sheet lending instruments such as letters of credit and letters of guarantee, securitization, derivatives and repo-style transactions net of related collateral.

<sup>(4)</sup> Credit cards and lines of credit with unspecified maturity.

### CREDIT RISK EXPOSURES BY RISK WEIGHT - STANDARDIZED APPROACH



### EXPOSURE AT DEFAULT(1)

							IFF	RS						
(\$MM)				Q3 2012							Q2 2012			
Risk Weight		Non-l	Retail			Retail			Non-F	Retail			Retail	
Mak Weight	Corporate	Bank	Sovereign	Total	Res Mtgs	Other Retail	Total	Corporate	Bank	Sovereign	Total	Res Mtgs	Other Retail	Total
0%	719	-	3,796	4,515	59	947	1,006	668	-	3,206	3,874	57	752	809
20%	1,252	2,398	167	3,817	1,590	-	1,590	1,256	4,301	348	5,905	1,610	-	1,610
35%	-	-	-	-	13,549	416	13,965	-	-	-	-	12,778	419	13,197
50%	156	15	433	604	-	-	-	285	7	679	971	-	-	-
75%	-	-	-	-	2,695	15,359	18,054	-	-	-	-	2,508	14,699	17,207
100%	34,929	2,347	374	37,650	363	61	424	32,694	1,700	376	34,770	863	105	968
150%	456	-	-	456	-	55	55	1,053	-	-	1,053	-	60	60
Total	37,512	4,760	4,770	47,042	18,256	16,838	35,094	35,956	6,008	4,609	46,573	17,816	16,035	33,851

	IFR	S						CGA	<b>AAP</b>					
	Q1 20	)12	Q4 20	011	Q3 20	011	Q2 20	011	Q1 20	)11	Q4 20	)10	Q3 20	)10
Risk Weight	Non-Retail	Retail												
0%	3,100	813	2,656	800	2,642	1,395	2,759	686	1,993	817	13,137	890	12,616	791
20%	3,463	1,741	4,087	2,111	3,253	1,963	3,654	1,881	3,291	1,998	16,124	1,986	13,845	2,064
35%	-	13,387	-	11,961	-	11,853	-	11,631	-	11,989	-	12,222	-	12,137
50%	1,220	-	758	-	602	-	727	-	791	-	148	-	166	-
75%	-	17,344	-	14,602	-	13,510	-	13,347	-	13,432	-	13,201	-	12,353
100%	34,193	688	29,861	720	28,829	705	27,409	720	28,141	867	48,607	891	47,998	692
150%	691	69	607	67	569	68	632	64	1,098	44	779	43	592	39
Total	42,667	34,042	37,969	30,261	35,895	29,494	35,181	28,329	35,314	29,147	78,795	29,233	75,217	28,076

<sup>(1)</sup> Net of specific allowances for credit losses, after credit risk mitigation.



### **NON-RETAIL AIRB PORTFOLIO - CREDIT QUALITY**

						IFR	S							CGA	AP	
(\$MM)		Q3 20	12			Q2 20	)12			Q1 20	)12			Q4 20	)11	
Category of Internal Grades <sup>(1)</sup>	Exposure at Default <sup>(2)</sup>	Weighted Average PD <sup>(3,6)</sup>	Weighted Average LGD <sup>(4,6)</sup>	Weighted Average RW <sup>(5,6)</sup>	Exposure at Default <sup>(2)</sup>	Weighted Average PD <sup>(3,6)</sup>	Weighted Average LGD <sup>(4,6)</sup>	Weighted Average RW <sup>(5,6)</sup>	Exposure at Default <sup>(2)</sup>	Weighted Average PD <sup>(3,6)</sup>	Weighted Average LGD <sup>(4,6)</sup>	Weighted Average RW <sup>(5,6)</sup>	Exposure at Default <sup>(2)</sup>	Weighted Average PD <sup>(3,6)</sup>	Weighted Average LGD <sup>(4,6)</sup>	Weighted Average RW <sup>(5,6)</sup>
	\$	%	%	%	\$	%	%	%	\$	%	%	%	\$	%	%	%
Investment Grade Corporate	84,526	0.19	43	37	81,921	0.19	43	37	80,464	0.19	43	37	77,424	0.20	44	38
Bank	57,412	0.15	33	20	60,659	0.15	33	20	56,527	0.13	33	19	51,390	0.16	32	19
Sovereign	141,976	0.02	6	1 16	133,271	0.02	6 <b>23</b>	1 <b>16</b>	126,280	0.03 <b>0.10</b>	6 <b>23</b>	2 <b>16</b>	102,249	0.03 <b>0.12</b>	8 <b>25</b>	2 <b>18</b>
Sub-Total	283,914	0.10	23	10	275,851	0.10	23	10	263,271	0.10	23	16	231,063	0.12	25	18
Non-Investment Grade																
Corporate	51,521	0.80	41	67	50,711	0.80	41	67	51,981	0.81	41	69	50,916	0.87	43	73
Bank	4,063	0.97	37	55	4,072	0.98	38	56	4,091	1.00	38	59	4,139	1.06	38	61
Sovereign	3,202	2.16	24	58	2,988	2.32	23	59	3,157	2.37	23	59	2,881	2.61	24	64
Sub-Total	58,786	0.89	40	66	57,771	0.89	40	66	59,229	0.91	40	67	57,936	0.97	42	72
Watch List																
Corporate	3,260	25.62	39	193	3,165	26.06	40	192	3,040	26.67	40	193	2,952	30.03	41	202
Bank	65	34.39	43	235	63	31.34	40	222	66	36.98	50	252	66	35.94	51	264
Sovereign	118	17.38	33	143	106	17.67	33	144	1	11.70	33	135	1	12.14	33	139
Sub-Total	3,443	25.50	39	192	3,334	25.89	39	191	3,107	26.89	40	194	3,019	30.16	42	204
Default <sup>(7)</sup>	1,512	100.00	44	291	1,520	100.00	42	227	1,875	100.00	40	228	1,799	100.00	41	248
Total	347,655	0.92	26	27	338,476	0.94	26	27	327,482	1.07	27	28	293,817	1.21	29	32

<sup>(1)</sup> The cross references of the Bank's internal borrower grades with equivalent rating categories utilized by external rating agencies are outlined on page 154 of the Bank's 2011 Annual Report.

### NON-RETAIL AIRB PORTFOLIO - CREDIT COMMITMENTS

		IF	20			00	A A D	
		IFF	15			CG/	AAP	
(\$MM)	Q3 2	2012	Q2 2	012	Q1 2	012	Q4 2	011
Exposure Type	Notional Undrawn	EAD (%)		Weighted Average EAD (%)	Notional Undrawn	Weighted Average EAD (%)	Notional Undrawn	Weighted Average EAD (%)
Corporate	68,873	58	67,157	58	68,802	58	69,751	58
Bank	16,740	63	17,094	64	17,719	64	17,527	64
Sovereign	1,984	68	1,958	67	1,693	66	1,644	66
Total	87,597	59	86,209	59	88,214	60	88,922	60

<sup>(2)</sup> After credit risk mitigation, includes all non-retail exposures except securitization and equity; includes government guaranteed residential mortgages.

<sup>(3)</sup> PD - Probability of Default, see glossary for details.

<sup>(4)</sup> LGD - downturn Loss Given Default including a certain conservative factor as per Basel accord, see glossary for details.

<sup>(5)</sup> RW - Risk Weight.

<sup>(6)</sup> Exposure at default (EAD) used as basis for estimated weightings.

<sup>(7)</sup> EAD for defaulted exposures before related specific provisions and write-offs.



### **RETAIL AIRB PORTFOLIO - CREDIT QUALITY**

						IFR								CGA		
(\$MM)		Q3 20				Q2 20				Q1 2	012			Q4 20		
Category of PD Grades (1)	EAD <sup>(2,6)</sup>	$PD^{(3,6)}$	LGD <sup>(4,6)</sup>	RW <sup>(5,6)</sup>	EAD <sup>(2,6)</sup>	$PD^{(3,6)}$	LGD <sup>(4,6)</sup>	RW <sup>(5,6)</sup>	EAD <sup>(2,6)</sup>	$PD^{(3,6)}$	LGD <sup>(4,6)</sup>	RW <sup>(5,6)</sup>	EAD <sup>(2,6)</sup>	$PD^{(3,6)}$	LGD <sup>(4,6)</sup>	RW <sup>(5,6)</sup>
	\$	%	%	%	\$	%	%	%	\$	%	%	%	\$	%	%	%
Real Estate Secured																
Very Low	66,590	0.09	17	4	69,623	0.09	17	4	68,293	0.09	17	4	78,596	0.09	16	4
Low	4,793	0.28	17	9	4,652	0.28	18	9	4,603	0.28	17	9	6,096	0.33	11	7
Medium	19,451	1.04	18	23	19,553	1.02	18	22	19,503	1.02	18	22	14,899	1.23	18	25
High	3,143	5.47	22	76	3,091	5.45	22	75	3,078	5.45	22	75	3,163	6.87	18	66
Very High	794	32.28	18	98	809	31.93	18	97	830	32.03	18	94	522	41.38	18	93
Default <sup>(7)</sup>	206	100.00	49	-	218	100.00	50	-	222	100.00	50	-	239	100.00	40	-
Sub-total	94,977	0.96	18	11	97,946	0.94	17	11	96,529	0.96	17	11	103,515	0.92	16	9
Qualifying Revolving Retail																
Exposures(QRRE) Very Low	10,646	0.09	81	5	10,615	0.10	81	5	10,353	0.10	81	5	11,363	0.12	81	6
Low	4,472	0.32	80	13	4,529	0.32	79	12	4,468	0.32	79	12	4,383	0.37	79	14
Medium	7,439	1.55	79	40	7,468	1.54	78	40	7,438	1.54	78	40	8,058	1.52	78	39
High	2,487	7.07	77	113	2,462	6.97	77	112	2,489	6.97	77	112	2,112	6.42	76	106
Very High	305	40.50	66	182	305	41.47	66	180	312	41.51	66	181	335	33.38	66	180
Default <sup>(7)</sup>	193	100.00	85	-	189	100.00	85	-	188	100.00	85	-	183	100.00	85	-
Sub-total	25,542	2.47	80	29	25,568	2.45	79	29	25,248	2.49	79	29	26,434	2.21	79	28
Other Retail																
Very Low	2,333	0.11	39	11	2,109	0.11	38	10	2,143	0.11	38	11	2,208	0.12	38	11
Low	6,596	0.33	53	30	6,141	0.33	52	29	5,845	0.33	52	29	5,891	0.41	51	32
Medium	5,290	1.52	62	69	4,877	1.51	62	69	4,723	1.51	62	69	4,725	1.34	61	65
High	1,319	6.47	56	86	1,190	6.53	56	86	1,161	6.57	56	87	978	6.13	58	89
Very High	262	42.00	59	136	250	41.85	59	136	246	44.12	59	133	247	37.57	58	136
Default <sup>(7)</sup>	104	100.00	87	-	104	100.00	87	-	114	100.00	87	-	120	100.00	87	-
Sub-total	15,904	2.54	54	46	14,671	2.61	54	46	14,232	2.76	54	46	14,169	2.57	53	45
Total Retail																
Very Low	79,569	0.10	27	4	82,347	0.09	26	4	80,789	0.09	25	4	92,167	0.10	24	4
Low	15,861	0.31	50	19	15,322	0.31	50	18	14,916	0.31	49	18	16,370	0.37	44	18
Medium	32,180	1.23	39	34	31,898	1.21	39	33	31,664	1.22	38	33	27,682	1.33	43	36
High	6,949	6.23	48	91	6,743	6.20	48	90	6,728	6.21	48	91	6,253	6.60	44	83
Very High	1,361	35.99	37	124	1,364	35.88	36	122	1,388	36.31	36	121	1,104	38.10	41	129
Default <sup>(7)</sup>	503	100.00	71	-	511	100.00	71	-	524	100.00	71	-	542	100.00	66	-
Total	136,423	1.43	34	19	138,185	1.40	33	18	136,009	1.44	33	18	144,118	1.31	31	16

<sup>(1)</sup> The general relationship between probability of default (PD) ranges and the category of PD grades is detailed on page 155 of the Bank's 2011 Annual Report.

<sup>(2)</sup> After credit risk mitigation, includes drawn and undrawn commitments; excludes government guaranteed residential mortgages.

<sup>(3)</sup> PD - Probability of Default, see glossary for details.

<sup>(4)</sup> LGD - downturn Loss Given Default, see glossary for details.

<sup>(5)</sup> RW - Risk Weight.

<sup>(6)</sup> Weighted averages provided based on exposure at default (EAD) for estimated weightings.

<sup>(7)</sup> Gross defaulted exposures, before any related specific provisions.



				FRS				CG	AAP	
	Q3 2	2012 <sup>(3)</sup>	Q2 20	)12 <sup>(3)</sup>	Q1 2	2012 <sup>(3)</sup>	Q4	2011	Q3 2	011
Exposure Type	Actual Loss Rate (%)	Expected Loss Rate (%)	Actual Loss Rate (%)	Expected Loss Rate (%)						
Non-Retail <sup>(1)</sup>										
Corporate	0.16	1.48	0.19	1.45	0.19	1.49	0.18	0.90	0.15	1.03
Sovereign	-	0.22	-	0.16	-	0.17	-	0.03	-	0.02
Bank	-	0.51	-	0.58	-	0.54	-	0.06	-	0.05
Retail <sup>(2)</sup>										
Real Estate Secured	0.02	0.14	0.02	0.14	0.02	0.12	0.02	0.06	0.02	0.06
QRRE	1.94	2.88	1.88	2.78	1.92	2.86	1.96	3.38	1.98	3.35
Other Retail	0.61	1.80	0.66	1.85	0.74	1.89	0.81	1.81	0.87	1.93

<sup>(1)</sup> Non-retail actual loss rates represent the credit losses net of recoveries for the current and prior three quarters divided by the 5 point average of outstanding loan balances for the same four-quarter period beginning 12 months ago. Expected loss rates represent the expected losses, that were predicted at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period. Prior periods have been restated to conform with the current presentation.

<sup>(2)</sup> Retail actual loss rates represent write-offs net of recoveries for the current and prior three quarters divided by the 5 point average of outstanding loan balances for the same four quarter period beginning 12 months ago. Expected loss rates represent the expected losses that were predicted at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period divided by outstanding loan balances at the beginning loan balances at the balances at the balances at the balances at the ba

<sup>(3)</sup> Effective November 1, 2010, the Bank adopted the AIRB approach for a significant portion of non-retail international corporate, bank and sovereign portfolios. This resulted in ~\$48 billion in EAD moving from Standardized to AIRB in Q1 2011, which is refected in the expected loss rate commencing Q1 2012.

### **CREDIT RISK MITIGATION**



### EXPOSURE AT DEFAULT<sup>(1)</sup>

					IFRS						CGAAP	
(\$MM)		Q3 2012			Q2 2012			Q1 2012			Q4 2011	
Decel II Evineevine tune	Financial Collateral	Guarantees / Derivativ		Financial Collateral	Guarantees Derivativ		Financial Collateral	Guarantees Derivativ		Financial Collateral	Guarantees Derivati	
Basel II Exposure type	Standardized Approach	Standardized Approach	AIRB Approach	Standardized Approach	Standardized Approach	AIRB Approach	Standardized Approach	Standardized Approach	AIRB Approach	Standardized Approach	Standardized Approach	AIRB Approact
Non-Retail												
Corporate	1,035	815	3,301	1,009	835	3,748	748	878	5,181	695	771	4,88
Bank	-	-	7,428	-	-	7,502	-	-	9,734	-	-	1,92
Sovereign	-	-	290	-	-	416	-	-	61	-	-	83
Total Non-Retail	1,035	815	11,019	1,009	835	11,666	748	878	14,976	695	771	6,88
Retail												
Residential Mortgages (2)	59	3,430	87,697	57	3,394	80,044	54	3,513	78,495	52	3,828	53,55
Secured Lines of Credit												
Qualifying Revolving Retail Exposures(QRRE)												
Other Retail	577	785	-	573	599	-	587	589	-	592	624	-
Total Retail	636	4,215	87,697	630	3,993	80,044	641	4,102	78,495	644	4,452	53,552
Total	1,671	5,030	98,716	1,639	4,828	91,710	1,389	4,980	93,471	1,339	5,223	60,44



				IFF	RS							CGA	AP			
(\$MM)		Q3 20	)12 <sup>(1)</sup>			Q2 2	012 <sup>(1)</sup>			Q1 20	)12 <sup>(1)</sup>			Q4 20	011 <sup>(1)</sup>	
Contract Types	Notional Amount	Credit Risk Amount	Credit Risk Equivalent Amount	Risk Weighted Amount <sup>(2)</sup>	Notional Amount	Credit Risk Amount	Credit Risk Equivalent Amount	Risk Weighted Amount <sup>(2)</sup>	Notional Amount	Credit Risk Amount	Credit Risk Equivalent Amount	Risk Weighted Amount <sup>(2)</sup>	Notional Amount	Credit Risk Amount	Credit Risk Equivalent Amount	Risk Weighted Amount <sup>(2)</sup>
Interest Rate Contracts:																
Futures and Forward Rate Agreements	346,402	7	128	23	328,482	3	125	23	276,007	2	29	6	260,462	7	52	10
Swaps	1,572,021	4,010	5,676	1,864	1,548,000	2,353	5,142	1,711	1,453,482	2,702	5,785	1,851	1,476,115	3,065	6,337	1,867
Options Purchased	46,315	6	24	9	96,702	16	17	6	70,853	21	16	5	80,003	15	14	6
Options Written	57,675	-	-	0	105,572	-	-	0	76,399	-	-	0	85,212	-	-	0
Total	2,022,413	4,023	5,828	1,896	2,078,756	2,372	5,284	1,740	1,876,741	2,725	5,830	1,862	1,901,792	3,087	6,403	1,883
Foreign Exchange Contracts:																
Futures, Spots and Forwards	323,391	1,315	4,266	845	293,832	698	3,219	736	294,268	1,090	3,498	834	292,886	1,707	4,311	932
Swaps	188,577	1,584	4,440	1,129	193,910	1,629	4,557	1,129	189,869	1,818	4,876	1,164	189,198	2,017	5,163	1,256
Options Purchased	3,361	29	70	17	3,937	34	61	14	4,077	44	40	10	3,993	102	30	11
Options Written	3,202	-	-	0	3,992	=	=	0	4,322	-	-	0	4,489	-	-	0
Total	518,531	2,928	8,776	1,991	495,671	2,361	7,837	1,879	492,536	2,952	8,414	2,008	490,566	3,826	9,504	2,199
Other Derivatives Contracts:																
Equity	43,042	464	1,740	534	43,546	929	3,024	522	35,949	775	2,309	404	34,608	1,012	2,525	454
Credit	70,400	370	2,331	545	69,746	394	2,404	670	72,828	250	2,504	715	72,997	58	2,165	666
Other	54,255	1,004	2,055	890	54,339	1,000	2,509	1,011	52,379	1,024	2,360	985	41,881	786	1,817	668
Total	167,697	1,838	6,126	1,969	167,631	2,323	7,937	2,203	161,156	2,049	7,173	2,104	149,486	1,856	6,507	1,788
Total Derivatives after Netting and Collateral	2,708,641	8,789	20,730	5,856	2,742,058	7,056	21,058	5,822	2,530,433	7,726	21,417	5,974	2,541,844	8,769	22,414	5,870

				CGA	AP			
	Q3 2	D11 <sup>(1)</sup>	Q2 2	D11 <sup>(1)</sup>	Q1 2	011 <sup>(1)</sup>	Q4	2010
Contract Types	Notional Amount	Credit Risk Equivalent Amount						
Interest Rate Contracts:								
Futures and Forward Rate Agreements	322,723	75	288,677	48	289,231	53	230,720	75
Swaps	1,565,446	4,963	1,482,913	3,543	1,211,751	5,110	1,137,074	16,914
Options Purchased	99,283	28	108,975	17	81,221	22	85,483	192
Options Written	84,333	0	89,920	0	71,989	0	57,813	0
Total	2,071,785	5,065	1,970,485	3,608	1,654,192	5,185	1,511,090	17,181
Foreign Exchange Contracts:								
Futures, Spots and Forwards	283,259	3,644	268,800	3,761	258,412	2,955	240,177	6,448
Swaps	185,442	5,731	184,188	6,305	174,576	5,805	156,240	13,806
Options Purchased	3,794	91	3,861	118	3,725	38	5,423	265
Options Written	4,249	0	4,727	0	4,099	0	5,887	0
Total	476,744	9,466	461,576	10,184	440,812	8,797	407,727	20,519
Other Derivatives Contracts:								
Equity	45,480	3,165	50,265	2,926	40,228	2,569	36,774	2,548
Credit	71,856	2,096	75,290	2,174	78,703	2,455	80,308	5,752
Other	41,909	994	38,527	2,608	22,215	1,584	18,928	2,085
Total	159,245	6,255	164,082	7,708	141,146	6,608	136,010	10,385
Total Derivatives	2,707,774	20,786	2,596,143	21,500	2,236,150	20,590	2,054,827	48,085
Less: Impact of Master Netting Agreements and Collateral		n/a <sup>)1(</sup>		n/a <sup>)1(</sup>		n/a <sup>)1(</sup>		29,711
Total after Netting and Collateral								18,374
Risk Weighted Amount <sup>(2)</sup>		5,589		6,175		5,396		5,656

<sup>(1)</sup> Effective Q1 2011, the impact of Master Netting Agreements and Collateral is incorporated within the various contracts. (2) Risk Weighted Amounts reported are net of impact of collateral and master netting arrangements.

### RISK-WEIGHTED ASSETS FOR SECURITIZATION EXPOSURES - BANKING BOOK (1)



								IFRS	S <sup>(2)</sup>					
(\$MM)				Q3 20	)12			Q2 2	012			Q1 2	012	
Risk Category	External	Risk-Weight		ure at Default	(3)	Risk- Weighted		sure at Default		Risk- Weighted		sure at Defaul		Risk- Weighted
Kisk Calegory	Rating (S&P)	%	On - Balance Sheet	Sheet	Total	Assets	On - Balance Sheet	Sheet	Total	Assets	On - Balance Sheet	Sheet	Total	Assets
Securitization														
Investment Grade	AAA to A	7 - 25	5,919	8,626	14,545	1,258	5,202	7,625	12,827	1,103	5,449	6,493	11,942	1,080
invocation Grade	A- to BBB-	35 - 100	1,266	22	1,288	652	1,221	20	1,241	648	1,064	16	1,080	568
	BB+ to BB-	150 - 650	41	-	41	150	55	-	55	196	49	-	49	164
Non-Investment Grade	Below BB-	Capital Deduction (4)	210	-	210	n/a	210	-	210	n/a	215	-	215	n/a
		•	7,436	8,648	16,084	2,060	6,688	7,645	14,333	1,947	6,777	6,509	13,286	1,812
Resecuritization														
Investment Grade	AAA to A	20 - 65	161	200	361	204	67	200	267	163	126	200	326	136
investment orduc	A- to BBB-	100 - 350	210	-	210	439	303	-	303	855	288	-	288	486
	BB+ to BB-	500 - 850	234	-	234	1,701	155	-	155	1,095	168	-	168	1,172
Non-Investment Grade	Below BB-	Capital Deduction (4)	66	-	66	n/a	182	-	182	n/a	190	-	190	n/a
			671	200	871	2,344	707	200	907	2,113	772	200	972	1,794
Total			8,107	8,848	16,955	4,404	7,395	7,845	15,240	4,060	7,549	6,709	14,258	3,606

	IFRS (2)											
(\$MM)	Q3 2012			Q2 2012			Q1 2012					
	Exposure at Default (3)		Exposure at Default (3)				Exposure at Default (3)					
Underlying Asset	On- Balance Off- Balance		Capital	On- Balance Off- Balance Total	Capital	On- Balance	Off- Balance	Total	Capital			
	Sheet	Sheet	Total	Deduction <sup>(4)</sup>	Sheet	Sheet	Total	Deduction <sup>(4)</sup>	Sheet	Sheet	Total	Deduction <sup>(4)</sup>
Residential Mortgages	218	510	728	2	232	510	742	1	149	204	353	-
Credit cards/Consumer receivables	509	53	562	-	11	39	50	-	23	28	51	-
Auto loans/Leases	3,476	4,720	8,196	203	3,556	3,862	7,418	203	3,755	3,251	7,006	209
Diversified asset-backed securities	440	200	640	71	451	200	651	167	485	200	685	175
Business Loans	928	-	928	-	1,039	-	1,039	10	1,067	-	1,067	10
Trade receivables	1,847	3,328	5,175	-	1,557	3,214	4,771	-	1,614	3,007	4,621	-
Other	689	37	726	-	549	20	569	11	456	19	475	11
Total	8,107	8,848	16,955	276	7,395	7,845	15,240	392	7,549	6,709	14,258	405

<sup>(1)</sup> Effective Q1 2012, the Bank implemented the revised regulatory guidance as contained in the BIS Enhancements to the Basel II Framework, issued July 2009. Capital charges related to trading book securization exposures are based upon the Bank's internal market risk models including its comprehensive risk measure. Prior periods have been restated to conform with current presentation.

<sup>(2)</sup> Effective Q1 2012, certain special purpose vehicles have been consolidated under IFRS, however will continue to fall under the securitization framework for capital purposes.

<sup>(3)</sup> Includes banking book on-balance sheet investments in asset backed securities (ABS), collateralized loan obligations (CLOs), collateralized debt obligations (CDOs), and off-balance sheet liquidity lines and credit enhancements to Bank sponsored and non-bank sponsored ABCP conduits.

<sup>(4)</sup> Securitization related deductions are 50% from tier 1 capital and 50% from tier 2 capital.

# RISK-WEIGHTED ASSETS FOR SECURITIZATION EXPOSURES (1)



(\$MM)		
Risk Category	External Rating (S&P)	Risk-Weight %
Investment Grade	AAA to A A- to BBB-	7 - 25 35 - 100
Non-Investment Grade  Total	BB+ to BB- Below BB-	150 - 650 Capital Deduction <sup>(2)</sup>

CGAAP								
	Q4	2011		Q3 2011				
Exposure at Default <sup>(1)</sup>		Diel-Weighted	Ex	B'. I. W. '. I. (. I				
On- Balance Sheet	Off- Balance Sheet	Total	Risk-Weighted Assets	On- Balance Sheet	Off- Balance Sheet	Total	Risk-Weighted Assets	
3,037	9,061	12,098	1,143	3,439	8,268	11,707	1,169	
962	389	1,351	826	915	379	1,294	841	
92	332	424	2,454	142	323	465	1,913	
366	227	593	n/a	409	224	633	n/a	
4,457	10,009	14,466	4,423	4,905	9,194	14,099	3,923	

Risk Category	External Rating (S&P)	Risk-Weight %
Investment Grade	AAA to A A- to BBB-	7 - 25 35 - 100
Non-Investment Grade	BB+ to BB- Below BB-	150 - 650 Capital Deduction <sup>(2)</sup>

CGAAP								
	Q2	2011		Q1 2011				
Exposure at Default <sup>(1)</sup>		Diele Meinbeed	Ex	Diele Weinberg				
On- Balance Sheet	Off- Balance Sheet	Total	Risk-Weighted Assets On- Balance Off- Balan Sheet Sheet		Off- Balance Sheet	Total	Risk-Weighted Assets	
4,019	7,536	11,555	1,194	4,730	7,771	12,501	1,316	
827	390	1,217	795	777	180	957	671	
225	331	556	2,236	246	356	602	2,454	
420	230	650	n/a	477	250	727	n/a	
5,491	8,487	13,978	4,225	6,230	8,557	14,787	4,441	

<sup>(1)</sup> Includes banking book on-balance sheet investments in asset backed securities (ABS), mortgage backed securities (MBS), collateralized loan obligations (CLOs), collateralized debt obligations (CDOs), and off-balance sheet liquidity lines and credit enhancements to Bank sponsored and non-bank sponsored ABCP conduits.

<sup>(2)</sup> Securitization related capital deductions 50/50 from tier 1 and tier 2 capital.



Credit Risk Parameters	
Exposure at Default (EAD)	Generally represents the expected gross exposures at default and includes outstanding amounts for on-balance sheet exposures and loan equivalent amounts for off-balance sheet exposures.
Probability of Default (PD)	Measures the likelihood that a borrower will default within a 1-year time horizon, expressed as a percentage.
Loss Given Default (LGD)	Measures the severity of loss on a facility in the event of a borrower's default, expressed as a percentage of exposure at default.
Exposure Types	
Non-retail	
Corporate	Defined as a debt obligation of a corporation, partnership, or proprietorship.
Bank	Defined as a debt obligation of a bank or bank equivalent (including certain public sector entities (PSEs) treated as Bank equivalent exposures).
Sovereign	Defined as a debt obligation of a sovereign, central bank, certain Multi Development Banks (MDBs) and certain PSEs treated as Sovereign.
Securitization	On- balance sheet investments in asset backed securities (ABS), mortgage backed securities (MBS), collateralized loan obligations (CLOs), and collateralized debt obligations (CDOs), and off- balance sheet liquidity lines and credit enhancements to Bank's sponsored ABCP conduits and liquidity lines to non-bank sponsored ABCP conduits.
Retail	
Real Estate Secured	
Residential Mortgages	Loans to individuals against residential property (four units or less).
Secured Lines Of Credit	Revolving personal lines of credit secured by first charge on residential real estate.
Qualifying Revolving Retail Exposures (QRRE)	Credit cards and unsecured line of credit for individuals.
Other Retail	All other personal loans.
Exposure Sub-types	
Drawn	Outstanding amounts for loans, leases, acceptances, deposits with banks and available-for-sale debt securities.
Undrawn	Unutilized portion of an authorized credit line.
Other Exposures	
Repo-Style Transactions	Reverse repurchase agreements (reverse repos) and repurchase agreements (repos), securities lending and borrowing.
OTC Derivatives	Over-the-counter derivatives contracts.
Other Off Balance Sheet	Direct credit substitutes such as standby letters of credits and guarantees, trade letters of credits, and performance letters of credits and guarantees.