

Account Analysis Statement Information

Scotiabank's monthly Account Analysis Statement provides your bank with the tool needed to help manage your accounts in Canada. It is comprised of two sections: one is a convenient summary, as shown in (Table 1), the other is a detailed statement of transactions activity – an example is provided in (Table 2). The following describes what you will find in these sections.

Account Information provides the basic tools from which we calculate interest paid and balance-equivalent compensation.

Balances and Balance Equivalents and **Fees and Fee Equivalents** sections calculate your monthly surplus/deficit position relative to compensation for services. The difference between the two sections is that one is expressed in "balances" and the other is expressed in "fees".

Year-To-Date Fee Surplus/Deficit shows the netted position of your account over the calendar year. Balances are not carried forward from one year to the next. Year-end deficit positions will be debited to the respective account.

Account Activity Charges documents monthly transaction volumes and resulting charges in both fees and equivalent balances.

Twelve Month Balance Summary is also provided, showing the current month and historical balances and surplus/deficit positions. In this example, the account had a balance shortfall for the current month of \$-7,510, but accumulated surpluses from previous months offset year-to-date charges and left a surplus.

Compensating Balance Calculations

The following equation is used to convert an operating charge into a balance equivalent:

Charge / Days in month x 365 [for CAD] or 360 [for USD] days / Earnings Rate = Balance Equivalent

The following equation is used to convert a balance into a fee equivalent:

Balance x Days in month / 365 [for CAD] or 360 [for USD] days x Earnings Rate = Fee Equivalent

ACCOUNT ACTIVITY CHARGES					TWELVE MONTH BALANCE SUMMARY			
	OCT2008 X ACTIVITY	UNIT = PRICE	OPER CHARGES	BALANCE EQUIV.	MONTH /YEAR	AVERAGE LEDGER BALANCES	NET AVAILABLE BALANCES	SURPLUS/ DEFICIT
CREDITS TO YOUR ACCOUNT:					OCT08	\$99,576	\$99,576	\$-7,510
INCOMING PAYMENTS RECD	1	0.90	0.90	1,230	SEP08	\$89,539	\$89,539	\$-16,379
BOOK TRANSFERS	2	0.90	1.80	2,459	AUG08	\$20,975	\$20,975	\$-6,258
DEPOSITS & OTHER CREDITS	12	0.90	10.80	14,755	JUL08	\$80,467	\$80,467	\$57,845
CHEQUES DEPOSITED	18	0.060	1.08	1,476	JUN08	\$43,451	\$43,451	\$-14,264
SUNDRY CURRENCY ITEMS DEPOSITED	0	0.60	0.00	0	MAY08	\$11,806	\$11,806	\$-40,686
RETURNED ITEMS	4	7.50	30.00	40,987	APR08	\$19,825	\$19,825	\$-58,374
WRONG CURRENCY SWAPS	0	7.50	0.00	0	MAR08	\$102,727	\$102,727	\$49,021
DEBITS TO YOUR ACCOUNT:					FEB08	\$161,518	\$161,518	\$119,994
CHEQUES/DRAFTS PAID	0	0.55	0.00	0	JAN08	\$54,275	\$54,275	\$29,322
OTHER DEBITS	0	0.55	0.00	0	DEC07	\$112,993	\$112,993	\$84,863
INTERBANK PAYMENTS (OUTGOING):					NOV07	\$140,707	\$140,707	\$126,255
NON-REPAIR	0	4.00	0.00	0				
REPAIR	0	7.00	0.00	0				
COMMERCIAL PAYMENTS:								
NON-REPAIR	1	0.00	0.00	0				
REPAIR	1	0.00	0.00	0				
STATEMENTS:								
SWIFT/TELEX/FAX	0	2.00	0.00	0				
PRINTED	0	2.00	0.00	0				
ADVISES:								
SWIFT/TELEX/FAX	0	2.00	0.00	0				
TELEPHONE/MANUAL				0				
RETURNED CHEQUE ADVICE	0	7.50	0.00	0				
FAXED DAILY FOREX RATES				0				
CURRENCY DEPOSITED	0	.0020	0.00	0				
COIN DEPOSITED	0	0.025	0.00	0				
COURIER:								
CASH LETTER			0.00	0				
RETURNED CHEQUES			8.80	12,023				
CONSOLIDATED CASH PLAN	0	0.00	0.00	0				
CASH MANAGEMENT SERVICES			0.00	0				
DRAWDOWNS	0	7.50	0.00	0				
MISCELLANEOUS CHARGE(S)			0.00	0				
ACCOUNT MAINTENANCE			25.00	34,156				
TOTAL CHARGES			78.38	107,086				
LESS FEES PAID			0.00	0				
NET CHARGES			78.38	107,086				

(Table 2)

SCOTIABANK TRADE FINANCE & FINANCIAL INSTITUTIONS				SCOTIABANK OFFICER:
CORRESPONDENT BANK ACCOUNT ANALYSIS				
BANK NAME:	ACCOUNT NO:	123456		
ADDRESS:	DOMICILE:	GLOBAL WHOLESALE SERVICES		
	CURRENCY:	US DOLLAR		
ACCOUNT INFORMATION		OCT2008	BALANCES AND BALANCE EQUIVALENTS	OCT 2008
AVERAGE DAILY LEDGER BALANCE:		\$99,576	AVAILABLE BALANCE	\$99,576
AVAILABLE BALANCE:		\$99,576	LESS: FLOAT	\$0
BASE BALANCE:		N/A	RESERVES 0%	\$0
INTEREST PAID:		N/A	NET AVAILABLE BALANCE	\$99,576
EARNINGS RATE:		0.85%	LESS: OPERATING CHARGES	\$107,086
			PLUS: PLUS: FEES PAID	\$0
			MONTHLY SURPLUS/DEFICIT	\$-7,510
YEAR- TO-DATE FEE SURPLUS/DEFICIT		\$265	FEES AND FEE EQUIVALENTS	OCT2008
			VALUE OF NET AVAILABLE BALANCE	\$73
			LESS: OPERATING CHARGES	\$78
			PLUS: FEES PAID	\$0
			MONTHLY SURPLUS/DEFICIT	\$-5

(Table 1)



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For more information, see your Scotiabank Relationship Manager, e-mail us at corrbkg@scotiabank.com, or visit www.gtb.scotiabank.com