



Scotiabank Inverlat

MEXICO

BRIEF HISTORY

Scotiabank Inverlat S.A. was established in 1934 under the name of Banco Comercial Mexicano, and in 1993 it became a part of Grupo Financiero Inverlat, the seventh largest bank in Mexico.

In 1993, The Bank of Nova Scotia (Scotiabank) acquired an 8.5% interest in the company and in 1996 was awarded a management contract by the Mexican government. In November 2000 Scotiabank took control of Grupo Financiero Inverlat when it increased its ownership to 55%. In April 2003 it acquired an additional 36% and in March 2004 acquiring yet another 6% of the shares bringing its total ownership stake to 97%.

As of January 15, 2001, Grupo Financiero Inverlat's name was changed to Grupo Financiero Scotiabank Inverlat, S.A. de C.V., and the banking arm's name was changed to Scotiabank Inverlat, S.A. to reflect the new identity of the group as a member of the Scotiabank Group. Scotiabank Inverlat is one of the most important financial groups in Mexico, and together with the other subsidiary, Scotia Inverlat Casa de Bolsa which facilitates Treasury Services, offers a wide range of financial services through its retail, corporate and commercial banking divisions. The group has more than 400 branches and 1,000 ATM's all over the country and 7,200 employees.

SERVICES

Scotiabank Inverlat offers a full range of financial services through its retail, commercial, and corporate banking groups. Scotiabank Inverlat's domestic retail banking network consists of branches with automated banking systems, offering current and savings accounts, call and term deposits, foreign exchange, ATMs, safety deposit boxes and telephone banking.

Scotiabank Inverlat also offers a full range of corporate services extending from multinationals to small businesses, such as; mid term loans, cash management services, trade finance products, Visa/Mastercard merchant services, real estate banking, trust services and business banking.

TRADE SERVICES

The focus on Trade Finance business has always been a priority for the Scotiabank Group and its international presence allows banks to receive standard service in over 50 countries, reducing the number of correspondent arrangements you have to manage. Scotiabank Inverlat has relationships with major exporters and importers from Mexico and a proven track record in the Mexican commercial market. Our staff is specialized in trade finance, delivering products with efficiency and competitive prices in the local markets. Additionally, you get the benefit of our capacity to confirm letter of credit lines, based on the credit experience of Scotiabank's Head Office.

OVERLEAF 

CONTACTS

For more information regarding your international business requirements in Mexico, please contact Scotiabank Inverlat or your Scotiabank Relationship Manager.

Scotiabank Inverlat, S.A.

Salvador Cruz Cerrillo
Executive Director
ScotiaCapital
Blvd. Manuel Avila Camacho No.1
Plaza Scotiabank Inverlat, Piso 18
Col. Lomas de Chapultepec
México, D.F. 11009

Tel. (5255) 5229-2191
Fax. (5255) 5229-2492
salvador_cruz@scotiacapital.com

Scotiabank Inverlat, S.A.

Ubaldo Alcalá Gaytán
Deputy Assistant Director
Trade Finance
Blvd. Manuel Avila Camacho No.1
Plaza Scotiabank Inverlat, Piso 17
Col. Lomas de Chapultepec
México, D.F. 11009

Tel. (5255) 5229-2788
Fax. (5255) 5229-2019
ubaldo_alcala@scotiacapital.com

Casa de Bolsa Inverlat

(Investment Banking & Brokerage activities)
Gonzalo Rojas
Managing Director
Scotiabank Inverlat Casa de Bolsa
Bosque de Ciruelos No.120
Bosques de las Lomas
México, D.F. 11700

Tel. (5255) 5325-3600
Fax. (5255) 5325-3699

Scotiabank Inverlat, S.A.

José Manuel Suárez Carrillo
Director
Trade Finance & Correspondent Banking
Blvd. Manuel Avila Camacho No.1
Plaza Scotiabank Inverlat, Piso 17
Col. Lomas de Chapultepec
México, D.F. 11009

Tel. (5255) 5229-2586
Fax. (5255) 5229-2019
jose_suarez@scotiacapital.com

Scotiabank Inverlat, S.A.

Antonio del Campo Zamora
Deputy Assistant Director
Correspondent Banking
Blvd. Manuel Avila Camacho No.1
Plaza Scotiabank Inverlat, Piso 17
Col. Lomas de Chapultepec
México, D.F. 11009

Tel. (5255) 5229-2811
Fax. (5255) 5229-2019
antonio_delcampo@scotiacapital.com

S.W.I.F.T. MBCOMXMM
www.scotiabankinverlat.com

www.scotiabank.com/corrbkg
corrbkg@scotiabank.com